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Delhi ◆ Bangalore ◆ Hyderabad
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CIN: L74899DL2000PLC105611 GSTIN: 07AABCT1513D1ZY

DATE: 5<sup>TH</sup> JUNE 2025

The Manager,
Listing & Compliance Department,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1,
G Block, Bandra Kurla Complex, Bandra,
Mumbai – 400051.

Dear Sir/Madam,

Sub: Intimation under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") - Investor Presentation

**REF: SCRIP CODE: TECHLABS** 

Pursuant to the provisions of Regulation 30 of the SEBI Listing Regulation, we are enclosing herewith a copy of the Investor Presentation on Audited Standalone and Consolidated Financial Results of the TRIDENT TECHLABS LIMITED, for the half year and year ended March 31, 2025.

This Presentation is also being uploaded on the Company's website at <a href="https://www.tridenttechlabs.com">www.tridenttechlabs.com</a>

Kindly take the same on your record.

Thanking you, FOR, TRIDENT TECHLABS LIMITED

SUKESH CHANDRA NAITHANI CEO, CFO & DIRECTOR (DIN: 00034578)

DATE: 5<sup>TH</sup> JUNE, 2025 PLACE: NEW DELHI

Trident Techlabs Limited (Formerly Known as Trident Techlabs Pvt. Ltd.)

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# Trident Techlabs Limited

## **Investor Presentation**

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# Particulars

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## Safe Harbour Statement

This presentation and the accompanying materials are intended solely for informational purposes and do not constitute a prospectus, placement memorandum, or an offer to sell or a solicitation of an offer to purchase any securities. No representation or warranty, express or implied, is made as to the accuracy, completeness, or fairness of the information or opinions contained herein. The information presented is current only as of the stated date and may be subject to change without notice.

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# About Us



We are a knowledge-based corporation offering custom-built technology solutions for engineering excellence in Electrical Power, Cyber security, Engineering Solutions and Semiconductor industry.

We provide Solutions & Services built around System-level Simulation of Electrical, Electronics & Mechanical Systems.

With a strong market presence spanning India, South Asia, Southeast Asia, and the Middle East, we have established trusted relationships with a diverse clientele, including electric power utilities, electrical consultants, electronics manufacturers, defense establishments, R&D institutions, and engineering universities.

Supported by a team of 160 skilled engineers across our offices in India and the UAE, we deliver localized, high-impact technology solutions tailored to client needs, ensuring agility, domain expertise, and sustained value creation.





We provide a variety of advisory and engineering consultancy services and software solutions designed to enhance the efficiency of electrical power delivery systems and IT-enabled management of client's operations

Our specialized engineering consultancy services cover

- Services for Distribution Energy Loss Reduction
- Transmission systems planning and studies
- Distribution systems planning & studies
- Industrial power systems planning
- Electrical safety studies.





Techlabs is a prominent player in the defence and aerospace for specialized solutions for

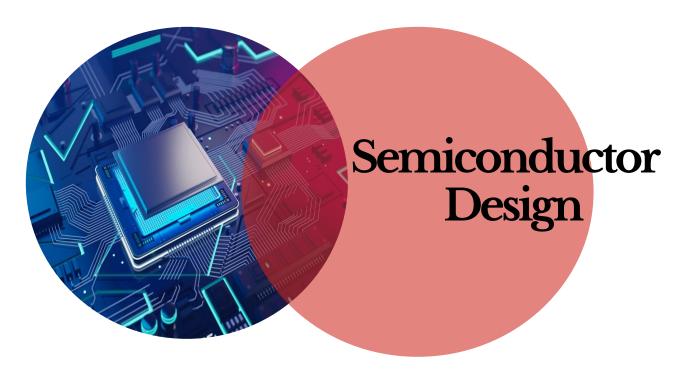
- System-level design in electronics, mechanical engineering and multi-physics.
- Multi body dynamics
- Mechatronics
- System Reliability and
- Related Services





- Application vulnerability testing solutions
- End point management tools.
- Services related to :-
  - ✓ Security consulting and risk advisory
  - ✓ Vulnerability & Threat Assessment





- VLSI Design services catering to Digital and Analog design for multinational semiconductor companies
- Venture into Turnkey projects to deliver end to end semiconductor design
- Systems Designs to expand into defense, automative, IOT and telecom sectors with expertise in the areas of FPGA, embedded and board designs.



## Financial Snapshot FY 25

Total Revenue: INR 77.3 crore, +5.9% YoY

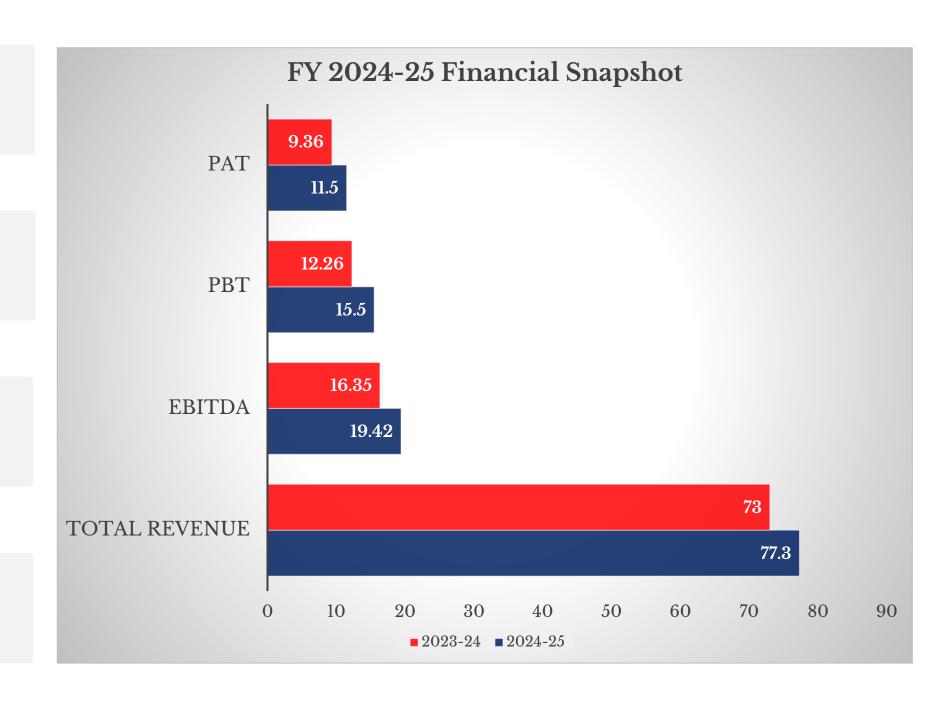
#### EBITDA:

INR 19.42 crore, +18.8% YOY, improved operational efficiency

#### Profit After Tax (PAT):

INR 11.51 crore, +22.8% YOY, enhanced profitability

**ROCE (Return on Capital Employed): 29.5%** 





# YTD Strong Order Book

As of today, Trident Techlabs has an order book of INR 89.54 crore, reflecting strong demand and client trust. The diversified projects span critical sectors, with substantial repeat business highlighting lasting relationships. This robust order book ensures revenue visibility and sets a solid foundation for FY 26 growth momentum.



# Strategic Shifts for FY 26

## Early Engagement

Focus on shorter sales cycle opportunities.

### **Product Diversification**

Into Semiconductors/ System
Design/Cyber security.



### **Private Sector Focus**

Balance government project delays.

## Geographic Expansion

Traction in the Middle East via Dubai office.



# Techlabs USP



#### **Trusted Partner**

A trusted technology partner.

### Sustained Handholding for clients

Multi year contracts for post sales support

#### **Proven Value**

Hands-on tech collaboration, not just product push.

### **Repeat Clients**

Client satisfaction validates our performance.



# Mitigating Lumpiness







**Balanced Quarterly Targets** 

Replacing year-end heavy revenue goals.

**Redundant Pipeline** 

To absorb potential deal slippages.

**Diversified Orders** 

Not over-reliant on big-ticket orders



# FY26 & Beyond



FY26 revenue is set to exceed original FY25 expectations.

We anticipate an increased win rate. This will span private, defense, and overseas markets. A sustainable, diversified, and predictable growth model is underway.



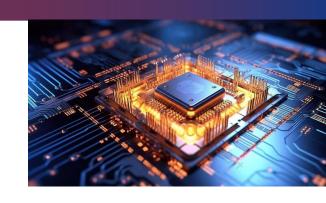
## Techlabs Semiconductor

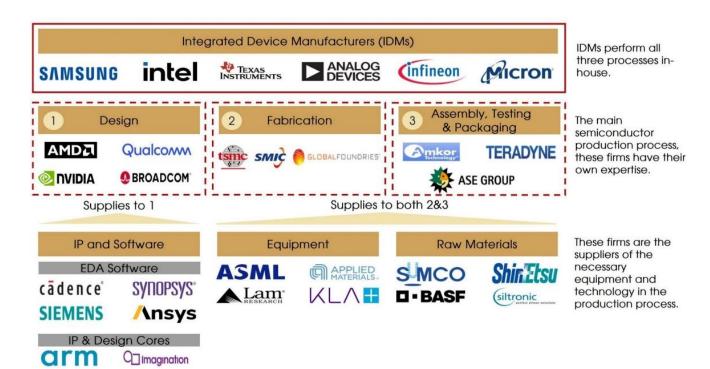
#### **Objectives**

- Diversification into new business to grow the revenue & address the lumyness
- Achieve more predictability to our business

#### Why Semiconductor

- Semiconductor eco system is growing globally and so as in India
- Cutting Edge Technology
- The global semiconductor market is estimated to reach \$1.1 trillion by 2030
- Growing at a compound annual growth rate (CAGR) of 8.6% from 2022 to 2030
- India's semiconductor market is currently valued at approximately \$27 billion in 2023, with projections to reach \$64 billion by 2026, growing at a CAGR of 19%
- The industry has seen exponential growth driven by the rising adoption of technologies like artificial intelligence (AI), the Internet of Things (IoT), 5G, and autonomous vehicles





# Scope at Techlabs Semiconductor

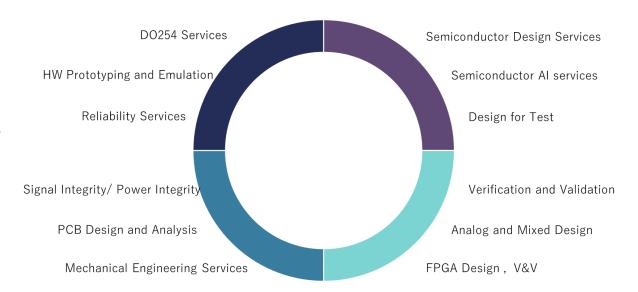
### **Semiconductor Design Services & Turnkey**

- Provide services to Semiconductor multinationals globally and Indian start ups
- End to End Digital & Analog designs
- Run the ODCs for multinational companies in India

### **Systems Design**

- Focus on FPGA based sytems, Embedded/Firmware & Board design projects
- Would address the requirements from Indian Govt. sector such as Defence, Space & Navy
- Support the "Make in India" initiative
- Would serve the areas of Medical, Automotive, IoT & various Industrial Applications







# Business Highlights





# Global Expansion: New Dubai Office

Strategic location

Inaugurated first overseas office in Dubai, a key growth region.
This marks a major step in expanding our global footprint.

Leverage Strategic Hub

Access to a robust business ecosystem and infrastructure development.

Regional Engagement

Dubai office to enhance client relations and partnerships locally. Focused on delivering tailored Solutions for Middle Eastern markets.

Accelerate Growth

Enhanced capability to capitalize on emerging market trends.

Diversify Revenues

Strengthens global competitiveness and revenue diversification.





# Creating Innovation and Value

### Synergistic Expertise

Combine core capabilities with Techlabs' cutting-edge know-how.

#### Value Creation

Develop innovative products that drive stakeholder returns.

### Long-Term Growth

Establish a strong platform for sustained technological leadership.





## Workforce Growth and Outlook

#### **Current Size**

Workforce expanded to 160 employees as of 2025.

#### Short-Term Forecast

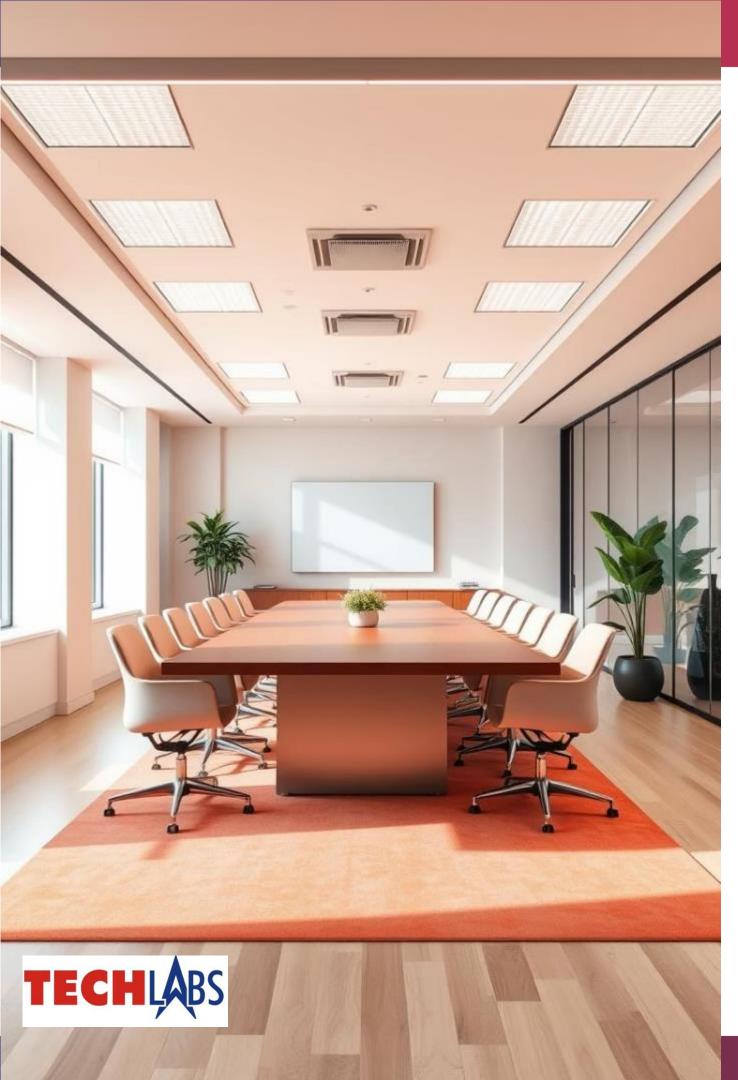
Targeting approximately 30% to 40% growth aligned with expansion plans.

#### **Key Appointments:-**

- 1. Appointment of Mr. Sanjay Gandhi as Chief Executive Officer of Techlabs Semiconductor
- 2. Appointment of Chief Operating Officer In Power Systems Group
- 3. Appointment of Mr. Raghu Panikar as Advisor to Techlabs Semiconductor
- 4. Appointment of Dr S.J.Satti as Executive Director







# Thank you



Contact Us



Q&A

info@tridenttechlabs.com

Ready for your questions