

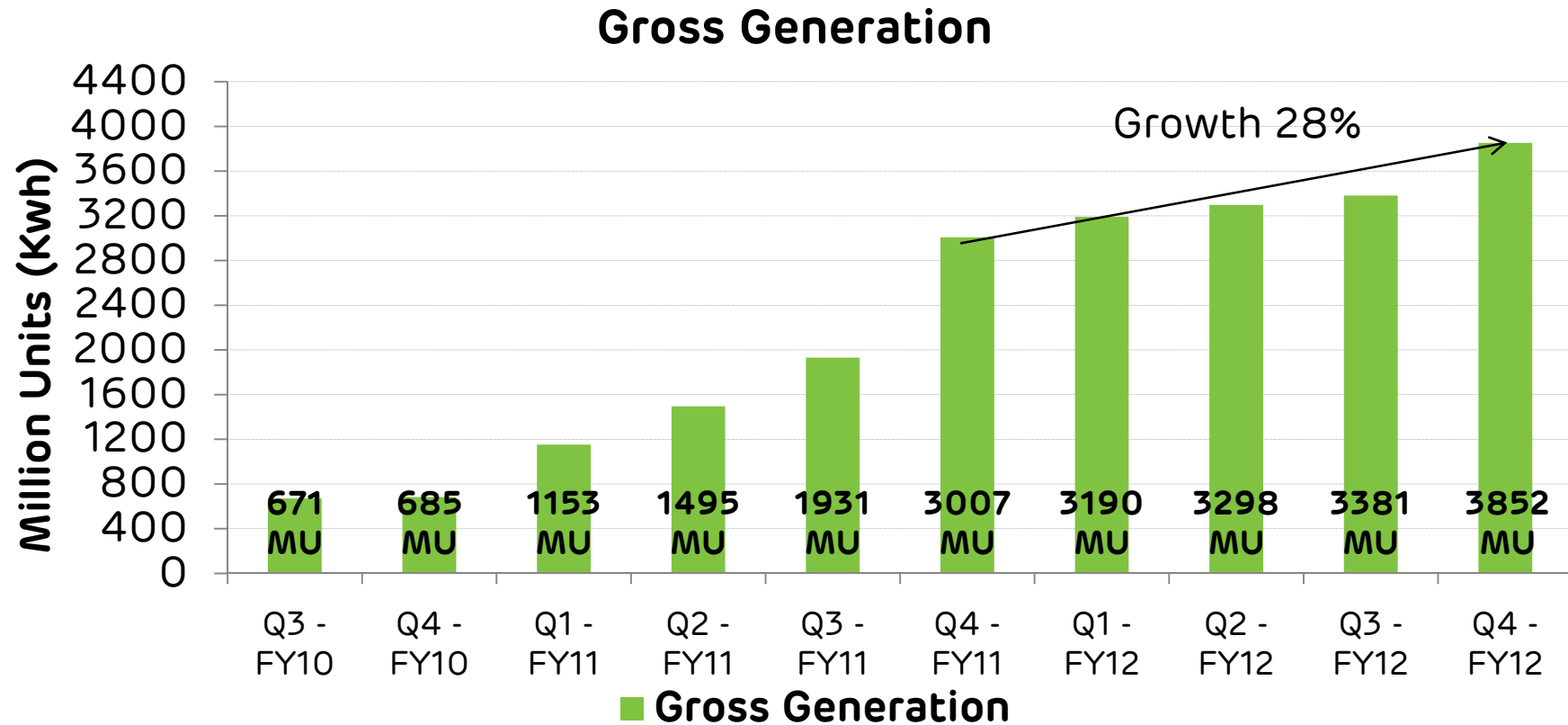
# Adani Power Ltd

Financial Result – 4QFY12 & FY12

May 2012

# Operational Highlights – 4Q FY12

- **Unit 1 – 5 & 7,8:** Gross Generation: 3852 Mil Units
- **Operational Highlights<sup>^</sup>:** Jan '12 – Mar '12
  - Avg PLF: 62% (v/s 89% : 4Q FY11)

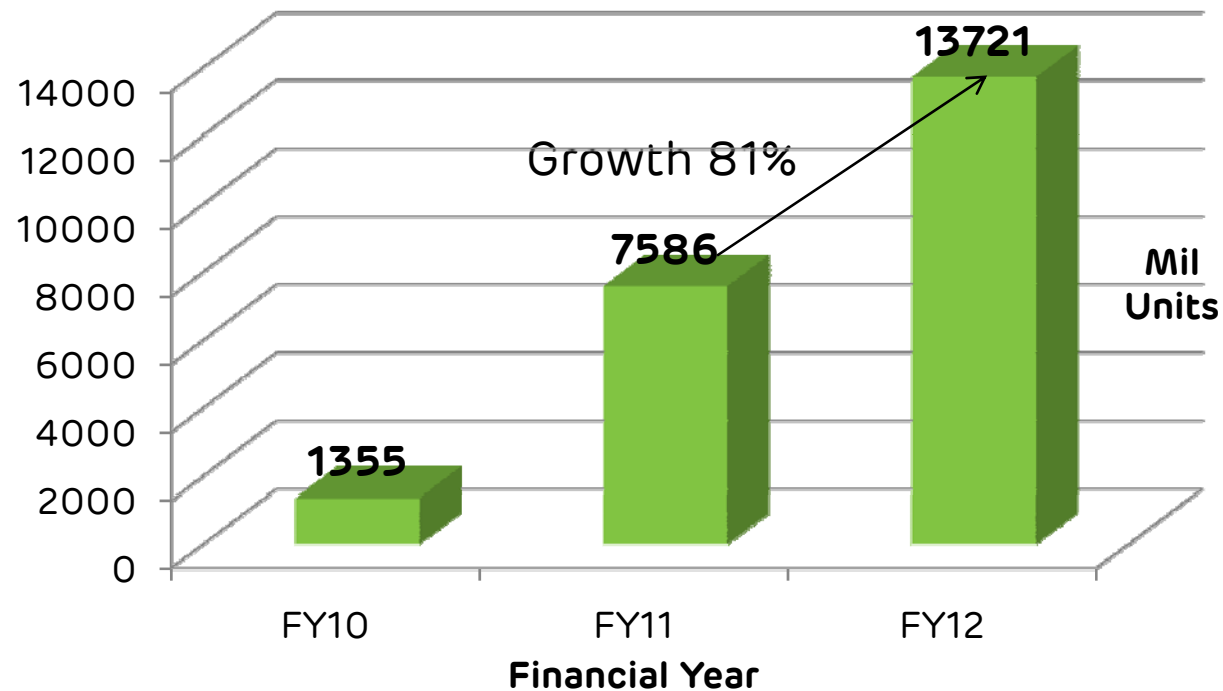


# Financial Highlights – 4Q FY12

- **Gross Generation:** 3852 Mil Units
  - **Auxiliary consumption:** 7.8%
  - **Units Sold:** 3474 Mil Units
  - **Average Realization:** Rs. 2.87 / kWh
  - **EBITDA Margin:** 10%
  - **Cash Generation:** (4%)
  - **PBT Margin:** (17%)
  - **PAT Margin:** (29%)
-

# Operational Highlights – FY12

- **Operational Capacity as on 31-03-12:** 3300 MW
- **Unit 1 – 5, 7 & 8\*:** Gross Generation: 13,721 Mil Units
- **Operational Highlights^: FY12**
  - Avg PLF: 69% (v/s 85% : FY11)



\* Unit 1 – 4 : (4 x 330) MW & Unit – 5,7,8 (660 MW each)

^Yearly figures are not comparable as they represent different operational capacities

# Financial Highlights – FY12

- **Gross Generation:** 13,721 Mil Units
  - **Auxiliary consumption:** 8.5%
  - **Units Sold:** 12,350 Mil Units
  - **Average Realization:** Rs. 3.20 / Kwh
  - **EBITDA Margin:** 31%
  - **Cash Generation:** 19%
  - **PBT Margin:** (0.1%)
  - **PAT Margin:** (7%)
-

# Thank You

adani™

