

CHATHAFOODS

Chatha Foods Limited

(Formerly Known as Chatha Foods Private Limited)

Regd. Office: 272, Mota Singh Nagar Jalandhar Punjab, Pin code -144001, Phone No. 0181-4616381

CIN: L15310PB1997PLC020578, E-mail: cs@cfpl.net.in, Website: <https://cfpl.net.in>

To

Date: 27.06.2025

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street, Mumbai-400001

Maharashtra, India

(Scrip Code: 544151)

Subject: Investor Presentation of the Audited Financial Results of the Company for the Half Year and Year Ended March 31, 2025

Dear Sir /Madam,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), please find enclosed herewith Investor Presentation encompassing, inter-alia, an overview of the Audited Financial Results of Chatha Foods Limited ("the Company") for the half year and year ended March 31, 2025.

The same will also be available on the website of the Company at <https://cfpl.net.in/>

Kindly take the same on record.

Thanking you.

Yours truly,

For **CHATHA FOODS LIMITED**

Priyanka Oberoi

Company Secretary & Compliance Officer

CHATHA FOODS LIMITED

Work: UNIT-I Village Chaundheri PO Dappar, District Mohali, Dappar Ad, Mohali, Dera Bassi, Punjab, India, 140506

UNIT-II Hadbast No. 206, Village Toffanpur, Tehsil Dera Bassi, Distt- SAS Nagar, Punjab-140506

+91-1762-506711 | Website: <https://cfpl.net.in>

CIN- L15310PB1997PLC020578 | GST/UIN- 03AAACC9345F1ZY | PAN NO. AAACC9345F



CHATHA **FOODS** LIMITED

On the move !

Background

1 Company Overview

2 Journey Timeline

Financial Year 2024-25

3 Product Development Highlights

4 New Product Launches

5 Joint Venture with Allana

6 New Veg Facility

7 Financial Performance



- Chatha Foods Pvt Limited (CFPL), established in 1997, is a leading Indian frozen and ready-to-eat processed frozen food specializing in premium-quality product range



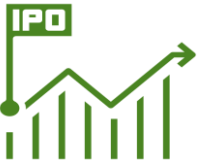
- Since its inception in 1997, the company has built a strong legacy rooted in high quality, superior taste, and consistent customer satisfaction—poised to scale new heights and set industry benchmarks



- Founded with a vision to blend global flavours with modern convenience, CFL serves the large domestic market with authentic, hygienically prepared food products, and aims to expand to international markets in near future



- CFL operates a B2B-focused business model, serving major Domestic and International QSRs, CDRs, Cafes & other institutional clients with an extensive product range tailored to meet diverse preferences in taste, culture, and convenience



- CFL, formerly Chatha Foods Pvt. Ltd., transitioned to Chatha Foods Ltd. in March 2024, coinciding with its IPO and successful listing on the BSE — marking a new phase in the company's growth



- The company operates a state-of-the-art manufacturing facility, certified under BRC, FSSC 22000, HACCP, and ISO standards, ensuring world-class quality and safety

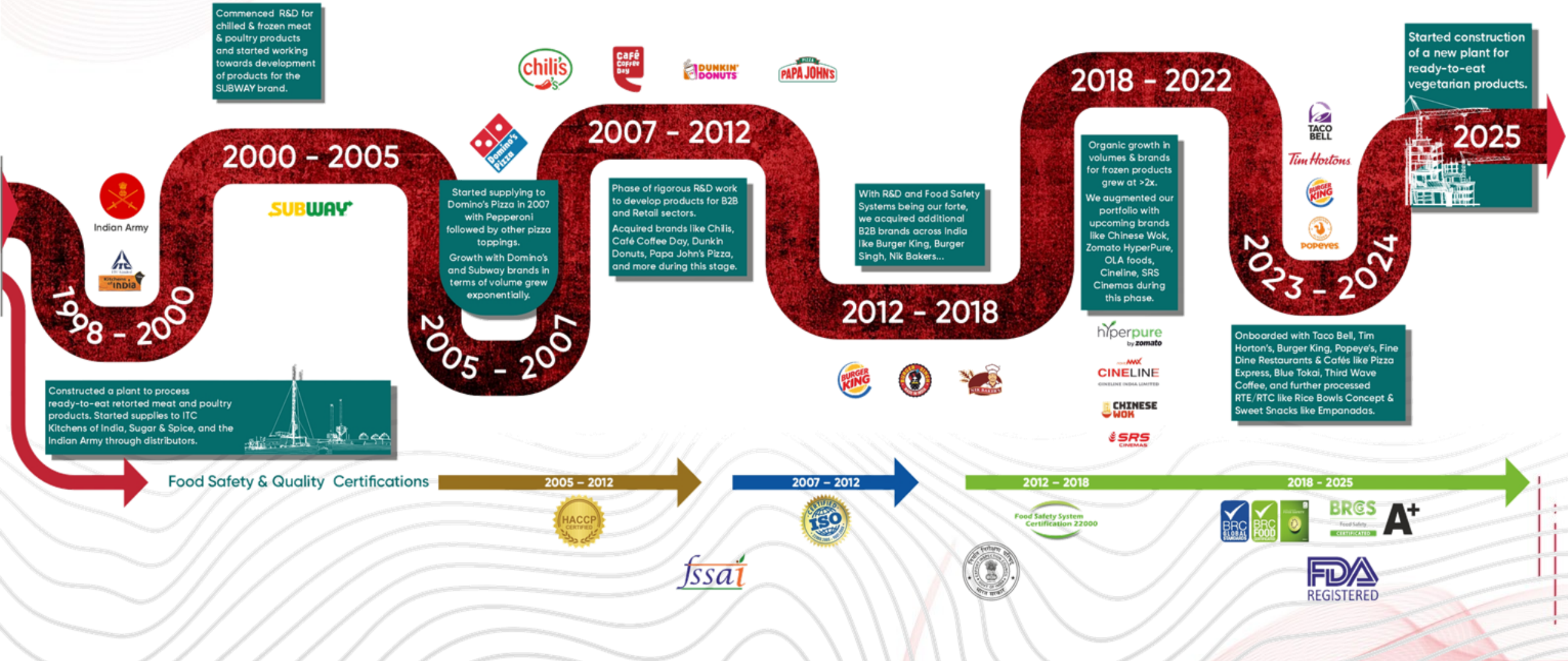


- With the vision to scale further, CFL is setting up a 16,000 MT Vegetarian facility and has also entered a JV with Frigorifico Allana for the RTE/RTC meat segment



- This transformative journey is envisioned to be undertaken in close collaboration with all stakeholders, including investors, employees, suppliers, distribution partners, and valued customers

OUR JOURNEY: PAST & PRESENT...



Financial Year 2024-25



Focused on
Scalable Innovation
for QSR partners



Developed
Bake-friendly
Fried Formats



Strengthened
Clean-label
Product Lines



Successfully
Commercialized
Pan-India
Rollouts

Product	Account	Description	Launch Time
Complete snack range	<i>A new-age coffee brand serving India's finest artisan brews with a modern café vibe</i>	Collaboration to offer walk-in customers a complete pairing of snacks and beverages	May-24
Chickpea Veg Patty	<i>The global leader in fresh, customizable subs and healthy fast food</i>	A wholesome option for conscious consumers—a protein-rich veg patty featuring chickpeas and mild spice	Aug-24
Coated & Fried Chicken Range	<i>The global icon of pizza delivery in minutes and unmatched consistency</i>	Our R&D team successfully developed oven-bake-compatible Chicken Popcorn and Crispy Chicken Thighs, ensuring to be served crunchy fried-style chicken using in-store ovens	Jan-25
Full Range Commercialization	<i>North America's most loved coffee brand now winning hearts globally</i>	Initiated commercial rollout of vegetarian and chicken products across multiple outlets	Jan-25
Naked Veg Patty	<i>The bold innovator redefining fast food with a Tex-Mex twist</i>	Unique 5.5" flat patty that functions as a taco shell—flexible, robust, and ideal for QSR customization	Mar-25
Food Service Range	<i>India's most trusted name in meat exports and culinary-grade food solutions</i>	Developed a robust line of fried snacks and cold cuts tailored for the foodservice sector, including nuggets, patties, and deli slices	Jun-25
Premium Snacking Range	<i>The trailblazer of premium cinema experiences across India</i>	Created a curated portfolio—fried chicken, baked snacks, hot dogs, and premium cold cuts	Jun-25

JV Overview

- Chatha Foods Ltd entered into a JV with Frigorifico Allana Pvt Ltd to produce RTE & RTC meat & chicken products
- To serve both domestic and international markets
- Public announcement made on 9th October 2024, via stock exchanges

Capital Outlay

- **Estimated investment:** INR 4,500 lakhs
- Funded via debt and equity mix

Capacity

- **Installed capacity:** 7,000 MT/year

Timeline

- JV plant at Aurangabad expected to be operational by Q3 FY26

CHATHAFOODS
PROCESSED & FROZEN FOOD

70%

Allana
...since 1865

30%

Allana CF Foods Pvt Ltd.

Chatha Foods is expanding with Plant II, dedicated exclusively to vegetarian RTE & RTC products

The facility will have an annual production capacity of 16,000 metric tonnes

The project is part of the company's strategic growth roadmap in the vegetarian foods segment

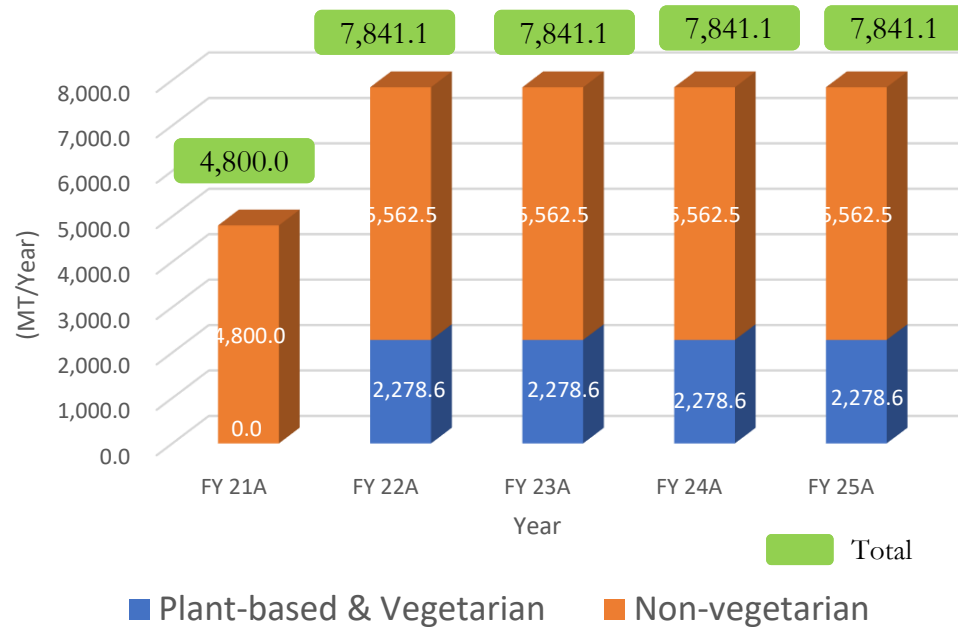
Construction is underway, with commissioning targeted by August 2025

The plant is expected to be fully operational by the end of September 2025

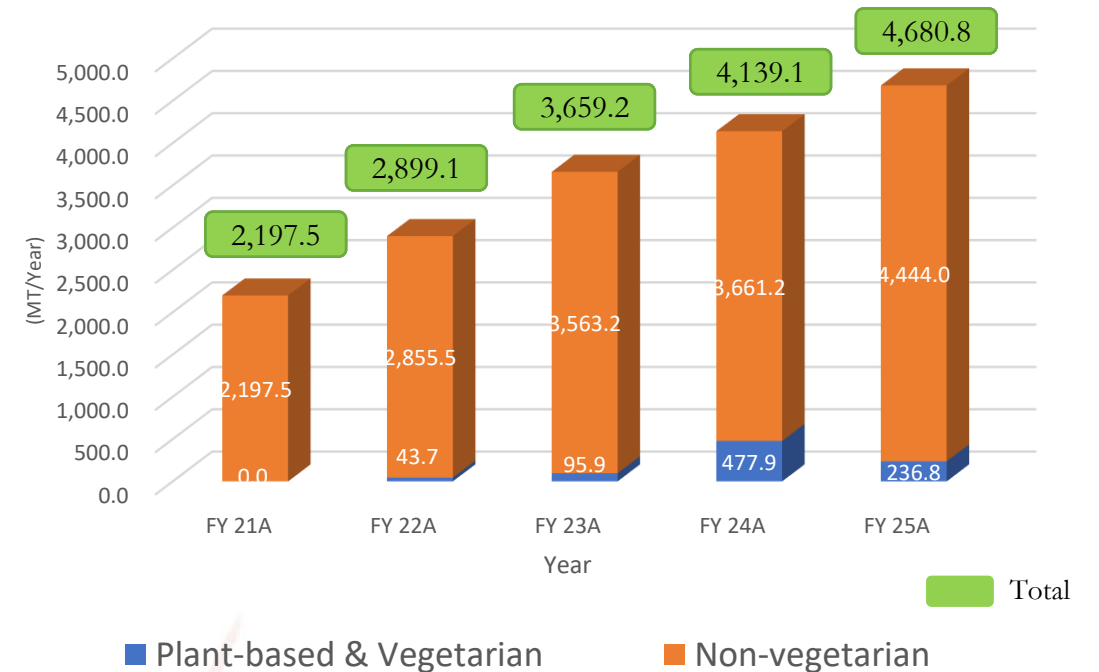


Financial Performance 2024-25

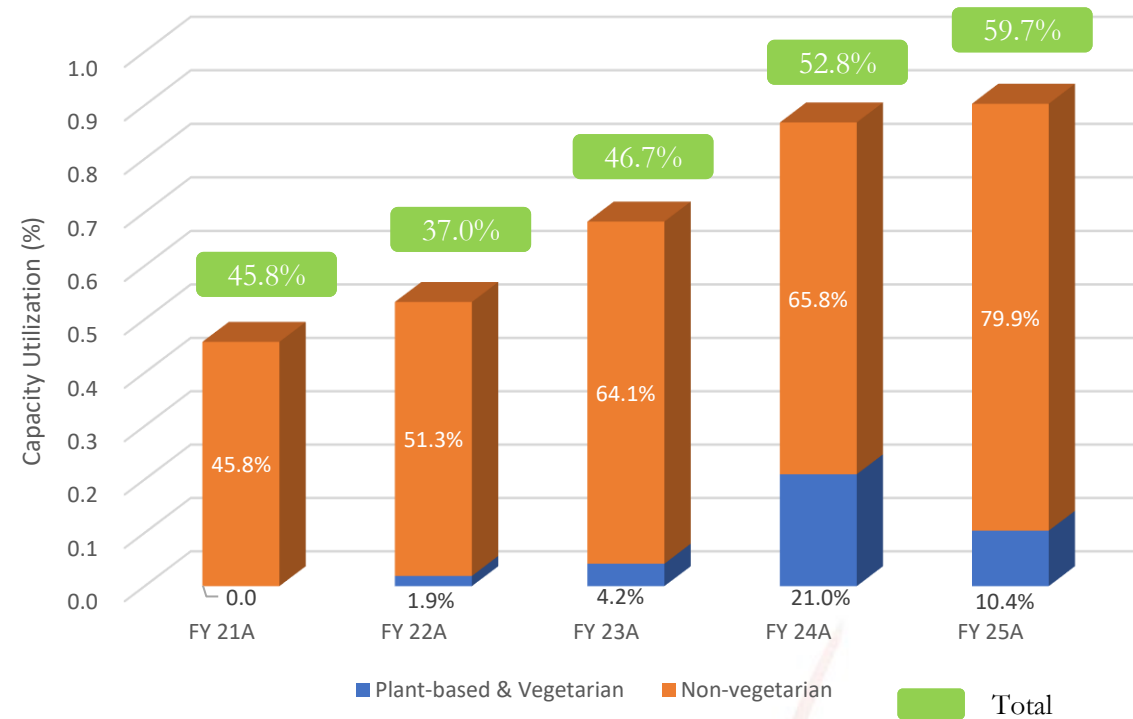
Production Capacity by Product Category (Based on 2 shifts of 8 hours each & 365 days/year)



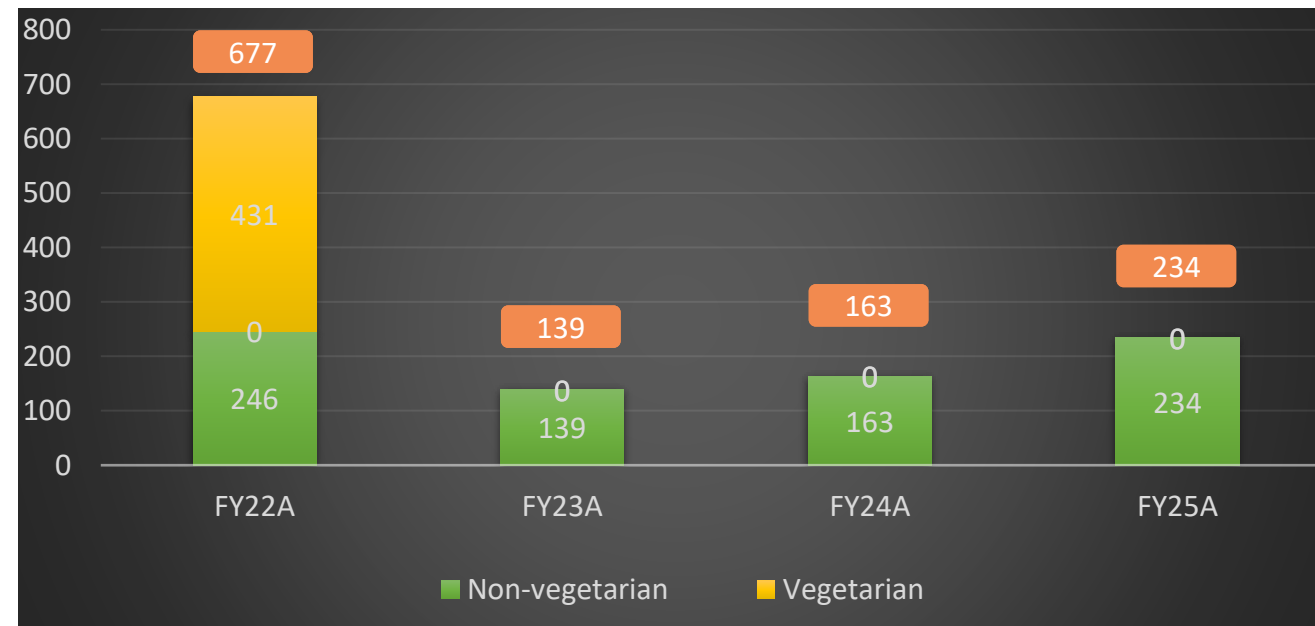
Capacity Utilization by Product Category (Based on 2 shifts of 8 hours each & 365 days/year)



Capacity Utilization (%) (Based on 2 shifts of 8 hours each & 365 days/year)

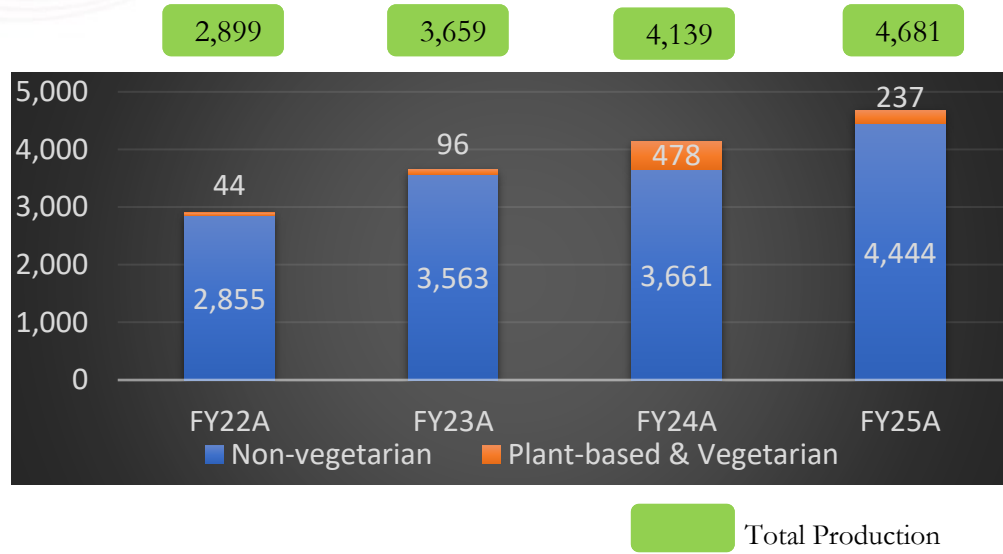


Total Segment-wise Capex (INR Lakhs/Year)

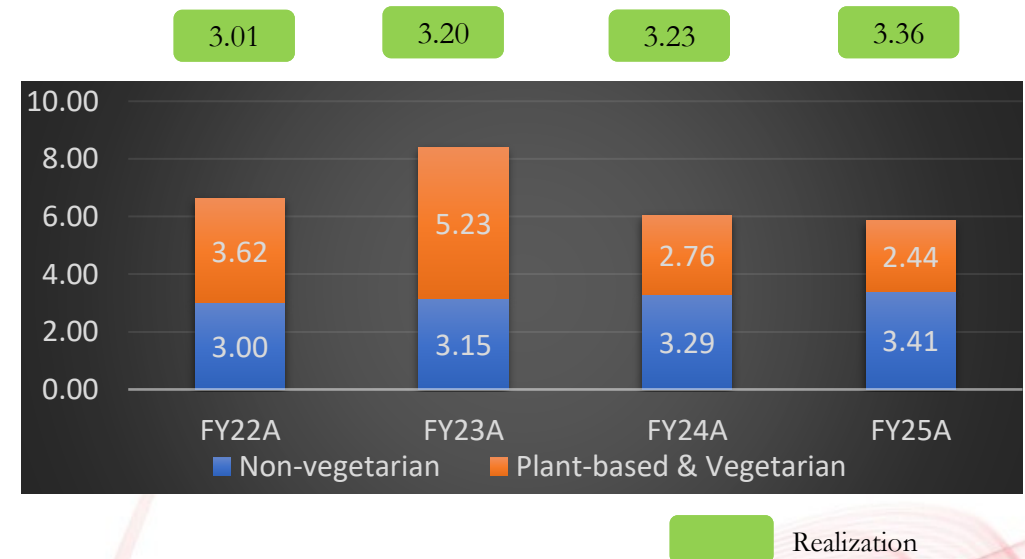


Total Capex

Production by Product (Metric Ton/Year)

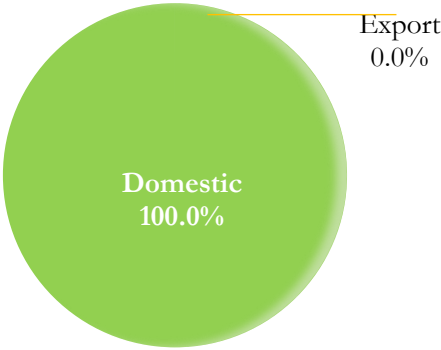


Realization by Product (INR Lakhs/Metric Ton)

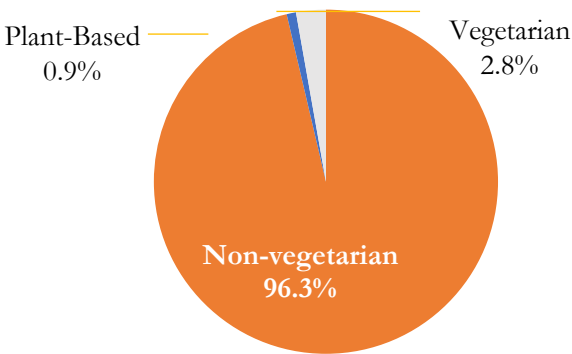


Key Metrics	As on 31 st March 2025
Distributors	31
Cities	40
QSRs (Quick Service Restaurants)	316
SKUs (Stock Keeping Units)	194
Non-vegetarian	144
Plant-based	29
Vegetarian	21
Customers	39
Employees	433

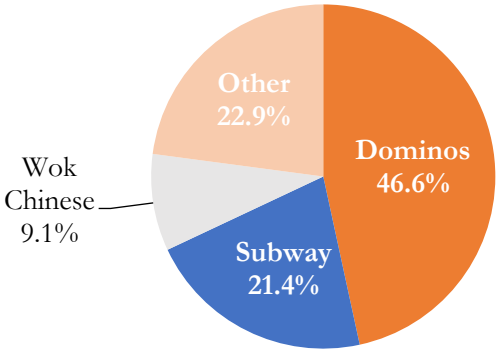
Revenue by Region (FY25, %)



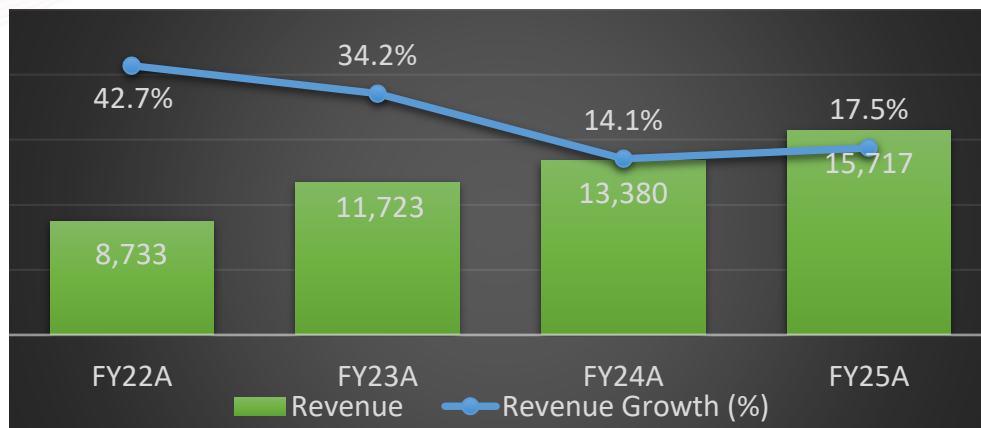
Revenue by Product (FY25, %)



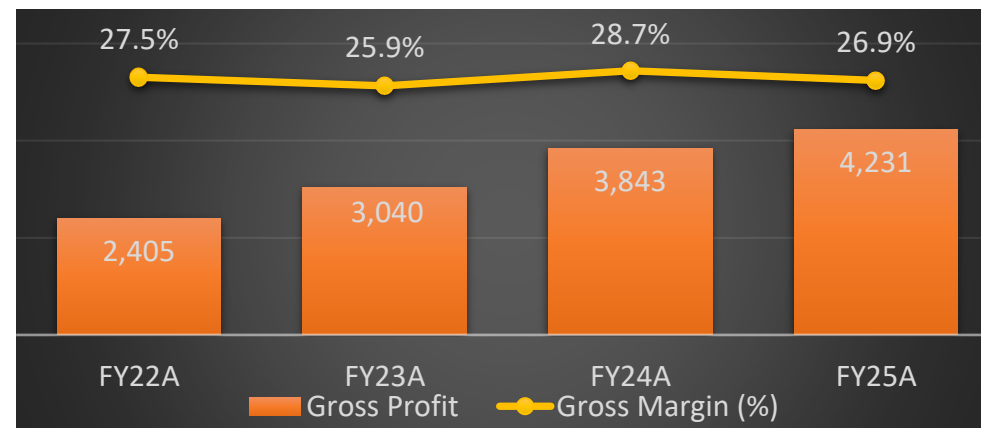
Revenue by Customer (FY25, %)



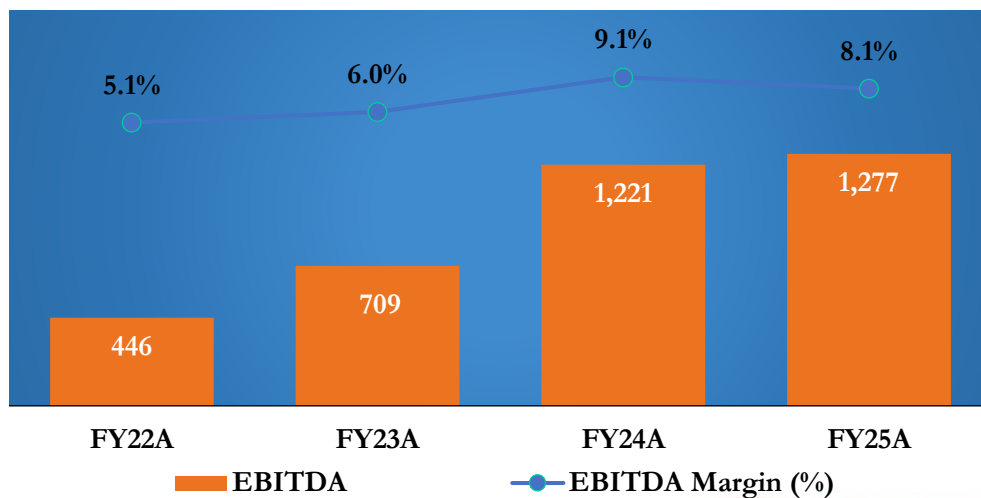
Revenue & Growth (INR Lakhs, %)



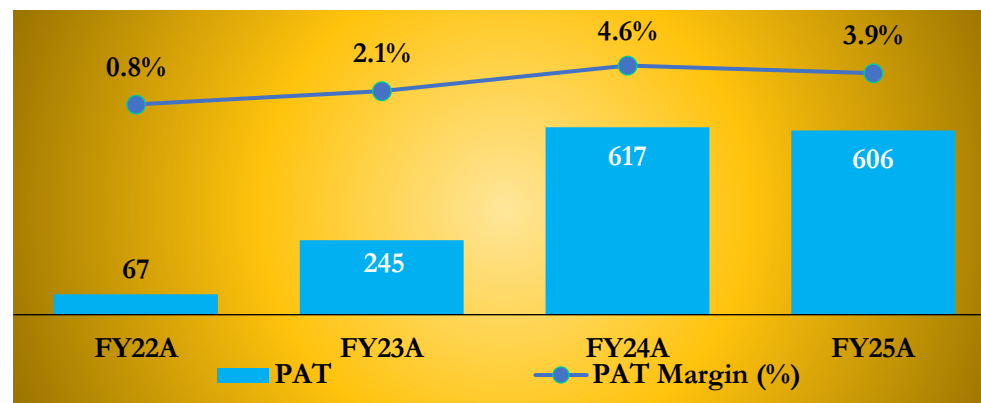
Gross Profit & Gross Margin (INR Lakhs, %)



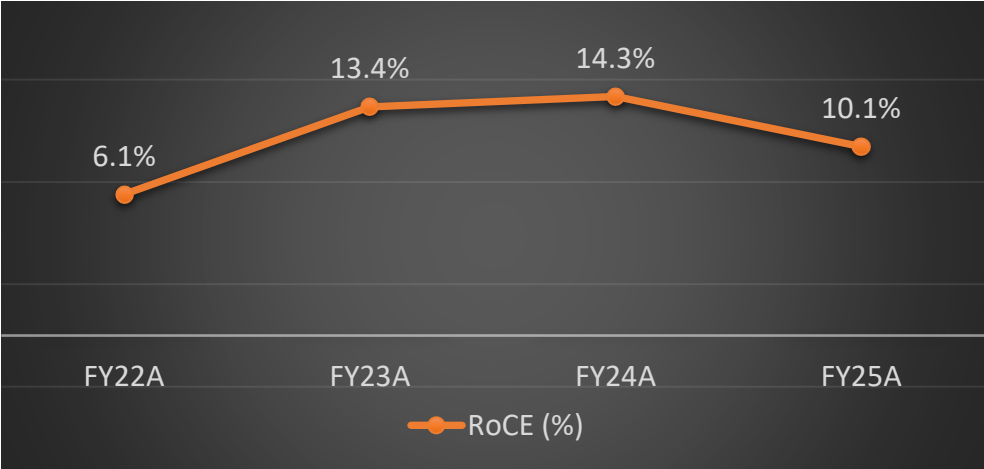
EBITDA & EBITDA Margin (INR Lakhs, %)



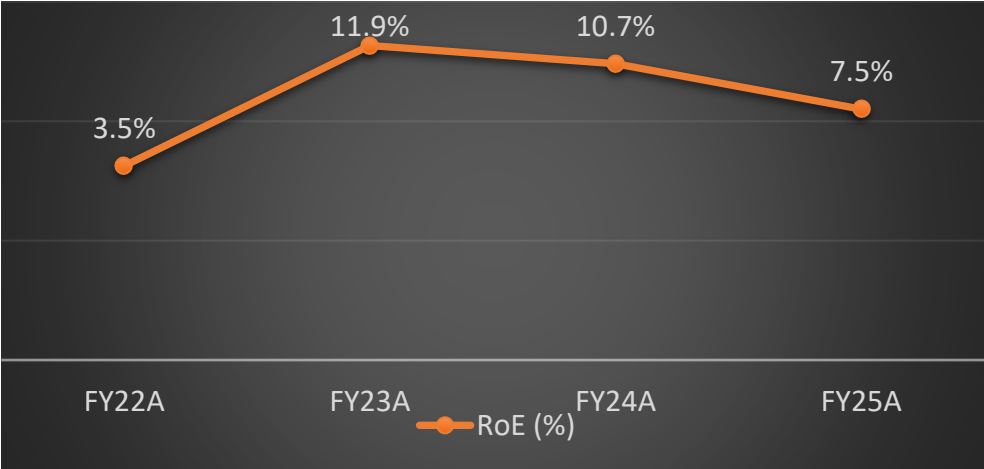
PAT & PAT Margin (INR Lakhs, %)



Return on Capital Employed (%)¹



Return on Equity (%)²



Notes: 1. $\text{RoCE} = \frac{\text{Net Profit after Taxes} - \text{Preference Dividend}}{((\text{Beginning Shareholders Equity} + \text{Ending Shareholders Equity})/2)}$; 2. $\text{RoE} = \frac{\text{Net Profit after Taxes} - \text{Preference Dividend}}{\text{Total Shareholders Equity}}$

Particulars	Notes	As at 31 March 2025	As at 31 March 2024
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	3	2,408.19	2,249.69
Reserves and surplus	4	5,808.90	3,527.08
Money received against share warrants	5	37.78	-
Total equity		8,254.87	5,776.77
Non-current liabilities			
Long-term borrowings	6	358.18	123.51
Deferred tax liabilities (net)	7	212.17	244.88
Long-term provisions	8	225.72	205.47
Total non-current liabilities		796.07	573.86
Current liabilities			
Short Term Borrowings	9	813.96	684.02
Trade payables	10		
Total outstanding dues of micro enterprises and small enterprises		65.64	73.09
Total outstanding dues of creditors other than micro enterprises and small enterprises		1,072.13	946.04
Other current liabilities	11	289.46	221.82
Short-term provisions	12	138.31	75.18
Total current liabilities		2,379.51	2,000.15
TOTAL EQUITY AND LIABILITIES		11,430.45	8,350.76
ASSETS			
Non-current assets			
Property, plant and equipment and Intangible Assets			
i) Property , Plant and Equipment	13	3,150.95	2,752.68
ii) Intangible Assets	13	0.40	0.49
iii) Capital work-in-progress	13	827.26	-
iv) Intangible Assets under Development		-	-
Long-term loans and advances	14	1,522.80	358.29
Other Non-Current Assets	15	115.30	35.05
Total non-current assets		5,616.71	3,146.51
Current assets			
Inventories	16	1,372.09	1,176.54
Trade receivables	17	2,280.07	1,128.43
Cash and bank balances	18	2,044.14	2,812.75
Short-term loans and advances	19	117.43	86.52
Total current assets		5,813.73	5,204.25
TOTAL ASSETS		11,430.45	8,350.76

Balance Sheet as on 31st March 2025

Statement of Profit and Loss for the year ended 31 March 2025

(All amounts are in ₹ lakhs unless stated otherwise)

Particulars	Notes	For the year ended 31 March 2025	For the year ended 31 March 2024
Revenue			
Revenue from operations	20	15,716.59	13,379.93
Other income	21	114.47	3.27
Total revenue		15,831.05	13,383.20
Expenses			
Cost of materials consumed	22	11,630.43	9,583.38
Changes in inventory of finished goods and work-in-progress	23	(30.09)	(43.17)
Employee benefits expenses	24	1,426.13	1,255.23
Finance costs	25	122.70	85.78
Depreciation	26	293.08	279.53
Other expenses	27	1,557.85	1,366.59
Total expenses		15,000.11	12,527.33
Profit before tax		830.95	855.87
Tax expense			
Current tax		257.48	230.69
Current tax - earlier years			
Deferred tax		(32.69)	8.50
Profit after tax		606.15	616.68
 Earning per equity share (₹)-Not Annualized	28		
Basic (₹)		2.67	3.71
Diluted (₹)		2.67	3.71

Notes 1 to 40 form an integral part of these Financial Statements

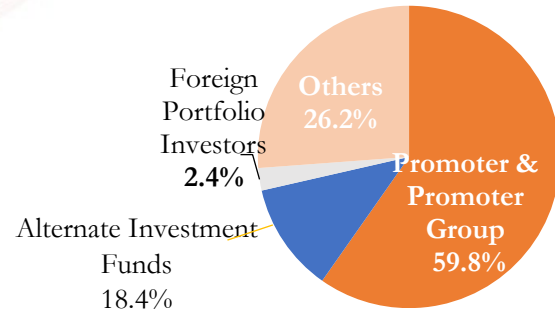
This is the Statement of Profit and Loss referred to in our report of even date



Particulars	For the year ended	For the year ended
	31 March 2025	31 March 2024
A. Cash flow from operating activities:		
Net profit / (loss) before tax	830.95	855.87
Adjustments for:		
Depreciation	293.08	279.53
Loss on sale of property, plant and equipment (net)	-	-
Interest income	(114.47)	(3.27)
Interest expense	122.70	85.78
Operating profit / (loss) before operating capital changes	1,132.27	1,217.92
Adjustments for movement in:		
Long-term provisions	20.25	24.95
Trade payables	118.64	(109.16)
Other current liabilities	76.47	(32.00)
Short-term provisions	63.13	21.48
Long-term loans and advances	117.57	87.83
Inventories	(195.56)	(259.67)
Trade receivables	(1,151.64)	(169.19)
Short-term loans and advances	(30.86)	(42.27)
Cash generated/(utilized in)from operating activities before taxes	150.27	739.89
Income taxes (net)	(257.48)	(230.69)
Net cash generated/(utilized in) from operating activities (A)	(107.21)	509.20
B Cash flow from investing activities:		
Purchase of property, plant and equipment (including capital work-in-progress)	(1,525.03)	(163.22)
Interest received	114.47	3.27
Capital Advances	(1,282.08)	(138.41)
Creditors for Capital Expenditure	(8.83)	(13.44)
Other Non Current Assets	(80.24)	(6.40)
Bank Deposits not considered as Cash and Cash Equivalent (Net)	350.53	(2,301.34)
Proceeds from sale of property, plant and equipment	7.69	-
Net cash utilized in investing activities (B)	(2,423.50)	(2,619.54)
C Cash flow from financing activities:		
Proceeds from long-term borrowings	396.94	8.92
Repayment of long-term borrowings	(162.27)	(51.60)
Proceeds from issue of share capital	2,050.73	3,338.72
Share Issue Expenses	(180.00)	(394.61)
Net increase/(decrease) in short-term borrowings	129.95	(209.99)
Interest paid	(122.70)	(85.78)
Net cash (utilized in)/generated from financing activities (C)	2,112.65	2,605.68
Net (decrease)/increase in cash and cash equivalents (A+B+C)	(418.06)	495.34
Opening cash and cash equivalents	504.69	9.33
Closing cash and cash equivalents	86.60	504.69



Shareholding Pattern (as on 31st March 2025, %)

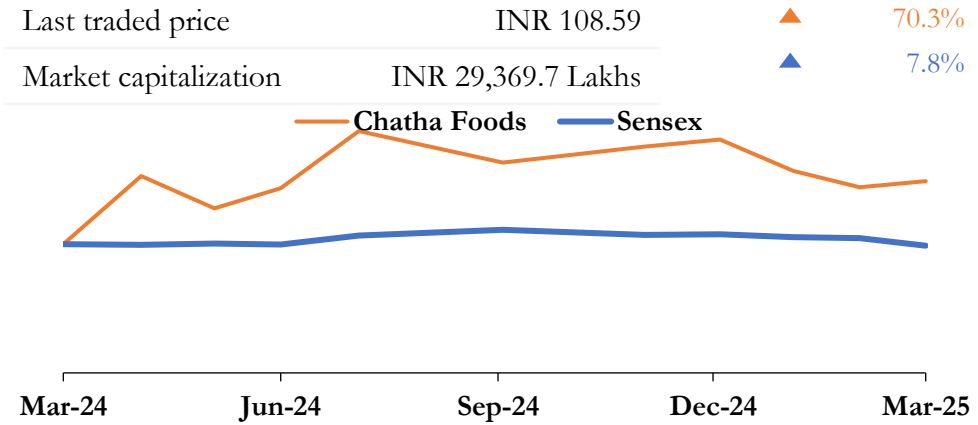


Total Number of Shareholders – 642

Key Institutional Investors (as on 31st March 2025, %)

Particulars	Holding
Negen Undiscovered Value Fund	10.4%
Aurum SME Trust I	1.7%
Nova Global Opportunities Fund	2.4%

Share Price Performance – Since Listing (rebased to 100)¹



IPO Proceeds Utilization (as on 31st March 2025, INR Lakhs)

Particulars	Amount	Amount Utilized
Setting up manufacturing facility	2,411	2294
General corporate purpose	447	343
Issue related expenses	481	469
Total	3,339	3104

Note: 1. Share price data as on 31st March 2025; ▲ Share price growth since listing day on a closing basis; ▲ Index growth since listing day on a closing basis

Thank you