

KRYSTAL INTEGRATED SERVICES LIMITED

(FORMERLY KNOWN AS KRYSTAL INTEGRATED SERVICES PRIVATE LIMITED)



April 30, 2025

KISL/CS/SE/08/2025-26

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| The Department of Corporate Services BSE Limited General Manager Department of Corporate Services Floor 25, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001 Scrip Code: 544149 | National Stock Exchange of India Limited Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051 Scrip Symbol: KRYSTAL |
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Dear Sir/Madam,

Sub: Outcome of Board Meeting - Press Release on Audited Financial Results for the quarter and financial year ended March 31, 2025

Pursuant to the provisions of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and further to our letter number KISL/CS/SE/06/2025-26 dated April 30, 2025, please find enclosed herewith a copy of Press Release on the Audited Financial Results of the Company for the quarter and financial year ended March 31, 2025.

The above Press Release is also being made available on the website of the Company at [Press Releases – Krystal Group](#)

We request you to kindly take the same on record. .

Thanking You,
For **Krystal Integrated Services Limited**
(Previously known as **Krystal Integrated Services Private Limited**)

Stuti Maru
Company Secretary & Compliance Officer
Membership Number: A45257

Encl.: as above

Media Release

Strong quarterly performance – 41% growth in revenue & 42% in EBIDTA

Growth driven by new & ongoing projects across the service bouquet

Diversifies into Waste Management, Water Treatment & Technical Facility Management as part of Diversification Strategy

Board recommends final dividend at 15% subject to shareholders' approval

Mumbai, April 30th, 2025: Krystal Integrated Services Limited (KISL), a well-diversified service provider in integrated facility management services, Staffing solutions, Security services, Catering and Waste management across India, is pleased to announce its audited financial performance for the Fourth quarter and Full Year ended March 31st, 2025.

Key Consolidated Financials:

| Particulars (Rs. Cr.) | Q4 FY25 | Q4 FY24 | YoY % | FY25 | FY24 | YoY % |
|-----------------------|---------|---------|-----------|----------|---------|----------|
| Revenue | 413.10 | 292.17 | 41.4% | 1,212.78 | 1026.85 | 18.1% |
| EBIDTA* | 26.75 | 18.80 | 42.3% | 77.71 | 68.68 | 13.1% |
| EBITDA Margin (%) | 6.48% | 6.44% | 4 bps | 6.41% | 6.69% | (28 bps) |
| PAT ** | 16.91 | 15.74 | 7.4% | 62.33 | 49.03 | 27.1% |
| PAT Margin | 4.09% | 5.39% | (130 bps) | 5.14% | 4.77% | 37 bps |

* EBITDA excluding Other Income

** Excluding profit from discontinued operations

Q4 FY25 Highlights:

- Total Income increased 41.4% YoY to Rs. 413.10 Crore in Q4 FY25 compared to Rs. 292.17 Crore in Q4 FY24. Growth came in from execution of several new contracts across the service bouquet during this period
- EBITDA grew by 42.3% to Rs. 26.75 Crore in Q4 FY25 compared to Rs. 18.80 Crore in Q4 FY24
- EBITDA Margin improved marginally to 6.48% in Q4 FY25 as against 6.44% in Q4 FY24. Cost efficiency in terms of material costs helped offset higher investment in skilled talent, thereby maintaining margins.
- PAT grew by 7.4% to Rs. 16.91 Crore in Q4 FY25 compared to Rs. 15.74 Crore in Q4 FY24. PAT margin stood at 4.09% for Q4 FY25 as compared to 5.39% in Q4 FY24, mainly due to tax provisions in the previous quarters.

FY25 Highlights:

- Total Income grew by 18.1% to Rs. 1,212.78 Crore in FY25 compared to Rs. 1,026.85 Crore in FY24, mainly on the back of continued execution of a strong order book.
- EBITDA increased by 13.1% to Rs. 77.71 Crore in FY25 compared to Rs. 68.68 Crore in FY24

- EBITDA Margin stood at 6.41% for FY25 marginally declining by 28 bps as compared to the last year. Investments made towards our new ventures during the year had a bearing on the margin.
- PAT grew by 27.1% to Rs. 62.33 Crore in FY25 compared to Rs. 49.03 Crore in FY24
- The Board of Directors has recommended a final dividend of Rs. 1.50 per equity share of face value Rs. 10 each, for FY25, subject to approval of shareholders.

Commenting on the performance, Mr. Sanjay Dighe, CEO & Whole Time Director, Krystal Integrated Services Ltd, said,

“The Company has closed the fiscal year on a strong note, with performance in line with expectations during the last quarter. We have continued to build our order book with a wide array of projects which leverage our strengths as a diversified service provider.

The quarter and year gone by has been particularly eventful for us, with several major milestones. We made important strides in our strategy to strengthen our business model and diversify into new avenues – notably waste management and technical facility management. We won contracts for solid waste management as well as water treatment work, which will give us the requisite pre-qualification for larger projects in these fields in the coming times.

Moreover, we are getting into technical facility management which will encompass specialized services requiring a higher skill set, which are expected to be more profitable in the longer run.

The contracts we won during this year cover a wide range of sectors, from airports and metro stations, to hospitals, retail establishments and other manufacturing sites. Some of the recent contract wins include a Rs. 349 cr contract for facility management from Tamil Nadu Medical Services Corp Ltd; a security services contract from SVC Co-op Bank; deployment of manpower at Mumbai Monorail stations; sanitization services at PGIMER worth Rs. 84 cr; and bundled services at various airports including Chandigarh, Chennai and Trivandrum; among others. The contract with TPPA, Chennai, marked our foray into waste water management and effluent treatment works.

We see tremendous growth opportunities in these verticals and Krystal is well positioned to capitalize on these opportunities by leveraging its strengths. Overall, we have entered the new fiscal year on a robust footing, and hope to sustain and grow the momentum through this year. I would like to thank the entire team at Krystal and all our stakeholders for their continued support.”

About Krystal Integrated Services Limited:

KISL is a well-diversified service provider in integrated facility management services, staffing solutions, security services, catering and waste management across India. The Company specializes in sectors such as healthcare, education, City infrastructure, Waste Management and Manufacturing segment—including state government entities, Corporate clients, municipal bodies, and other government offices—airports, railways, metro infrastructure, and retail. The company offers a comprehensive range of integrated facility management services across these varied sectors. Additionally, KISL provides staffing solutions and payroll management, private security and manned guarding services, and catering services. Over the fiscal years 2021 to 2024, KISL served 262, 277, 326 and 369 customers, respectively, and operated at 1,962, 2,240, 2,427, and 2,487 customer locations across India.

The company is also providing services in solid waste management as well as water waste management. The team’s expertise covers bio-mining of legacy waste, Common Effluent Treatment Plants (CETP) and Zero Liquid Discharge (ZLD) technologies.

BSE: 544149; NSE: KRYSTAL Website: krystal-group.com

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For Further information, please contact:

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| Ms. Stuti Maru Company Secretary & Compliance Officer Krystal Integrated Services Limited Email: company.secretary@krystal-group.com | Adfactors PR Pvt. Ltd Ms. Samruddhi Bane Email: samruddhi.bane@adfactorspr.com |

Note: *Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstance*