

Unit-2 (Dahej SEZ) : Plot No, Z/59-60-63-64, Dahej - SEZ Limited, Part-1, Ta.: Vagra, Dist.: Bharuch-392130, Gujarat, India. | p: +91 75758 05960



Date: 17.05.2025

To

National Stock Exchange of India Limited 'Exchange Plaza', Bandra-Kurla Complex Bandra (East), Mumbai 400051

Scrip Symbol: ACCENTMIC

ISIN: INE0Q5D01013

Sub: Investor presentation for the Half year and Year ended 31st March 2025

Pursuant to the requirements of Regulation 30 of the Securities Exchange Board of India (Listing obligation and Disclosure Requirements) Regulations, 2015, we enclose herewith Investor presentation on the Financial Results of the Company for the Half year and Year ended 31st March, 2025.

We request you to take this information on your record.

Thanking You, Yours Truly

For Accent Microcell Limited

Hiral Gediya

Company Secretary and Compliance Officer (M. No.A48107)



accent bonding precision

ACCENT MICROCELL LIMITED

Investor Presentation 31st March 2025



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COMPANY SOLUTIONOVERVIEW

Established in 2012 as a company, Accent embarked on its journey as a dedicated manufacturer and supplier of pharmaceutical excipients, driven by a strong commitment to technology and quality. Since then, Accent has steadily evolved into one of India's fastest-growing companies in the excipient segment, known for its precision, consistency, and innovation in production.

Over the past decade, Accent has made significant strides, achieving key milestones with its flagship products such as Microcrystalline Cellulose (MCC), Magnesium Stearate (MS), and Croscarmellose Sodium (CCS). These achievements reflect our unwavering focus on delivering superior quality and performance.

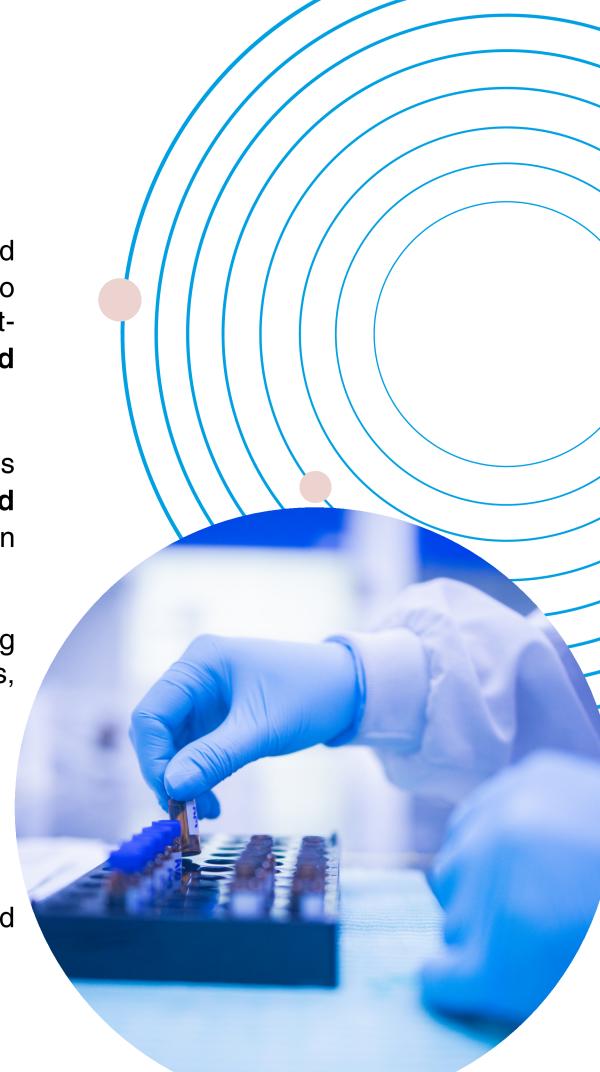
Our foundation is built on continuous improvement, customer-centricity, and a forward-looking approach. From launching our first international operations to earning industry accreditations, Accent's journey is marked by excellence and steady growth.

Accent currently operates two state-of-the-art manufacturing facilities:

- Dahej SEZ, Gujarat
- Pirana, Ahmedabad

With advanced technology, stringent quality controls, and a strong R&D focus, we are committed to creating value for our clients across domestic and global markets.





COMPANY SNAPSHOT

15+ Product grades

> 24 Years

of Operation since 2001

4 Brands

Accel, Acrocell, Maccel and Vincel

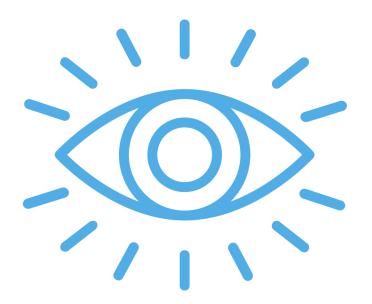
75+Countries

Certified to operate

200+ Team Members



VISION



As a global leader in pharmaceutical excipients, we are committed to sustainable growth, enhancing quality of life, and staying true to our core values.

MISSION



Driven by innovation and strengthened through global collaboration, our mission is to deliver high-quality excipients with integrity—ensuring transparency, trust, and excellence in healthcare and beyond.





Commenced Exports

2008

Incorporated as a
Private Limited
Company under the
Name "Accent Microcell
Private Limited"

2012

- Certified by FSSC-22000
- Started working on annual agreements and contracts overseas (USA, EU, Australia, Indonesia)

2015

Received EXCIPACT Certification

2018

Scaling Capabilities

Establishment of unit- III

2024

Building the Base

2001

Established as a Partnership Firm

2011

Obtained GMP Certification

2014

Set up New Plant (Unit II - Dahej SEZ) 2017

- Introduced New Products: Accel 591, Accel 581, Accel S
- Installed New Spray Dryer at Dahej Unit-II

2023

Making Our

Mark

- Converted to a Public Limited Company
- Company Name Changed to "Accent Microcell Limited"
- Floated Expansion Plan and Filed DRHP in Preparation for Listing



CERTIFICATES





Certificate of Registration

This is to certify that

ACCENT MICROCELL LIMITED

Office: 314, Shangrilla Arcade, Shyamal Cross Road, Anandnagar Road, Satellite, Ahmedabad-380015, Gujarat, India

Factory: Survey No. 533/P, Paldi Kankaj, Pirana Road, TA. Dascrol, Ahmedabad-382425, Gujarat, India

> has been independently assessed by QRO and is compliant with the requirement of:

ISO 9001:2015

Quality Management System

For the following scope of activities:

Manufacture and Supply of Excipients (Allied of Cellulose Products Like Microcrystalline Cellulose Powder, Magnesium Stearate, Croscarmellose Sodium) for Application in Pharma, Food, Cosmetics, Neutraceuticals as well as Industrial Grade.

Date of Certification: 13th July 2023 1st Surveillance Audit Due: 12th July 2024

2nd Surveillance Audit Due: 12th July 2025 Certificate Expiry: 12th July 2026

Certificate Number: 305023071304Q









(In case surveillance audit is not allowed to be conducted: this certificate shall be suspended / withdrawn).

The Validity of this certificate can be verified at www.qrocert.org This certificate of registration remains the property of QRO Certification LLP, and shall be returned immediately upon request

India Office : QRO Certification LLP
142, IInd Floor, Avtar Enclave, Near Paschim Vihar West Metro Station, Delhi-110063, (INDIA)



KENESETH ELIYAHOO SYNAGOGUE

ORTHODOX SYNAGOGUE 55, Dr. V.B. Gandhi Marg, Fort, Mumbai - 400 023 Tel. No. 2283 1502 / 22839617

23rd January , 2025.

KOSHER CERTIFICATE

THIS IS TO CERTIFY THAT THE PRODUCT " MAGNESIUM STEARATE" BEING EXPORTED ABROAD BY M/S. ACCENT MICROCELL LIMITED IS MANUFACTURED AT THEIR PLANTS SITUATED AT i) SURVEY NO. 533 / P PIRANA ROAD, PALDI KANKAJ, TAL.: DASCROI, DIST.: AHMEDABAD - 382 425, GUJARAT, ii) Z-59,60,63,64 DAHEJ SEZ LIMITED PART-1, TAL .: VAGRA, DIST- BHARUCH, GUJARAT, INDIA, IS KOSHER

THE MANUFACTURING PROCESS HAS NO ADDITIVES AND DOES NOT CONTAIN ANY ANIMAL CONTENT IN THE PROCESS OF MANUFACTURE "MAGNESIUM STEARATE" IS A GENUINE KOSHER PRODUCT.

THIS CERTIFICATE IS NOT VALID FOR PASSOVER.

THIS CERTIFICATE IS NOT VALID AFTER 24TH JANUARY, 2026.



For KENESETH ELIYAHOO SYNAGOGUE





S. NO.	NAME OF THE PRODUCTS	BRAND NAME	CODE/ DESCRIPTION		
1	MICROCRYSTALLINE CELLULOSE	ACCEL -			
2	MAGNESIUM STEARATE	MACCEL -			
3	CROSCARMELLOSE SODIUM	ACROCELL	_		
_	- II The	-	_		
	11 100 1				
	11 337 3				
	81 mal 1 h	To Make 11			
	11 Eg 1 16 1	1 1000 11			

21.04.2015 14.04.2025 20.04.2028 Date of Issue Date of Expiry 20.01.2026





































KEY STRENGTHS

Innovation-Led Product Development

Forward-looking approach to business growth and decision-making.

Global Market Expansion

Strengthen international presence by entering new markets and deepening reach in existing geographies through strategic partnerships and regulatory accreditations.

Commitment to Quality Excellence

Maintain and enhance worldclass quality standards through advanced manufacturing practices, robust quality systems, and compliance with global certifications.

3

Supply Chain Optimization

Build a resilient and agile supply chain that ensures timely delivery, cost efficiency, and uninterrupted availability of raw materials and finished goods.

4

Sustainable & Responsible Growth

Integrate sustainability across operations by minimizing environmental impact, adopting green technologies, and fostering long-term value creation.

1







Microcrystalline Cellulose (MCC)

- Multiple grades (Accel 101, 102, 105, etc.)
- Applications: Binder, diluent, rheology modifier, coating agent, filtration aid, filler
- Used across pharma, food, cosmetics, paints, plastics, welding, and rubber industries

Silicified Microcrystalline Cellulose (SMCC)

- Enhanced flow, binding, and compactibility
- Grades: SMCC 50, 90, HD 90, 90 LM, 50 LD
- Ideal for direct compression and moisture-sensitive formulations

MCC Spheres

- Enhanced flow, binding, and compactibility
- Grades: SMCC 50, 90, HD 90, 90 LM, 50 LD
- Ideal for direct compression and moisture-sensitive formulations

Microcrystalline Cellulose with CMC (Co-processed)

- Enhanced flow, binding, and compactibility
- Grades: SMCC 50, 90, HD 90, 90 LM, 50 LD
- Ideal for direct compression and moisture-sensitive formulations

Croscarmellose Sodium (CCS)

- Enhanced flow, binding, and compactibility
- Grades: SMCC 50, 90, HD 90, 90 LM, 50 LD
- Ideal for direct compression and moisture-sensitive formulations

Magnesium Stearate (Mg. St.)

- Enhanced flow, binding, and compactibility
- Grades: SMCC 50, 90, HD 90, 90 LM, 50 LD
- Ideal for direct compression and moisture-sensitive formulations

Powdered Cellulose (PC)

- Enhanced flow, binding, and compactibility
- Grades: SMCC 50, 90, HD 90, 90
 LM, 50 LD
- Ideal for direct compression and moisture-sensitive formulations



INDUSTRIES WE SERVE



Pharmaceutical and Nutraceutical Companies



Food, Bakery & Dairy



Cosmeceuticals & Personal Care



Welding Electrodes

OUR GLOBAL PRESENCE

- 17+ years of demonstrated experience in exports coupled with superior quality
- 14,152.22 Lakhs (53.49%) of the Company's Revenue comes from exports.
- 12,305.47 Lakhs (46.51%) of the Company's Revenue comes from domestic markets.

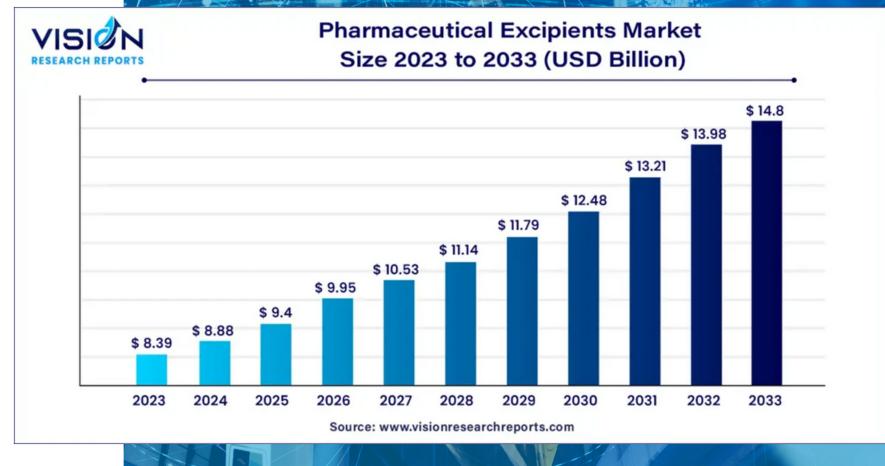




The global microcrystalline cellulose (MCC) industry is experiencing steady growth, with the market valued at around **USD 1.4 billion in 2025** and projected to reach approximately **USD 2.5 billion by 2032–2035**, reflecting a **CAGR of about 7%**.

This growth is primarily driven by strong demand from the pharmaceutical sector, where MCC is widely used as a binder in tablet formulations, as well as from the food and beverage industry, where it serves as a fat replacer and anti-caking agent, and the cosmetics industry, where it functions as a thickener and stabilizer.

Key trends shaping the industry include a shift toward sustainable, plant-based ingredients, stricter regulatory requirements for quality and environmental impact, and ongoing innovation in new applications such as nutraceuticals and bioplastics. Overall, the MCC industry is set for continued expansion, supported by broadening applications and an increasing focus on eco-friendly and high-quality products



COMPETITIVESTRENGTHS

Proven Expertise in Process Scaling

Demonstrated capability in scaling and sustaining complex processes while consistently delivering world-class quality.

Strong Supplier & Distribution Network

Established, long-term relationships with key suppliers and distributors ensure access to premium raw materials and help safeguard operating margins.

Strong Financial Backbone

Increasing demand for MCC in pharmaceutical and food industries, both domestically and in export markets.

Innovation-Driven R&D

Continuous investment in research and development to enhance product customization and reduce controllable costs.

Diversified Market Presence

Strategic expansion into new geographies and customer segments to mitigate revenue concentration risks.

Dynamic Leadership

Promoter group comprises young, growth-oriented entrepreneurs with complementary strengths and a proven track record of collaboration.

Favorable Industry Tailwinds

Increasing demand for MCC in pharmaceutical and food industries, both domestically and in export markets.







Mr. Vasant Vadilal Patel

Chairman

He brings 21+ years of higher experience in the dyes, pharmaceuticals, and nutraceuticals industries. He has expertise in product development, marketing, and offshore product development strategies. Prior to founding Accent, he worked in industrial pharmaceuticals and laboratory chemicals. He holds a Diploma in Chemical Engineering.



Mr. Ghanshyam Arjanbhai Patel

Managing Director & CFO

He has 21+ years of higher experience in marketing across various sectors, including agroproducts and rice processing. At Accent, he leads strategic planning, administration, finance, HRD, and banking functions, and has streamlined the company's finance operations. He holds a Graduate degree in Commerce.



Mr. Nitin Jasvantbhai Patel

Executive Director

He has 21+ years of higher experience in technical operations, focusing on plant project implementation and meeting production and quality targets. He has been crucial in enhancing Accent's reputation for quality and prompt delivery. He also heads the R&D function. He holds a Graduate degree in Commerce.



Mr. Vinodbhai Manibhai Patel

Executive Director

He has 20+ years of higher experience in operations, playing a key role in establishing and managing the company's first plant in Pirana. He leads the CSR vertical and industrial relations and has been essential in Accent's expansion across India. He holds a Bachelor's degree in Arts.

KEY BUSINESS HIGHI IGHTS HIGHLIGHTS

Expanded & Diversified Product Portfolio

offerings Broadened across multiple categories, catering to industry needs with varied innovative and high-performance materials.

Robust Presence in Domestic & **International Markets**

Strengthened market footprint in India while expanding reach across key global regions, enhancing brand recognition and customer trust.



Operational & Manufacturing Excellence

Achieved high efficiency through process optimization, advanced continuous technologies, and improvement in production capabilities.

Commitment to Regulatory & **Quality Standards**

Maintained strict adherence to industry regulations and international quality certifications, reinforcing customer confidence and compliance integrity.

MANUFACTURING FACILITY





Installed Capacity: 2,000 MTPA Capacity Utilisation: 100% Area: 3,900.33 sq. mtrs.

Export Incentives: Access to Duty Drawback &

RoDTEP Schemes

Dahej (SEZ) - Unit II

Installed Capacity: 7200 MTPA Capacity Utilisation: 95% Area: 20,060.45 sq. mtrs.

Focus: Export-oriented, eligible under MEIS scheme State-of-the-art Infrastructure majorly focusing on

exports



Key Highlights Efficiency & Quality Commitment:

- Latest technology & customengineered equipment
- Glass Line Reactors
- SS-316 L quality MOC installations
- Fully equipped in-house QC lab
- Dedicated QA & QC teams for compliance and transparency





Product Flexibility & Customer-Centric Approach:

- Multiple grade options backed by scalable capacity
- Flexible batch sizes (20kg to 500kg and up to 10MT)
- Competitive pricing and tailored solutions

Raw Material Excellence:

- Use of SAPPI Pulp for superior end-product quality
- Strategic vendor proximity ensures timely inventory

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Strategic Expansion:

Establishing a **third manufacturing facility at Nayka Kheda, Gujarat,** to enhance production capacity and product diversification.

Capacity Boost:

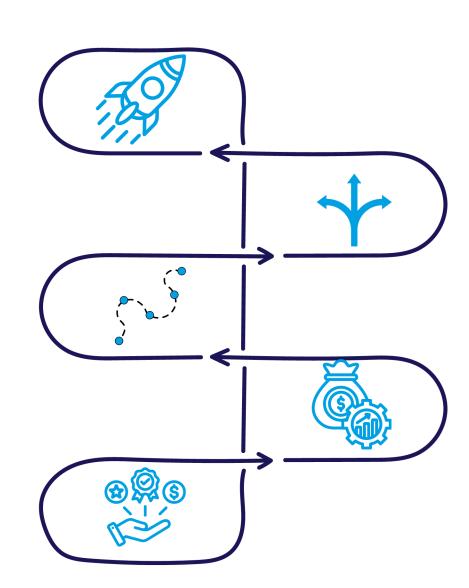
Increases total installed capacity from **9,200 MTPA** to **12,000 MTPA**, addressing growing demand and enabling future growth.

Production Timeline:

Commercial operations for domestic markets targeted by May–June 2025; exports to follow, subject to **regulatory approvals** including EXCiPACT (especially for Europe).

Strategic Benefits:

- Reduces over-reliance on MCC
- Enhances profitability through high-margin product lines
- Unlocks capacity to meet rising global and domestic demand



Product Diversification:

Unit-III will manufacture three **premium-grade excipients:**

- Croscarmellose Sodium (CCS)
- Carboxymethylcellulose (CMC)
- Sodium Starch Glycolate (SSG)

These high-value, high-margin products complement our MCC portfolio and support entry into regulated pharmaceutical markets.

Revenue Potential:

Projected to generate ₹70 crore in revenue in Year 1, with 60% from exports and 40% from domestic sales.



Strengthening Operational Stability

Confirmed Orders Secured for the Next 3 Months:

Secured pipeline of confirmed orders provides clarity on short-term business volume.

Stable Workflow & Production Continuity

A steady inflow of orders ensures consistent workload across departments, minimizing idle time and maximizing efficiency.

Predictable Demand Enables Strategic Planning

Reliable forecast supports optimized resource allocation, inventory management, and supply chain coordination, reducing operational uncertainties.

ROADMAP TO FUTURE GROWTH



Expanding Applications Across Diverse Segments

Exploring future potential of excipients to meet evolving needs in:

- Cosmetics & Personal Care
- Beverages
- E-Cigarettes
- Textile & Leather
- Dairy Products



Focus on Value Added Products

Strategic emphasis on high-margin, differentiated offerings to boost profitability and strengthen market position.



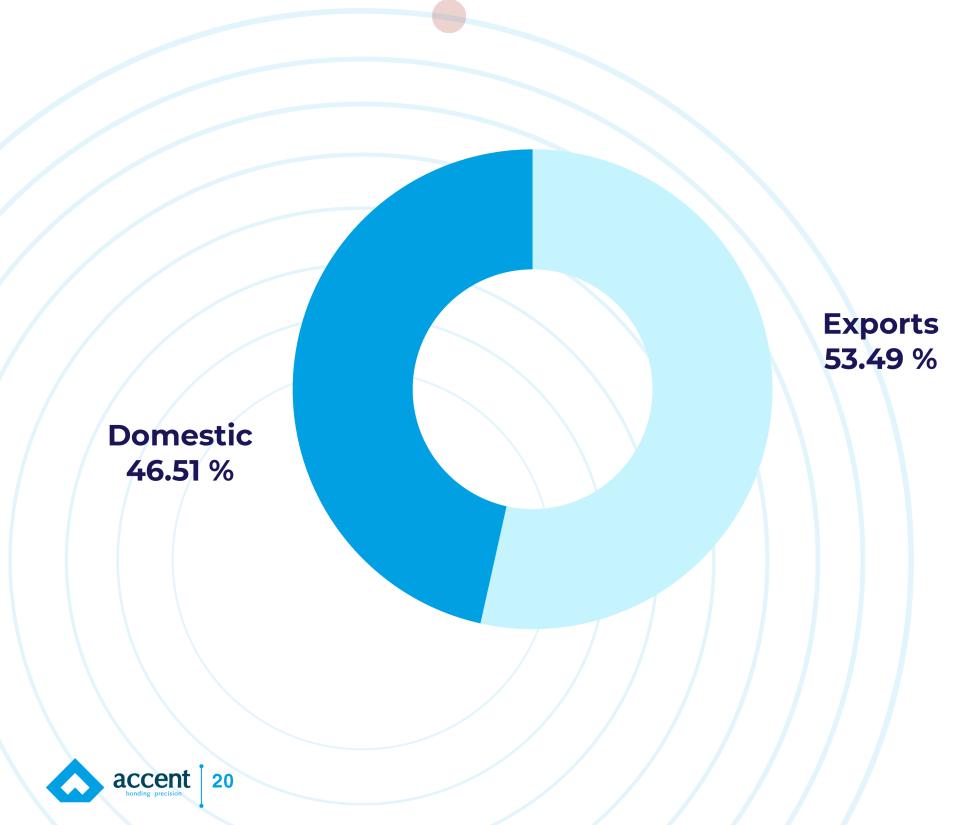
Targeted Customer Segments for Deeper Market Penetration

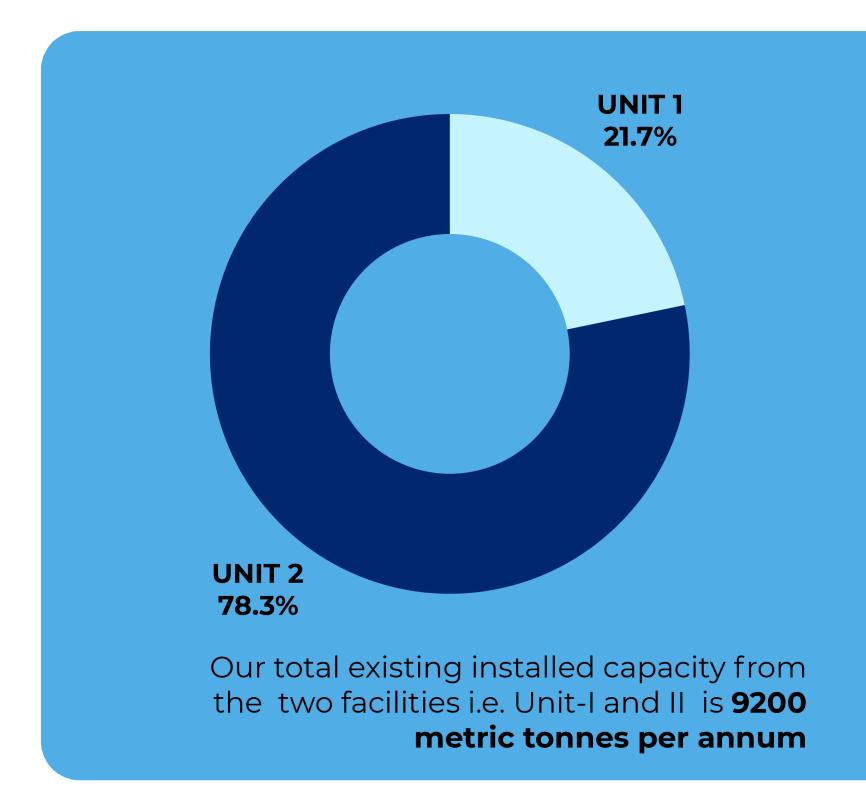
- Pharmaceutical Companies
- Nutraceutical Companies
- Generic Drug Manufacturers
- Contract Manufacturing Organizations (CMOs)
- Contract Development & Manufacturing Organizations (CDMOs)
- Veterinary Pharmaceutical Firms
- Personal Care & Cosmetics Brands





CAPACITY BREAKUP





PROFIT & LOSS STATEMENT

(₹ in Lakhs)

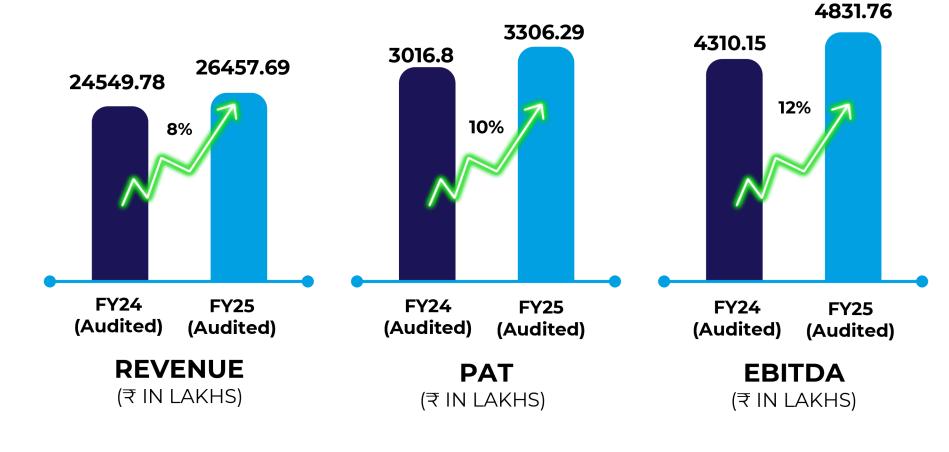
Particulars	H2FY25 (Audited)	H1FY25 (Reviewed)	НоН%	H2FY24 (Audited)	YoY%	FY 24-25 (Audited)	FY 23-24 (Audited)	YOY%
Revenue from Operations	13,854.01	12,603.67	10%	13,863.06	0%	26,457.69	24,549.78	8%
Other Income	343.53	297.33	16%	188.11	83%	640.85	362.95	77%
Total income	14,197.54	12,901.00	10%	14,051.17	1%	27,098.54	24,912.73	9%
Total Expenditure	11,535.76	10,731.01	7%	11,866.59	(3%)	22,266.78	20,602.58	8%
EBITDA	2,661.78	2,169.99	23%	2,184.58	22%	4,831.76	4,310.15	12%
Depreciation	216.95	204.40	6%	230.05	(6%)	421.35	442.86	(5%)
Interest	18.72	15.84	18%	29.85	(37%)	34.55	114.59	(70%)
Profit before Tax	2,426.11	1,949.75	24%	1,924.68	26%	4,375.86	3,652.70	20%
Tax	766.50	303.06	153%	318.04	141%	1,069.57	635.90	68%
PAT	1,659.61	1,646.68	1%	1,606.64	3%	3,306.29	3,016.80	10%
EBITDA Margin	19%	17%	12%	16%	22%	18%	18%	4%
PAT Margin	12%	13%	(8%)	12%	3%	12%	12%	2%
EPS	7.89	7.83	-	9.94	-	15.71	18.67	-



(₹ in Lakhs)

Particulars	FY 2024-25	FY 2023-24		
Equity Capital	2,104.30	2,104.30		
Reserves	17,374.97	14,279.11		
Borrowings	151.23	1,279.09		
Other Liabilities	3,206.94	2,821.47		
Total Liabilities	22,837.44	20,483.97		
Fixed Assets	4,799.13	2,903.76		
LOANS & ADVANCES	1,584.39	8,152.05		
CWIP	1,276.50	185.96		
Other Assets	15,177.42	9,242.20		
Total Assets	22,837.44	20,483.97		

FINANCIAL ANALYSIS



Revenue from Operations increased by 8% YoY to ₹26,457.69 Cr, showing steady business growth.

2

PAT (Profit After Tax) rose by 10% to ₹3,306.29 Cr, even with a 68% increase in tax expenses — a sign of rising earnings. 4

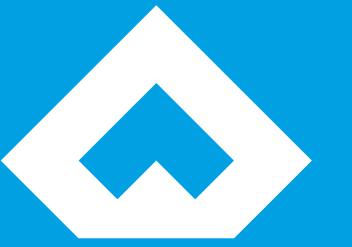
EBITDA grew by 12% to ₹4,831.76 Cr, reflecting improved operating efficiency and cost control.

Borrowings dropped by 88%, from ₹1,279.09 Cr to ₹151.23 Cr, reflecting major deleveraging and lower financial risk.

3

EBITDA margin stood at 18% and PAT margin held stable at 12%, ensuring consistent profitability.

5



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THANK YOU

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