



## **Press Release**

**Tejas Networks announces consolidated results for quarter ended December 31, 2021**  
***Q3 revenue was Rs. 107 crore and Net loss was Rs. 24 crore***

**Bengaluru, January 19, 2022:** Tejas Networks [BSE: 540595, NSE: TEJASNET] today reported its financial results for the third quarter ended December 31, 2021. Tejas Networks designs, develops, manufactures and sells high-performance telecom and networking products, which are used to build high-speed communication networks.

For Q3-FY22, consolidated net revenue was Rs. 107 crore, which was a YoY decrease of 17.1%, resulting in a loss before tax of Rs. 32.9 crore as compared to a profit of Rs. 9.2 crore, for corresponding previous period. Loss after tax was Rs. 24.3 crore as compared to profit of Rs. 9.2 crore for corresponding previous period.

For the 9 months ended December 31, 2021, net revenue was Rs. 424.1 crore, which was a YoY increase of 35.4%, resulting in a loss after tax of Rs. 13.1 crore, as compared to a profit of Rs. 4.0 crore for corresponding previous period.

Mr. Sanjay Nayak, Managing Director and CEO of Tejas Networks said, "Our Q3 revenues were low as we could not fulfill customer orders due to ongoing global semiconductor component shortage. However, our medium to long-term business momentum continues to be in our favour, as we saw strong Q3 order inflow of Rs. 311 crore, increasing our total order book to an all-time high of Rs. 986 crores. We continue to take proactive measures to address the ongoing semiconductor component shortage challenges."

During the quarter, we were also certified as a "Trusted Source" for telecom equipment by Government of India.

Mr. Venkatesh Gadiyar, CFO said, "During Q3, we saw margin pressure due to increase in component prices and lower international revenues. In addition, our inventory levels increased, since many orders could not be fulfilled due to shortage of certain critical components. Our cash position continues to be healthy and as on December 31, 2021 our cash and cash equivalents, including investment in liquid mutual funds and deposits with financial institutions, were Rs. 1,175 crores and we continue to be a debt-free Company".

09

GF



### **About Tejas Networks Limited**

Tejas Networks designs, develops and sells high-performance wireline and wireless networking products to telecommunications service providers, internet service providers, utilities, defence and government entities in over 75 countries. Tejas products utilize programmable, software-defined hardware architecture with a common software code-base that delivers seamless upgrades of new features and technology standards.

For more information, visit Tejas Networks at <http://www.tejasnetworks.com> or contact

Investor Relations: [ir@india.tejasnetworks.com](mailto:ir@india.tejasnetworks.com)

Attn: Mr. Santosh Kesavan: [skeshavan@india.tejasnetworks.com](mailto:skeshavan@india.tejasnetworks.com) Phone: +91 80 41794600

### **SAFE HARBOUR**

*Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on our business activities or investments, changes in the laws and regulations that apply to the industry in which the Company operates. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company.*

97



	December 31, 2021	March 31, 2021
<b>ASSETS</b>		
<b>Non-current assets</b>		
Property, plant and equipment	32.26	29.48
Right-of-use assets	16.07	16.10
Intangible assets	53.80	65.43
Intangible assets under development	60.83	24.49
<b>Financial assets</b>		
Trade receivables	67.91	72.97
Other financial assets <sup>1</sup>	6.82	6.91
Current tax asset (net)	48.02	62.61
Deferred Tax Asset	55.70	56.72
Other non-current assets	6.65	6.98
<b>Total non - current assets</b>	<b>348.06</b>	<b>341.69</b>
<b>Current assets</b>		
Inventories	271.23	213.65
<b>Financial assets</b>		
Investments <sup>2</sup>	465.75	37.37
Trade receivables	290.00	341.03
Cash and cash equivalents <sup>3</sup>	38.53	53.43
Other bank balances <sup>4</sup>	317.80	164.09
Other financial assets <sup>5</sup>	357.73	110.30
Other current assets	79.82	50.32
<b>Total current assets</b>	<b>1,820.86</b>	<b>970.19</b>
<b>Total assets</b>	<b>2,168.92</b>	<b>1,311.88</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
Equity share capital	117.38	96.51
Other equity	1,856.41	1,037.69
<b>Total equity</b>	<b>1,973.79</b>	<b>1,134.20</b>
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
<b>Financial liabilities</b>		
Lease Liabilities	14.02	17.07
Provisions	0.56	0.69
<b>Total non - current liabilities</b>	<b>14.58</b>	<b>17.76</b>
<b>Current liabilities</b>		
<b>Financial liabilities</b>		
Lease Liabilities	7.46	4.83
Trade payables		
Total outstanding dues of micro enterprises and small enterprises	11.29	11.84
Total outstanding dues of creditors other than micro enterprises and small enterprises	104.13	80.38
Other financial liabilities	33.24	47.26
Provisions	10.78	5.22
Other current liabilities	13.65	10.39
<b>Total current liabilities</b>	<b>180.55</b>	<b>159.92</b>
<b>Total equity and liabilities</b>	<b>2,168.92</b>	<b>1,311.88</b>

Supplementary Information

(in Rs. crore)

	December 31, 2021	March 31, 2021
<b>Cash and Cash Equivalents as at</b>		
<sup>1</sup> Other non current financial asset includes Fixed Deposits with banks with original maturity of more than twelve months	1.37	1.54
<sup>2</sup> Investments includes Investment in mutual funds	465.75	37.37
<sup>3</sup> Cash and cash equivalents	38.53	53.43
<sup>4</sup> Other bank balances	317.80	164.09
<sup>5</sup> Other current financial asset includes Deposits with financial institutions	351.79	108.00
<b>Total</b>	<b>1,175.24</b>	<b>364.43</b>

af



Tejas Networks Limited and subsidiaries  
Consolidated Statements of Comprehensive Income for

(in Rs. crore, except share data)

	Quarter ended Dec 31, 2021	Quarter ended Sep 30, 2021	Quarter ended Dec 31, 2020	Nine months ended Dec 31, 2021	Nine months ended Dec 31, 2020	Year ended Mar 31, 2021
Revenue from operations	107.06	172.78	134.88	424.09	325.05	526.60
Other Income	16.39	4.17	8.55	28.94	21.00	24.85
<b>Total Income</b>	<b>123.45</b>	<b>176.95</b>	<b>143.43</b>	<b>453.03</b>	<b>346.05</b>	<b>551.45</b>
<b>Expenses</b>						
Cost of materials consumed	68.37	92.60	74.40	234.78	168.55	268.74
Employee benefit expense	31.36	32.12	27.07	93.08	80.22	116.33
Finance costs	0.78	0.90	0.88	2.94	2.84	3.70
Depreciation and amortization expense	20.22	18.28	12.06	54.89	37.68	52.12
Allowance for expected credit loss	12.97	5.14	1.80	19.27	5.00	14.80
Other expenses	22.66	24.58	17.99	69.31	47.77	73.24
<b>Total Expenses</b>	<b>156.36</b>	<b>173.62</b>	<b>134.20</b>	<b>474.27</b>	<b>342.06</b>	<b>528.93</b>
<b>Profit/(Loss) before tax</b>	<b>(32.91)</b>	<b>3.33</b>	<b>9.23</b>	<b>(21.24)</b>	<b>3.99</b>	<b>22.52</b>
Current tax	(11.21)	0.19	-	(9.58)	-	-
Deferred tax	2.60	(0.52)	-	1.43	-	(15.02)
<b>Profit/(Loss) after tax</b>	<b>(24.30)</b>	<b>3.66</b>	<b>9.23</b>	<b>(13.09)</b>	<b>3.99</b>	<b>37.54</b>
<b>Other comprehensive Income/(loss)</b>	<b>0.36</b>	<b>(1.12)</b>	<b>0.20</b>	<b>(0.71)</b>	<b>0.82</b>	<b>2.02</b>
Items that will not be reclassified to profit or loss						
Remeasurements of the defined benefit obligation (Net of tax)	(0.41)	(1.57)	0.20	(1.94)	0.90	2.21
Items that will be reclassified to profit or loss						
Exchange differences on translation of foreign operations	0.77	0.45	-	1.23	(0.08)	(0.19)
<b>Total comprehensive income/(loss) for the period</b>	<b>(23.94)</b>	<b>2.54</b>	<b>9.43</b>	<b>(13.80)</b>	<b>4.81</b>	<b>39.56</b>
Earnings/(Loss) per equity share of Rs. 10 each						
Basic (Rs.)	(2.13)	0.37	0.99	(1.29)	0.43	4.05
Diluted (Rs.)	(2.13)	0.30	0.97	(1.29)	0.43	3.99
Weighted average equity shares used in computing earnings per equity share						
Basic	11,39,73,071	9,83,79,317	9,26,71,398	10,19,30,255	9,24,31,355	9,25,53,796
Diluted	11,39,73,071	12,37,33,801	9,48,85,067	10,19,30,255	9,31,46,138	9,41,28,273

Supplementary Information

(in Rs. crore)

Particulars	Quarter ended Dec 31, 2021	Quarter ended Sep 30, 2021	Quarter ended Dec 31, 2020	Nine months ended Dec 31, 2021	Nine months ended Dec 31, 2020	Year ended Mar 31, 2021
Revenue from operations	107.06	172.78	134.88	424.09	325.05	526.60
Less: Sale of Components	-	-	5.77	-	11.78	11.78
<b>Revenue (net of component sales)</b>	<b>107.06</b>	<b>172.78</b>	<b>129.11</b>	<b>424.09</b>	<b>313.27</b>	<b>514.82</b>
Year on Year Growth	-17.1%			35.4%		

92