











# **EARNINGS PRESENTATION**



# **SNAPSHOT**





30+
Years of Operations



175+
Customers



**750+** SKUs



**Exporting to** 

25+

Countries



Domestic Renewal DSS Market Share

70%



Certified by

ISO 9001:2015/ 14001: 2015/ 45001: 2018

IATF16949

Quality standards



Revenue

23%

CAGR 2021-25



**EBITDA** 

36%

CAGR 2021-25



PAT

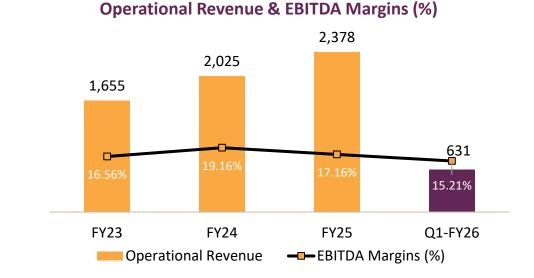
84%

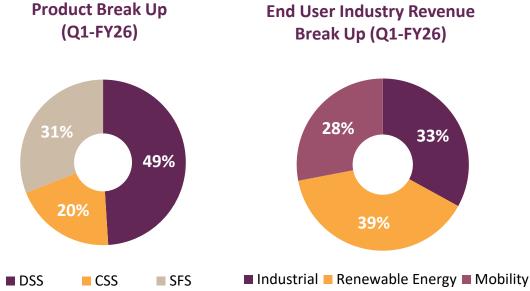
CAGR 2021-25

### **COMPANY OVERVIEW**

GALA
PRECISION ENGINEERING

- Gala Precision Engineering is a renowned and preferred manufacturer of precision components in India.
- The company is supported by an experienced management team and a diverse, skilled workforce, driving consistent financial growth, operational efficiency, and high levels of repeat business.
- Leading manufacturer of Special Fastening Solutions (SFS) like High Tensile Fasteners such as Studs, Anchor Bolts, Cross Bolts, Hex Bolts, Nuts, Gallock Wedge Lock and Grip Lock Washers, as well as Disc & Strip Springs (DSS) and Coil & Spiral Springs (CSS), comprising of an extensive portfolio of 750+ SKUs.
- A diversified customer profile with more than 175 customers, with key clientele including major OEMs, Tier-1 & Channel Partners across various industries like Renewable Energy, Industrials, and Mobility.
- Exporting to more than 25 countries with an office in Frankfurt, Germany, and export revenues contributing to 35% in Q1-FY26.
- State-of-the-art manufacturing facilities, complemented by in-house tool design and development capacities, offer both scalability and flexibility, providing comprehensive solutions to its clients.





# **VALUE CHAIN**



RAW MATERIAL	COMPONENTS	APPLICATIONS	END-USER INDUSTRIES
Steel Sheets Steel rods	DSS & WLW	Renewables: Yaw brakes, thrust bearing mechanism Industrial: Transmission lines, dampening spring, elevator safety brakes Mobility: Couplers and brakes	Renewables: Wind turbines & hydroelectric power plants Industrial: Electricals, heavy machinery, & off-highway vehicles Mobility: Automobiles & Railways
Steel wires	CSS	Industrial: Actuators Mobility: Transmission, brakes, seating	Industrial: Control valves, off-highway vehicles Mobility: Automobiles, commercial vehicles & railways
Steel rods	SFS	Renewables: Foundation, tower, hydroelectric plants Industrial: Bridges Mobility: Railway tracks and bridges	Renewables: Wind turbines, hydroelectric power plants & solar panels Industrial: Off-highway vehicles, heavy machinery & electricals Mobility: Railways

# TOTAL ADDRESSABLE MARKET (TAM)



	RENEWAB	SLE ENERGY	 	IND	USTRIAL		M	DBILITY
PRODUCTS	Wind Energy	Hydroelectric	Off-highway	Heavy Machinery	Infrastructure	Electrical	Automotive	Railways
DSS & WLW								
CSS		       		 				
SFS								

# **GEOGRAPHICAL PRESENCE**





### MANUFACTURING FACILITIES



# FEW OF THE IN-HOUSE MANUFACTURING CAPABILITIES



**Tool Design & Development** 



**Blanking & Forming** 



Coiling



**Heat Treatment** 



**Shot Peening** 



Grinding



**Thread Rolling** 



**CNC Machining** 

Manufacturing Plant at Wada, Near Mumbai, Maharashtra

Spread Across (Land Area)

28,800 Sq Mtrs

Upcoming Manufacturing Plant at SIPCOT, Near Chennai, Tamil Nadu

Spread Across (Land Area)

6,718 Sq Mtrs

#### WADA PLANT, NEAR MUMBAI, MAHARASHTRA

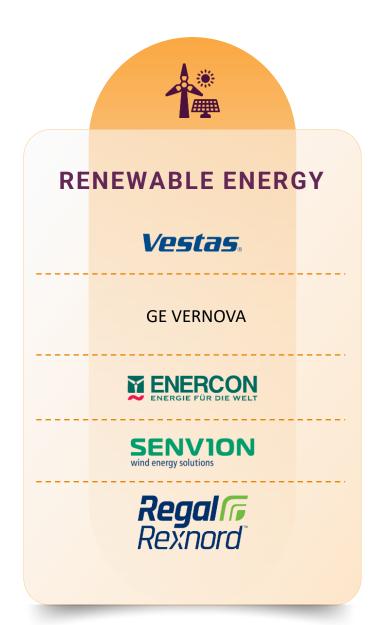


VALLAM PLANT, NEAR CHENNAI, TAMIL NADU



# **MARQUEE CLIENTS**









### STRATEGIC EXPANSION



#### RAMPING UP EXISTING CAPACITY AT WADA, NEAR MUMBAI, MAHARASHTRA



Current Installed Capacity (no's)

Capacity Utilization

225,517,000

85%



Current Installed Capacity (no's) Capacity Utilization

20,941,200

78%



Current Installed Capacity (no's)

**Capacity Utilization** 

420,000

70%

CAPEX FROM IPO PROCEEDS

WADA PLANT, NEAR
MUMBAI, MAHARASTRA:

₹ 111 Mn

VALLAM PLANT, NEAR CHENNAI, TAMIL NADU:

₹ 370 Mn

#### NEW CAPACITY AT VALLAM, NEAR CHENNAI, TAMIL NADU

**Proposed Capacity** 

4,600 MT

**Area Sq Mtrs** 

4,000

Vallam – Vadagal

SIPCOT





# STRATEGIC LOCATION ADVANTAGE

- Customers in close proximity
- Local job work vendors
- Nearby suppliers for raw material procurement

### **FUTURE GROWTH STRATEGIES**





Strengthening our core capabilities in precision engineering for sustainability

02

markets



Moving up the value chain from niche markets to large addressable 03



Leverage in-house design and development capabilities to grow our product offerings and capitalize on future trends

04

Strengthen

our existing

base



05



**Expand** relationships with manufacturing capacity at our existing facilities and customers and expand customer set-up additional strategically located facility

# **UPDATE ON IPO PROCEEDS**

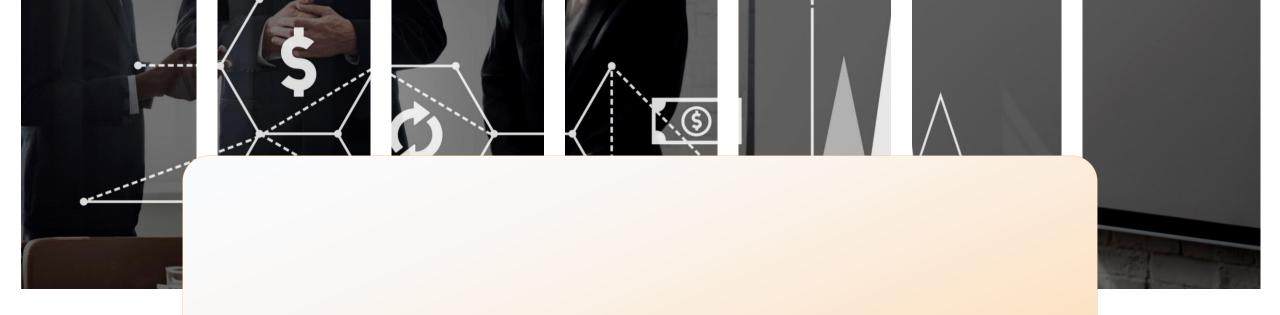


### **Funds Proceeds**--

Particular	Amount (INR Mn)
Received in Monitoring account from Public Account (A)	1,212.4
Total Balance utilized for payment (Breakup given below)	671.9
FD created in HDFC Bank	485.0
FD created in Yes Bank	55.0
Interest earned	0.0
Total (B)	1,211.9
Balance in the Monitoring Account A-B	0.5

### Funds Deployment -----

Particular	Amount to be funded from the net proceeds (INR Mn)	Amount Utilized (INR Mn)	Balance Available (INR Mn)
Loan repayment	454.3	454.3	-
Chennai CAPEX	370.0	174.0	196.0
Wada CAPEX	110.7	39.4	71.3
General Corporate Purposes	277.4	4.2	273.2
Total	1,212.4	671.9	540.5



# FINANCIAL OVERVIEW



## **Q1-FY26 FINANCIAL & OPERATIONAL HIGHLIGHTS**



### **Q1-FY26 Financial Performance**

Revenue from Operations INR 631 Mn	<b>EBITDA</b> INR 96 Mn	EBITDA Margin 15.21%
PAT	PAT Margin	Diluted EPS
INR 65 Mn	10.30%	INR 5.02

### **Operational Highlights**

- Revenue for the quarter was impacted by a forex rate increase in the Euro, resulting in a gain of INR 12 Mn. This led to a 0.8% reduction in the raw material cost ratio
- The improvement in the Gross Margin was partly supported by a 0.9% benefit from GIT (Goods-in-Transit), with the remaining improvement driven by a product mix
- EBITDA for the quarter was impacted by higher other expenses, with a forward contract loss of INR 19.4 Mn (impacting margins by 3.08%) and additional costs related to freight outward, power, conveyance, CSR, and others amounting to INR 9.7 Mn (impacting margins by 1.56%)
- Order book for the quarter stood at INR 699 Mn
- Net profit for Q1-FY26 grew 3% YoY, reaching INR 65 Mn
- SFS (Fastener Business) reported a strong 64% QoQ growth, rising from INR
   118 Mn to INR 195 Mn
- Customer audits were completed at the Chennai plant by multiple clients
- Commercial production at Chennai plant started in July 2025, and dispatches will commence in August 2025
- Sales started to industrial customers for the SFS business from the Wada plant

# **QUARTERLY CONSOLIDATED STATEMENT OF PROFIT & LOSS**



Particulars (INR Mn)	Q1-FY26	Q1-FY25	Y-O-Y	Q4-FY25	Q-0-Q
Revenue from Operations	631	532	18.6%	753	(16.2)%
Total Expenses	535	423	26.5%	625	(14.4)%
EBITDA	96	109	(11.9)%	128	(25.0)%
EBITDA Margin (%)	15.21%	20.49%	(528) Bps	17.00%	(179) Bps
Other Income	14	6	NA	15	(6.7)%
Depreciation	22	19	15.8%	21	4.8%
Finance Cost	6	13	(53.8)%	9	(33.3)%
Profit before Exceptional Items and Tax	82	83	(1.2)%	113	(27.4)%
Exceptional Items (Net)	-	-	NA	-	NA
PBT	82	83	(1.2)%	113	(27.4)%
Tax	17	20	(15.0)%	13	30.8%
Non – Controlling Interest	-	-	NA	-	NA
PAT before Exceptional Item	65	63	3.2%	100	(35.0)%
PAT Margin before Exceptional Item (%)	10.30%	11.84%	(154) Bps	13.28%	(298) Bps
PAT after Exceptional Item	65	63	3.2%	100	(35.0)%
PAT Margin after Exceptional Item (%)	10.30%	11.84%	(154) Bps	13.28%	(298) Bps
Other Comprehensive Income	(1)	(1)	NA	(5)	(80.0)%
Total Comprehensive Income	64	62	3.2%	95	(32.6)%
EPS (INR)(not annualised)	5.02	6.14	(18.2)%	8.41	(40.3)%

# HISTORICAL CONSOLIDATED STATEMENT OF PROFIT & LOSS



Particulars (INR Mn)	FY23	FY24	FY25
Revenue from Operations	1,655	2,025	2,378
Total Expenses	1,381	1,637	1,970
EBITDA	274	388	408
EBITDA Margin (%)	16.56%	19.16%	17.16%
Other Income	16	18	44
Depreciation	61	69	80
Finance Cost	52	61	38
Profit before Exceptional Items and Tax	177	276	334
Exceptional Items (Net)	98	(23)	(3)
PBT	275	253	331
Tax	33	33	63
Non – Controlling Interest	-	(3)	-
PAT before Exceptional Item	144	246	271
PAT Margin before Exceptional Item (%)	8.70%	12.15%	11.40%
PAT after Exceptional Item	242	223	268
PAT Margin after Exceptional Item (%)	14.62%	11.01%	11.27%
Other Comprehensive Income	2	5	(4)
Total Comprehensive Income	244	228	264
EPS (INR)(not annualised)	23.56	21.77	22.56

# HISTORICAL CONSOLIDATED BALANCE SHEET

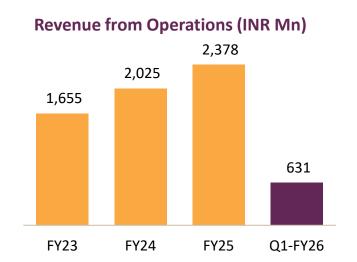


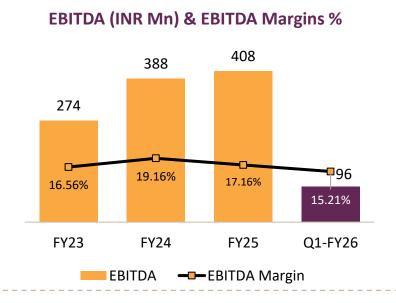
Particulars (INR Mn)	FY22	FY23	FY24	FY25
EQUITY AND LIABILITIES				
Equity				
Equity Share Capital	25	25	101	127
Other Equity	568	811	947	2440
Non Controlling Interest	-	-	(3)	(4)
Total Equity	593	837	1,045	2,563
LIABILITIES				
Non-Current Liabilities				
Financial Liabilities				
-Borrowings	238	205	92	11
- Lease liabilities	-	15	11	7
- Other Financial Liabilities				
Provisions	40	46	54	69
Deferred Tax Liabilities (Net)	21	37	9	5
Current Liabilities				
Financial Liabilities				
- Borrowings	331	381	458	220
- Lease liabilities	-	3	3	4
- Trade Payables				
(A) total outstanding dues of micro & small enterprises	3	7	3	8
(B) total outstanding dues other than micro & small enterprises	135	74	133	175
- Other Financial Liabilities	57	84	38	70
Other Current Liabilities	12	9	36	58
Provisions	10	6	5	7
Current Tax Liabilities (Net)	17	-	-	
Total Liabilities	863	867	842	634
Total Equity And Liabilities	1,456	1,704	1,887	3,197

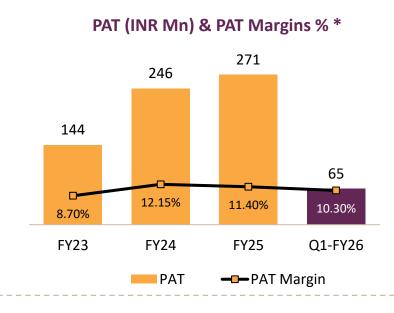
Particulars (INR Mn)	FY22	FY23	FY24	FY25
ASSETS				
Non-Current Assets				
Property, Plant and Equipment	384	382	413	607
Right of use assets	11	50	45	41
Capital Work-in-Progress	1	13	32	66
Investment Property	-	-	-	-
Goodwill	-	-	-	-
Other Intangible Assets	168	177	186	189
Intangible assets under development	29	35	33	39
Other Financial Assets	6	9	11	57
Non-Current Tax assets (net)	1	11	7	13
Other non-current assets	4	7	17	44
Current Assets				
Inventories	497	558	577	724
Financial Assets				
- Trade Receivables	255	300	470	709
- Cash and cash Equivalents	5	5	14	15
- Bank balances other than cash and cash equivalents	21	115	27	579
- Loans	3	6	1	3
- Others financial assets	21	4	17	23
Other current assets	48	34	37	88
TOTAL ASSETS	1,456	1,704	1,887	3,197

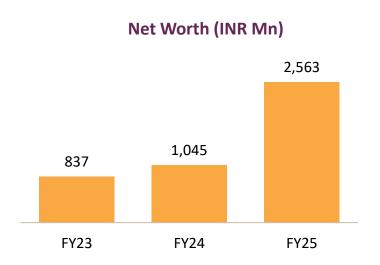
### FINANCIAL PERFORMANCE

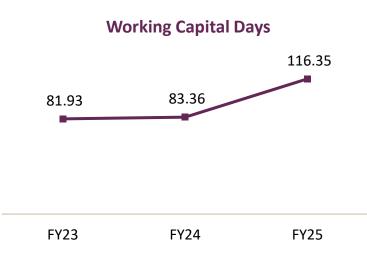


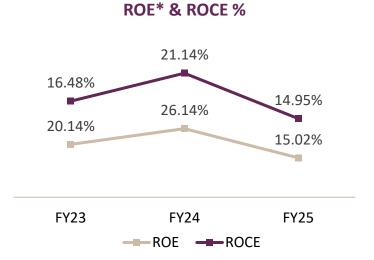








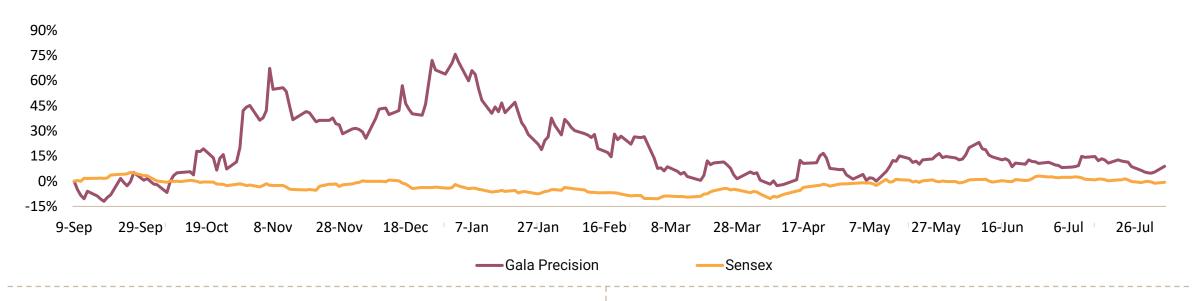




### **CAPITAL MARKET SLIDE**



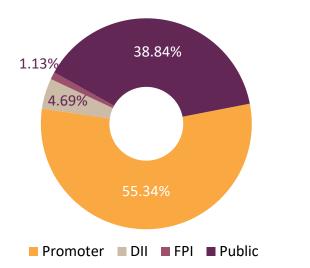
#### 11 Month Stock Performance (up to 4<sup>th</sup> August, 2025)



#### Market Data (As on 4th August, 2025)

Particulars	INR
Face Value	10.00
CMP	856.85
52 Week H/L	1,480.80 / 685.60
Market Capitalization (Mn)	10,895.21
Shares O/S (Mn)	12.72

### **Shareholding Pattern (As on 30<sup>th</sup> June, 2025)**



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# **THANK YOU**

