

Date: August 12, 2025

To, The Manager Listing Department Bombay Stock Exchange (BSE) Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400 001 Scrip Code: 544235	To, The Manager Listing Department National Stock Exchange (NSE) Exchange Plaza, 5th Floor Plot No. C/1, G-Block Bandra-Kurla Complex Bandra (E), Mumbai - 400 051 Symbol: ORIENTTECH
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SUBJECT: INVESTOR PRESENTATION ON THE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2025.

Dear Sir/Ma'am,

Please find enclosed herewith the Investors Presentation on the unaudited Financial results for the quarter ended on June 30, 2025.

Kindly take the same on records.

For ORIENT TECHNOLOGIES LIMITED
(formerly known as Orient Technologies Private Limited)

Nayana Nair
Company Secretary and Compliance Officer
ACS-65753





**IT Transformation
Catalysts**

25+ Years of
Service
Excellence

Investor Presentation Q1 2026

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Orient Technologies – Your IT Transformation Partner

"Empowering enterprises to scale, secure, and transform with reliable IT infrastructure, managed services, and digital innovation — all under one roof."





ORIENT AT A GLANCE

INNOVATION, INTEGRITY, IMPACT!

1997

Founded as a seller of computers and telefax machines.

1999

Partnered with OEMs to provide Data Centre Solutions.

2006

Introduced Managed Services, later expanded to Comprehensive Infrastructure Managed Services.

2013

Entered the Cloud Services market.



ORIENT AT A GLANCE

INNOVATION, INTEGRITY, IMPACT!

2017

Expanded into Digital Transformation services, including RPA, Business Intelligence, Mobile & Web Applications, and Facility Management Services.

2023

Integrated ESG practices under Sustainability Services.

2024

Became a publicly listed company and launched Cybersecurity & Digital Forensics along with Remote Infrastructure Management (RIM).

OUR MARKET FOOTPRINT

OUR PRESENCE

PAN India Presence with Offices in:

- **Mumbai**
- **Delhi**
- **Pune**
- **Chennai**
- **Bengaluru**
- **Ahmedabad**

Global

- **UAE**
- **Singapore**





SIMPLIFYING TRANSFORMATION. STREAMLINING IT. SCALING BUSINESSES.

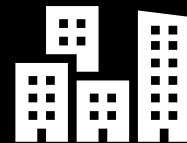
Bringing end-to-end IT under one SLA – so you can focus on growth.



**25+ Years of
Experience**



**1500+
Professionals**



**Offices in 10 Indian cities
& UAE & Singapore**



**CMMI Level 3, ISO 9001,
27001, 22301**

FOUNDING MEMBERS



Ajay Baliram Sawant

Chairman & Managing Director

He is one of the Promoters of our Company. He completed his Bachelor of Engineering in Electronics from Ramrao Adik College of Engineering, University of Bombay, in 1988. He is currently a director on the board of Align Digiventures Private Limited and Code Positive Private Limited, as well. He is one of the founders of our Company and has more than 25 years of experience in information and technology. He oversees the operations, sales, finance and human resource departments of our Company.



Jayesh Manharlal Shah

Whole-time Director

He is one of the Whole Time Directors and Promoters of our Company. He completed his Bachelors of Engineering in Electronics from Konkan Education Society's Engineering College, Pen, University of Bombay, in 1988. He has over 25 years of experience in information technology industry. He is currently a director on the board of Align Digiventures Private Limited and Code Positive Private Limited as well. He oversees systems and process in technology support services aspect of our business.



Ujwal Arvind Mhatre

Whole-time Director

He is one of the Whole Time Directors and Promoters of our Company. He has completed his Diploma in Industrial Electronics form Bhausaheb Vartak Polytechnic Maharashtra State Board of Technical Education in 1987. He has over 25 years of experience in information technology industry. He is currently a director on the board of Align Digiventures Private Limited and Code Positive Private Limited as well. He oversees client acquisition.



Umesh Navnitlal Shah

Whole-time Director

He is one of the Whole Time Directors and Promoters of our Company. He has completed his Diploma in Industrial Electronics form Bhausaheb Vartak Polytechnic Maharashtra State Board of Technical Education in 1987. He has over 25 years of experience in information technology industry. He is currently a director on the board of Align Digiventures Private Limited and Code Positive Private Limited as well. He oversees client acquisition.

BOARD OF DIRECTORS



**Ajay Baliram Sawant,
Chairman and Managing
Director**



**Jayesh Manharlal Shah,
Whole Time Director**



**Ujwal Arvind Mhatre,
Whole Time Director**



**Umesh Navnitlal Shah,
Whole Time Director**



**Greena Mahesh Karani
Independent Director**



**Tushar Madhuvandas Parikh
Independent Director**



**Viren Champaklal Shah
Independent Director**



**Monica Bhatia
Independent Director**

SENIOR MANAGEMENT TEAM



Shrihari Bhat
Chief Executive Officer



Yashashree Vidyadhar Parab
Chief Sales Officer



Suresh Bachwani
Chief Technology Officer



Gaurav Modi
Chief Financial Officer



Ridhima Ajay Sawant
Chief Transformation
Officer



Nayana Akhil Nair
Company Secretary &
Compliance Officer



Vaibhav Patkar
Risk & Security Solutions
Advisor



Pradip Narayan Pillai
Cloud Services

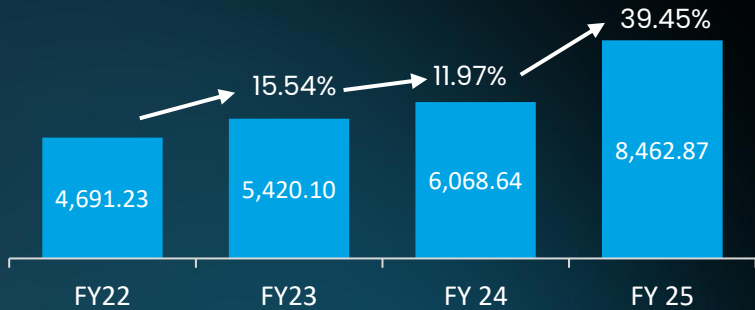
TRACK RECORD OF FINANCIAL PERFORMANCE



YEARLY OUTLOOK

Revenue

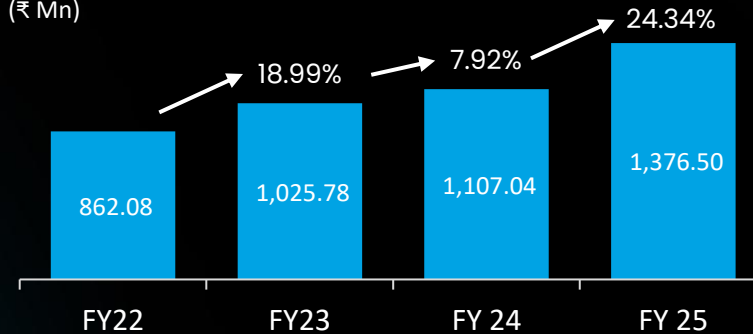
(₹ Mn)



Revenue CAGR of 21.73% over 3 years with a breakout year in FY 25

Gross Profit

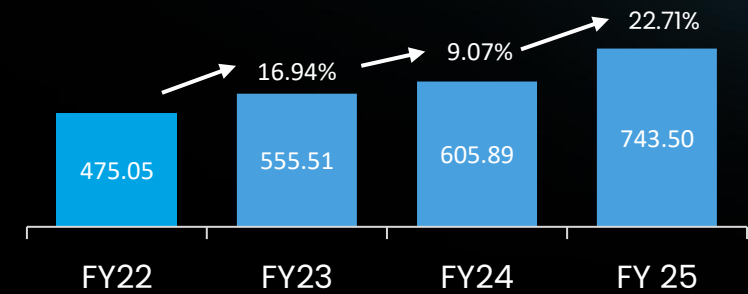
(₹ Mn)



Consistent and healthy Gross Margins

EBITDA

(₹ Mn)



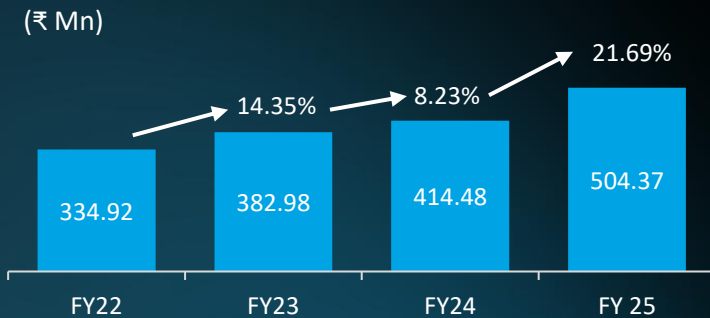
Achieved an EBITDA margin of 8.79% in FY 25

TRACK RECORD OF FINANCIAL PERFORMANCE



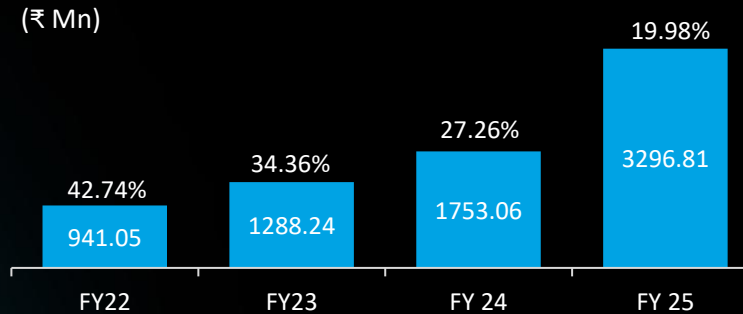
YEARLY OUTLOOK

Profit After Tax



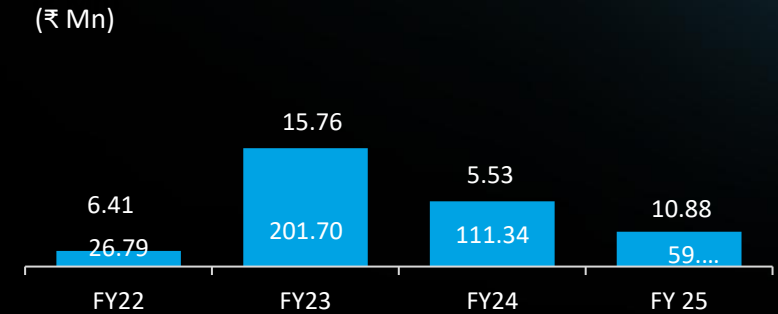
Achieved a PAT margin of 6.33% in FY 25

Net worth & RoE (%)



A healthy FY 25 ROCE of 21.23%

Debt & DSCR



Achieved a DSCR of 10.88

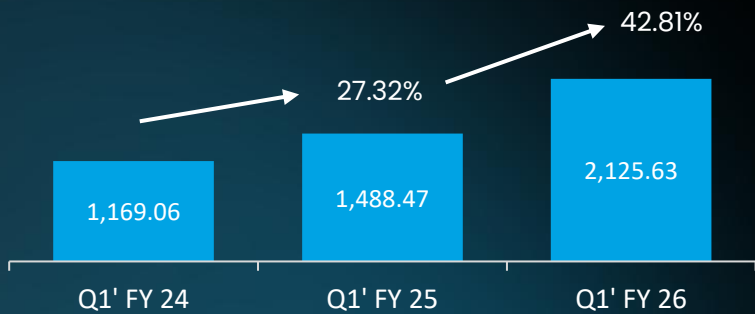
TRACK RECORD OF FINANCIAL PERFORMANCE



QUARTERLY OUTLOOK

Revenue

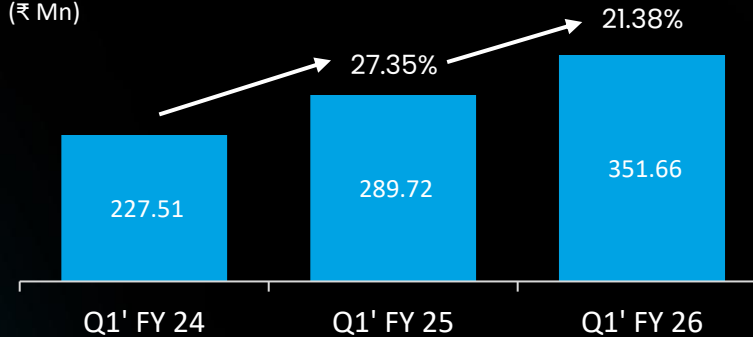
(₹ Mn)



Growth of 42.81% in Revenues in Q1' FY 26 over Q1' FY 25

Gross Profit

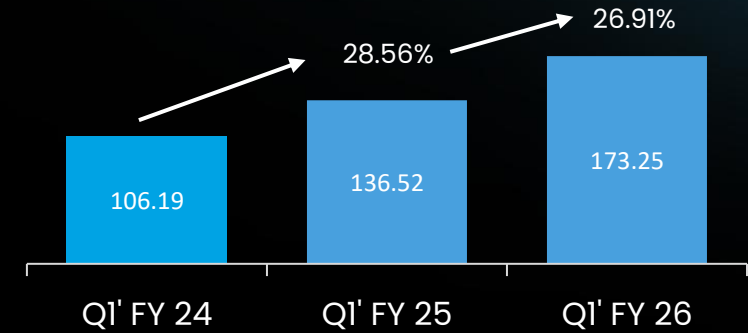
(₹ Mn)



Consistent and healthy Gross Margins

EBITDA

(₹ Mn)



Achieved an EBITDA margin of 8.08% in Q1' FY 26

DIVERSIFIED IT SOLUTIONS & OFFERINGS

YEARLY OUTLOOK

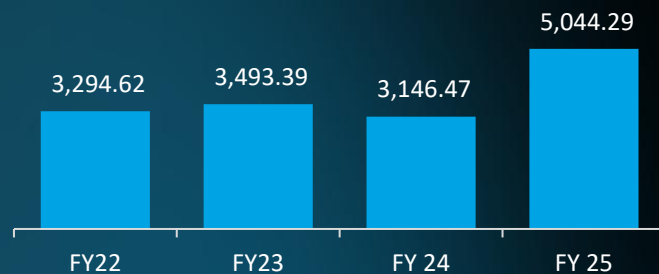


IT INFRASTRUCTURE SOLUTIONS

- Data Centre Solutions
- End-User Computing
- Cyber Security

Revenue

(₹ Mn)

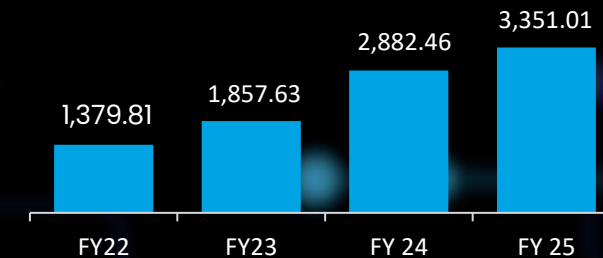


IT INFRASTRUCTURE & APPLICATION SERVICES

- Cloud & Devops
- Digital Transformation
- Infrastructure Managed Services
- Device as a Service

Revenue

(₹ Mn)



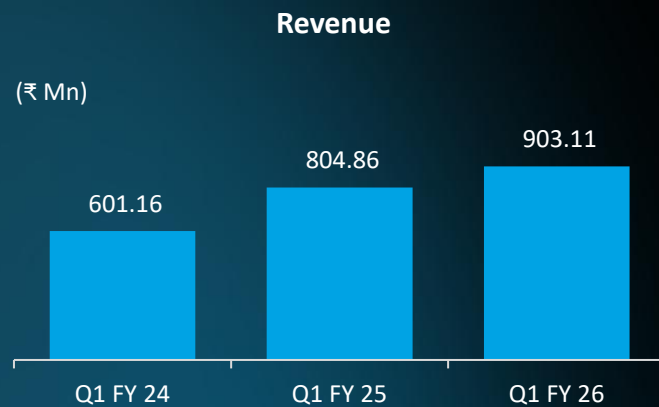
DIVERSIFIED IT SOLUTIONS & OFFERINGS

QUARTERLY OUTLOOK



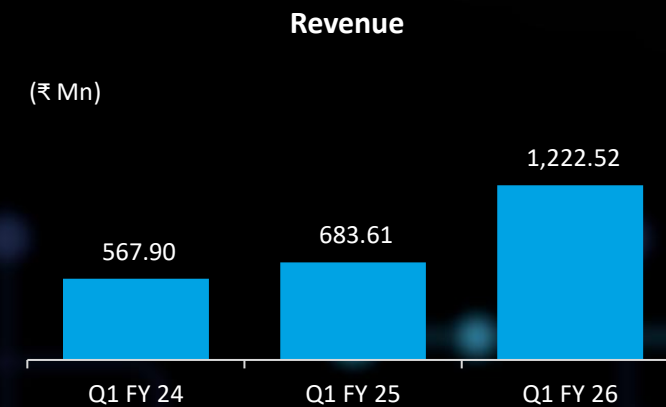
IT INFRASTRUCTURE SOLUTIONS

- Data Centre Solutions
- End-User Computing
- Cyber Security



IT INFRASTRUCTURE & APPLICATION SERVICES

- Cloud & Devops
- Digital Transformation
- Infrastructure Managed Services
- Device as a Service



MARQUEE CUSTOMER BASE



Our ability to tailor and customise our product and services to suit the requirements of our customers has helped us build a marquee customer base across diverse industries

BFSI



Pharma & Healthcare



Govt. & PSU



ITeS



Others



Tech Partners



Industry Wise Revenue Share – Q1, 2025 - 2026

Industry	% of Revenue
BFSI	11.08%
Telecommunication	17.59%
Government & PSU	15.88%
ITES	10.45%
Mid-market & Others *	45.00%
Total	100.00 %

* Midmarket & Others includes healthcare, manufacturing, infrastructure, real estate, logistics, education, e-commerce, conglomerates, energy and service industries etc.

DAAS: DRIVING FLEXIBILITY & SCALABILITY



What is DaaS (Device as a Service)?

A flexible, pay-per-use IT model allowing businesses to scale without upfront capital costs, offering devices and IT infrastructure as an operational expense rather than a capital expense.

Q1 DaaS Wins

- Till Q1, we secured ₹16 Crore in DaaS contracts
- **Key Sectors:** Energy, E-commerce, Healthcare, Logistics
- Delivered CISCO Meraki SDWAN devices and solutions to several enterprises
- Potential for future growth: Expanded contracts with additional ₹5 Crore potential

Why DaaS is the Future?

- **Scalable & Cost-Effective:** Meet digital transformation goals with minimal upfront investment.
- **Flexible Solutions:** Adapt to business growth and changing needs with flexible, managed IT solutions.
- **End-to-End Management:** From procurement to deployment, monitoring, and support.

QUARTERLY UPDATES



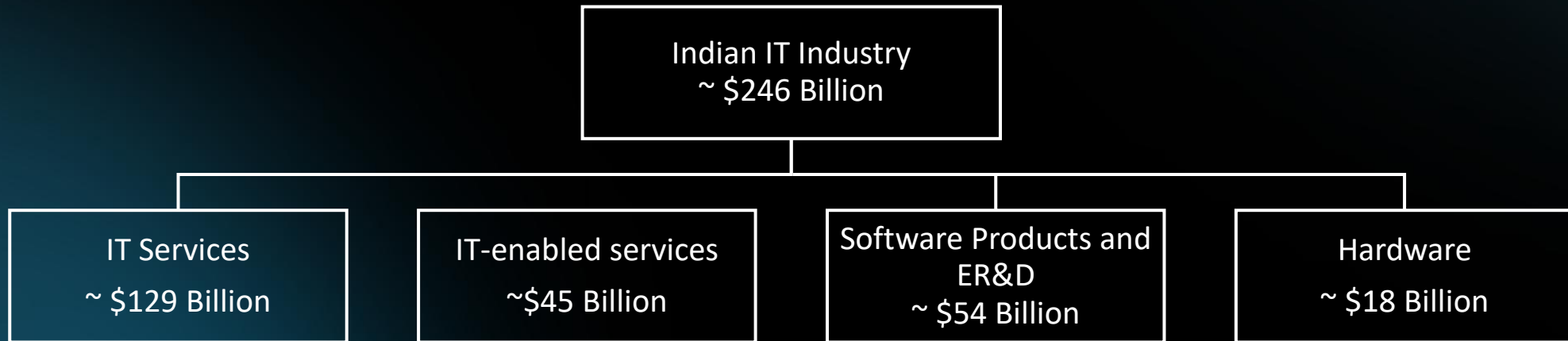
Milestone achievement for Q1 FY 25-26

- **Strategic Wins**
 - Secured ₹88.51 Crore in strategic contracts across Government, Healthcare, Technology, and Enterprise sectors
 - Notable projects: Cloud-based email collaboration solutions, AI infrastructure, and network security.
- **DaaS Expansion**
 - Till Q1, we have signed ₹16 Crore worth of DaaS contracts, contributing to digital agility and flexibility for clients.
 - During Q1, we deployed CISCO Meraki SDWAN solutions worth nearly ₹5 Crore, with a further ₹5 Crore potential for future expansion.
- **Cloud Business Scales New Heights**
 - Rapid growth in collaboration, infrastructure, and application management fuels client agility and resilience.
- **Strong Order Book**
 - Order book of ₹414.40 Cr for the remainder of FY 2025-2026, with ₹178.72 Cr billable until September 30, 2025

Financial Highlights for Q1 FY 25-26

- Total Income: ₹2,144.85 Million, reflecting a robust increase of 43.65% year-over-year (YoY)
- EBITDA: ₹173.25 Million for Q1' FY 25, up from ₹136.52 Million, marking a growth of 26.91% YoY
- PAT: ₹100.27 Million for Q1' FY 25, representing a growth of 8.00% YoY
- EPS: ₹2.41 per share for Q1' FY 25
- Employee Count as on June 30, 2025, was 1557.

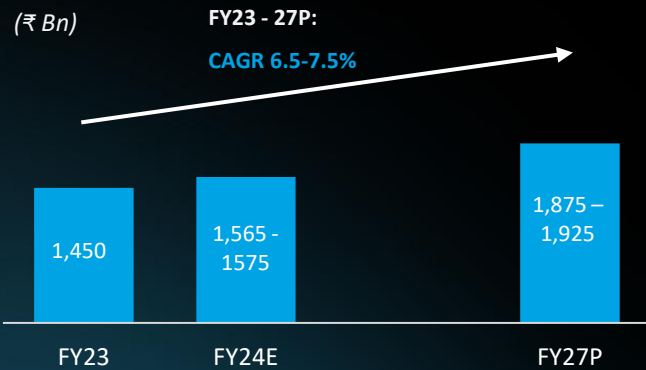
INDUSTRY OVERVIEW



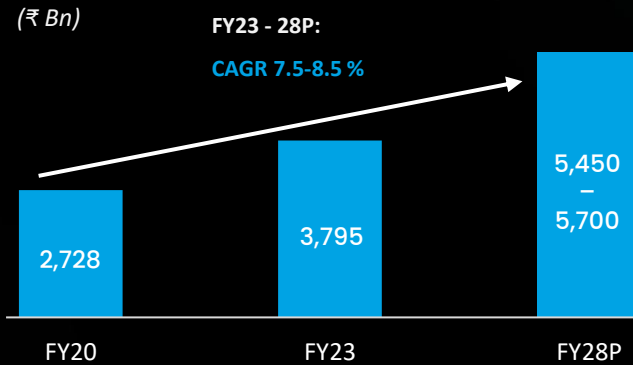
INDUSTRY OVERVIEW



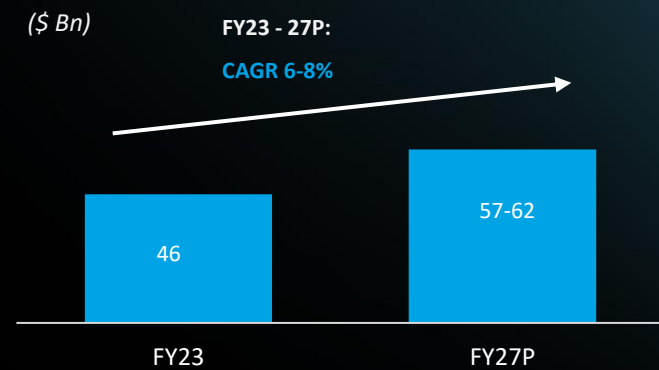
Domestic IT Service Industry



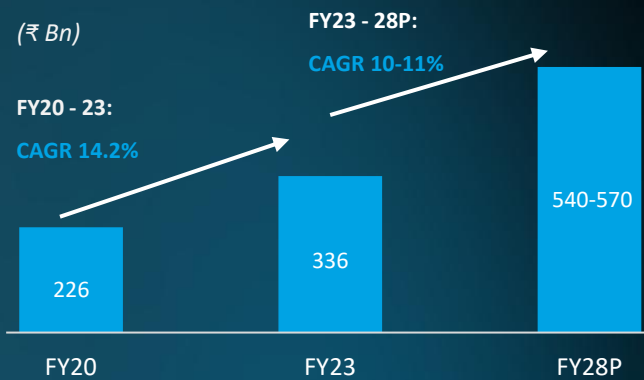
IT Hardware Equipment Industry in India



Indian ITeS Market



IT Hardware Equipment & Mobile Phone Leasing Industry in India



The growth of the DaaS industry is propelled by several key drivers such as hybrid workforce, demand for subscription model, sustainability goals, cyber security requirements etc.

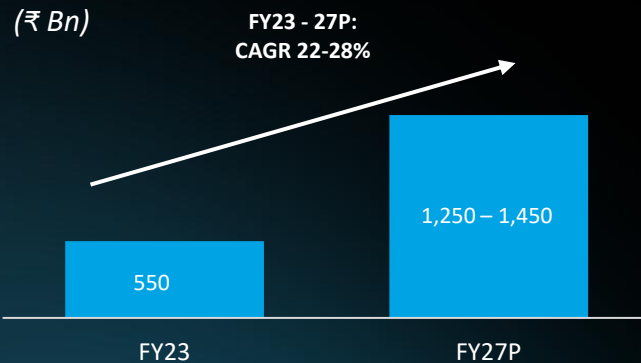
Our Company has recently ventured into DaaS, and aims to capitalize on this growing opportunity.

Source – Company commissioned CRISIL report titled 'Analysis of IT Services, Cloud Computing and Data Centre in India' dated July 2024

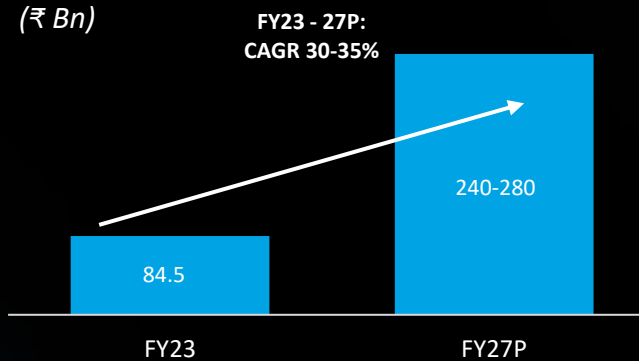
INDUSTRY OVERVIEW



Public Cloud Service Industry in India

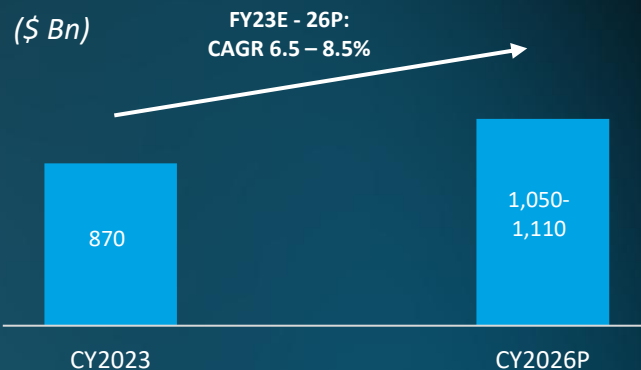


Data Centre Industry in India

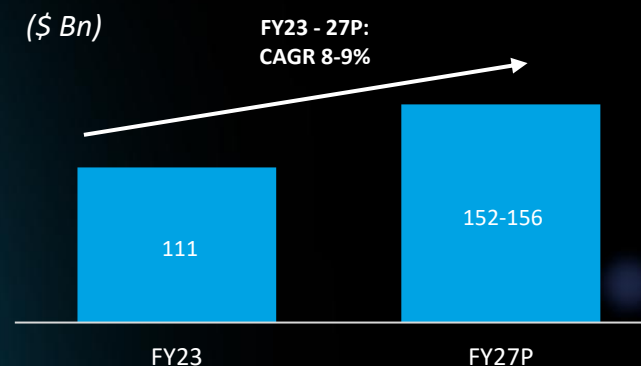


Our Company is steadily increasing its revenue share from cloud and data management services, from 16.03% in FY2021 to 24.07% for FY25.

Global IT Professional Services Industry



Trend of Export IT Services Industry



Our Company's business operations are concentrated in India & its revenue is predominantly generated from India. The Company aims to expand their geographic footprint and cater to a broader customer base globally.

Source – Company commissioned CRISIL report titled 'Analysis of IT Services, Cloud Computing and Data Centre in India' dated July 2024

Thank you!






Get in touch with us:

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