

August 12, 2025

To To

The General Manager

Department of Corporate Services,

The General Manager

Department of Corporate Services,

BSE Limited

National Stock Exchange of India

Phiroze Jee Jee Bhoy Tower Limited Exchange Plaza, Dalal Street, Fort Bandra Kural Complex,

Mumbai – 400001 Bandra (East), Mumbai – 400051

Scrip Code: 544239 Symbol: ECOSMOBLTY

Sub: Press Release on Unaudited Financial Results of Ecos (India) Mobility & Hospitality Limited for the First Quarter of Financial Year 2025-26 ended on June 30, 2025

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in continuation to Outcome of Board Meeting held on August 12, 2025 regarding Unaudited Standalone & Consolidated financial results of Ecos (India) Mobility & Hospitality Limited for the First Quarter of Financial Year 2025-26 ended on June 30, 2025, we submit herewith the Press Release on the same.

The above information is also available on the Company's website at www.ecosmobility.com

This is for your information and record.

Thanking You,

For Ecos (India) Mobility & Hospitality Limited

Shweta Bhardwaj (Company Secretary & Compliance Officer)

Providing Ground Transportation in 100+ Cities in India & 30+ Countries Worldwide

ECOS (INDIA) MOBILITY & HOSPITALITY LIMITED

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Q1 FY26 Earnings Release

ECOS Mobility posts 21.65% surge in Q1FY26 Revenue from Operations

Delhi, August 12, 2025: ECOS (India) Mobility & Hospitality Limited ("ECOS" or "Company"), one of the largest chauffeurs driven mobility providers to corporates in India, today announced its unaudited financial results for the first quarter of financial year 2025-26 ended on June 30th, 2025.

Key Financial Summary: -

Particulars (₹ in Mn)	Q1FY26	Q1 FY25	YoY%	FY25	FY24	YoY%
Total Revenue	1,839.94	1,515.98	21.37%	6,638.97	5,682.05	16.84%
Revenue from Operations	1,811.19	1,488.89	21.65%	6,539.64	5,544.11	17.96%
EBITDA (Excl. Other Income)	218.55	206.98	5.59%	923.88	899.63	2.69%
EBITDA Margin (%)	12.07%	13.90%	(183)bps	14.13%	16.23%	(210) bps
Profit after Tax (PAT)	132.87	135.05	-1.61%	600.97	625.31	-3.89%
PAT Margin (%)	7.22%	8.91%	(169) bps	9.05%	11.00%	(195) bps
EPS (₹)	2.21	2.25		10.02	10.42	

Performance Highlights for the first quarter ended June 2026:

- Revenue from Operations stood at ₹1811.19 Mn in Q1 FY26 compared to ₹1488.89 Mn in Q1 FY25, reflecting a year on year growth of 21.65%, primarily driven by a 19.28% increase in no. of trips across both the CCR and ETS segment
- EBITDA increased by 5.59% in Q1FY26 to ₹218.55 Mn as compared to ₹206.98 Mn in Q1 FY25
- EBITDA Margin stood at 12.07% in Q1FY26 compared to 13.90% in Q1FY25, with the 183 bps moderation reflecting strategic investments in talent acquisition and retention, along with higher spends on office space, CSR initiatives and prudent provisioning of doubtful debts to strengthen long term business resilience
- PAT stood stable for Q1FY26 and the same quarter last year to around ₹132.87 Mn

Commenting on the overall performance of the Company, Mr. Rajesh Loomba, Chairman and Managing Director, ECOS said, "We are pleased to announce that ECOS (India) Mobility & Hospitality Limited delivered a strong performance in the first quarter of fiscal year 2026, further strengthening its position as a leader in the corporate chauffeur driven mobility sector.

In Q1FY26, the company reported a **21.65% year-on-year growth in operational revenue**, reaching $\[\]$ 1,811.19 mn compared to $\[\]$ 1,488.89 mn in Q1FY25. This growth was driven by an increase in the total number of trips across both the CCR and ETS segments, addition of 53 new clients taking the total client base to 1189 including



fortune 500 companies and BSE 500 companies, underscoring the trust we continue to earn from our clients by delivering a consistent and premium mobility experience year after year. It is pertinent to mention that approximately 60% of our revenues comes from clients over 5 years old.

The quarter saw **EBITDA** (excluding other income) of ₹218.55 mn, with margins at 12.07%. **Profit after tax** stood at ₹132.87 mn, translating to a PAT margin of 7.22%. The year-on-year margin variance was primarily due to higher depreciation from recent fleet additions and strategic investments in talent and operational capabilities to support long-term growth.

Looking ahead, we are intensifying our efforts to prepare ECOS for its next phase of expansion by investing in technology, strengthening our talent pool, and widening our client base in both domestic and international markets. These strategic initiatives are aimed at delivering exceptional value to stakeholders while driving sustainable, exponential growth.

We extend our sincere gratitude to our stakeholders and the exceptional ECOS team for their unwavering support and shared vision. Together, we are shaping the future of mobility and hospitality with unmatched passion, innovation, and purpose"

About ECOS (India) Mobility & Hospitality Limited:

Started in 1996, ECO (India) Mobility & Hospitality Limited is the largest chauffeur driven mobility provider, to corporates in India. The Company are primarily engaged in the business of providing chauffeured car rentals ("CCR") and employee transportation services ("ETS") and have been providing these services to corporate customers, including Fortune 500 companies in India, individuals, Travel and Tourism companies, Hotels and government bodies for more than 29 years. The Company has a pan-India presence in 109 cities through own vehicles and vendors. ECOS also addresses the global car rental requirements of its corporate customers, through its global network of vendors with the capability of providing CCR services in over 30 countries. The Company operates a fleet of more than 15,000, economy to luxury cars, mini vans and luxury coaches. The company also provides specialty vehicles such as luggage vans, limousines, vintage cars and vehicles for accessible transportation for people with disabilities

For more information, please visit www.ecosmobility.com

For further information please contact:				
Ms. Shweta Bhardwaj	Ms. Savli Mangle / Priyanka Bhagat			
ECOS (India) Mobility & Hospitality Limited, Company Secretary	Adfactors PR			
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Cautionary statement concerning forward-looking statements

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.