

July 15, 2025

To

<b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 <i>Scrip Code: 535648</i>	<b>National Stock Exchange of India Limited</b> Exchange Plaza, C-1, Block G, Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051 <i>Trading Symbol: JUSTDIAL</i>	<b>Metropolitan Stock Exchange of India Limited</b> Building A, Unit 205A, 2 <sup>nd</sup> Floor, Piramal Agastya Corporate Park, L.B.S Road, Kurla (West), Mumbai - 400 070 <i>Trading Symbol: JUSTDIAL</i>
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Dear Sir/Madam,

**Sub: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Presentation on the Unaudited Financial Results**

The presentation to analysts / investors on the financial performance of the Company for Unaudited Financial Results of the Company for the quarter ended June 30, 2025, is enclosed herewith.

This is for information and records.

Thanking you,

Yours truly,

**For Just Dial Limited**

**Manan Udani**  
**Company Secretary and Compliance Officer**

**Encl: as above**

**Just Dial Limited**

CIN NO: L74140MH1993PLC150054

Registered & Corporate Office : Palm Court Building M, 501/B, 5th Floor, New Link Road, Besides Goregaon Sports Complex, Malad West, Mumbai - 400064

Tel. : 022-28884060 • E-mail : investors@justdial.com

Mumbai, Delhi, Kolkata, Chennai, Bangalore, Pune, Hyderabad, Ahmedabad, Coimbatore, Jaipur and Chandigarh

☎ 088888-88888 | www.justdial.com

# CORPORATE PRESENTATION

July 2025

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Any information provided in this presentation is subject to change without notice.

Q1 FY26 means the period Apr 1, 2025 to Jun 30, 2025

FY26 or FY 25-26 or FY 2026 means the Financial Year starting Apr 1, 2025 and ending Mar 31, 2026



## BUSINESS OVERVIEW



# COMPANY OVERVIEW

Justdial's services connect sellers of products & services with potential buyers/ users



High user engagement, 153.7 million ratings & reviews



193.2 million quarterly unique visitors in Q1-FY26



Database of 49.7 million listings



Scalable and profitable business model



617,340 active paid campaigns



Figures as on Jun 30, 2025

## KEY STRENGTHS

- ❑ First Mover Advantage in Indian Local Search Market
- ❑ Strong Brand Recognition with 193.2 million unique quarterly visitors^ in Q1 FY26 (191.3 million in Q4 FY25)
- ❑ Comprehensive database of 49.7 million listings
- ❑ Attractive Value Proposition For Local SMEs
- ❑ Experience and Expertise in Local Indian Market
- ❑ Advanced and Scalable Technology Platform
- ❑ Efficient & Profitable Business Model
- ❑ Strong & Experienced Management Team
- ❑ Strong Financial Profile, Prepaid Model

^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive



## NATIONWIDE PRESENCE



Nationwide coverage, branches in 11 cities across India



Corporate Headquarters in Mumbai, Technology operations in Bengaluru



4,689 employees in tele-sales, 5,487 feet-on-street salesforce



On-the-ground presence in 250+ cities pan India, covering 11,000+ pin codes



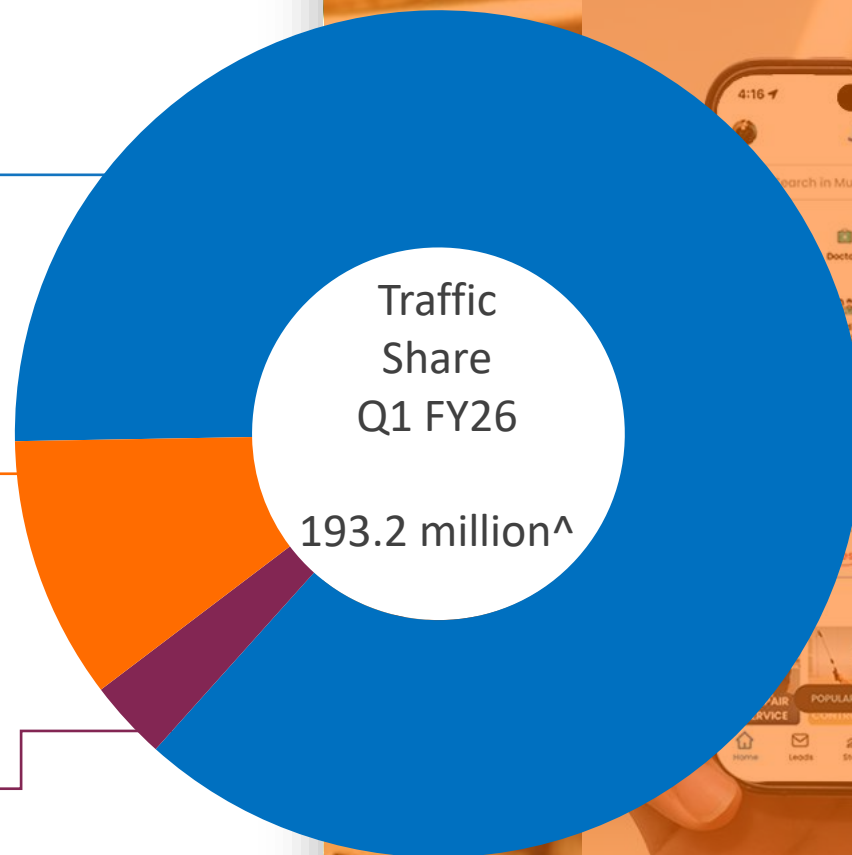


# PLATFORMS

 **86.9%**  
MOBILE  
Mobile Site & Apps

 **10.1%**  
DESKTOP/ PC  
[www.justdial.com](http://www.justdial.com)

 **3.0%**  
VOICE  
88888-88888



^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive



# MOBILE



Android & iOS Apps

Predictive Auto-Suggest

Company, Category, Product Search

Map View of Category Search

Location Detection

Voice Search

App Notifications

JD Pay

Maps & directions

Location-based search service

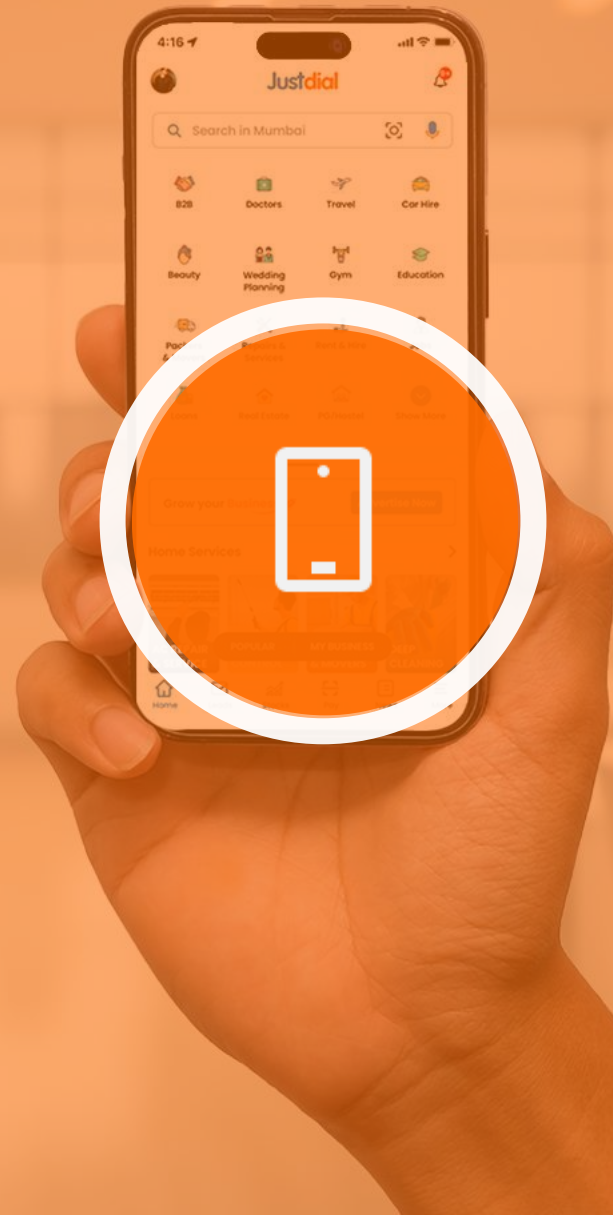
Ratings & Reviews

Friends' Ratings

Real-time Performance tags for listings

Catalogues

Search Plus



# WEBSITE

Predictive Auto-Suggest

Company, Category, Product Search

Location Detection

Maps & directions

Operating hours

Business logos

Pictures & videos

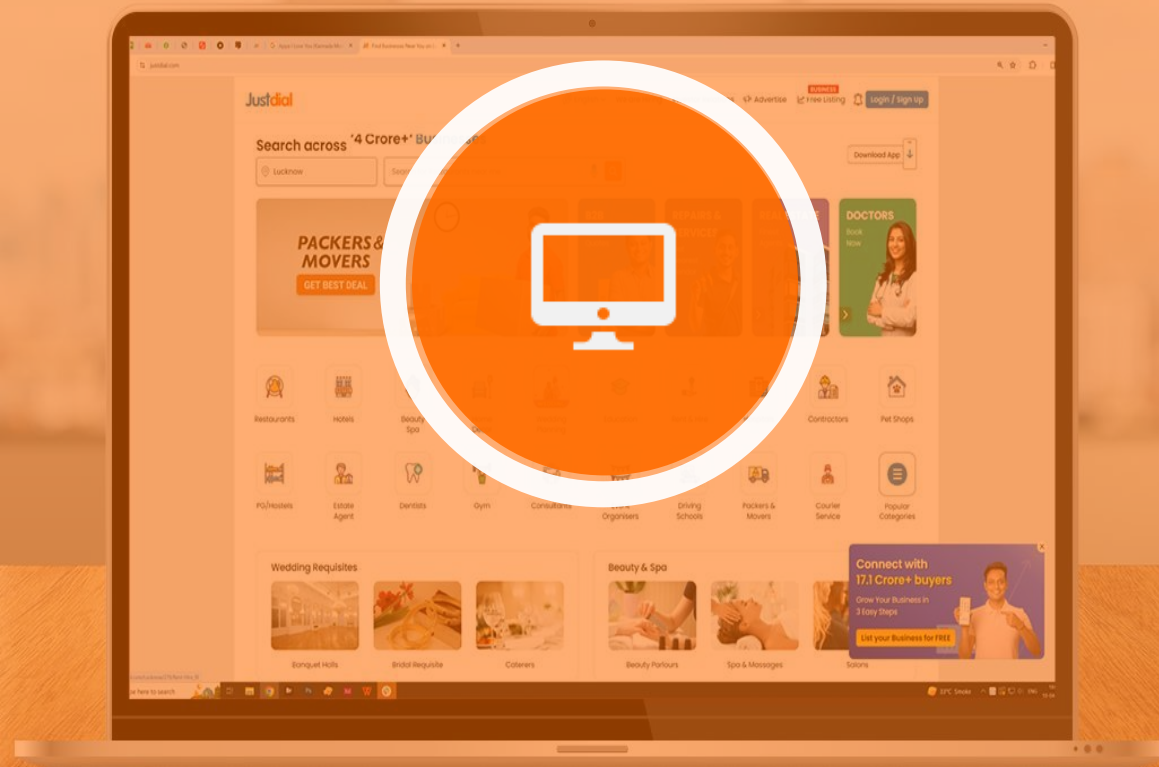
Ratings & reviews

Friends' Ratings

Catalogues

Search Plus

Popular Category Searches



# VOICE

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 888888-888888

Operator-assisted Hotline Number

One number across India

24 Hours a day x 7 Days a week

Multi-lingual support

Zero-ring Pickup

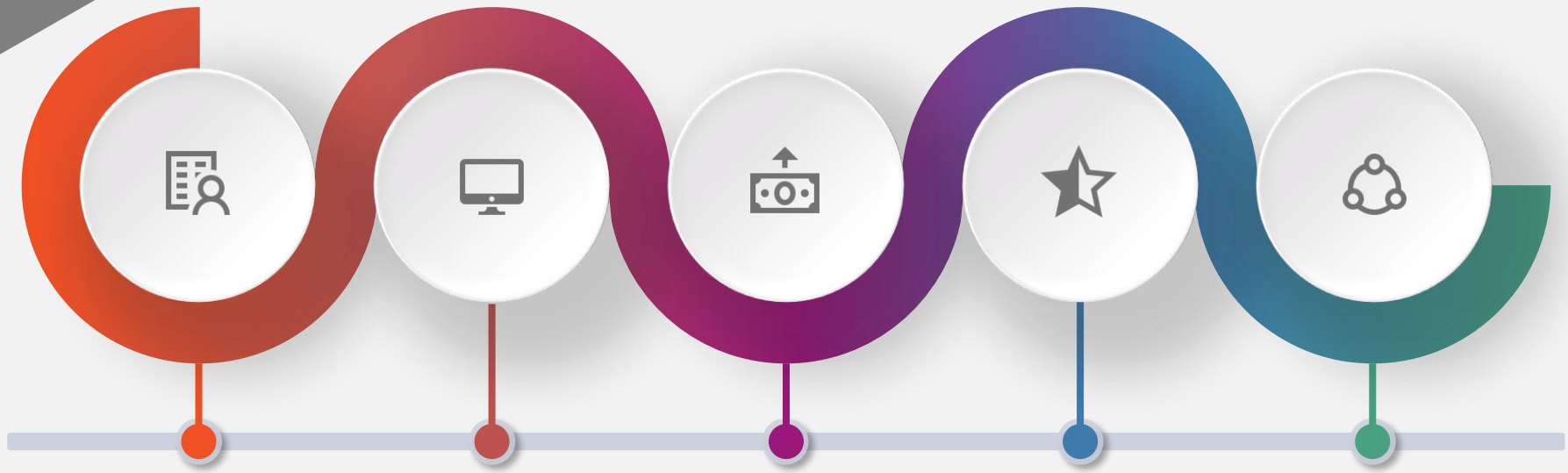
Personalized Greeting

Multiple queries in one call

Instant WhatsApp, SMS & Email



# VALUE PROPOSITION FOR SMEs



## LISTING

Every SME should be listed on Justdial - India's leading local search engine & online marketplace

## OWN WEBSITE

Justdial can create websites for SMEs instantly, which are mobile-ready, dynamic & have transactional capabilities

## PAYMENTS

SMEs can accept digital payments from their customers - via JD Pay, an online payment mechanism

## RATINGS

Ratings are key to users' decision-making, JD Ratings tool helps SMEs gather more ratings & reviews

## REACH

With curated content including Cataloguing, Deals & Vouchers, Service Cards and Analytics, JD platform provides great visibility to businesses

# USER ENGAGEMENT



153.7 million Ratings & Reviews

Mobile-verified, unbiased ratings

Intelligent tags to capture experiences

Friends' Ratings

5-Point Rating Scale

Photos Upload with Review

Robust Audit Mechanism

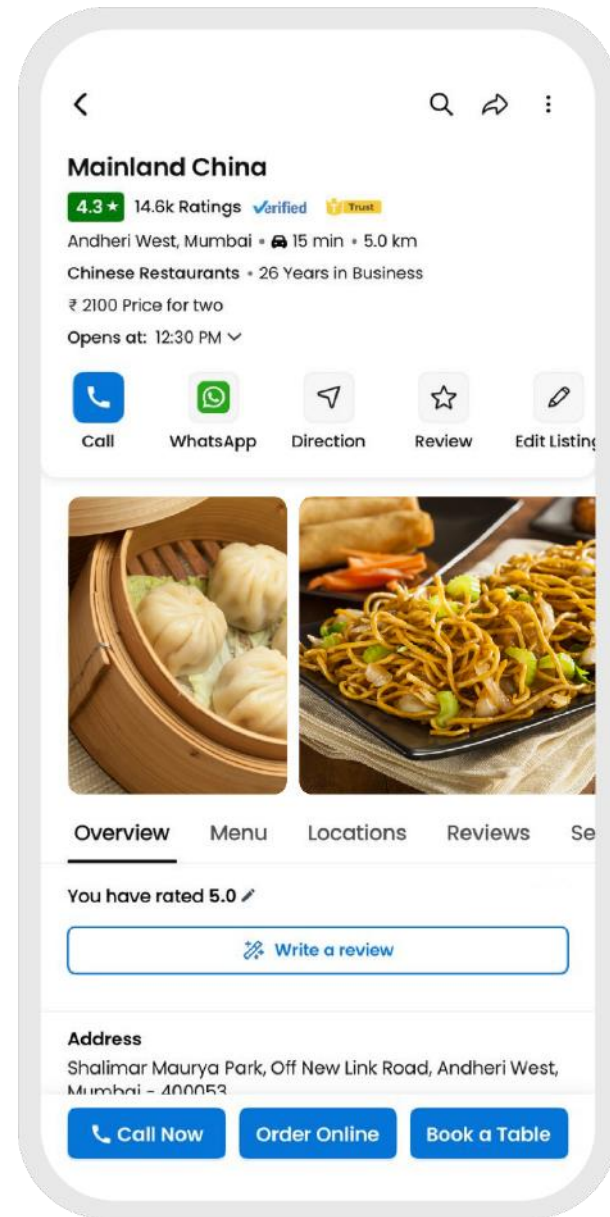
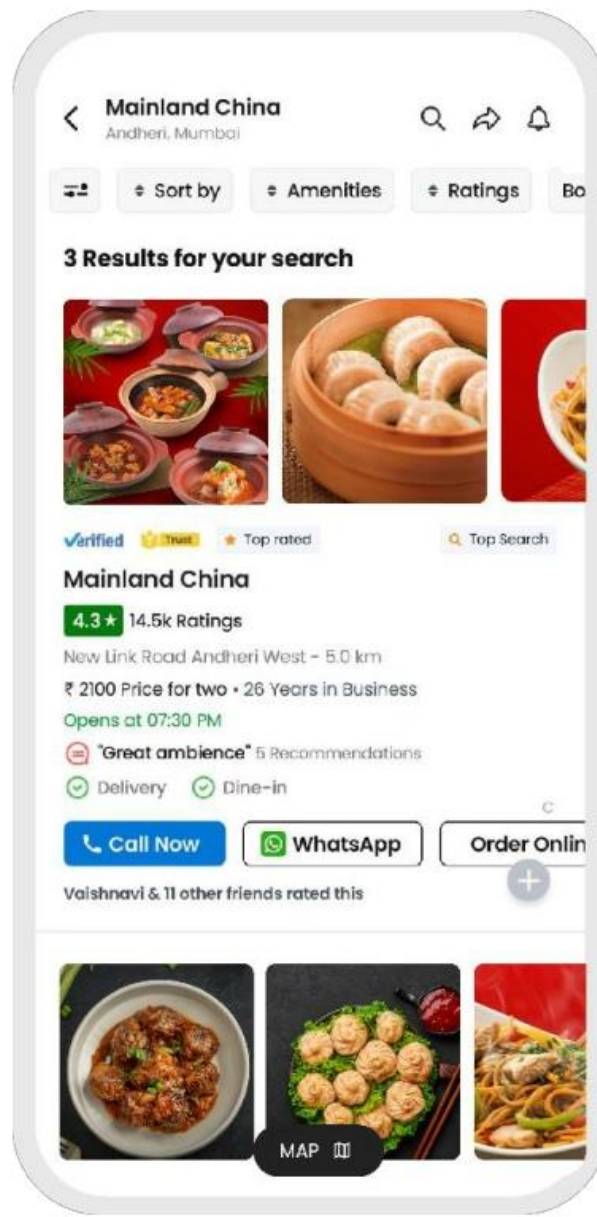
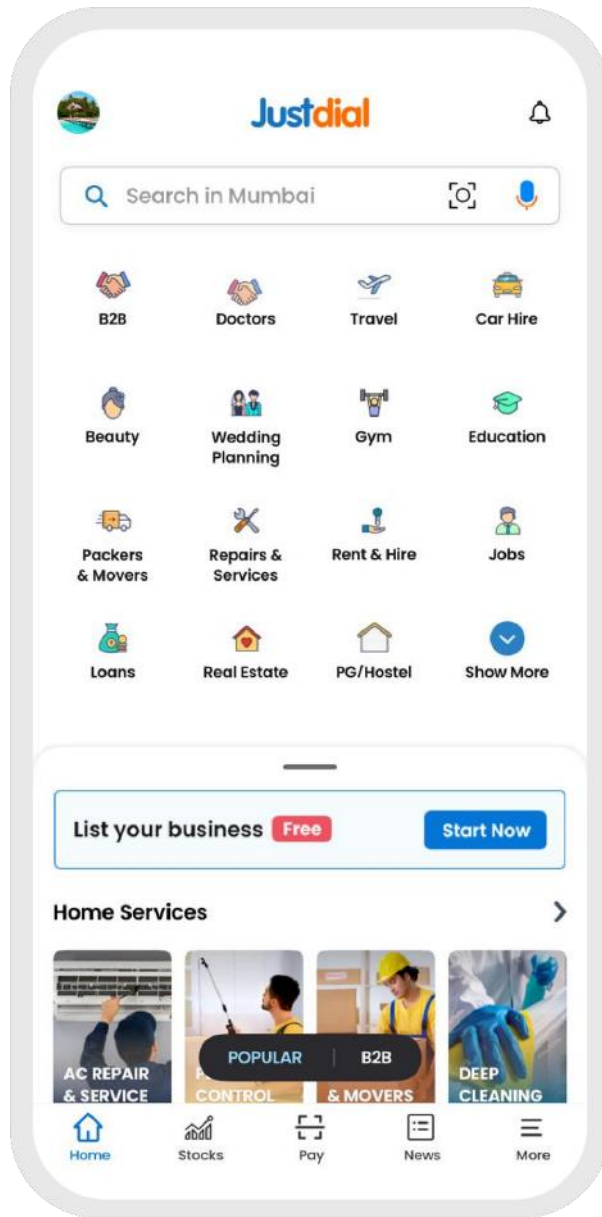
A screenshot of a mobile app interface for reviewing a restaurant. At the top, the restaurant name "Mainland China" and location "Andheri West" are shown next to a close button. Below this is a 5-star rating system with five orange stars and the word "Excellent" followed by a smiley face emoji. Underneath are two buttons: "Dine in" (with a restaurant icon and a blue checkmark) and "Delivery" (with a delivery bag icon). The next section is titled "What did you love?" with a search icon. It contains several tags: "Trained staff", "Easy booking", "Authentic cuisine", "Tasty food", and a "+2" button. Below this is a section titled "Tell us about your experience" with a "Tips" icon. It includes a text prompt: "Please say a little something about the food, ambience, service and price". There is a text input field with a "Let AI write" button and a microphone icon. At the bottom of this section is an "Upload Photos" section with a camera icon. The entire form ends with a large blue "Submit Review" button.





## PRODUCT OVERVIEW





## < General Physician Doctors...

Link Road-Malad West, Mumbai



Sort by Book Appointment Available Now

### 28.7k Results for your search



Trending

#### Laxmi Clinic

4.5 ★ 44 Ratings

Evershine Nagar Malad West - 600 mts

48 Years in Healthcare

Available until 9:00 pm

"Dr is very good and friendly staff.all staff is patient ko..."

Call Now

WhatsApp

Send Enquiry



#### Dr. Jitendra.R.Parekh Clinic

3.5 ★ 14 Ratings

Borivali West - 3.6 km

Available until 1:30 pm

"Best clinic and service and time to time doctor visit patein..."

Call Now

WhatsApp

Send Enquiry



MAP RMS MULTISPECIALITY HOSPIT...



## Dr. Ashish Agrawal The Heart Clinic



4.5 ★ 140 Ratings Verified

Bhandup West, Mumbai • 35 min • 11.6 km

Clinics • 18 Years in Healthcare



Call



WhatsApp



Enquiry



Direction



Rev

Overview

Reviews

Services

Quick Info

### Start a review



#### Address

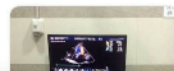
Jayshree Plaza, 2nd Floor, Bhandup West, Mumbai - 400078 (Above ICICI Bank, Near Dreams Mall LBS Road)

Direction

Copy

#### Photos

Upload Photos



Call Now

Enquire Now

WhatsApp



## HCG Cancer Centre



4.4 ★ 1.9k Ratings Verified Trust

Borivali West, Mumbai

Cancer Centres • 8 Years in Healthcare



Call



WhatsApp



Enquiry



Review



Edit Li

Overview

Lab Tests

Doctors

Reviews



All

Oncology

Surgical Oncology

Car



#### Dr. Saket Sathe

Urologist Doctors

DNB ( General Surgery), DNB (Genito Urinary Surgery), MBBS

4.7 ★

Available Today 06:00 PM

Fees ₹2260



#### Dr. Bhavisha Ghugare

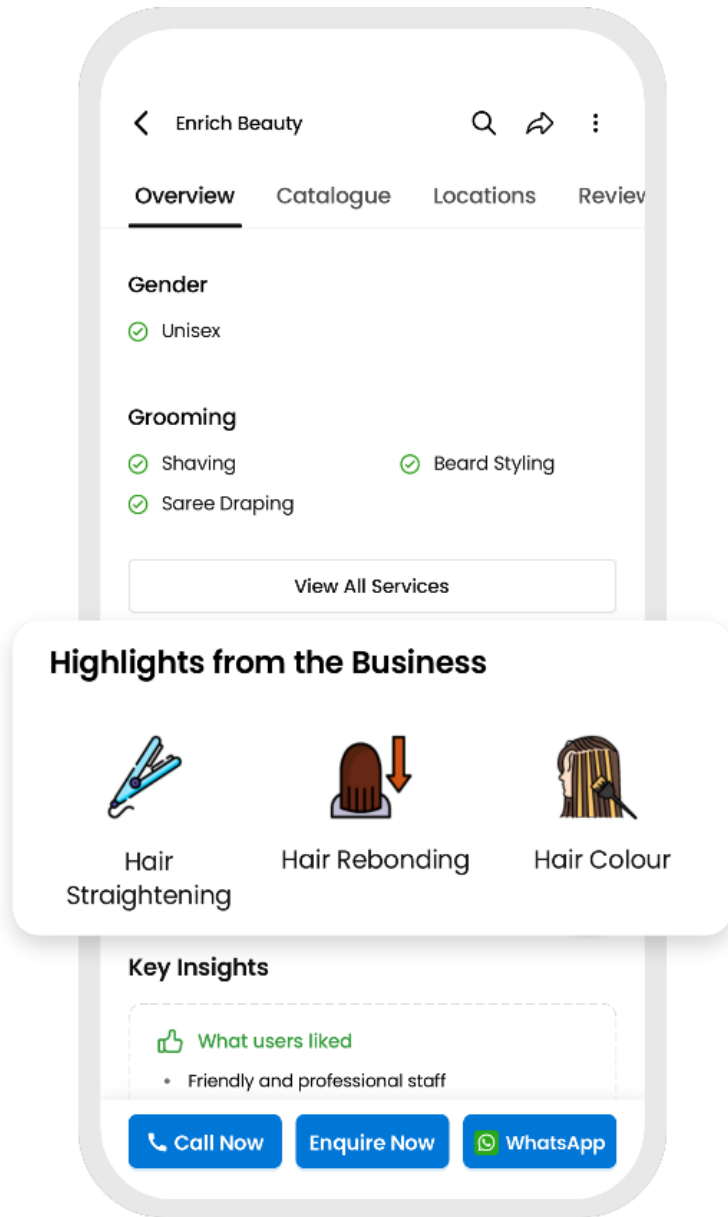
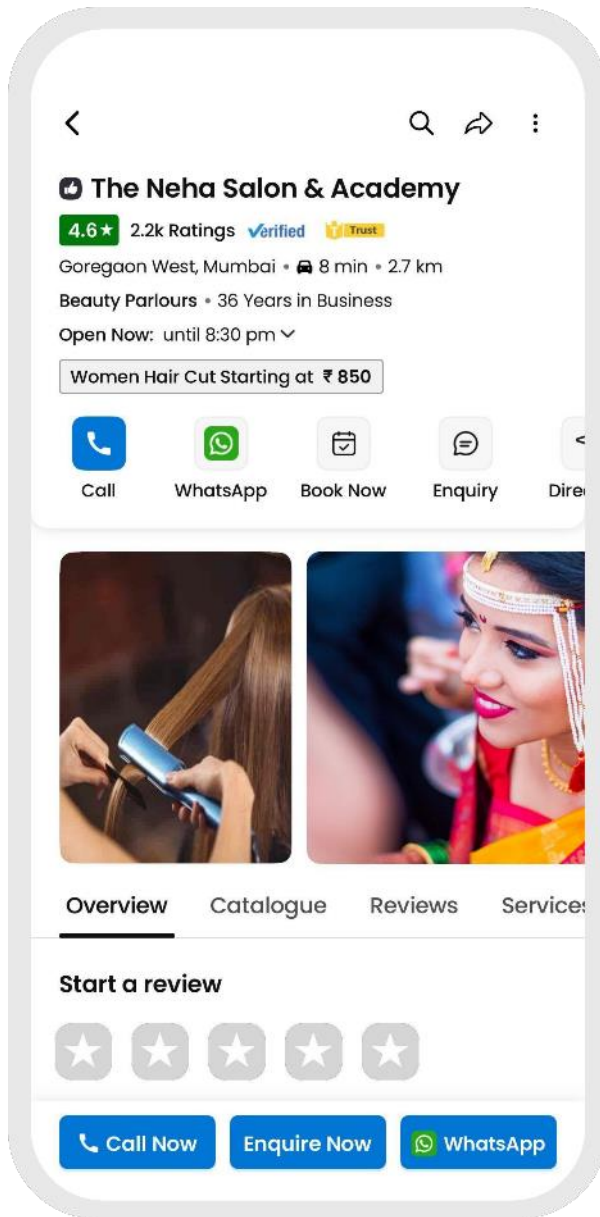
Oncologist Surgeon Doctors

MS ( General Surgery), MBBS, BHMS

Call Now

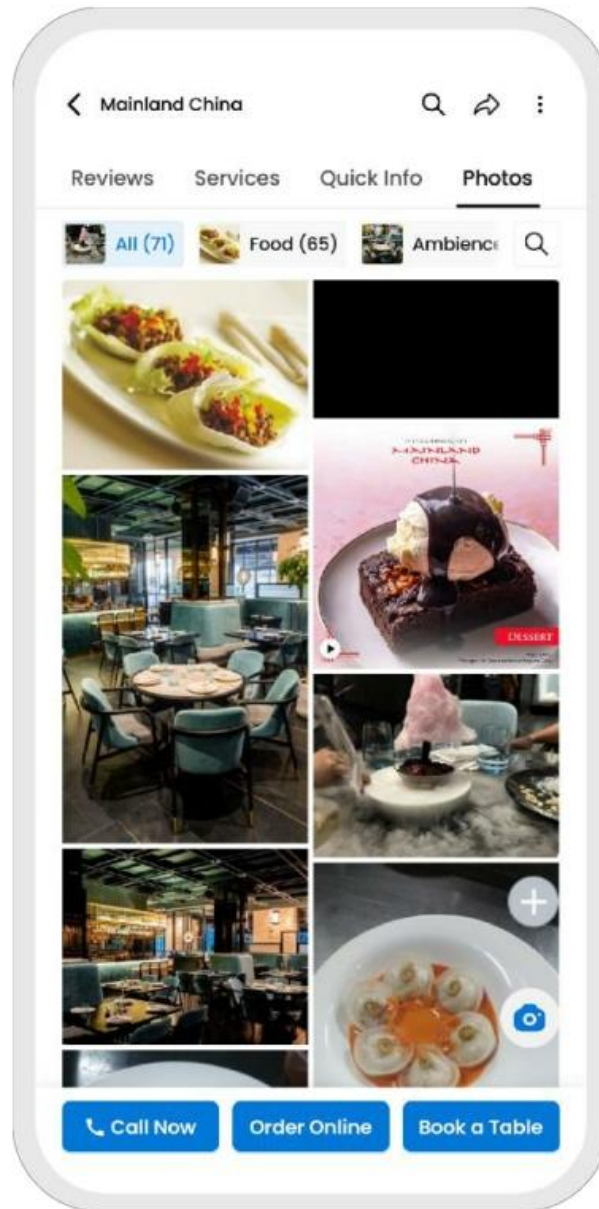
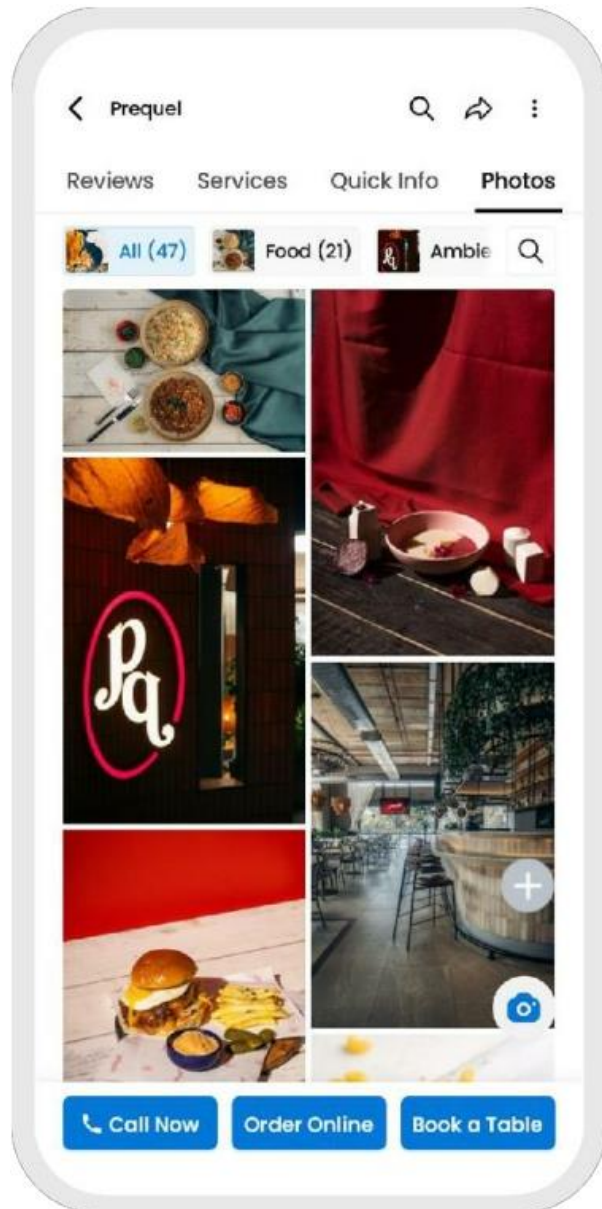
Enquire Now

WhatsApp





# JD Mobile



# Voice Search

Listening.....

Mainland China restaurant



## Mainland China

4.3 ★

14.6k Ratings

Verified

Trust

Andheri West, Mumbai • 15 min • 5.0 km

Chinese Restaurants • 26 Years in Business

₹ 2100 Price for two

Opens at: 12:30 PM



Call



WhatsApp



Direction



Review



Edit Listing



Overview

Menu

Locations

Reviews

Se

You have rated 5.0

Write a review

### Address

Shalimar Maurya Park, Off New Link Road, Andheri West,  
Mumbai - 400053

Call Now

Order Online

Book a Table

Search across '5.9 Crore+' **Products & Services**

Ranchi

Search for Packers and Movers



Download App



Restaurants



Hotels



Beauty  
Spa



Home  
Decor



Wedding  
Planning



Education



Rent & Hire



Hospitals



Contractors



Pet Shops



PG/Hostels



Estate  
Agent



Dentists



Gym



Loans



Event  
Organisers



Driving  
Schools



Packers &  
Movers



Courier  
Service



Popular  
Categories

## Wedding Requisites



Banquet Halls



Bridal Requisite



Caterers

## Beauty & Spa



Beauty Parlours



Spa & Massages



Salons

## Repairs & Services



## Daily Needs





Justdial

Mumbai

Prequel Hebbal

×

🔊

🔍

EN

🔊 Advertise

📄 Free Listing

🔔

👤

Bangalore > Restaurants in Bangalore > Restaurants in Hebbal > Prequel

4.3 ★ 1,857 Rating · [Claim this business](#)

📍 Hebbal, Bangalore · [Open until 1:00 am](#)

🕒 Price for two ₹ 1400 · 🎵 Live Music · 🅅 Parking Available · 🧼 "Clean place" 5 Suggestions

[📞 Show Number](#) [📄 Order Online](#) [📅 Book a Table](#) [💬 WhatsApp](#) [🔗](#) [✎](#)

Click to Rate

☆ ☆ ☆ ☆ ☆

Restaurants

North Indian Restaurants

🔖

Overview

Menu

Quick Info

Services

Photos

Explore

Reviews

Connect with

19.1 Crore+ Buyers

on Justdial

List your business for **FREE**

Menu

Shrimp Popcorn

Pull Apart Garlic Cheese Bread

House Spiced Masala Peanuts

[View all](#)

Contact

[📞 Show Number](#)

Address

1st Floor, Umiya Velocity, Hebbal-560024

[📍 Get Directions](#) [📄 Copy](#)

[🕒 Open until 1:00 am](#) ▾

[✎ Suggest New Timings](#)

[📄 Get info via SMS/Email](#)

[🔗 Share](#)

[☆ Tap to rate](#)

# JD Website

JW Marriott Hotel in Juhu, Mumbai - Gallery

Show Number

Best Deal

Add Photos



All (69)

Room (11)

Video (2)

Exterior (10)

Interior (5)

Swimming Pool (6)

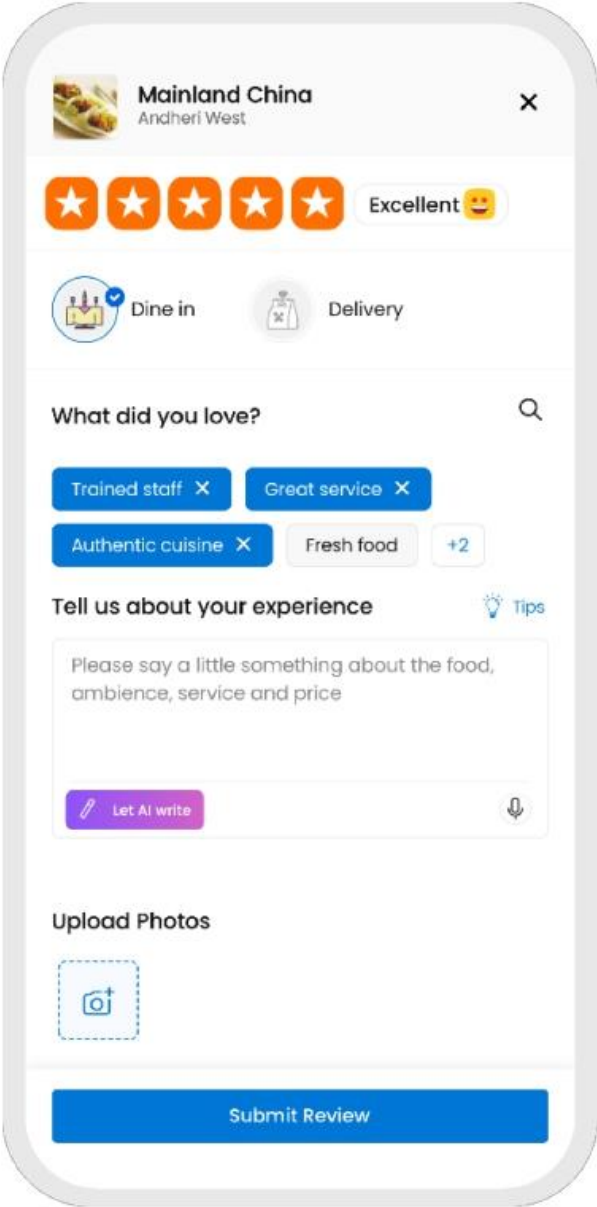
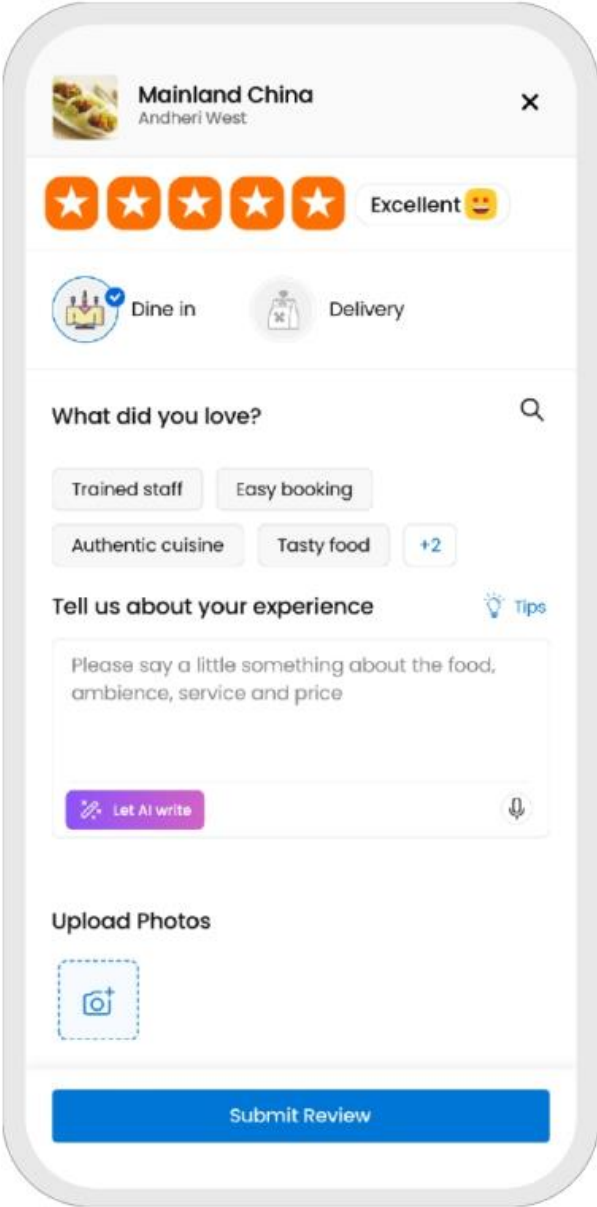
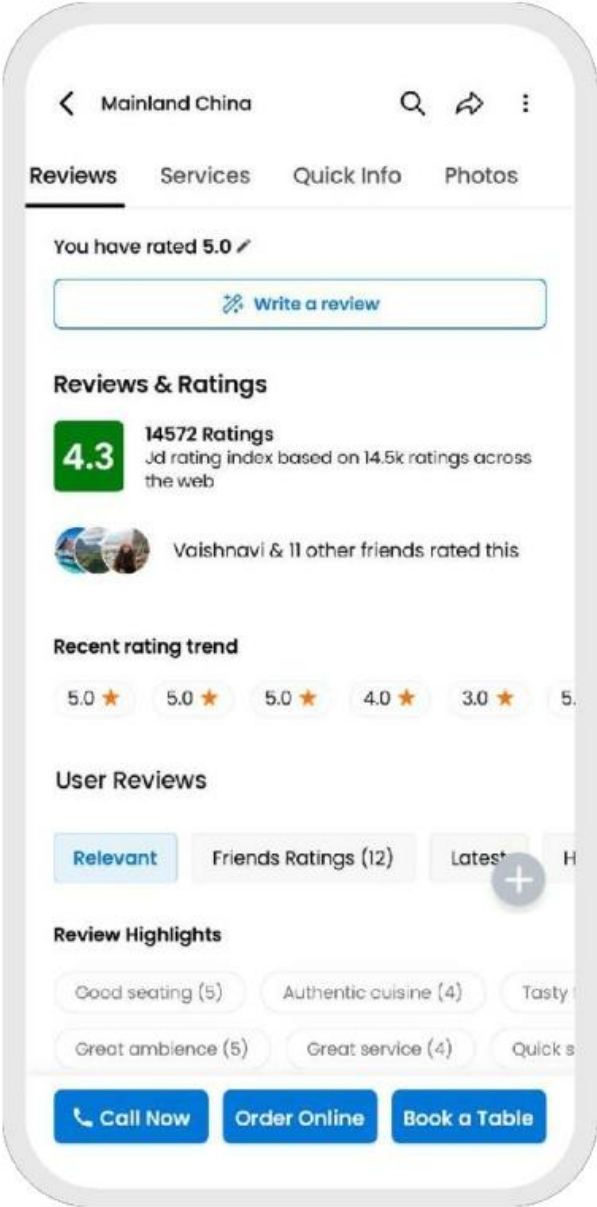
Dining (2)

View 360° (14)

Search photos



# Enhanced Ratings & Reviews System





# Review Insights

## Key Insights

### What users liked

- The cafe has a great and pleasant ambiance
- The staff is friendly and attentive
- The food is delicious and flavorful, with a variety of options

[More](#)

### What can be improved

- Some customers mentioned that the customer service was disappointing, with arrogant and careless staff members
- Another review mentioned that the prices were high, although portion sizes were good

\*BETA VERSION - Likes and suggested improvements are based on the reviews across the web

## Reviews & Ratings

4.3

46,562 Rating

Jd rating index based on 46562 ratings across the web

### Start your Review



### Recent rating trend



### User Reviews

Relevant

Latest

High to Low

### Review Highlights

Great ambiance (6)

Authentic cuisine (4)

Good seating (3)

Well sanitised (3)

Clean place (3)

Tasty food (3)

Quick service (3)

Leopold Cafe & Bar

Search icon

Share icon

Menu icon

Overview

Menu

Reviews

Services

### Key Insights

#### What users liked

- The cafe has a great and pleasant ambiance
- The staff is friendly and attentive
- The food is delicious and flavorful, with a variety of options

[More](#)

#### What can be improved

- Some customers mentioned that the customer service was disappointing, with arrogant and careless staff members
- Another review mentioned that the prices were high, although portion sizes were good


Likes and suggested improvements are based on the reviews across the web

### Reviews & Ratings

4.3

46.5k Ratings

Jd rating index based on 46.5k ratings across the web

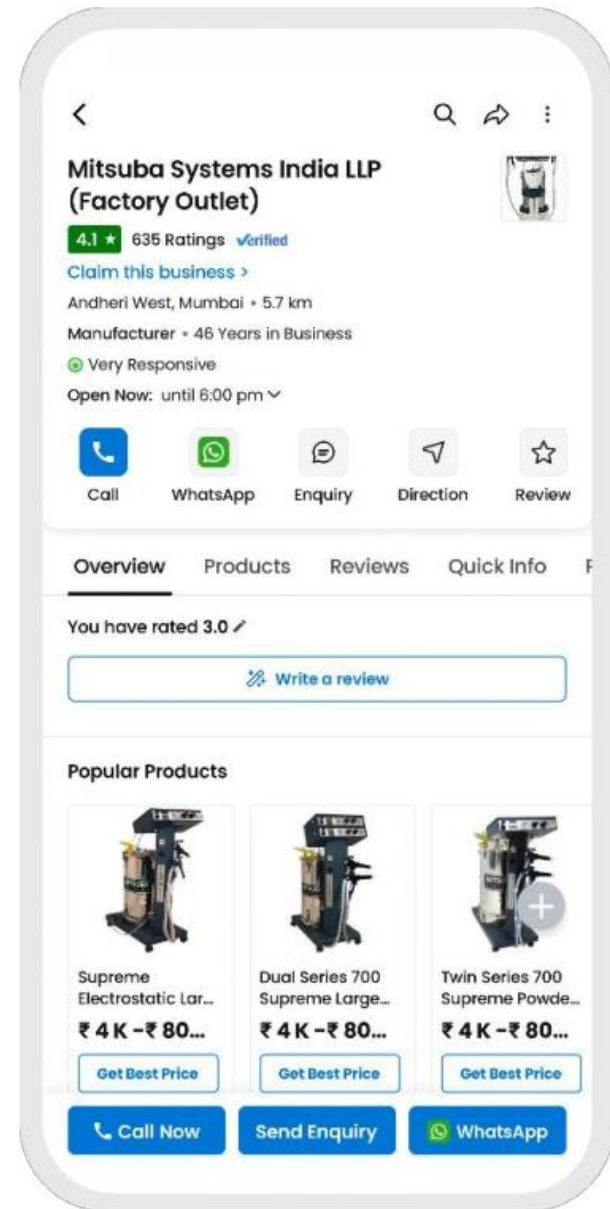
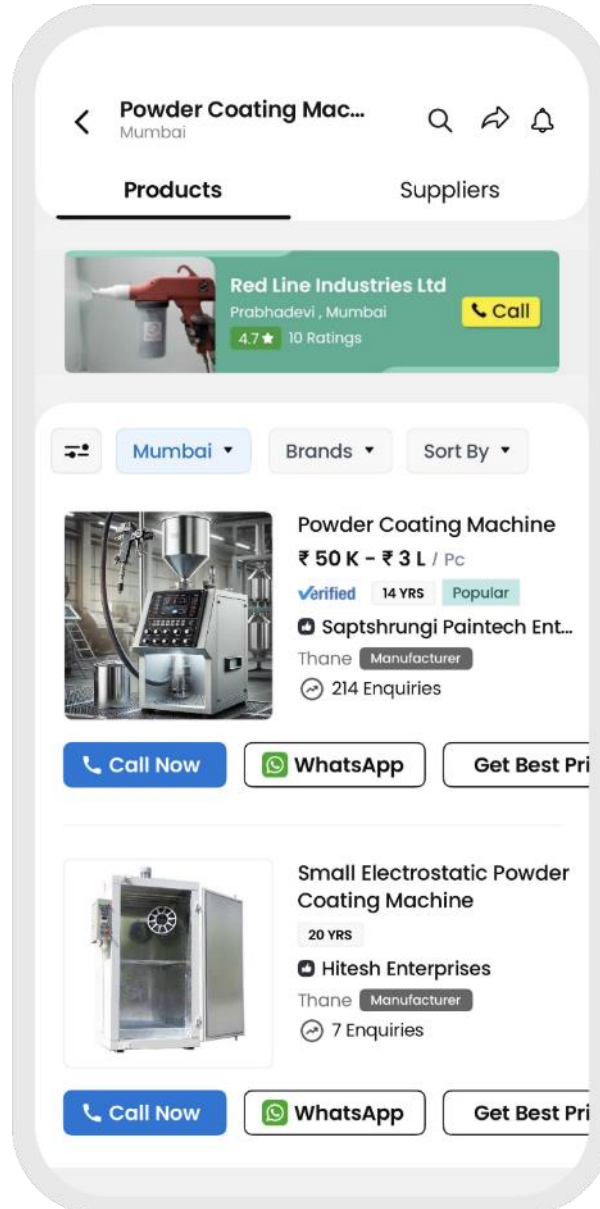
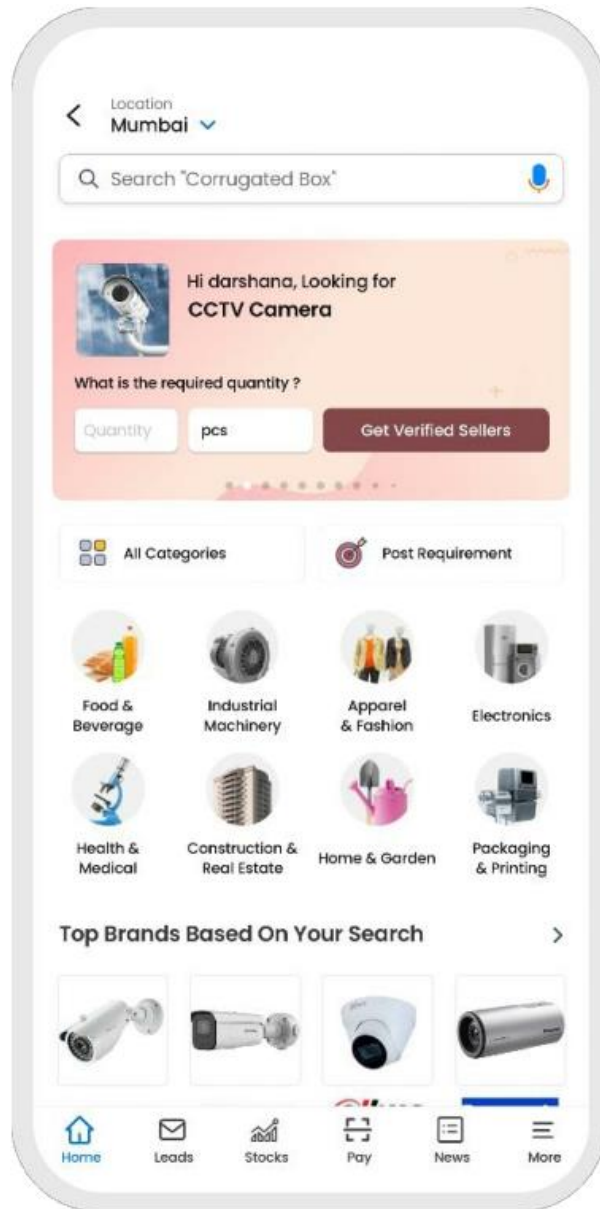
 Amey Hatiskar & 1 other friends rated this

Call Now

Order Online

Book a Table

# JD Mart – Exclusive B2B Platform



# JD Mart – Exclusive B2B Platform



Ask More Photos

## Small Electrostatic Powder Coating Machine

Hitesh Enterprises

Thane East - Thane [more](#)

Wholesaler

Quantity

units

[Ask for Price >](#)

### Specifications

Functions	Powder application, Electrostatic charging
Size	Small
Air Consumption	20-30 CFM

### Description

>

Introducing our Small Electrostatic Powder Coating

Call Now

Get Best Price

WhatsApp



Ask More Photos

## Infratech Electrostatic Powder Coating Machine

Euro Shine Powder Coating Machine

Maujpur - Delhi [more](#)

Manufacturer

₹ 25,000 - ₹ 1.50 L / Pc

Quantity

Pc

[Get Quote >](#)

### Specifications

Automation Grade	Automatic
Coating Material	Hybrid
Heating Mode	Gas-fired
Output Current	100 Amp
Temperature	250 C

Call Now

Get Best Price

WhatsApp

Chilli Powder Machine

### Seller Brochure



Catalogue 1  
42 Photo



Catalogue 2  
17 Photo

### More from this seller



Cold Press Oil  
Extraction Machine

₹ 1.20 L / Unit

[Get Best Price](#)



Wooden Chekku  
Cold Press Oil Extr...

₹ 2.35 L / Pc

[Get Best Price](#)



manual vegetable  
cutting machine

₹ 2,700 / Pc

[Get Best Price](#)



Call Seller now to get more details instantly!

X


Call Now

Get Best Price

WhatsApp







# JD Mart – Exclusive B2B Platform




Mumbai

Search "roofing Sheets"



EN  Advertise  **LIST FOR FREE** Become a Seller [Login / Sign Up](#)

All Categories Food & Beverage Industrial Machinery Apparel & Fashion Electronics Health & Medical



### Are you looking for Fencing Wire ?

What is the required quantity?


Quantity mtr

Get Verified Sellers

### Have a business ?


Start selling with us in  
**just 40 secs for free!**

Register Now




### Categories Similar To Your Search

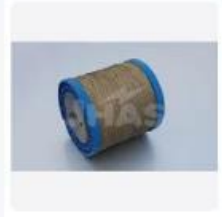
[View all](#)




Fencing Wire




ACSR Core Wires




Sealing Wire



Bonding Wire




Brazing Wire




Coated Wire

### Top-Ranked Categories For You


[View all](#)




Sealing Wire




Alloy Coil




Resistance Wire



Square Billet



Gun Metal Rod



GP Coils

# JD Mart – Exclusive B2B Platform

Justdial

Mumbai

CP PLUS CP ENC D21PL3C Wireless CCTV Dome C... X

EN Advertise

LIST FOR FREE Become a Seller

Login / Sign Up

All Categories

Food & Beverage



Industrial Machinery

Apparel & Fashion

Electronics

Health & Medical

Mumbai > Security & Protection in Mu... > CCTV Products in Mumbai > CCTV Camera in Mumbai > CP PLUS (CP-ENC-D21PL3C)...



### CP PLUS (CP-ENC-D21PL3C) Wireless CCTV Dome Camera 2 MP

₹ 8,000 – ₹ 25,000 / Pc  
(MOQ : 5 Pc)


#### Specification

Material	Plastic
Color	White
Connectivity	WiFi Enabled
Mount Type	Wall Mount
Type	Dome Camera

#### Description

CP PLUS (CP-ENC-D21PL3C) Wireless CCTV Dome Camera 2 MP is a type of security camera enclosed in a dome-shaped housing. Known for its discreet appearance and wide-angle coverage, it is ideal for surveillance in commercial and residential settings. Dome cameras often feature high-resolution imaging, night vision, and weatherproof capabilities, providing reliable monitoring and enhanced security.

Seller Information



**Santech Digital Solutions**  
IND Mumbai  
Dealer

4.5 ★


16 Ratings

5 Years in Business





Responds in 4.7 hrs · 124 enquiries

Register Your Business for FREE

Get access to **17.1 Cr+** Buyers and Free Leads



More from this seller



# JD Mart – Exclusive B2B Platform

Justdial

Mumbai

Mitsuba Systems India LLP Factory Outlet An... X

EN Advertise Free Listing

BUSINESS

Mumbai > Mitsuba Systems India LLP (Factory Outlet) in Andheri West, Mumbai > Products offered by Mitsuba Systems India LLP (Factory Outlet) in Mumbai

MITSUBA SYSTEMS INDIA LLP

4.1 ★ 639 Ratings Verified Manufacturer Claim this business

Andheri West, Mumbai Open until 6:00 pm 46 Years in Business "Good quality" 16 Suggestions

Show Number Send Enquiry WhatsApp

Click to Review

★ ★ ★ ★ ★

Overview Products Catalogue Business Details Photos Videos Reviews

Connect with 19.1 Crore+ Buyers on Justdial

List your business for FREE

Popular Products

Supreme Electrostatic Large Powder Coating Machine,...  
₹ 4 K - ₹ 80 K /Pc  
(MOQ) : 1 Pc  
Get Best Price

Dual Series 700 Supreme Large Electrostatic Powder...  
₹ 4 K - ₹ 80 K /Pc  
(MOQ) : 1 Pc  
Get Best Price

Mitsuba Continuous Type Conveyorised Powder...  
₹ 40 K - ₹ 8 L /Pc  
(MOQ) : 1 Pc  
Get Best Price

Twin Series 700 Supreme Powder Coating Machine  
₹ 4 K - ₹ 80 K /Pc  
(MOQ) : 1 Pc  
Get Best Price

Company Catalogue

Mitsuba Systems India LLP (Factory Outlet)

Other Products

Other Products

About Us

Contact

Show Number

Whatsapp

Address

Laxmi Industrial Estate, New Link Road, Andheri West, Mumbai - 400053 (Opposite Shabri Hotel)

Get Directions Copy

Open until 6:00 pm

Suggest New Timings

Send Enquiry by Email

Get info via SMS/Email

Share

Tap to rate

Edit this Listing

Claim this business

Visit our Website

# Self-Sign-up for SMEs to start paid campaign

<

Justdial

Talk to Us

GROW

Your Business

Advertise with Justdial - India's No. 1 Local Search Engine

Enter Mobile No 

+91 8879626064

Get Started →

✓ Rank Ahead of Your Competition

✓ Find Ready to Buy Customers Instantly

✓ Track Leads & Competition Trends

By continuing, you agree to our [Terms of Use](#), [Privacy](#) & [Infringement Policy](#).

jd

Q Your Business Category

Search

Sort by

Top rated

Quick view

6.5k Results for your search

Your Business Will Get Ranked Higher Than Your Competitors

Evergreen Solutions

4.1k Ratings

Call Now

Send Enquiry

Chat

Vantage Point

4.1k Ratings

Verified

Top rated

Responsive

My Business Name

4.6

777 Ratings

Top search

19.1 Crore+ Buyers

6.1 Lakh+ Happy Customers

Home

Stocks

Pay

News

More

<

Select Your Plan

Upto 44% OFF Valid till

0 : 9 : 36 : 50

DAYS HOURS MINUTES SECONDS

Compare & View More Plans ▶

Standard

₹200/Day

25% Off

₹150/Day

Buy Now

2 Year Plan

Standard

₹200/Day

44% Off

₹113/Day

Buy Now

Growth

Get Max Exposure List In

Top 5

Explore

Search Visibility	1x	1x	Guaranteed Top Visibility
Online Catalogue	✓	✓	✓
Payment Solutions	✓	✓	✓
Smart Lead System	✓	✓	✓
Competitor Analysis	✓	✓	✓
Premium Customer Support	✓	✓	✓

Features

Premium Listing

Get higher visibility and exposure on Justdial

Online Catalogue

Showcase your product and service potential customers

Payment Solutions

Send and receive money from suppliers and customers

Have a Query!

Home

Leads

Stocks

Pay

News

More

<

Payment Summary

Upto 44% OFF Valid till

0 : 9 : 35 : 41

DAYS HOURS MINUTES SECONDS

Recommended For You

Most Popular

Mobile Banner on Justdial

₹45/day ₹ 25/day

44% OFF

+ Add

Know more

Webster

₹34/day

Know more

Purchased by Customers in Last 30 Days

Standard Plan(2 Years)

₹6,027

44% OFF

Monthly Fee

₹ 3,375

₹201 ₹ 113 per day

Visibility In Search + Online Catalogue + Payment Solutions + Smart Lead Management + Competitor Analysis + Premium Customer Support ...view more

GST @ 18%

₹ 608

+ Add GST Details for Input Credit

+ Add TDS

Total Monthly Fee

₹ 3,983

Choose Payment Options

Home

Leads

Stocks

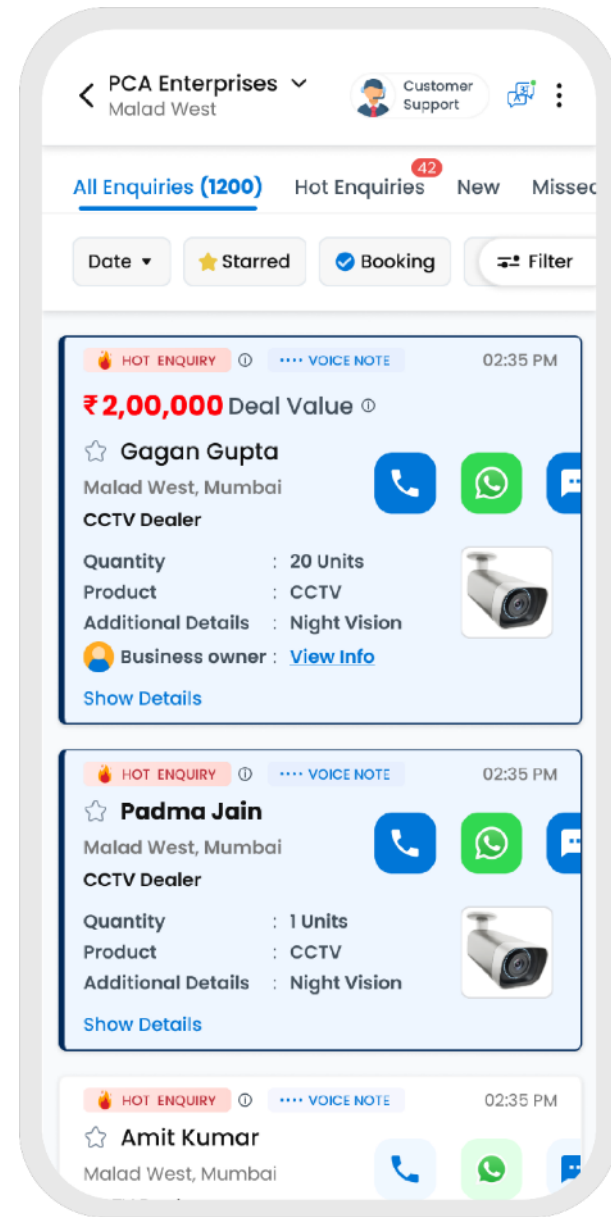
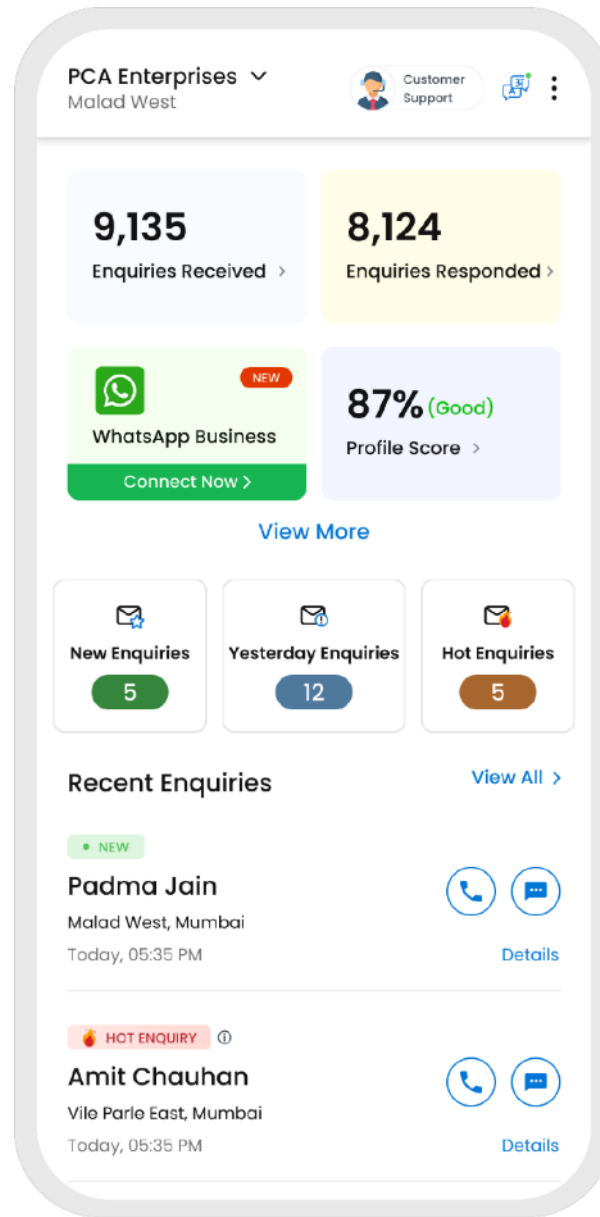
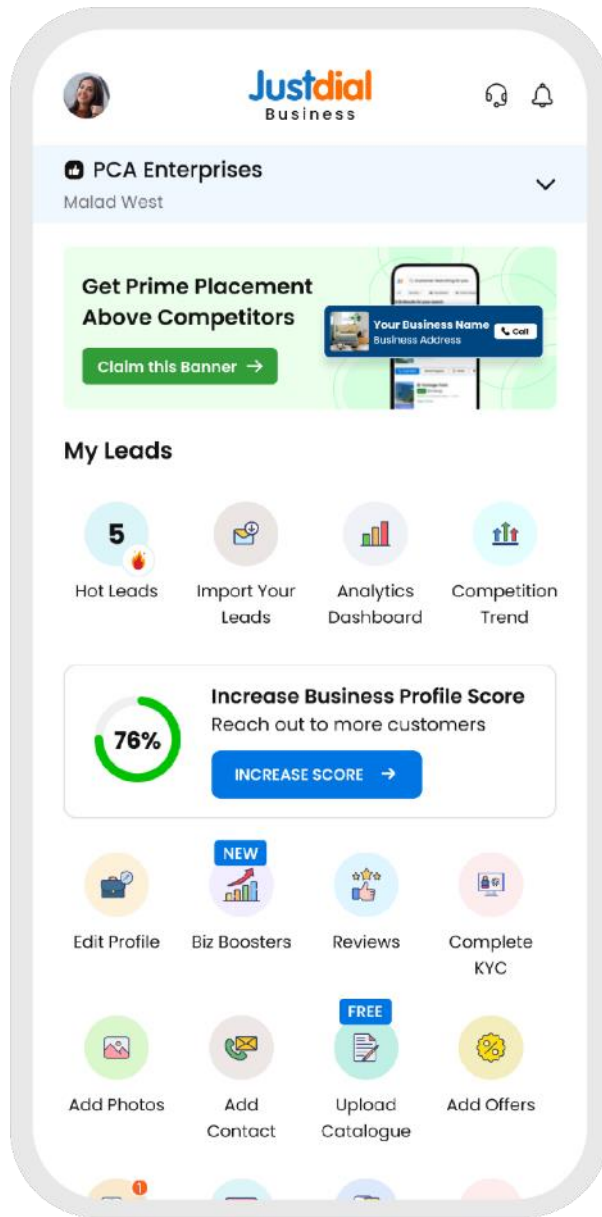
Pay

News

More

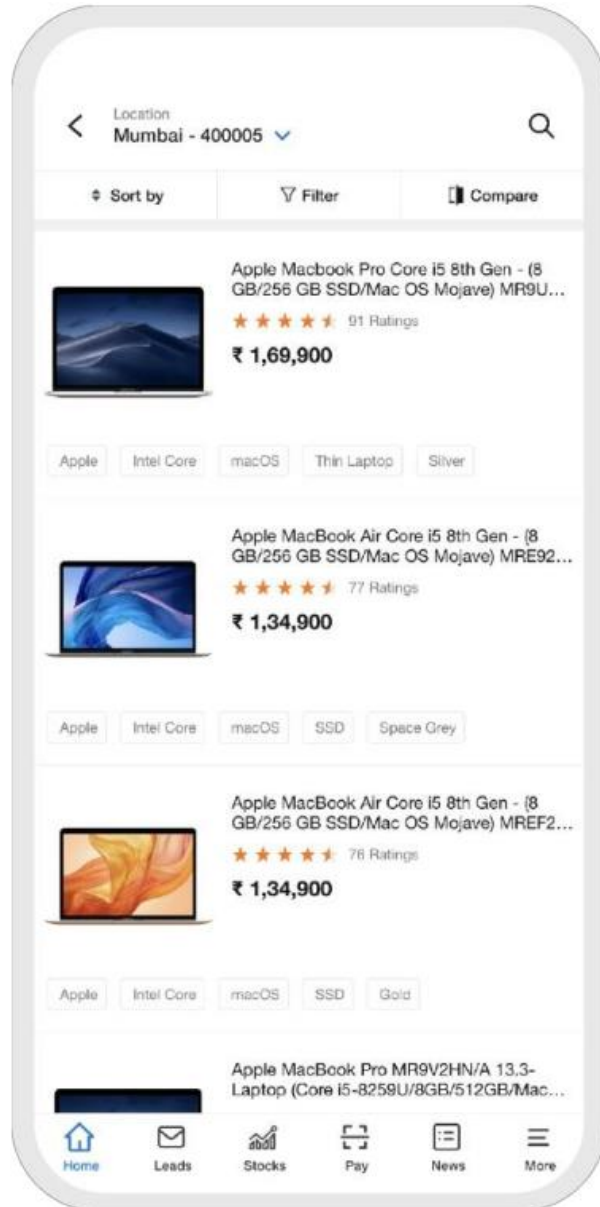


# JD Business – Dashboard for SMEs to manage campaigns

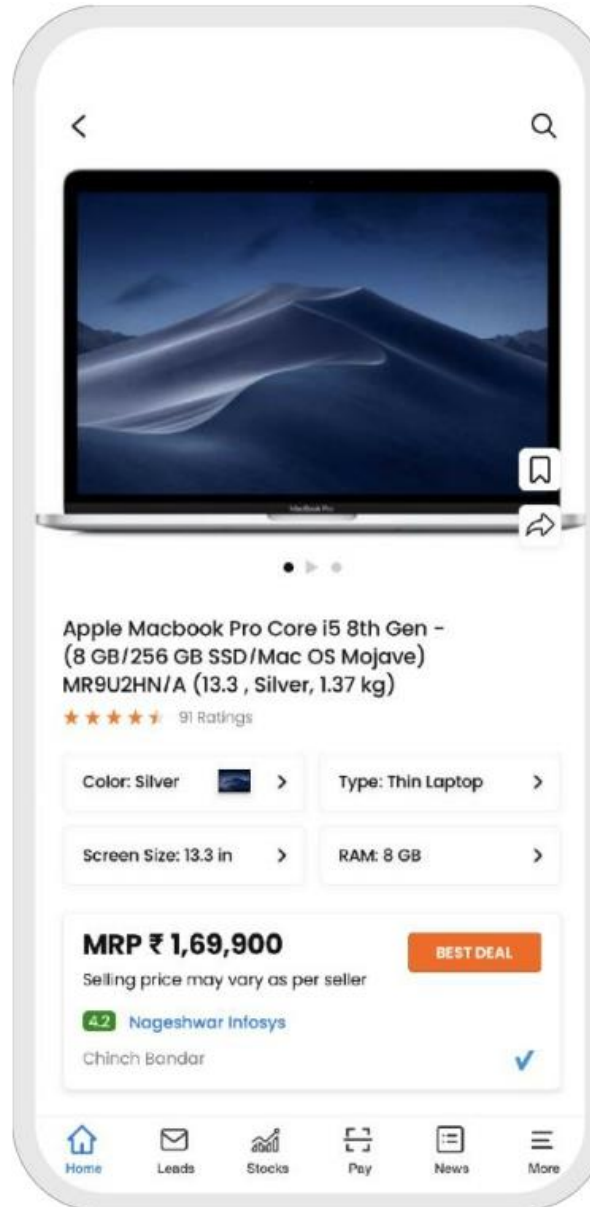


# Beyond Search

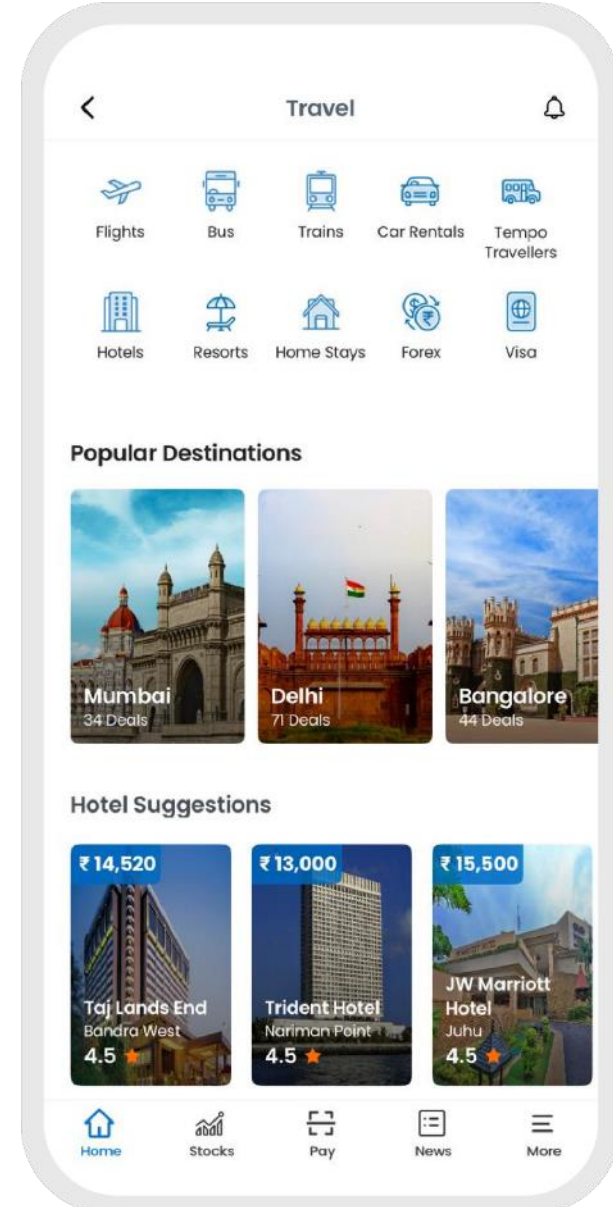
## JD Shopping



## Get quotes on Products



## Travel





# Beyond Search

## Flights

<

Flights

🔔

One Way

Round Trip

Flight Status

From

Mumbai BOM

↕

To

New Delhi DEL

Departure

28 July, Mon

Travellers

1

Class

Economy


Search

GET UPTO

₹1000 OFF

On Flight Bookings

PROMO CODE JDINSTANT



Powered by EasemyTrip.com

Home

Stocks

Pay

News

More

## Bills & Recharge

<

Bills & Recharge

My Bills

Mobile


Electricity

DTH

Pending Bills

History

Auto Payment




Vodafone Postpaid

₹ 550

:

9594858380

18 July 2025




Adani Electricity

₹ 2330

:

2210105410

13 July 2025



Mahanagar Gas

₹ 550

:

9594858380

16 July 2025

Apply discount coupon

₹ 2,880

2 Bills Selected

Pay Now

Home

Leads

Stocks

Pay


News

More


## Jd Pay

☰


JD Pay




Send Money




Receive Money



Scan JD QR




Account Passbook




Settings

Travel, Bills & Recharge


Now




Credit Card




Gift Card




Loan Repayment




Fastag




Flight




Bus




Recharge




Postpaid




DTH




Electricity




Landline




Gas



Broadband




Insurance




Water

Businesses



Style Lit.



Chaska.

Account Passbook

Home

Leads

Stocks

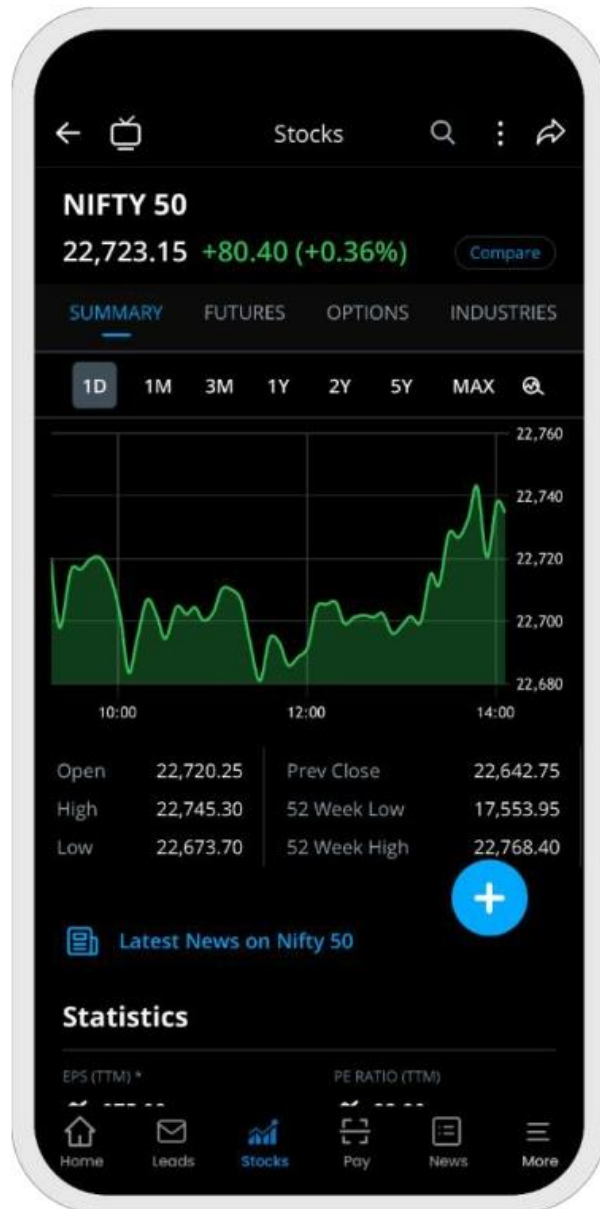
Pay

News

More

# Beyond Search

## Stocks



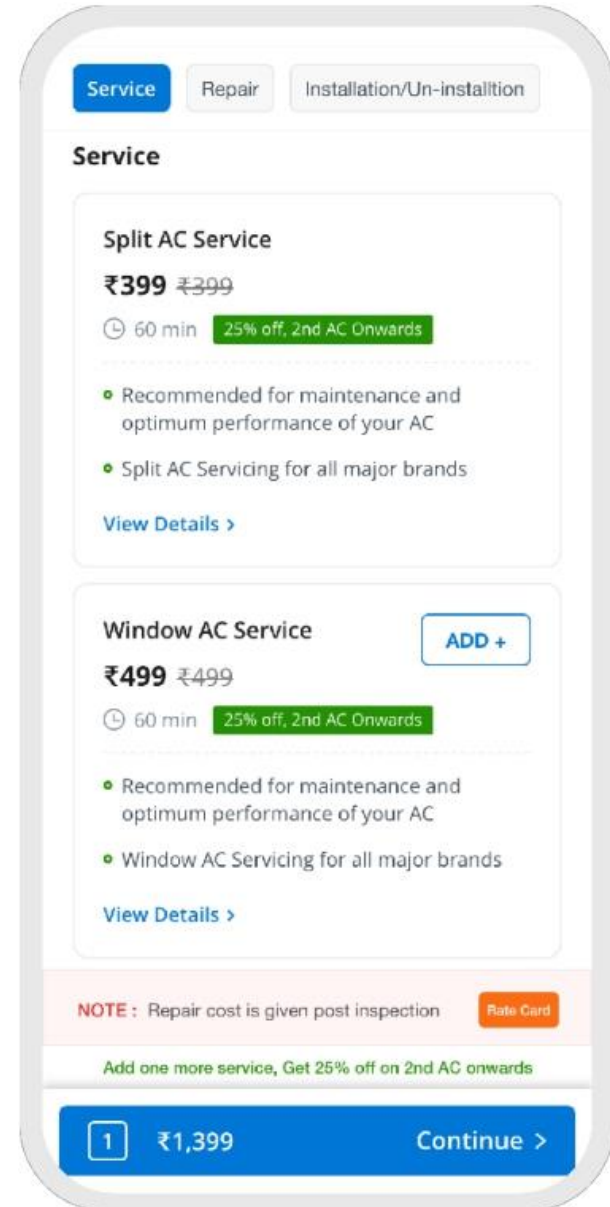
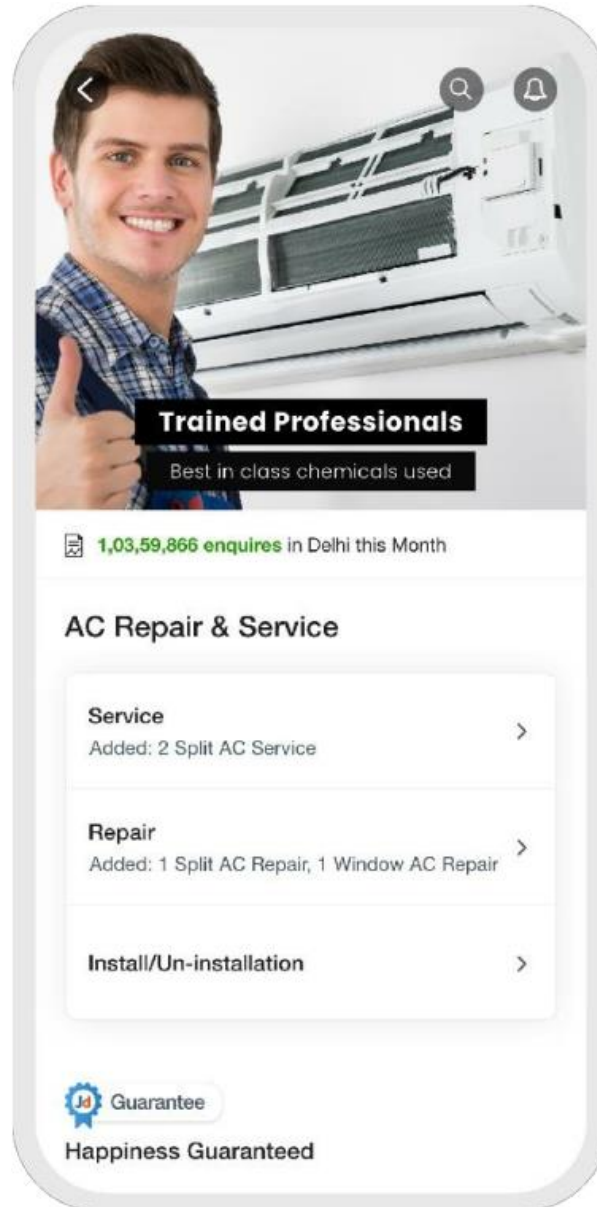
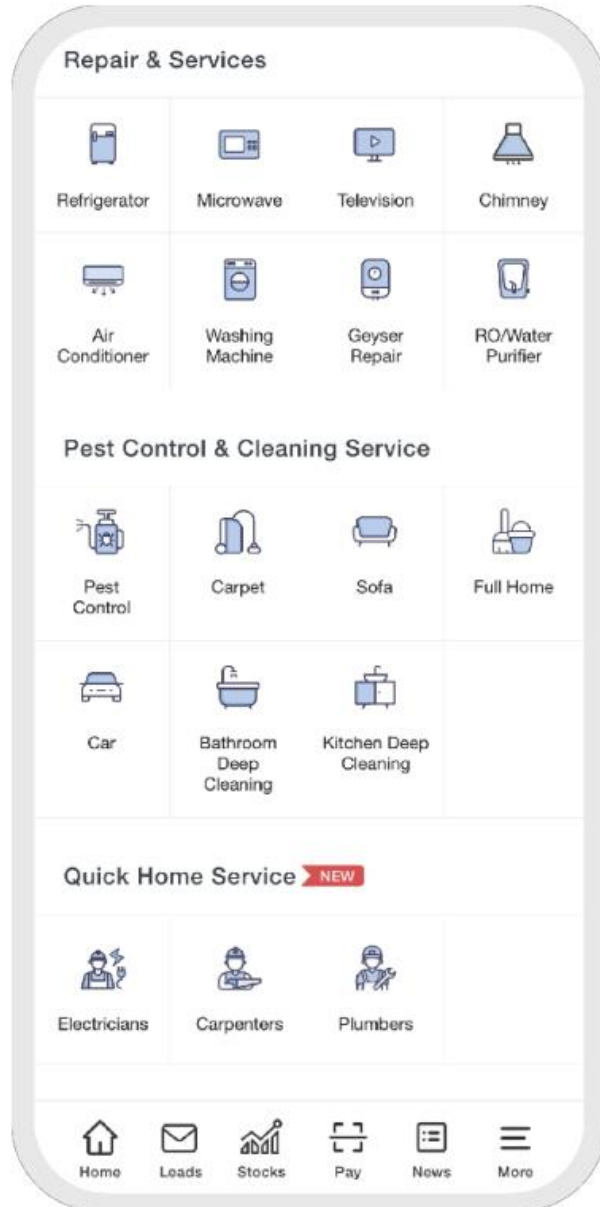
## Logistics

The screenshot shows the "LOGISTICS" section of a mobile app. At the top, there are back and forward arrows, the title "LOGISTICS", and a tab for "ORDERS". Below the title is an illustration of a delivery truck. The main form area contains input fields for "Pickup Pincode" (400064) and "Delivery Pincode" (201309). A message states "We are providing service between these areas." Below this is a blue button labeled "Instant Lowest Quotes". Underneath, the text "LOGISTICS SIMPLIFIED" is displayed. At the bottom, there are three circular icons labeled "Explore", "Compare", and "Ship". A navigation bar at the very bottom includes icons for Home, Leads, Stocks, Pay, News, and More.

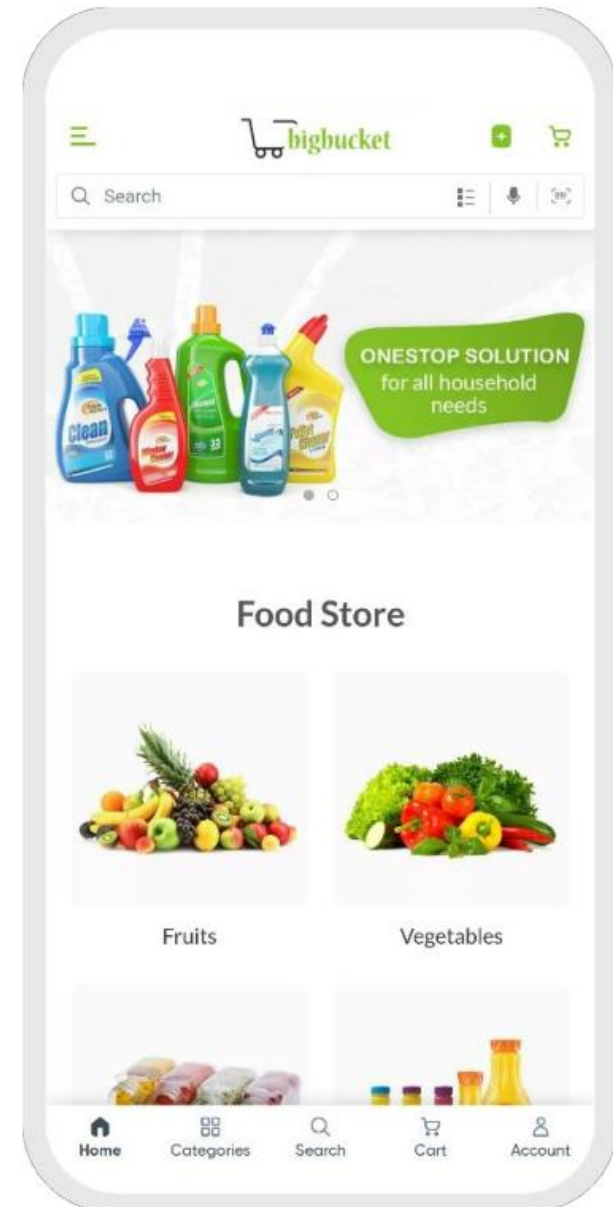
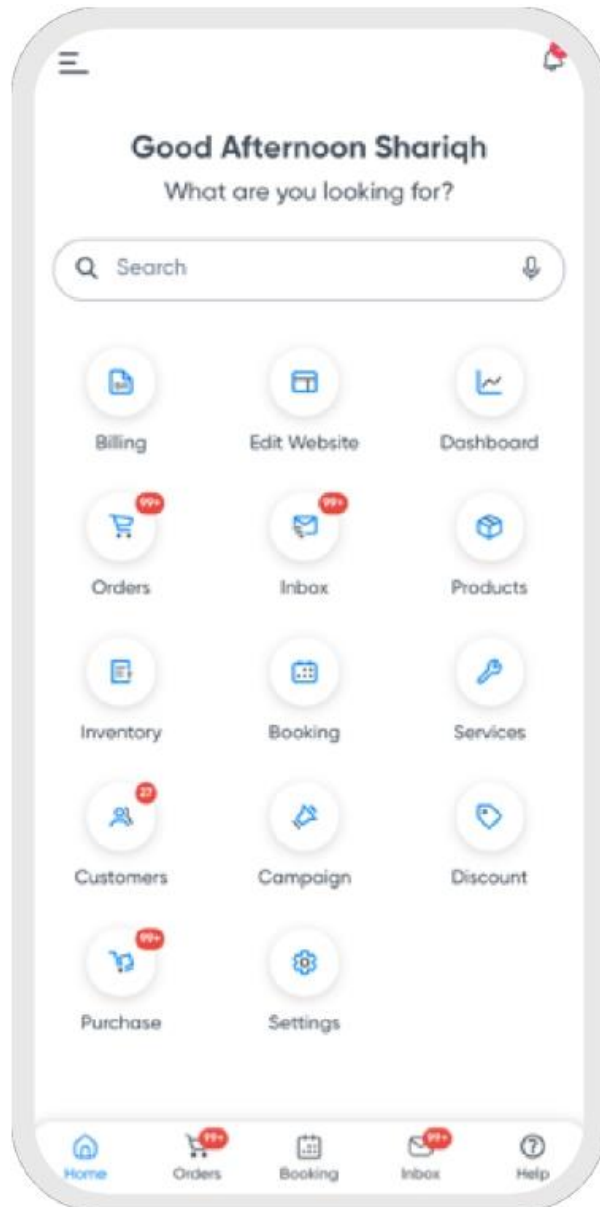
## Get quotes

The screenshot displays the "JdMart Logistics" section. At the top, there is a back arrow, the title "JdMart Logistics", and a tab for "ORDERS". Below the title is the heading "Choose Your Preferred Logistic Partner". The form area shows a list of logistics companies with their respective cost ranges and delivery times. The first company, "XPRESSBEES", is selected, showing a cost range of ₹ 1126 - ₹ 5974. Below it, three options are listed: "Economy" (₹ 1126, Del. Time (Est.): 6-7 days), "Standard" (₹ 5267, Del. Time (Est.): 5-6 days), and "Economy 0.5kg" (₹ 5974, Del. Time (Est.): 5-6 days). Below these, three more companies are listed: "DOTZOT" (₹ 3138 - ₹ 8108), "DELHIVERY" (₹ 3138 - ₹ 8108), "shadowfax" (₹ 5518), and "BLUE DART" (₹ 7398 - ₹ 8392). At the bottom, there is a large blue button labeled "Proceed".

# JD Xperts – One Stop Solution for On-Demand Services



# JD Omni – Cloud-Hosted Solution for Digitalizing Businesses





## Prime Property Consultant

**4.3 ★** 74 Ratings  
 Sanpada Sector 1, Mumbai • 🚗 68 min • 22.4 km  
 Real Estate Agents • 30 Years in Business  
 Response time: 2 hrs  
 Open Now: until 8:00 pm ▾

Call
 WhatsApp
 Enquiry
 Direction
 Re



Overview Properties Reviews Service

Start a review



Call Now
 Enquire Now
 WhatsApp



**₹ 35,000**  
**2 BHK Flat in Moraj Residency**

Semi-Furnished • Sanpada Sector 16  
 750 sq.ft Built Up Area

**Prime Property Consultant**  
 4.3 ★★★★★ 74 Ratings

### Overview

Project Name	Property Type
Moraj Residency	Apartments
Furnishing	Available From
Semi-Furnished	19th August 2022
Tenant Type	
Bachelor	

### Rent Details

Call
 Chat
 Best Deal

Prime Property Consultant

Overview Properties Reviews Services

Rent Sale Price ▾ BHK Type ▾ F

**Unfurnished**

**₹ 16,000**  
**Herem**  
 1 BHK Flats • 500 sq.ft  
 Sanpada Sector 1

Get Details

**Semi-Furnished**

**₹ 35,000**  
**Moraj Residency**  
 2 BHK Flats • 750 sq.ft  
 Sanpada Sector 16

Get Details

**50,000+**

Owners & Agents have already posted their properties

Post Property FREE
 PG/Hostel
 Rent
 Sell

### Popular Properties



Call Now
 Enquire Now
 WhatsApp



## OPERATIONAL & FINANCIAL OVERVIEW

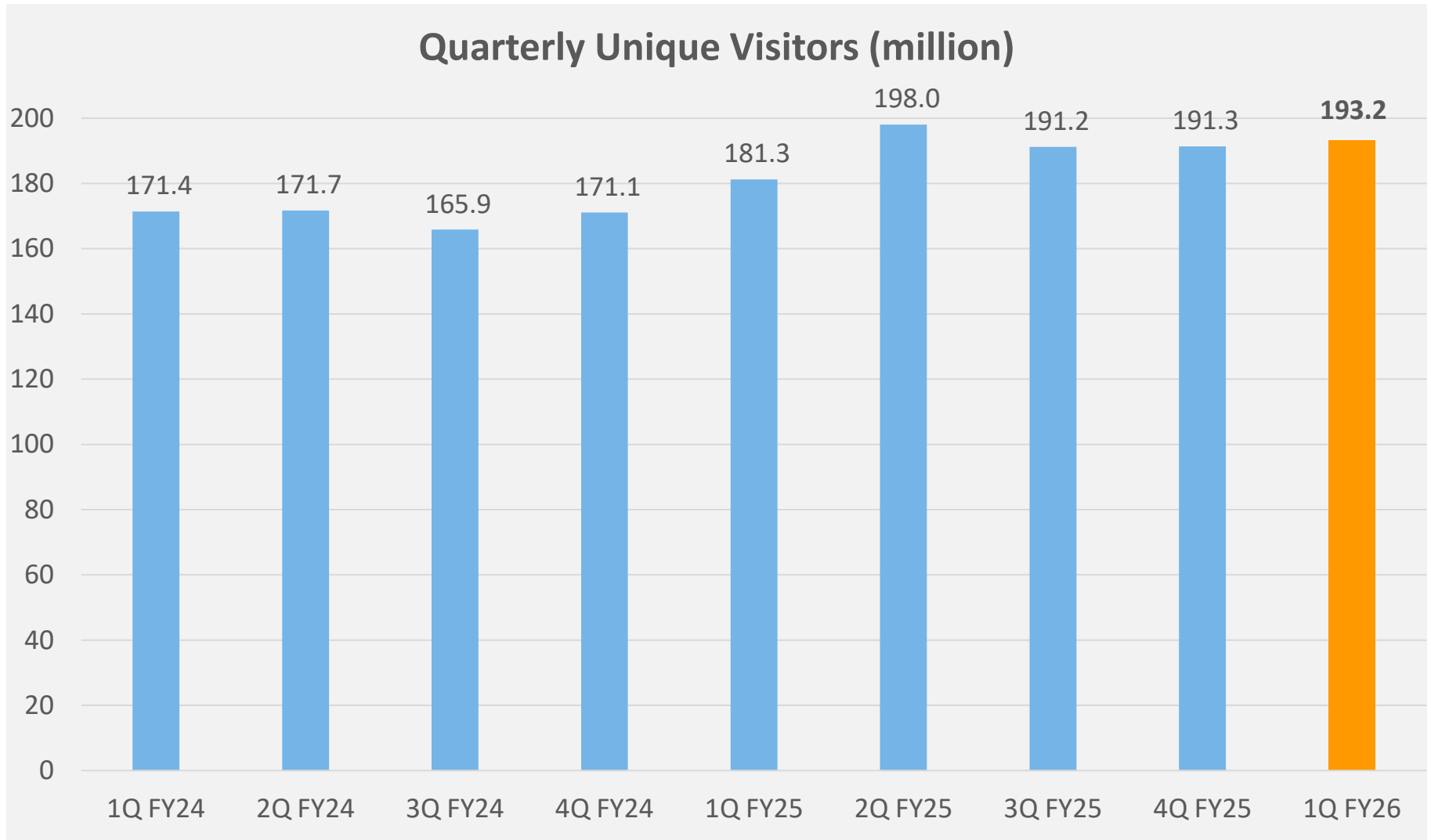
# EFFICIENT & PROFITABLE BUSINESS MODEL

- Paid Advertisers pay a fixed fee to run search-led advertising campaigns for their businesses on Justdial's platforms
- Various premium & non-premium listing packages available which determine placements in search results
- Multiple factors determine pricing, such as business categories of advertiser, geographies targeted, type of package
- Add-on products such as banners, own website, JD Pay, JD Ratings, etc. available
- Advertisers can pay amounts either upfront or through monthly payment plans, with ability to manage campaigns online
- Justdial also runs multi-city/ national campaigns for pan-India advertisers
- Sales team comprises of 4,689 employees in tele-sales, 1,568 feet-on-street (marketing), and 3,919 feet-on-street (Cold Calling & Others) as on Q1 FY26



KEY  
BUSINESS  
ATTRIBUTES

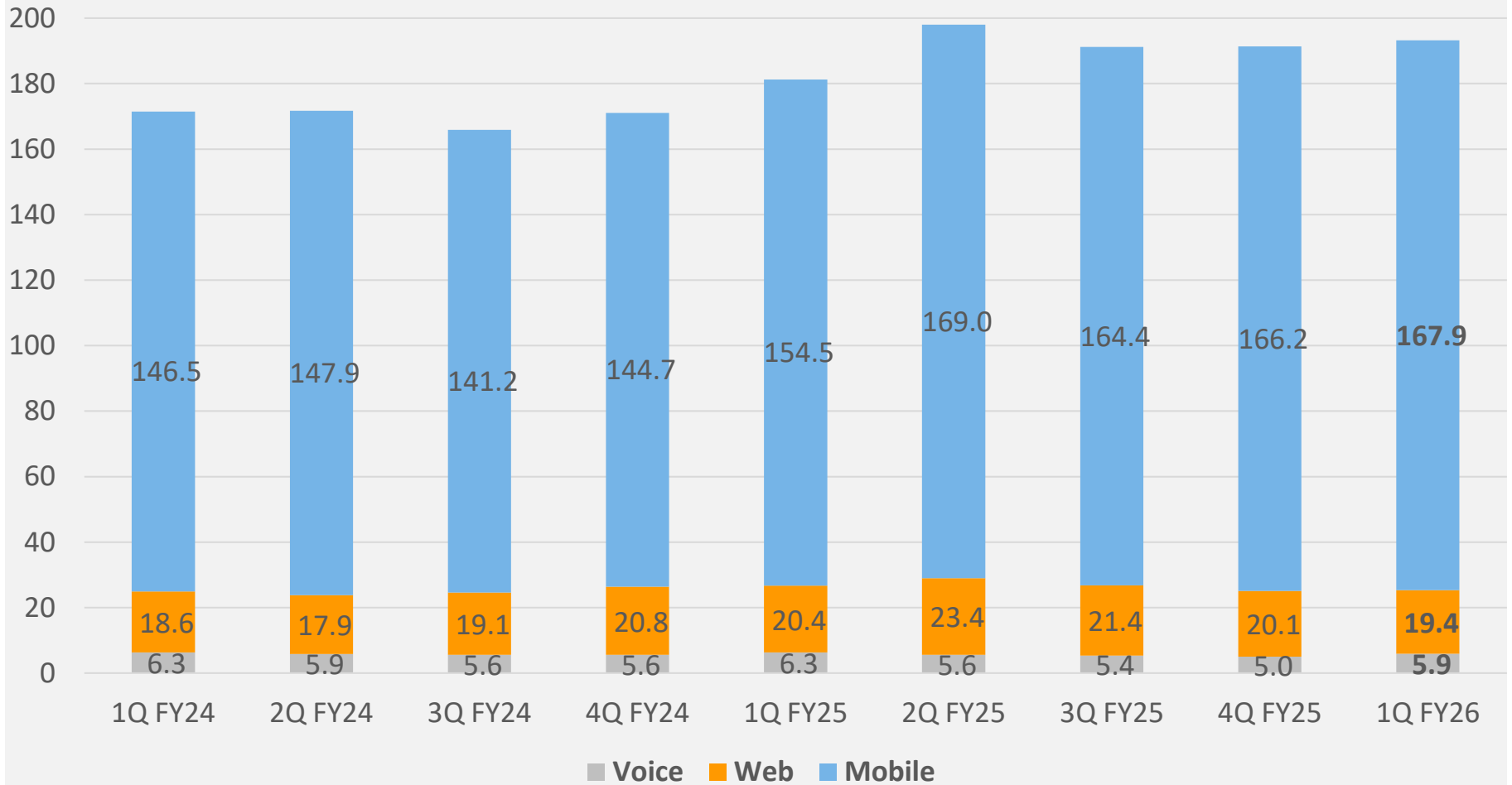
## TRAFFIC/ VISITORS





## TRAFFIC/ VISITORS

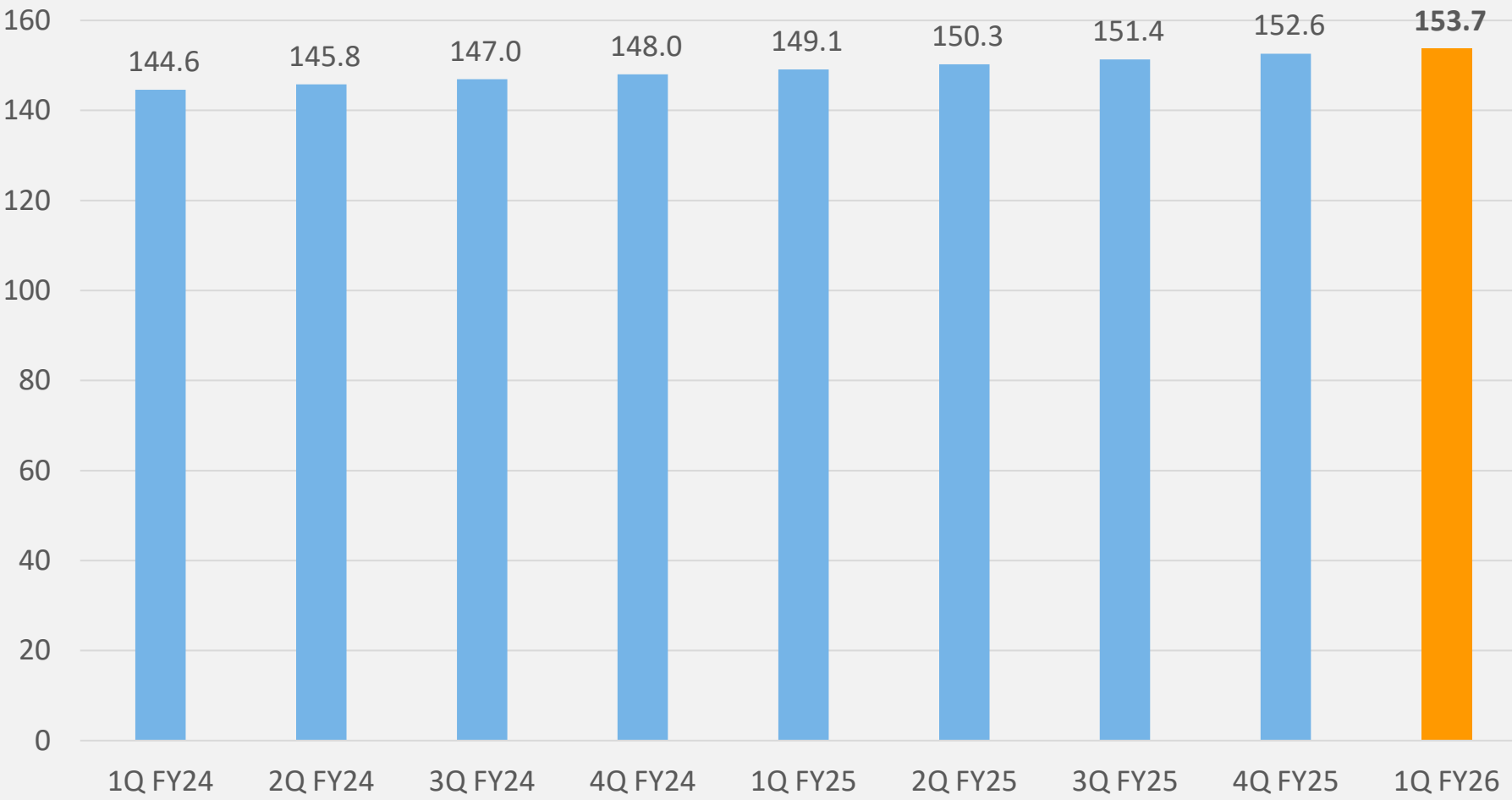
Quarterly Unique Visitors split (million)



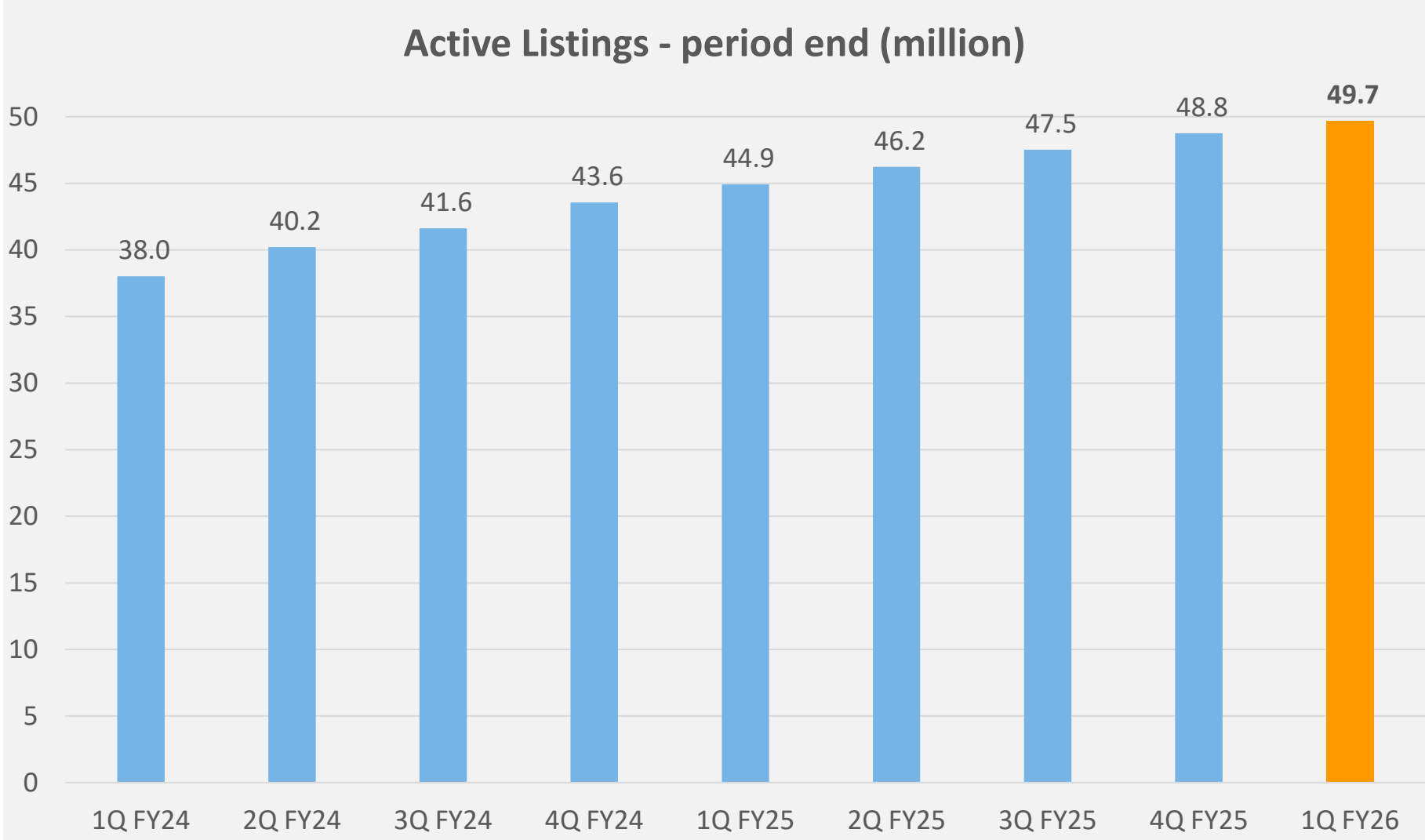
Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive

# USER ENGAGEMENT

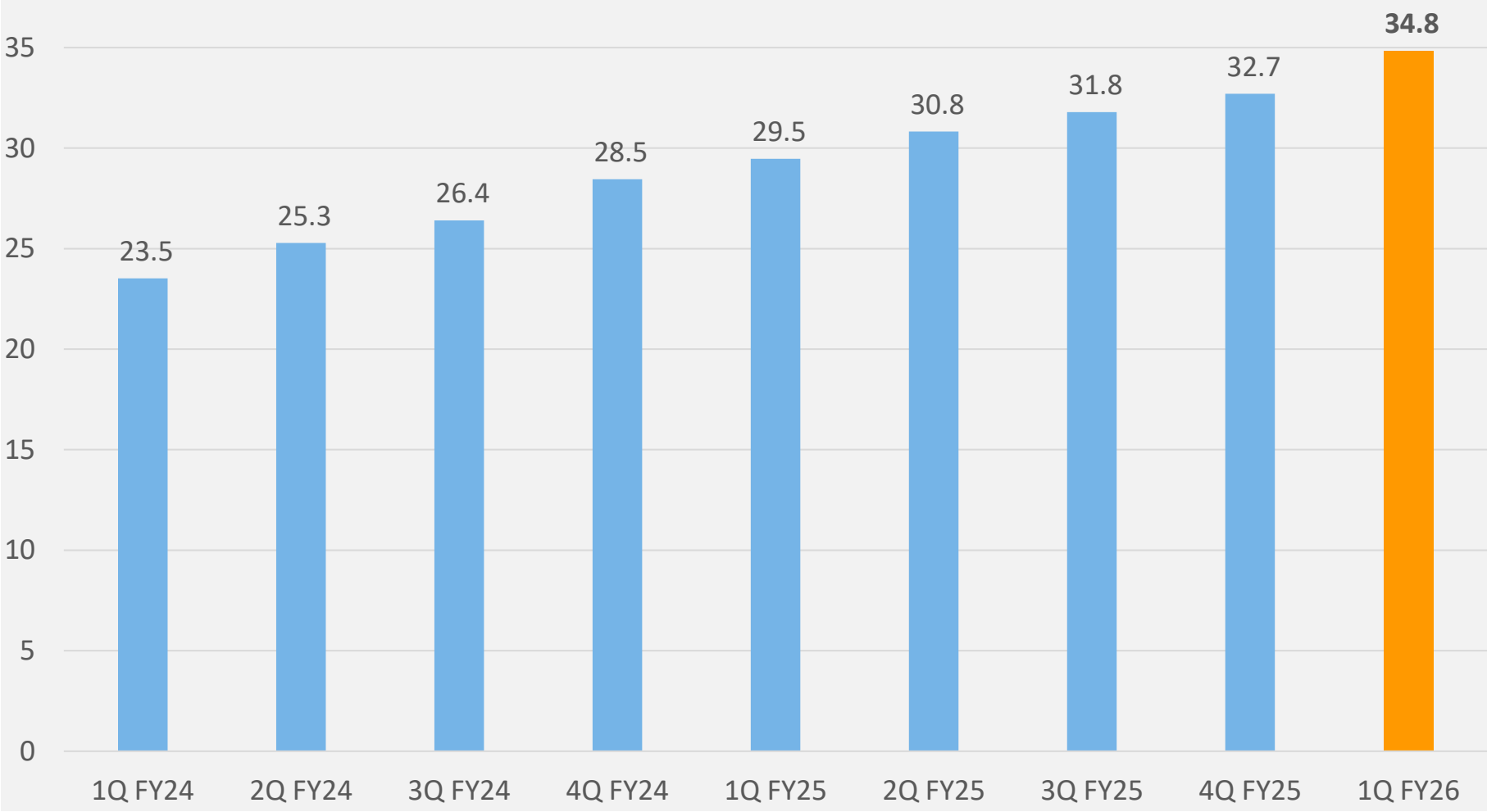
Ratings & Reviews (million)



Active Listings - period end (million)

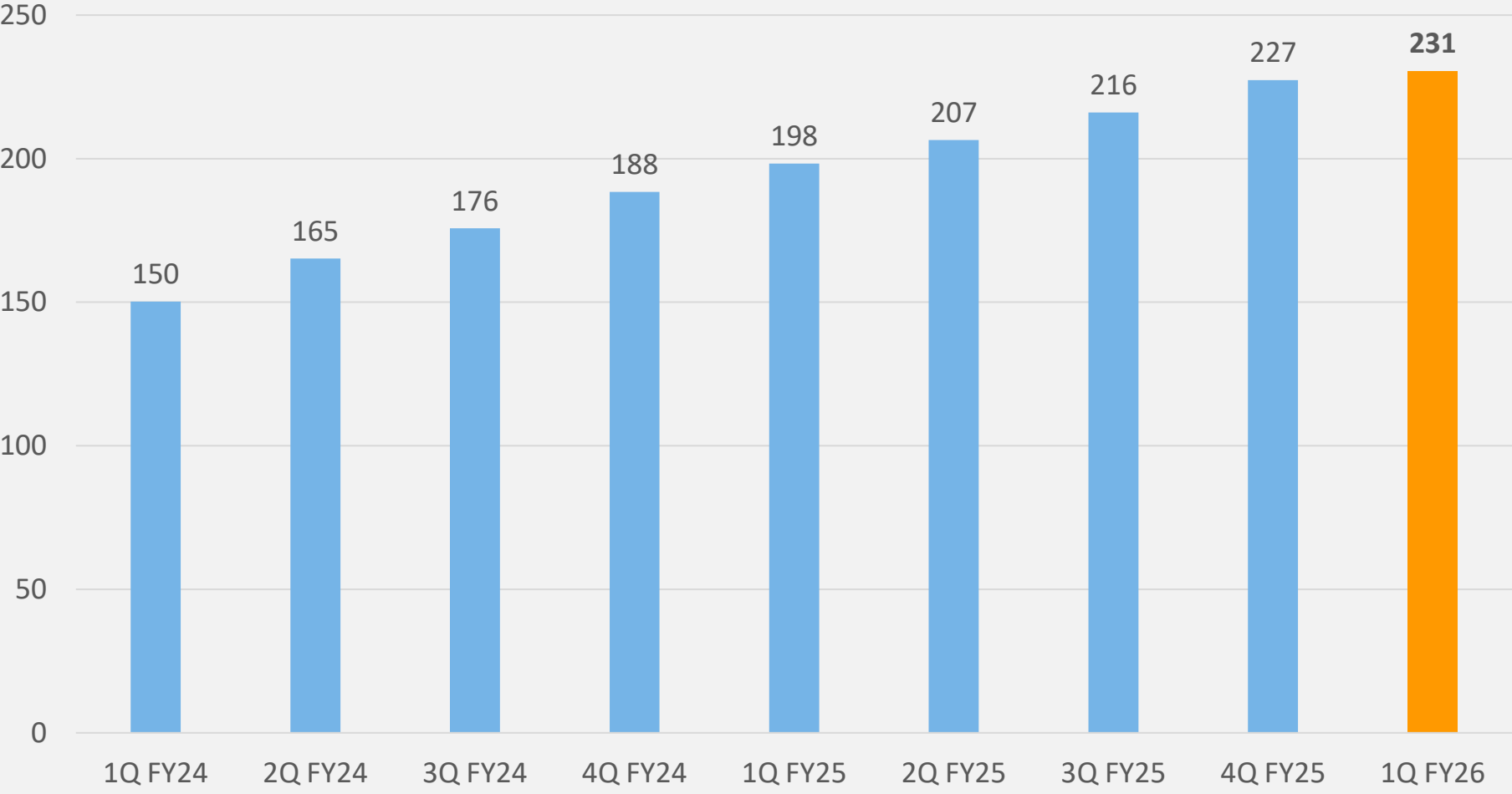


Listings with Geocodes (million)



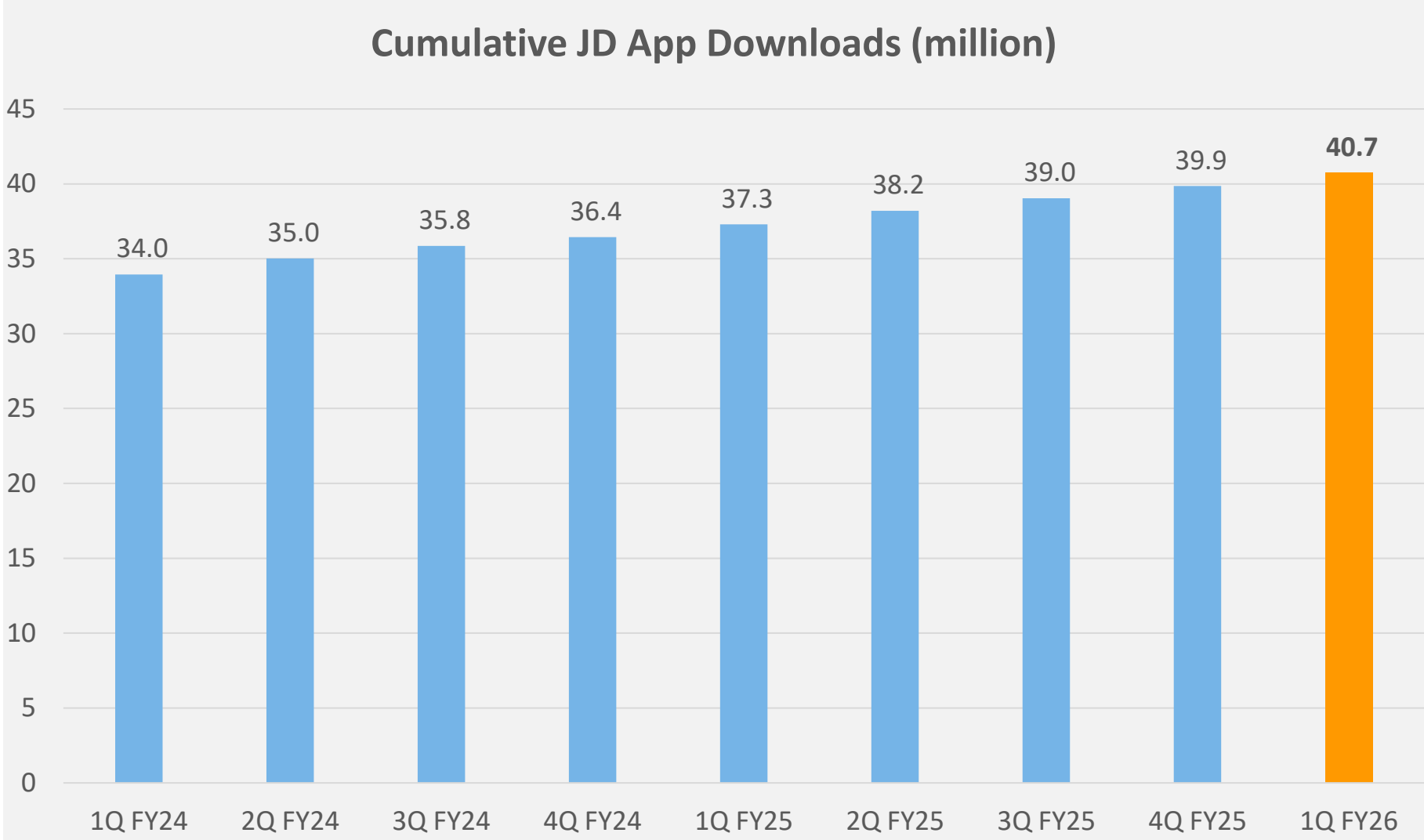


Images in Active Listings (million)

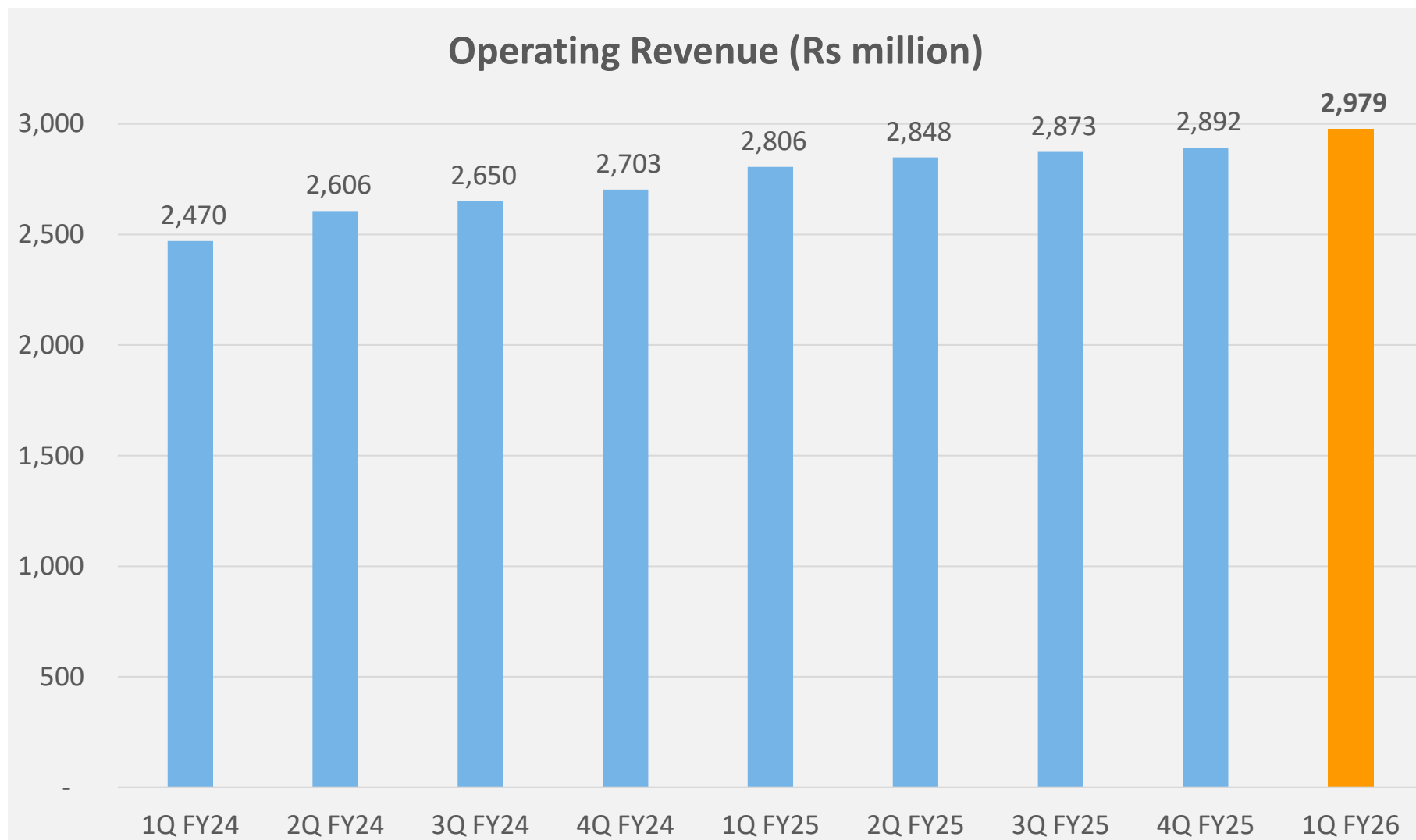


MOBILE APPS

Cumulative JD App Downloads (million)

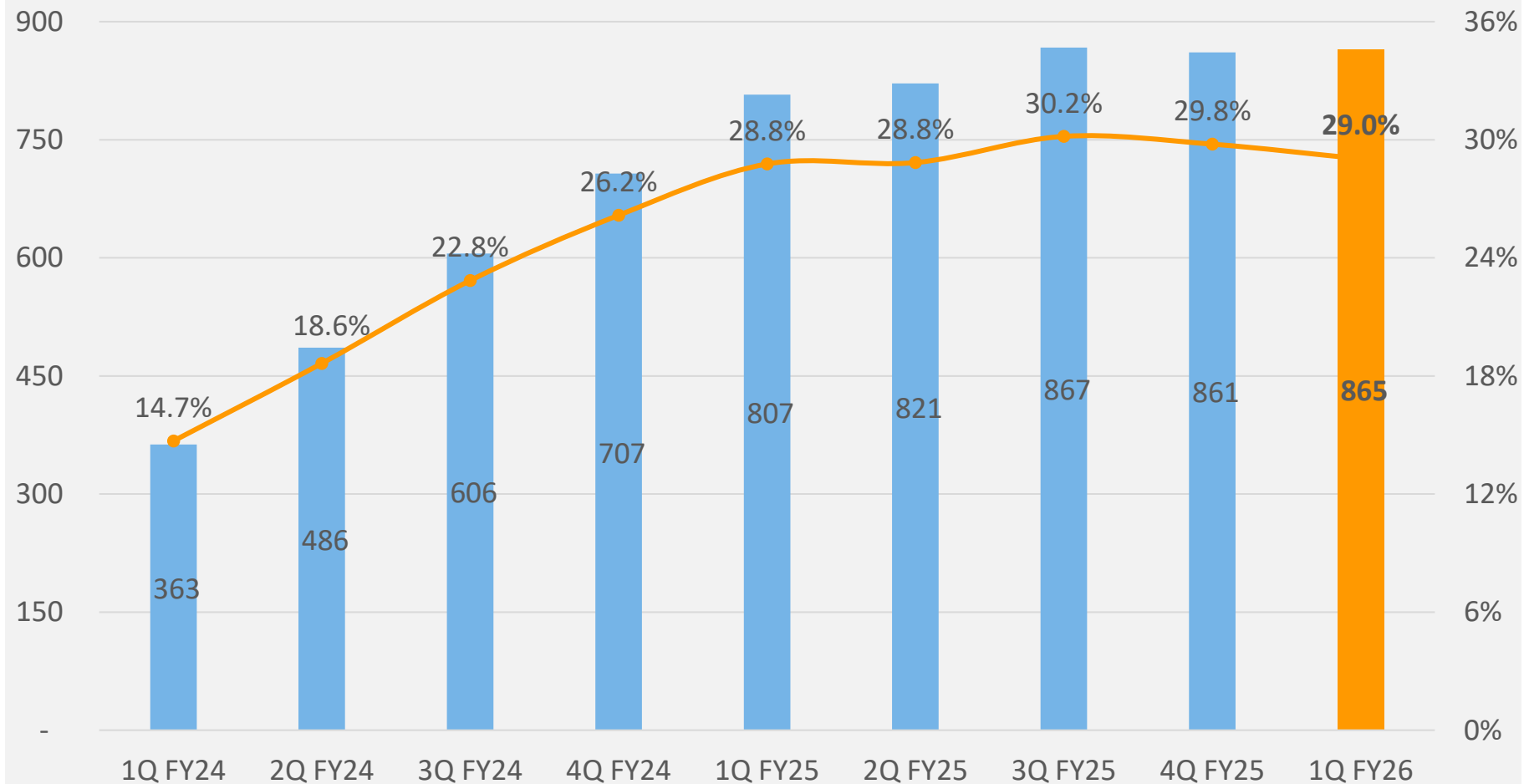


## REVENUE



## OPERATING MARGIN

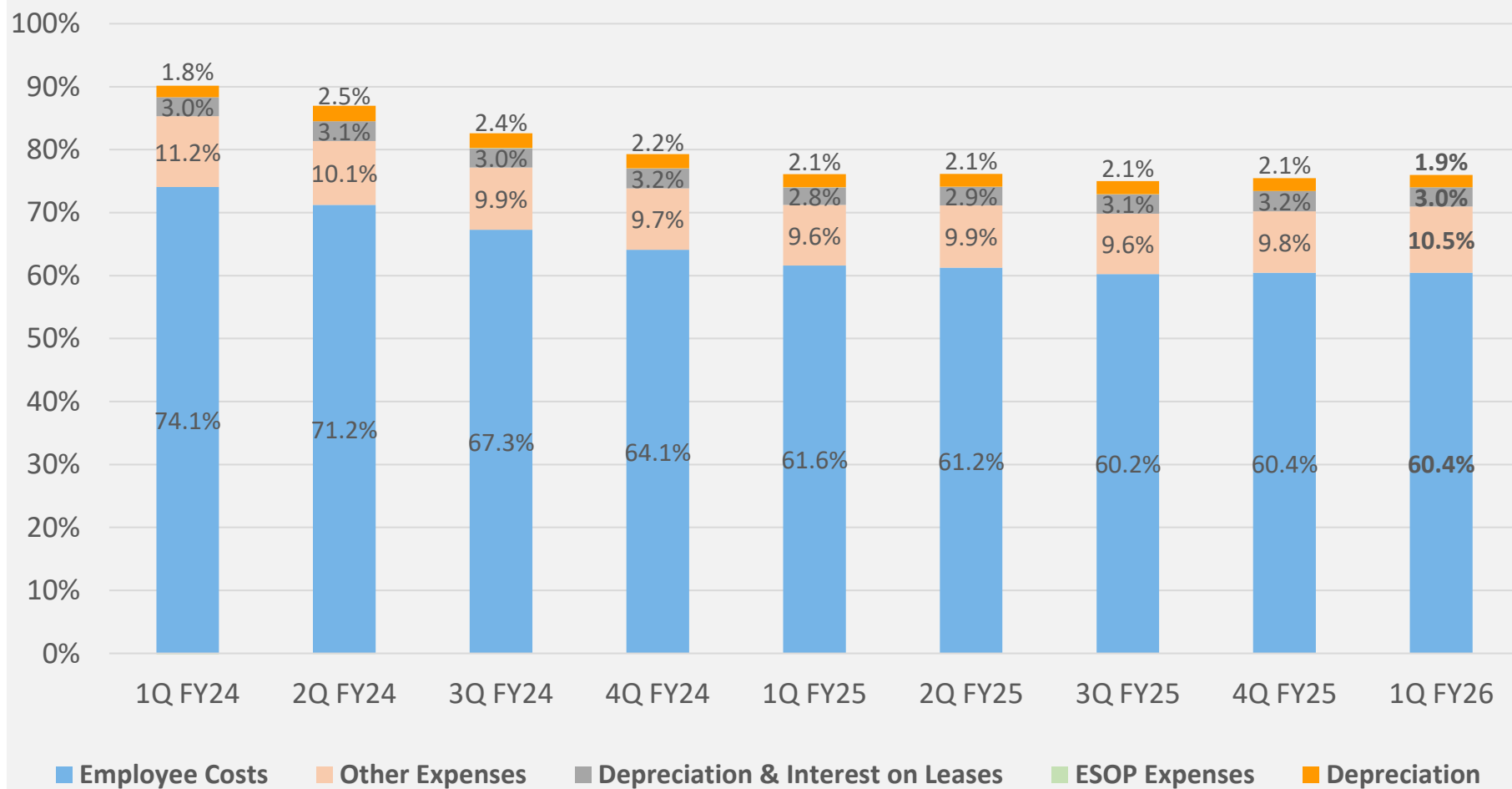
### Adjusted EBITDA (Rs million) & Margin %



Note: Adjusted EBITDA calculated after excluding non-cash ESOP Expenses from reported EBITDA

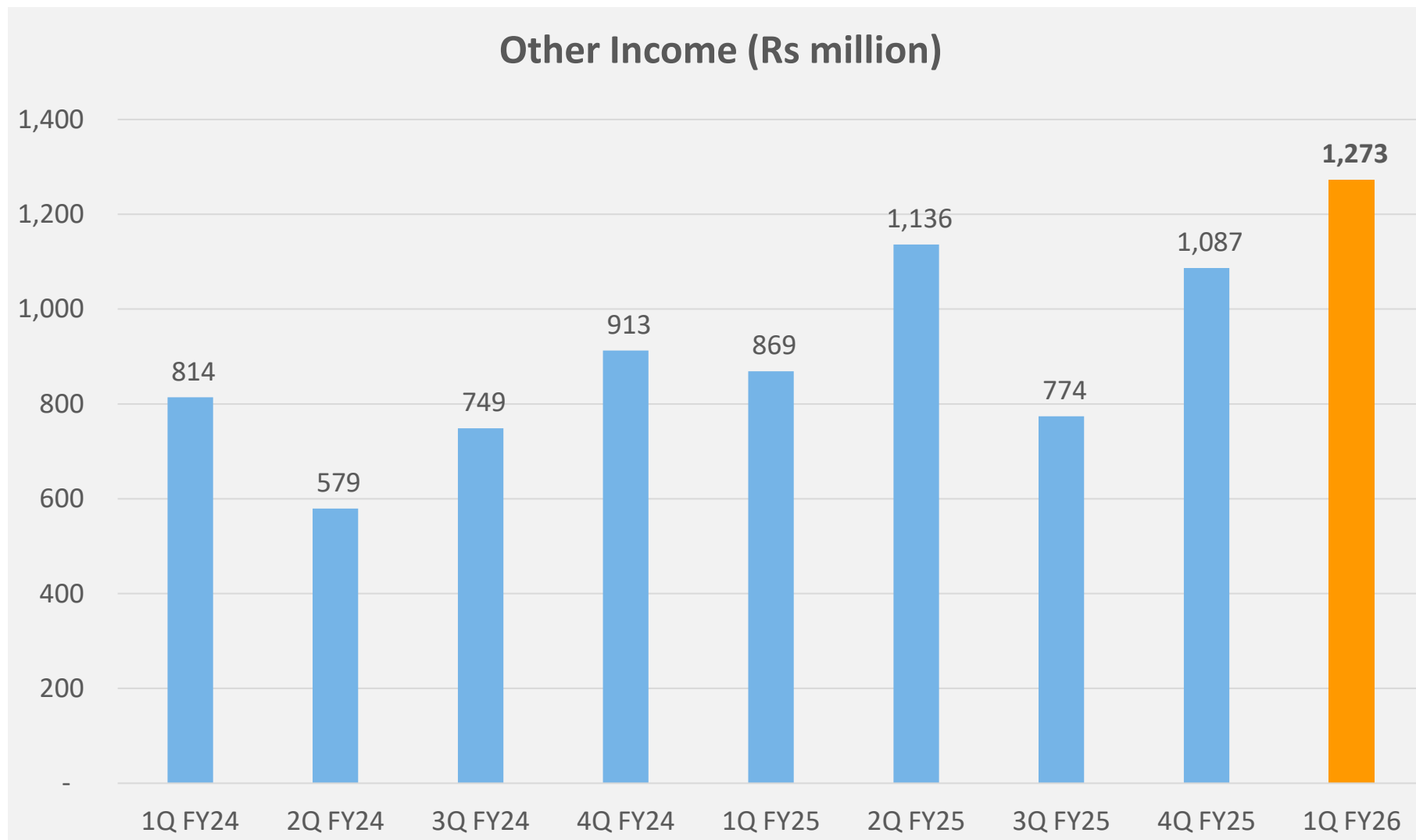
## COST STRUCTURE

Expenses as % of Operating Revenue



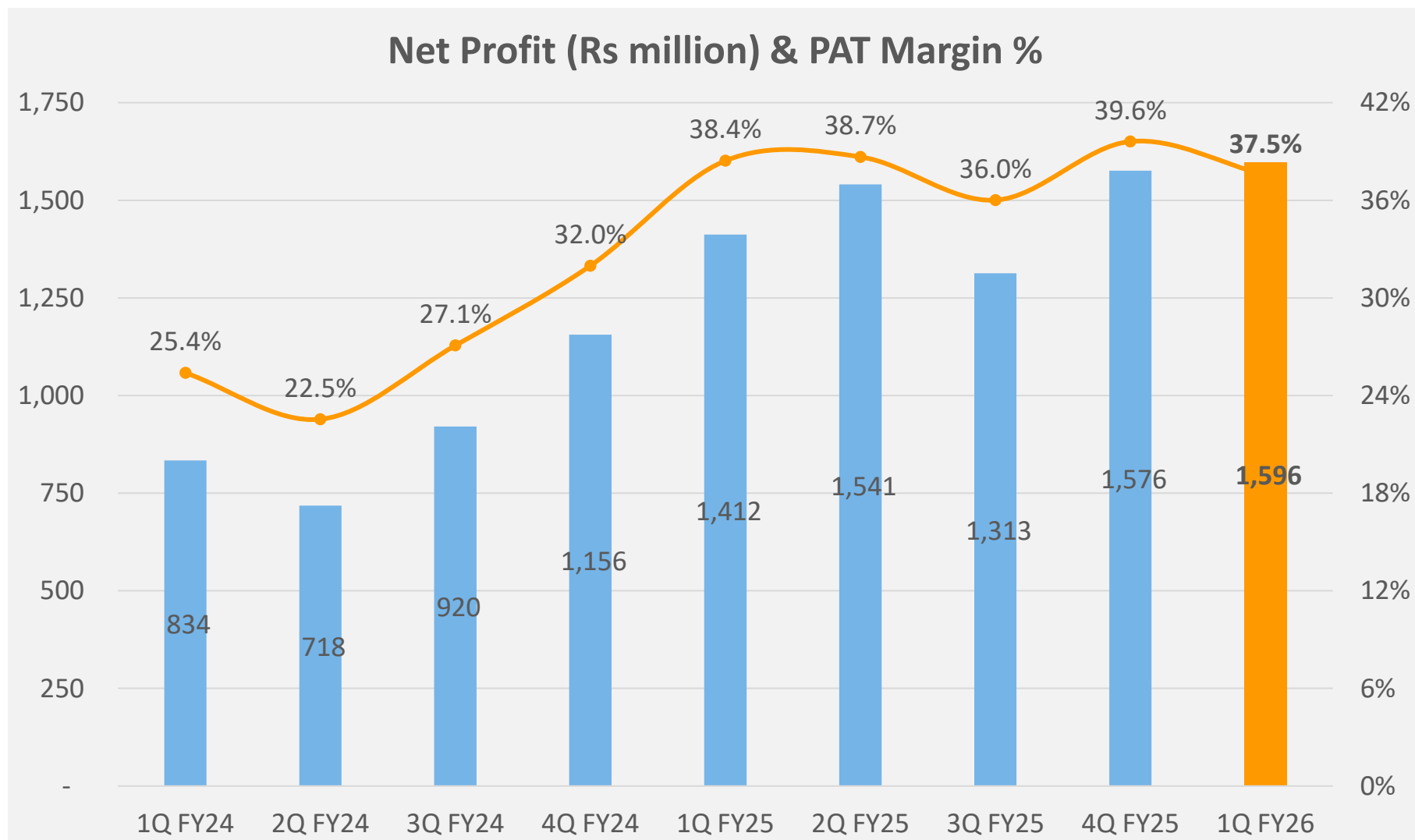


## OTHER INCOME



Note: Other Income primarily constitutes mark-to-market (MTM) gains on treasury portfolio, which can have high quarterly fluctuations depending on movement of bond yields during that quarter.

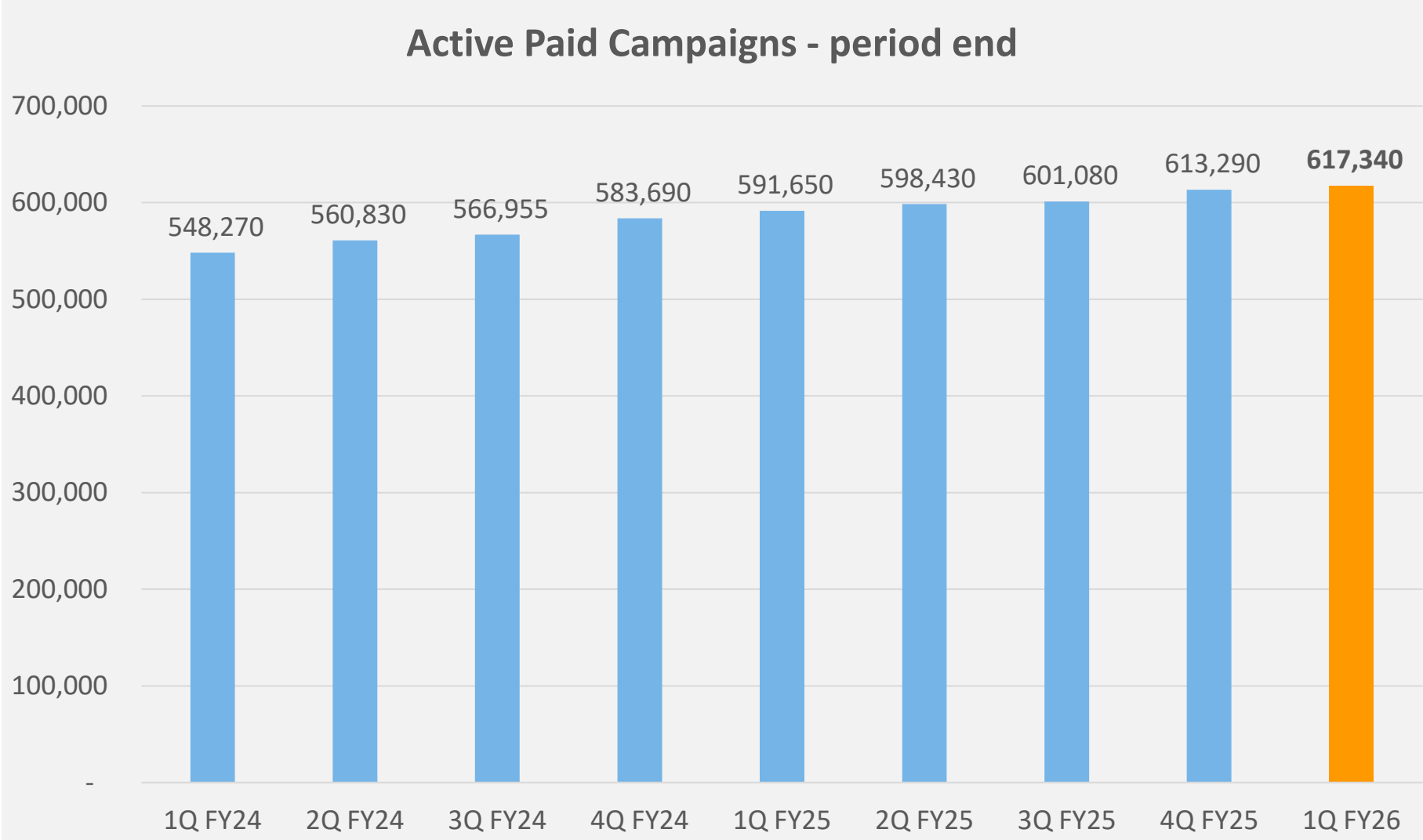
## NET PROFIT MARGIN



Note: Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.

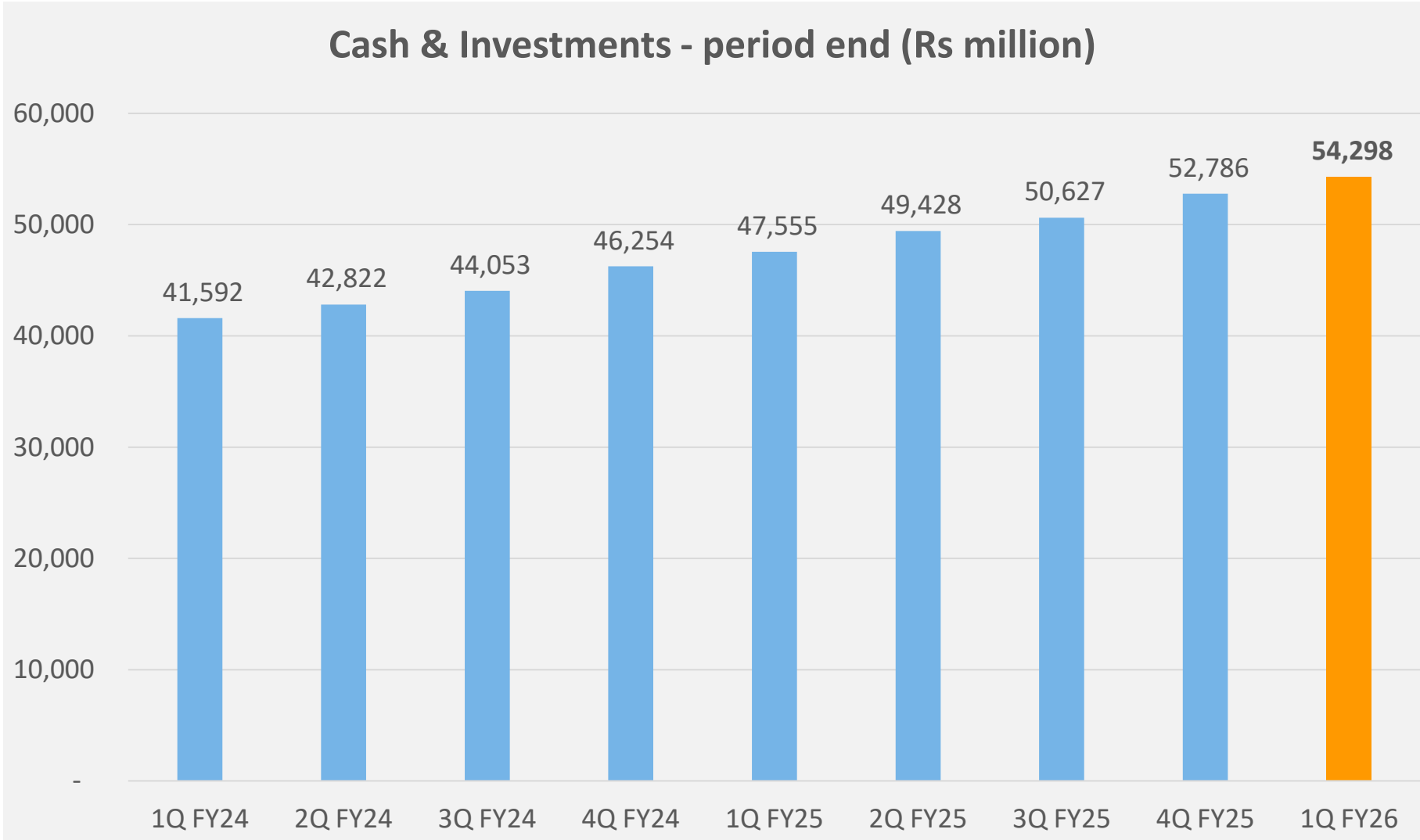
PAID CAMPAIGNS

Active Paid Campaigns - period end



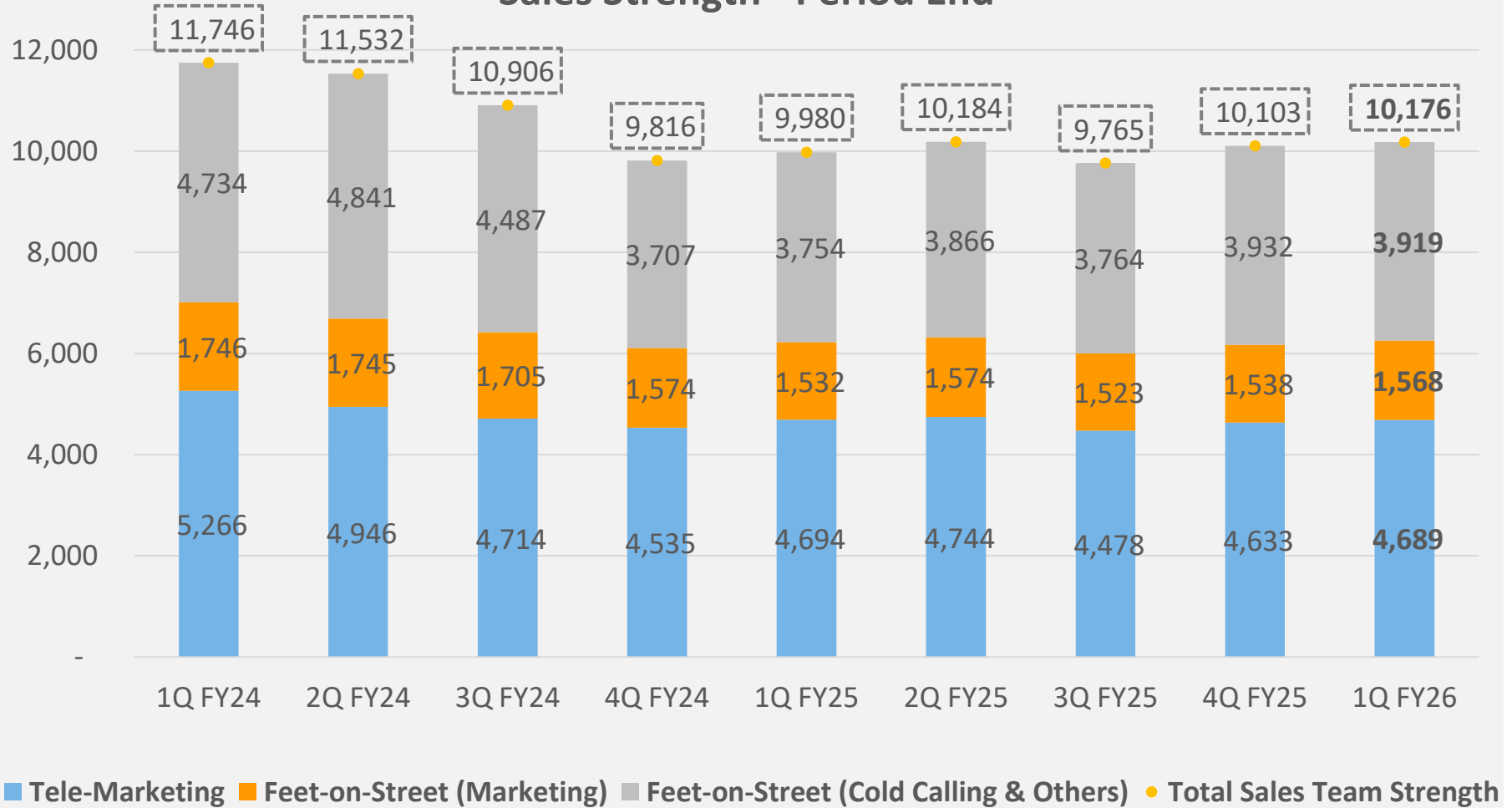
# CASH AND INVESTMENTS

Cash & Investments - period end (Rs million)



# SALES FORCE

## Sales Strength - Period End





JUST DIAL LTD - 1Q FY26 (Quarter ended June 30, 2025) PERFORMANCE SUMMARY						
Metric	Unit	1Q FY26	1Q FY25	YoY change	4Q FY25	QoQ change
Operating Revenue	(₹ million)	2,979	2,806	6.2%	2,892	3.0%
Operating EBITDA	(₹ million)	864	806	7.2%	861	0.4%
Operating EBITDA Margin	%	29.0%	28.7%	28 bps	29.8%	-74 bps
Adjusted EBITDA (excl. ESOP expenses)	(₹ million)	865	807	7.1%	861	0.4%
Adjusted EBITDA Margin (excl. ESOP expenses)	%	29.0%	28.8%	26 bps	29.8%	-75 bps
Other Income	(₹ million)	1,273	869	46.5%	1,087	17.2%
Profit Before Taxes	(₹ million)	1,989	1,539	29.3%	1,795	10.8%
Net Profit	(₹ million)	1,596	1,412	13.0%	1,576	1.3%
Net Profit Margin	%	37.5%	38.4%	-88 bps	39.6%	-207 bps
Deferred Revenue (period end)	(₹ million)	5,346	5,001	6.9%	5,579	-4.2%
Cash & Investments (period end)	(₹ million)	54,298	47,555	14.2%	52,786	2.9%

Note: Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.

JUST DIAL LTD - 1Q FY26 (Quarter ended June 30, 2025) PERFORMANCE SUMMARY						
Metric	Unit	1Q FY26	1Q FY25	YoY change	4Q FY25	QoQ change
Unique Visitors	(million)	193.2	181.3	6.6%	191.3	1.0%
- Mobile	(million)	167.9	154.5	8.7%	166.2	1.0%
- Desktop/ PC	(million)	19.4	20.4	-5.0%	20.1	-3.4%
- Voice	(million)	5.9	6.3	-6.5%	5.0	16.9%
- Mobile	% share	86.9%	85.3%	166 bps	86.9%	4 bps
- Desktop/ PC	% share	10.1%	11.3%	-123 bps	10.5%	-46 bps
- Voice	% share	3.0%	3.4%	-43 bps	2.6%	41 bps
Total Listings (period end)	(million)	49.7	44.9	10.6%	48.8	1.9%
Net Listings Addition		938,625	1,373,563	-31.7%	1,231,207	-23.8%
Total Images in Listings (period end)	(million)	230.5	198.3	16.2%	227.3	1.4%
Listings with Geocodes (period end)	(million)	34.8	29.5	18.2%	32.7	6.5%
Ratings & Reviews	(million)	153.7	149.1	3.1%	152.6	0.7%
Paid campaigns (period end)		617,340	591,650	4.3%	613,290	0.7%
Total App Downloads (period end)	(million)	40.7	37.3	9.3%	39.9	2.2%
App Downloads per day		7,613	6,937	9.8%	6,915	10.1%
Total Employees (period end)		13,068	13,112	-0.3%	13,002	0.5%
- Sales Employees (period end)		10,176	9,980	2.0%	10,103	0.7%

# BOARD OF DIRECTORS

## EXECUTIVE DIRECTOR

### V S S Mani

V S S Mani is the Founder, Managing Director and Chief Executive Officer of Just Dial. With over 36 years of experience in the field of media and local search services, he has successfully steered and kept our business on the growth track, driven by technological innovation.

## INDEPENDENT DIRECTORS

### Krishnan Sudarshan (Chairman)

Krishnan Sudarshan is an Engineering graduate from National Institute of Technology, Kurukshetra and has completed the Owner / President Management Program (OPM) at the Harvard Business School. He is the Managing Director of EMA Partners India Limited and is part of the global firm's executive committee as the Regional Chairman for Asia Pacific. He has over 25 years of experience in Executive search and has led successful engagements for both Indian and multinational corporations across industry sectors and functional disciplines. He also leads the Board and CEO practice for the firm in India.

### Ranjit V. Pandit

Ranjit V. Pandit served as the Managing Director at General Atlantic, LLC, between 2007 and 2012 where he was the head of the firm's growth investment activities across India. He has served as an Advisory Director of General Atlantic LLC in 2013. Prior to General Atlantic, he served as the Managing Director and Chairman of McKinsey & Company in India. He has an MBA from the Wharton School at the University of Pennsylvania (USA) and holds a BE Degree in Electrical Engineering from VJTI, University of Bombay.

### Bhama Krishnamurthy

Bhama Krishnamurthy was Country Head and Chief General Manager, SIDBI. She has a career spanning over 35 years in IDBI (now IDBI Bank) and SIDBI, an Apex Development Bank for micro, small and medium enterprises in India covering all areas of development in banking operations both from policy perspectives and relating to implementation aspects. Her areas of specialisation include resource raising and management, integrated treasury operations, credit dispensation & management and risk management. She has done her Masters in Science (M.Sc.) from Mumbai University.

### Prof. Dipak C. Jain

Professor Dipak C. Jain earned his M.Sc in Mathematical Statistics from Guwahati University and his Ph.D. in Marketing from the University of Texas at Dallas, USA. He holds a distinguished reputation as both an educator and a scholar. He assumed the role of Dean at the Kellogg School of Management, Northwestern University USA, from 2001 to 2009, and later served as Dean at INSEAD, a prominent business school located in Fontainebleau (Paris), France. Following this, he served as Director at the SASIN Graduate Institute of Business Administration, Chulalongkorn University in Bangkok, Thailand. Presently, Professor Jain holds the title of Professor of Marketing at the China Europe International Business School (CEIBS), bringing with him over 40 years of expertise in management education. He has published several articles in esteemed international journals focusing on marketing and related disciplines. Additionally, he served as the President (European) of China Europe International Business School from 2017 to 2022.

# BOARD OF DIRECTORS

## NON-EXECUTIVE DIRECTORS

### V. Subramaniam

V. Subramaniam is a Chartered Accountant and Cost Accountant. He has over 25 years of experience in the fields of finance, accounts, taxation and business management. He has over the years served at various leadership positions in industries ranging from consumer products, petrochemicals, refining to automobiles and retail during his corporate tenure. He is currently serving as the Managing Director of Reliance Retail Ventures Limited (RRVL) as well as Whole-time Director of Reliance Retail Limited, subsidiary of RRVL.

### Ashwin Khasgiwala

Ashwin Khasgiwala presently serves as the Chief Business Operations Controller for Retail Business and has been associated with Reliance Group for more than 18 years. He is a Chartered Accountant and has over two decades of experience in the fields of finance, compliance and accounting.

### Geeta Fulwadaya

Geeta Fulwadaya has been associated with Reliance Group for over 15 years and has extensive experience in the field of corporate laws and allied matters. She is also on the Board of several companies, including Den Networks Limited and Hathway Cable & Datacom Limited. She is a commerce graduate and also holds a law degree from Government Law College. She is a member of the Institute of Company Secretaries of India.

### Anshuman Thakur

Anshuman Thakur has completed his graduation in Economics and MBA from IIM Ahmedabad. He has 25 years of experience in corporate strategy and investment banking and has worked across diverse industries. He is currently Senior Vice President at Jio Platforms Limited and responsible for strategy and planning functions. He joined the Reliance Group in 2014 and has ever since been closely involved with the Jio and retail businesses. Prior to joining Reliance, he worked with Morgan Stanley as Head of Mergers & Acquisitions in India. He was a TMT coverage banker at Rothschild prior to his stint at Morgan Stanley. He has also worked with Arthur Andersen and Ernst & Young in the areas of corporate finance and strategy.

### Dinesh Taluja

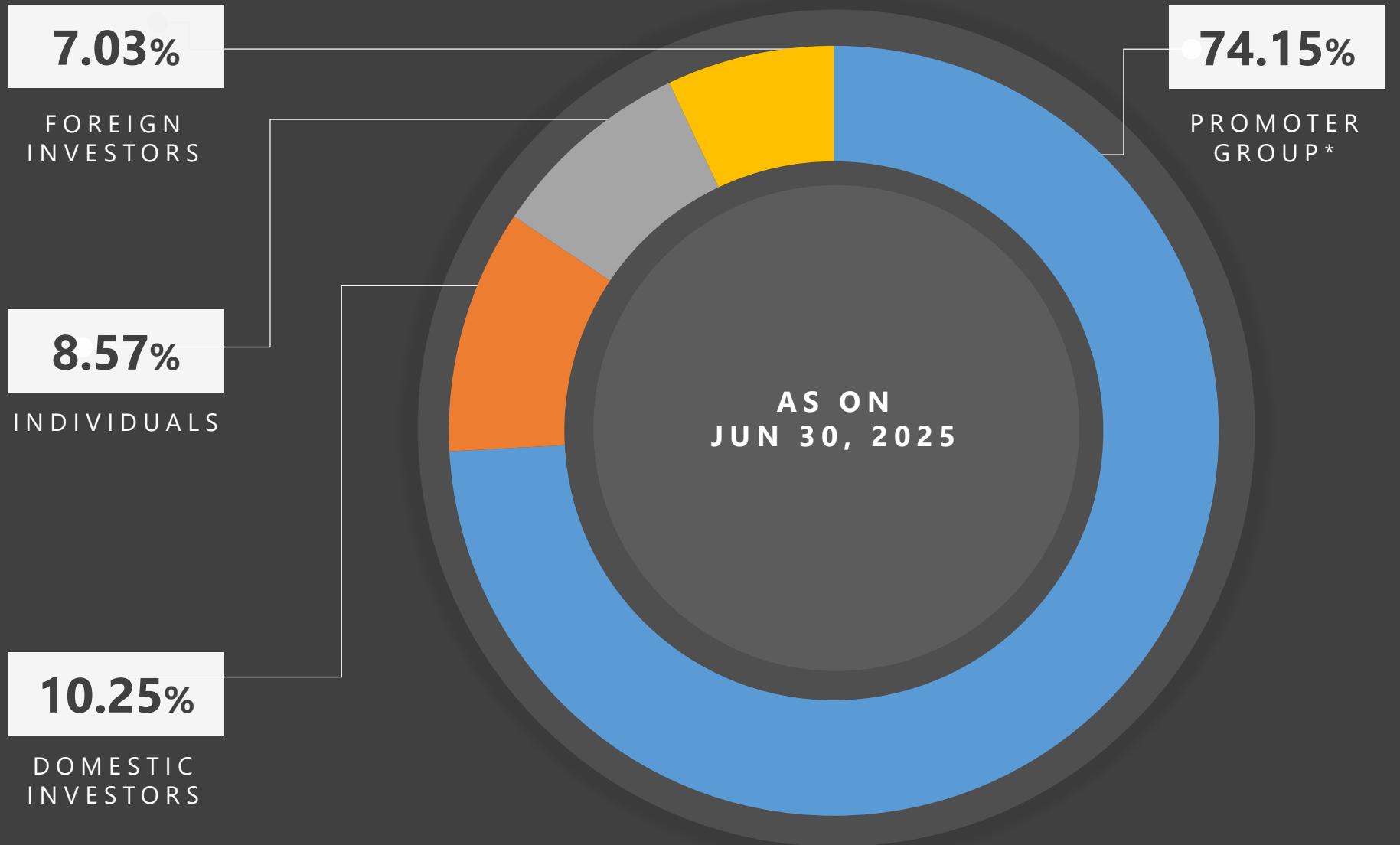
Dinesh Taluja has completed his B. Tech. from IIT Delhi and MBA from IIM Ahmedabad. He has over 18 years of experience across Investment Banking, Management Consulting & Private Equity and has worked in various roles across Credit Suisse, Standard Chartered Bank, McKinsey & Company and Peepul Capital. He was associated with Credit Suisse where he was leading their India's M&A practice. He is currently serving as the Chief Financial Officer of Reliance Retail Limited and Dy. Chief Financial Officer of Reliance Retail Ventures Limited.

## LEADERSHIP TEAM

Name	Designation	Experience	Functional Areas
V S S Mani	Managing Director & CEO	36 Years	Overall growth strategy, planning, execution & management
V Krishnan	Group President	31 Years	Growth Strategy and Business Development
Abhishek Bansal	Chief Financial Officer	16 Years	Finance, Strategy, Accounting, Treasury, Audit, Legal, Compliance & Investor Relations
Vishal Parikh	Chief Product Officer	25 Years	Leads Product, Design & Technology teams, IT Infra and Voice Operations
Shwetank Dixit	Chief Growth Officer	14 Years	Strategy, Marketing, Business Analytics, Traffic and Revenue Growth, Content Augmentation & SEO
Prashant Nagar	Chief Business Officer	26 Years	Pan-India Sales and Business Development
Ajay Mohan	Chief Business Officer	29 Years	Sales platform management, Strategic alliances, Corporate partnerships & Business expansion
Rajesh Madhavan	Chief People Officer	30 Years	Human Resource Functions
Bandan Karkidholy	Senior Vice President & General Counsel	21 Years	Legal, Regulatory Compliances, Intellectual Property
Manan Udani	Company Secretary & Compliance Officer	17 Years	Company Secretarial and Compliances



## SHAREHOLDING PATTERN



\*Stake held by Promoter - Reliance Retail Ventures Limited (RRVL) = 63.84%

- End of Presentation -

**Registered & Corporate Office:**

Just Dial Limited, Palm Court Building M,  
501/B, 5th Floor, New Link Road, Malad West,  
Mumbai, Maharashtra – 400064

For any queries, please contact us at

[investors@justdial.com](mailto:investors@justdial.com)