Formerly Known as Aelea Commodities Private Limited

23rd October, 2025

To, The Corporate Relations Department BSE Limited P. J. Towers, Dalal Street, Mumbai-40000, Maharashtra

Scrip Code: 544213

Subject: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investor Presentation for half year ended on 30th September, 2025

Ref: Our letter dated: 17.10.2025

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015, please find enclosed Investor Presentation for the half year ended on 30th September, 2025.

The above information is also being hosted on the Company's website at www.aeleacommodities.com, in terms of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The said presentation will also be used for Post Results Earning Conference Call with Analysts/Investors, scheduled to be held virtually on tomorrow at 04:00 P.M.

Please take above intimation on your record.

Thanking you,

Yours' Faithfully,

FOR AELEA COMMODITIES LIMITED

**DEVYANI FENIL VANAPARIYA** 

Company Secretary & Compliance Officer

#### **REGISTERED OFFICE**

Office No 21, 2nd Floor, Jolly Maker C, Nariman Point, Mumbai - 400021, Maharashtra, India



### Aelea Commodities Limited: A Journey of Scale and Sustainability



Established in 2018, **Aelea Commodities Limited** specializes in processing Raw Cashew Nuts (RCN) into high-quality cashew kernels. Under the visionary leadership of Chairman Mr. Hozefa Jawadwala, Aelea has rapidly evolved from a rising enterprise into a defining influence within the commodity landscape.

Anchored in sustainability and innovation, Aelea is advancing plans to convert cashew by-products into biofuels and activated carbon—uniting profitability with environmental responsibility. With capacity expansion from 40 to 140 MTPD, funded by IPO proceeds and driven by strong sectoral demand, the Company is strategically positioned for accelerated growth.



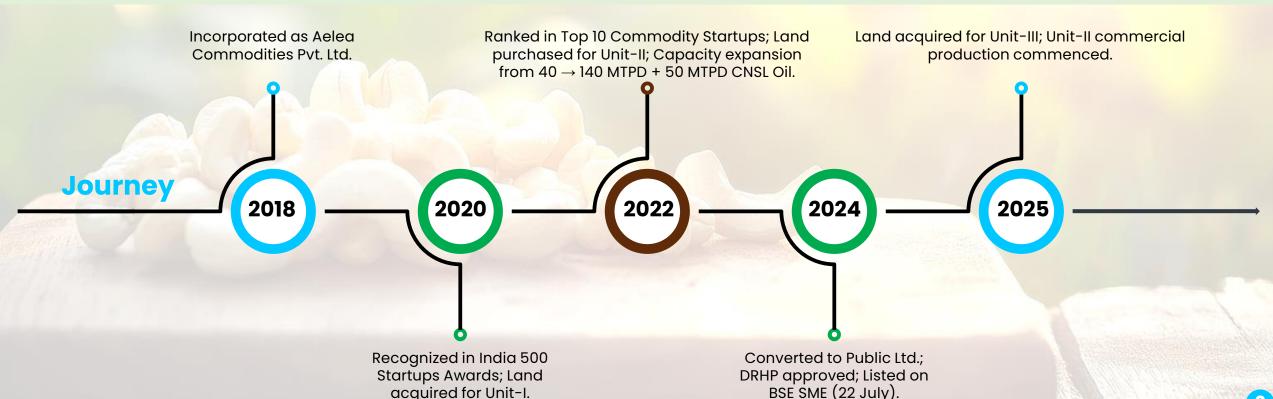
#### **Mission**

To be a responsible and innovative leader in the space of Feed, Food, Fuel (green energy) and Fertility, delighting stakeholders with high-quality products and services, while fostering a culture of excellence, sustainability, social responsibility, and circular economy.

Vision

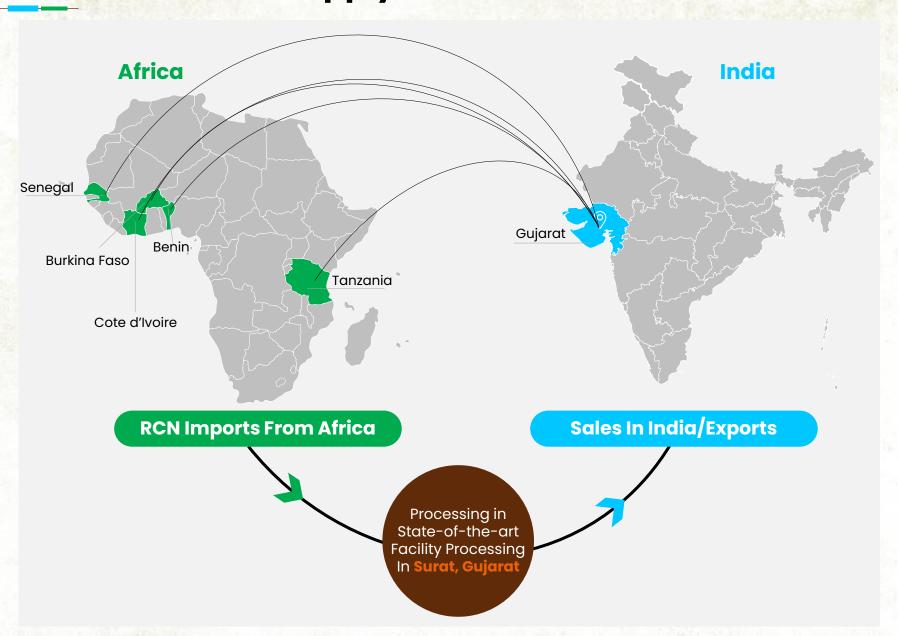
To be a leader in the Food Processing industry, enriching lives through high-quality, innovative products and sustainable practices.





### Global Cashew Supply Chain: From Africa to India





#### **Manufacturing Facility**













Spread Across 2,38,454 Sq. Ft.

140(MT/Day) Operational Capacity

3

### The Cashew Story: Processing, Packaging & Premium Branding



#### **Cashew Processing**







**Plain Cashew** 

**Roasted & Salted Cashew** 



A Premium Cashew Brand By Aelea

**B2B** → Bulk buyers, merchant traders

**B2C** → Retail, end consumers







### Chairman's Message





Holds a Bachelor of Commerce from the University of Mumbai (2003), is a Chartered Accountant (ICAI) and Certified Financial Risk Manager (GARP, USA), with extensive experience in financial management, treasury, mergers and acquisitions, fund raising, and multi-cultural team management.

## 66 Dear Shareholders.

The first half of FY26 marked a phase of strong execution, consolidation, and purposeful scale-building. We focused on optimizing capacity, deepening our sourcing network across Africa, and expanding product applications across food, fuel, feed, and fertility segments. These focused strategic actions have translated into robust operational and financial performance.

Compared to H1 FY25 standalone, revenue from operations for H1 FY26 stood at ₹17,362.08 lakhs, up 110.64% year-on-year, reflecting sustained growth momentum and improved capacity utilization. EBITDA rose sharply to ₹1,538.30 lakhs, up 99.76% YoY, with an EBITDA margin of 8.86% in H1 FY26, underscoring better operating leverage. PAT delivered a standout performance, more than doubling to ₹883.71 lakhs in H1 FY26, up 134.65% YoY, with a PAT margin of 5.09%, highlighting the success of our strategic initiatives and our ability to scale profitably. EPS stood at ₹4.34, marking a 98.17% YoY growth.

On a consolidated basis, revenue from operations in H1 FY26 stood at ₹17,369.28 lakhs, up 97.96% YoY. EBITDA increased ₹953.69 to ₹1,524.83 lakhs with a margin of 8.78%. PAT rose ₹558.05 to ₹870.21 lakhs with a margin of 5.01%, while EPS improved ₹3.25 to ₹4.27, highlighting sustained profitability.

With a strong first half setting the tone, the company expects to maintain this positive trajectory, further enhancing efficiency and margins in the coming months. Our vision remains clear, to transform Aelea into a diversified agri-value enterprise that combines profitability with purpose, built on a scalable, green, and globally competitive foundation.

#### Hozefa Shabbir Husain Jawadwala

Chairman, MD & CEO

#### **Core Team**





**Mr. Ashok Patel** 

Chief Financial Officer & Whole Time Executive Director 20+ years of experience

A qualified Chartered Accountant and Commerce Graduate from Calcutta University with extensive experience in Finance, Credit, and Project Funding.



Mr. Satyanarayan Patro

Chief Commercial Officer & Whole Time Director 18+ years of experience

Holds a Bachelor's in Engineering, an MBA from ICFAI, and a certification in Business Strategy from ISB, with strong expertise in Food & Soft Commodities, structured trade, and institutional engagement.



Mr. Firoz Hathiyari

Non-Executive Director 25+ years of experience

A renowned practicing Chartered Accountant from Mumbai with deep expertise in Accounting, Auditing, and Taxation.

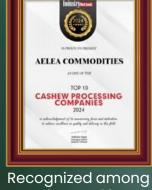
### Recognition of Excellence & Endorsement of Client Trust



#### **Honors & Awards**



**MSME Star Stories** 2025 Award for outstanding achievement in manufacturing excellence



the Top 10 Cashew Processing Companies of 2024



Recognized as one of the Top 10 Commodities Startups of 2022



Recognized for excellence in Company of the quality, customer satisfaction, & societal impact -2020



Winner - India 500 Startup Awards 2020

#### **Esteem Clientele**

























**Investor Presentation** 

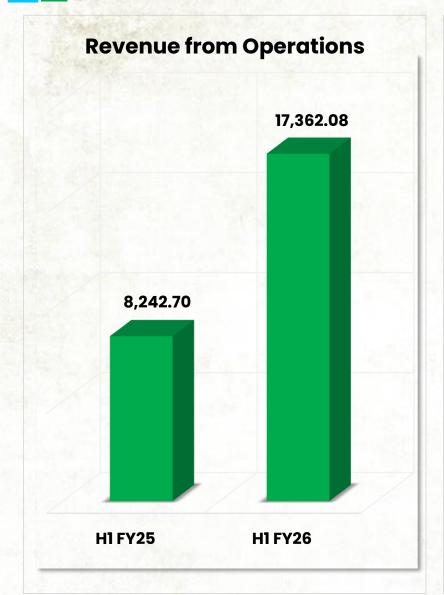
Honored as the

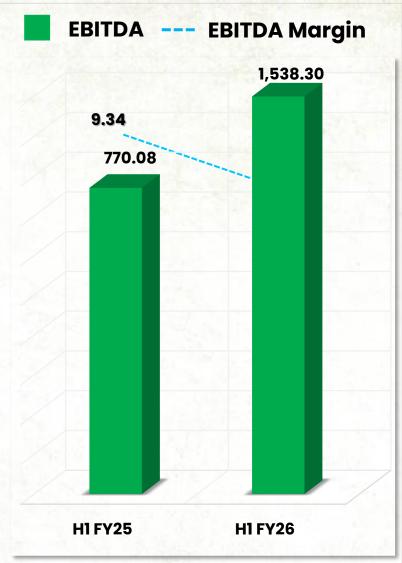
**Emerging** 

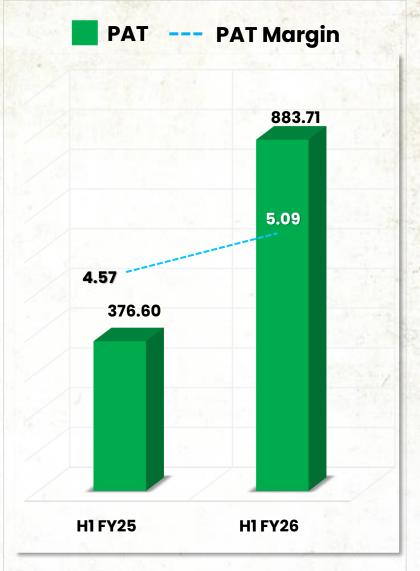
Year 2022

### H1 FY26 Standalone Financial Highlights



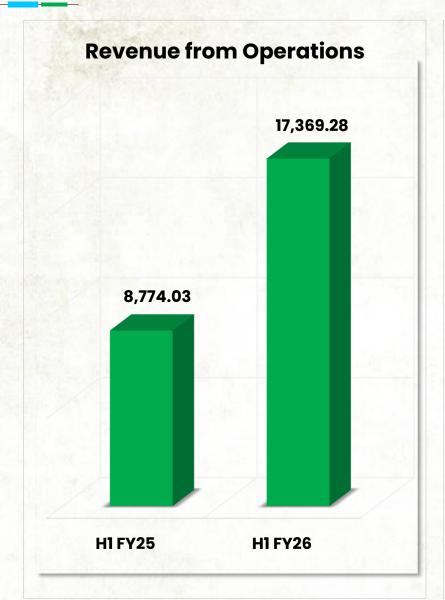


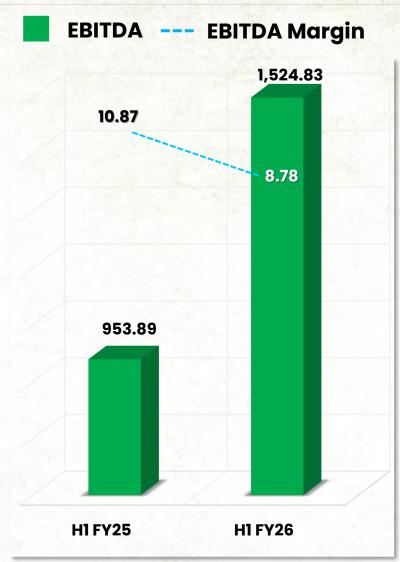


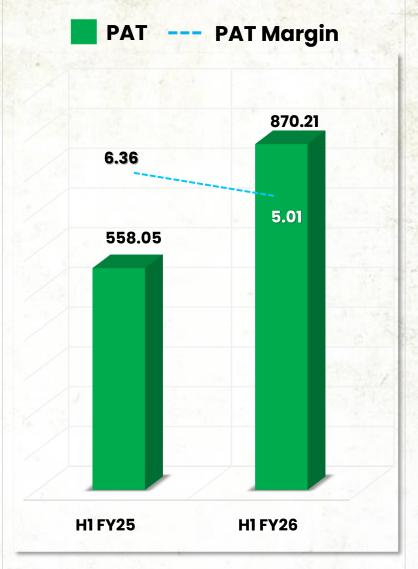


### H1 FY26 Consolidated Financial Highlights









### H1 FY26 Profit & Loss Statement



Particulars	Standalone			Consolidated		
	H1 FY26	H1 FY25	YoY	H1 FY26	H1 FY25	YoY Growth
Revenue From Operations	17,362.08	8,242.70		17,369.28	8,774.03	
Other Income	13.34	2.39		13.34	2.39	
Total Income	17,375.42	8,245.09	110.74%	17,382.62	8,776.42	98.06%
Cost of Operations	14,815.24	6,753.96		14,814.72	7,021.53	
Employee Benefit Expenses	294.55	147.96		298.45	164.75	
Finance Cost	164.43	182.53		164.45	184.89	
Depreciation & Amortisation Expenses	117.45	85.57		117.45	85.57	
Other Expenses	727.33	573.07		744.63	636.23	
Total Expenses	16,119.00	7,743.09		16,139.70	8,092.97	
РВТ	1,256.42	501.98	150.29%	1,242.93	683.43	81.87%
Tax	372.72	125.39		372.72	125.39	
PAT	883.71	376.60	134.65%	870.21	558.05	55.94%

### **IPO Proceeds Utilization**



Original Object **Original Allocation** Fund Utilised till 31-03-2025 Setting up new manufacturing unit and installing 25,53,33,000 25,53,33,000 plant & machinery thereon Purchasing P & M at existing unit 5,91,66,000 5,91,66,000 12,74,00,000 12,74,00,000 General corporate purpose **Issue Related Expenses** 6,81,37,000 6,81,37,000 51,00,36,000 **Net Proceeds** 

### Future Business Strategy & Initiative



#### **Capacity Expansion:**

Ramp up Surat Unit II (140 MTPD) and develop Unit III with 4 MW renewable energy integration; target total processing capacity of ~100 MTPD.



#### **Backward & Forward Integration:**

Direct sourcing of RCNs from Africa; in-house processing of CNSL and De-oil Cake into high-value products like Cardanol and Residual.



#### **Sustainability Focus:**

Minimize waste, maximize resource utilization, and convert residual Cashew Nut Shell Mass into Bio Charcoal/Activated Carbon.



#### **Value-Added Products:**

Expand food, fuel, feed, and fertility offerings, including vegan and dairy-free innovations; CNSL applied across automotive, chemical, and pharmaceutical industries.



#### **Market Growth:**

Strengthen exports, private label collaborations, FMCG tie-ups, and premium B2B presence globally.



### **Core Foundational Competencies**



#### **Quality Assurance -**

Upholding the highest standards through rigorous controls across sourcing, processing, and distribution.

#### **Customer Focus -**

Responsive service, timely delivery, consistent quality, and strong aftersales support ensuring satisfaction.

#### Innovation & Systems -

Advanced processing technologies and well-established procedures that drive efficiency, quality, and sustainable growth.



#### Sustainability -

Responsible sourcing and eco-friendly practices, including converting cashew byproducts into biofuels and activated carbon.

#### Experienced Promoters -

Extensive industry and commodity trading expertise, driving consistent growth and market opportunities.

#### **Enduring Relationships** –

Strong domestic and international client partnerships built on loyalty, repeat business, and trust.

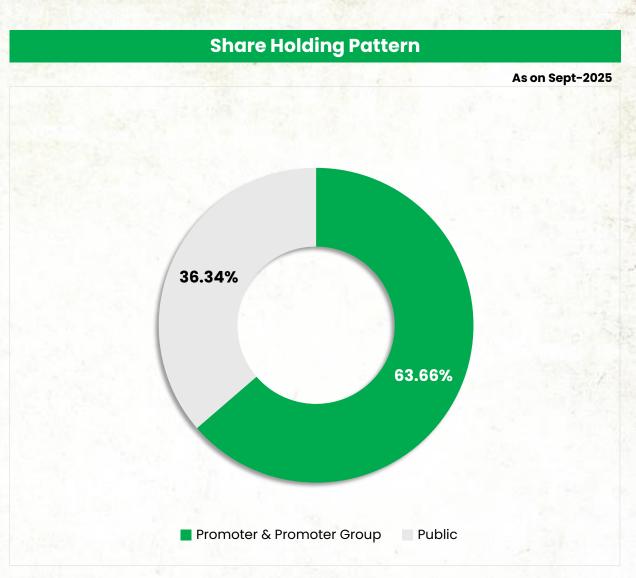
### **Stock Data**



### BSE CODE: (ACLD | 544213 | INE0T3401029)

As on 21-10-2025

	A301121 10 2020		
Share Price (₹)	214.60		
Market Capitalization (₹ Cr)	437.11		
No. of Shares	2,03,68,800		
Face Value (₹)	10		
52 Week High-Low (₹)	344.00 - 148.25		



Source - BSE

# **Thank You**



#### **Aelea Commodities Limited**

Address: 21, Jolly Maker Chamber IIJ Nariman point, Mumbai, Maharashtra 400001

Phone: +91 022 66340989

Email: info@Aeleacommodities.Com Website: www.aeleacommodities.com



