**Date: October 30, 2025**

**To,**

| | |
|---|---|
| **National Stock Exchange of India Limited**<br>**Exchange Plaza, C-1, Block G**<br>**Bandra Kurla Complex**<br>**Bandra (E), Mumbai – 400 051** | **BSE Limited**<br>**Phiroze Jeejeebhoy Towers**<br>**Dalal Street, Mumbai – 400 001** |
| **SYMBOL: HYUNDAI** | **SCRIP CODE: 544274** |

**Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015 ("SEBI LODR")**

Further to our letter dated October 30 ,2025 and pursuant to the Regulation 30 of SEBI LODR, please find enclosed the Investor Presentation on the Un-audited Financial Results (Standalone and Consolidated) for the quarter and half year ended September 30,2025.

The presentation has also been uploaded on the Company's website at www.hyundai.com/in/en.

You are requested to take the same on record.

Thanking you,
For **Hyundai Motor India Limited**

PRADEEP CHUGH
Digitally signed by PRADEEP CHUGH
Date: 2025.10.30 14:30:14 +05'30'

**Pradeep Chugh**
**Company Secretary &**
**Compliance Officer**

*Encl: As above*

# HYUNDAI MOTOR INDIA LTD.

Quarterly Results

Q2 FY26

# Safe Harbor Statement

This presentation might contain forward looking statements which involve a number of risks, uncertainties and other factors that could cause the actual results to differ materially from those in the forward-looking statements.

We do not intend or assume any obligation to update any forward-looking statement, which speaks only as of the date on which it is made.

# Table of Contents

# Business Performance

# Business Highlights


*Launching on 4th Nov'25*

The all-new **Hyundai VENUE**

Tech up. Go beyond.

| | | |
|---|---|---|
| **Taller, Wider and Longer Wheelbase** – A Big SUV | **31.24cm ccNC* Infotainment** – 1st time in India | **ADAS Level 2 and >65 advanced safety features** – Safety cocoon on wheels |
| **20 Controller Over-the-Air (OTA) vehicle updates** – Software defined vehicle | **70 Bluelink features** – Connected car technology | |

*Connected Car Navigation Cockpit

**Product Interventions driving Portfolio Vitality**

**21 interventions – H1 FY'26**

Dual-CNG in lower trims (Exter Pro Pack), CRETA King, Knight Editions amongst others

**Continued demand momentum of SUVs**

**Especially post-GST reforms with SUVs now contributing 70%+ sales**

Exter and Venue act as key beneficiaries

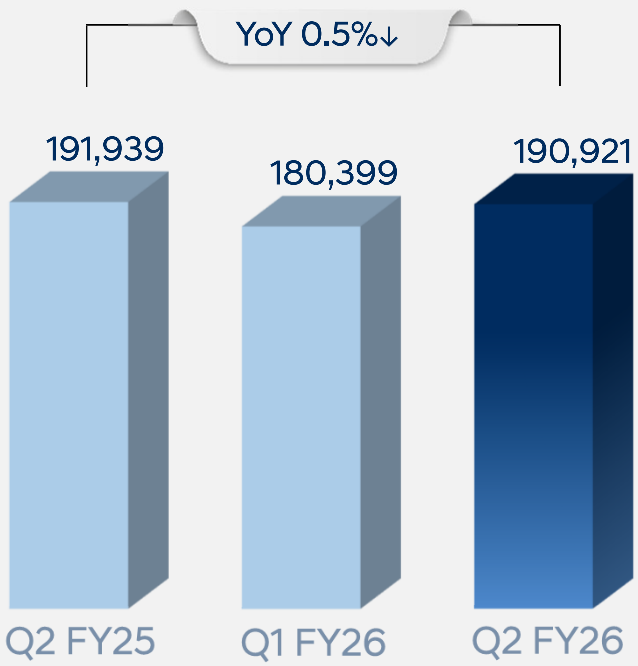
**Sustained growth in Rural volumes**

Recorded **highest-ever rural penetration at 23.6%** in Q2 FY26

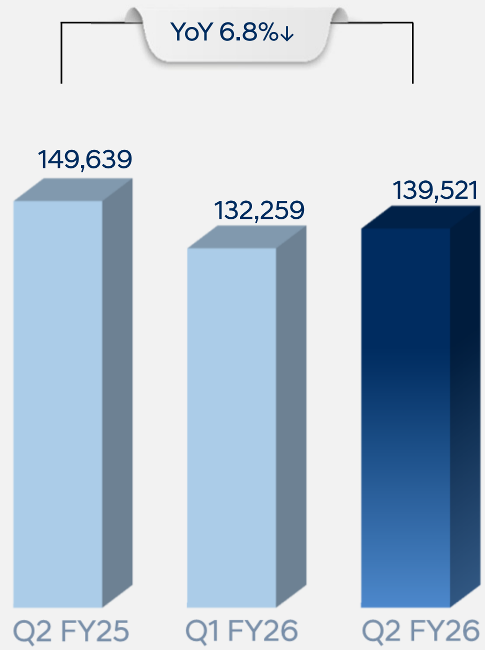
# Sales Performance Q2 FY26

Robust Exports helped to sustain overall volumes on a year-on-year basis
Dual-Engine (Domestic and Exports) growth sequentially

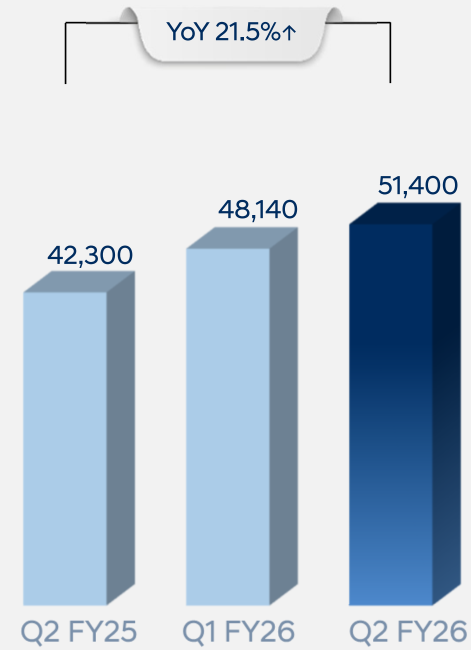
## Total Sales




## Domestic



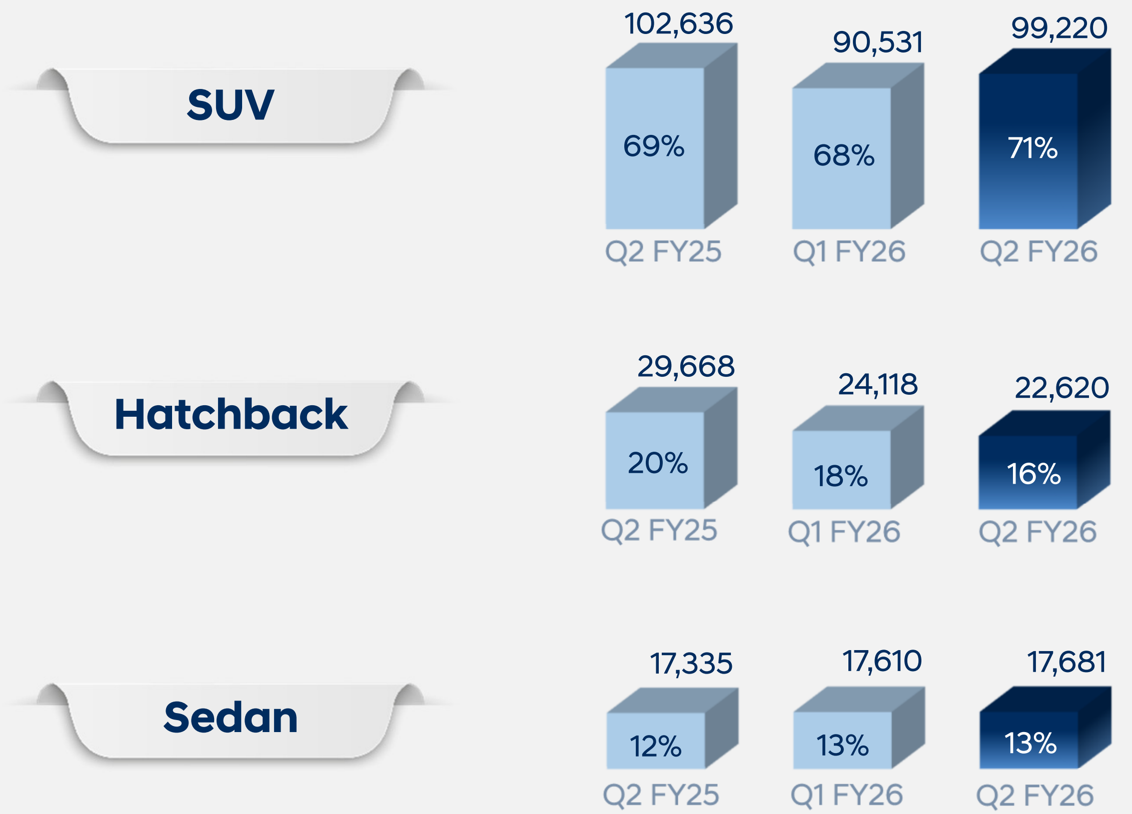

## Exports

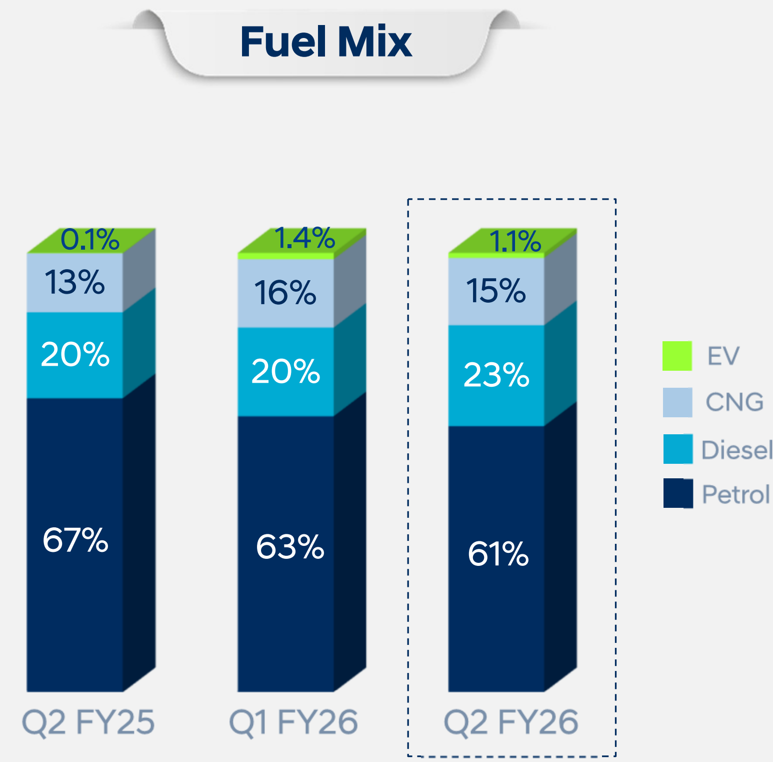


# Domestic Volume Mix

SUVs continue to gain traction across urban & rural markets

Sustained growth in Diesel and CNG mix



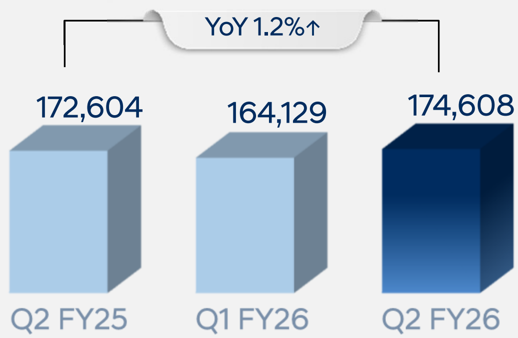



# Financial Performance

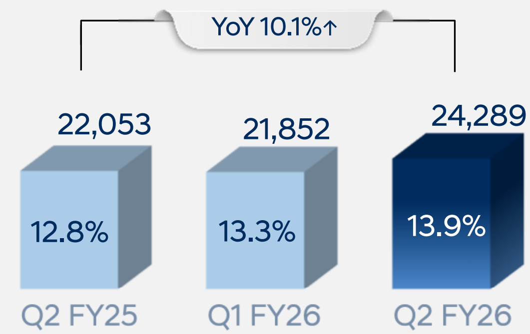
# Financial Highlights – Q2 FY26

## Strong Financial Performance across key parameters

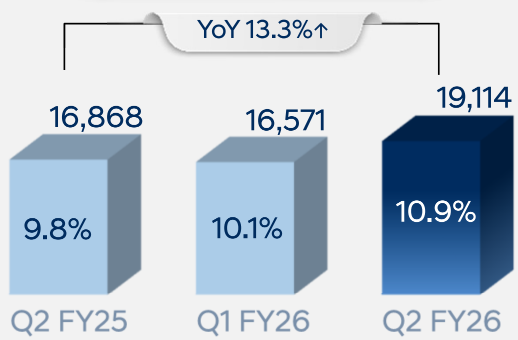
### Revenue (₹Mn)



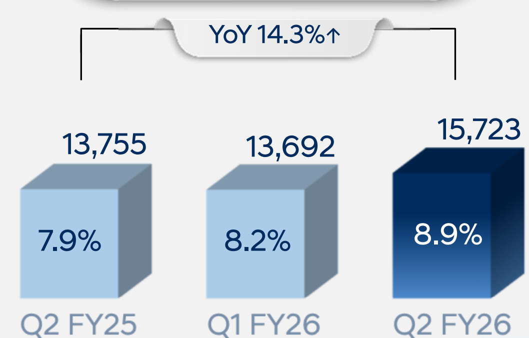

### EBITDA (₹Mn)




### EBIT (₹Mn)




### PAT (₹Mn)



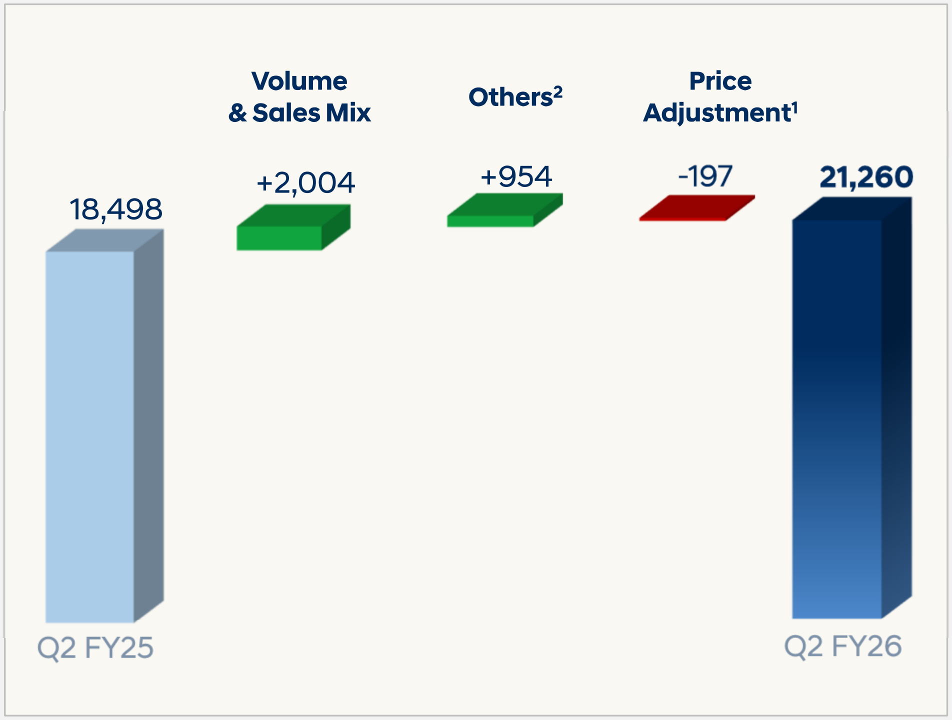

*EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income*

# PBT Movement Analysis

Favorable export and product mix coupled with Cost Reduction efforts improved margins (YoY), while better operating leverage and product mix improved margins (QoQ)

*(In ₹ Mn)*

**Q2 FY26 vs Q2 FY25** (Y-o-Y)




**Q2 FY26 vs Q1 FY26** (Q-o-Q)


*Notes:*

1. *Discounts (net of price increase)*
2. *Cost reduction, FX impact, others*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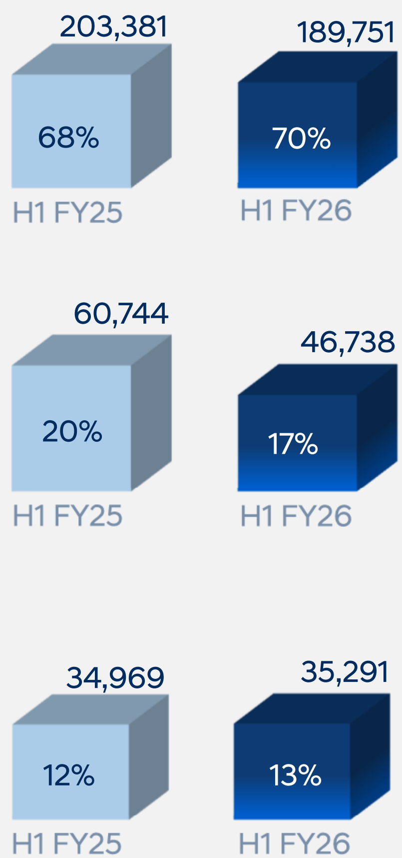
# Annexure

# Domestic Volume Mix – H1 FY26

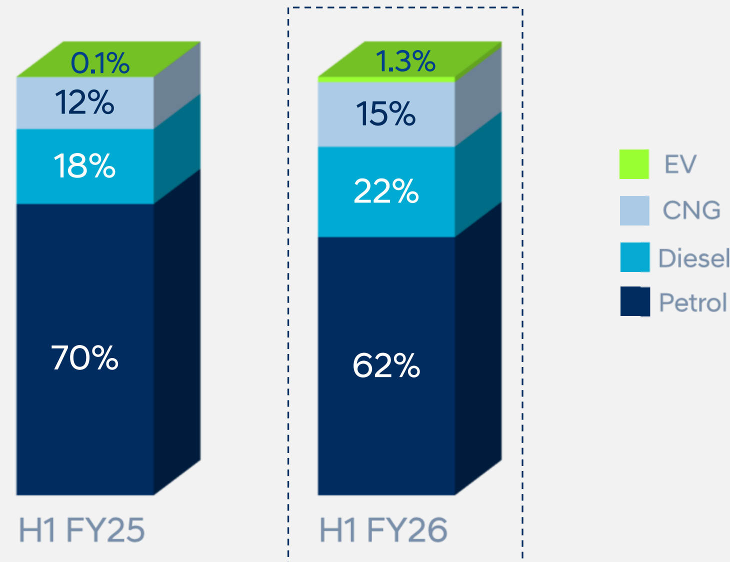
SUV

Hatchback

Sedan



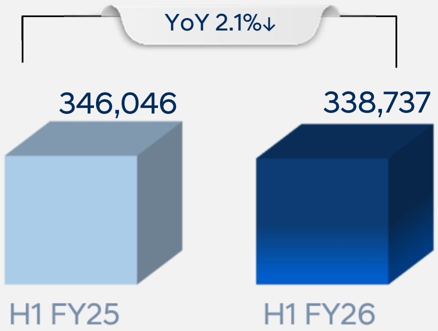

## Fuel Mix



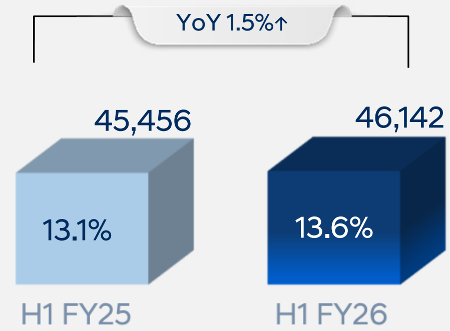
# Financial Highlights – H1 FY26

HYUNDAI

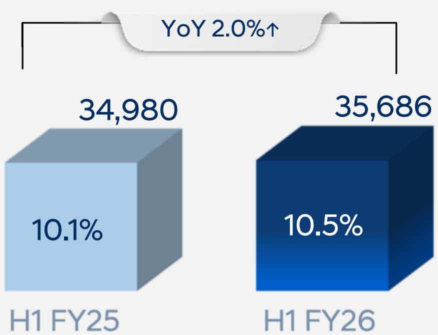
## Revenue (₹Mn)



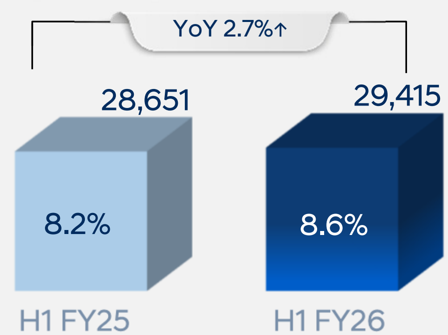

## EBITDA (₹Mn)




## EBIT (₹Mn)




## PAT (₹Mn)




*EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income*

# PBT Movement Analysis : H1 FY26 vs H1 FY25

*(In ₹ Mn)*


*Notes:*
1. *Discounts (net of price increase)*
2. *Material cost reduction, FX impact , others*

# Key Ratios

HYUNDAI

| Particulars | Q2 FY25 | Q1 FY26 | Q2 FY26 | H1 FY25 | H1 FY26 | FY24 | FY25 |
|---|---|---|---|---|---|---|---|
| **Material cost** | 72.5% | 70.7% | **70.1%** | 72.2% | **70.4%** | 73.8% | 72.2% |
| **Employee expenses** | 3.2% | 3.8% | **3.5%** | 3.2% | **3.7%** | 2.8% | 3.3% |
| **Depreciation** | 3.0% | 3.2% | **3.0%** | 3.0% | **3.1%** | 3.2% | 3.0% |
| **Finance cost** | 0.2% | 0.2% | **0.1%** | 0.2% | **0.1%** | 0.2% | 0.2% |
| **Other Expenses** | 11.5% | 12.2% | **12.4%** | 11.5% | **12.3%** | 10.3% | 11.6% |
| **EBITDA %** | 12.8% | 13.3% | **13.9%** | 13.1% | **13.6%** | 13.1% | 12.9% |
| **EBIT %** | 9.8% | 10.1% | **10.9%** | 10.1% | **10.5%** | 9.9% | 9.9% |
| **PBT %** | 10.6% | 11.1% | **12.0%** | 11.0% | **11.6%** | 11.6% | 10.8% |
| **PAT %** | 7.9% | 8.2% | **8.9%** | 8.2% | **8.6%** | 8.5% | 8.1% |

*All elements are calculated as % on Revenue from Operations except PBT & PAT (calculated as % on Total Income)*

# Other Key Metrics

| Particulars | Q2 FY25 | Q1 FY26 | Q2 FY26 | FY23 | FY24 | FY25 |
|---|---|---|---|---|---|---|
| **Revenue from Operations (In ₹Mn)** | 172,604 | 164,129 | **174,608** | 603,076 | 698,291 | 691,929 |
| Domestic % | 78.2% | 72.4% | **72.1%** | 76.6% | 77.7% | 78.0% |
| Exports % | 21.8% | 27.6% | **27.9%** | 23.4% | 22.3% | 22.0% |
| **Net Worth (In ₹Mn)** | 135,266 | 176,588 | **175,569** | 200,548 | 106,657 | 162,965 |
| **ROCE%*** | 11.6% | 9.3% | **10.7%** | 28.7% | 62.9% | 41.0% |
| **Basic EPS (₹)** | 16.93 | 16.85 | **19.35** | 57.96 | 74.58 | 69.41 |
| **Diluted EPS (₹)** | 16.93 | 16.85 | **19.35** | 57.96 | 74.58 | 69.41 |
| **Total Sales Volume** | 191,939 | 180,399 | **190,921** | 720,565 | 777,876 | 762,052 |
| Domestic | 149,639 | 132,259 | **139,521** | 567,546 | 614,721 | 598,666 |
| Exports | 42,300 | 48,140 | **51,400** | 153,019 | 163,155 | 163,386 |

**ROCE for the quarters are not annualized*