

Date: July 30, 2025

To,

The Manager
Listing Department
National Stock Exchange (NSE)
Exchange Plaza, 5th Floor
Plot No. C/1, G-Block
Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051
Symbol: SAGILITY

The Manager
Listing Department
Bombay Stock Exchange (BSE)
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001
Scrip Code:544282

Dear Sir/Ma'am,

Subject: Press Release pertaining to the Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2025.

With reference to the captioned subject, please find enclosed Press Release of Sagility India Limited pertaining to the Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2025.

This is for your kind information and record.

Thanking You,

For Sagility India Limited

Satishkumar Sakharayapattana Seetharamaiah Company Secretary & Compliance Officer M. No. A16008

Encl: a/a



# PRESS RELEASE Performance Review of Q1FY26

Strong Q1 performance with Revenue growth of 25.8% YoY (23.1% in constant currency)

Adjusted EBITDA at 24.0% with 26.5% growth YoY

Adjusted PAT at 13.0% with 38.0% growth YoY

**Bengaluru, India** | **July 30, 2025:** Sagility India Limited (NSE: SAGILITY, BSE: 544282), a leading global provider of technology-enabled business solutions and services to clients in the U.S healthcare Industry, reported its consolidated financial results for the quarter ended June 30, 2025, according to IndAS.

## Financial highlights for the quarter ended June 30, 2025:

- Revenue at ₹ 15,389 million (US\$ 180.4 million), YoY growth of 25.8% (23.1% in CC terms)
- Organic YoY growth of 17.9% (15.4% in CC terms)
- Adjusted EBITDA at ₹ 3,687 million (US\$ 43.2 million) at 24.0% of revenue, YoY growth of 26.5%
- Adjusted PAT at ₹ 1,997 million (US\$ 23.4 million) at 13.0% of revenue, YoY growth of 38.0%
- Basic Earnings per share (EPS) at ₹ 0.32, YoY growth of 530.0%
- Adjusted Basic Earnings per share (EPS) at ₹ 0.43, YoY growth of 30.5%

### **Other Updates:**

- Employees: At the end of Q1, Sagility had 39,917 employees
- Geo Presence: As of June 30, 2025, Sagility had a presence in 5 countries with 33 delivery centers
- Sagility has been named a Leader by Avasant in the Healthcare Payer Business Process Transformation 2025 RadarView
- Sagility has been named a Leader by Avasant in the Clinical and Care Management Business Process Transformation 2025 RadarView
- Sagility won the "Most Preferred Workplace FY26" award by Marksmen Daily.



**Commenting on the results announcement, Ramesh Gopalan, Managing Director and Group CEO said**, "We've entered FY26 with strong momentum and confidence in our position as a leading provider of solutions and services for U.S. healthcare payers and providers. Despite ongoing regulatory and policy shifts, our business continues to demonstrate resilience and sustained growth. We are deepening engagement with both long-standing and newer clients, while maintaining robust profitability. The integration of BroadPath is progressing smoothly. As our clients contend with increasing cost pressures, we are partnering with them to bring our domain and solution capabilities, along with automation and AI, to improve efficiencies and deliver better business outcomes.

**Sarvabhouman Srinivasan, Group Chief Financial Officer added**, "We have started FY26 with a healthy revenue momentum and disciplined execution driving balanced financial performance. Margins remain stable, supported by improved delivery efficiency, cost optimization, and early gains from BroadPath integration. Cash generation continues to be robust, enabling us to fund strategic priorities and maintain financial flexibility. Our financial strategy remains focused: investing where it matters, operating efficiently, and ensuring that every growth initiative contributes to long-term value."

### **About Sagility India Limited.**

Sagility is a technology-enabled, healthcare-focused solutions and services provider that supports U.S.-based payers, providers, and their partners in delivering best-in-class operations, enhancing member and provider experiences, and improving the quality of care, all while ensuring cost-effective financial and clinical outcomes. With over two decades of experience, Sagility's dedicated experts address complex healthcare challenges through deep domain expertise and innovative thinking. The company serves five of the top ten health insurance companies in the U.S., utilizing its advanced technology, processes, and solutions to ensure efficient operations and minimize additional administrative costs. The Company delivers these services through its skilled talent pool across five global service delivery centres located in India, the Philippines, the U.S., Jamaica, and Colombia.

#### **Safe Harbour**

Certain statements in this release concerning our future growth prospects may be seen as forward-looking statements, which involve a number of risks and uncertainties that could cause the actuals to differ materially from such statements. It is not possible to undertake to update any such statement that may have been made from time to time.

#### Contact

Investor Relations	Media Contact
Abhishek Kayan	Dhaivat Mehta
abhishek.kayan@sagility.com	dhaivat.mehta@sagility.com

# **KPIs**

Quarter KPIs	Q1 26	Q4 25	Q1 25	Y-o-Y %
Revenue from Operation (in INR million)	15,389	15,685	12,233	25.8%
Revenue by Vertical split				
By Payer (in INR million)	13,597	14,075	10,901	24.7%
By Provider (in INR million)	1,792	1,610	1,332	34.5%
Growth in revenue from Operation (%)	25.8%	22.2%	9.6%	
EBITDA (in INR million)	3,560	3,832	2,184	63.0%
EBITDA %	23.1%	24.4%	17.9%	
Profit/ (Loss) before tax (in INR million)	2,104	2,390	710	196.3%
Profit/ (Loss) before tax margin %	13.7%	15.2%	5.8%	
Profit/ (Loss) for the period (in INR million)	1,486	1,826	223	566.4%
Profit/ (Loss) margin %	9.7%	11.6%	1.8%	
Adjusted EBITDA (in INR million) *	3,687	4,176	2,916	26.5%
Adjusted EBITDA %	24.0%	26.6%	23.8%	
Adjusted PAT (in INR million)	1,997	2,398	1,447	38.0%
Adjusted PAT %	13.0%	15.3%	11.8%	
Total Number of Employees	39,917	39,409	35,858	11.3%
Voluntary attrition rate**	27.6%	32.5%	27.3%	

# **Annual KPIs**

	Q1 26	FY25	FY24	FY23
Number of Client groups^				
Active	77	75	44	35
Number of new client addition (Gross)	4	38	13	7
Delivery sites				
Number of delivery sites	33	33	30	27
New site addition (Gross)	2	10	4	2

	TTM June 25	FY25	FY24	FY23
Client groups contribution to revenues				
Top 3 Client %	64.7%	66.2%	68.3%	72.4%
Top 5 Client %	76.3%	77.9%	79.2%	80.6%
Top 10 Client %	89.4%	90.5%	91.4%	90.7%
Number of Million-dollar client groups				
Number of clients contributing more than US\$20 million	7	7	5	4
Number of clients contributing to US\$5 - US\$20 million	6	6	7	7
Number of clients contributing to US\$1 - US\$5 million	17	12	12	12
Number of clients contributing less than US\$1 million	47	50	20	12