EXPERIENCES UNFORGETTABLE

Date: November 11, 2025

To,

The Secretary, Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400001,
Maharashtra, India

Scrip Code: 544248 **Scrip ID: MCEL**

Subject: Investor Presentation under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (‘SEBI Listing Regulations’)

Dear Sir/Madam,

Pursuant to Regulation 30 read with Regulation 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor presentation on the H1 FY26 Performance of the Company.

The said presentation is also available on the website of the Company i.e. https://www.machconferences.com/investors-relations/announcements.html

You are requested to kindly take the document on record.

Yours faithfully,
For **Mach Conferences & Events Limited**

Yashashvi Srivastava
Digitally signed by Yashashvi Srivastava
Date: 2025.11.11 15:06:01 +05'30'

Yashashvi Srivastava
Company Secretary & Compliance Officer

EXPERIENCES UNFORGETTABLE

MACH

Conferences And Events Limited

Investor Presentation

A LEADING PLAYER IN MICE INDUSTRY

Disclaimer

This presentation has been prepared by MACH CONFERENCES AND EVENTS LIMITED ("Company"), solely for information purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

MANAGEMENT COMMENT

"The first half of FY26 was a period of resilience for Mach Conferences and Events Limited. While the macro environment remained uncertain due to the India–Pakistan conflict, which brought cross-border travel and several outbound programs to a temporary halt, we continued to demonstrate operational discipline and financial prudence.

During the period, we reported revenue from operations of ₹9,708 lakh with a EBITDA of ₹1,134 lakh and a Profit After Tax (PAT) of ₹782 lakh. The overall topline was impacted by deferred project executions and delays in travel-related activities; however, we maintained healthy margins with a EBITDA margin of 11.49% indicating an improvement of 91 BPS. PAT margin of ***8.16%****, underscoring our ability to optimize costs and preserve profitability even in a soft operating quarter.* ***Cash and bank balances stood at ₹2,165 lakh****, reflecting continued liquidity discipline, though receivables were higher due to timing of collections from large event contracts.*

On the operational front, we have strengthened our positioning in the MICE and corporate events segment by adding several new marquee clients. Within a span of just 15 days, we secured ***seven high-value mandates worth nearly ₹40 crore*** *across the BFSI, Cement, and Auto sectors, involving over* ***6,100 participants*** *across global and domestic destinations. These contracts will be executed progressively in FY26, providing strong revenue visibility for the second half.*

In line with our diversification strategy, we also launched a ***dedicated Government Projects Division****, marking our formal entry into the institutional and public sector event management space. A key milestone for this vertical is our appointment as the* ***official Hospitality Management Partner for the International Film Festival of India (IFFI) 2025****, organized annually by the Ministry of Information & Broadcasting, Government of India.*

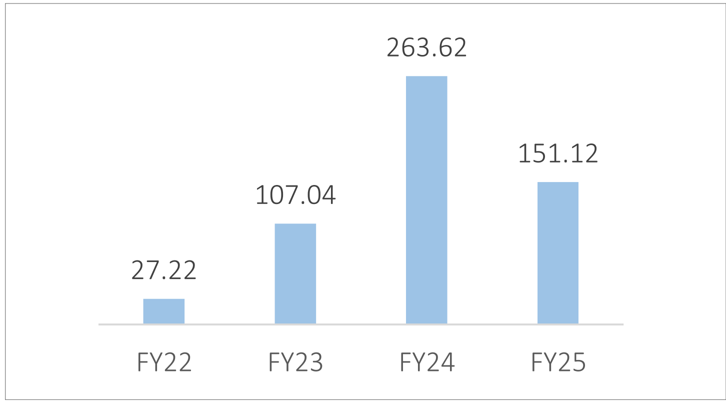
While H1 was a softer half operationally, we have used this period to strengthen our systems, vendor partnerships, and working capital management. we sustained healthy margins and continued to execute high-value projects across domestic and international markets."

- Amit Bhatia
Chairman & Managing Director

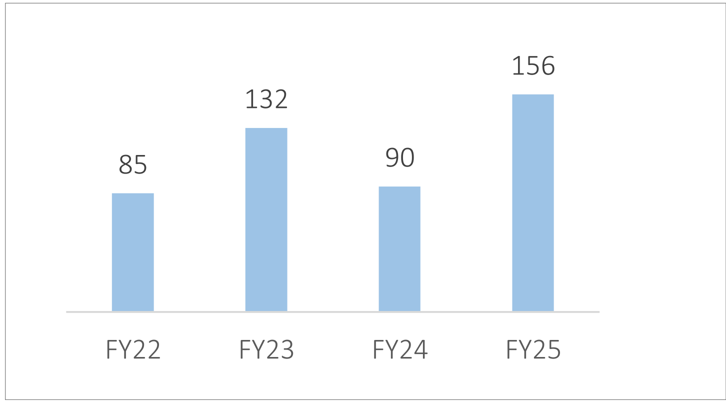
Business
Overview

Comprehensive MICE Solutions

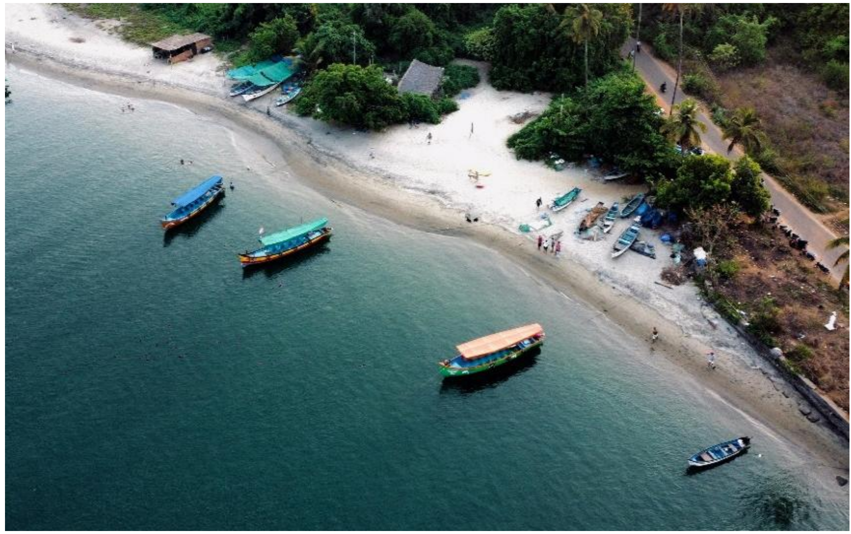
Average revenue generated per event (in ₹ Lakhs)



Number of events



H1 FY26 Key Projects



Business Event

– Chennai, Aug 2025

Mach Conferences successfully organized a grand event for a leading bank, hosting 1500 attendees with Cordelia Cruises.
Event Value: INR 932.55 Lakh

Incentive Tour & Event

– Argentina , Sep 2025

Mach Conferences conducted an extensive incentive tour for 101 participants from a top Indian Insurance company.
Event Value: INR 1,074.44 Lakh

Incentive Tour & Event

– Goa, Jul 2025

Mach Conferences curated an incentive event for 1300 attendees from a leading Indian Bank.
Event Value: INR 921.71 Lakh

Recently Managed Events in Last One Year

Location	Bali	Argentina	Mexico	Goa	Aamby vally	Chennai
Period	Jul 2025	Sep 2025	Apr 2025	Jul 2025	Jul 2025	Aug 2025
Pax	980	101	38	1,300	1250	1500
Event Value	1,151.32	1,074.44	584.50	921.71	525.84	932.55
Service Category	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Cordelia cruise
Client Industry	Banking Sector	Insurance Sector	Insurance Sector	Banking Sector	Banking Sector	Banking Sector

Location	Kenya	Punjab	Bali	Sikkim	Bangkok	Delhi - Agra
Period	Aug 2025	Aug 2025	Aug 2025	Apr 2025	Jun 2025	Aug 2025
Pax	57	120	240	270	400	800
Event Value	445.50	359.19	278.05	258.07	251.52	207.06
Service Category	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Incentive Tours/Event	Tour	Incentive Tours/Event
Client Industry	Banking Sector	Insurance Sector	Manufacturing Sector	Insurance Sector	Home Appliances Sector	Cement Sector

Location

Period

Pax

Event Value
(in ₹ Lakhs)

Service Category

Client Industry

Industry

Overview

Indian MICE Industry Overview

The India MICE market size reached **USD 110.30 Billion** in 2024. Looking forward, IMARC Group expects the market to reach **USD 183.10 Billion** by 2033, exhibiting a growth rate **(CAGR) of 5.20%** during 2025-2033.

India's Thriving MICE Sector

Strong Growth

The MICE industry in India is expanding outpacing GDP growth.

Key Venues

Prominent MICE locations include **Jio World Convention Center** and **Bharat Mandapam**.

Global Ranking

India ranks **28th in ICCA meetings** and has hosted **200+ G20 events**.

Hybrid & Digital Events

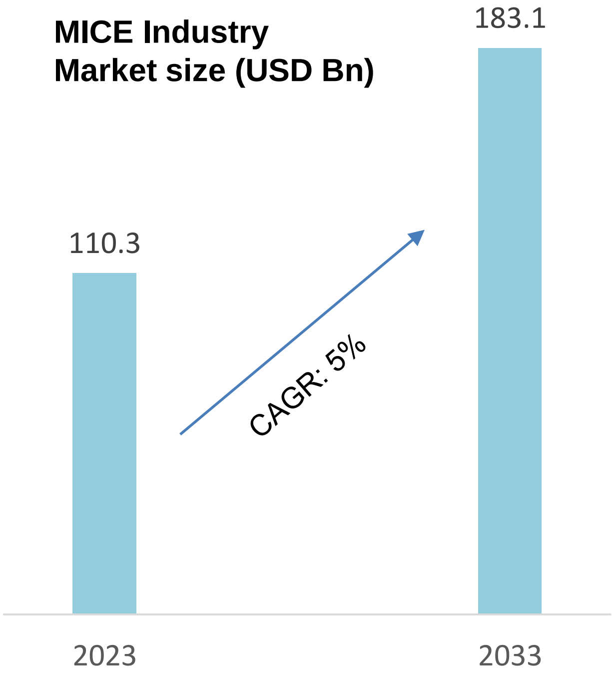
Adoption of **virtual and hybrid formats** is enhancing engagement.

Sustainability & Technology

Increasing focus on **eco-friendly initiatives** and **AR/VR integration** in events.

Future Outlook

Growth fueled by **infrastructure upgrades, e-Tourist visas,** and **Tier-II city development**.



[India MICE Market Size, Share, Trends and Forecast by Type and Region, 2025-2033]()

Government Initiatives Boosting Tourism

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Incredible India Campaign
Promotes India as a global travel destination.

Dekho Apna Desh Campaign
Encourages domestic tourism with travel incentives.

Swadesh Darshan Scheme
Develops integrated tourism circuits across India.

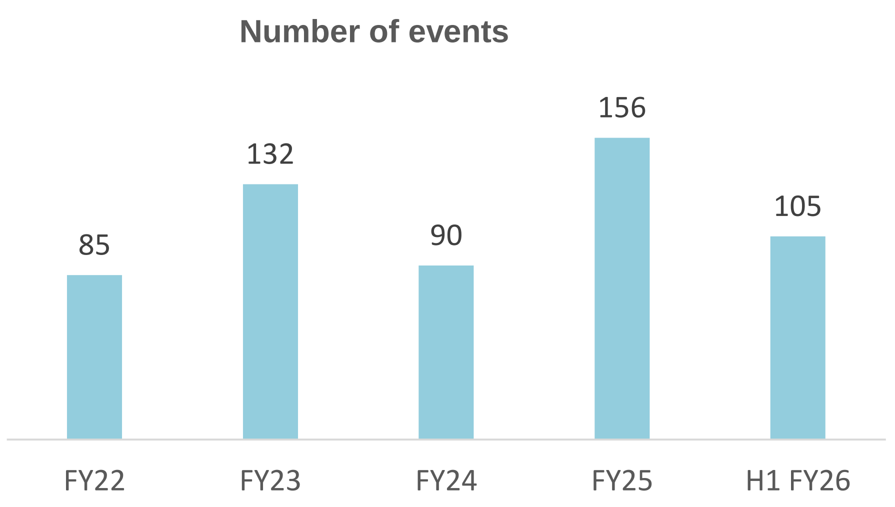
PRASAD Scheme
Focuses on pilgrimage tourism infrastructure.

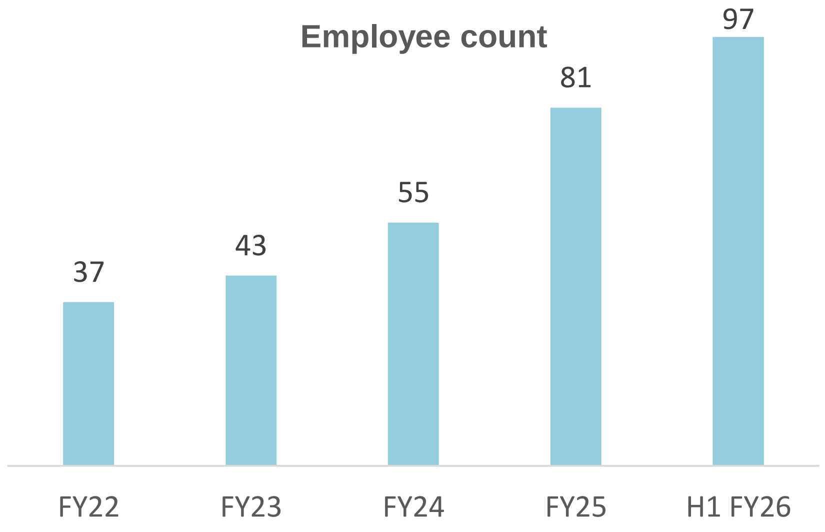
E-Visa Facility
Available for citizens from over 160 countries, simplifying entry for tourists.

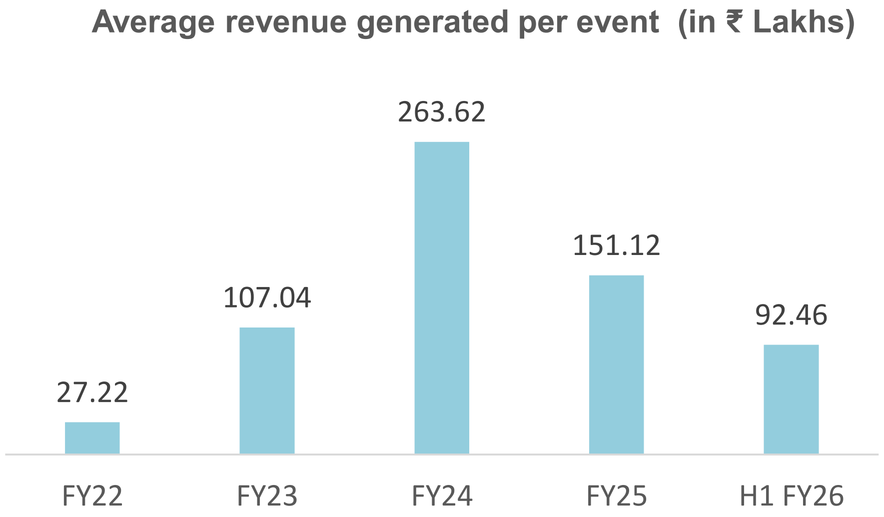
G20 Presidency (2023)
Positioned India as a global tourism hub with international events and increased visibility.

Financial performance

Operational KPIs Overview / Revenue visibility







Financial Highlights H1 FY26

H1 FY26		FY25	
Revenue ₹ 9,708 Lakh	EBITDA ₹ 1,134 Lakh	Revenue ₹ 23,575 Lakh	EBITDA ₹ 2,196 Lakh
PAT ₹ 782 Lakh	EPS ₹ 3.70	PAT ₹ 1,417 Lakh	EPS ₹ 7.07

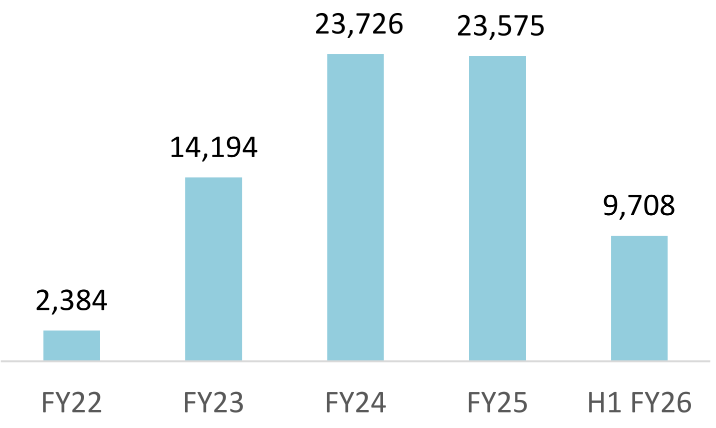
As on 30th September 2025

Number of events	ROE*%	ROCE*%	Working Capital Days*
105	13.8%	19.4%	147

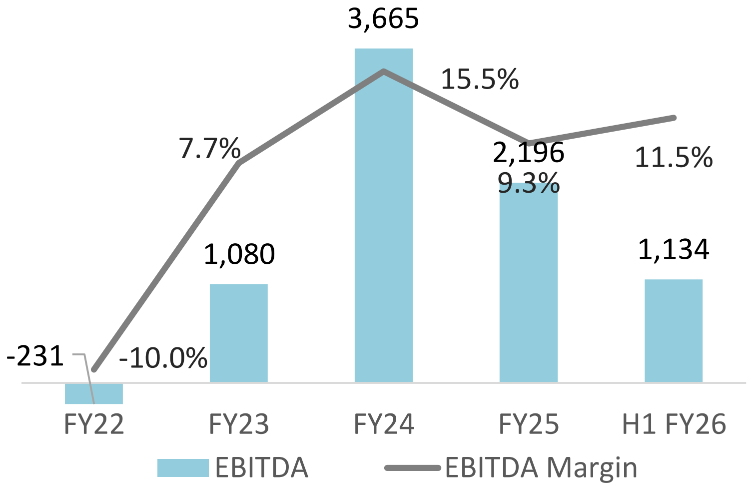
*Annualized

Key Financial Ratios

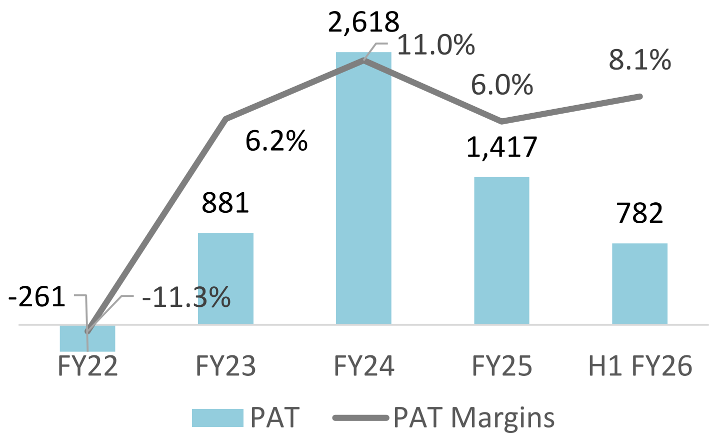
Total Income (₹ Lakhs)



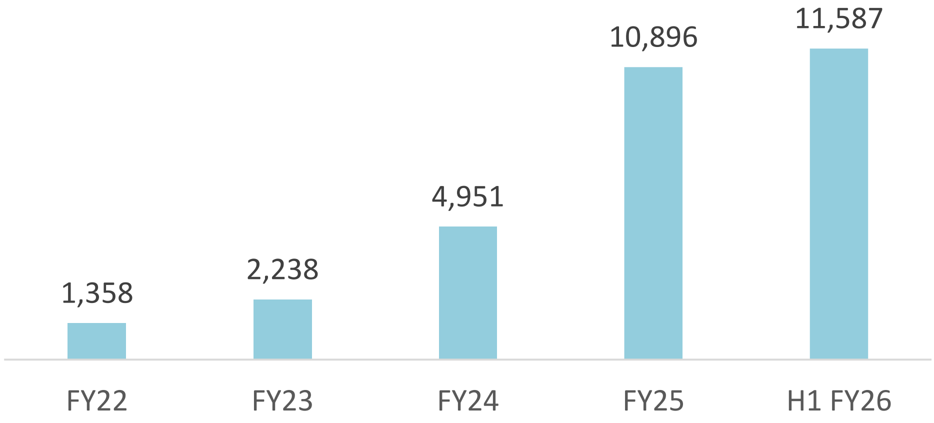
EBITDA (₹ Lakhs) & EBITDA Margin (%)



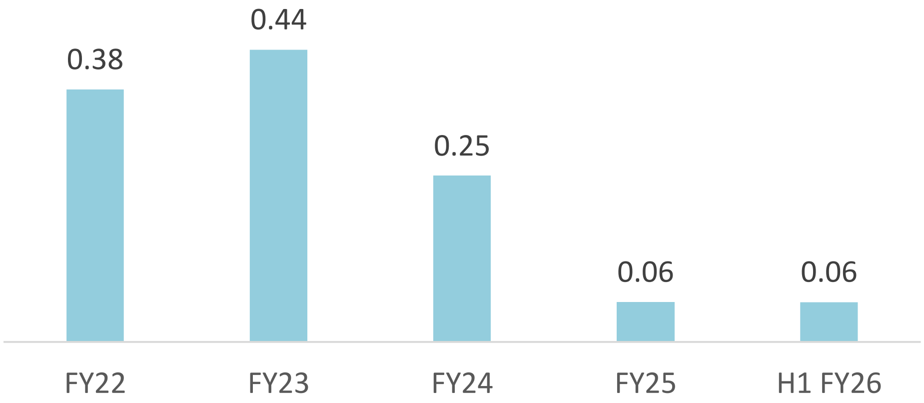
PAT (₹ Lakhs) & PAT Margin(%)



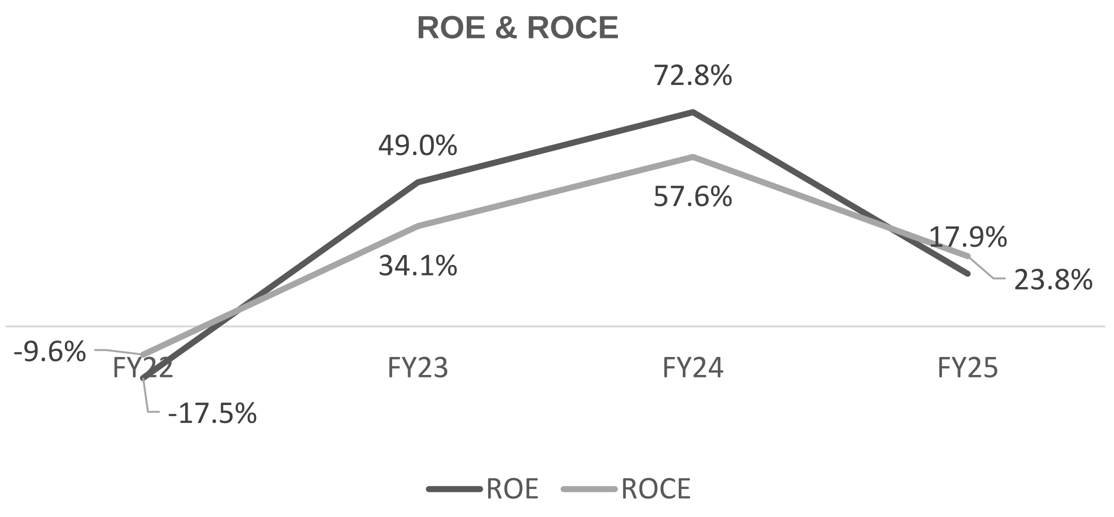
Net Worth (₹ Lakhs)

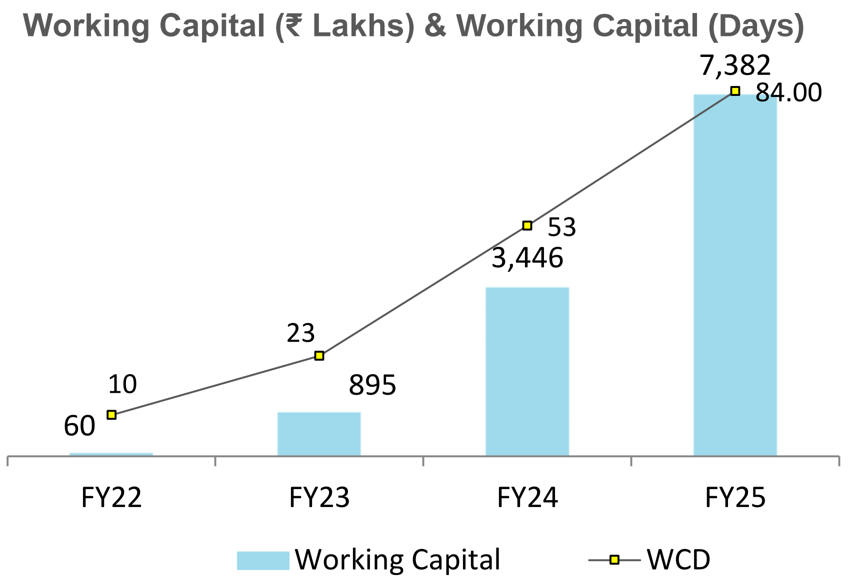


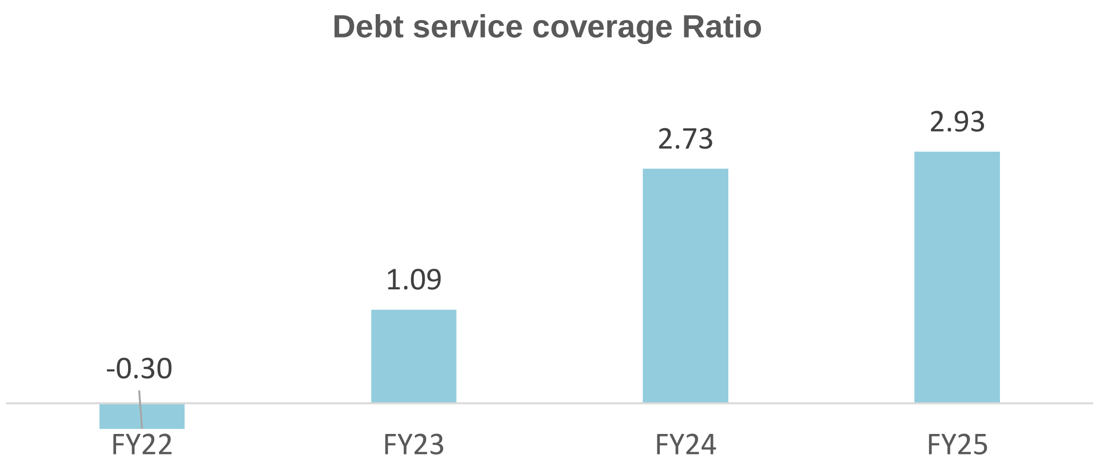
Debt to Equity



Key Balance Sheet Ratios

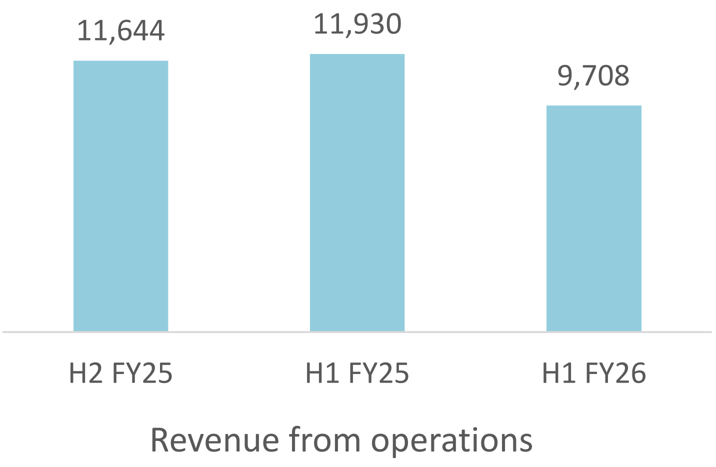


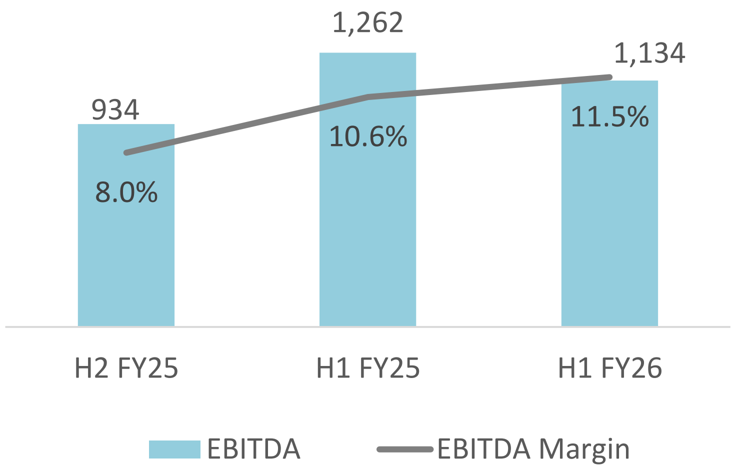


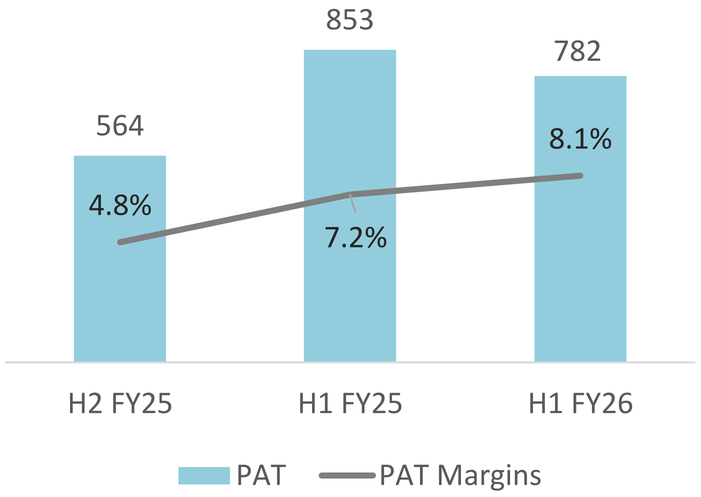


H1 & FY26 Key Financial Highlights

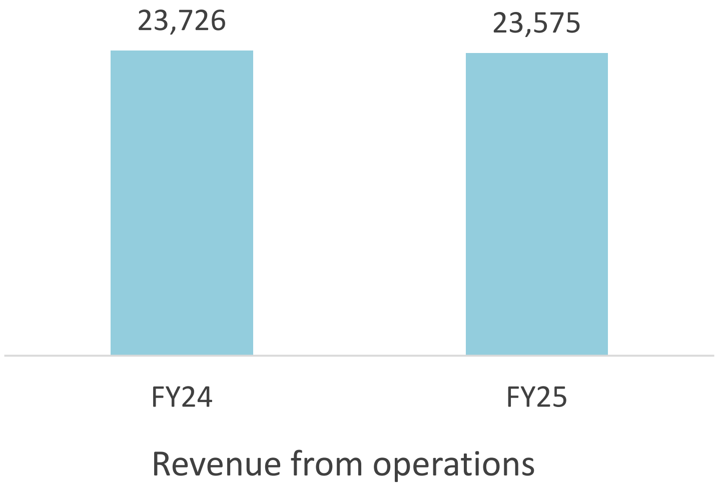
H1 FY26

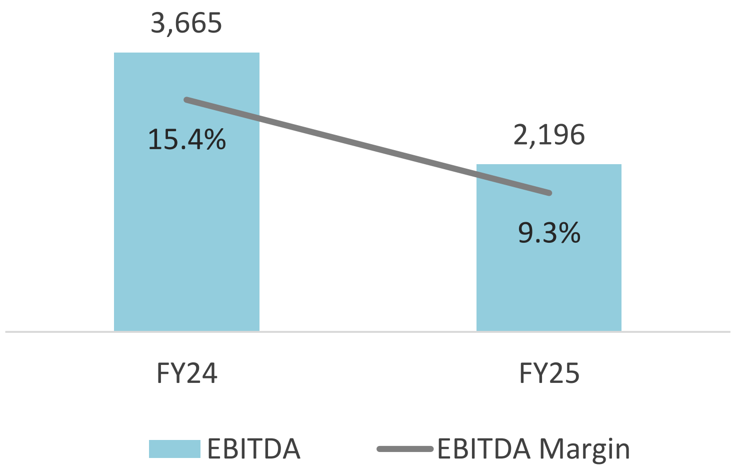


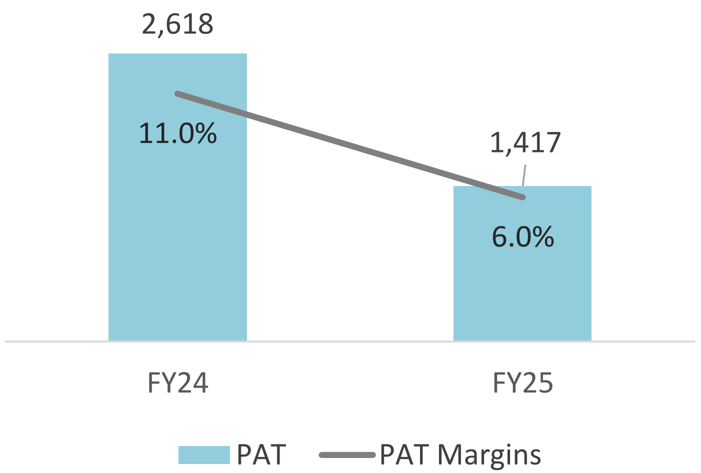




Annual







In ₹ Lakhs

H1 FY26 Income Statement

INR Lakhs	H1 FY26	H1 FY25	Y-o-Y %	H2 FY25
Revenue From Operations	**9,708**	**11,930**	**(18.6)%**	**11,644**
Other Income	160	118		211
Total Income	**9,868**	**12,048**	**(18.1)%**	**11,855**
<u>Expenses</u>				
Employee Benefit Expenses	638	530		521
Other Administrative Expenses	8,095	10,256		10,400
Total Expenses	**8,734**	**10,786**		**10,921**
EBITDA	**1,134**	**1,262**	**(10.1)%**	**934**
EBITDA Margin (%)	***11.49%***	***10.58%***	***91 Bps***	***8.02%***
Finance Cost	39	51		44
Depreciation	73	53		74
PBT	**1,022**	**1,158**	**(11.7)%**	**816**
Tax	240	305		252
PAT	**782**	**853**	**(8.3)%**	**564**
***PAT** Margin (%)*	***8.06%***	***7.15%***	***91 Bps***	***4.84%***
Basic EPS in Rs.	**3.70**	**4.48**		**2.68**

Balance sheet

MACH CONFERENCES & EVENTS
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INR Lakhs	As on 30th Sep'25	As on 31st Mar'25
EQUITY AND LIABILITIES		
Equity Share Capital	2,104	2,104
Reserves and surplus	9,257	8,792
Minority interest	226	-
Shareholder's Fund	**11,587**	**10,896**
Non-current Liabilities	**579**	**671**
Long Term Borrowing	477	529
Long Term Provisions	87	83
Deferred Tax Liabilities (net)	15	59
Current Liabilities	**2,396**	**2,339**
Short Term Borrowings	150	127
Trade Payables	571	611
Other Current Liabilities	823	933
Short Term Provisions	852	669
Total Equity & Liabilities	**14,562**	**13,906**

INR Lakhs	As on 30th Sep'25	As on 31st Mar'25
ASSETS		
Non-Current Assets	**4,235**	**4,148**
Property Plant & Equipment	1,940	1,974
Tangible Assets under development	-	-
Non Current Investments	-	-
Deferred Tax Assets (Net)	-	-
Long Term Loans & Advances	143	22
Other Non-Current Assets	2,152	2,152
Current Assets	**10,327**	**9,758**
Current Investments	293	720
Trade Receivables	4,298	4,295
Cash & Bank Balances	2,165	2,666
Short Term Loans & Advances	3,529	1,955
Other Current Assets	42	122
Total Assets	**14,562**	**13,906**

Thank You

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