

Date: August 04, 2025

To,
Listing Compliance Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai - 400 001

Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, C-1 Block G,
Bandra - Kurla Complex, Bandra (East)
Mumbai - 400 051

SCRIP CODE: 544333

SYMBOL: SGLTL

Dear Sir/Madam,

Sub: Investor Presentation on the Financial Results for the quarter ended June 30 2025

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. please find enclosed the Investor Presentation on the Financial Results for the quarter ended June 30 2025.

You are requested to kindly take the above information on record.

Thanking you,

Yours faithfully,

For **STANDARD GLASS LINING TECHNOLOGY LIMITED**

Kallam Hima Priya
Company Secretary & Compliance Officer



Standard Glass Lining Technology Limited

Registered office: D-12, Phase-I, IDA Jeedimetla, Hyderabad -500055
Corporate Office: 10th Floor, PNR High Nest, Hydernagar, KPHB Colony, Hyderabad- 500085
Manufacturing Unit: Survey No. 42/A, Alinagar, Chetlapotharam Village, Gaddapotharam, SangaReddy- 501319





Standard Glass™
Customer Inspired Excellence

Standard Glass Lining Technology Limited

Investor Presentation

Aug 2025





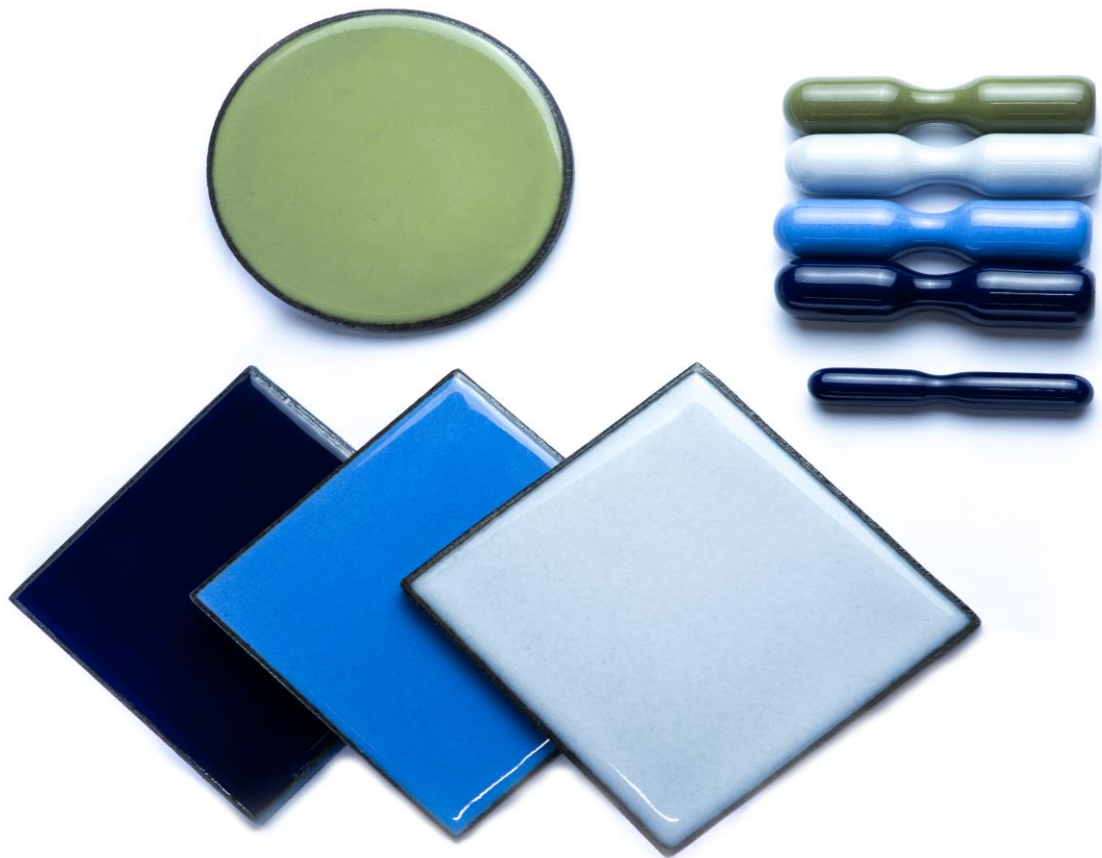
Disclaimer

This presentation and the accompanying slides (the “Presentation”), have been prepared by Standard Glass Lining Technology Limited (the “Company”) solely for information purposes and do not constitute any offer, recommendation, or invitation to purchase or subscribe for any securities and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

Certain statements in this presentation concerning our future growth prospects are forward-looking statements that involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The Risk and uncertainties relating to the statements include but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures, climate and general economic conditions affecting demand/supply and price conditions in domestic and international markets. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable. This Presentation may not be all-inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. The Company does not make any promise to update/provide such a presentation along with results to be declared in the coming quarters and years.

Table of Content



Quarter Performance Q1FY26 ▶

Business Overview ▶

Annexure ▶



.....● QUARTER PERFORMANCE- Q1FY26

.....● BUSINESS OVERVIEW

.....● ANNEXURE



Nageswara Rao Kandula

Promoter and Managing Director - Standard Glass Lining Technology Limited


“ We are pleased with our continue healthy performance this quarter, which reflects our unwavering commitment to our customers, investors and all stakeholders. Through improved execution, we have delivered good margins while also expanding our exports and establishing our global footprint. Our focus on innovation has enhanced our reputation with customers, and our new offerings are gaining acceptance and appreciation. We remain confident that our efforts in technology development, product diversification, and international market expansion will open new avenues for sustainable, long-term growth.

We also believe that the rapid growth of the CDMO business in India presents a significant opportunity for the Indian engineering industry. As global pharma and chemical companies increasingly turn to India for high-quality, cost-effective manufacturing solutions, we are well-positioned to benefit from this trend—thanks to our strong customer relationships, proven execution capabilities, and engineering excellence

”

Venkata Mohana Rao Katragadda

Promoter and Executive Director - Standard Glass Lining Technology Limited



“ This quarter’s performance is a testament to the operational discipline and collaborative effort across our teams. We have made meaningful progress in streamlining production processes, improving delivery timelines, and ensuring cost-effective execution without compromising on quality. Our initiatives on automation, lean manufacturing, and capacity optimization are showing encouraging results. Additionally, the R&D and engineering teams are making steady headway in developing next-generation products, which will further strengthen our market position in the coming periods.

”

Latest Strategic Updates



Incorporated **Standard Engineering Inc.** as a wholly owned subsidiary of the Company

- Based in the State of South Carolina, USA - a growing hub for industrial manufacturing
- Will cater to Industrial Products and Process Equipment segment
- Marks a significant step in the Company's international growth strategy and customer proximity
- Expected to enhance supply chain responsiveness and unlock new customer opportunities in the North American market



Entered into a *long-term agency agreement* with **M/s. Biocon Solutions Pte Ltd, Singapore**

- Covers key Southeast Asian territories- Singapore, Indonesia, Malaysia, and Thailand
- Enables export of Standard's manufactured products to BioCon's customers
- Strengthens our international footprint and opens access to new industrial customers in high-growth markets
- Combines Standard's manufacturing excellence with BioCon's market reach and distribution network

Earnings at Glance: Q1FY26

Total Income

₹ 178 Cr
23.6 % YoY

EBITDA

₹ 35 Cr
31.9 % YoY

PBT

₹ 28 Cr
39.6 % YoY

PAT

₹ 21 Cr
37.6 % YoY

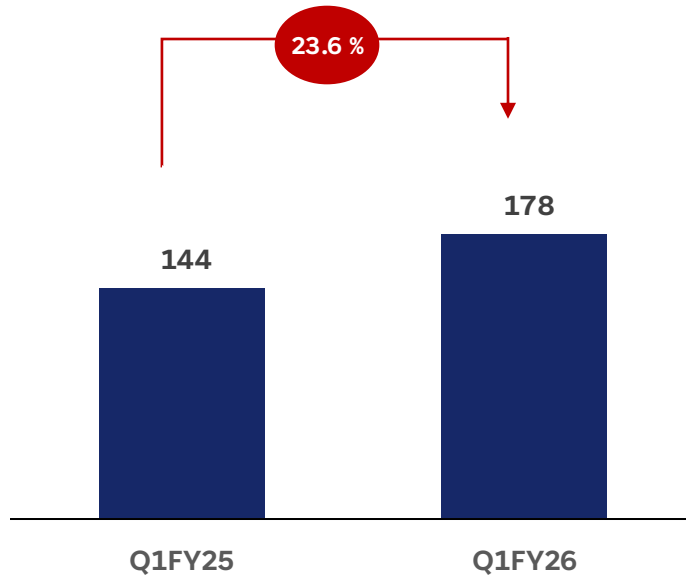
01 Sales growth during the quarter was driven by timely execution and delivery of key projects and exports

02 EBITDA Margins at 19.5%; improvement led by Favorable product mix and export contribution with better pricing

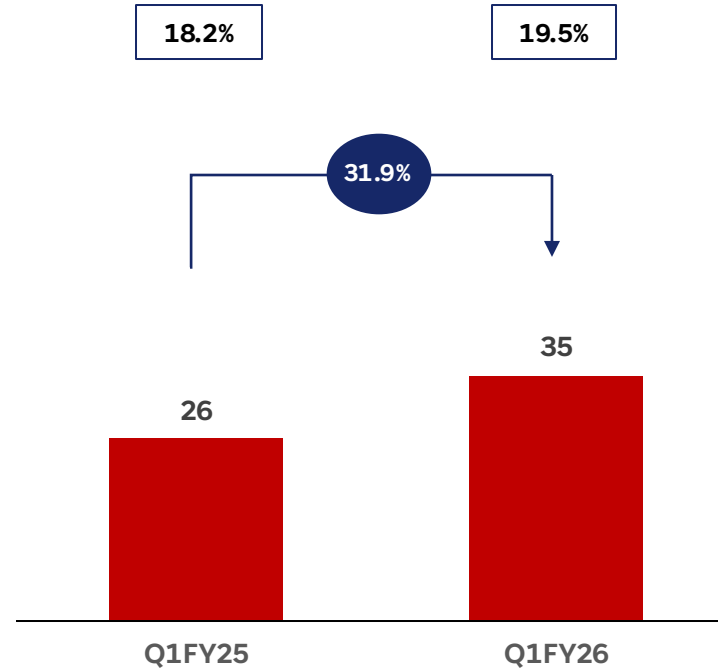
03 **Robust PAT Growth:** Driven by strong revenue expansion and healthy EBITDA performance, reflecting improved operating leverage and cost efficiency

Quarter Financial Highlights

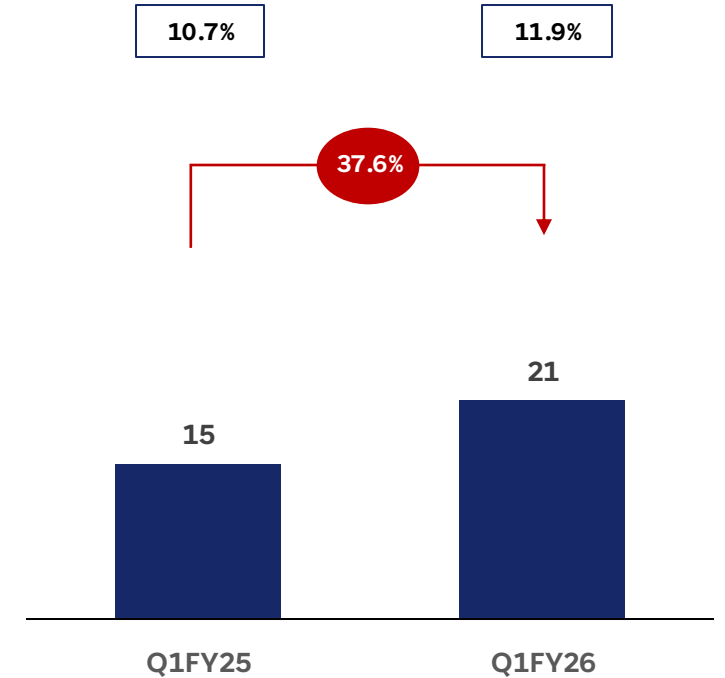
Total Income (In Cr.)



EBITDA & Margins (%)



PAT & Margins (%)



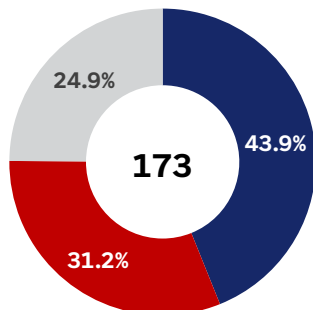
Q1FY26 Financial Performance

Particulars (Rs Cr)	Q1FY26	Q1FY25	YoY
Revenue from Operations	173.1	141.8	22.0%
Other Income	5.1	2.3	121.1%
Total Income	178.2	144.1	23.6%
Total Expenditure	143.5	117.9	21.8%
EBITDA	34.7	26.3	31.9%
EBITDA Margin %	19.5%	18.2%	123 bps
Depreciation	3.6	2.3	54.9%
Profit Before Interest & Tax	31.0	23.9	29.7%
Interest	2.6	3.5	-27.6%
Profit Before Tax	28.5	20.4	39.6%
Tax	7.3	5.0	45.8%
Net Profit	21.1	15.4	37.6%
PAT Margin (%)	11.9%	10.7%	120 bps
Diluted Earnings Per Share (Rs)	1.1	0.8	-

Revenue By Segment

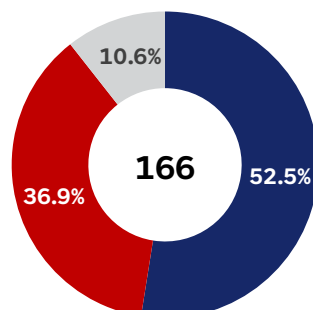
Rs Cr

Q1FY26

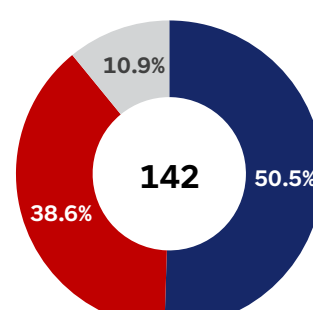


By Line of Business

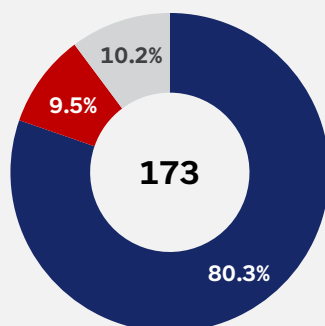
Q4FY25



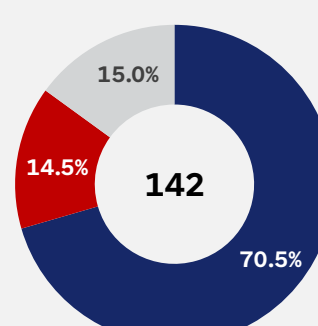
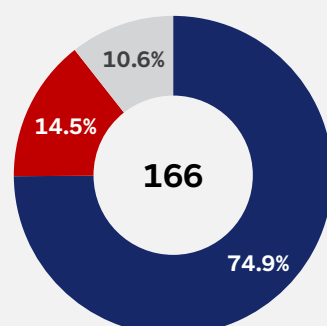
Q1FY25



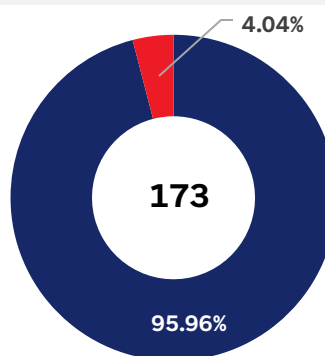
- Reaction Systems
- Storage, Separation & Drying Systems
- Plant, Engineering Services



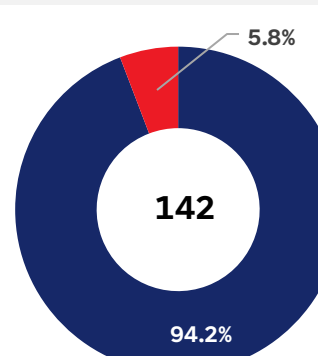
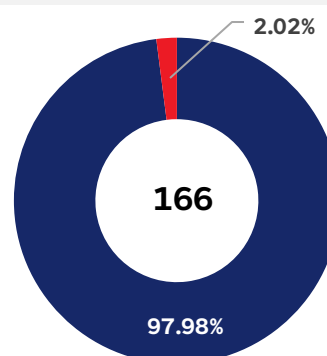
By End Users Industries



- Pharmaceuticals
- Chemicals
- Others*



By Geography



- Domestic
- Exports



....● QUARTER PERFORMANCE- Q1FY26

....● BUSINESS OVERVIEW

....● ANNEXURE

Standard Glass Lining: A Top Ranked Specialised Engineering Equipment Company

1

Leading manufacturers of glass-lined, stainless steel, and nickel alloy based specialized engineering equipment

2

Well invested manufacturing facility with strong capabilities across chain

3

Deep and well-established customer relationship

4

Strong Distribution and Sales Network



37%

Total Revenue CAGR from
FY22-25

42%

EBITDA CAGR from
FY22-25

19%

EBITDA margins in FY25

11%

PAT margins in FY25

8

Manufacturing facilities

11,000+

Products
delivered to
customers

\$108bn

Large export
opportunity;
Global TAM

Rs. 209 Cr

Healthy Cash in the
books; Net Debt free
Status

Diversified and De-Risked Business Model



Standard Glass™
Customer Inspired Excellence

Rs Cr

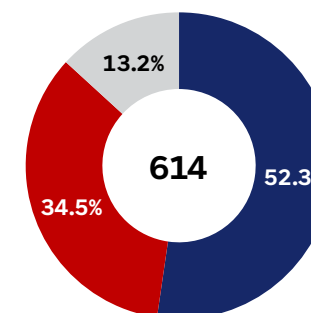
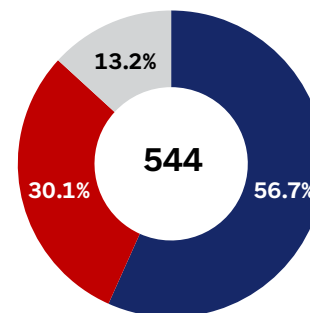
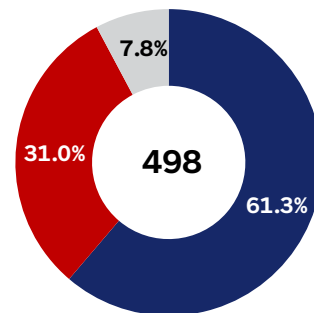
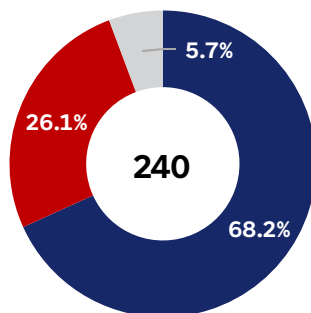
FY22

FY23

FY24

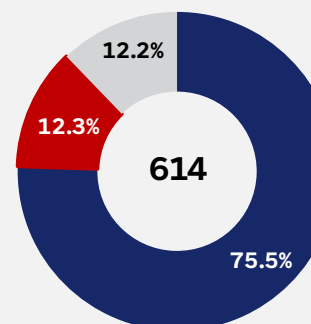
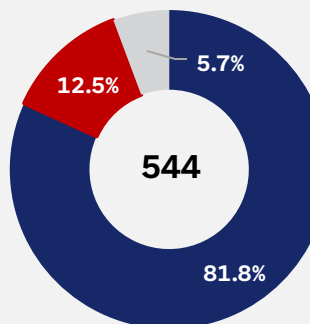
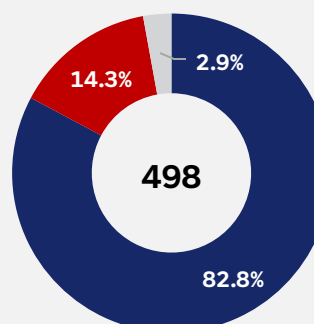
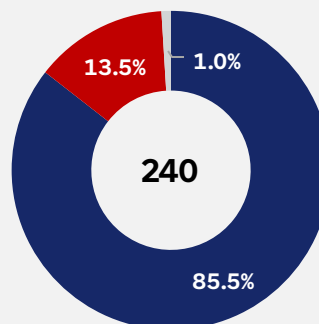
FY25

By Line of Business



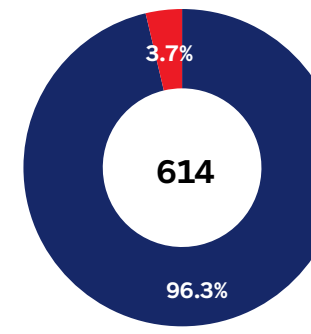
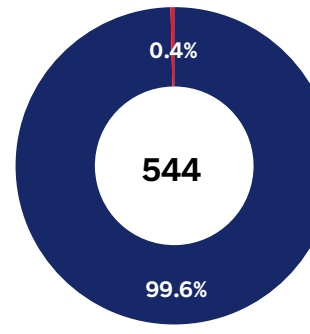
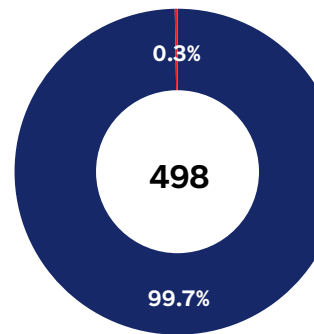
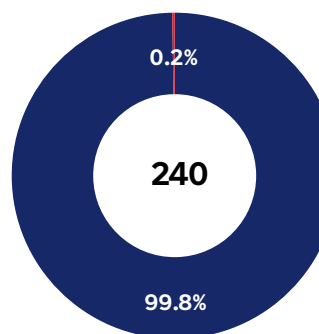
- Reaction Systems
- Storage, Separation & Drying Systems
- Plant, Engineering Services

By End Users Industries



- Pharmaceuticals
- Chemicals
- Others*

By Geography

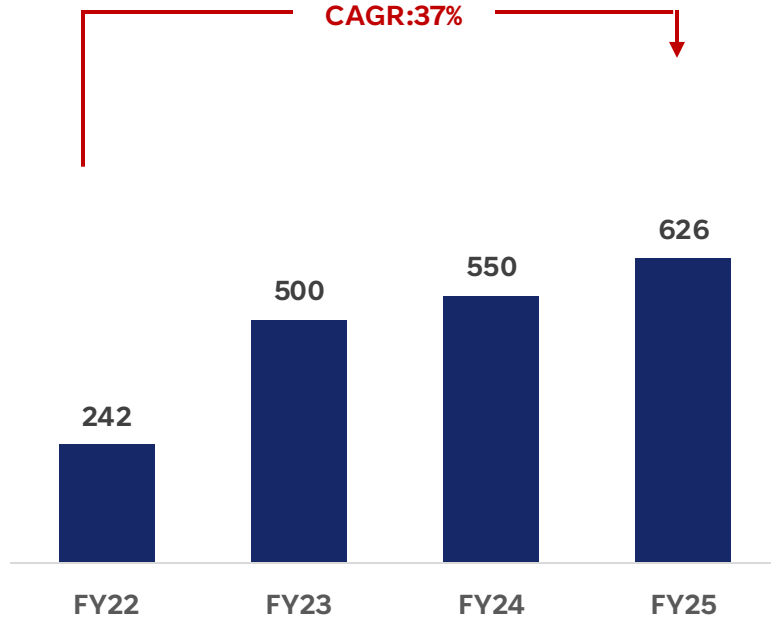


- Domestic
- Exports

Strong Growth Trajectory

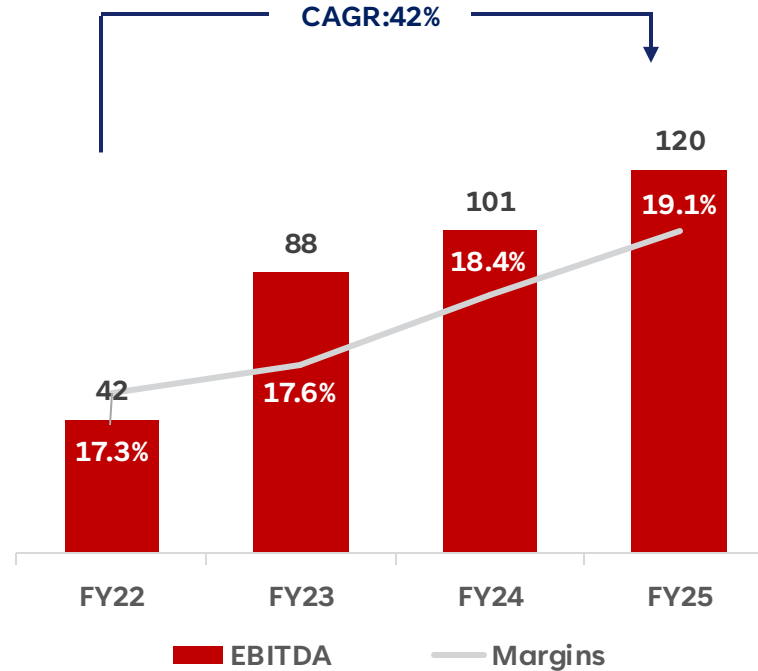
Total Income (In Cr)

CAGR:37%



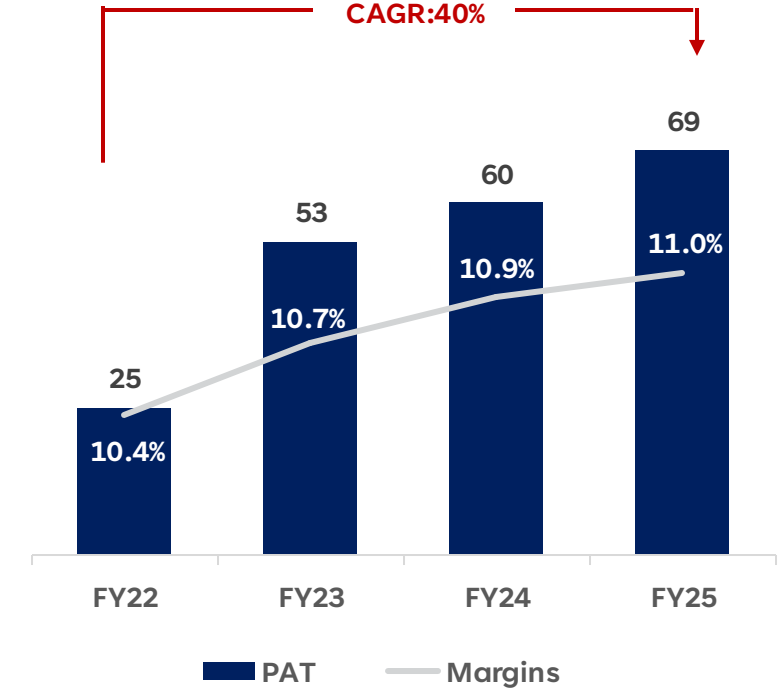
EBITDA & EBITDA Margins

CAGR:42%

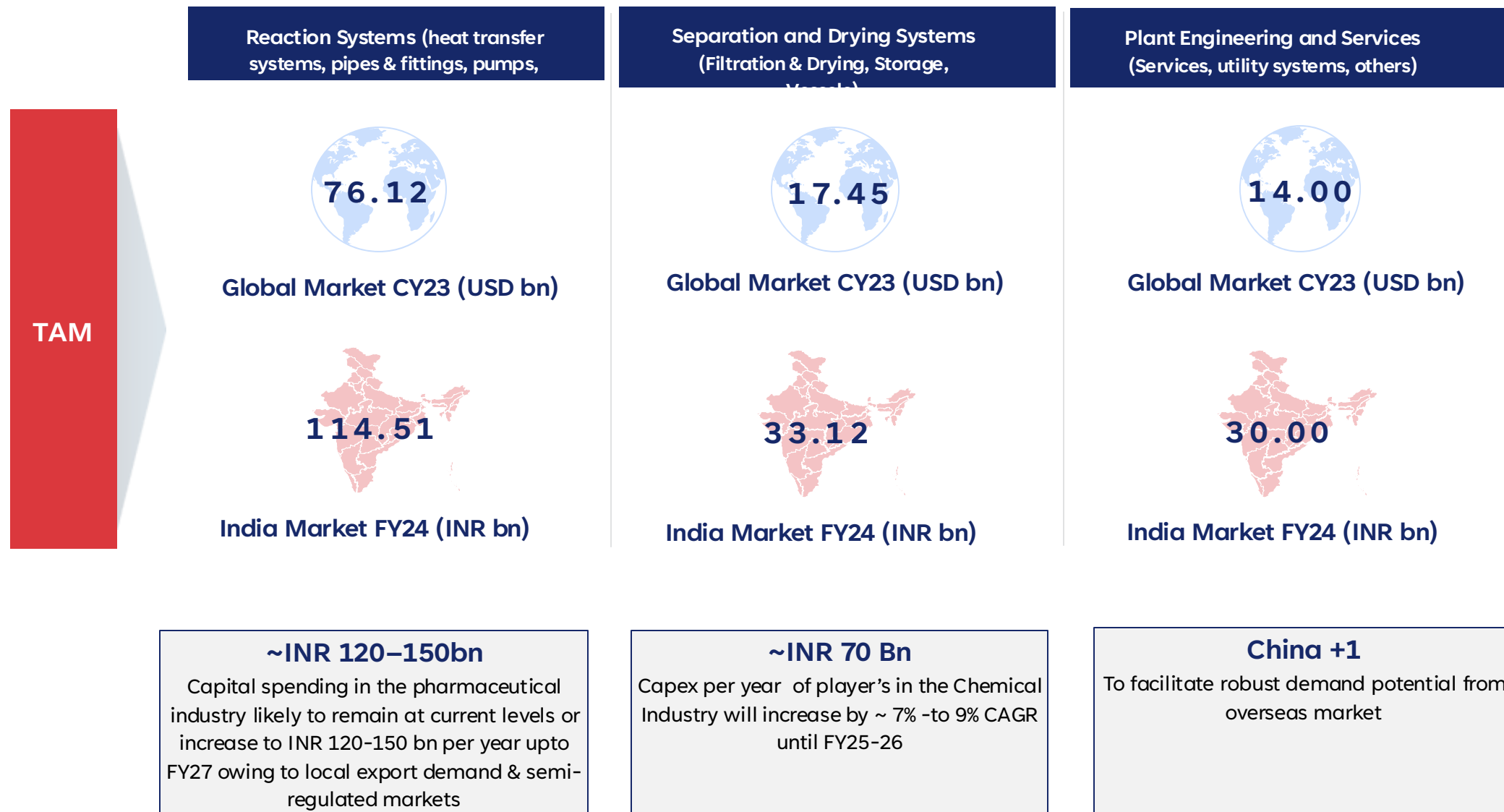


PAT & PAT Margins

CAGR:40%



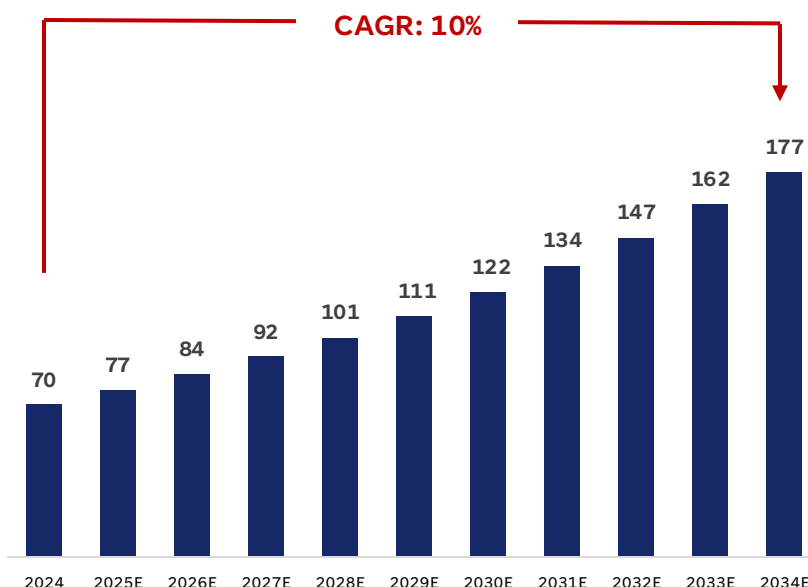
Well Positioned in a High Growth Market



SGLT-Driving India's Next CDMO Frontier

CDMO-Fastest-growing segment, reflecting its central role in the evolving global pharma ecosystem

Global Innovator CDMO Market (In US\$ Bn)



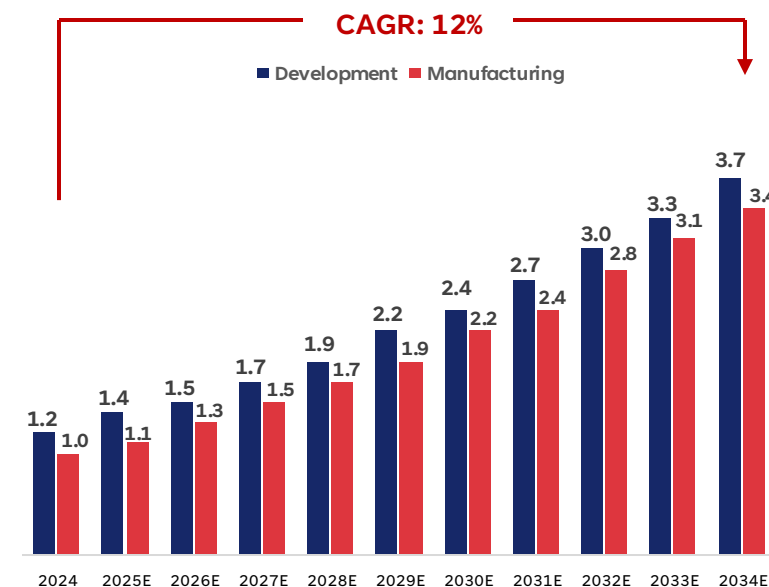
Rising demand for outsourced drug development driven by cost efficiency, scalability, and faster time-to-market

Expanding specialty chemical capacity + rising pharma outsourcing = powerful tailwinds for CDMO growth

Move toward integrated, flexible manufacturing solutions catering to complex drug pipelines and biologics

Pharma CDMO presents a high-conviction, long-term opportunity fueled by global innovation and supply chain reconfiguration

Indian Innovator CDMO Market without China (In US\$ Bn)



SGLT Building the Future of Pharma with Integrated CDMO Capabilities



Backed by a marquee customer base across global pharmaceutical and specialty chemical industries



Strategically expanding into niche, high-growth technology segments, with contributions expected to double in the next five years



Positioned to evolve as a comprehensive CDMO solutions provider

Business Model built on Multiple USPs

**CUSTOMISED AND
INNOVATIVE
PRODUCT
OFFERING**

**WELL
INVESTED
MANUFACTURING
FACILITIES**

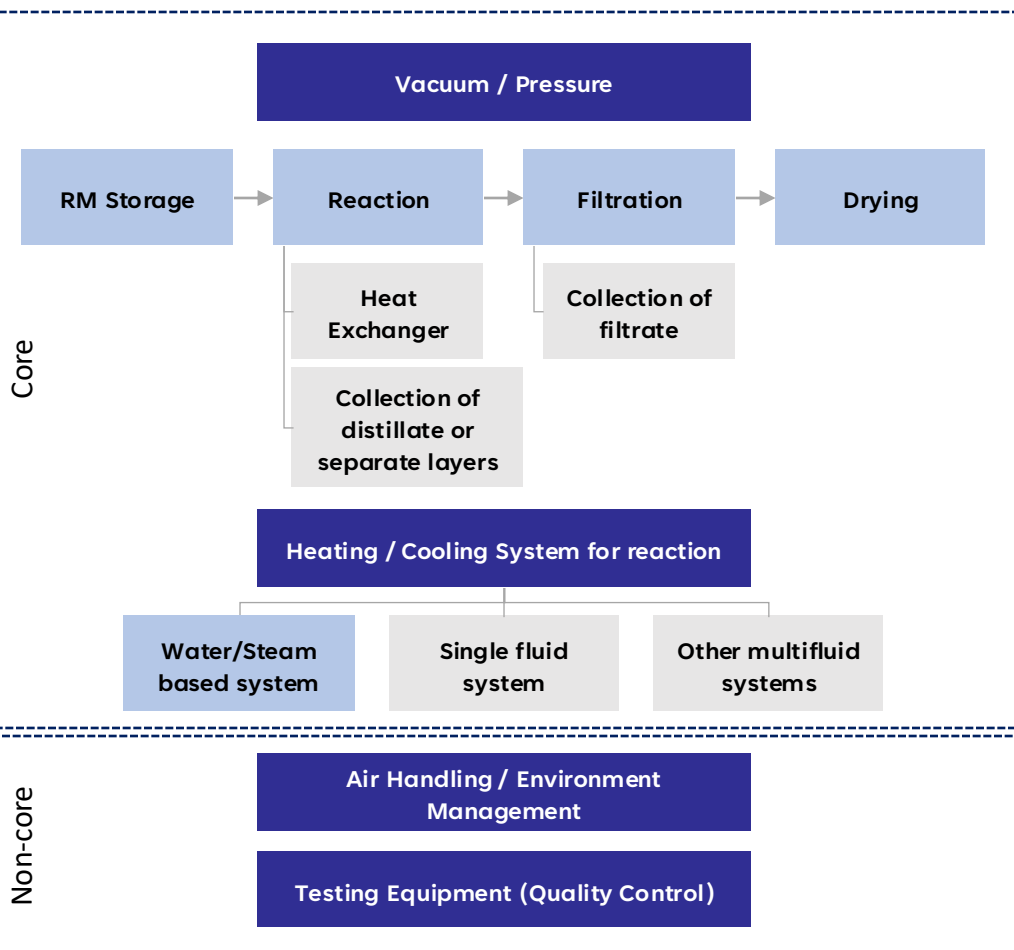
**DEEP RELATION-
SHIP WITH
MARQUEE
CLIENTS**

**INVESTING
IN PROJECTS TO
DRIVE
FUTURE
GROWTH**

**STRATEGIC
PARTNERSHIP,
AIDING IN
STRENGTHENING
THE BUSINESS
MODEL**

**PROFITABLE
AND
SCALABLE
BUSINESS
MODEL**

1. Customised and Innovative Product Offering



Capabilities

- 1 of the few companies in India offering **end-to-end** customized solutions
- Turnkey automated equipment solutions** optimising processes like vacuum distillation, solvent recovery, gas dispersion
- Capability to cater to customized process needs** of end-users to deliver large and complex projects with a wide equipment range
- Delivered some of the **largest & most complex equipment** in India across Product Portfolio
- Capability to manufacture process equipment using various types of alloys with thickness ranging from 1mm to 60 mm used in food, pharma & fine chemical industries

Unique Offerings

STANGLASS	No Stain Glass	Shell & Tube heat exchanger	Smart seal	Clampless Manhole	Extended Nozzles
-----------	----------------	-----------------------------	------------	-------------------	------------------

Contributing to its leadership position

<p>TOP 3 Process equipment manufacturers in the Pharma Industry*^</p>	<p>“Key Supplier” Of GMP-compliant accessories for stainless steel GLE^</p>	<p>TOP 3 Suppliers of multistage claw vacuum pumps in India *^</p>	<p>TOP 3 Stainless steel & Nickel - alloy based specialized engineering equipment for India's Pharma & Chemical sectors*</p>
<p>TOP 3 with 23.3% market share Suppliers of PTFE lined pipelines and fittings in India through acquisition of the business of M/S Yashave Glass Lining Industries, M/S Higenic Flora Polymers*^</p>		<p>Acquisition Of business of CPK Engineers Private Limited; entity engaged in similar business to complement existing capabilities</p>	

Created strong brand equity through decades of industry expertise, technology prowess, innovative product offerings, high-reliability solutions, and the ability to deliver value to customers



2. Well Invested Manufacturing Facilities



8
of Mfg.
Facilities

65
Sub products
across product
categories

>500,000
Built-up area (sq. ft.)

30
ANFD capacity
p.m.

100
Reactors p.m.

9,000 units
PTFE lined pipes &
fittings capacity p.m.

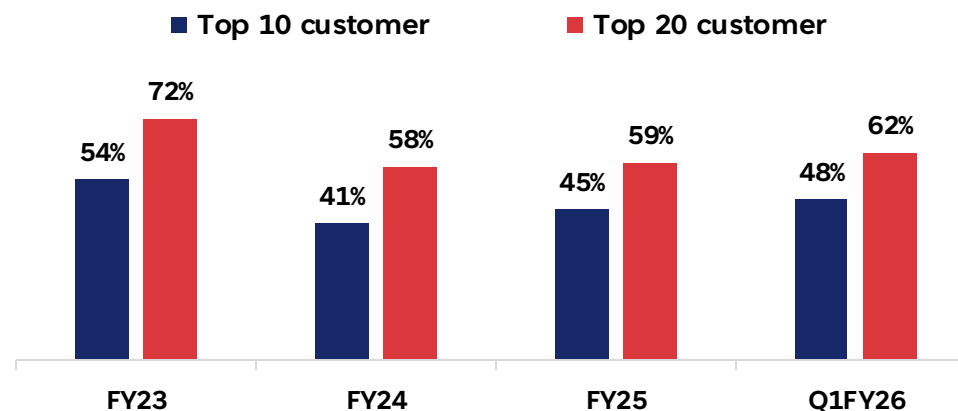
30L to 40,000L
Capability to mfg. products of
varied sizes

300-350 units
Monthly Capacity across
product portfolio

3. Deep Relationship with Marquee Clients add more customers



Revenue Contribution from Top 10 & Top 20 Customers



Enjoying long-standing relationships in excess of 3 years with 13 of our top 20 customers



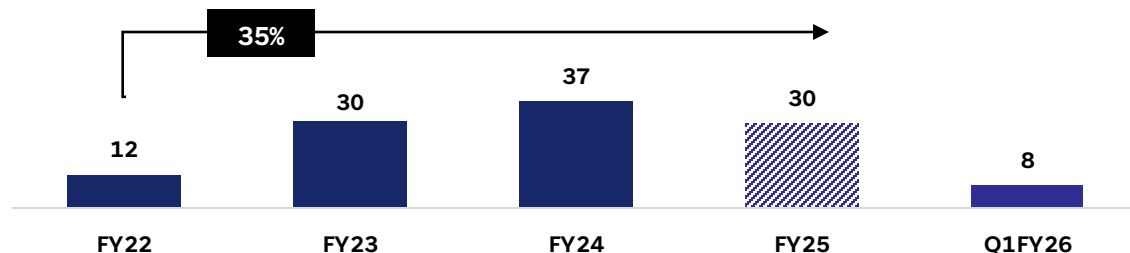
Long-term relationships and ongoing engagements with customers allow to plan Capex and enhance ability to benefit from increasing economies of scale

4. Investing in Projects to Drive Future Growth

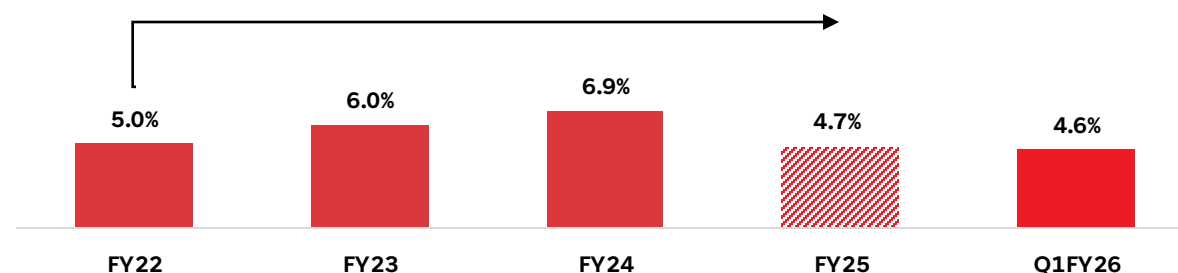
Planned Capex: ₹130 Crs over the next 2-3 Years; Total expansion of 5.5 lakh sq. ft.

We have invested significant capex in the past to expand our manufacturing capacities

Capex (INR Cr)



% of Capex to revenue



Intend to expand our manufacturing capacities for existing products to cater to the growing demand from our existing customers and to meet requirements of new customers

upto ₹400mn

Net Proceeds towards expansion of our existing manufacturing units and upcoming facilities

Propose to purchase new machineries and equipment to build-up additional capacity for our glass lining and stainless steel and nickel alloy equipment operations namely:



Welding
Machines



Cranes



Laser Scanning
cutting Machines

Addition of new facility



Installation of new Machinery



Increase production
capacity



Scale operations



Onboard new
customers



Introduce new
products



Better serve existing
customers

Reduced delivery time → Increase orders in hand

5. Strategic Partnership

Grow inorganically through strategic acquisitions and alliances

Agreement with HHV Pumps for supply of vacuum pumps with a private label arrangement.

Growth aided by other inorganic acquisitions

M/s S2 Engineering Services
(metals business)

M/s Stanpumps Engineering Industries
(pumps business)

C.P.K Engineers Private Limited (compliment existing capabilities)

Recently acquired the business of firms engaged in the business of manufacturing, supply, installation and repair of PTFE lined pipes and fittings

1

M/s Higenic Flora Polymers

2

M/s Yashasve Glass Lining Industries

A sale and purchase agreement for supply of certain grades of glass used by our glass lining division

1

Asahi Glassplant Inc.

2

GL Hakko

Plan to target entities that expand our opportunities in:-



Other end-markets



Geographic regions



New customers

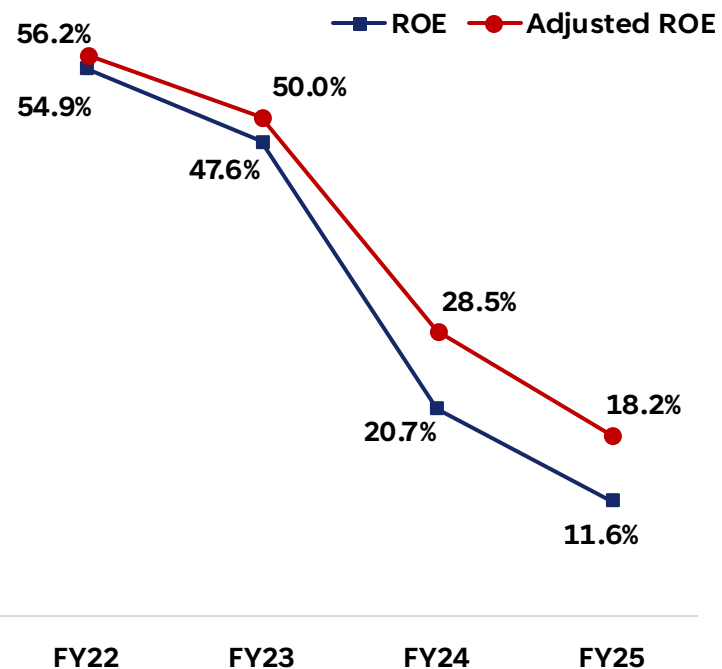


New products

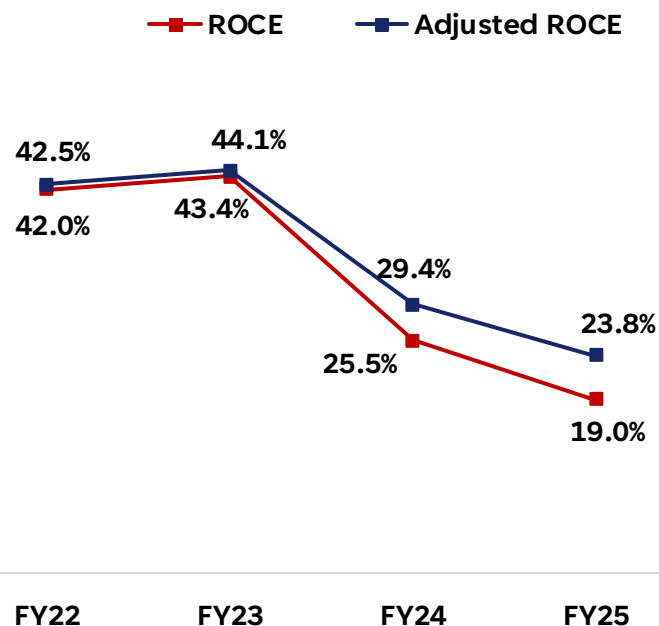
Strategic Partnership with Japan's AGI Group to Launch World's First Glass-Lined Shell and Tube Heat Exchangers in India

6. Profitable and Scalable Business Model

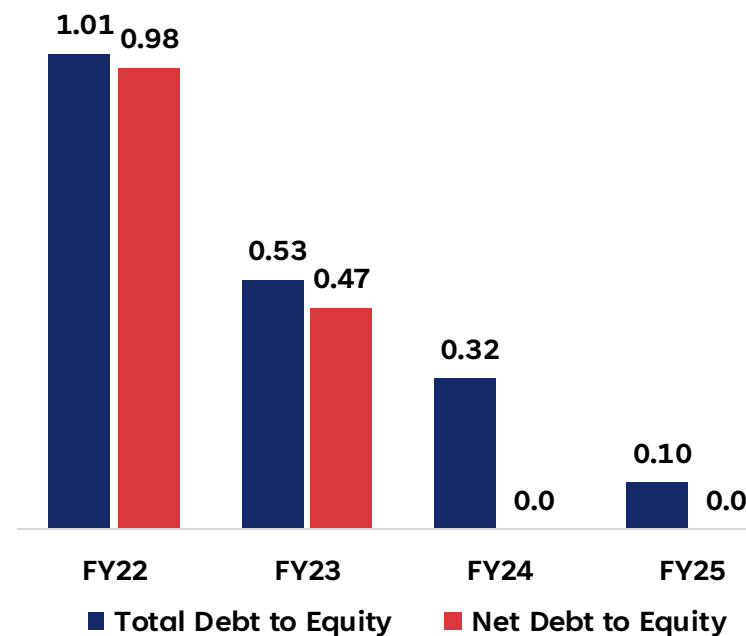
ROE/Adjusted ROE*



ROCE/Adjusted ROCE*



Total debt/Equity and Net debt/Equity

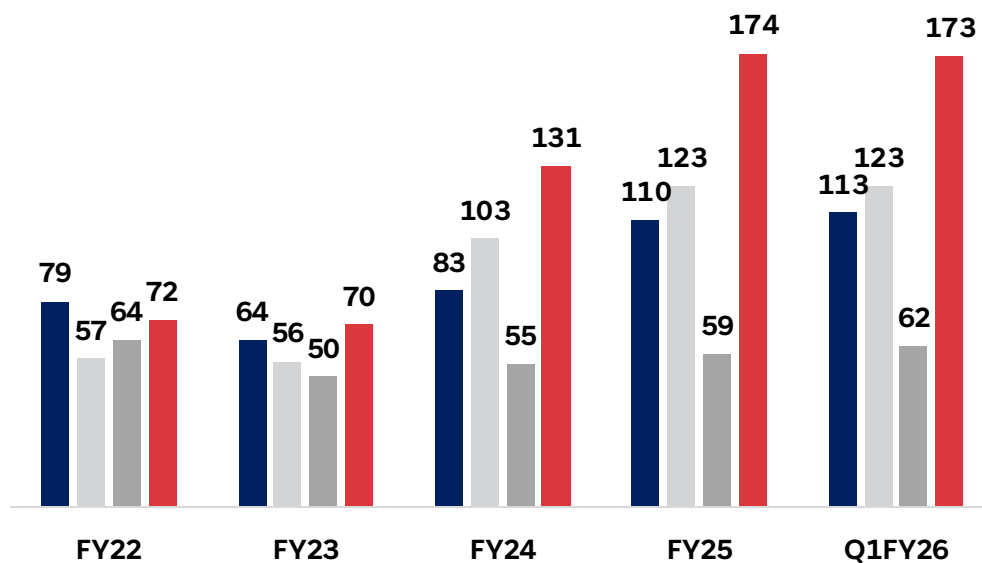


* Adjusted RoE and ROCE are calculated on average Net worth and Capital Employed net of cash.

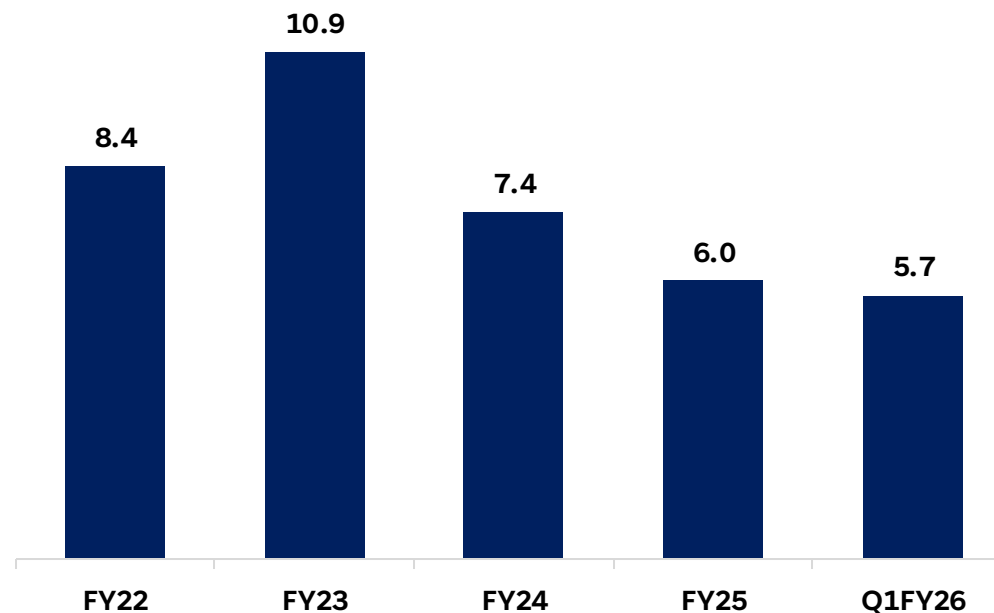
Improving Working Capital and Strong Asset TO

Working Capital Days

■ Receivable Days ■ Inventory Days ■ Payables Days ■ WC Days



Fixed Asset Turnover Ratio (x)



Strategic Priorities

Continue to expand and improve our existing product portfolio and enter into additional end-user industries

Continue to strengthen our existing product portfolio in line with our capabilities



Diversify into products with prospects for increased growth and profitability



Consolidate certain of our existing facilities to achieve cost efficiencies



Continue to pursue new products within existing segments
+ explore the use of engineering capabilities to diversify product offerings, especially in products from related segments



Propose to enter into additional end-user industries



Oil & Gas



Heavy
Engineering



Edible Oil



Flavours &
Fragrance



Paints &
Coatings



Expand our team to expand our sales and marketing reach will allow us to target newer customers in Southern & Western regions of India

Capitalise on increasing demand from international markets to grow our exports

Increasing the share of revenues from international markets

Grow inorganically through strategic acquisitions and alliances

Explore & consider opportunities that can create synergies between the proposed target companies and us, and align with our growth strategy

Plan to **target entities that expand our opportunities in:-**



Other
end-markets



Geographic
regions



New customers



New products

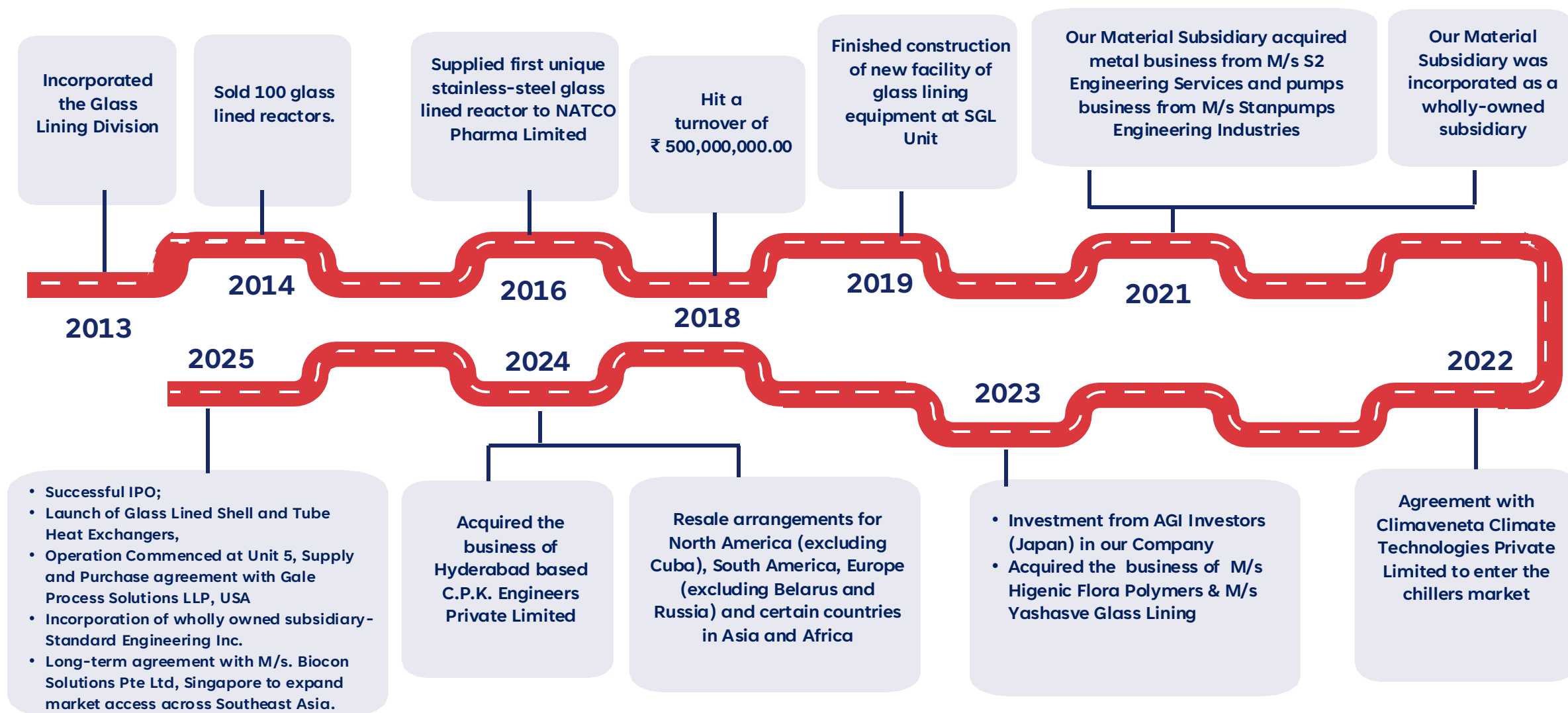


.....● QUARTER PERFORMANCE- Q1FY26

.....● BUSINESS OVERVIEW

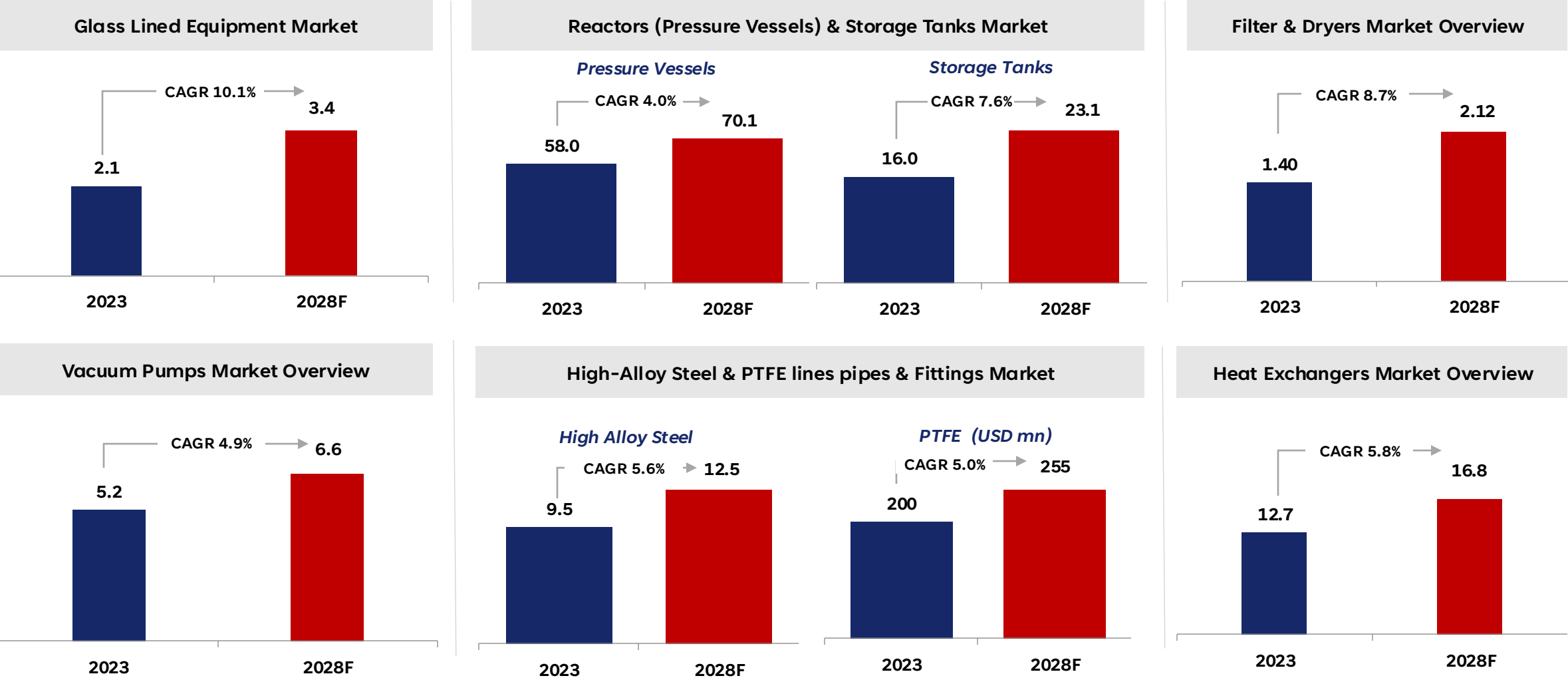
.....● ANNEXURE

From Vision to Reality: Our Company's Journey



Global Industry Growth Driving Expansion

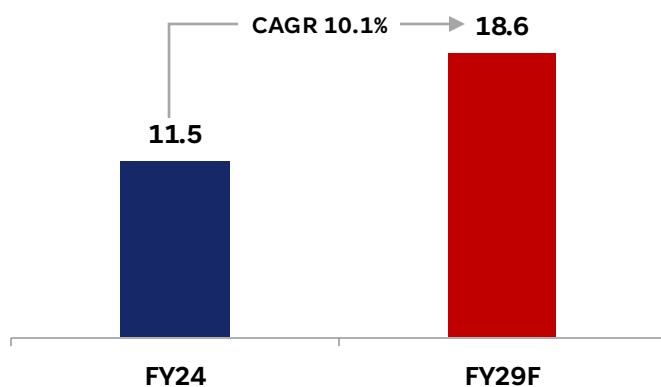
The Global Market Opportunity –Sizing (Values in USD Bn) and CAGR (2023 – 2028E), unless specified otherwise



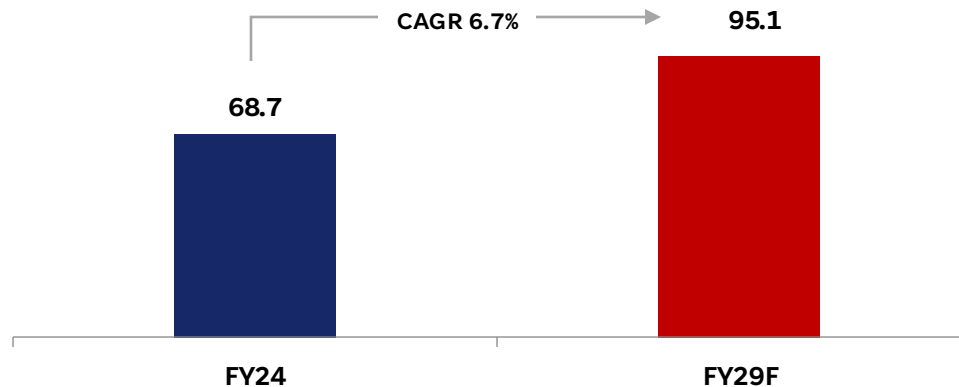
India's Expanding Industry Creating Massive Growth Opportunities for the Company

The India Market Opportunity –Sizing (Values in INR Billion) and CAGR (FY24 –FY29E), unless specified otherwise

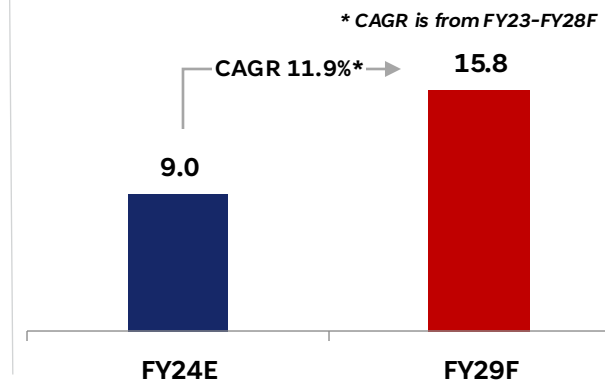
Glass Lined Equipment Market



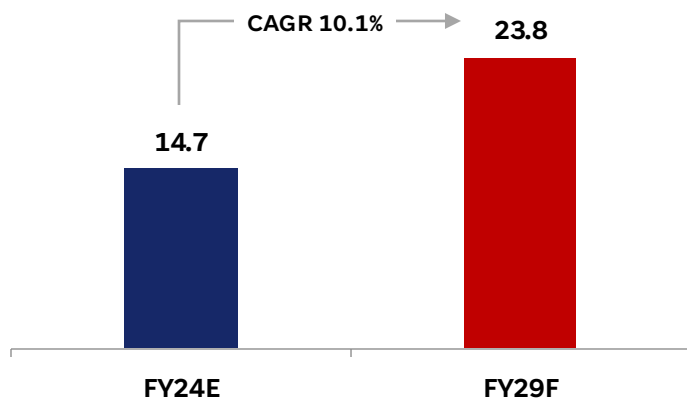
Reactors (Pressure Vessels and Storage tanks)
Market Overview



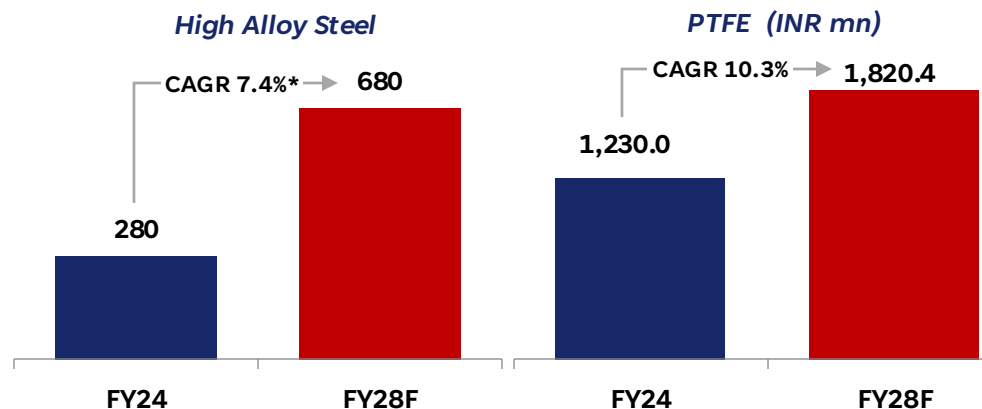
Filter & Dryers Market Overview



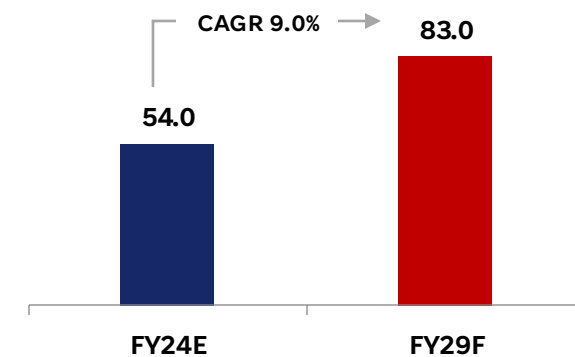
Vacuum Pumps Market Overview



High-Alloy Steel & PTFE lines pipes & Fittings Market



Heat Exchangers Market Overview



A Glimpse of our Plant



Standard Glass™
Customer Inspired Excellence



Well Diversified Product Portfolio

Reaction Systems (heat transfer systems, pipes & fittings, pumps, reactors)



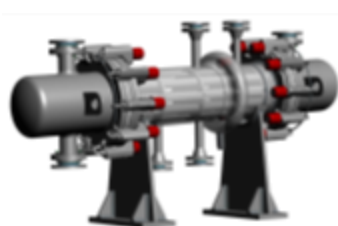
AE Reactor



BE Reactor



CE Reactor



Heat Exchanger



Pumps

Separation and Drying Systems (Filtration & Drying, Storage, Vessels)



Receivers



Storage Tank



Conical Dryer

Plant Engineering and Services (Services, utility systems, others)



Introducing our Leadership Team



Kandula Nageswara Rao
*Promoter and Managing
director*



Kandula Krishna Veni
*Promoter and Executive
Director*



Kandula Ramakrishna
*Promoter and Executive
Director*



**Venkata Mohana Rao
Katragadda**
*Promoter and Executive
Director*



Yasuyuki Ikeda
*Non-Executive Director
(Nominee of AGI Investors)*



Kallam Hima Priya
*Company Secretary
& Compliance officer*



Anjaneyulu Pathuri
CFO



**Kudaravalli Punna
Rao**
*Executive Vice President,
Manufacturing*



**Palayil Nanda
Kumar**
*Chief Marketing Officer
– South India*



**Bhanu Prakash
Kandula**
*Vice President,
Manufacturing*



Vara Prasad
*Vice President -
Operations*



**Somanchi Datta
Phani Prabhakar**
*General Manager -
Projects*



**Radhakrishna
Bandi**
*Asst. General Manager -
Purchase*



**Sambasiva Rao
Gollapudi**
*Non-Executive Chairman,
Independent Director &
Audit Committee
Chairman*



**Sudhakara Reddy
Siddareddy**
Independent Director



**Radhilka
Nannapaneni**
Independent Director

Historical Profit and Loss Statement

Particulars (All amounts are in INR Crs. except otherwise stated)	2022	2023	2024	2025
Revenue from Operations	240.2	497.6	543.7	613.7
Other Income	1.3	2.5	6.0	12.3
Total Income	241.5	500.1	549.7	626.0
COGS	115.1	285.5	317.7	344.3
Gross Profit	126.4	214.6	232.0	281.7
Total Expenditure	199.7	411.8	448.8	506.2
EBITDA	41.8	88.3	100.9	119.7
<i>EBITDA Margins (%)</i>	17.3%	17.6%	18.4%	19.1%
Depreciation	4.2	7.7	9.3	11.1
Profit Before Interest & Tax	37.5	80.5	91.6	108.7
Interest	3.8	8.7	11.8	15.1
Profit Before Tax (PBT)	33.8	71.9	79.8	93.5
Tax	8.6	18.4	19.8	24.9
Net Profit	25.1	53.4	60.0	68.6
<i>Net Profit Margins (%)</i>	10.4%	10.7%	10.9%	11.0%
Diluted Earnings Per share (Rs.)	2.2	3.5	3.5	3.5

Historical Balance Sheet



Standard Glass™
Customer Inspired Excellence

Particulars	2022	2023	2024	2025
Equity				
Equity share capital	15.3	15.8	18.2	199.5
Other equity	53.7	139.9	389.2	507.3
Non-controlling interests	-	-	1.6	5.9
Total Equity	69.0	155.7	409.0	712.7
Non-current liabilities				
Financial liabilities				
(a) Borrowings	6.8	3.0	0.6	2.0
(b) Lease liabilities	18.2	18.5	12.4	22.6
Provisions	1.4	2.1	0.9	1.1
Deferred tax liabilities (net)	0.4	0.6	0.6	1.3
Total Non-Current Liabilities	26.8	24.2	14.5	26.9
Current liabilities				
Short term borrowings	42.4	57.0	113.2	37.1
Trade payables	62.5	75.0	88.7	108.2
Short terms Provisions	0.6	0.8	0.9	1.5
Other current liabilities	96.9	35.1	39.1	71.9
Total Current Liabilities	202.3	167.9	241.9	218.7
Total Equity and Liabilities	298.1	347.8	665.4	958.4

Particulars	2022	2023	2024	2025
Non-Current Assets				
Property plant and equipment	31.9	54.7	82.2	101.0
Capital work-in-progress	0.7	3.3	4.5	8.5
Right-of-use assets	19.7	19.7	13.0	26.2
Goodwill	-	-	-	7.7
Other intangible assets	0.4	0.6	1.0	1.0
Financial assets				
(a) Loans	0.2	-	-	-
(b) Other financial assets	3.6	2.1	1.4	2.0
Income tax asset (net)	-	0.7	-	-
Other non-current assets	4.1	3.5	4.6	13.9
Total Non-Current Assets	60.6	84.7	106.6	160.3
Current Assets				
Inventories	125.9	143.4	224.8	279.3
Financial assets				
(a) Trade receivables	82.2	91.3	154.8	214.0
(b) Cash and cash equivalents	0.1	5.4	15.4	1.7
(c) Bank balances other than cash and cash equivalents	-	-	36.5	119.9
(d) Other financial assets	1.2	5.2	95.5	145.9
Other current assets	28.1	17.8	31.7	37.3
Total Current Assets	237.6	263.1	558.8	798.1
Total Assets	298.1	347.8	665.4	958.4

*All amounts are in INR Crs except otherwise stated



Standard Glass™
Customer Inspired Excellence

Thank You

Investor Relations Contact: Go India Advisors LLP

Monali Jain
Go India Advisors
monali@GoIndiaAdvisors.com
M:+91 8078675682

Sheetal Khanduja
Go India Advisors
sheetal@GoIndiaAdvisors.com
M:+91 97693 64166

Company Contact:

Anjaneyulu Pathuri
Chief Financial Officer (CFO)
anjaneyulu@standardglr.com
Standard Glass Lining
Technology Limited

Hima Priya
Company Secretary
cshima@standardglr.com
Standard Glass Lining
Technology Limited

Company's
Investor Relations
investorrelations@standardglr.com
Standard Glass Lining Technology
Limited

