

SHIV TEXCHEM LIMITED

(Formerly known as Shiv Texchem Private Limited)



Regd.Off.: 216, 2ND FLOOR, KAMLA SPACE, KHIRA NAGAR, S. V. ROAD, SANTACRUZ (W), MUMBAI - 400 054.

Corporate off.: 602/NB/C, 17D SAVOY CHAMBER, OPP.TPS II V.P.ROAD, DATTATRAYA ROAD, SANTACRUZ(W) MUMBAI - 400054.

CIN: L24110MH2005PLC152341 Tel : +91-22-35236213/ +91 22-35221869 E-mail: shivtex.chokhani@gmail.com, info@shivtexchem.com

Date: 23rd September, 2025

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

Scrip Code: 544272

Sub.: Intimation of Analyst/ Institutional Investor(s) Meeting Presentation

Dear Sir/Madam,

Pursuant to the Investor meet completed on 22nd September 2025 and in continuation of the Intimation submitted by Shiv Texchem Limited, we are hereby submitting a corrigendum to the Presentation uploaded on 22nd September, 2025. Requesting you to please take the same in your records. The file for the same is attached to this letter.

No Unpublished Price Sensitive Information is proposed to be shared by the Company during the aforesaid Analyst / Institutional Investor(s) Meeting.

This is for your information and records.

Thanking You,

For Shiv Texchem Limited

VIKAS
PAVANKUMAR

Digitally signed by
VIKAS PAVANKUMAR
Date: 2025.09.23
14:58:12 +05'30'

Vikas Pavankumar
Managing Director
DIN: 00323118



Shiv Texchem Limited

Formerly known as Shiv Texchem Private Limited

Investor Presentation

September 2025



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Shiv Texchem Limited

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01

Business Overview



Shiv Texchem-Building Scalable Supply Chains for Critical Chemicals



Shiv Texchem Ltd imports and distributes **hydrocarbon-based chemicals**, supplying critical raw materials to industries such as:

- **Paints & coatings**
- **Printing Inks**
- **Agro-Chemicals**
- **Specialty Polymers**
- **Pharmaceuticals**
- **Industrial chemicals**

Aggregating customer demand and engaging producers on negotiation, quality, and logistics

Efficient handling and reliable supply are supported by facilities at major ports such as:

- **Kandla**
- **Mundra**
- **JNPT**
- **Mumbai**
- **Hazira**



750+
Customers



65+
Suppliers



45+
Products



10+
Industries

FY22-FY25 : Growth Trajectory

37%
Revenue*
CAGR

58%
EBITDA*
CAGR

51%
PAT
CAGR

FY25 : Financial Performance

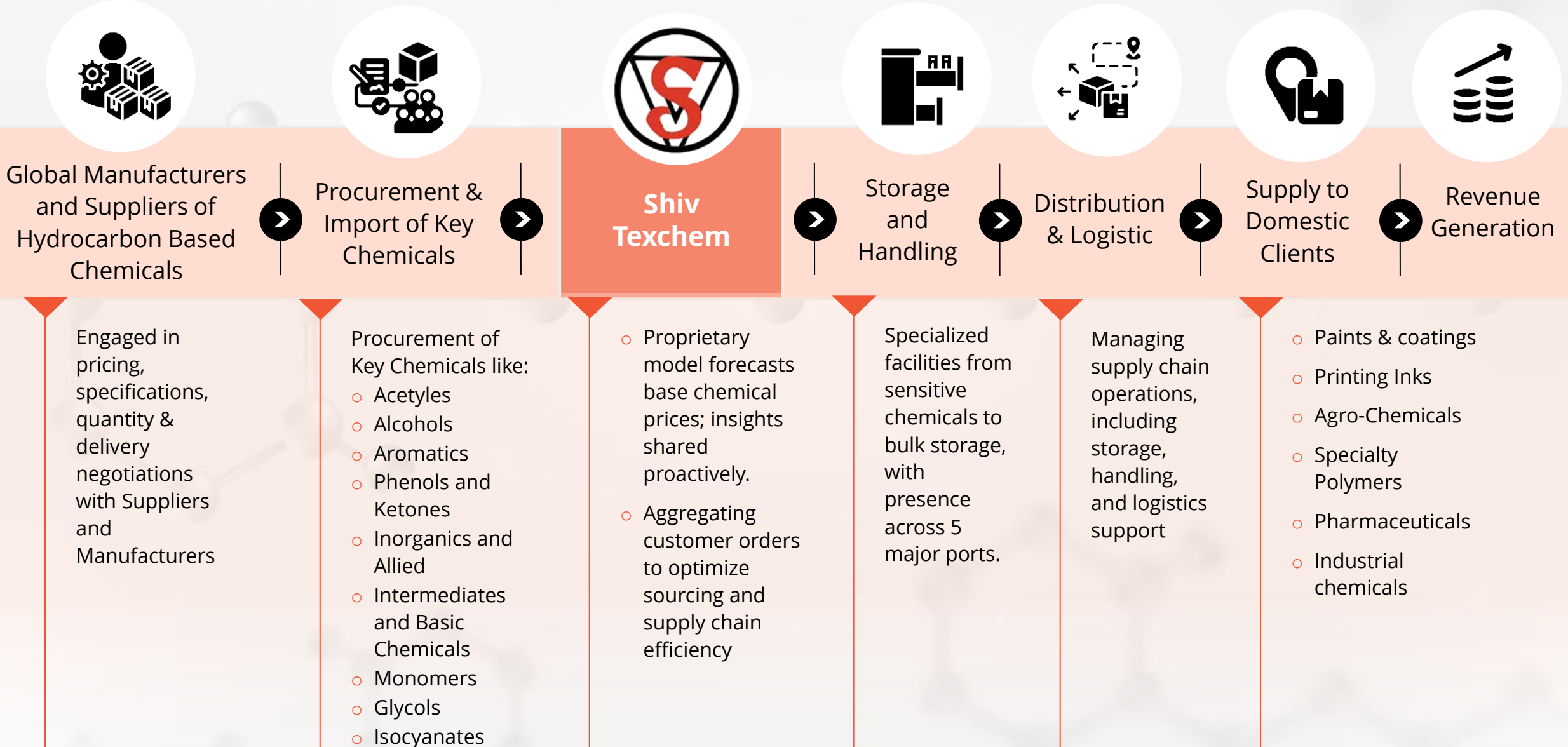
21%
ROCE

14%
ROE

0.49x
Net Debt/Equity

**Incl. Other Income*

End-to-End Chemical Supply Chain Solution



Shiv Texchem: Centralizing Chemical Sourcing for India's Industries



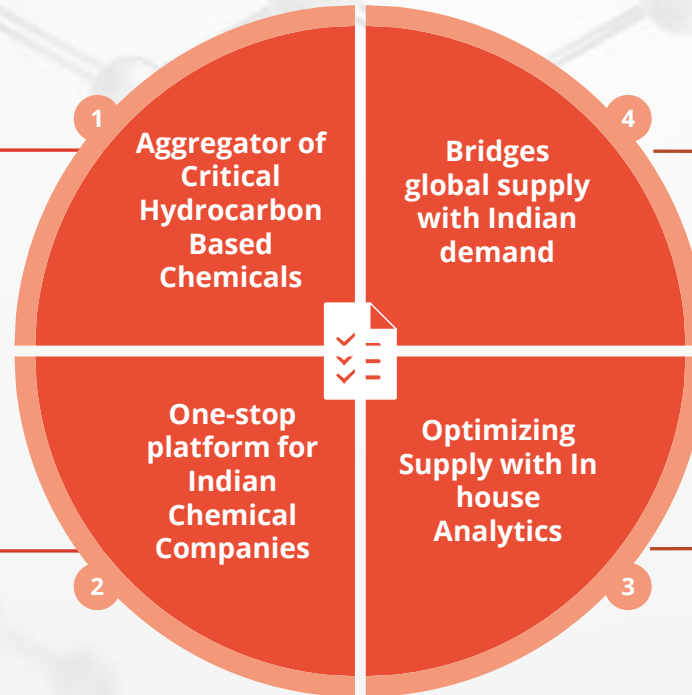
Problem Statement

High import reliance, fragmented sourcing, and volatile prices create inefficiencies and supply risks for India's chemical buyers

The Problem

- India imports ~**45–50% of hydrocarbon-based chemicals**.
- Heavy reliance on a few fragmented global suppliers exposes domestic industries to **price volatility and supply risk**
- Growing demand from paints, coatings, plastics, adhesives, and agrochemicals **widening the import gap**

Shiv Texchem's Right to Win



**Shiv Texchem
Centralizing
Chemical
Sourcing**

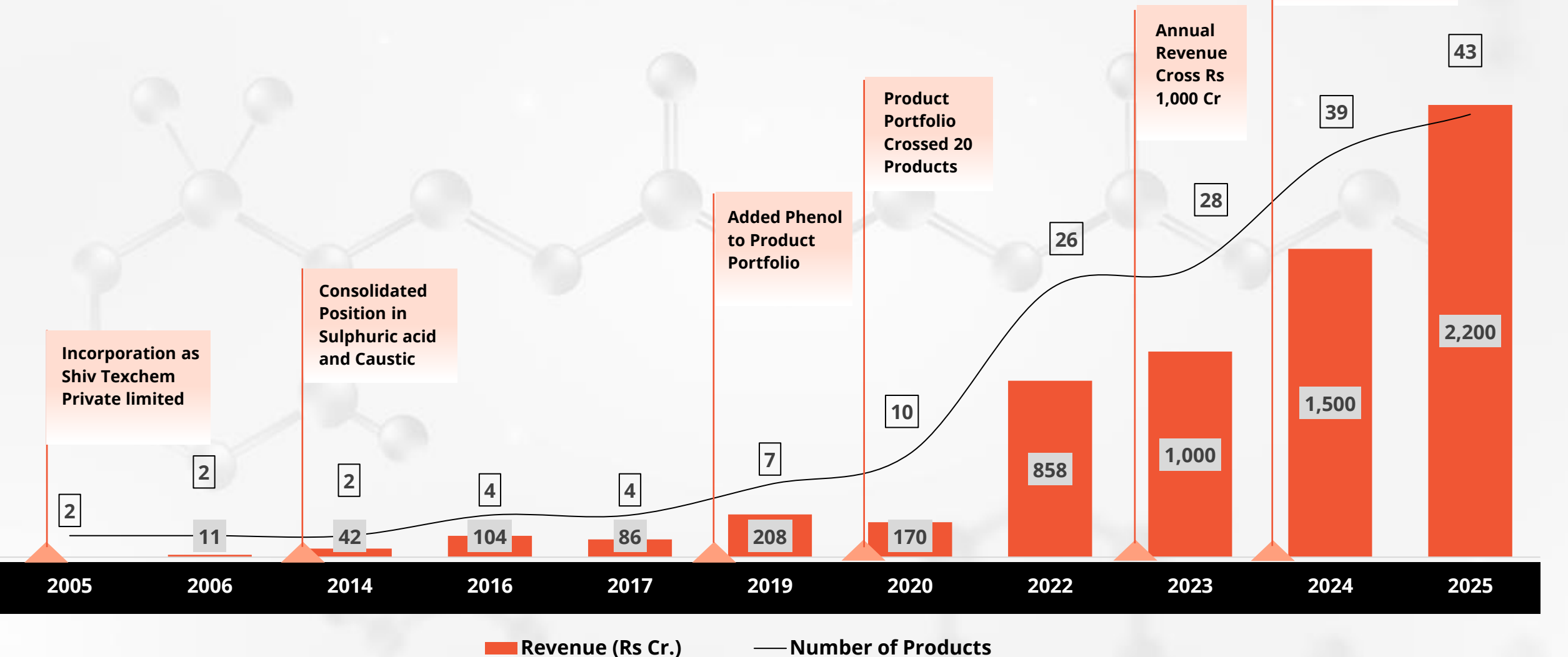
Value Delivered

- **Reliable Supply:**
Continuous access to critical hydrocarbons
- **Reduced Risk:**
Mitigates price volatility and supply disruptions
- **Faster Procurement:**
Streamlined sourcing and delivery
- **Informed Decisions:**
Data-driven insights for planning and pricing

Platform for Scalable Growth



Got listed on BSE
SME as Shiv
Texchem Limited



Revenue CAGR of 31% (FY05-FY25)



To be the Amazon of Petrochemicals for the Indian Manufacturing Diaspora...



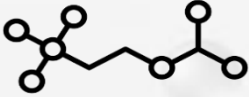


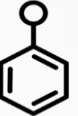
Mr. Vikas Pavankumar

Chairman & Managing Director

“At Shiv Textchem, we are aiming to build the **go-to platform for chemical sourcing, transforming how India’s industries access critical raw materials**. Through a **consultative approach**, combined with our **proprietary value-added tools** and **end-to-end storage and handling infrastructure**, we deliver insights, reliability, and transparency, becoming the trusted backbone of India’s manufacturing growth..”

Empowering Indian Chemical Players with Secure Access to Critical Inputs



Product Family	Sub-Product Group	Application of Product	Criticality as a Raw Material
 Acetyls	Acetic Acid	Industrial chemicals	
	N-Butyl Acetate	Paints, thinners, coating, inks	
	N-Propyl Acetate	Paints, thinners, coating, inks	
	Vinyl Acetate Monomer	Adhesives and Polysols	
 Alcohol	2-Ethyl Hexanol	Plasticizers	
	Isobutanol	Plasticizers and Paints	
	Isopropyl Alcohol	Sanitizers, Pharmaceuticals and Inks	
	Methanol	Plywood, Pharmaceuticals and Agro products	
	N Butanol	Plasticizers and coating	
	N Propyl Alcohol	Agro-chemical and Esterification	
 Aromatics & Blended Stock	De-Aromatised Solvents -D40/D80/D100	Mosquito Repellents	
	Exxsol Hexane/ Nhexane	Agro-chemical and Paints	
	Isomer/Solvent Mix Xylene	Paints and Coatings and Agro-Chemicals	
	Solvent C-9 and C-10	Paints and Agrochemicals	
	Toluene	Paints, Inks, Pharmaceuticals and Nitration process	
 Phenolic & Ketones	Acetone	Pharmaceuticals	
	Cyclohexanone	Agrochemicals and Ketonic Resins	
	Methyl Ethyl Ketone	Inks, Packaging and Agrochemicals	
	Methyl Iso Butyl Ketone	Inks, Packaging and Automobile Lubricants	
	Phenol	Plywoods and Agrochemicals	

INDICATORS -

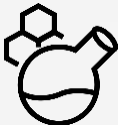

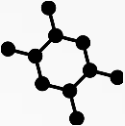
HIGH

MEDIUM

LOW

Empowering Indian Chemical Players with Secure Access to Critical Inputs



Product Family	Sub-Product Group	Application of Product	Criticality as a Raw Material
 Inorganics and Allied	Aluminium chloride	Agro products and pigments	Low
	Caustic Soda Lye	Pharmaceuticals, Agrochemicals and Dyes	Medium
	Caustic Soda Flakes	Pharmaceuticals, Agrochemicals and Dyes	Medium
	Hydrochloric Acid	Amines and Agro products	Low
	Light Soda Ash	Detergents and Agrochemical	Low
	Nitric Acid	Nitration	Medium
	Sulphuric Acid	Dyes, Agrochemicals and Florochemicals	Medium
 Intermediate and Basic Chemicals	DMF	Pharmaceutical and Agro Products	Low
	Pthalic Anhydride	Paints and Resins	Low
	Maleic Anhydride	Paints and Resins	Low
	Tetrahydrofuran	Battery	Low
	Ethylene Di Chloride	PVC pipes and Pharmaceuticals	Medium
	Linear Alkyl Benzene	Soaps and Detergents	Medium
	Melamine	Plywood and construction materials	Medium
 Monomers	2-Ethylhexyl Acrylate	Paints	Low
	Acrylonitrile	Polymers, Oil Drilling and Acrylic Fibers	Medium
	Methyl Methacrylate	Construction materials and Paints	Medium
	N-Butyl Acrylate	Paints and BOPP Tapes	Medium
	Styrene Monomer	Resins and Emulsions	Medium
Glycol	Butyl Glycol	Paints and Coatings	Medium
	Propylene Glycol	Eye drops and Cosmetic	Medium
Isocyanates	Aniline	Inks, Dyes and Agrochemical	Medium

INDICATORS -

HIGH

MEDIUM

LOW




11



Shiv Texchem -The Sourcing Backbone for Critical Chemicals



Shiv Texchem bridges this gap by ensuring reliable imports of these critical raw materials



43
Key Chemicals
Sourced from Global
Manufacturers

Out of which....



12

.....are Critical
Raw Materials
in Crucial
Industries

Of which India is
Top 10 Importer in...



9

.....Significant
Chemicals

**Role of
Shiv
Texchem**

Enabling Indian
chemical players
with critical raw
materials



Leveraging a
strong global
sourcing network



Delivering
procurement and
logistics excellence



Supporting industry
growth with reliable
supply

02

Case Studies



Case Study (1/3)



Client: Berger Paints India Limited –

One of India's leading paint manufacturers with 15+ manufacturing facilities across the country.



The Problem

- **Methyl Methacrylate (MMA)** is a critical raw material with only **3-4 global manufacturers**.
- **Asia-Pacific supply disruption** caused MMA prices to surge to **\$2,200/tonne**.
- Risk of **severe margin erosion and significant cost escalation** if purchased entirely at peak prices.



Our Consultative Solution

- **Engaged directly with Berger's purchase manager** to design a procurement strategy.
- Recommended **splitting orders: buy 250-300 tonnes for first 15 days, wait for prices to normalize, then purchase balance requirement**.
- **Used proprietary value-added tools** to correlate MMA pricing with crude benchmarks, giving clear market intelligence and cost-saving rationale.



Results / Benefit

- Helped Berger **avoid full procurement at peak price**, leading to **material cost savings**.
- Business from Berger quadrupled: monthly **orders rose from ₹2-3 Cr to ₹7-8 Cr**.
- Strengthened long-term strategic relationship, positioning Shiv Textchem as a trusted sourcing partner.

Case Study (2/3)



Client: GreenLam Industries –

Leading player in laminates and decorative surfaces, where phenol is a key raw material after plywood.



The Problem

- Needed to procure large volumes of phenol for laminate production.
- Faced **high market prices linked to crude at ~\$70**, putting **pressure on raw material costs**.



Our Consultative Solution

- Applied **proprietary value-added, strategic model** to identify optimal buying opportunity.
- Enabled GreenLam to **purchase phenol at \$900/tonne, equivalent to crude at \$60, versus market crude price of \$70**.
- Provided clear market intelligence and strategic guidance to time purchases effectively.



Results / Benefit

- GreenLam benefited significantly from this strategic model and consultative approach, securing a strong cost advantage.
- Placed a **large order of ~1,000 tonnes through Shiv Texchem under this model**.
- Deepened the client relationship, reinforcing Shiv Texchem's role as a trusted, insight-driven sourcing partner.

Case Study (3/3)



Client: BASF – A global leader in chemicals, which traditionally does not work with domestic distributors and sources Styrene only through global players.



The Problem

- Faced **safety and compliance challenges** related to Styrene procurement **under global policies**.
- Needed a **partner with specialized tankage, storage, transportation, and loading/unloading capabilities** to ensure safe and compliant handling.



Our Consultative Solution

- Conducted a **pilot procurement program of ~3,000 tonnes** for BASF.
- **Customized logistics, tankage, and weighing processes** to meet BASF's stringent safety requirements.
- Provided **end-to-end handling and transportation** through Shiv Texchem's specialized logistics team.



Results / Benefit

- BASF paid a **premium of ₹3 per unit** over and above the product price **for Shiv Texchem's value-added services**.
- This enabled Shiv Texchem to **earn incremental margin** beyond its fixed formula-based pricing.
- Successfully positioned Shiv Texchem as **a trusted domestic sourcing partner** for a client that otherwise relies exclusively on global suppliers.

03

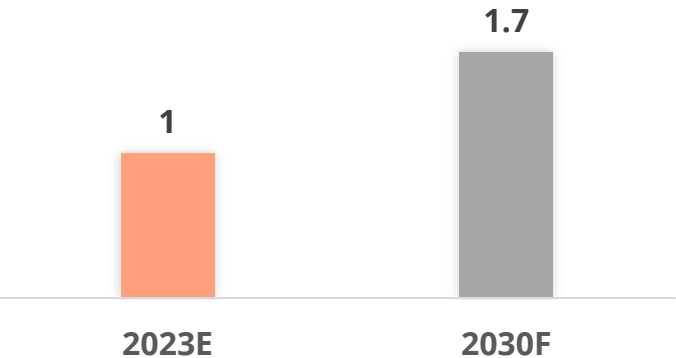
Competitive Edge



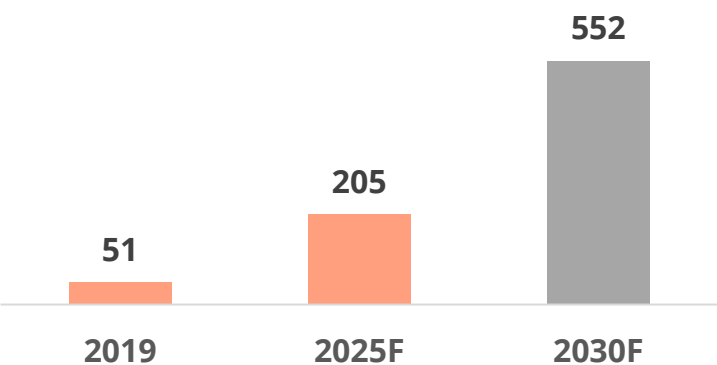
Shiv Texchem: Partnering in India's Chemical Growth



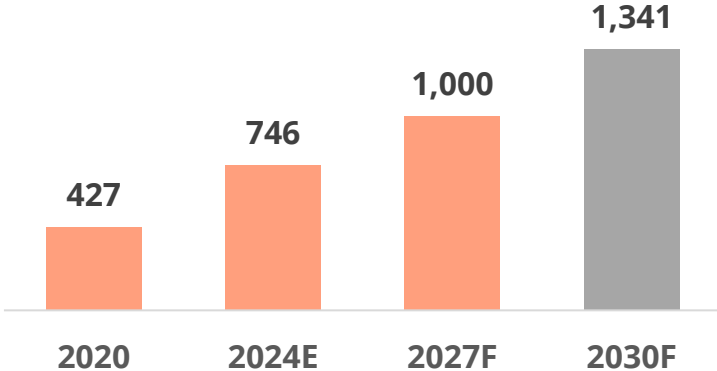
Printing Ink Industry (USD Bn)



Packaging Industry (USD Bn)



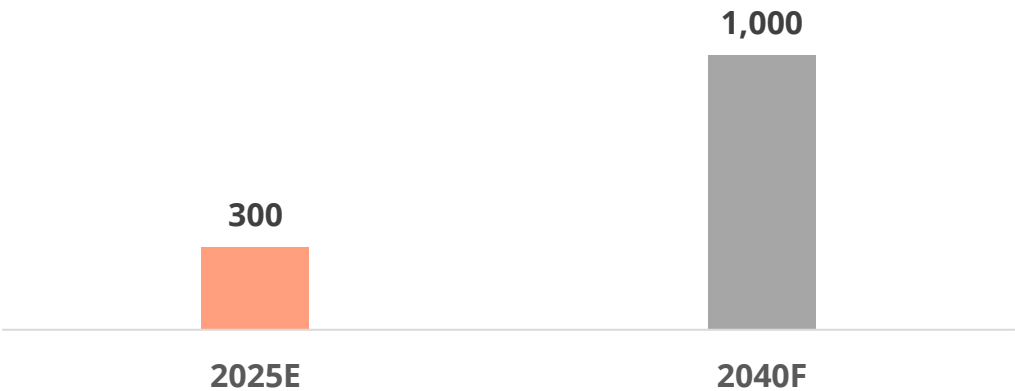
Paints & Coatings Industry (USD Bn)



Agrochemical Industry (USD Bn)



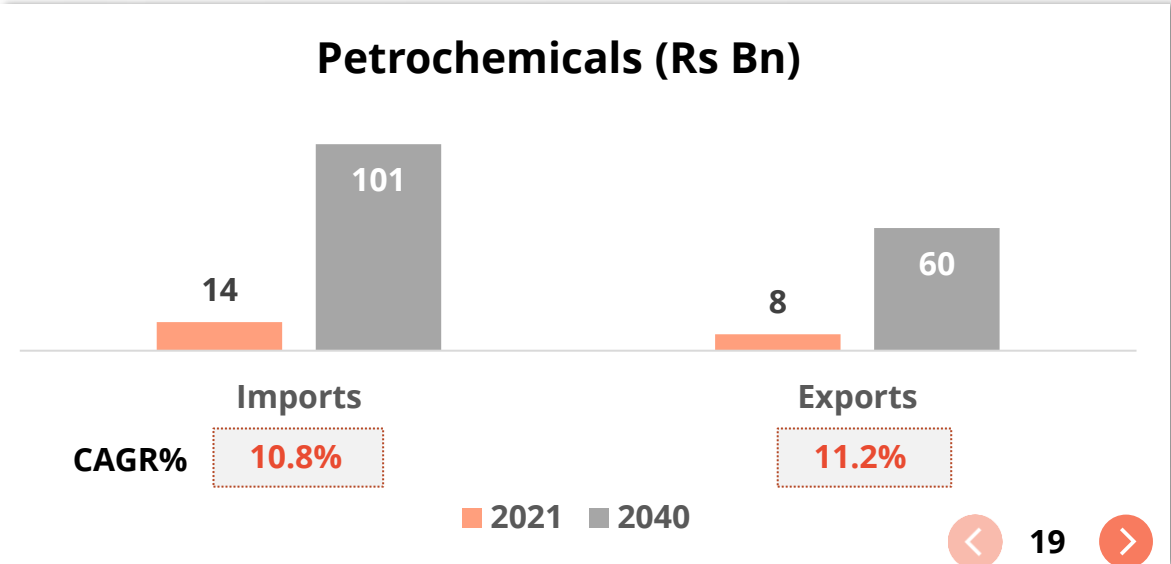
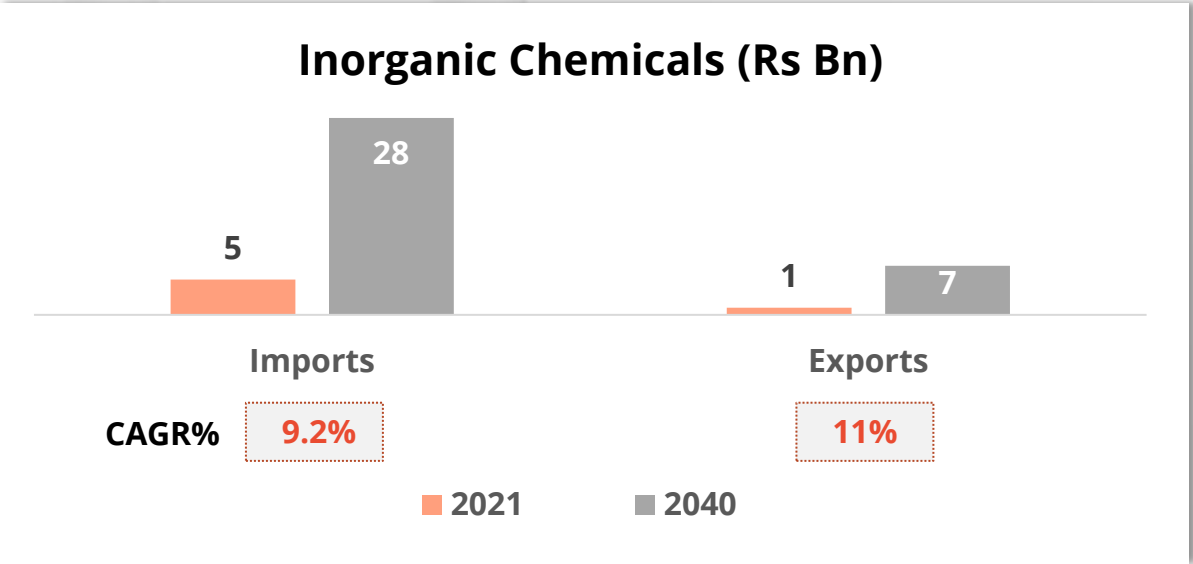
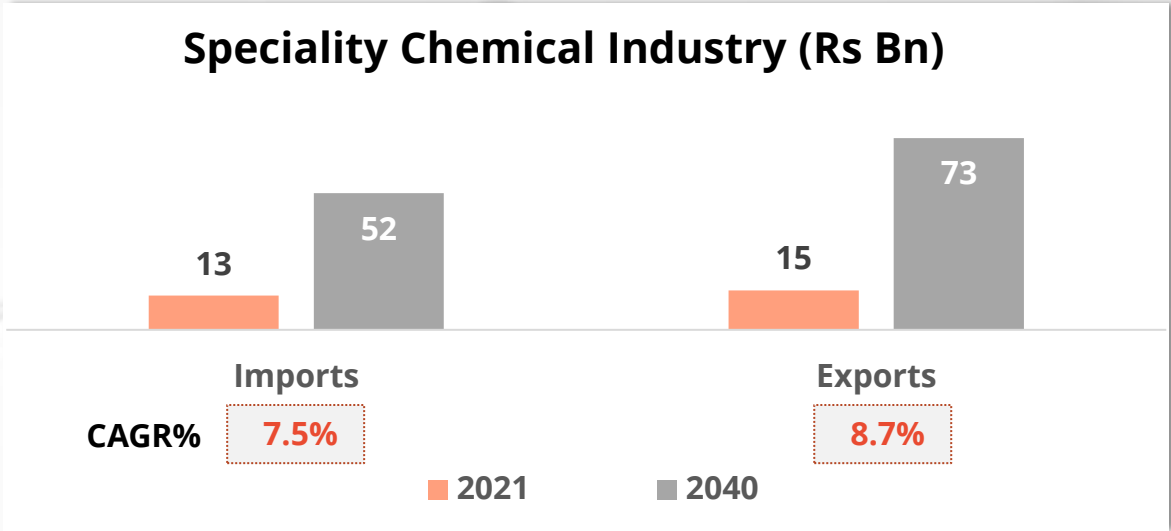
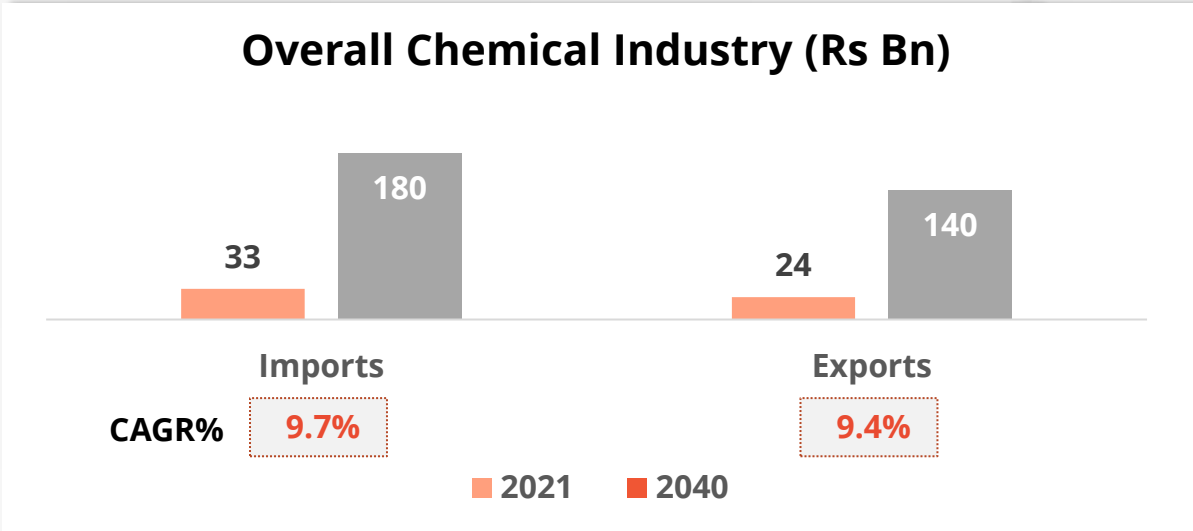
Petrochemical Industry (USD Bn)



Rising Import Dependence in Chemical



With a projected \$40–42 Bn trade deficit by 2040, India’s chemicals sector presents significant growth opportunities for strategic import partners like Shiv Textchem Ltd



Shiv Texchem's Competitive Edge



**Strong Product
(45+) and
Customer Base
(750+)**



**Global Supplier
Network**



**Proprietary
Value-Added
Tools**



**End-to-End
Storage and
Handling
Advantage**

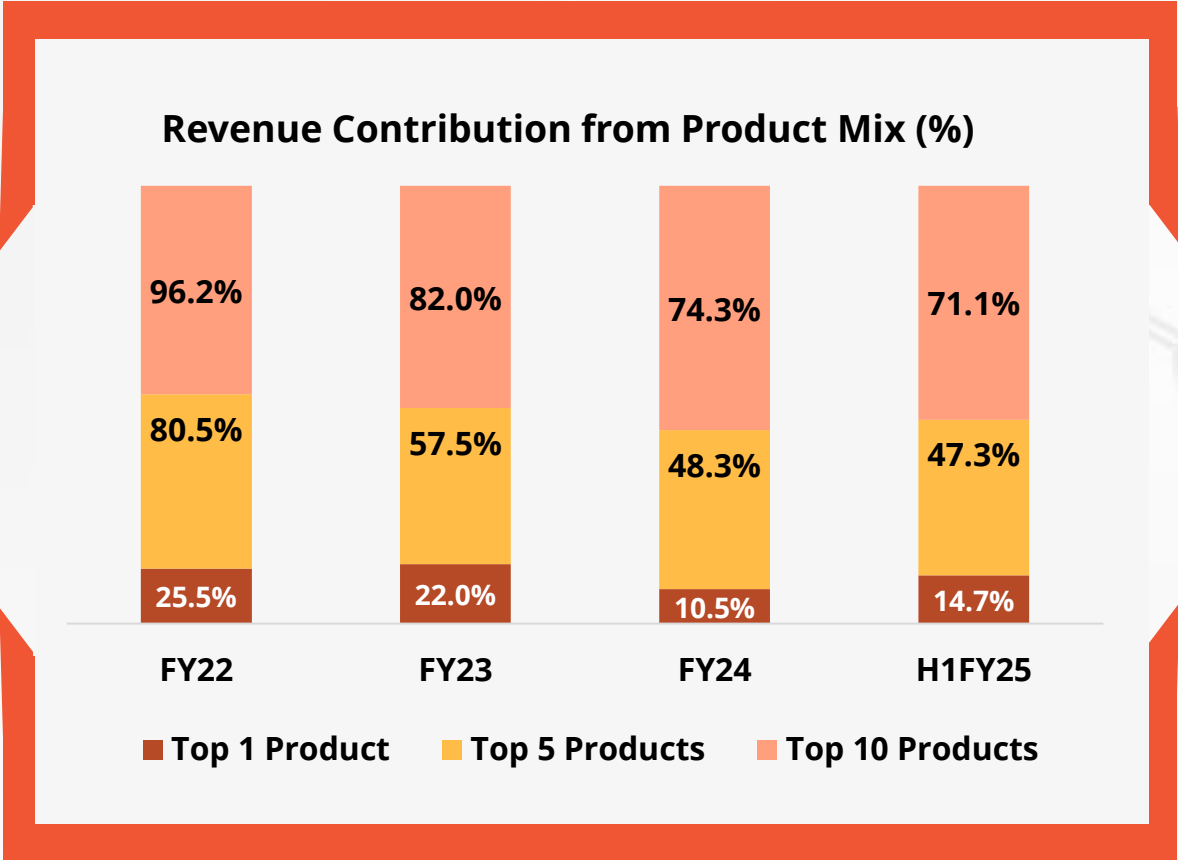


**Robust
Financial
Strength**

Balanced Revenue Contribution Across Portfolio and Customers



Diversified Product Mix



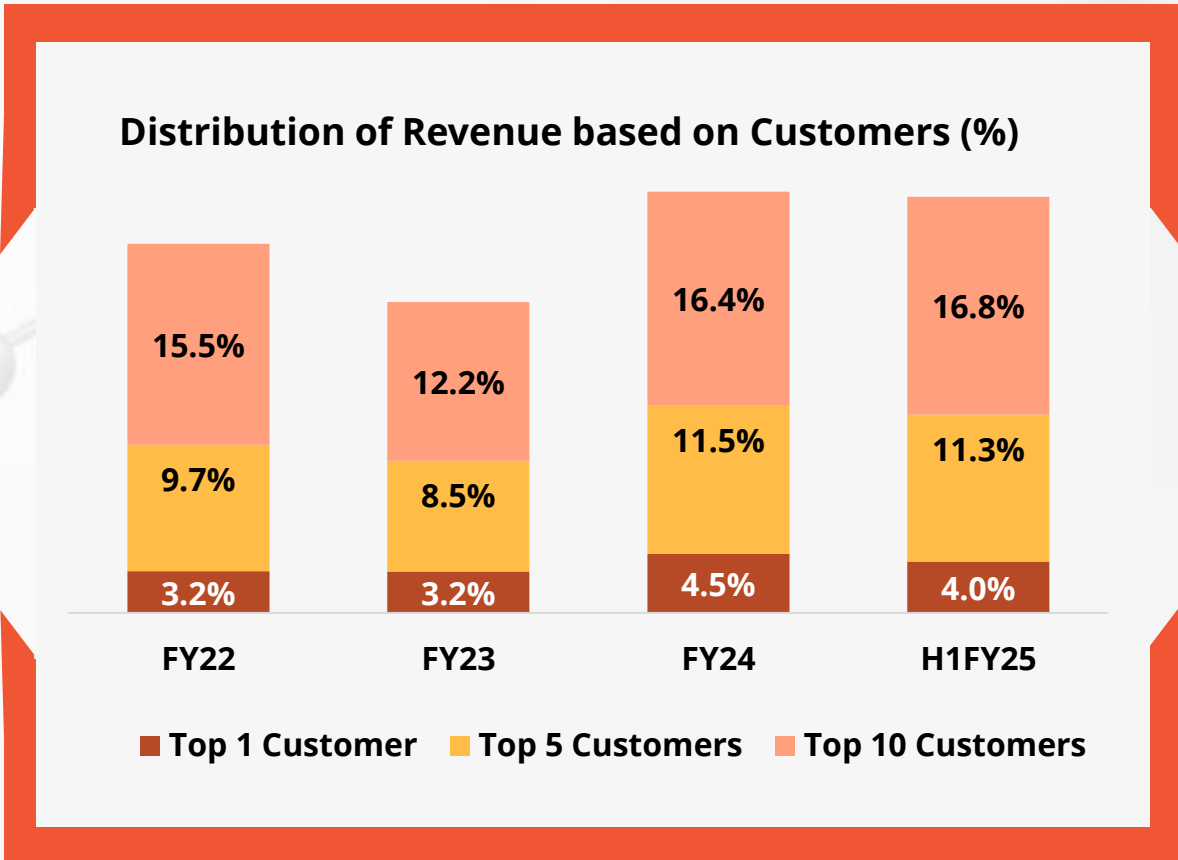
Diversified product portfolio counters seasonal trends



Ability to address different business cycles across industries



... and Broad Customer Base



Helps retain existing customers through consistency



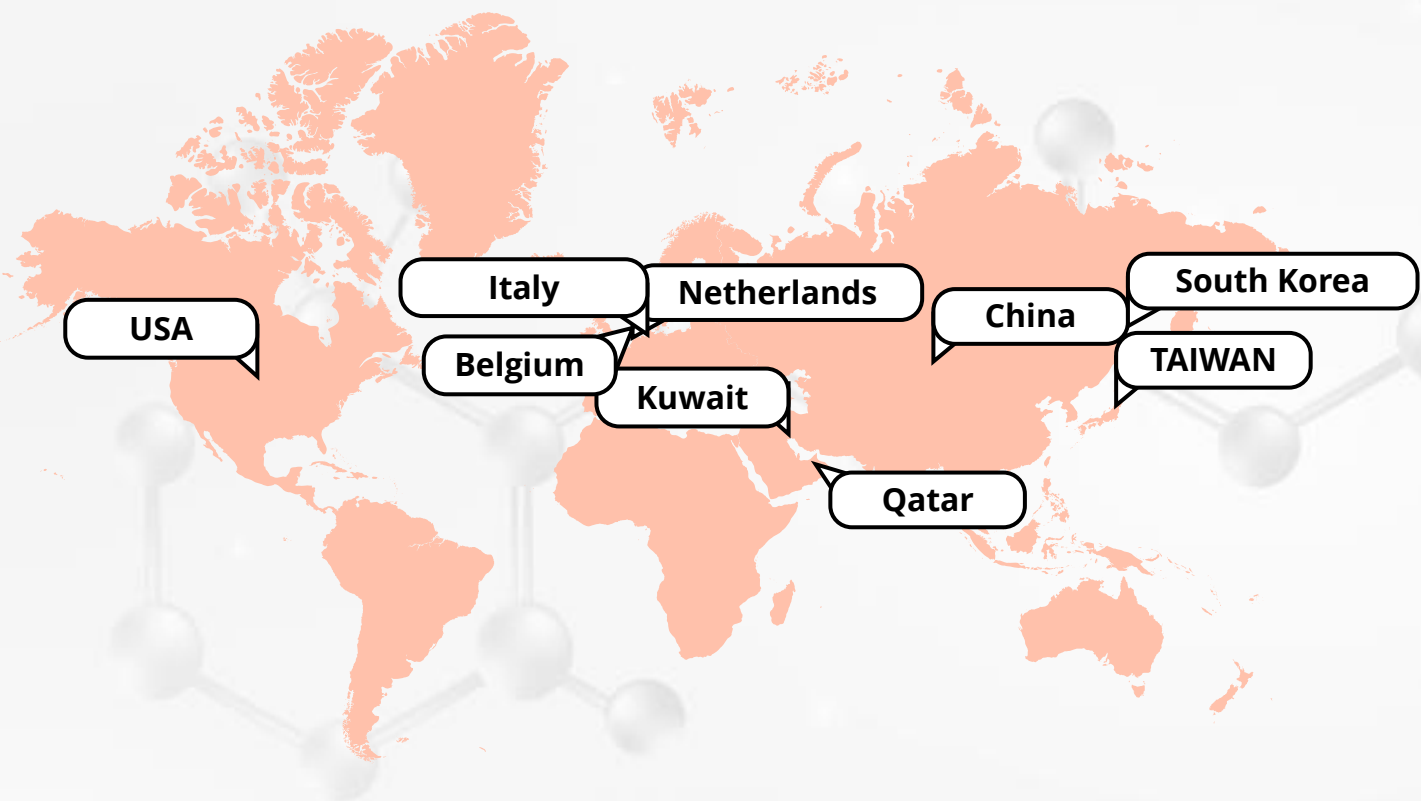
Enables attraction of new customers with broader coverage

Partner to Leading Corporates



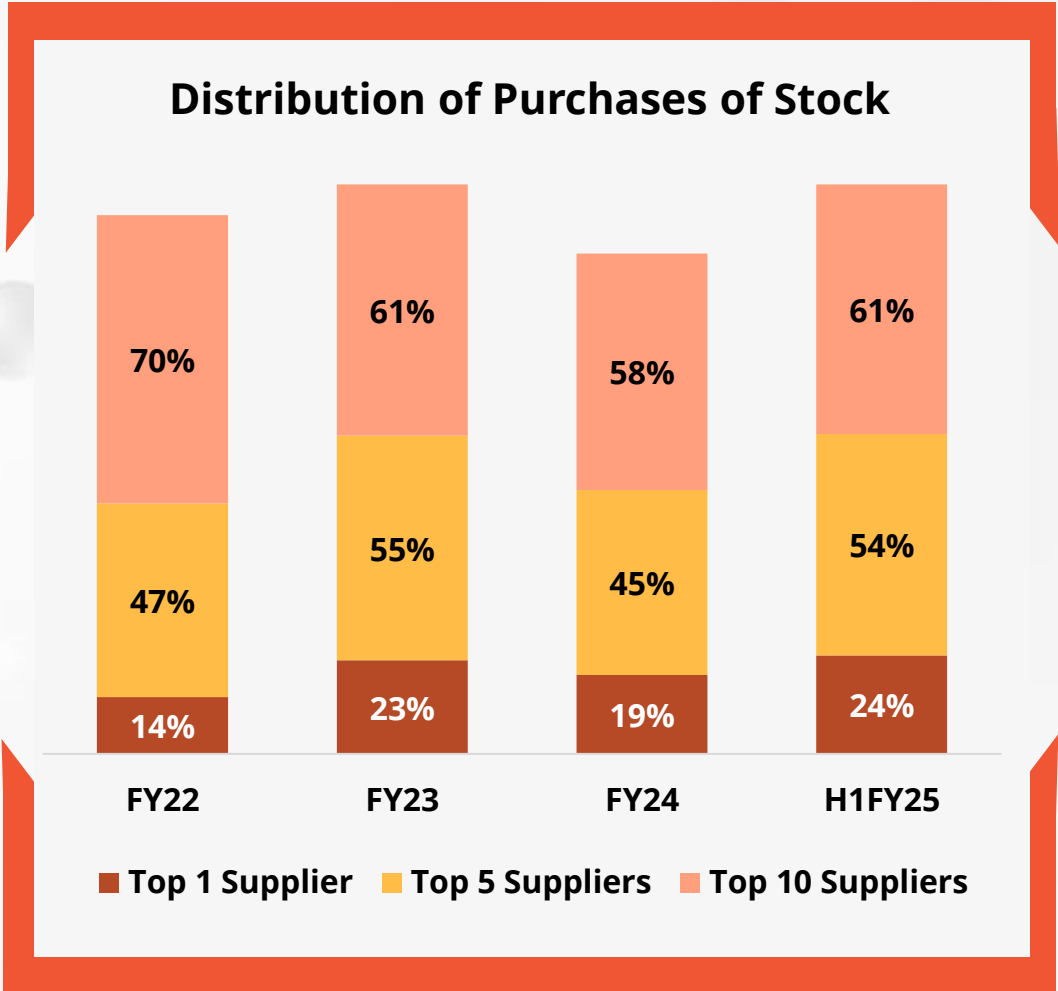
Trusted by Industry Leaders

 Jesons Industries Ltd	 Pidilite Industries Ltd	 Hemani Industries Ltd	 Apcotex Industries Ltd	 Hubergroup India Pvt Ltd.	 Meghmani Organics Ltd	 Glenmark Life Science Ltd	 Berger Paints India Ltd.
 Reliance Industries Ltd	 Vinati Organics Limited	 Gujarat Fluorochemicals Ltd	 Lupin Ltd	 Gharda Chemicals Ltd	 Indofil Industries	 Lanxess India	 Orson Resins and Coatings Pvt Ltd
 Vardhman Acrylics Ltd	 Colourtex Industries Pvt. Ltd	 Toyo Inks India P.Ltd.	 Hindustan Adhesives Ltd	 India Glycols Ltd.	 Laxmi Organic Industries Ltd	 ITC Ltd.	 BASF
 Bayer Vapi P. Ltd.	 Bhansali Engineering Polymers Limited	 Styrenix Performance	 Greenply Industries Ltd	 Deepak Nitrite	 Punjab Chemicals and Crop Protection Ltd.	 Nocil Limited	 Supreme Industries



Role of Shiv Texchem

- 01 » Sourcing niche hydrocarbon-based chemicals on demand
- 02 » Global network for reliable and flexible supply



- 03 » Strong supply relationships with global manufacturers



Proprietary predictive model guiding data-driven pricing and negotiations

Market Insights and Procurement

01



Proprietary model predicts base chemical prices ahead of the market

02



Proactive insights shared with customers for better decisions

03



Flexible procurement options tailored to customer needs

Customer Benefits:

- Lower Costs
- Forward Visibility
- Assured Supply Continuity

Phenol Model

Shiv Tex view on WTI Brend Crude	65
Current Asset on Price FOB North Asia (Acetone)	\$575.00
Current Benzene Market Price	\$740.00
Current Propylene Market Price	\$735.00
Current Frieght from East Asia to India	\$60.00
Price for Non Integrated Manufacturer	\$969.85
Price for Integrated Manufacturer	\$1,015.79

Analyst Team recommendation on Phenol

Current Offer	\$900.00
---------------	----------

Recommendation

Buy

ACN Model

Shiv Tex view on WTI Brend Crude	65
Current Propylene Market Price	\$735.00
Current Price of Ammonia Per MT	\$315.00
Current Price of MMA FOB China	\$1,150.00
Price of Acetone FOB China	\$575.00
Price of Methanol FOB China	\$275.00
Frieght	\$60.00
Price for Non Integrated Manufacturer	\$1,026.19
Price for Integrated Manufacturer	\$1,050.35

Analyst Team recommendation on ACN

Current Offer	\$1,050.00
---------------	------------

Recommendation

Stable



Customer Support Enhanced by Real-Time Tracking

Supply Chain Transparency

01



Real-time vessel tracking for all shipments

02



Customers access exact location and ETA of products

Customer Benefits:

- Transparent delivery status
- Better inventory planning
- Reduced production delays

Current Voyage



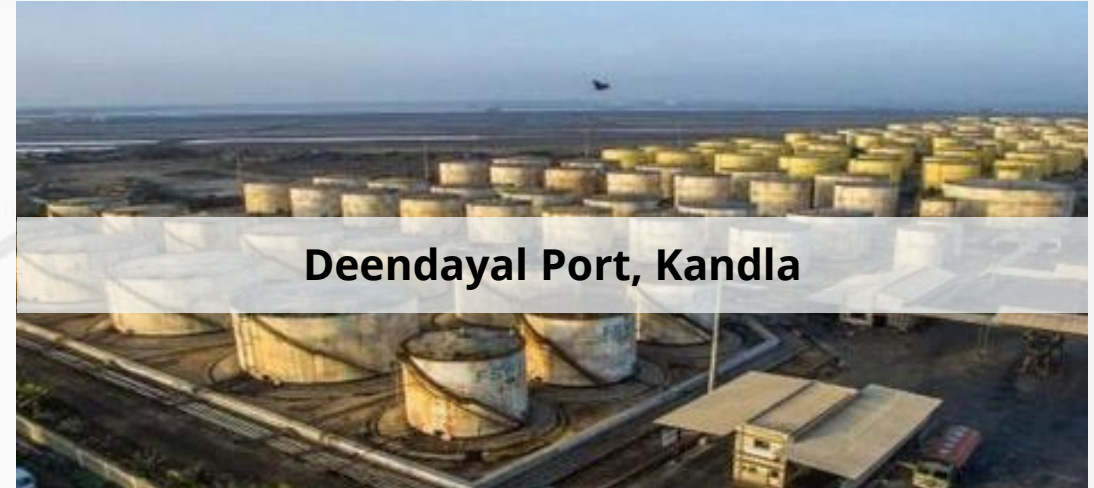
End-to-End Storage and Handling Advantage



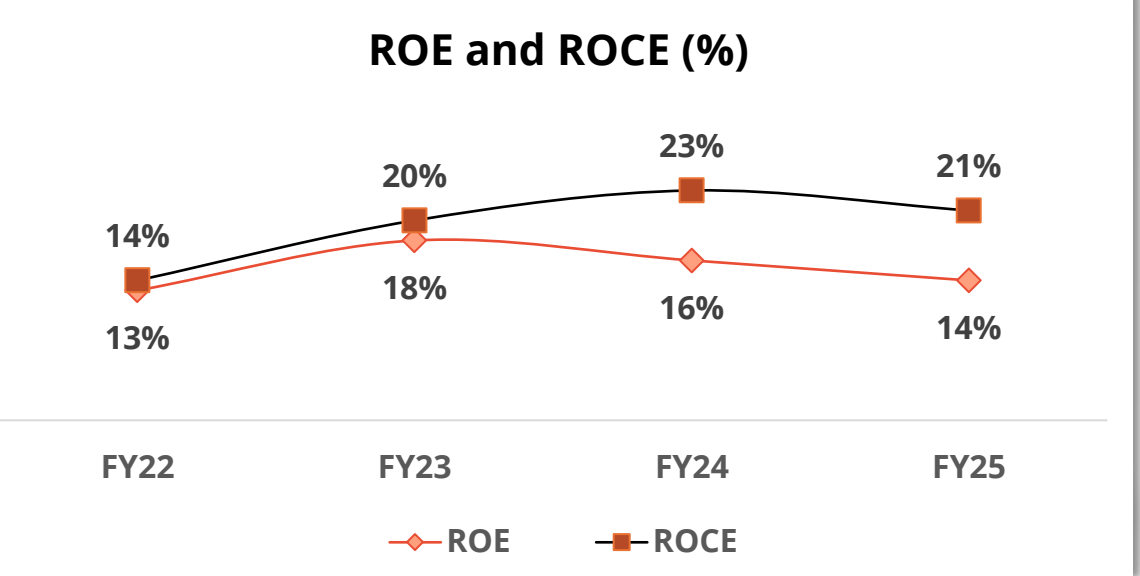
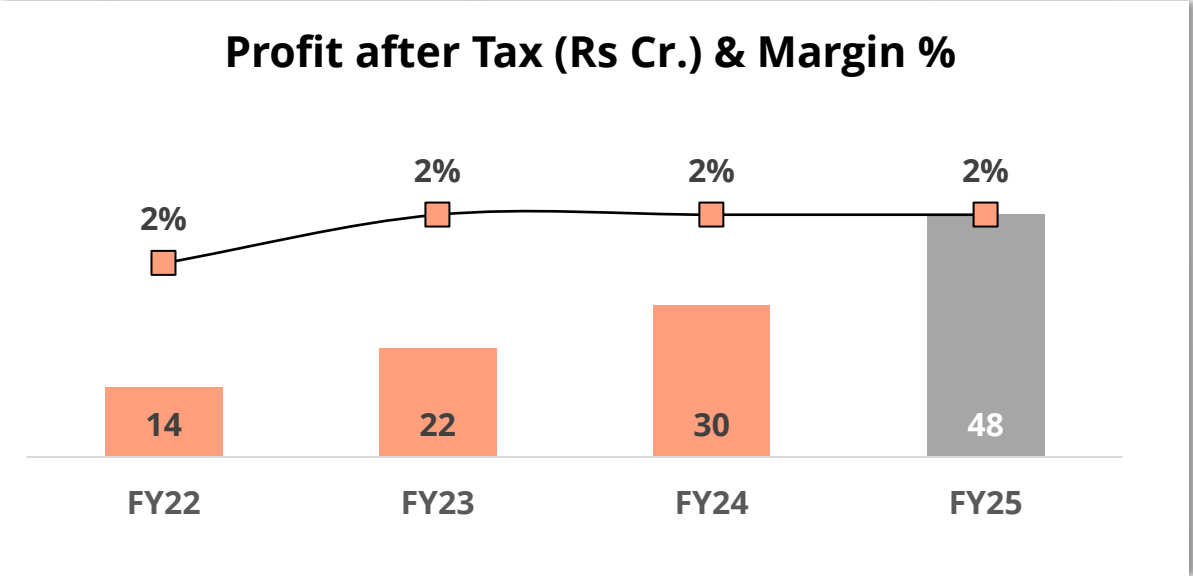
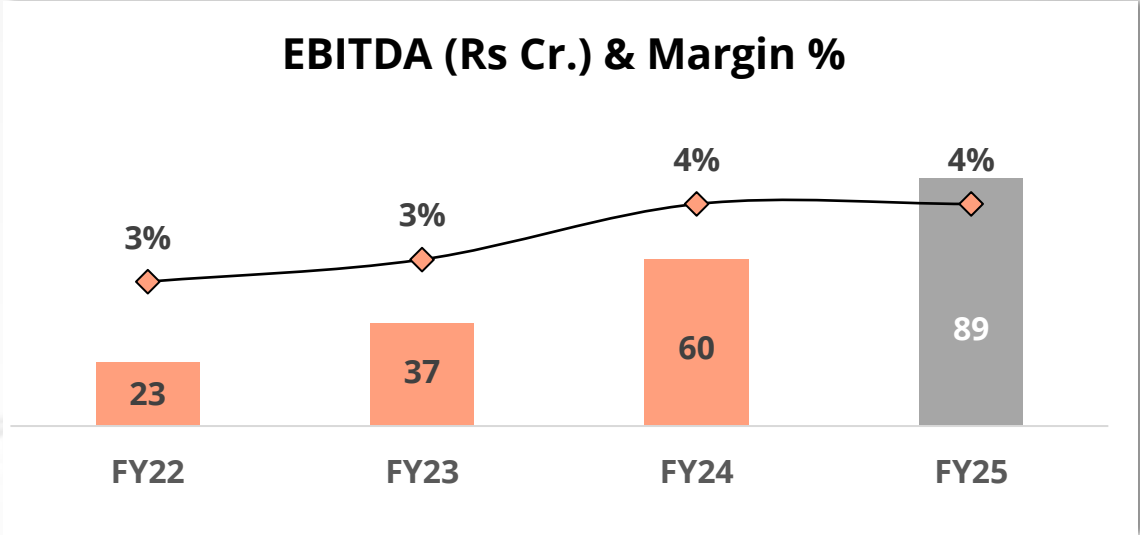
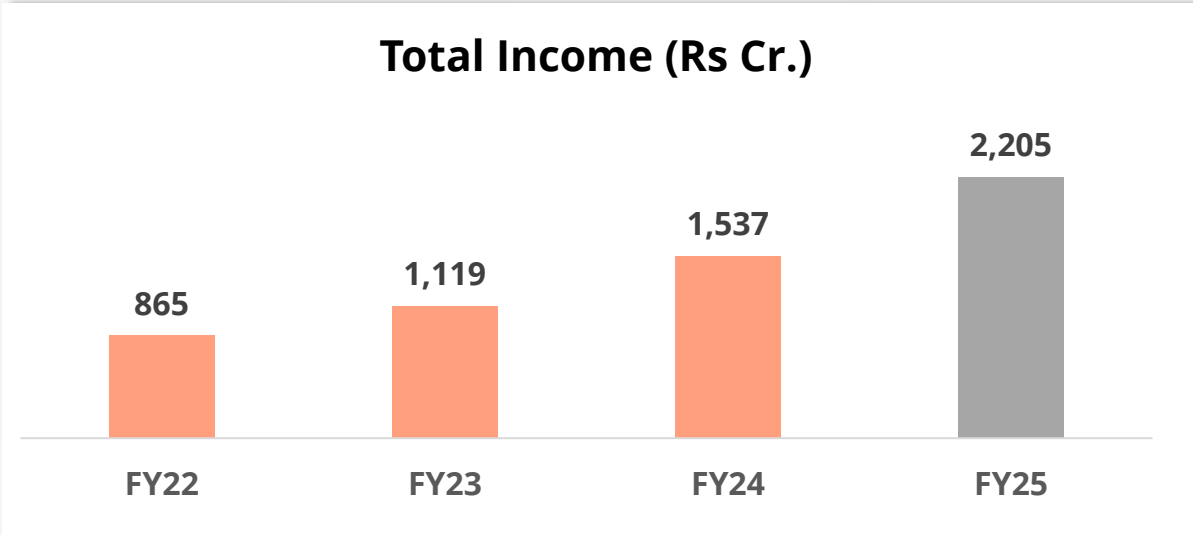
From specialized facilities for sensitive chemicals to bulk storage tanks for hydrocarbon chains, our infrastructure is designed to handle diverse requirements with precision and efficiency

Robust Infrastructure Enabling Supply Chain Solutions

- 01 » Stainless steel (SS) tanks designed for high-purity and corrosive products, ensuring safe storage
- 02 » Epoxy-coated tanks for aggressive or sensitive chemicals, providing secure and compliant storage
- 03 » Nitrogen-blanketed facilities for polymers, maintaining product quality and preventing degradation
- 04 » Long-term storage solutions through strategic partnerships, ensuring cost efficiency and reliability
- 05 » Total Storage Capacity of : ~ 50,000 – 60,000 KLPA



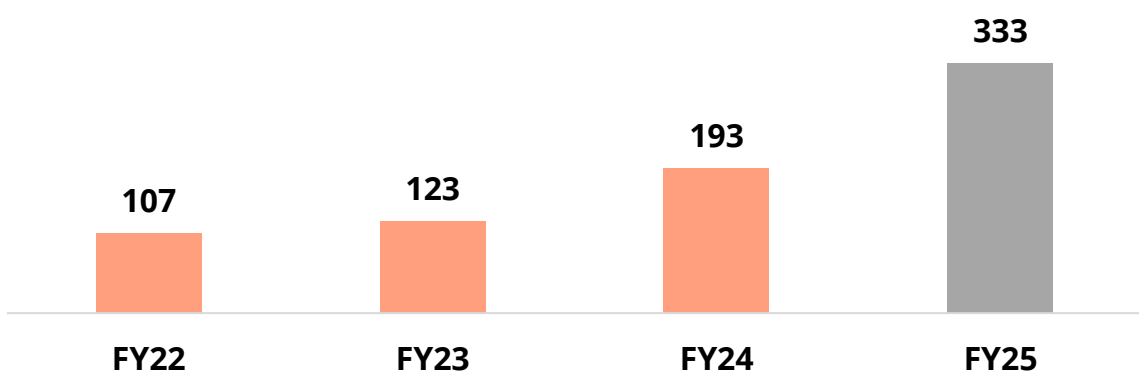
Robust Financial Strength



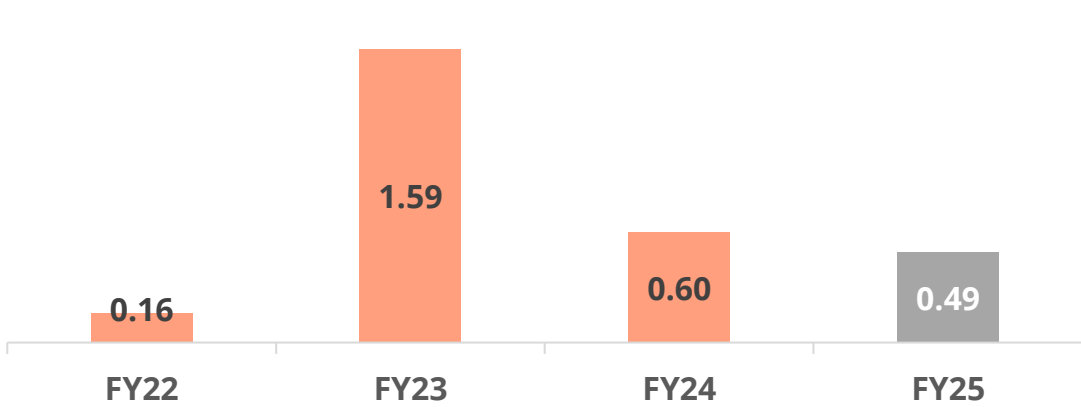
Strong Balance Sheet



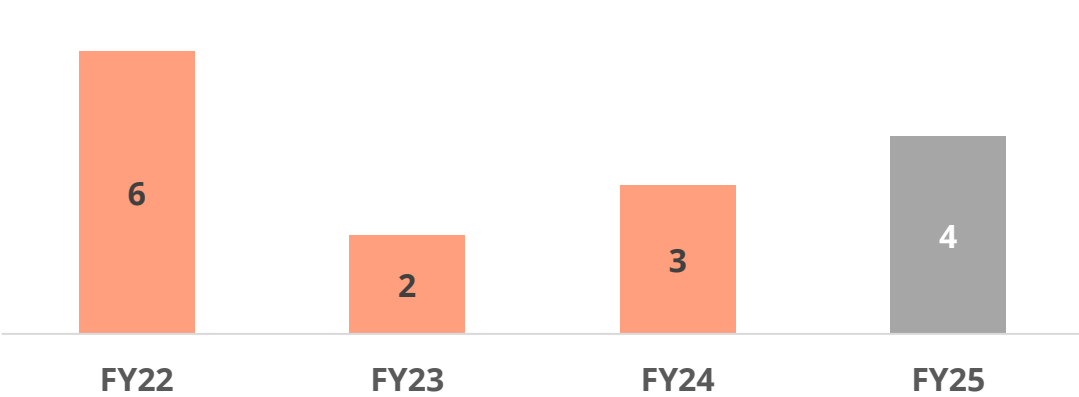
Net Worth (Rs. Cr.)



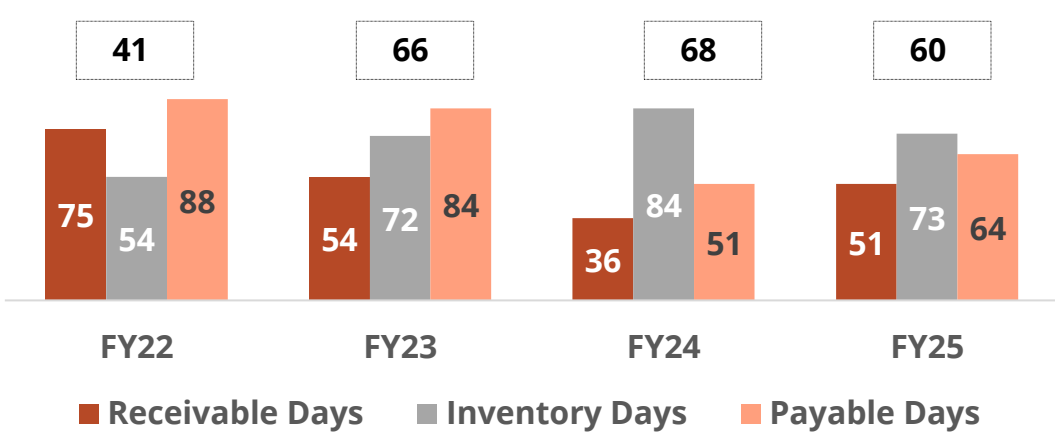
Net Debt to Equity (x)



Interest Coverage Ratio



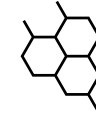
Working Capital Days and Cash Conversion





Market Penetration

- Expanding presence in the **Indian petrochemical market**
- Targeting key segments such as **Pharmaceutical, Paints and Government OMCs** to increase market share and reach



Optimizing Operations

- Efficiently managing the working capital cycle to improve liquidity
- Streamlining operations for better cost and resource utilization



Customer Relations

- Strengthening existing customer relationships through consistent support
- Building new customer relationships leveraging our diverse product portfolio with **150 new customers added in FY25**



Diversification

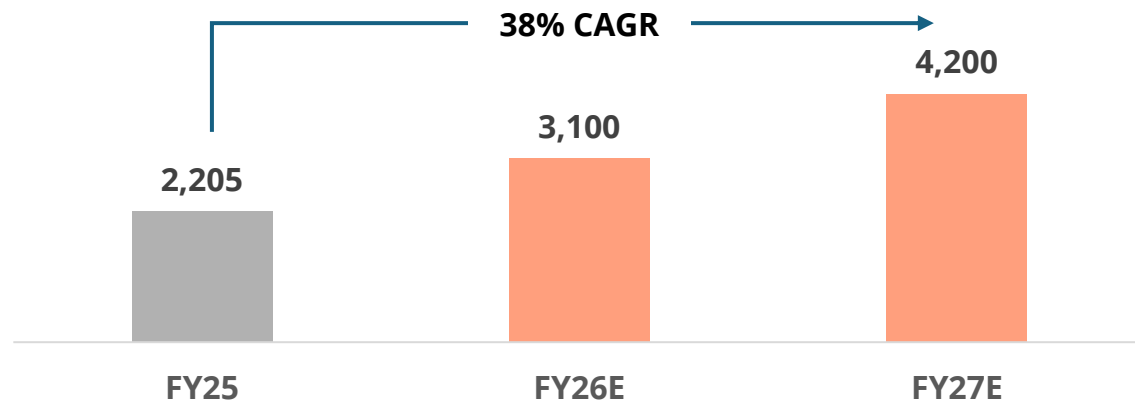
- Pivoting to specialized, high-margin products like **Mixed Heptane (~25% gross margin, exclusive supply from 1 of only 2 Korean manufacturers globally)**
- Adding **Butyl Glycol** for **high-performance** decorative & industrial paint applications



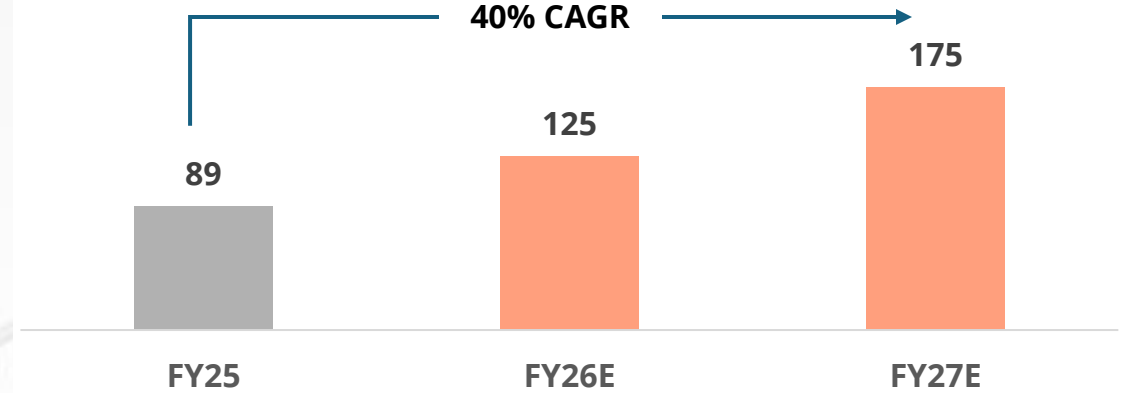
Outlook



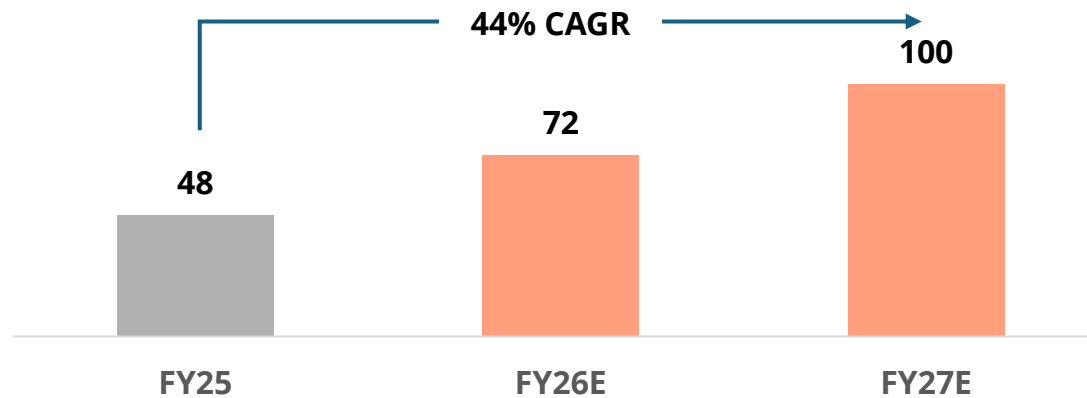
Total Income (Rs Cr.)



EBITDA (Rs Cr.)



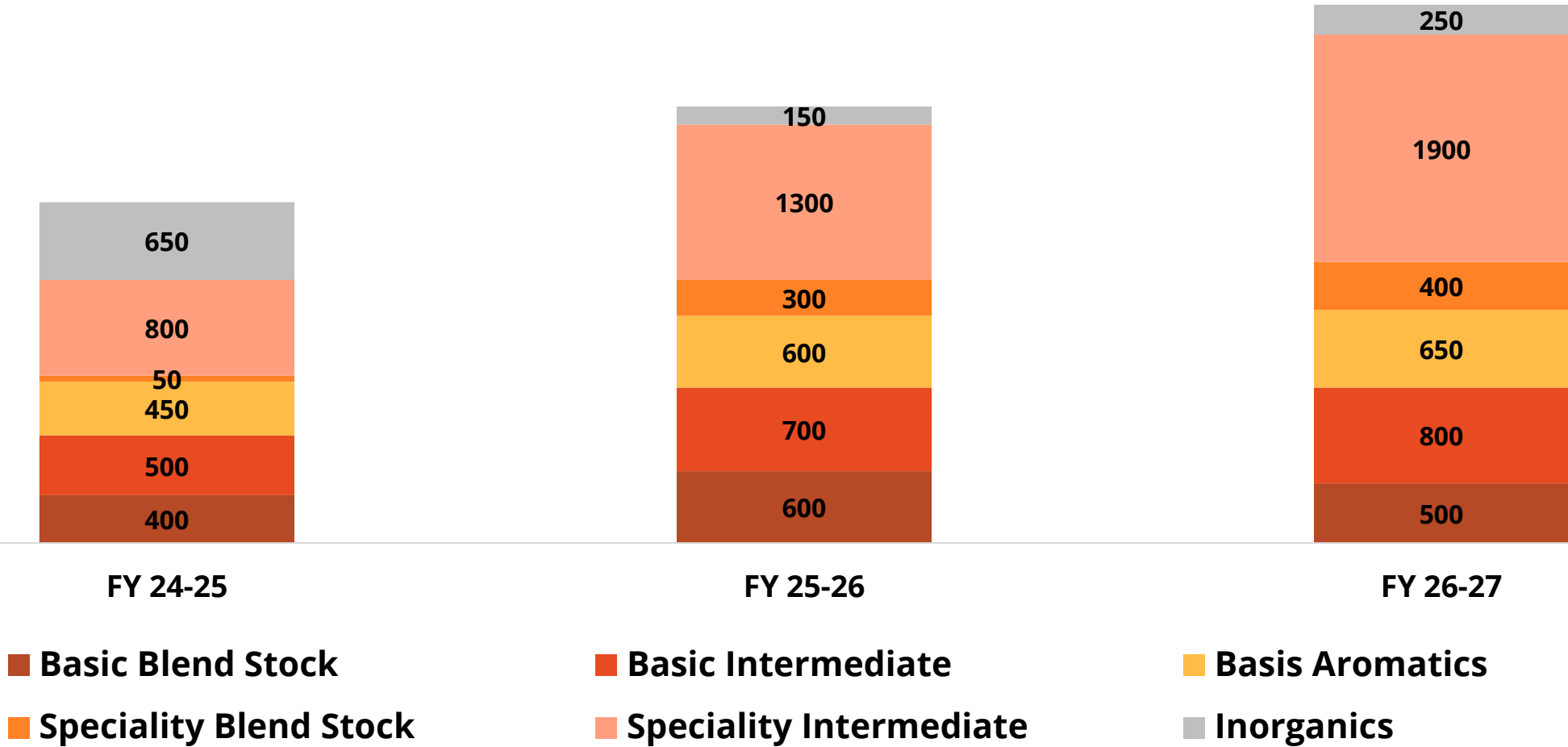
Profit after Tax (Rs Cr.)



Focus on High-Margin Specialty Products



Product Categories (In Rs Cr.)



Securing Orders in High-Margin Segments



Fostering stronger partnerships with leading clients and moving towards long-term annual supply agreements

Company	Product	Order Value (Rs Cr.)
BASF India Limited	Styrene Monomer	15.04
Gujarat Narmada Valley Fertilizers & Chemicals (GNFC)	Toluene	10.73
Innovative Resins Pvt Ltd	Styrene Monomer	4.21
3N Composite Products LLP / Orson Resins & Coatings	Styrene Monomer	9.03

04

Financials



Historical Income Statement



Rs Cr.				
Particulars	FY22	FY23	FY24	FY25
Revenue from operations	859	1,118	1,535	2,202
Other Income	7	1	2	3
Total Income	865	1,119	1,537	2,205
Total Expenses	843	1,082	1,477	2,116
EBITDA	23	37	60	89
<i>EBITDA Margin %</i>	2.6%	3%	4%	4%
Depreciation and Amortisation	0.10	0.20	0.19	0.23
EBIT	23	37	60	89
<i>EBIT Margin %</i>	2.6%	3%	4%	4%
Finance cost	4	15	19	23
PBT	19	22	41	66
<i>PBT Margin %</i>	2.2%	2%	3%	3%
Tax	5	0.0	11	18
<i>Tax rate %</i>	25.8%	0%	26%	27%
PAT	14	22	30	48
<i>PAT Margin %</i>	1.6%	2%	2%	2%

Historical Balance Sheet



Rs Cr.

Particulars	FY22	FY23	FY24	FY25
<u>Equity and Liabilities</u>				
Shareholders' Fund				
Share capital	1.6	1.6	2.1	23.2
Reserves and surplus	105.1	121.2	190.7	309.7
Networth	106.7	122.8	192.9	332.8
Non-Current Liabilities				
Long term borrowings	60.2	60.1	66.8	94.8
Lease liabilities	0.0	0.0	0.1	0.1
Long term provisions	0.0	0.1	0.0	0.0
Total Non- Current Liabilities	60.3	60.1	66.9	94.9
Current liabilities				
Short term borrowings	60.1	269.1	229.8	314.5
Lease Liabilities	0.0	0.0	0.0	0.0
Trade payables	193.8	115.7	277.6	419.8
Short term provisions	0.3	0.1	3.3	7.9
Current Tax Liabilities	0.0	0.0	0.0	0.0
Other current liabilities	4.3	34.6	28.1	83.6
Total Current Liabilities	258.4	419.5	538.9	825.8
Total Equity & Liabilities	425.4	602.3	798.7	1253.6

Particulars	FY22	FY23	FY24	FY25
<u>Assets</u>				
Non current assets				
Property, plant, equipment	0.4	1.0	0.9	0.9
Intangible assets, CWIP	0.0	0.0	0.0	0.0
Investments	2.3	0.7	0.0	1.2
Deferred tax assets (net)	-	-	-	0.1
Other non-current assets	0.0	0.0	0.8	0.6
Total Non Current Assets	2.7	1.7	1.8	2.8
Current assets				
Investments				
Inventories	129.7	315.7	396.6	495.1
Trade receivables	178.4	125.2	182.3	444.4
Cash and bank balances	103.6	133.8	180.7	245.4
Short Term Loans and Advances	11.0	26.0	37.4	65.8
Total Current Assets	422.7	600.7	796.9	1,250.8
Total Assets	425.4	602.3	798.7	1,253.6

Historical Cash Flow Statement



Rs Cr.

Particulars	FY22	FY23	FY24	FY25
Net profit before tax as per Profit and Loss a/c	18.7	21.5	40.8	65.6
Adjustments for:	0.0	0.0	0.0	0.0
Depreciation & Amortization expense	0.1	0.2	0.2	0.2
Finance Charges	4.0	15.4	18.9	23.4
Interest Income	-0.05	-0.02	-0.02	0.00
Others	0.00	0.00	0.00	-0.01
Operating Profit before Working Capital Changes	22.7	37.1	59.9	89.3
Change in Inventory	-129.3	-186.0	-80.9	-98.6
Change in Trade Receivables	-40.5	53.1	-57.1	-262.1
Change in Trade Payables	188.5	-47.9	158.7	202.3
Change in Others	-8.2	-13.3	-11.6	-29.4
Cash Generated from Operations	33.1	-157.0	69.1	-98.5
Net Income Tax paid/refunded	-4.8	-5.5	-10.7	-17.5
Net Cash Flow from/(used in) Operating Activities(A)	28.3	-162.5	58.3	-116.0
Payments for acquisition of PPE	-0.3	-0.8	-0.1	-0.3
Sale of PPE	0.00	0.00	0.00	0.02
Investment in Subsidiary	0.00	0.00	0.00	0.00
Interest Income received	0.05	0.02	0.02	0.00
Net Cash Flow from/(used in) Investing Activities(B)	-0.3	-0.8	-0.1	-0.3
Proceeds from issue of Share Capital	65.2	0.0	40.0	91.9
Net Increase/decrease borrowings	-0.7	208.8	-32.5	112.6
Interest Paid	-4.0	-15.4	-18.9	-23.4
Net Cash Flow from/(used in) Financing Activities(C)	60.5	193.4	-11.4	181.0
Net increase/decrease in Cash & Cash Equivalents	88.5	30.2	46.9	64.7
Cash & Cash Equivalents as at beginning of the year	15.1	103.6	133.8	180.7
Cash & Cash Equivalents as at end of the year	103.6	133.8	180.7	245.4

Strong Leadership Team



Vikas Pavankumar

*Managing Director
and Chairman*

- Bachelor's Industrial Engineering- Purdue University - 2009
- Graduation in Management- The Indian School of Business - 2014.

08+



**Hemanshu S.
Chokhani**

*Whole Time Director
and CFO*

- CA- 2009 – AIR 36
- Post Graduate Diploma in Management- IIM , Ahmedabad – 2011.

10+



**Shyamsundar
Chokhani**

Whole Time Director

- Master's Degree in Technology, ME- IIT Bombay - 1973
- Middle Management Course – IIM 1973

20+



**Neha H.
Chokhani**

*Whole Time
Director*

- Bachelor's Industrial Engineering- Purdue University - 2009
- Graduation in Management- The Indian School of Business - 2014.



**Girdhari Lal
Kundalwal**

*Independent
Director*

- M.COM.- 1985
- MBA -Indira Gandhi National Open University- 2002.



**Sushil Kumar
Relan**

*Independent
Director*

- Master's in Arts (Economics) - Meerut University - 1986



Rajen Gada

*Independent
Director*

- B.Com. University of Bombay, 1994
- CA- 1988
- Graduation in Cost Accountant - 1999



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