



## LAXMI DENTAL LIMITED

formerly known as Laxmi Dental Export Private Limited

**Registered Office:** 103, Akruti Arcade, Opposite A H Wadia High School, Near Azad Nagar Metro Station, Andheri (West), Mumbai –400058.

**Tel:** 022 61437991 | **Email:** info@laxmidentallimited.com | **Website:** www.laxmidentallimited.com

**CIN No:** L51507MH2004PLC147394 | **GST No:** 27AABCL0001A1ZL

**Date:** August 13, 2025

To,

**Listing Department**

**BSE Limited**

Phiroze Jeejeebhoy Towers,

Dalal Street, Mumbai – 400001

**BSE Scrip Code: 544339**

**Listing & Compliance Department**

**National Stock Exchange of India Limited**

Exchange Plaza, 5<sup>th</sup> Floor

Plot No. C/1, “G” Block

Bandra-Kurla Complex

Bandra (E), Mumbai – 400 051

**Symbol: LAXMIDENTL**

Dear Sir(s)/Madam(s),

**Sub: Intimation of Press Release on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2025.**

With reference to above captioned subject, please find attached herewith a copy of the Proposed Press Release to be issued by the Company. The same is also being uploaded on website of the Company at [www.laxmidentallimited.com](http://www.laxmidentallimited.com).

Request you to kindly take the same on record.

**For Laxmi Dental Limited**

**(Formerly Known as Laxmi Dental Export Private Limited)**

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**Nupur Joshi**

**Company Secretary & Compliance Officer**

**Membership Number: A43768**

**Encl.: As above.**

Laxmi Dental Limited  
Q1 FY26 Consolidated Results

Tuesday, 12<sup>th</sup> August 2025, Mumbai – Laxmi Dental Limited (BSE – 544339, NSE – LAXMIDENTL), a leading integrated dental products company, announced its unaudited Financial Results for the quarter ended June 30<sup>th</sup>, 2025.

Consolidated Result Highlights

(INR mn)	Q1FY26	Q1FY25	YoY	Q4FY25	QoQ
Revenues <sup>1</sup>	656.0	596.6	9.9%	606.7	8.1%
Gross Profit	480.9	452.7	6.2%	477.8	0.7%
Gross Profit Margin	73.3%	75.9%		78.7%	
EBITDA	119.1	140.1	-15.0%	95.2	25.0%
EBITDA Margin	18.2%	23.5%		15.7%	
Profit before Tax and Exceptional Items	95.9	96.1	-0.2%	56.0	71.3%
Exceptional Items <sup>2</sup>	-	66.2		4.1	
Profit before Tax	95.9	162.3		60.1	
PAT after share of profit/loss from JVs	83.3	168.5		42.7	
PAT Margin	12.7%	28.2%		7.0%	
Adjusted EBITDA <sup>3</sup>	147.7	171.0	-13.6%	124.7	18.5%

Note: 1. Revenue does not include Kids-e-Dental’s revenue as per Ind AS norms w.r.t to jointly control entity. 2. Exceptional Items pertains to gain on property sale. 3. Adjustment EBITDA is calculated as Reported EBITDA + 60% of Kids-e-dental PAT) + ESOP expenses (non-cash in nature). | ESOP expenses were not present in Q1 FY25.

Key Highlights

- In line with its strategy towards digitalization, the company pushed for scanner sales during the quarter
  - This is seen as an enabler for future growth rather than core focus area for the company
  - Gross margins for scanners are relatively lower than the core dental products business. Hence, impacted the overall profitability in Q1FY26
  - Gross profits will be normalized from Q2FY26 onwards
- Kids-e-Dental
  - Q1FY26 revenue stood at INR 44 mn. With registrations in exports markets, this business is expected to deliver healthy growth in the upcoming quarters
- ESOP expenses, which are non-cash in nature, stood at INR 18.4 mn for Q1FY26 and it is expected to be INR 63.4 mn for FY26
- INR 66.2 Mn worth of exceptional Item pertaining to gain on property sale was recorded in Q1FY25. Therefore, it’s a non-comparable higher base

Management Commentary

Commenting on the performance Mr. Rajesh Khakhar, Chairperson and Whole-Time Director said, *“Laxmi Dental demonstrated solid performance in Q1 FY26, with net sales increasing by 10% YoY to INR 656 mn. This growth comes vis-à-vis a very strong quarter Q1 in the last fiscal year, amidst an environment filled with competition on the domestic side and geopolitical uncertainty on the international side.*

*As a company, we are laser focused on growth while maintaining the overall margin profile, which is reflective of margin improvement on a QoQ basis. We expect to maintain our growth trajectory on a QoQ basis to achieve our full-year revenue growth target of 20 to 25% with a healthy margin profile in FY26.”*

Commenting on the performance Mr. Sameer Merchant, Managing Director and CEO said,

*“Looking at our segmental performance, aligner solutions grew at a solid rate of 18% YoY, and the dental lab business delivered a decent growth of 8% YoY. For a like-to-like comparison, we have excluded the scanner sales from the above numbers. Notably, Scanners which are strategic for our business recorded a 26% YoY increase in sales.*

*At Laxmi Dental, digital dentistry is central to our business strategy, and this continued deployment of scanners in the domestic market is in line with this strategy. While the scanner sales come at a relatively lower margin, we see this as an enabler for our long-term growth. AI is also gaining prominence in digital dentistry, and with our investment in AI Dent, we plan to tap our existing customers for AI-powered solutions, including AI-powered dental imaging, X-ray analysis software, and AI-powered dentistry. This will further enhance the value proposition of our existing offerings.”*

**About Laxmi Dental Limited**

Incorporated in 2004, Laxmi Dental Ltd is an integrated dental products company offering a comprehensive portfolio of dental products. It is India’s only end-to-end integrated dental products company as of September, 2024 (Source: F&S Report). It is also the largest exporter among the Indian dental labs, in terms of export value as of December 2023 with presence in 95+ countries (Source: F&S Report).

The company’s offerings include custom-made crowns and bridges, branded dental products such as clear aligners, thermoforming sheets, and aligner related products as a part of aligner solutions, and pediatric dental products.

The company manufactures dental products across its six manufacturing facilities, three of which are located in Mira Road, Mumbai Metropolitan Region, Maharashtra, two in Boisar, Mumbai Metropolitan Region, Maharashtra, and one in Kochi, Kerala, and further five supporting facilities two of which are located in Mumbai, and one each in Delhi, Bengaluru, and Ahmedabad with manufacturing capabilities.

For more information about the company and its businesses, please visit [www.laxmidentallimited.com](http://www.laxmidentallimited.com)

**Safe Harbour Statement:**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

**For more information please contact:**

<div><p>LAXMI DENTAL LIMITED</p></div> <div>Laxmi Dental Limited CIN: L51507MH2004PLC147394 Ms. Nupur Joshi Email id: <a href="mailto:co.sec@laxmidentallimited.com">co.sec@laxmidentallimited.com</a></div>	<div><p>SGA Strategic Growth Advisors</p></div> <div>Strategic Growth Advisors Pvt Ltd. CIN: U74140MH2010PTC204285 Dharmik Kansara/ Shikha Puri Email id: <a href="mailto:dharmik.k@sgapl.net">dharmik.k@sgapl.net</a>/ <a href="mailto:shikha.puri@sgapl.net">shikha.puri@sgapl.net</a> Tel No: +91 7208179323/ +91 9819282743</div>
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