

(Formerly known as Fabtech Technologies Private Limited)

Date: November 06, 2025

To,

#### National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai – 400051 Maharashtra, India. **Symbol:** FABTECH

Dear Sir/Madam,

#### **BSE Limited**

Listing Department Floor 25, P J Towers, Dalal Street, Mumbai – 400001 Maharashtra, India. Scrip Code: 544558

#### **Sub: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation in relation to the financial results for the quarter ended June 30, 2025 and for the quarter and half-year ended September 30, 2025.

Request you to take the same on record.

Thank you.

Yours faithfully, For Fabtech Technologies Limited

Hemant Mohan Anavkar Executive Director DIN: 00150776

Encl.: As mentioned above









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## Why Turnkey + In-House Manufacturing Matters



- In pharmaceutical, biopharma, and healthcare projects, choosing a turnkey partner with in-house Process, Air & Water manufacturing capabilities is no longer a preference, it's a strategic necessity.
- Single Accountability, Zero Coordination Risk: One partner owns design, engineering, manufacturing, installation, and validation eliminating delays and vendor conflicts.
- o **Precision-Controlled Environments In-House:** Process Equipment & Containment Systems (Process), Cleanrooms (Air) & Purified Water & Distribution (Water) are engineered under one ecosystem ensuring seamless integration and regulatory compliance.
- Speed to Market: In-house manufacturing drastically reduces dependency on imports and fragmented suppliers accelerating delivery, qualification, and commercial launch.
- Regulatory Confidence: A unified turnkey approach ensures every system meets global cGMP, WHO, EU-GMP, USFDA, and ISO standards from the first blueprint to final validation.
- Cost Efficiency & Long-Term Reliability: Integrated design-to-delivery reduces project cost overruns and safeguards long-term operational efficiency.







## Global Turnkey Solutions Provider to the Life Sciences & Healthcare Sectors Fa



# Fabtech

Fabtech Technologies Limited (FTL), the flagship of the Fabtech Group, brings three decades of engineering excellence to deliver start-to-finish (turnkey solutions) for pharmaceutical, biotech, and healthcare facilities worldwide. With deep capabilities across Process, Air & Water, FTL integrates design, engineering, manufacturing, and validation to build GMP-compliant, energy-efficient, and contamination-controlled environments across 62 countries.

Post-COVID, the MEA region's focus on pharmaceutical self-reliance has accelerated FTL's growth trajectory. Deriving 78% of revenue from MENA, GCC, and ECO Zone markets, the Company expands through FTS Cleanroom Systems LLC and strategic joint ventures. With 20 secured projects worth ₹13,724.61 lakhs, FTL continues to strengthen its position as a preferred partner for critical facility infrastructure.

Fabtech's asset-light, integrated model combines in-house manufacturing, advanced project execution, and minimal third-party dependency to ensure speed, quality, and consistency. By mastering the pillars of Bio-Clean Air, Pure Water, and Precision Process Systems, FTL empowers nations to build resilient, sustainable, and future-ready healthcare manufacturing ecosystems.



## Key Facts & Figures





ISO-Certified
Operations



180+

Team Size Including **94+** 

Qualified Engineers



Start-To-End Turnkey

Engineering Solutions Provider



₹ 90,441.87 Lakhs

Of Order Book As Of July 31, 2025



**135+** Projects

Delivered Globally



**In-House** Design & Manufacturing Excellence



Presence in 62 Countries

with

Global operations in cleanrooms, HVAC, process and automation



3 Decades of

PART THE GROWN

Fabtech Group's

Legacy



Pharmaceutical & Biotech
Companies

FY25 Financials & CAGR Growth (FY 2023-25)

₹ 33,594.21 Lakhs

Total Income

29.63 % CAGR

₹ 4,728.87 Lakhs

**EBITDA** 

20.85 % CAGR

₹ 4,645.29 Lakhs

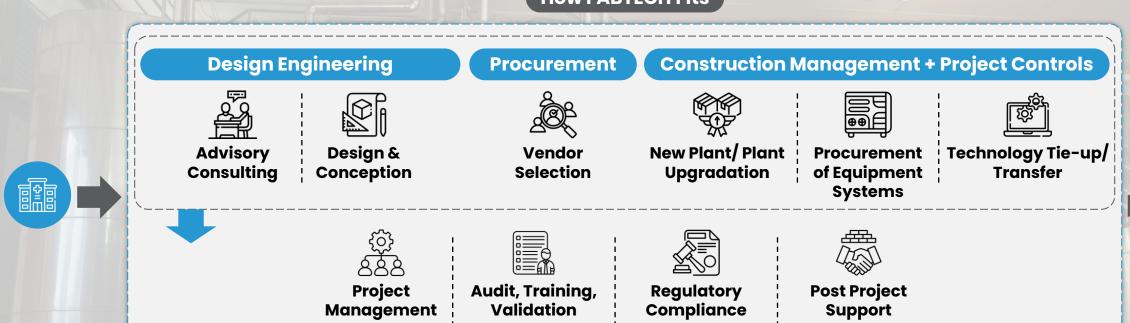
**Net Profit** 

46.20 % CAGR

## Turnkey Engineering Solutions: Driving Efficiency Across the Value Chain







Capex earmarked by pharmaceutical companies

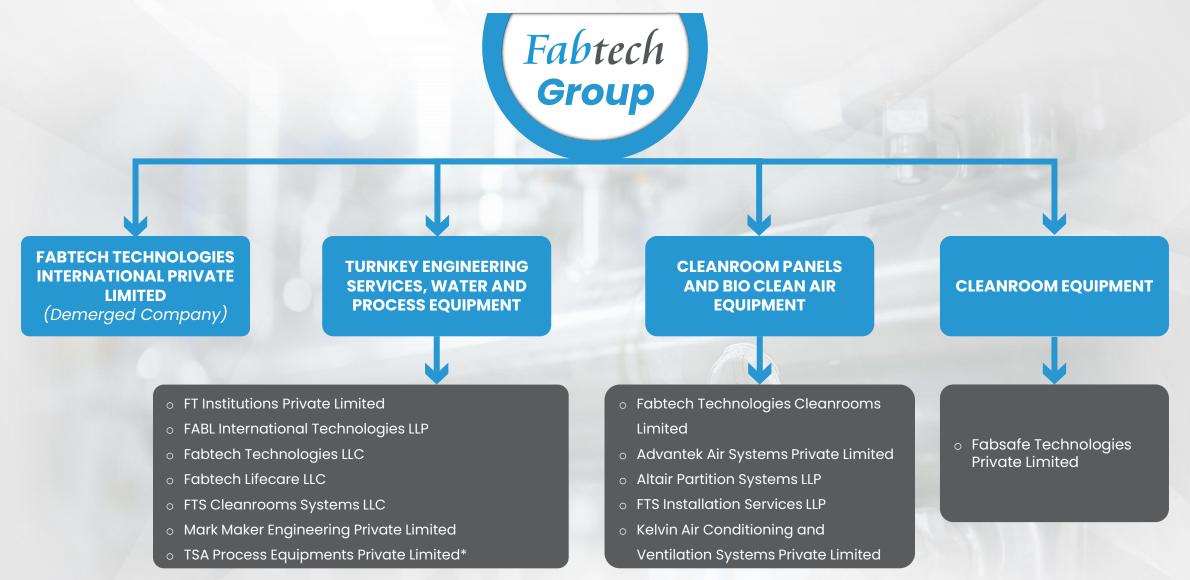
Experienced turnkey engineering solution providers ensure successful completion/ upgrade of capex projects

Increased capabilities of pharmaceutical companies through optimal utilisation of capex

From Advisory to Post-Compliance Support: Start-to-End Services Covering the Entire Project Value Chain

## Fabtech Group: A Structured Legacy of Engineering Excellence





<sup>\*</sup>Pursuant to TSA Share Purchase Agreement, Thermax Limited acquired 51% of equity share capital of our erstwhile associate company, TSA Process Equipments Private Limited ("TSA") and finalised the terms of acquisition of the remaining 49% in a staged manner spanning over a period of two years.

## Order Book Details



#### **Orders Received for the Period**

(₹ in lakhs)

Particulars	FY25		FY24		FY23	
	Amount	%	Amount	%	Amount	%
Turnkey Projects	46,069.26	96.74%	35,409.84	87.76%	25,685.97	88.90%
Standalone Services	1,554.19	3.26%	4,940.39	12.24%	3,207.70	11.10%
Total	47,623.45	100.00%	40,350.23	100.00%	28,893.67	100.00%



### Region Wise Break Up of Orders Received

(₹ in lakhs)

Particulars	FY25		FY24		FY23	
	Amount	%	Amount	%	Amount	%
MENA	18,510.03	38.87%	8,905.92	22.07%	9,254.83	32.03%
ECO Zone	12,786.37	26.85%	7,235.32	17.93%	16,269.30	56.31%
GCC	8,568.95	17.99%	22,662.29	56.16%	2,582.22	8.94%
SEA	7,719.18	16.21%	0.00	0.00%	551.33	1.91%
SADAC	25.27	0.05%	1,345.61	3.33%	69.78	0.24%
EUROPE	13.67	0.03%	201.09	0.50%	165.73	0.57%
AMERICA	0.00	0.00%	0.00	0.00%	0.48	0.00%
Total	47,623.45	100.00%	40,350.23	100.00%	28,893.67	100.00%

## ₹ 90,441.87 Lakhs

Total Unexecuted Order Book as on 31st July 2025

## **Notable Projects Executed**



#### The Advanced Veterinary Co



Installation and commissioning of

- Cleanrooms and related equipment
- Heat ventilation and air conditioning systems
- Purified water generation system
- Water distribution systems and other ancillary equipment.

#### M/s. Qomel Company

The project executed for the customer included



- · Supply, installation, and commissioning of equipment and utilities;
- · Electro-mechanical works and water systems
- Installation, qualification, and validation of equipment.

#### **Healthcare Pharmaceuticals Ltd**



- Supply of Cleanroom Equipment
- · Supply of isolator systems including Sampling isolators, Dispensing isolators, Compounding isolators.













<mark>شرکۃ کومل</mark> QOMEL COMPANY شرکۃ مسامرہ بعدلۃ

- Supply and commissioning of reach trucks for warehousing of disinfectants and general goods.
- Comprehensive employee training to ensure safe and optimal operations.



#### **Premier Food Industries**

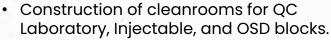


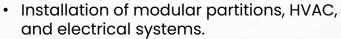
Installation and commissioning of

- HVAC systems
- Soft water distribution systems
- Setup of modular cleanroom partitions
- · Installation of packing machines for **OSD** line
- · Deployment of process equipment for ointment line

#### M/s. Laboratory & Allied Limited

The project executed for the customer included





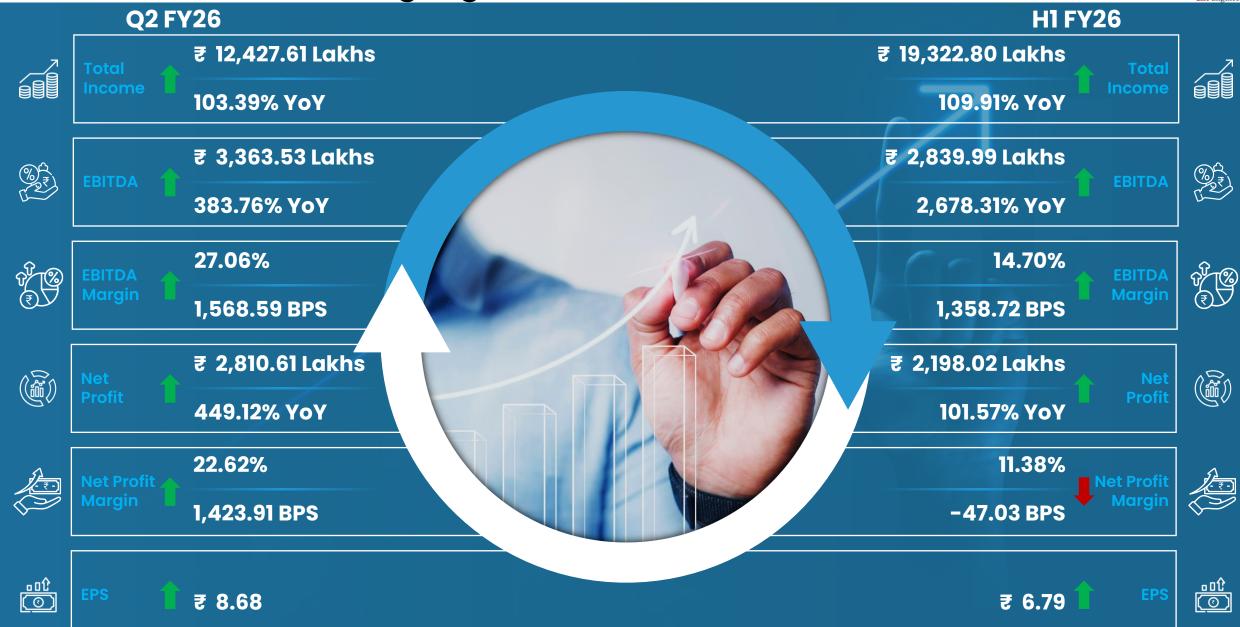


· Water treatment plant installation with related utilities.



## **Consolidated Result Highlights**





## Restated Consolidated Profit & Loss Statement



			In ₹ Lakhs
Particulars	FY25	FY24	FY23
Revenues from Operations	32,666.85	22,613.63	19,379.75
Other Income	927.36	446.81	611.26
Total Income	33,594.21	23,060.44	19,991.01
Cost of Material	18,185.94	12,151.43	9,164.48
Employee Benefits Expenses	3,433.65	1,978.01	1,911.39
Finance Expenses	208.63	189.98	257.55
Depreciation & Amortisation Expenses	260.78	208.11	190.26
Other Expenses	7,278.92	5,094.02	6,041.23
Total Expenditure	29,367.92	19,621.56	17,564.91
Profit before Share of profits in associate entity, exceptional items and tax	4,226.29	3,438.88	2,426.10
Share of profits in associate entity	32.22	138.14	363.77
Profit before extraordinary items and tax	4,258.51	3,577.02	2,789.87
Extraordinary Items Prior Period Item	1,784.86	0.00	0.00
PBT	6,043.37	3,577.02	2,789.87
Tax	1,398.07	855.28	616.50
Net Profit	4,645.30	2,721.74	2,173.37
Other Comprehensive Income	(12.59)	0.73	(14.93)
Total Comprehensive Income	4,632.71	2,722.47	2,158.44

## **Restated Consolidated Balance Sheet**



Equities & Liabilities	FY25	FY24	FY23
Equity Share Capital	3,239.22	294.48	278.59
Reserve & Surplus	14,072.17	12,893.74	8,617.69
Non-controlling Interest	(0.03)	(0.01)	0.00
Net Worth	17,311.36	13,188.21	8,896.28
Non-Current Liabilities			
Borrowings	53.44	27.68	86.47
Lease Liabilities	2,661.61	135.65	13.16
Provisions	82.02	82.64	155.37
Total Non Current Liabilities	2,797.07	245.97	255.00
Current Liabilities			
Borrowings	5,408.64	960.06	3,342.24
Lease Liabilities	258.82	148.04	103.03
Trade Payables	9,880.29	6,506.11	5,399.63
Other financial liabilities	28.31	108.08	19.78
Other Current Liabilities	6,295.07	5,585.12	3,293.47
Provisions	87.35	89.53	76.98
Current tax liabilities (net)	588.89	92.46	0.00
Total Current Liabilities	22,547.37	13,489.40	12,235.13
Total Equites & Liabilities	42,655.80	26,923.58	21,386.41

			In ₹ Lakhs
Assets	FY25	FY24	FY23
Non Current Assets			
Property, plant and equipment	5,648.99	555.82	355.37
Goodwill	3,699.81	1,610.42	0.00
Other Intangible assets	65.06	42.70	7.47
Investments	832.22	0.10	2,024.06
Loans	112.42	163.88	581.73
Other financial assets	650.60	260.51	149.11
Deferred tax asset	242.63	174.62	127.08
Total Non Current Assets	11,251.73	2,808.05	3,244.82
Current Assets			
Inventories	5,941.58	2,927.41	1,723.53
Investments	642.56	2,099.99	5.06
Trade Receivables	15,073.61	9,665.85	9,941.24
Cash & Cash Equivalents	905.56	2,899.17	1,052.94
Bank balances other than cash and cash equivalent	2,595.42	1,718.01	1,331.90
Loans	242.35	165.50	98.71
Other Financial Assets	3,549.58	2,574.62	2,006.88
Current Tax assets	4.63	4.18	32.30
Other current assets	1,885.43	911.12	1,949.03
Total Current Assets	30,840.72	22,965.85	18,141.59
Assets classified as held for sale	563.35	1,149.69	0.00
Total Assets	42,655.80	26,923.58	21,386.41





#### **Fabtech Technologies Limited**

**Registered Office:** 715, Janki Center, Off Veera Desai Road, Andheri West, Mumbai 400 053, Maharashtra, India

**Phone:** +91 226 159 2900

Corporate Office: 1st Floor, ABR Emerald, Plot No D8, Street 16, MIDC Andheri East, Chakala MIDC, Mumbai – 400 093, Maharashtra, India.

Phone: +91 226 554 0300

**Email:** <u>cs@fabtechnologies.com</u> **Website:** <u>www.fabtechnolgies.com</u>





#### **AKMIL Strategic Advisors Private Limited**

Address: Office No. 1011, 10th Floor, Opal Square, Road No. 16, Wagle Estate, Thane (w)-400 604, Maharashtra, India

Phone: +91 98209 41925 Email: info@akmiladvisors.com

Website: www.akmiladvisors.com