Glottis

Date: **October 29, 2025**

To,

National Stock Exchange of India Limited	**BSE Limited**
Exchange Plaza, C-1, Block G	**Phiroze Jeejeebhoy Towers**
Bandra Kurla Complex	**Dalal Street, Mumbai – 400 001**
Bandra (E), Mumbai – 400 051	
SYMBOL: GLOTTIS	**SCRIP CODE: 544557**

Dear Sir/Ma'am

Sub: <u>Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations, 2015")</u>

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulation"), we hereby enclose a copy of the Press Release on the Un- Audited Financial Results for the 1st quarter ended June 30, 2025.

The copies of the same can be accessed from the website of the Company at https://www.glottislogistics.in/.

This is for your kind information and records.

Thanking you,
Sincerely,
For Glottis Limited

SENTHILVEL RAMKUMAR
Digitally signed by SENTHILVEL RAMKUMAR
Date: 2025.10.29 17:39:57 +05'30'

Ramkumar Senthilvel
Managing Director
DIN: 07754138

Q1 FY26 Revenue from Operations at Rs. 1,682 Million; growth of 12.6% YoY

Q1 FY26 EBITDA at Rs. 169 Million, with a margin of 10.1%

Q1 FY26 Ocean Freight – Import were 25,060 TEU

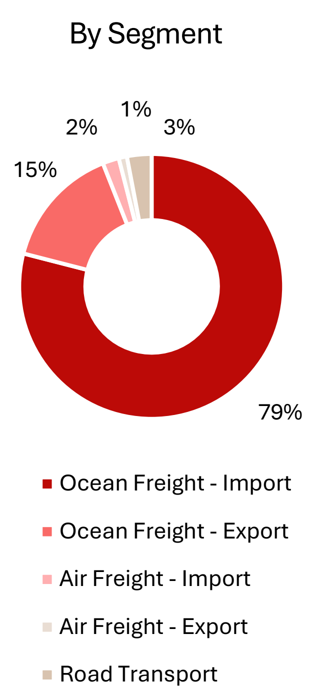
Chennai, 28th October 2025: Glottis Limited ("Glottis" or the "Company") (BSE: 544557 | NSE: GLOTTIS), one of the leading freight forwarders offering end-to-end logistics solutions including ocean freight forwarding, air freight forwarding, road transportation; along with other ancillary services, has announced its unaudited financial results for the quarter ended 30th June 2025.

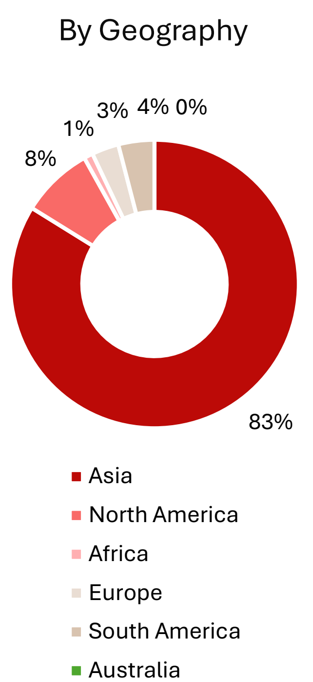
Q1 FY26 Financial Performance:

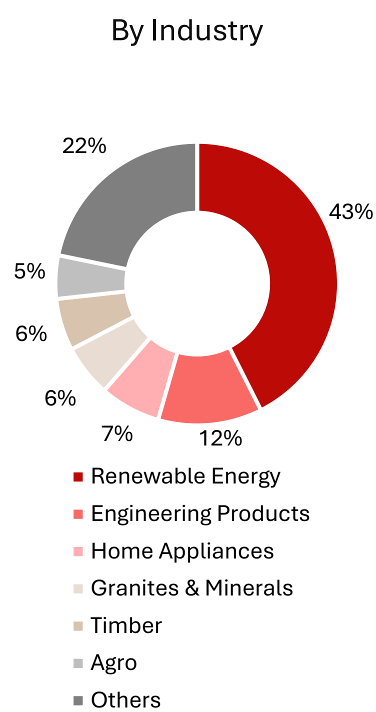
Rs. Million

	Q1 FY26	Q1 FY25	*Y-o-Y*	Q4 FY25	*Q-o-Q*	FY25	FY24	*Y-o-Y*
Revenue from Operations	1,682	1,493	*12.6%*	3,071	*(45.2)%*	9,412	4,972	*89.3%*
EBITDA	169	144	*17.1%*	160	*5.8%*	785	404	*94.4%*
EBITDA Margin%	*10.1%*	*9.7%*		*5.2%*		*8.3%*	*8.1%*	
PAT	119	108	*11.0%*	114	*5.1%*	561	310	*81.4%*
PAT Margin%	*7.1%*	*7.2%*		*3.7%*		*6.0%*	*6.2%*	
EPS	1.49	1.34	*11.0%*	1.42	*5.1%*	7.02	3.87	*81.4%*

Q1 FY26 Revenue Contribution:







Commenting on the performance Mr. Ramkumar Senthilvel, Managing Director said:

"The first quarter of FY2026 reflected a steady performance across financial and operational parameters. Being our first quarterly results post listing, the performance highlights our continued focus on strengthening core business segments, expanding our customer base and improving operational efficiency.

In our industry, Q1 generally records lower revenue compared to Q4 due to seasonal factors in global trade flows however, the company maintained a steady growth momentum. During the quarter, Revenue from Operations was Rs. 1,682 million, registering a growth of 12.6% YoY, supported by a strong performance across major segments. The Ocean Freight Import segment continued to be the primary contributor, accounting for nearly 79.0% of total revenue and delivered a 15.2% growth compared to Q1 FY25. There was a notable traction in the Air Freight Export segment, which grew over 5x YoY in Q1 FY26, reflecting our efforts to diversify service offerings and capture opportunities in new trade routes.

Our profitability metrics improved in line with the topline growth. EBITDA for the quarter was Rs. 169 million, up 17.1% YoY, leading to a margin of 10.1%. Profit after Tax was Rs. 119 million, up 11.0% YoY, with a margin of 7.1%. The cost structure also remained consistent with the revenue trend and continued to be lower, highlighting improved operational efficiency and disciplined cost management.

On the operational front, Glottis handled 25,060 TEUs during the quarter, slightly lower than the Q1 FY25. At the same time, we added 119 new customers this quarter, taking our total customer base to 1,080. This expansion reflects growing market reach and stronger customer relationships. The moderation in volumes alongside customer additions indicates a shift toward smaller shipment sizes, presenting an opportunity to improve utilization and drive volume efficiencies in the coming quarters.

Overall, the performance in the first quarter reflects the company's ability to maintain steady growth. As we move ahead, our focus remains on expanding service capabilities and deepening engagement with customers to drive sustainable growth."

For further information, please contact:

Glottis

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Glottis

Glottis: Business at a Glance

INR 9,411 Mn	INR 785 Mn	INR 561 Mn	57%	78%
FY25 Revenue	FY25 EBITDA	FY25 PAT	FY25 ROE	FY25 ROCE

Ocean Freight – 95%

- Covers the entire movement from the shipper's overseas factory to the customer's project site
- Full Container Load (FCL) and Less than Container Load (LCL) shipping solutions for all B2B Customers
- Customs Brokerage: Includes documentation, duty & tax calculation, and regulatory compliance
- Supply Chain Consulting: Offers supply chain design, process improvement and technology integration
- Project logistics solutions from route surveys, cargo planning, and freight finalization to customs documentation and permissions

Inland Transportation – 3%

- Standard Road Transport
- Specialised Transport
- Last Mile Delivery
- Urban Delivery
- Rural and Remote Delivery

Air Freight – 2%

- Export Shipment
  - Cargo Pickup
  - Cargo Space Booking
  - Document Preparation
  - Customs Clearance
  - Delivery
- Import Shipment

Key Facts

- **Chennai, India** – Headquarters | Port Proximity
- **~ 110k+** – Volume Handled in FY25 (TEU)
- **1,908** – Customers Served (FY25)
- **125** – Countries Served
- **BBB+/Stable** – CRISIL (June 2025)

Intermediary Network

- **256** – Overseas Agent
- **59** – Custom House Agents
- **32** – Container Freight Stations
- **124** – Shipping Line and Agencies
- **16** – Airlines
- **33** – Countries

Infrastructure

- **8** – Branch Offices in India
- **1** – Warehouse
- **~80,000 sq. ft.** – Warehouse Storage
- **17** – Owned Vehicle Fleet
- **77** – 3PL Vehicle Fleet

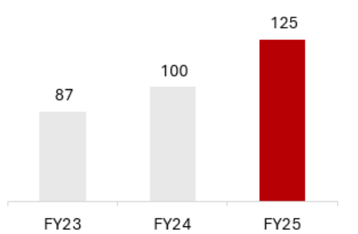
Other Ancillary Services

- General Warehousing
- Cross Docking
- 3PL Services
- Custom Broking

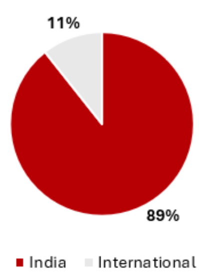
FY25 Revenues

Geographic Footprint of Import and Export Operations

Number of Countries



FY25 Revenue Mix



About Glottis:

Founded in 2004, Glottis Limited is an integrated logistics solutions provider headquartered in Chennai, Tamil Nadu. The Company offers a diversified portfolio of multimodal services across ocean, air, and road transportation, along with ancillary offerings such as warehousing, customs clearance, third-party logistics (3PL), and project logistics, enabling end-to-end management of domestic and international cargo movement. With over two decades of industry experience, Glottis has established a strong operational footprint across key Indian trade hubs including Chennai, Mumbai, New Delhi, Gujarat, Kolkata, Tuticorin, Coimbatore, Bengaluru, and Cochin, and a global presence across 120+ countries through a network of 256+ overseas agents, 124 shipping lines and agencies, 77 transporters, 59 customs house agents, 16 airlines, and 32 container freight stations. The Company caters to a diverse clientele across industries such as renewable energy, engineering, home appliances, timber, minerals, agro-products, automotive, chemicals, and textiles, and handled over 110,000 TEUs of ocean freight in FY 2025

Disclaimer:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward- looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

Registered Address:

New No. 46, Old No. 311, Thambu Chetty Street, Chennai – 600 001, India