

Date: June 24, 2025

To,
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex
Bandra East, Mumbai – 400051
Symbol: “SCODATUBES”

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001
BSE SCRIP Code – “544411”

Dear Sir / Madam,

Subject: Investor Presentation on Q4FY25 / FY25 Earnings for the Audited Financial Results of the Company for the Fourth Quarter & Financial year ended 31st March 2025

With reference to the captioned subject, kindly find enclose Investor Presentation on Q4FY25 / FY25 Earnings for the Audited Financial Results of the Company for the Fourth Quarter & Financial year ended 31st March 2025.

The above information will also be available on the website of the company at www.scodatubes.com

Kindly take the same on record and acknowledge.

For, SCODA TUBES LIMITED

Jagrutkumar Rameshbhai Patel
Managing Director
DIN: 06785595



Scoda Tubes Limited

Survey no : 2442,2443,2446, Ahmedabad-Mehsana Highway, Village : Rajpur-382715. Tal: Kadi, Dist : Mehsana, Gujarat. India
Phone : + 91 2764 278 278 | Email : info@scodatubes.com | sales@scodatubes.com Web : www.scodatubes.com

THE BRAND YOU CAN TRUST

CIN NO.: U28110GJ2008PLC055392



Scoda Tubes

Investor Presentation

FY25 Earnings Update



Agenda



01

Performance Update

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About Scoda Tubes Limited

03

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Annexure

01

Performance Update



Performance snapshot – FY25

Performance

Revenue from
operations

INR 484.9 crores
(+21% y-o-y)

Gross profit

INR 148.5 crores
(+8% y-o-y)

EBITDA

INR 78.1 crores
(+33% y-o-y)

Profit after tax
(PAT)

INR 31.7 crores
(+73% y-o-y)

Return on equity
(RoE)

21.1%
(vs 28.8% in FY24)

Net debt

INR 166.2 crores
(-8% y-o-y)

Debtor days

76 days
(vs 82 days in FY24)

Cashflow from
operations

INR 18.4 crores
(+737% y-o-y)

Gross profit
margin

30.6%
(-386 bps y-o-y)

EBITDA margin

16.1%
(+139 bps y-o-y)

PAT margin

6.5%
(+197 bps y-o-y)

Return on capital
employed (RoCE)

16.6%
(+71 bps y-o-y)

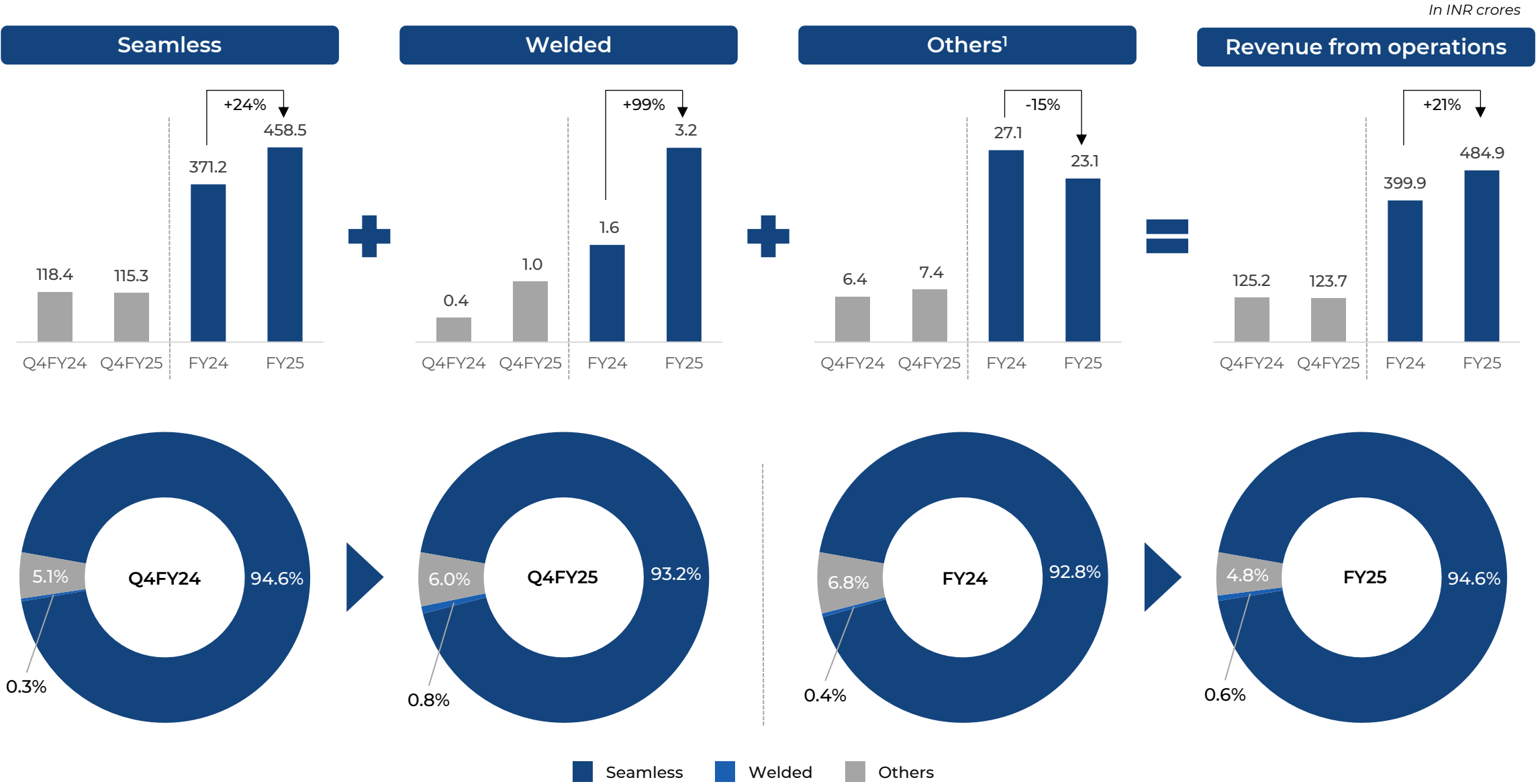
Net debt/equity

1.1x
(vs 2.8x in FY25)

Cash conversion
cycle

164 days
(vs 162 days in FY25)

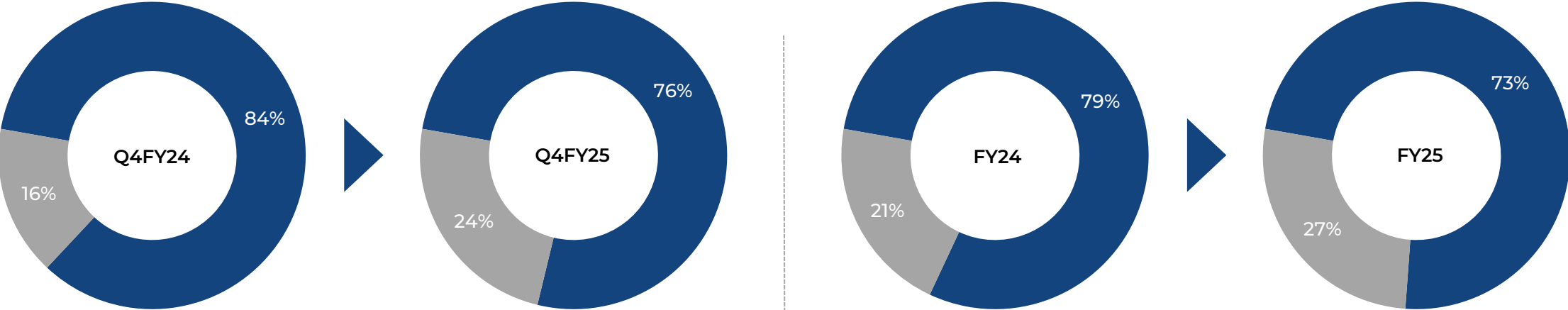
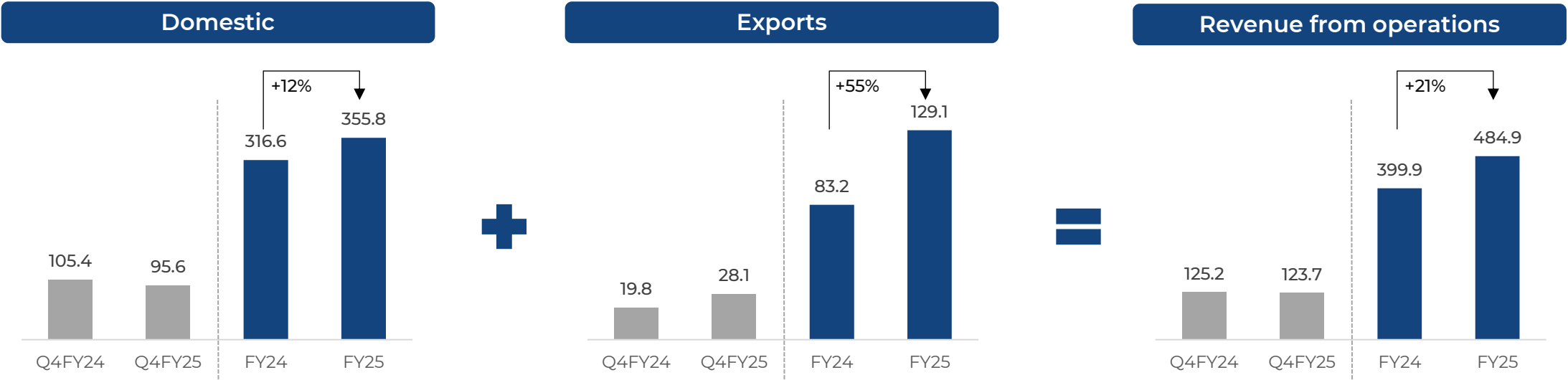
Revenue split across segments – Q4FY25 and FY25



1. Includes sale of scrap

Revenue split across geographies – Q4FY25 and FY25

In INR crores



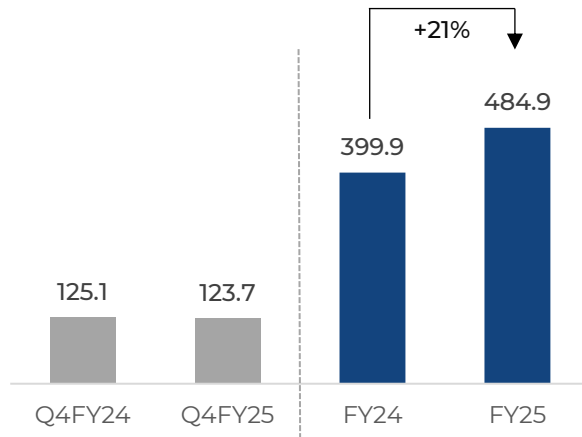
■ Domestic ■ Exports

Key financial highlights – Q4FY25 and FY25

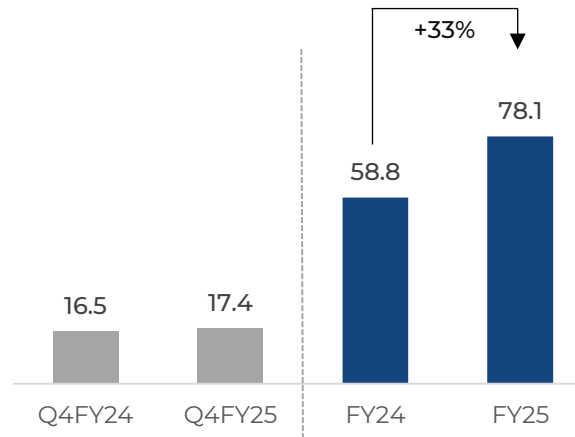
Performance

In INR crores

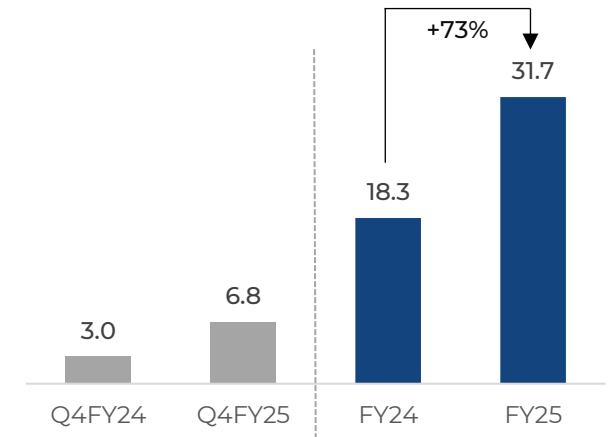
Revenue from operations



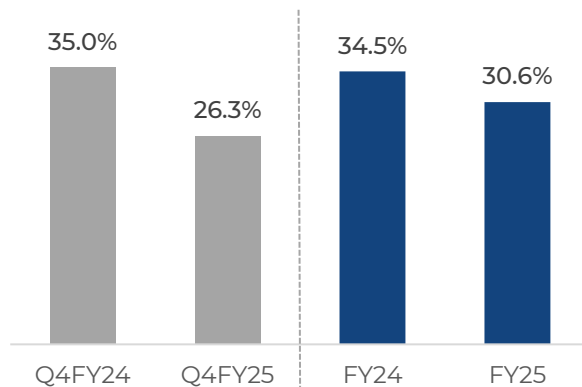
EBITDA



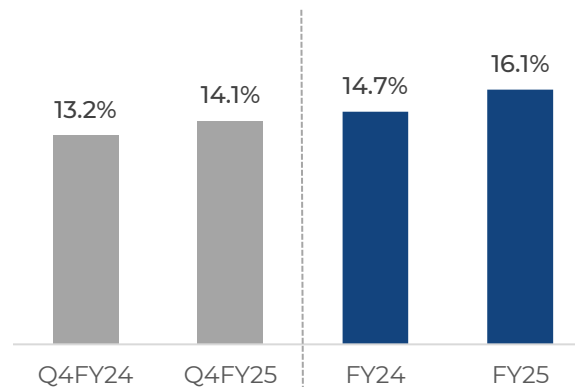
Profit after tax (PAT)



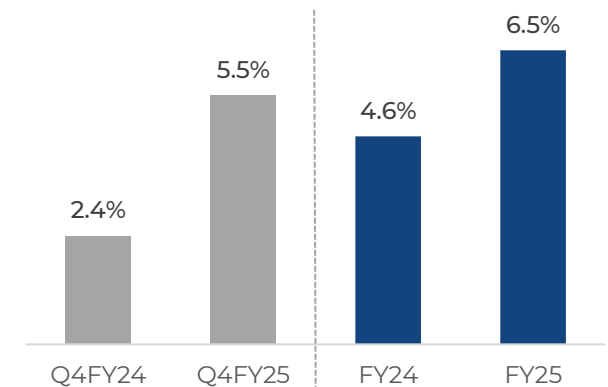
Gross profit margin



EBITDA margin



PAT margin



02

About Scoda Tubes Limited



Scoda Tubes Limited at a glimpse

About us

- Fully integrated manufacturer of SS¹ seamless and SS welded products
 - These products are further categorised into: SS seamless pipes, SS seamless tubes, SS seamless "U" tubes, SS instrumentation tubes, SS welded tubes and "U" tubes
- Supplies to customers engaging in multiple sectors like: Oil & gas, chemicals, fertilisers, power, pharmaceuticals, automotive, and transportation³
- Dedicated seamless and welded divisions at its manufacturing facility in Gujarat
- Certifications: ISO 9001:2015, ISO 14001:2015 and ISO 45001:20182
- Follow internationally recognized standard manufacturing practises, incl. ASTM, ASME and EN standards
 - Products sold to Europe are certified under PED 2014/68/EU and ADW/AD 2000 - Merkblatt – WO
 - Additional accreditation: DNV-CP-0252, DNV Marine and Indian Boiler Regulation

In INR crores

Particulars	FY22	FY23	FY24	FY25
Revenue from operations	194.0	305.1	399.9	484.9
Y-o-Y growth		57%	31%	21%
Gross profit	32.9	92.5	137.9	148.5
Gross margin	17.0%	30.3%	34.5%	30.6%
EBITDA	10.0	34.8	58.8	78.1
EBITDA margin	5.2%	11.4%	14.7%	16.1%
PAT	1.6	10.3	18.3	31.7
PAT margin	0.8%	3.4%	4.6%	6.5%

3 YEAR CAGR (FY21-FY25)



Revenue from
operations: 36%



EBITDA: 98%



PAT: 170%

21,199 sq. mtrs

Plot size of
manufacturing facility

10,068 MTPA²

Seamless production
capacity

1,020 MTPA

Welded production
capacity

20,000 MTPA

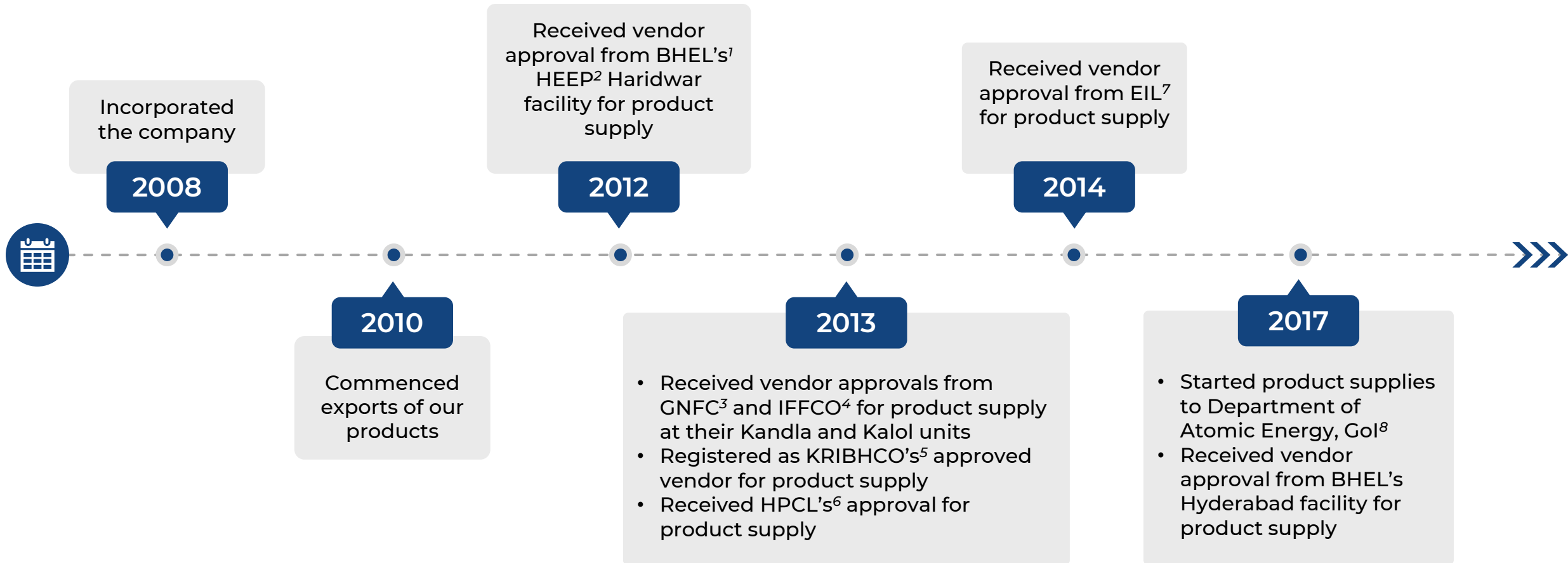
Mother hollow capacity
for seamless products

18

Production lines for
seamless products

2

Production lines for
welded products



A compounding story with significant milestones (2/2)



03

Sustainable Moats





Specialized production of SS tubes and pipes

SS¹ seamless pipes



OD: 1/8" NB to 6" NB
THK: Sch10s to Sch80s
Length: Single random length and double random length

Application:

By industries having high pressure application

SS seamless tubes



OD: 6.00mm to 101.6mm
THK: 0.70mm to 6.00mm
Length: Up to 22 Mtr

Application:

In heat exchangers, Air fin Coolers, Condensers, LP/HP heaters & boilers

SS seamless "U" tubes



OD: 6.00mm to 50.80mm
THK: 0.70mm to 4.00mm
Length: Up to 22 Mtr

Application:

In heat exchangers, Air fin Coolers, Condensers, LP/HP heaters & boilers

SS instrumentation tubes



OD: 6.00mm to 50.80mm
THK: 0.80mm to 6.00mm
Length: Up to 18.000 Mtr

Application:

By industries having high pressure application

SS welded tubes / "U" tubes



OD: 6.00mm to 60.30mm
THK: 0.80mm to 4.00mm
Length: Up to 18.000 Mtr

Application:

By industries having low pressure application

Razor sharp focus in SS segment has enabled Scoda Tubes to:

- Build an expertise around production process, inventory management and sale of products
- Accurately assess and respond to customer preferences in terms of length, thickness, and grades
- Attract and retain customers with specialised and high-quality SS pipes and tubes requirements

International accreditations and product approvals



AD WO



ISO 45001:2018



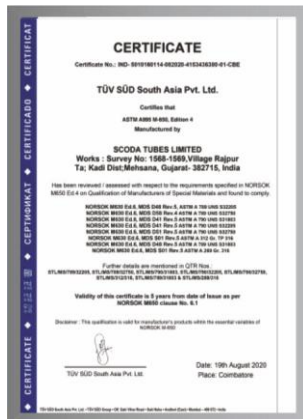
ISO 9001:2015



ISO 14001:2015



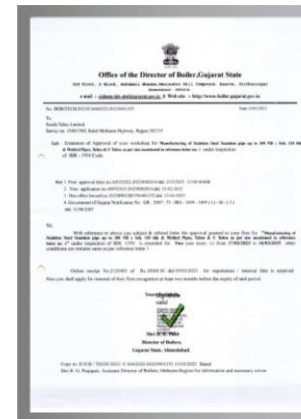
PED



Norsok M650



DNV



IBR



BIS



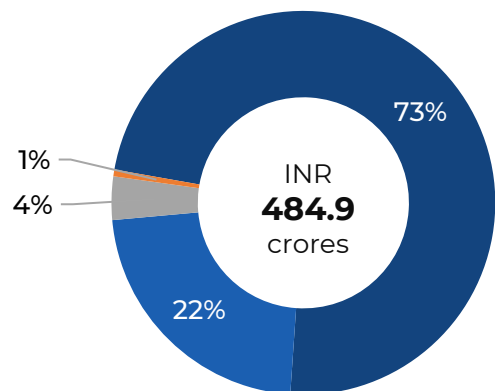
EIL

- Currently applied for Bureau Veritas Marine (France) and Rina Marine (Italy) standards
- Company's capabilities and accreditations have enabled Scoda Tubes to cater to 349 clients globally till date

Customer diversification and international presence

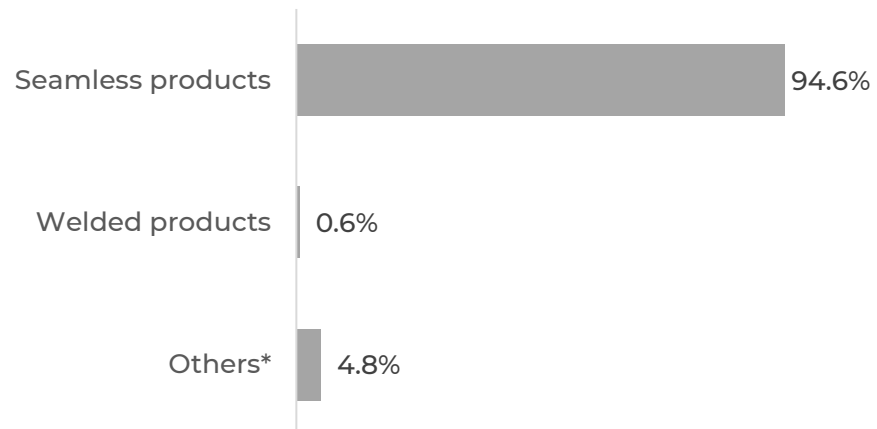
Moats

Strong presence in 14 countries¹



■ India ■ Europe ■ Americas ■ MENA & Oceanic

Revenue split across segments¹



Catering to clients across multiple sectors



Oil & gas



Chemicals



Fertilizers



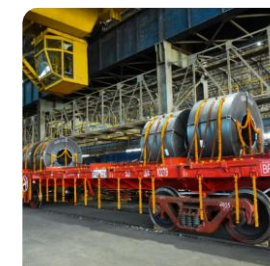
Power



Pharmaceuticals



Automotive



Transportation²

- Greater diversification has hedged Scoda from sector/geography specific risks

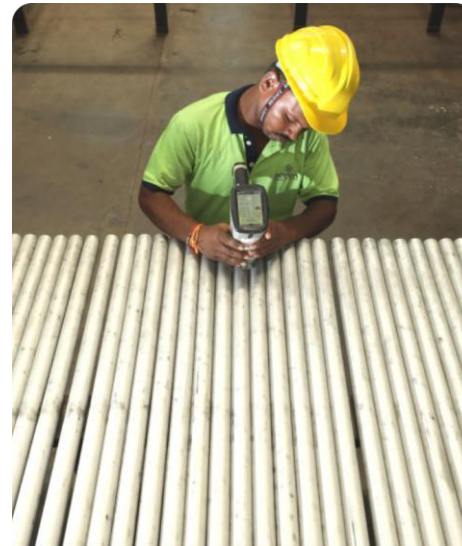
- Dedicated quality control division comprising of a team of 14 personnel capable of all mandatory tests and supplementary tests
- Follow high quality standards across all the manufacturing stages, from raw material to cold rolling, until the final tubular product is ready to dispatch

MANDATORY TESTS

- PMI
- Chemical test
- Hydrostatic test
- Micro test
- Tensile test
- Hardness test
- Mechanical test

SUPPLEMENTARY TESTS

- EDDY current test
- Ultrasonic test
- IGC practice “A”, “C” & “E”
- Air under water test
- Dye penetrant test
- Impact test
- Boroscopic examination



Strategic location of facility and fully integrated production

Moats



Strategically located

On Ahmedabad-Mehsana highway, 360 kms from Mundra port and 23 kms from Inland Container Depot



Land available for future expansion

- Available land parcel of **74,699 sq. mts.**, with only **21,199 sq. mts.** currently developed for manufacturing
- 15,957 sq. mts. reserved for seamless products and 30,064 sq. mts. reserved for welded products



Sustainable production

Installed solar panels on our rooftops, generating 1 MW of clean energy to support manufacturing process

Continuously increasing efficiency through backward integration



- Hot piercing mill to produce mother hollow with a production capacity of 20,000 MTPA¹
- Focus on further adding production capacity by leveraging our strong execution capabilities in a capital efficient manner

1. Metric tonnes per annum

Experienced and qualified team (1/2)



Samarth B Patel

Chairman & ED¹

- 5+ years of Experience
- Bachelor of Science
- He oversees export sales and marketing in our Company



Jagrut R Patel

Managing Director

- 10+ years of Experience
- Bachelor's degree in Computer Engineering
- Oversees domestic sales and marketing in our Company



Saurabh A Patel

Non-Executive Director

- 5+ years of Experience
- Bachelor's degree in Commerce
- Oversees project development processes in our Company



Ravi R Patel

Chief Financial Officer

- 5+ years of Experience
- Bachelor's degree in IT Engineering
- Responsible for accounts, payments and banking operations in the company



Vipul A Patel

President

- 5+ years of Experience
- Bachelor's degree in Computer Science Engineering
- Before joining the company, he was associated with Maxim Tubes Company Pvt. Ltd. as planning and production executive



Piyush Shah (CA)

Independent Director



Vipul Patel

Independent Director



Neha Soni (CS & LLB)

Independent Director



Chirag Patel

Export & Marketing Manager

- **13+** years of Experience
- Masters in Business Administration
- Sales strategies & client relationship management for Europe



Hardik Sanghvi

Export & Marketing Manager

- **10+** years of Experience
- Masters in Business Administration
- Sales strategies & client relationship management for USA & Middle East



Dhaval Mistri

Domestic Sales & Marketing Manager

- **13+** years of Experience
- Btech & MBA
- Strategic planning & marketing along with customer relationships



Vinod Patel

Production Manager

- **19+** years of Experience
- Diploma in Mechanical Engineering
- Seamless manufacturing, quality control & standards, production targets



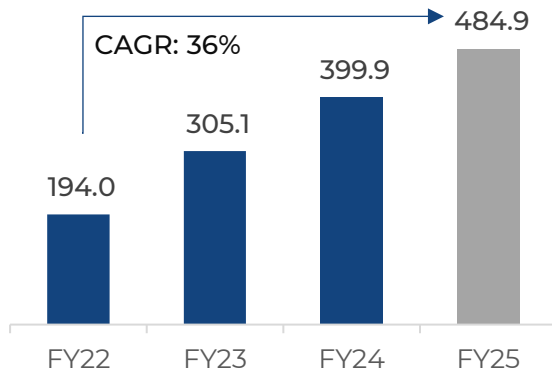
Dharmendra Patel

Quality Control Manager

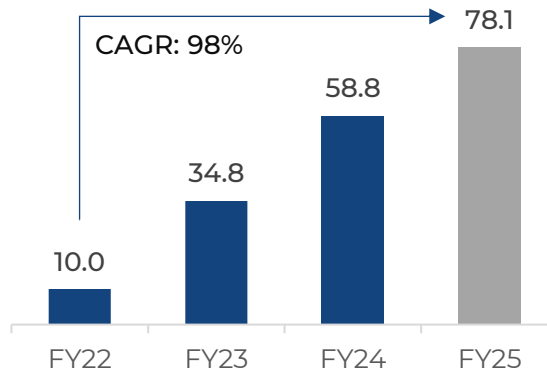
- **12+** years of Experience
- Diploma in Mechanical Engineering
- Quality control & processes and ensuring accurate product standards

Consistent financial performance (1/2)

Revenue from operations

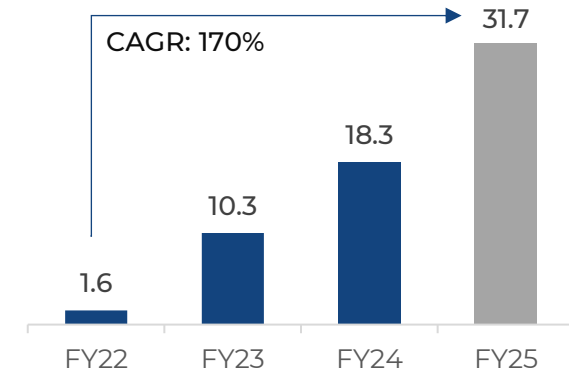


EBITDA

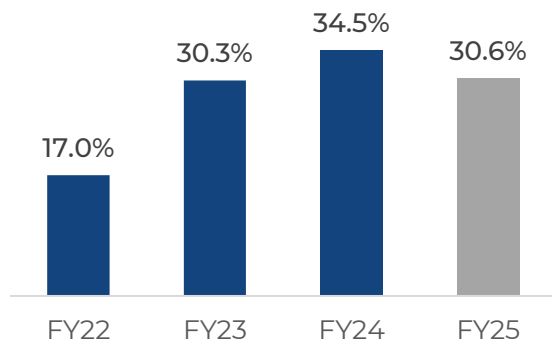


Profit after tax (PAT)

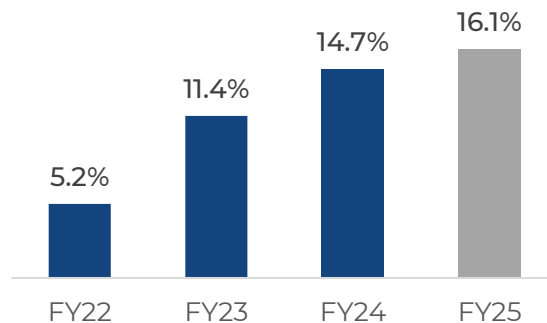
In INR crores



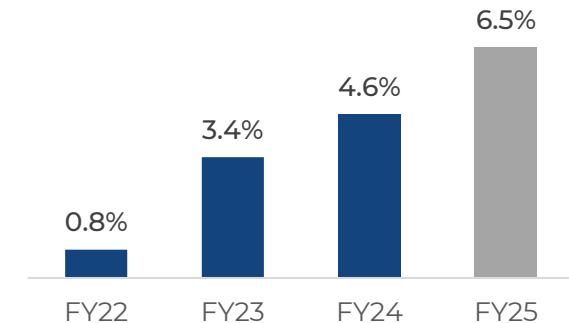
Gross profit margin



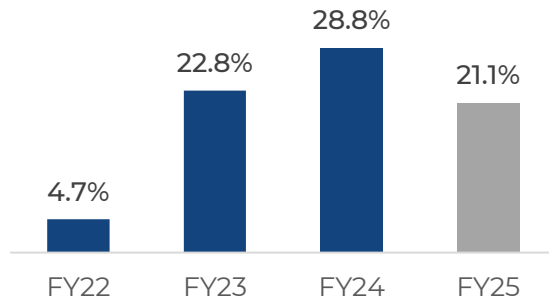
EBITDA margin



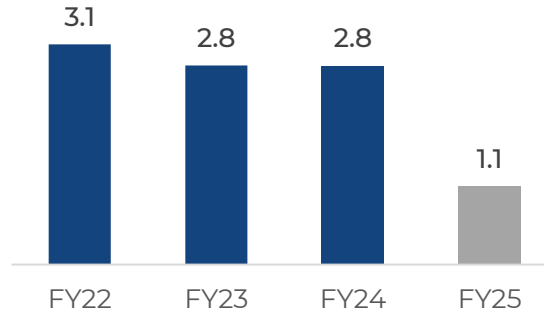
PAT margin



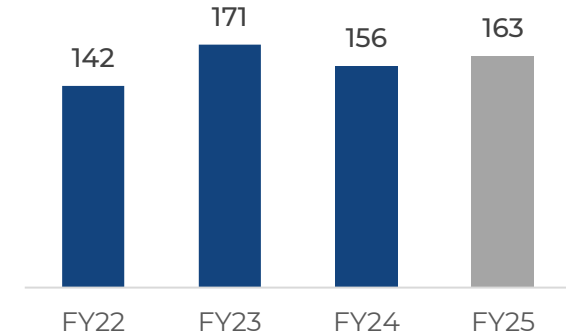
Return on equity (RoE)



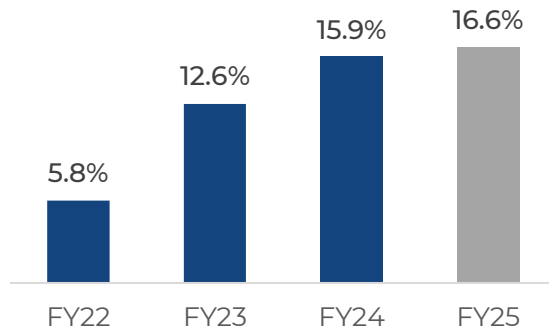
Net debt/equity



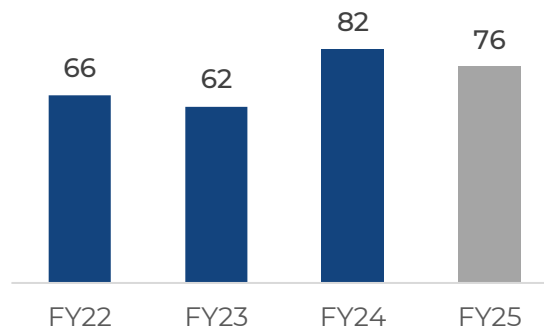
Inventory days



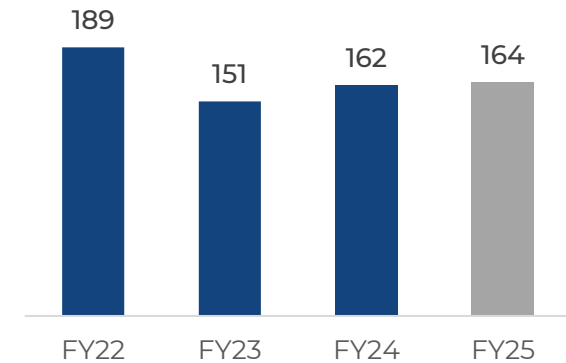
Return on capital employed (RoCE)



Debtor days



Cash conversion cycle



Historic income statement

INR crores unless otherwise mentioned					
Particulars	FY22	FY23	FY24	FY25	3-year CAGR
Revenue from operations	194.0	305.1	399.9	484.9	36%
Cost of materials consumed (incl. changes in WIP and finished goods)	161.1	212.6	262.0	336.4	
Gross profit	32.9	92.5	137.9	148.5	65%
Gross profit margin	17.0%	30.3%	34.5%	30.6%	
Employee benefit expenses	2.9	5.5	7.4	8.1	
Other expenses	20.1	52.3	71.7	62.4	
EBITDA	10.0	34.8	58.8	78.1	98%
EBITDA margin	5.2%	11.4%	14.7%	16.1%	
Other income	1.0	2.7	2.6	4.0	
Depreciation & amortization expenses	1.5	11.5	16.4	18.1	
Finance costs	7.2	11.6	19.1	22.0	
Profit before tax	2.3	14.4	25.9	41.9	163%
Tax expenses	0.7	4.0	7.6	10.2	
Profit after tax	1.6	10.3	18.3	31.7	170%
PAT margin	0.8%	3.4%	4.6%	6.5%	
EPS (INR)	0.7	2.6	4.6	7.6	121%

INR crores unless otherwise mentioned				
Assets	FY22	FY23	FY24	FY25
Fixed assets	45.2	62.1	81.6	103.5
Other non-current assets	10.5	12.2	22.8	34.2
Inventories	62.6	99.5	111.9	149.8
Trade Receivables	35.3	51.6	89.3	101.0
Cash and bank balances	0.7	10.4	22.4	44.0
Other current assets	1.8	2.5	2.4	13.8
Total	156.1	238.3	330.4	446.3
Equity and Liabilities				
Equity capital and reserves	34.9	45.3	63.6	150.4
Borrowings	109.9	139.3	202.7	210.2
Trade payables	8.7	47.5	53.9	68.5
Other non-current liabilities	0.7	0.8	1.3	0.9
Other current liabilities	1.9	5.4	8.9	16.4
Total	156.1	238.3	330.4	446.3

Historic cashflow statement

INR crores unless otherwise mentioned				
Particulars	FY22	FY23	FY24	FY25
Net profit before tax	2.3	14.4	25.9	41.9
Adjustments for: Non-cash items and other investment/financial items	8.7	22.8	34.2	37.6
Operating profit before working capital changes	11.1	37.2	60.1	79.5
Changes in working capital	-57.0	-15.0	-54.5	-54.6
Direct taxes paid (net of refund)	-0.9	-1.9	-3.4	-6.5
Cashflow from operations	-46.9	20.3	2.2	18.4
Cashflow from investing activities	-33.4	-38.5	-46.6	-43.9
Cashflow from financing activities	80.2	17.9	44.3	40.6
Change in cash and cash equivalents	-0.1	-0.2	-0.1	15.1
Cash and cash equivalents at the beginning of the period	0.4	0.3	0.1	-
Cash and cash equivalents at the end of the period	0.3	0.1	0.0	15.1

04

Key Strategies





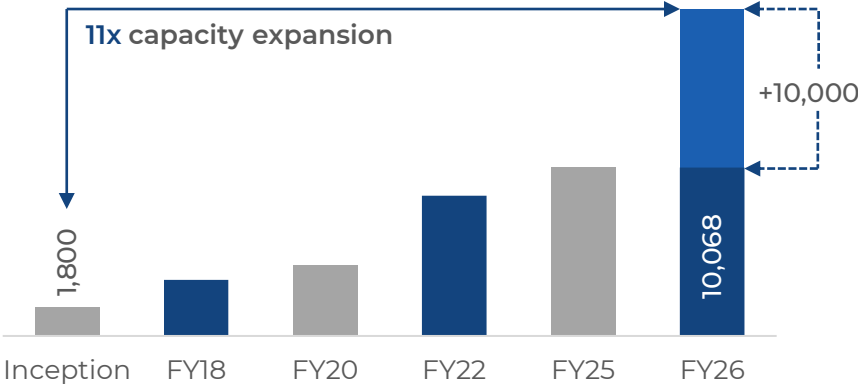
Increase our existing production capacity

Geographic expansion of customer base

Strengthen our brand value

Increase our existing production capacity

Seamless production capacity (MTPA¹)



Capacity comparison

Product capacity	Existing capacity	Post expansion capacity
Seamless	10,068 MTPA	20,068 MTPA
Welded	1,020 MTPA	13,150 MTPA
Mother hollow	20,000 MTPA	

Benefits of large-scale production

Focus on high value-added products

Capitalize on backward integration

Leveraging existing customer-base

Targeting end-users

1. Metric tonnes per annum

Geographic expansion of customer base

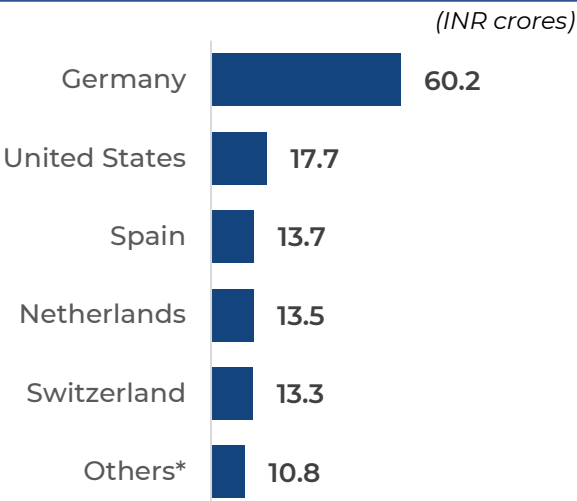
Curated a strategic plan by leveraging extensive network of distributors, robust back-end, sound track-record, key product approvals & registrations, wide product portfolio and domain expertise



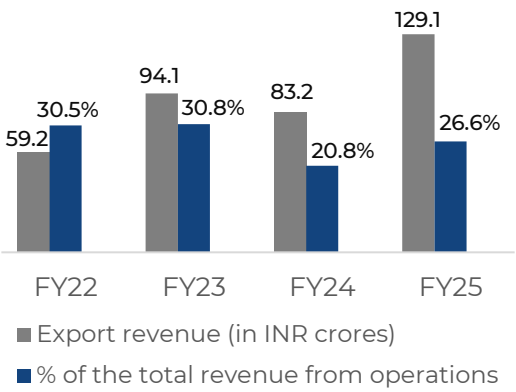
Exported to 14 countries in FY25

- Exporting countries
- Exclusive Distributor-USA
- Headquarter-India
- Future Expansion-Middle East, Kuwait, United Arab Emirates.

Export revenue country split (FY25)



Revenue from exports



* includes Estonia, Italy, UK, Denmark, UAE, Romania, Czech Republic, Brazil, Sweden, Australia, Saudi Arabia, Poland, Qatar

Participation in key exhibitions and expos

- Chemtech – Mumbai
- GSSE – Mumbai
- Stainless Steel World - Maastricht, Netherlands
- Tube & Wire - Dusseldorf, Germany
- Heat Exchanger World - Rotterdam, Netherlands
- Heat Exchanger World - Houston, Texas, USA
- Stainless Show, Brno, Czech Republic

- Trademarked “Scoda Tubes Limited” to build brand equity, increase market recognition, and protect IP
- 20 personnel in quality check and customer servicing team to further improve brand positioning and brand recall value, supporting overall growth strategy

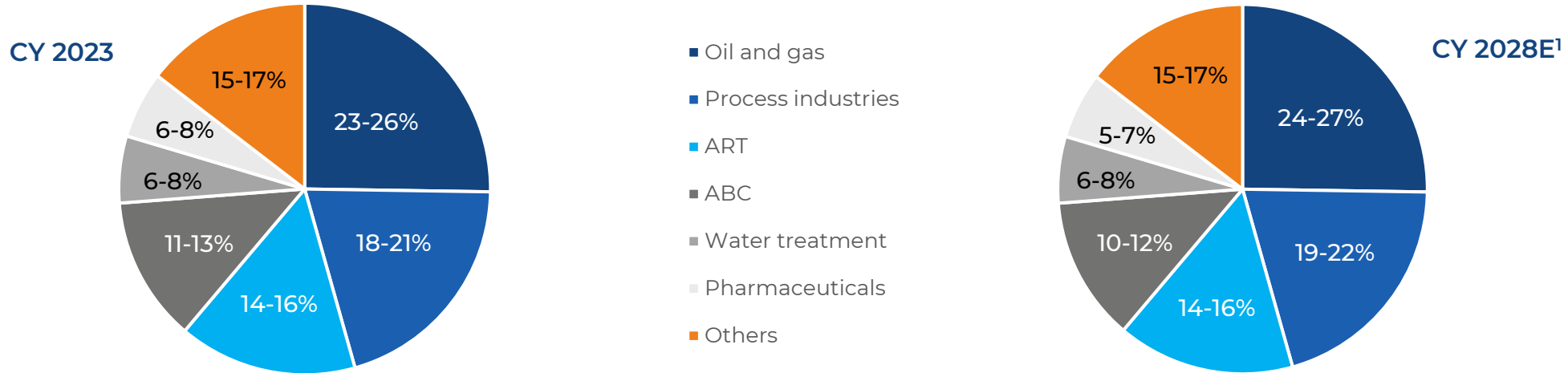


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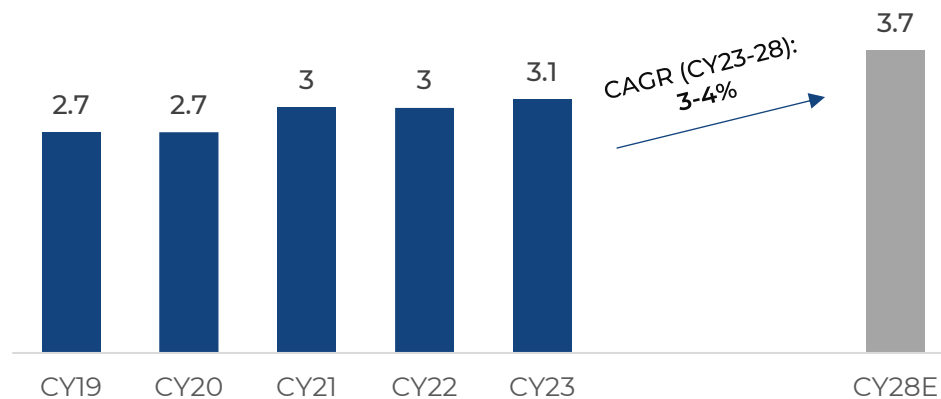
Industry Overview



Stainless steel tubes and pipes – Global demand split



Global demand of SS tubes and pipes (in mn tonnes)

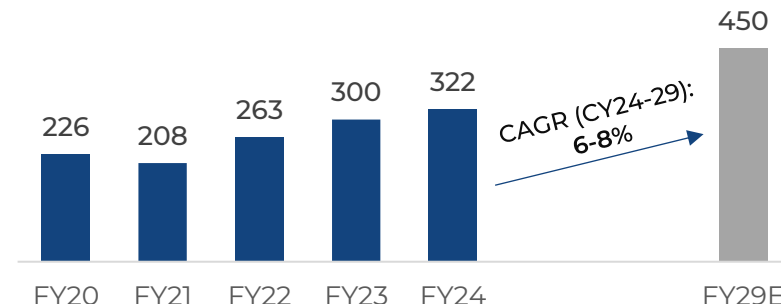


- Oil & gas and process industries continue to dominate global demand for SS pipes and tubes
- ART² and ABC³ industries are accelerating SS pipes and tubes consumption due to their high corrosion resistance, strength to weight ratio and wide range of applications
- Demand for SS pipes and tubes grew at a CAGR of ~3% from CY19-CY23 and is expected to grow at a CAGR of 3-4% between CY23-CY28

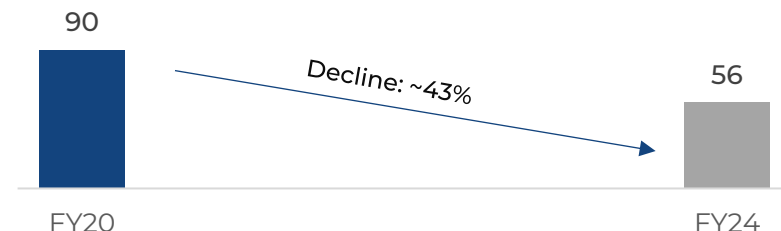
- Strong growth in end-user industries like building and construction, automobile, oil and gas, manufacturing and food and beverage will drive the demand of SS pipes and tubes
- Policy protection through imposition of anti-dumping duties on Chinese imports will provide further fillip to local producers
- Indian exports of SS pipes and tubes continue to grow as domestic players compete at global prices, supported by efficiencies in their manufacturing process
- Mirroring global end-user industries, India's demand for SS pipes and tubes is driven by:

Process industry	28-32% of demand	CAGR: 6-8% (FY24-29)
Oil & gas	22-25% of demand	CAGR: 6-8% (FY24-29)
ART ¹	20-23% of demand	CAGR: 8-10% (FY24-29)
ABC ²	18-21% of demand	CAGR: 6-8% (FY24-29)

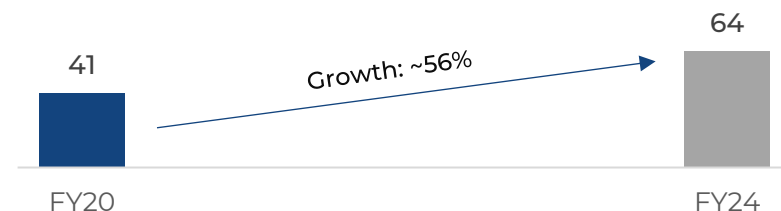
Stainless steel tubes and pipes demand (in 000' tonnes)



Import to India (in 000' tonnes)



Export from India (in 000' tonnes)



Select Financial Information



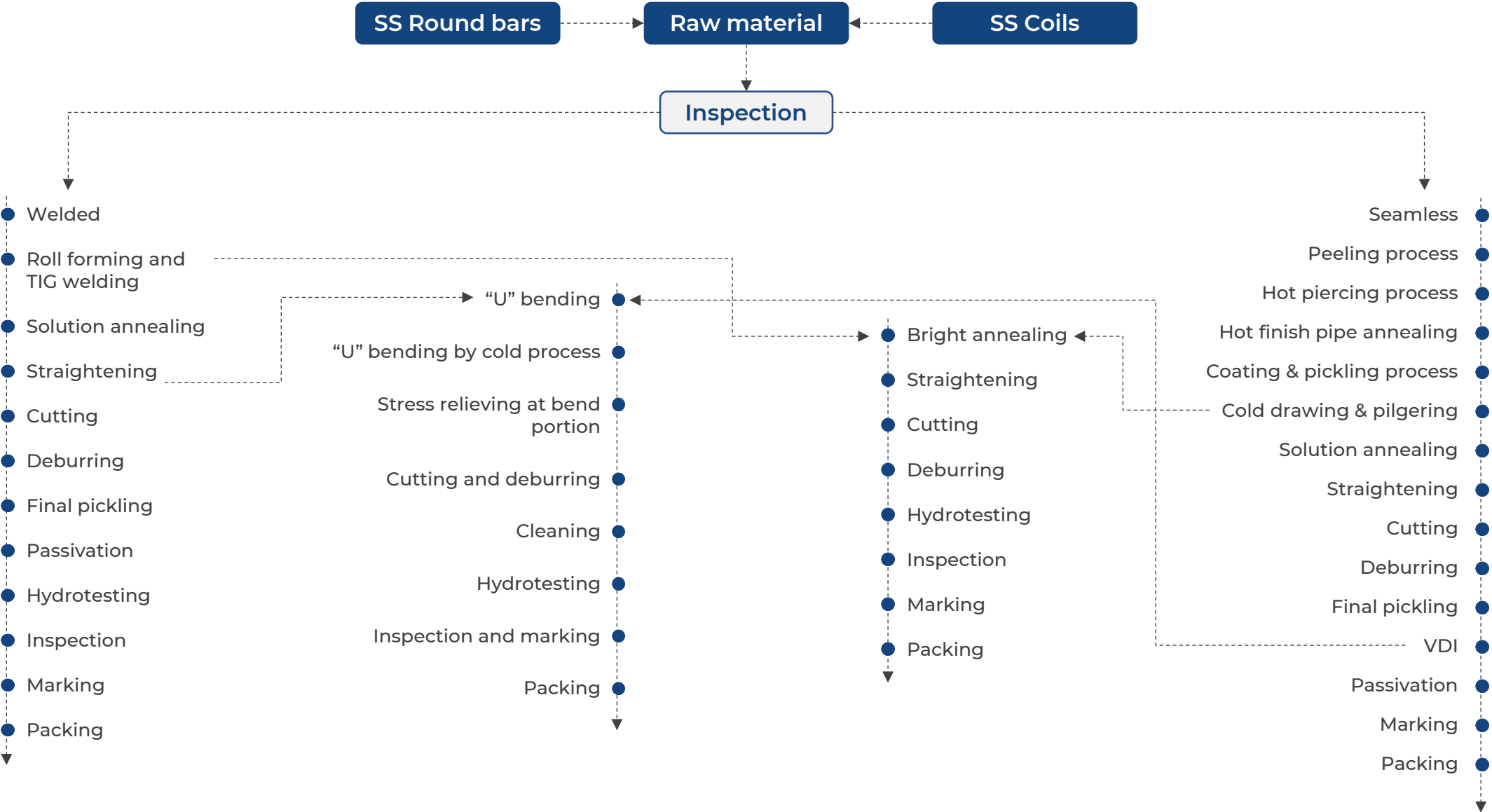
INR crores unless otherwise mentioned						
Particulars	Q4 FY24	Q4 FY25	YoY change (%)	FY24	FY25	YoY change (%)
Revenue from operations	125.1	123.7	-1%	399.9	484.9	21%
Cost of materials consumed (incl. changes in WIP and finished goods)	81.3	91.2	12%	262.0	336.4	28%
Gross profit	43.8	32.5	-26%	137.9	148.5	8%
Gross profit margin	35.0%	26.3%	-876 bps	34.5%	30.6%	-386 bps
Employee benefit expenses	1.9	1.9	0%	7.4	8.1	9%
Other expenses	25.4	13.1	-48%	71.7	62.4	-13%
EBITDA	16.5	17.4	6%	58.8	78.1	33%
EBITDA margin	13.2%	14.1%	+91 bps	14.7%	16.1%	+139 bps
Other income	0.6	1.6	167%	2.6	4.0	52%
Depreciation & amortization expenses	4.1	4.7	15%	16.4	18.1	11%
Finance costs	6.4	5.8	-9%	19.1	22.0	15%
Profit before tax	6.6	8.5	29%	25.9	41.9	62%
Tax expenses	3.6	1.7	-53%	7.6	10.2	34%
Profit after tax	3.0	6.8	130%	18.3	31.7	73%
PAT margin	2.4%	5.5%	+316 bps	4.6%	6.5%	+197 bps
EPS (INR)	0.7	1.5	104%	4.6	7.6	65%

INR crores unless otherwise mentioned			
Assets	FY24	FY25	YoY change (%)
Fixed assets	81.6	103.5	27%
Other non-current assets	22.8	34.2	50%
Inventories	111.9	149.8	34%
Trade Receivables	89.3	101.0	13%
Cash and bank balances	22.4	44.0	96%
Other current assets	2.4	13.8	475%
Total	330.4	446.3	35%
Equity and Liabilities			
Equity capital and reserves	63.6	150.4	136%
Borrowings	202.7	210.2	4%
Trade payables	53.9	68.5	27%
Other non-current liabilities	1.3	0.9	-31%
Other current liabilities	8.9	16.4	84%
Total	330.4	446.3	35%

INR crores unless otherwise mentioned			
Particulars	FY24	FY25	YoY change (%)
Net profit before tax	25.9	41.9	62%
Adjustments for: Non-cash items and other investment/financial items	34.2	37.6	10%
Operating profit before working capital changes	60.1	79.5	32%
Changes in working capital	-54.5	-54.6	0%
Direct taxes paid (net of refund)	-3.4	-6.5	91%
Cashflow from operations	2.2	18.4	722%
Cashflow from investing activities	-46.6	-43.9	-6%
Cashflow from financing activities	44.3	40.6	-8%
Change in cash and cash equivalents	-0.1	15.1	NC
Cash and cash equivalents at the beginning of the period	0.1	-	NC
Cash and cash equivalents at the end of the period	-0.1	15.1	NC

Annexure





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For any further information/queries, please contact:

Company



Scoda Tubes Limited

Mr. Ravi Patel
Chief Financial Officer
cs@scodatubes.com

Investor relations consultant



Capital Bridge Advisory Service Pvt. Ltd

Mr. Rutul Shah
rutul@capbridge.in
+91 82002 43766

Mr. Raj Shah, CFA
raj@capbridge.in
+91 99259 11296



Scan to view state of the art production facility for stainless steel pipes, tubes and U-Tubes by Scoda Tubes Limited

