

#### ROSSELL TECHSYS LIMITED

Corporate Office: No. 58-C, Road No. 2, Hi-Tech Defence and Aerospace Park, Behind KIADB Industrial Area, Devanahalli, Bengaluru - 562165, Karnataka, India

CIN: L29299WB2022PLC258641

Date: August 14, 2025

To,

BSE Limited. 20th Floor, P.J. Towers, Dalal Street. Mumbai - 400001. BSE Scrip Code: 544294 National Stock Exchange of India Limited, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 NSE Scrip Symbol: ROSSTECH

Subject: Investor presentation of the Company for the quarter ended 30 June 2025

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and further to our communication dated 13 August 2025, the Investor Presentation for the quarter ended 30 June 2025, on Company Overview, Business highlights, financial performance and other updates is enclosed herewith for your consideration.

Request you to kindly take the above information on records.

Thank you,

For Rossell Techsys Limited

Krishnappayya Desai Company Secretary & Compliance officer









Registered Office:







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# Highlights of Q1 FY26

# **Message from the Managing Director**

We anticipate a substantial improvement in financial performance for the whole year. The scale of confirmed orders from both existing and new customers gives us visibility into a significant increase in the revenue and potential multi-fold profitability and a substantial uplift in operating margins.



We began FY26 with strong operational momentum, delivering a turnover of ₹86.99 crore in Q1 nearly doubling the previous year's Q1 performance.



We are undertaking a capacity expansion of 15,000 sq. ft. within our existing premises at an estimated cost of ₹1.5 crore, expected to be operational by Q3 FY26. Our customer base has grown from just 2 in 2022 to around 30 today, with 26+ active engagements, underscoring our growing reputation and delivery capabilities.

We have achieved several key milestones: successful completion of the demerger and relisting as Rossell Techsys Limited in December 2024; winning the Best Supplier Award twice from one of the largest OEMs; securing over 30 awards and recognitions across various categories; and onboarding top global aerospace & defense OEM customers, further validating our technical and delivery strengths.

On the people front, our headcount has increased from 680 to 950, reflecting our commitment to building a strong, future-ready team. We are evaluating a fundraising initiative and have expanded capacity with second-shift operations, alongside developing 15,000 sq. ft. of new production space to support demand. Our NADCAP recertification and DSIR R&D license renewal reaffirm our long-term focus on quality and innovation.

Looking ahead, we anticipate a substantial growth in financial performance for the whole year. The scale of confirmed orders from both existing and new customers gives us visibility into a significant increase in the revenue and potential multi-fold profitability and a substantial uplift in operating margins compared to the previous year. Our order book remains robust, with visibility well into the coming years.

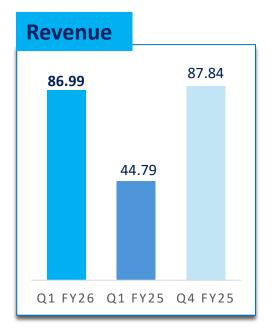
**Rishab Mohan Gupta**Managing Director

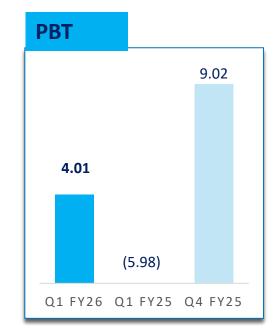
### **Performance Highlights**

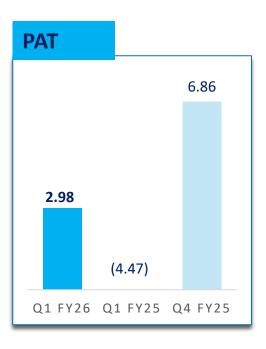
(₹ Crore On Standalone Basis)



Focus on profitability
Significant new orders
Strengthened delivery
schedules
Additional working capital
for orders execution
Improved Receivables
Multi-banking Approach







Metric	Q1 FY26	Q1 FY25	Q4 FY25
Revenue from Operations	86.99	44.79	87.84
EBITDA	11.93	-0.54	16.59
EBITDA Margin	13.52%	-1.19%	18.61%
PAT	2.98	-4.47	6.86
PAT Margin	3.37%	-9.81%	7.70%

### **Operational Highlights Q1 FY26**





#### **Onboarding of a New Customer**

- The company was recently qualified by a leading global customer for wire harness requirements, leading to a production ramp-up this quarter. With more part numbers in the pipeline for qualification, the company is confident this engagement will become a key revenue driver.
- Investments underway in automated and semi-automated machinery to meet high-volume requirements. Machinery expected to be operational by mid-Q2 FY26.



#### **New Engagement**

- Secured a significant order from a new customer for satellite broadband components.
- Qualification expected in Q2 FY26; production ramp-up and execution planned over the following 5–6 months.



#### **Capacity and Shift Expansion**

- Initiated second-shift operations in select areas to improve throughput and delivery responsiveness.
- Began infrastructure expansion with the development of 15,000 + sq. ft. of new space on the second floor, B-Zone.



# **About the Company**



### **Corporate Structure**

# Rossell Techsys Limited (India Headquarters)

- Located in Bengaluru on a 4.25-acre campus with 225,000 sq. ft. of built-up area. This is an IGBC Goldrated facility.
- Handles end-to-end operations including engineering, manufacturing, project and quality management, HR, IT, planning, sales, and pre-sales.
- The company has an R&D unit registered with DSIR.

# Rossell Techsys Inc. (USA Subsidiary)

- Set up to support US customers with local repairs, licensing, supply chain and sourcing first and exportrelated needs.
- Registered with the US Department of Defense Trade Controls (DDTC) and AS9100 certified.
- Manages US business development, customer and supplier relationships, logistics, and collaborations for automation and learning initiatives.





# Defense & Military Aerospace

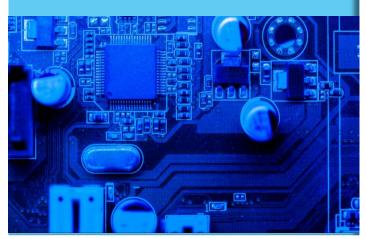
### **Space**

### **Semi Conductor**

The Company delivers custom engineering and manufacturing services to the aerospace, defense, semiconductor and space sectors through its expertise in EWIS, EPA, ESSI, ATEs, and MRO. It supports global OEMs and Indian defense end-users via its full-service Bengaluru facility and US subsidiary.





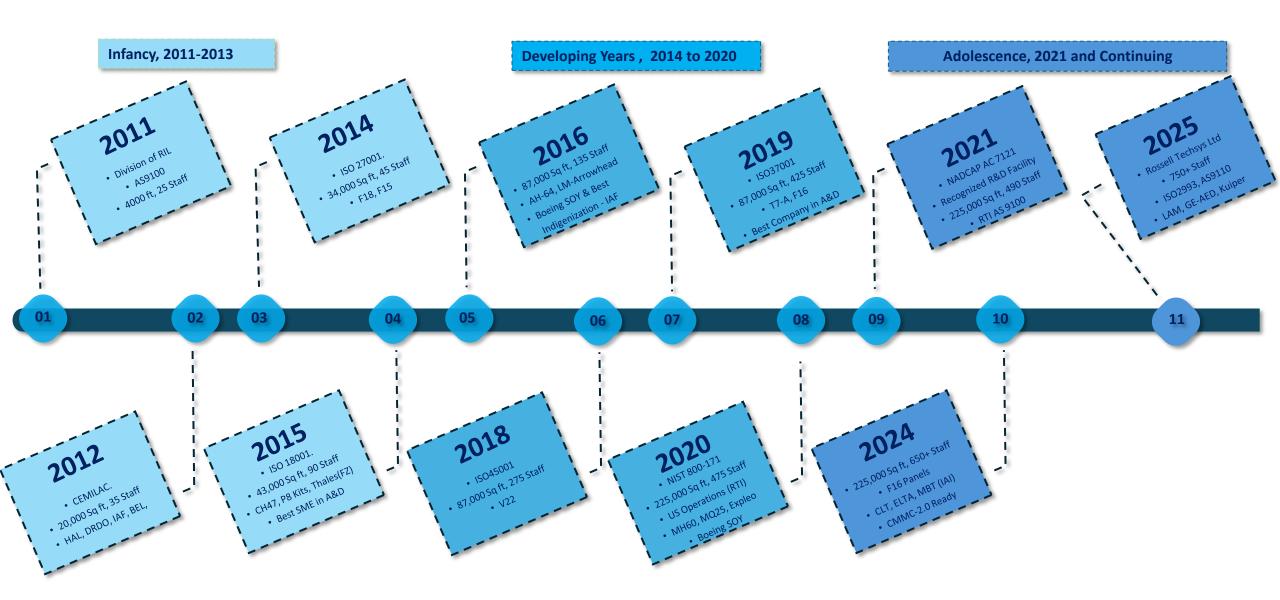


### **Rossell Footprints**









#### **Board of Directors**





Harsh Mohan Gupta Executive Chairman

Entrepreneur and Industry Veteran, Ex-Executive Committee member of the Federation of Indian Chamber of Commerce (FICCI) & Confederation of Indian Industry (CII)



**Rishab Mohan Gupta** Managing Director

Alumni of Suffolk University, Entrepreneur, Founding Member of Rossell Techsys Limited, & Non-Certified Pilot, Passionate about A&D.



Mr. Arvind Ghei Independent Director

Senior Leader in top Hospitality Businesses, Specialist in Finance, Alumni of St. Stephens College, Delhi and Jamnalal Bajaj Institute of Management, Mumbai, Member Rotary Club.



**Shobhana Joshi** Independent Director

Deep Government Experience, Ex-Secretary (Defense Finance), Ministry of Defense, Government of India, Founding Member & Co-chair of SAMDS (Society for Aerospace Maritime and Defense Studies).



**Talari Suvarna Raju** Independent Director

A distinguished aerospace leader, Ex-Chairman & Managing Director of Hindustan Aeronautics Limited (HAL), Fellow of the Indian National Academy of Engineering (INAE) and Winner of Brien Roy Trust Award.



**Digant Parikh**Non-executive Director

Certified Cost Accountant, Alumni of NMIMS, Mumbai, Visiting Faculty at various leading management institutes, and Independent Director at various other Companies.



#### A Leadership Team With 350+ Person-years Of Industry, Technology, And Domain Excellence

# **Founding Leadership Rishab Mohan Gupta Promotor & Managing Director** Prabhat Kumar Bhagvandas (PKB) Director - Rossell Techsys Inc









Assemblies
Manufacturing of control panels and power distribution units.

Electronic Systems and Systems Integration: Integration of electronic modules and

systems to ensure cohesive functionality.

## **Electrical Wiring and Interconnect Systems**

Design and assembly of cable harnesses and interconnection networks.

EMS and Custom Engineering Capabilities

#### **Electrical After Market:**

Support and maintenance services for electrical components post-deployment

### **Key Value Propositions**



#### **Specialised Multi-Segment Expertise**

Operates in EWIS, ESSI, ATEs, and Electrical MRO, offering engineering-rich BTS and scalable BTP models aligned with global OEM supply chains.

#### **Global-Grade Certifications & Compliance**

Holds AS9100, ISO9001/27001/45001/37001/14001/170 25,NADCAP AC7121; NIST 800-171 and ISO31000 compliant

US arm (RTI) is DDTC-registered and AS9100-certified.

### Ready-to-Scale, Green-Certified Infrastructure

4.25-acre IGBC-certified Bengaluru campus with 225,000 sq. ft. (IGBC Platinum), expandable to 450,000 sq. ft., integrating all value chain functions.

### Skilled, Inclusive Workforce Backed by RSL

600+ IPC 620 / IPC 61 / J-STD-001-certified staff; in-house Rossell School of Learning trains fresh talent and supports differently abled through ASL-enabled programs.

#### **Strategic US Presence via RTI**

Arizona-based RTI supports licensing, quality, logistics, state-side sales, and customer escalations, enabling near-shore support and life-cycle service potential.

Rossell Techsys Limited Q1 FY2025-26

#### Offset and MSME Multiplier Advantage

As a Medium Enterprise under MSME Act, Rossell offers 1.5x multipliers on defense offset contracts—adding strategic procurement value for OEMs.

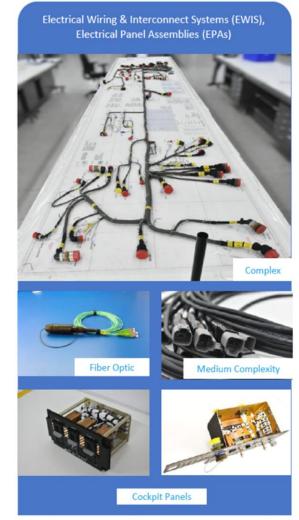
### Experienced, Continuity-Driven Leadership

Led by an experienced team of over 360man years of industry knowledge and skill, from various large-sized global corporations.



### **Capability Matrix**







**Electronic Systems and Systems** 

Integration (ESSI)



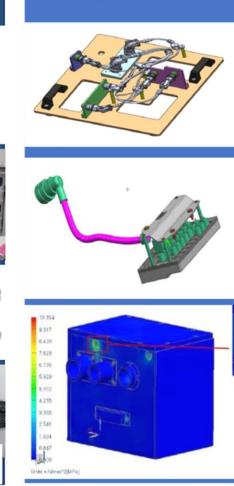


**Automatic Test Solutions** 



Re-Engineering, Reverse Engineering,

Alternate Sourcing



**Engineering Services** 



# **Engineering Future**

### **Key Drivers of the Business**



- India aims for ₹3 lakh crore in defense production and ₹50,000 crore in exports by 2029, backed by policies like *Make in India* and *Aatma Nirbhar Bharat*. This unlocks vast opportunities for private players in the aerospace and defense supply chain.
- With global OEMs diversifying supply chains, India emerges as a strategic alternative. Increased private sector participation, including MSMEs and Tier-1 suppliers, is driving growth. Rossell Techsys is well-positioned to leverage this shift with precision engineering and scalable quality.

### **Key Drivers of the Business**



### **Global Aerospace and Defense**

Opportunity	<b>Expected Growth / Future Metric</b>
Commercial aviation growth vs GDP	4% CAGR (60% faster than global GDP)
Projected value of space industry by next decade	~\$1.5 trillion annual valuation
Aircraft production backlog coverage	14,000+ units (~10 years of production)
Electric aviation development (eVTOLs, UAMs / AAMs initiatives)	Urban rollout in North America and Asia; scaling by 2027
US proposed defense budget for FY26	\$1 trillion (budgetary expansion underway)
Europe's shift to self-reliant defense manufacturing	Reshaping transatlantic defense dynamics

### **Key Drivers of the Business**



### **Indian Defense Sector**

Opportunity	<b>Expected Growth / Future Metric</b>	
Targeted defense production by FY29	\$34.7 billion	
Indigenisation target in weapon systems by 2027	70%	
Defense capital expenditure (CapEx) pipeline (long-term)	\$223 billion (10 years); \$130B in medium term	
Surveillance satellite deployment plan	52 satellites by 2030	
Growth of defense startups under iDEX & MSMEs	600+ expected with deeper ecosystem support	
Investment target for Defense Industrial Corridors (UP & TN)	\$1.31 billion each	

# **Engineering Future** Driving Innovation & Digital Transformation Implementing AI, automation, and enterprise systems like Rossell System for Operational Excellence (ROSE) and Rossell V2.0 to enhance efficiency, quality, and scalability. **Expanding into Niche Capability Areas** Diversifying into embedded systems, electro-mechanical services, actuators, sensors and control systems. Building a Future-Ready Enterprise Investing in R&D, skilling, and global partnerships to position Rossell Techsys as a trusted engineering partner for the next generation of defense and aerospace systems. Rossell Techsys Limited Q1 FY:



# Q1 FY26 Financial Performance:

### **Profit & Loss Q1 FY26**



### In ₹ Lakhs

Particulars	Q1 FY 2025-26	Q1 FY 2024-25	Q4 FY 2024-25	FY 2024-25
Total Income	8,828.74	4,560.32	8,914.48	26,208.72
Total Expenses	8,427.31	5,158.15	8,012.21	25,136.91
Profit/(Loss) from Ordinary Activities before Exceptional Items	401.43	(597.83)	902.27	1,071.81
Profit/(Loss) from Ordinary Activities before Tax	401.43	(597.83)	902.27	1,071.81
Total Tax Expenses	103.69	(150.46)	216.10	331.97
Profit/(Loss) for the Period	297.74	(447.37)	686.17	739.84
Total Other Comprehensive Income (Net of Tax)	2.22	-	(26.60)	(26.60)
Total Comprehensive Income	299.96	(447.37)	659.57	713.24
EPS – Basic (INR)	0.79	(1.19)	1.82	1.96
EPS – Diluted (INR)	0.79	(1.19)	1.82	1.96

### **Balance Sheet Q1 FY26**



#### In ₹ Lakhs

Particulars	As at June 30, 2025	As at March 31, 2025
Total Non-Current Assets	11,890.21	11,798.91
Total Current Assets	35,940.91	30,314.67
TOTAL ASSETS	47,831.12	42,113.58
Total Equity	13,535.91	13,235.95
Total Non-Current Liabilities	529.63	544.81
Total Current Liabilities	33,765.58	28,332.82
Total Liabilities	34,295.21	28,877.63
TOTAL EQUITY AND LIABILITIES	47,831.12	42,113.58



# Thank You

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