



28 May 2025

To,
BSE Limited,
20th Floor, P.J. Towers,
Dalal Street,
Mumbai - 400001.
BSE Scrip Code: 544294

National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400 051
NSE Scrip Symbol: ROSSTECH

Subject: Investor Presentation for the quarter ended 31 March 2025

Dear Sir/Ma'am,

In pursuance to the provisions of Regulation 30 of SEBI (Listing obligation and disclosure requirements) Regulation, 2015, please find enclosed Investor Presentation for the quarter ended 31 March 2025, on Company Overview, Business highlights, financial performance and other updates.

Request you to kindly take the above information on records.

Thank you,

For Rossell Techsys Limited

Krishnappayya Desai
Company Secretary & Compliance Officer

Encl: A/a



ROSSELL TECHSYS LIMITED

Investor Presentation

Q4 FY 2024-25

- | | |
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| 01 Board of Directors | 11 Focus on the Quarter |
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BOARD OF DIRECTORS

Executive Chairman



Mr. Harsh Mohan Gupta

Entrepreneur and Industry Veteran, Ex-Executive Committee member of the Federation of Indian Chamber of Commerce (FICCI) & Confederation of Indian Industry (CII).

Managing Director



Mr. Rishab Mohan Gupta

Alumni of Suffolk University, Entrepreneur, Founding Member of Rossell Techsys Limited, & Non-Certified Pilot, Passionate about A&D

Independent Director



Mr. Talari Suvarna Raju

A distinguished aerospace leader, Ex-Chairman & Managing Director of Hindustan Aeronautics Limited (HAL), Fellow of the Indian National Academy of Engineering (INAE) and Winner of Brien Roy Trust Award

Independent Director



Mr. Arvind Ghei

Senior Leader in top Hospitality Businesses, Specialist in Finance, Alumni of St Stephens College, Delhi and Jamnalal Bajaj Institute of Management, Mumbai, Member Rotary Club

Independent Director



Mrs. Shobhana Joshi

Deep Government Experience, Ex-Secretary (Defense Finance), Ministry of Defense, Government of India, Founding Member & co-chair of SAMDS (Society for Aerospace Maritime and Defense Studies)

Non-executive Director



Mr. Digant Parikh

Certified Cost Accountant, Alumni of NMIMS, Mumbai, Visiting Faculty at various leading management institutes, and Independent Director at Various other Companies,



MESSAGE FROM THE MANAGING DIRECTOR

“

“On behalf of the entire Rossell Techsys family, I extend our heartfelt gratitude to our investors, partners, and stakeholders for their continued trust and support.

The transition to an independent, publicly listed company marks a defining moment in our journey — one that brings with it increased domestic and international exposure, expanded business avenues, renewed responsibility, greater transparency, and a sharper focus on the future.

FY 2024–25 has been a year of sustained and meaningful progress, based on the successes of the past, and establishing heightened confidence in the future. We recorded double-digit revenue growth, expanded on domains, onboarded marquee international clients, deepened our business relationships across geographies. These achievements reflect the strength of our strategy, deepened trust reposed in us.

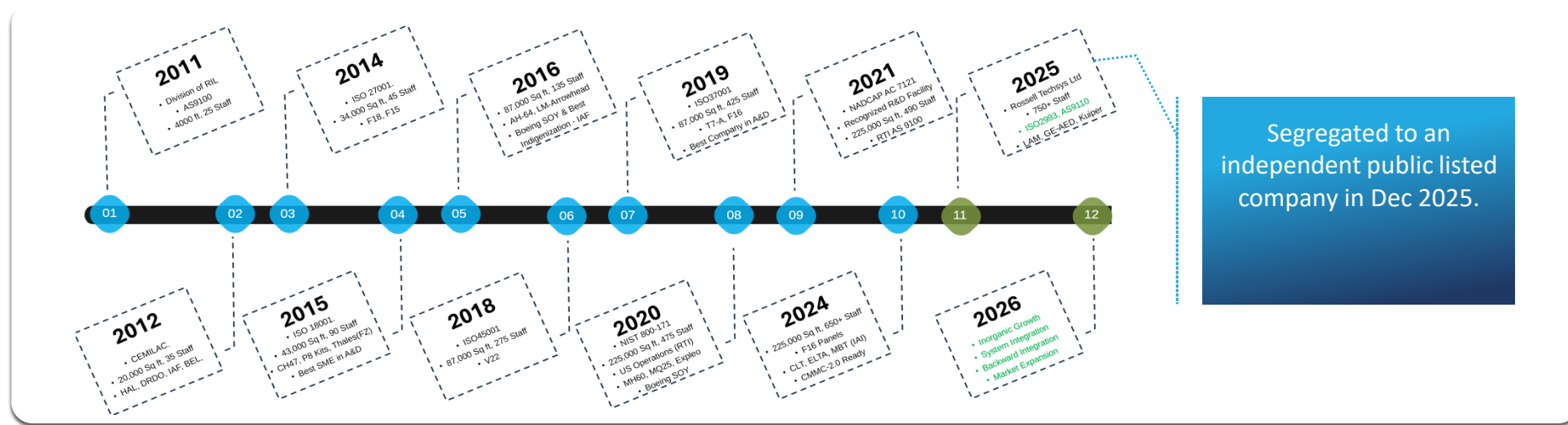
As we move forward, we remain committed to growth, customer satisfaction, operational excellence, corporate social responsibility, contributing to Skilling India, involved participation in an “aatma nirbhar India”, and sustained stakeholder value creation, while being guided by a clear vision, anchored in strong corporate governance.

Your trust and confidence fuels our ambition. Together, we are shaping a future defined by purpose, performance, and progress.

Thank you for being an essential part of our journey”

COMPANY OVERVIEW

Genesis to Current Day



Originated as A&D division of Rossell India Limited in 2011.

Incorporated on December 6, 2022 in Kolkata, Formed through NCLT-approved demerger from Rossell India Ltd.

Listed on BSE and NSE on 9th December, 2024 with Ticker & Scrip code: ROSSTECH; 544294.

Own Campus, 750 + strong workforce, multiple partnerships

Growth in Domains – Aerospace and Defense, Weapons, Energy, Transportation, Semiconductors, Industrial, Health

Strategic Markets, Aviation, Commercial & Military, Land, Marine, Satellites, Rockets, Launch Vehicles, Weapons, Heavy Duty EV's, Process Equipment

Export License Services, ITAR, EAR, CUI

Core Capabilities in Electrical Wiring & Interconnect Systems, Electrical Panels, Board Designs, Box Builds, Systems Integration, Test Equipment, Reverse Engineering, Re-Engineering, Engineering Services, Rapid Prototyping, Testing & Validation, Qualifications and Certifications

Models – Build to Print (BTP), Build to Specifications (BTS and Turnkey

Leadership in Operational and Management Certifications, Cyber Security, Energy Efficiency and Sustainable Development

Skill Driven by Rossell School of Learning (RSL)

Award Winning Performance, First Indian Company to Win the “Boeing Supplier of the year award” twice. More than 30 Awards and Recognitions



KEY OPERATIONAL DATA

 Revenue FY24-25: INR 25,967 (Lakhs)  Ticker: ROSSTECH  Employees: 750+ (34% D&I)  Stock: Small Cap Segment

- **Production Staff Qualification:** Associate Degree / Diploma (Minimum)
- **Production Staff Certifications:** IPC 620/IPC 610/IPC J-STD
- **Other Staff Certifications:** PMI's PMP, RMP, LabView CLAD, CLD and CLA
- **Integrated Management Certifications:** AS9100, ISO9001, ISO14001, ISO45001, ISO27001, ISO31000, ISO37001, ISO17025, NADCAP AC7121, CMMC-2.0 Certification Audit Ready
- **Commitment To Sustainable Development:** IGBC GOLD Rated (LEED) Facility
- **DUNS:** 869537174 (RTL, India) and 117797825 (RTI - US), DDTC registered (RTI - US)
- **NCAGE:** 0662Y (India) and **CAGE:** 8TQW1 (US)
- **NAICS:** 336413, 335999, 335929, 541511, 334511, 334513, 33441

LOCATIONS & BUSINESS



Bengaluru, India
(Established in 2011) – 225,000 Sq ft



Tempe, AZ, USA
(Established in 2020) – 4,100 Sq ft

Core Business: Engineering & Manufacturing of Sub-Assemblies

Business Model: Custom Services and One Stop Shop for Electrical, Electro-Mechanical Assemblies, Build to Specification (BTS) and Build to Print (BTP) Services and Turnkey Solutions

Competencies: Electrical Wiring & Interconnect Systems, Electrical Panel Assemblies, Electronic, Electrical Systems, & Systems Integration, Automatic Test Solutions and Electrical After-Market.

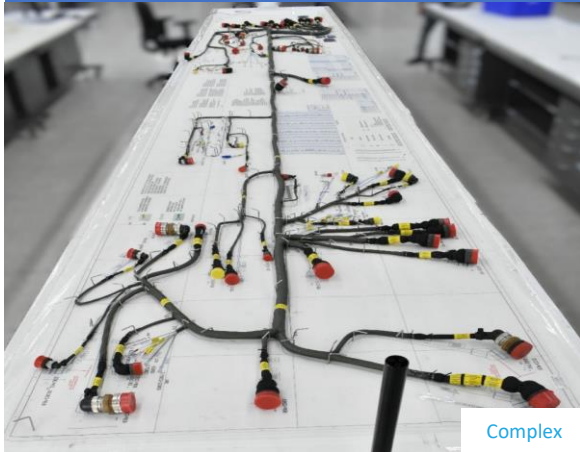
Domains: Aerospace, Defense, Space, Energy, Transportation, Semiconductor and Industrial

Customer Base: – India, USA, Israel and Europe

COMPETENCIES & SUBJECT MATTER EXPERTISE



Electrical Wiring & Interconnect Systems (EWIS),
Electrical Panel Assemblies (EPAs)



Complex



Fiber Optic



Medium Complexity



Cockpit Panels



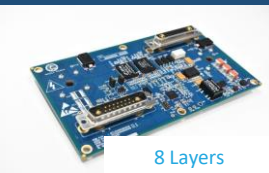
Electronic Systems and Systems
Integration (ESSI)



14 Layers



Airborne System



8 Layers

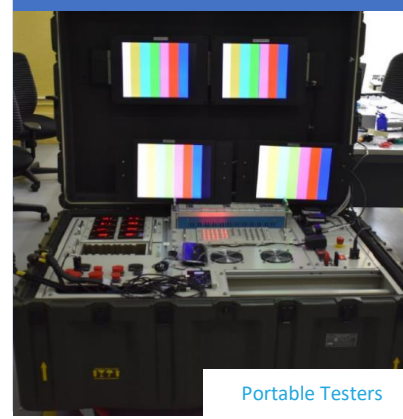


16 Layers

Automatic Test Solutions



Turnkey Floor Mounted ATE's



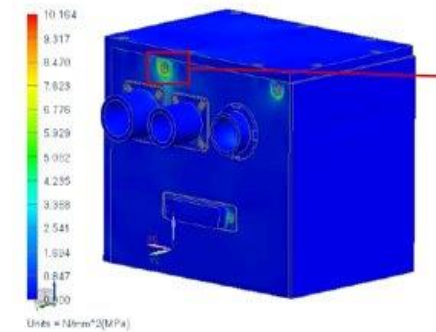
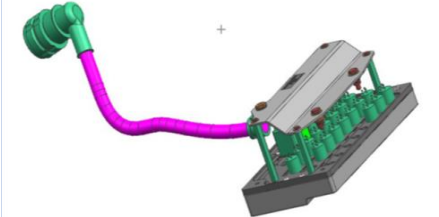
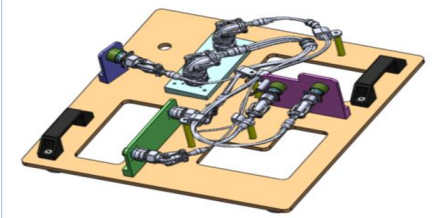
Portable Testers

Electrical / Electronic After
Market (MRO)



Re-Engineering, Reverse Engineering,
Alternate Sourcing

Engineering Services





THE GROWING EXPANSE OF CURRENT AND FUTURE POSSIBILITIES

The Best, working with the very best

Space



Starship – Proto
Completed



Blue Origin /
In RFP competition



Satellites – Proto
Completed

Aerospace



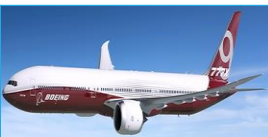
Fighters (F15 / F16 /
F18 / T7-A) –
Production



Rotary Wing – AH64,
V22, CH47, MH60 –
Production



C-130J, KC46, P8, E7,
Production



777 / 737 / 320
Limited Work, through
Honeywell

Defense



Main Battle Tanks
(MBT) - Israel



Unmanned Field
Vehicles (UFVs) - Israel



MQ25 / UAV's / Drones
– USA India / Israel



777X Howitzers, BAE –
proto completed

Energy



Fossil Fuel Generators /
Offsite Power Units
(customer in stealth mode)



Fossil Fuel Generators /
Offsite Power Units
Cummins – In Final Stages
of Decision Making

Industrial



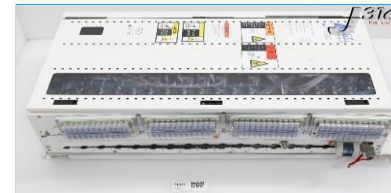
Electrical Panels, For
Industrial Applications
Production (Israel)

Transportation



Heavy Duty Electric
Vehicles (EV's)
BAE)
Production

Semiconductors



Gas Boxes / Vapor Deposition
Equipment
Proto and Production
(LAM Research, Jabil, ICHOR, TCM,)

Aero-Engine Derivates



Industrialization of LM2500 Engine from
GE, for Marine Applications
(In Final Design Stage)

Business Acquisition Process

RFPs – Global, Compete

Teaming Agreements (USA and Israel)

Tenders – Domestic, Compete

Early-stage Immersive Involvement (NC-NC
work), Prototype / Sample work

Innovative and Effective Use of “Fractional
Sales” In the US, will be replicated globally

Customer Referrals

Competencies

Electrical Wiring and Interconnect Systems

Electrical Panel Assemblies

Electronic Systems and Systems Integration

Electrical After Market

Build To Print (BTP) and Build to Specifications
(BTS)

FEW OF OUR NICHE CUSTOMERS

The Best, working with the very best

30+ Customers
And Growing

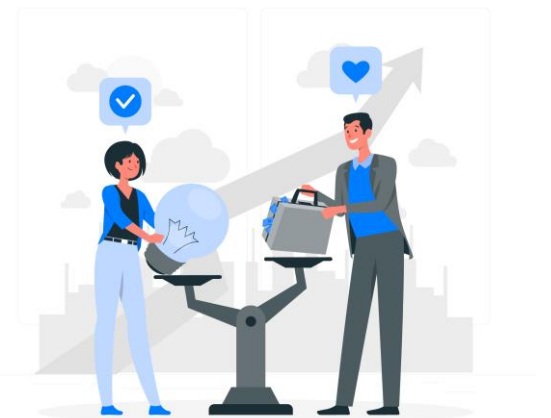
PROPRIETARY & CONFIDENTIAL



THE BUSINESS ENVIRONMENT

Growth and Opportunity in Uncertainty

- Susceptible to Worldwide Economic Upheavals
- Sensitive to End Customer Business Outlook
- Material Cost Intensive (~ 55% and more)
- Dependency On A Global Eco-System of Component Suppliers
- Various Government Regulatory Requirements & Trade Agreements, Cross Border Trade and Implied Constraints
- Bare Raw Minerals and Global geographic Dependencies
- Dependency on Various Government Contracting, Licensing and Oversight (for Military applications only)
- Increased Spend by almost all countries, Including India
- Enormous Opportunity for Technology Adoption, AI and Bots and Robots
- Opportunities for Inorganic Growth, Vertical and Horizontal Integration
- Time Right For Organic Diversification,
- Opportunity for Geographic Growth, Including India
- Opportunities to develop India based component suppliers (Localisation)
- Opportunities for Global Consolidation / Restructuring (teaming)
- Increase in short turn around contracts



GLIMPSE INTO PRIME COMPETENCY (EWIS)



- Current Opportunity in EWIS - \$100+ Billion, Predicted Growth in 2034, \$148+ Billion (predicted CAGR is 4%). Key Drivers – Automotive, Consumer Electronics, Telecommunications, Industrial, Energy, Transportation (including railroad), Medical, Agriculture, Aerospace and Defense
- APAC share is around 46%, Europe is 22%, Americas is 27% and LAMEA is 5%.
- Current A&D Market Size - \$9+ Billion, Predicted Growth in 2034, is \$14+ Billion. Fastest Growing Market Region (Americas)

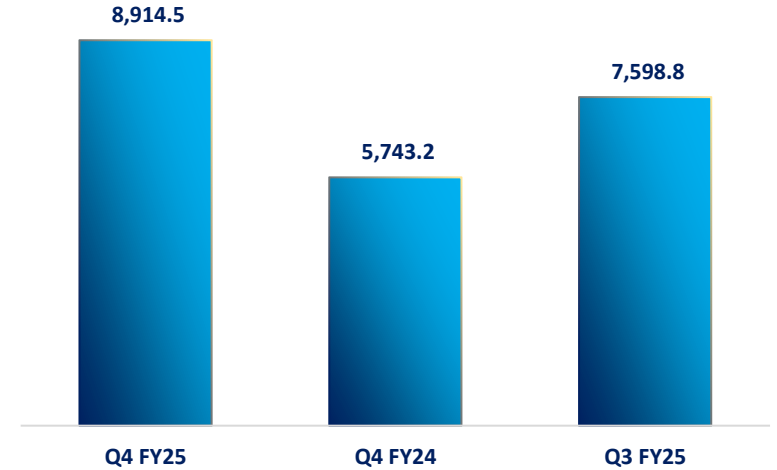
- Market Share by Material, Metallic is 69% and Fiber is 31%
- Major Players in the Market are from China, Mexico and Asia (Taiwan, Korea, Malaysia).
- Most Companies are over 40+ years in Industry, All Companies are multi-domain, multi-facility, multi-geography, and have diverse capabilities and competencies
- Most Companies are deeply embedded into Economic / Product / Customer eco-systems and have enormous buying power. Companies infuse enormous capital into R&D, the future and upscaling of competencies.
- The A&D Industry is going through Significant Mergers and Acquisitions and Will continue
- A&D companies spend on R&D - ~ 4% (~ \$30B, 60% is from the US alone)
- Operating Profit in the range of 5% to 12% in general
- Wire Harnesses and Panels constitute ~ 6% of Platform Cost
- Commercial Aircraft Order Backlog at 15,000+, 45,000+ aircraft expected to be produced over the next 20 years

FOCUS ON THE QUARTER: FINANCIAL SUMMARY

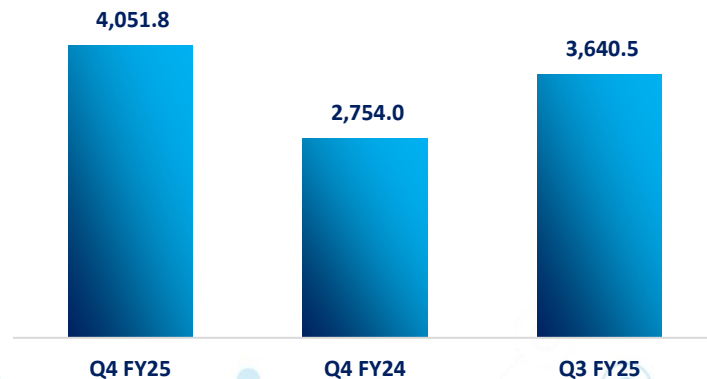


Q4 FY 2024-25 (Standalone)					
Particulars (INR Lakhs)	Q4 FY25	Q4 FY24	YoY Growth	Q3 FY25	QoQ Growth
Total Income	8,914.5	5,743.2	55.2%	7,598.8	17.3%
Gross Profit	4,051.8	2,754.0	47.1%	3,640.5	11.3%
GP Margin	45.5%	48.0%		47.9%	
EBITDA	1,659.0	756.6	119.3%	1,496.3	10.9%
EBITDA Margin	18.6%	13.2%		19.7%	
PAT	686.2	152.0	351.3%	496.6	38.2%
PAT Margin	7.7%	2.6%		6.5%	

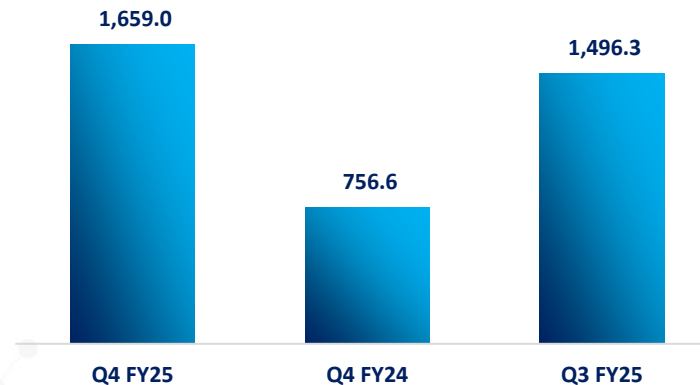
Revenue (INR Lakhs)



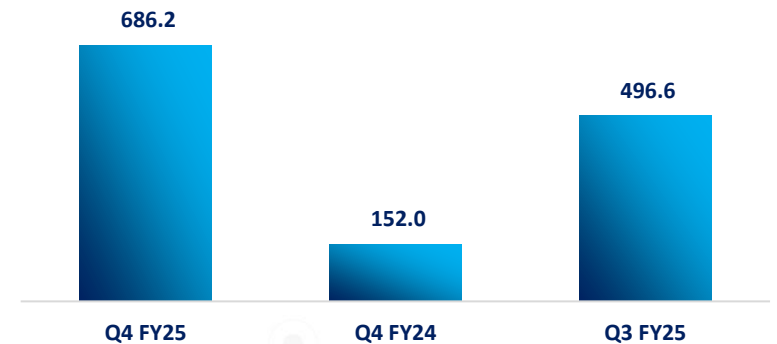
Gross Profit in INR Lakhs



EBITDA (INR Lakhs)



PAT (INR Lakhs)





FOCUS ON THE QUARTER

- *Geo-Political Situations driving demand for Military platforms*
- *Strategic and Positive Changes Undertaken By Key Customer, Boeing*
- *Expansion of Customer Base and Domain*

- *Increased Contracts By Over INR 105 Crores.*
- *Open Strategic Agreement Balance At The End Of Q4 Over INR 2,750 Crores.*
- *Need For Rapid Growth In Resources and Deliverables*

- *Increased Delivery Performance*
- *Deliverables Grew by 31.5%*
- *Delivery Ratings, Consistent and High at 99.00%*
- *Rise in Deliverable Product Mix*

- *Threat of Tariffs and Impact Uncertain and Unknown*
- *Global Geo-political situation will continue to be a key factor*
- *People Employability and Productivity To Be Managed*

WHAT THE FUTURE LOOKS LIKE

Long Term Strategic Vision With Commensurate Aggressive
Tactical Execution, and Funding



2025

- Supply Chain Improvements, Initiate Automation, Bots, AI, and Enterprise Tools
- Reduce Direct Dependence on USG Government Contracts
- Increase Customer Pool and Domains to De-Risk Business and Investments
- Optimize OPEX Cost, Increase on CAPEX, Investment To Be Made
- Achieve ISO29993 & AS9110, CMMC V2.0

2026

- Diversify Competencies, Electro-Mechanicals, Backward Integration, Global Inorganic Growth and Invest Meaningfully in R&D
- Initiate the Rossell Operating System For Excellence (ROSE), Focus on Value Based Decisions, Visible Quality Culture
- Significant Operations With Enterprise Tools, For Efficiencies (Rossell V2.0), AI and Bots
- Achieve PAR 21 and PAR 145

2027

- Stabilize Inorganic Growth and Integrate the Enterprise
- Deploy ROSE across the Enterprise, Optimized Supply Chain and conduct Rossell Techsys Supplier Conference
- Initiate Formation of The Rossell Techsys Varsity, Initiate Industry – Academia Incubators
- Invest and Develop own product lines, Via TOT's or JVs
- Deepen geographic footprint

2028

- Initiate Robotics and AI Maturity
- Qualify and Certify own product lines
- Complete Excellence in Supply Chain
- Diversify Into Electrical . Electronic and Mechanical Engineering Services
- Consider Formation of Subsidiaries
- Continue to deepen geographic footprint

2029

- Industry 5.0+ Maturity, Highly Automated Enterprise
- Participate in development of Global Standards
- Supplier Development Maturity with JIT supply
- Win Business Excellence award at Global level
- Win Product Recognitions
- Sponsor Rossell Branded Major Global Events

"To be the Engineering and Manufacturing Partner of choice for Global OEM's in Multiple Domains"

Thank You



ROSSELL TECHSYS LIMITED