

August 19, 2025

To,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, C-1, Block G, Bandra
Kurla Complex, Bandra (E), Mumbai 400051
NSE Symbol - EBGNG

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400001
Scrip Code – 544455

Sub: Copy of Investor Presentation- Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 read with Part A of Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations, 2015'), please find enclosed herewith copy of "Investor Presentation" for the investors/analysts call scheduled on Tuesday, August 19, 2025, at 06:00 PM (IST).

The same is also disseminated on the website of the Company.

Please take the above information on record.

FOR GNG ELECTRONICS LIMITED

SARITA TUFANI Digitally signed by SARITA
VISHWAKARMA TUFANI VISHWAKARMA
Date: 2025.08.19 17:36:23
+05'30'

Sarita Vishwakarma
Company Secretary & Compliance officer
Membership No. A59547

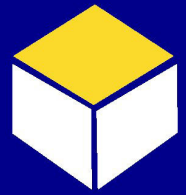
GNG Electronics Limited

(Formerly known as GNG Electronics Private Limited)

CIN: U72900MH2006PLC165194

415, Hubtown Solaris, N. S. Phadke Marg, Opp. Saiwadi Telli Galli, Andheri (East), Mumbai - 400 069, Maharashtra, India.

www.electronicsbazaar.com | Email Id: compliance@electronicsbazaar.com



electronics
bazaar

GNG Electronics Limited

Q1 FY26

Earnings Presentation

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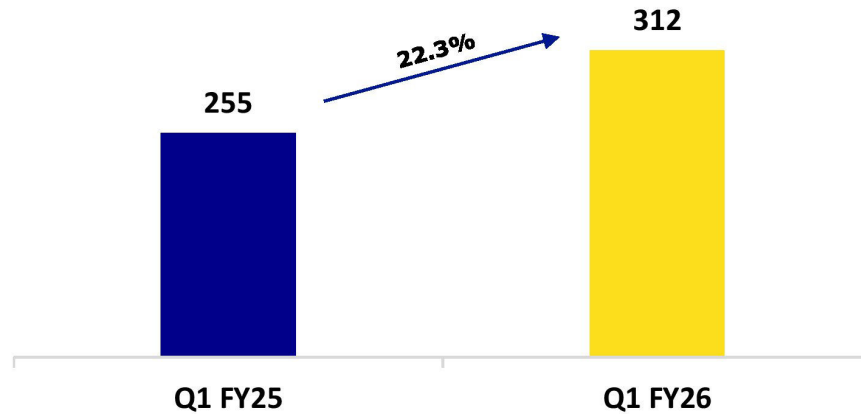
Way Ahead



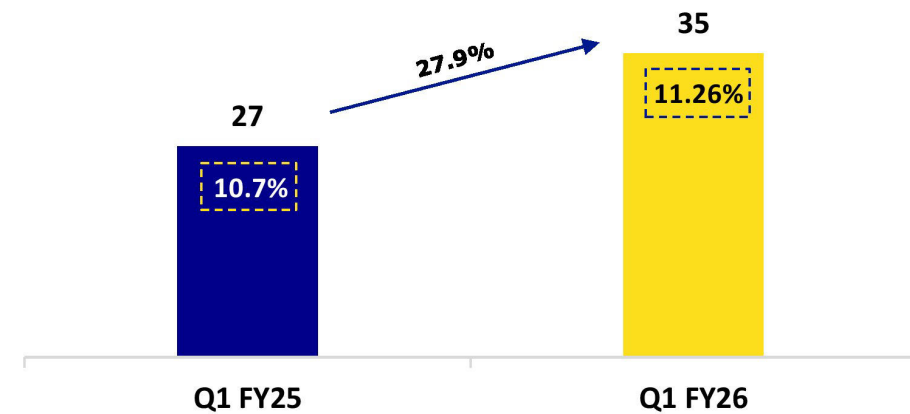
Quarterly Financial Highlights

Quarterly Consolidated Financial Highlights

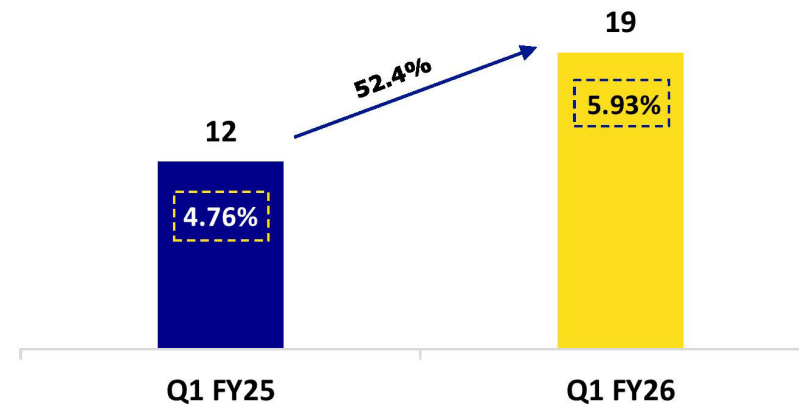
Revenue From Operations (Rs. Cr)



EBITDA (Rs. Cr) & EBITDA Margins (%)



PAT (Rs. Cr) & PAT Margins (%)



Quarterly Consolidated Income Statement

Particulars (Rs. Cr.)	Q1 FY26	Q1 FY25	YoY (%)	FY25
Revenue From Operations	312.28	255.32		1,411.11
Other Income	2.85	1.99		9.26
Total Income	315.13	257.31	22.5%	1,420.37
Gross Profit	66.70	51.44		252.47
Gross Profit Margin	21.36%	20.15%		17.89%
Total Expenditure	279.97	229.81		1,294.22
EBITDA	35.16	27.49	27.9%	126.14
EBITDA Margin (%)	11.26%	10.77%	49 bps	8.94%
Depreciation	2.04	2.16		9.45
Interest / Finance Cost	10.66	9.61		38.35
PBT	22.47	15.72		78.34
Tax	3.95	3.57		9.31
PAT	18.52	12.15	52.4%	69.03
PAT Margin (%)	5.93%	4.76%	117 bps	4.89%
EPS in Rs.	2.03	1.12		7.09



About 'ELECTRONICS BAZAAR'

About Electronics Bazaar



India's largest refurbisher of laptops and desktops and among the largest refurbishers of ICT Devices overall, both globally and in India.

590,787

Volume of devices
refurbished

1-3 years

Warranty
available

4,154

Customers

557

Procurement
partners

5

Refurbishing
Facilities

Spanning

58,127.82

Sq. ft.

1,194

Employees

949

Skilled refurbishing
technicians

- **Repair-over replacement** approach
- Presence across the **full value chain** i.e., from sourcing to refurbishment to sales and after sales support including warranty

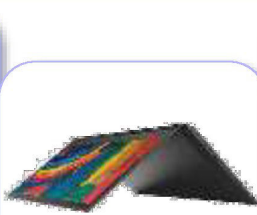
- **Widest presence**, compared to peers, that spread **across 38 countries**
- **Multi-channel and multi-geography presence**

- India's **largest Authorized Refurbisher**
- IT asset disposal partner for **India's second – largest software company**
- One of the pioneers of **warranty on refurbished devices**

Comprehensive ICTs product portfolio



Laptops



Desktops



Tablets



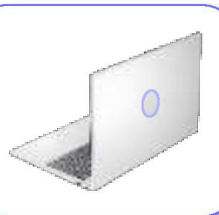
Servers



Premium Smart
Phones

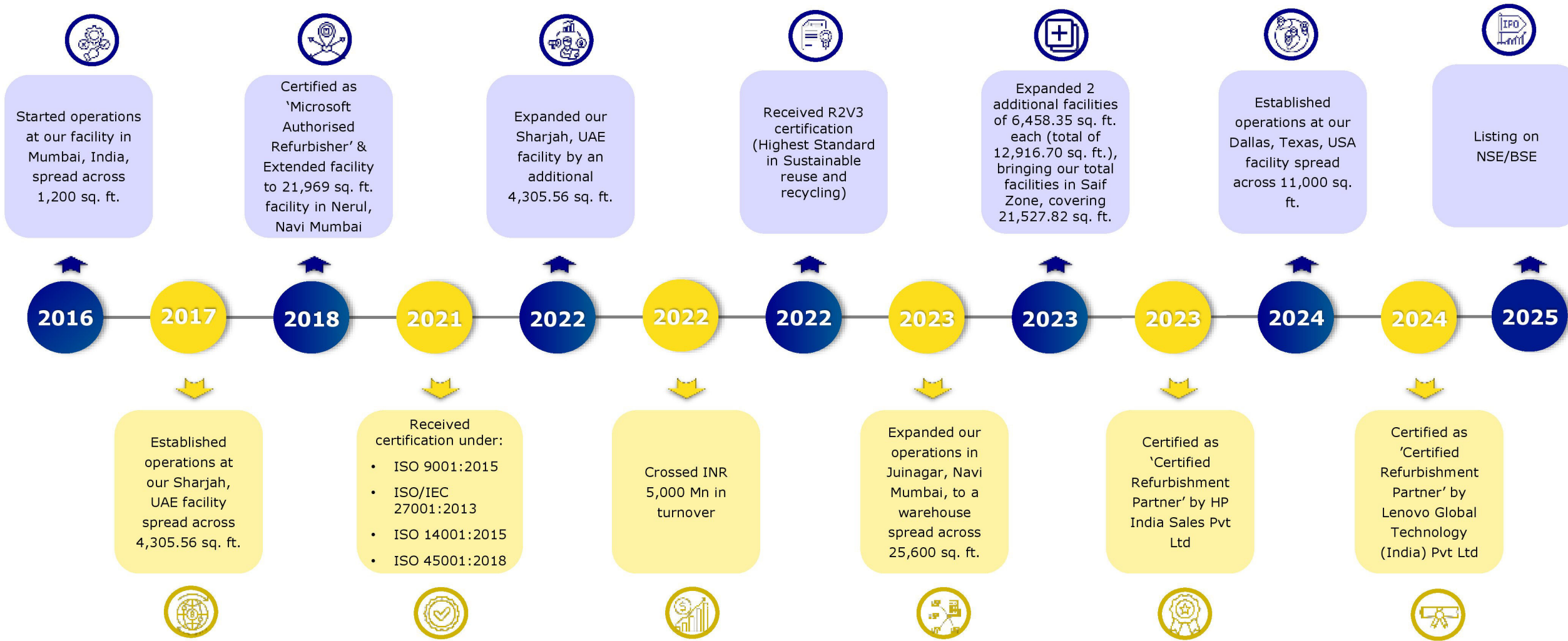


Mobile
Workstations



Accessories

Our Journey



Experienced management team and qualified personnel with significant industry experience (1/2)

Board of Directors



Mr. Sharad Khandelwal

Managing Director

- 29 years of experience in the information and communication technology industry
- Holds a bachelor's degree in commerce
- Member of the ICAI and held all India rank six during the year 1994



Mr. Amit Midha

Non-Executive, Non-Independent Director

- 29 years of experience and has held leadership roles at Dell Technologies across United States of America and Asia-Pacific
- He is the CEO of Alat, a public investment fund company, Kingdom of Saudi Arabia & is on the board of Lenovo Global
- Holds a bachelor's degree in engineering and a master's degree in science from University of Missouri



Mr. Ajay Pancholi

Non-Executive, Non-Independent Director

- More than 25 years of experience as an investment banker
- Currently associated with Aelius Ace Solutions as a partner
- Was associated with ICICI Securities, DSP Merrill Lynch, GMR Infrastructure, Edelweiss Financial Services and HDFC Bank
- Holds a bachelor's degree in commerce
- Member of ICAI and ICSI



Mrs. Vidhi Sharad Khandelwal

Non-Executive Director

- 24 years of business experience
- Holds a bachelor's degree in arts from University Maharani College, Jaipur, University of Rajasthan



Mr. Sheetalkumar Dak

Independent Director

- Over 30 years of experience as a Company Secretary
- He is the founder and Proprietor of M/s. S. Dak & Associates
- Holds a bachelor's degree in commerce
- Member of the ICAI and ICSI



Mrs. Rinku Vikas Arora

Independent Director and Chairperson

- Experience of over 28 years
- She is the co-founder and Director of Princeton Academy
- Previously associated with Zee Education
- Holds a bachelor's degree in commerce and a master's degree in management studies from Narsee Monjee Institute of Management Studies

Experienced management team and qualified personnel with significant industry experience (2/2)



Management Team



Raakesh Jagdish Jhunjunwala
Chief Financial Officer

- More than 11 years of experience
- Holds a post graduate diploma in finance management and advanced diploma in business administration from Prin. L.N. Welingkar Institute of Management, Development and Research Mumbai



Sarita Tufani Vishwakarma
CS and Compliance Officer

- Over 6 years of experience
- Holds a bachelor's degree in commerce from University of Mumbai
- Member of the ICSI



Raj Kumar Duli Chand Varma
Chief Operating Officer

- Over 24 years of experience
- Holds a bachelor's degree in commerce from University of Mumbai



Kushlesh Ramesh Sadhu
Chief Product Officer

- Over 17 years of experience
- Holds a bachelor's degree in management studies from University of Mumbai and a master's degree in business administration from Narsee Monjee Institute of Management Studies



Ashita Tejas Pandya
Head of Accounts (India)

- Over 13 years of experience
- Holds a bachelor's degree in commerce from University of Mumbai and is also a member of ICAI



Mansi Prashant Jadhav
Finance Controller

- Over 11 years of experience
- Holds a bachelor's degree in commerce and master's degree in commerce from University of Mumbai



Vipul Gupta
Chief Product Officer (International)

- 9 years of work experience
- Holds a bachelor's degree in computer applications from Birla Institute of Technology, Ranchi and a master's degree in computer applications from VIT University, Tamil Nadu



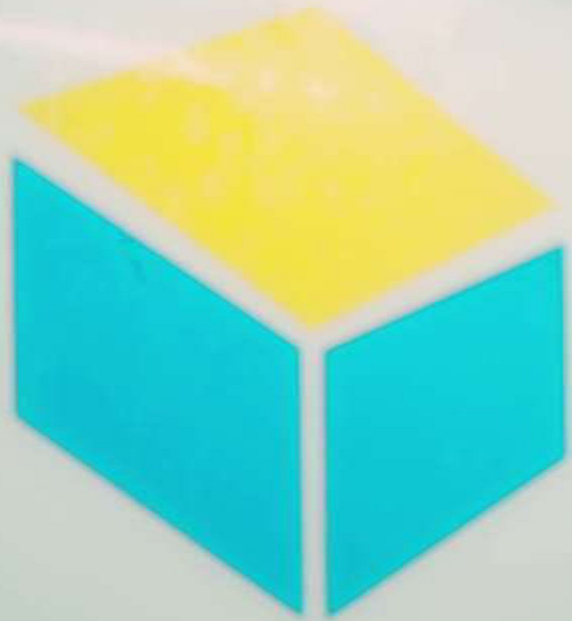
Harsh Prashant Jadhav
Head of Procurement (International)

- Has 10 years of experience
- Bachelor's degree in technology (mechanical engineering) and a master's degree in business administration in technology management from Narsee Monjee Institute of Management Studies, Mumbai



Rohan Shukla
Head of Sales (International)

- 7 years of experience
- Bachelor's degree in metallurgical and materials engineering from Visvesvaraya National Institute of Technology, Nagpur and a post graduate diploma in management from Goa Institute of Management



electronics
bazaar



Business Overview

India's largest refurbisher of laptops and desktops and...



Strong and Compelling proposition for a wide range of users seeking reliable performance at a significantly lower cost

Trusted Names
In The Industry

Refurbished laptops
available at 1/3rd the
price of new devices

NEW

As good as new
devices - functionally
and aesthetically

1-3 years warranty -
Enhances buyer
confidence

Strong Online
Visibility

Consistent presence
amongst top five search
results on established
search engines

Dedicated to promoting digital inclusivity

Refurbished devices making technology accessible & affordable



Education



Healthcare



Start-ups



Artificial Intelligence
adoption



Small and medium-
enterprises

Strong presence in domestic and international operations

Our operations are spread across 38 countries*



Eco - friendly practices by extending lifecycle of ICT Devices



Reducing
e- waste



Making technology
more sustainable



Helping corporates
achieve their
sustainability goals

Our extensive experience has allowed us to establish a strong market presence, making us a trusted name in the industry

* As on March 31, 2025

... among the largest refurbishers of ICT Devices overall,
both globally and in India



Owing to our scale, we are one of the preferred partners for both ends of the value chain i.e. sales and procurement

Large corporations



Manage high-volume outputs



Compliance with global standards including data privacy



**electronics
bazaar**

- Robust refurbishing capabilities and streamlined processes
- Large-scale and global operations

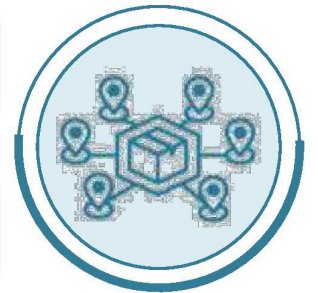


Consistent supply of wider range of quality ICT Devices



Adjacent services such as product warranties, after-sales support, competitive commercial terms

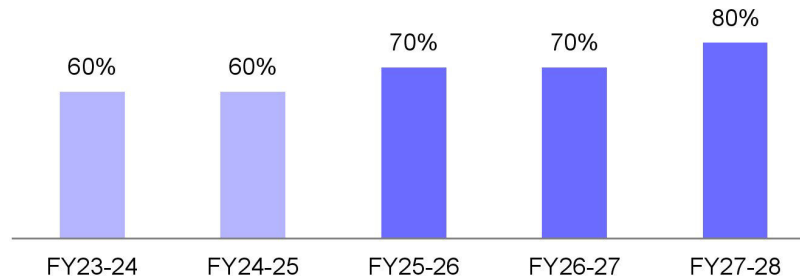
Distributors and Value Added Resellers



Received an “Extended Producer Responsibility” certification from Central Pollution Control Board and
“Responsible Recycling Version 3” certification from SERI

Implementation of EPR
has been adopted in
the E-Waste
(Management) Rules,
2022

Phase wise collection target to producers for
collection of e-waste, either in number or weight



**electronics
bazaar**

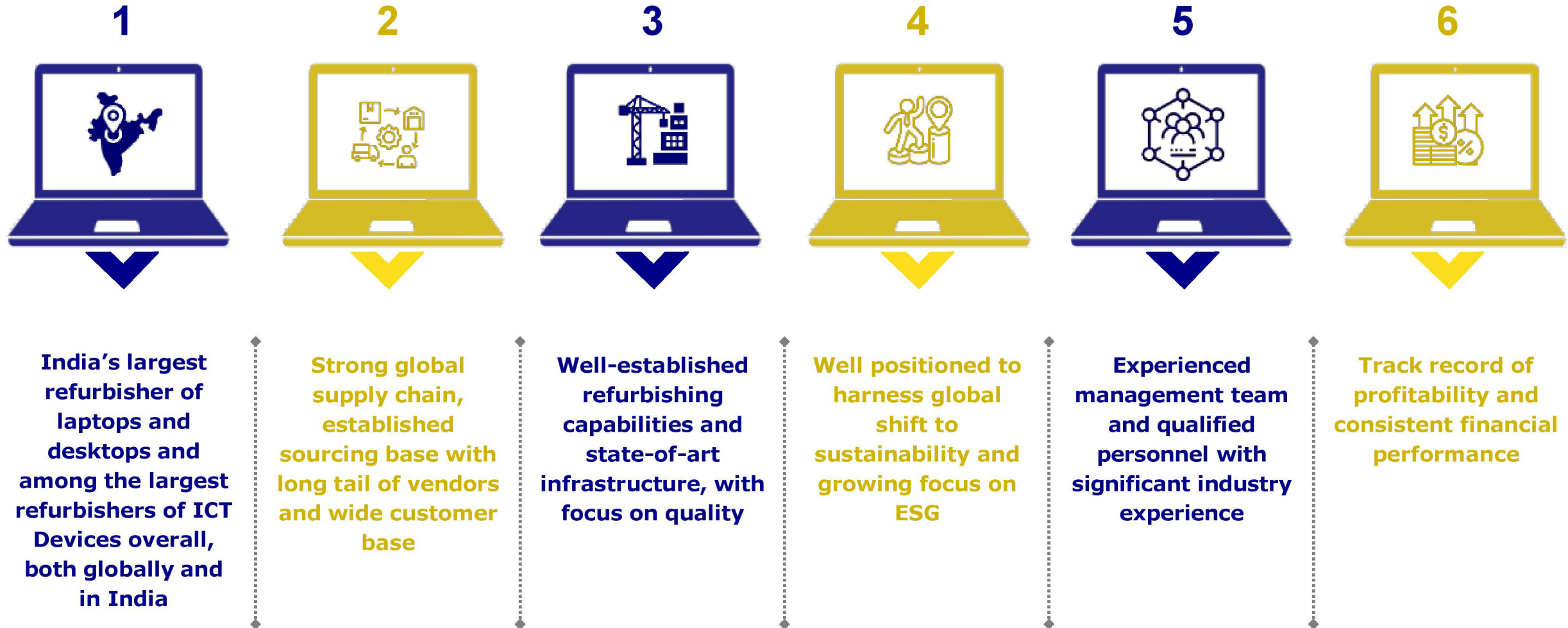
Authorised to issue EPR certificates to our procurement partners by CPCB which is required for sustainability compliance and can also be monetised

Our proven track record, combined with a strong commitment to customer satisfaction and innovation, positions us as a trusted player in the refurbished ICT market

Source: 1Lattice Report

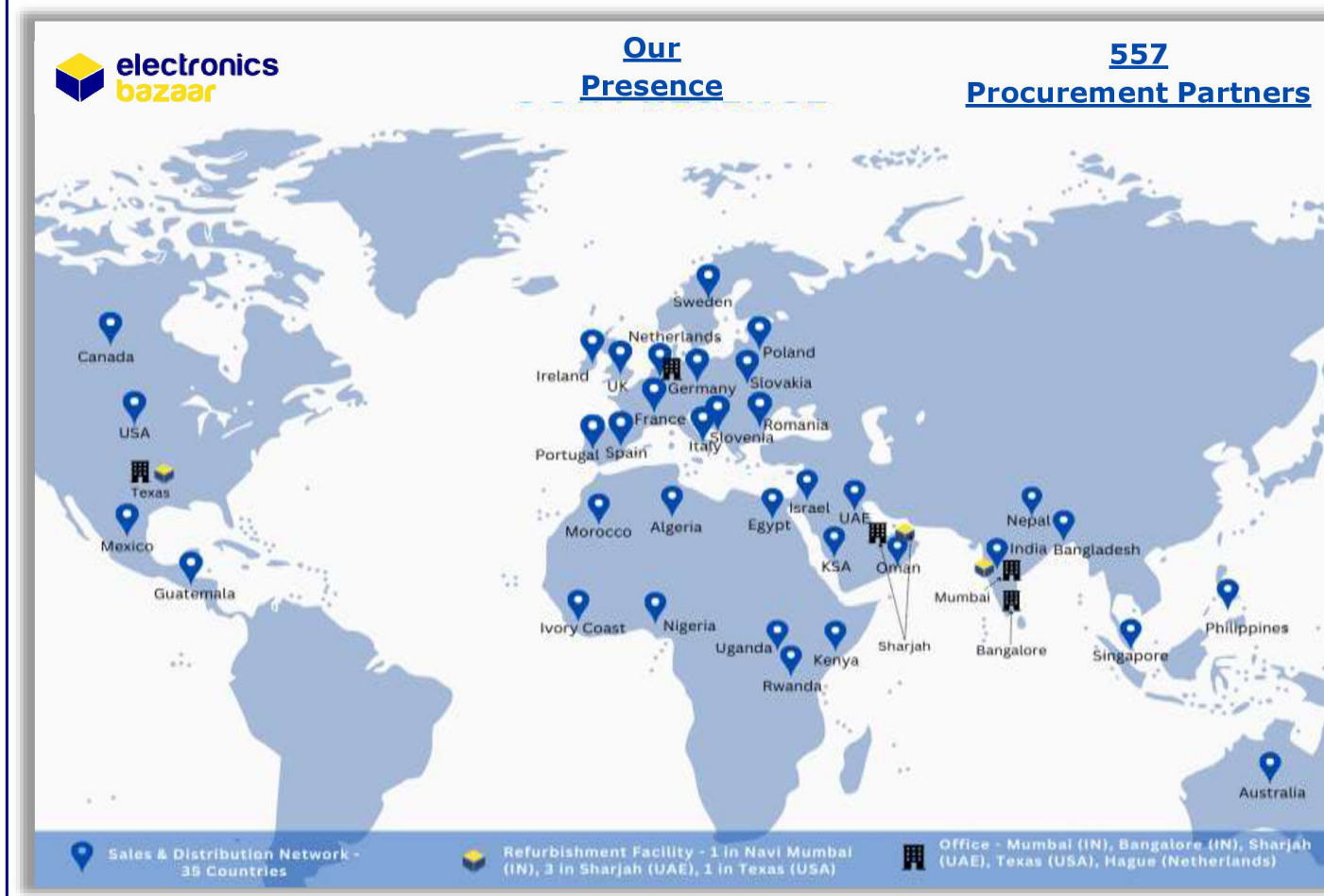
Note: EPR – Extended Producer’s Responsibility, CPCB – Central Pollution Control Board

Key Strengths

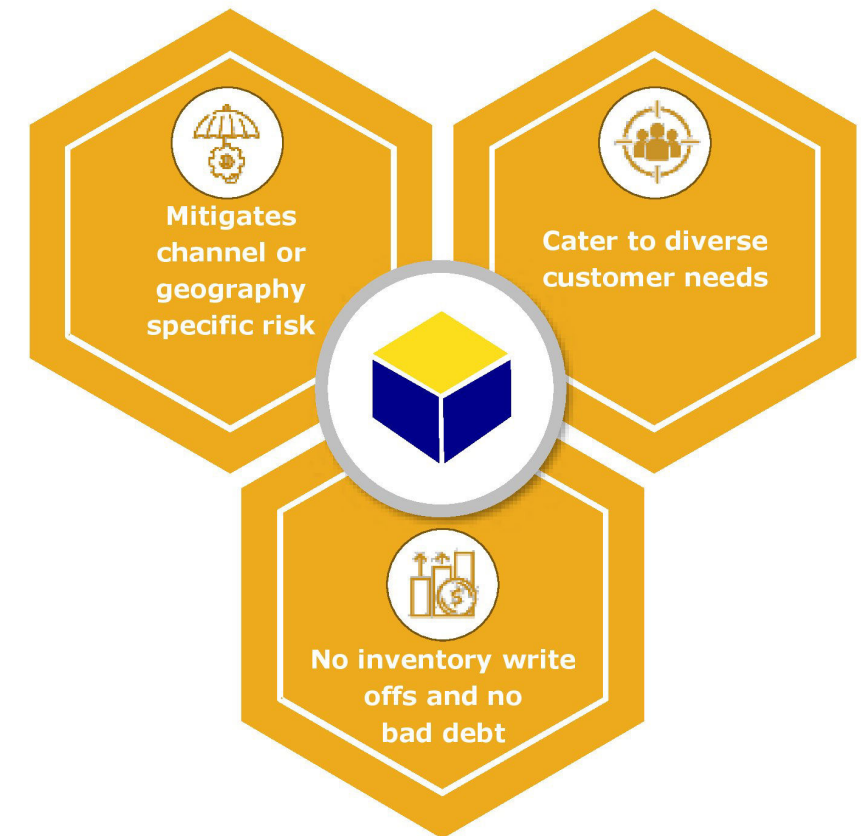


Strong global supply chain, established sourcing base with long tail of vendors and wide customer base (1/2)

Established a robust supply chain that facilitates smooth operations from procurement of used ICT Devices to the delivery of refurbished ICT Devices

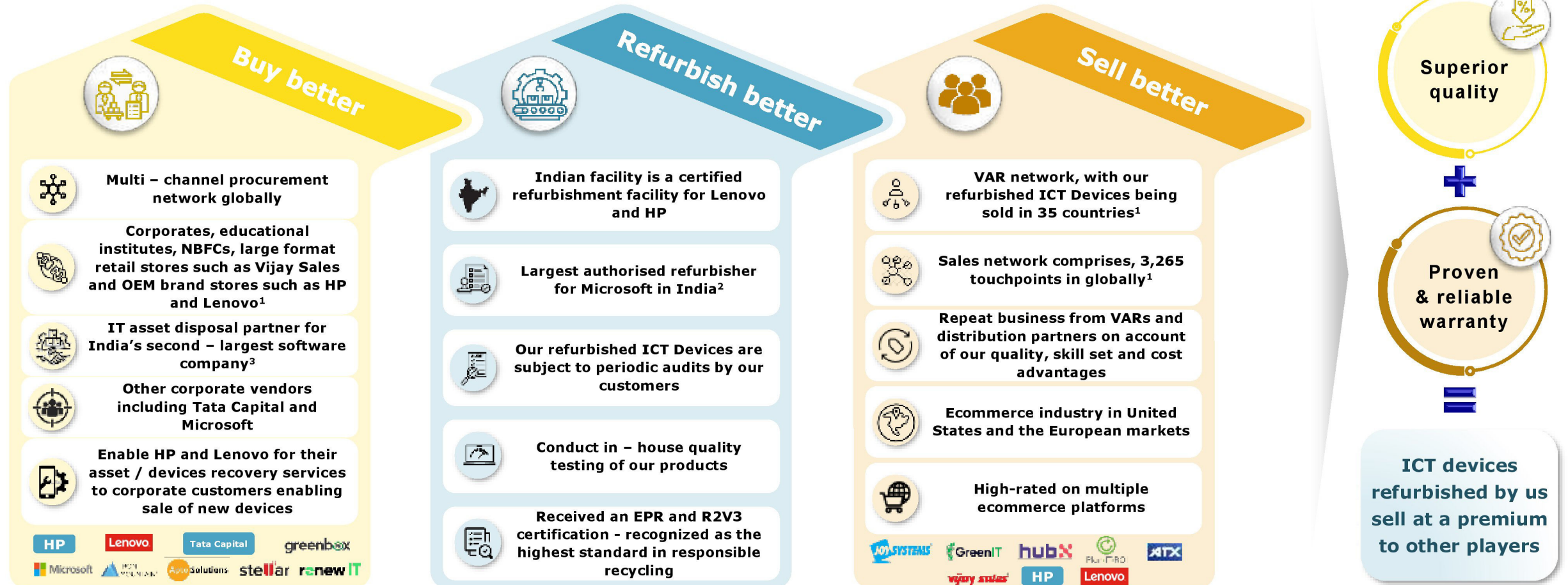


Multi-channel and multi-geography presence



Strong global supply chain, established sourcing base with long tail of vendors and wide customer base (2/2)

Streamlined process encompassing all stages of operations ensuring consistent quality



Key driver of our success is our established and efficient supply chain, ensuring consistent availability of wide range of ICT Devices and timely deliveries




Source: 1Lattice Report

Note: 1. As on September 30, 2024. 2. In terms of refurbishing capability as of Fiscal 2024. VAR – Value Added Resellers; EPR – Extended Producer Responsibility; R2V3 – Responsible Recycling Version 3. 3. In terms of market capitalisation as of Calendar Year 2024

Well - established refurbishing capabilities and state – of - art infrastructure, with focus on quality (1/3)



Our refurbishing infrastructure is equipped with the latest technology, ensuring we maintain quality standards throughout our operations

			
Number of facilities	1 - Navi Mumbai, India	3 - Sharjah, UAE	1 – Dallas, Texas, USA
Year of commencement	2016	2017	2024
Cumulative Area (in Sq. ft) - 58,127.82	25,600.00	21,527.82	11,000.00
	<ul style="list-style-type: none"> One of the largest refurbishment facilities in India¹ Audited by HP and Lenovo Certified as authorised HP and Lenovo refurbishment facility Quality management standards, including ISO 9001:2015 for quality management, ISO 27001:2013 for information security, ISO 14001:2015 for environmental management, and ISO 45001:2018 for occupational health and safety 	<ul style="list-style-type: none"> Our facility in Sharjah, UAE is located in Sharjah Free Zone offering several benefits including in house accommodation to the employees ISO and R2V3 certified 	<ul style="list-style-type: none"> Our facility in the USA serves North and South America

- ✓ All our facilities are equipped with round-the-clock surveillance, emergency alarm systems and advanced anti-theft sensors
- ✓ Strategic positioning of these facilities near major markets provides us with significant cost and logistical advantages
- ✓ Equipped with technology and manpower, enabling us to handle high volumes of products efficiently while ensuring quality control
- ✓ Global presence allows us to serve customers in multiple countries with ease and reliability, and also harness huge global market opportunities

Note: 1. 1Lattice Report

Well - established refurbishing capabilities and state – of - art infrastructure, with focus on quality (2/3)

Our Refurbishing Facilities



Well - established refurbishing capabilities and state – of - art infrastructure, with focus on quality (3/3)



Extensive Refurbishing Capabilities

Each device not only functions optimally but also meets aesthetic standards

1

Screening and parts repair (L1 and L2) and motherboard repairs (L3)

2

Amongst few companies globally specialising in LCD repairs including repolarisation and LGP² correction

3

In house process for various aspects of refurbishment

4

Screening, pre-repair checks, 21-step refurbishing process, post repair quality checks and packaging

Difficult Model to Replicate - Granularity of our operations presents us with a strong competitive advantage

Capabilities to refurbish a wide variety of products

Refurbish a wide variety of products



Laptops



Desktops



Premium smart phones



Tablets

Diversified product capabilities allows us to adapt quickly to market demands

Trained and skilled technicians who are proficient in restoring the ICT Devices to like original state



1,195 employees working in our facilities¹



Regularly conduct training sessions covering critical areas, including internal and external parts overview, aesthetic and functional enhancements, advanced troubleshooting and LCD refurbishing

949

Skilled refurbishing technicians¹

Note: 1. As of March 31, 2025; 2. LGP stands for light guide plate. L1 and L2 activities include screening and parts repair. L3 activities include not only screening and parts repair



ESG

Well positioned to harness global shift to sustainability and growing focus on ESG 1/3



Environmental:

- Repair-over-replacement model extends ICT device lifecycles, reducing e-waste.
- Refurbished devices consume fewer resources vs. new manufacturing, lowering carbon footprint.
- Certified under ISO 14001:2015 for environmental management.
- Holds Extended Producer Responsibility (EPR) authorization from CPCB, enabling issuance of sustainability compliance certificates.
- Operations aligned with global green procurement targets – e.g., EU & India mandates for refurbished IT devices.

Social:

- Making premium technology affordable and accessible, bridging the digital divide.
- Presence in 38 countries with 4,000+ sales touchpoints supporting digital inclusivity.
- Partnerships with corporates to help meet their sustainability goals.
- Skilled workforce of 949+ refurbishing technicians trained in advanced ICT restoration.

Governance:

- Certified under ISO 9001:2015, ISO/IEC 27001:2013, and ISO 45001:2018 for quality, information security, and occupational health & safety.
- Compliance with E-Waste (Management) Rules, 2022. Responsible Recycling Version 3 (R2v3) certification ensuring global best practices in e-waste management.
- Transparent business practices with a consistent track record of profitability

Aligned with Global Goals:

- Supports UN Sustainable Development Goals (SDGs) on responsible consumption, climate action, and industry innovation.
- Positioned to benefit from ESG-driven markets and government initiatives worldwide.

Well positioned to harness global shift to sustainability and growing focus on ESG 2/3



By actively pursuing ESG compliance, our Company not only mitigates environmental impact but also positions to capitalize on evolving business opportunities



Adhere to stringent process control guidelines and international industry standards



Positions us well to harness the global shift to sustainable solutions
Countries around the world are placing greater focus on ESG standards



Actively promoting the recycling of surplus IT assets, aiming to consolidate and standardize unorganized refurbished market

UN Sustainable Development Goals and refurbished electronics



- Extending product lifecycles
- Enhancing recycling processes
- Drive sustainable industrial practices



- Reducing e-waste
- Minimizing the amount of e-waste in landfills
- Development of waste-efficient cities



- Emphasizing reuse and repair over disposal
- Sustainable production and consumption



- Fight climate change
- Lowering demand for new, energy intensive manufacturing
- Extending the life of existing products

Global COP28 Commitments

United States



- Committed to net zero emission by CY50
- National strategies encourage efficient resource use and support sustainable production

European Union



- Forefront of sustainability - Green Deal and Right to Repair
- Prioritizes energy efficiency
- Promoting circular economy practices

Middle East



- Initiatives: Saudi Arabia's Green Initiative, UAE Green Agenda and Qatar National Vision 2030
- Reducing carbon emission

India



- 45% reduction in emission by 2030 and net-zero by 2070
- Balancing development needs with climate action



France

- Introduced legislation to reduce environmental footprint
- 20% of IT devices bought by organisations need to be refurbished - Target of 40% by 2040



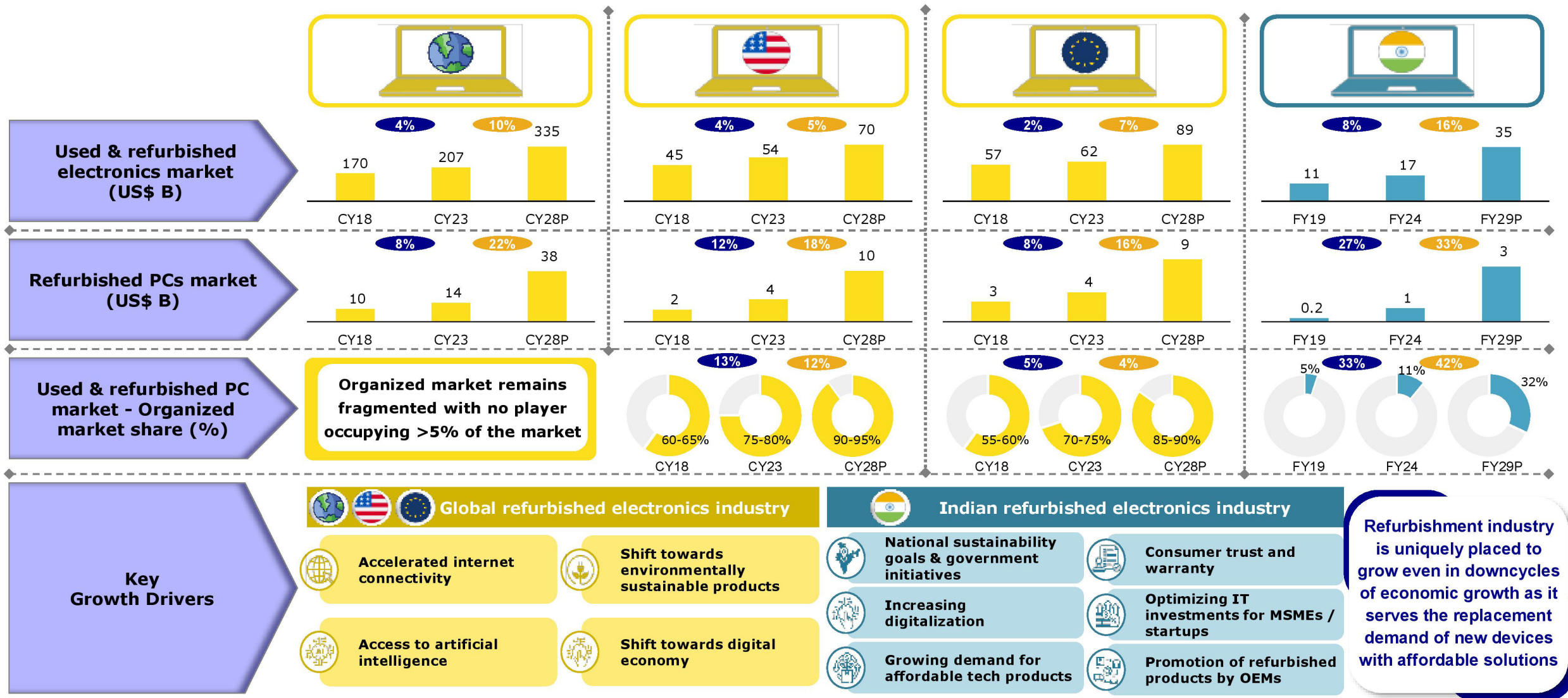
Ireland

- "Buying Greener" Green Public Procurement Strategy and Action Plan, aims that by 2025, at least 80% of newly procured ICT end-user products will be either refurbished or will meet other environmental standards



Industry Opportunity






Industry Overview







Source: 1Lattice Report
Note: 1. For India data shown is FY

Reuse is the best form of recycling

Value proposition of Sale to refurbish Players vs Scrap sale

	Sale to Refurbishing players	Sale to Scrap Dealer
 Price	Offer higher value	Considerably lower value
 Customer Convenience	Convenient with free shipping	Difficult due to user unfriendly platforms and limited logistics
 In-depth Product Assessment	Conduct comprehensive assessment to ensure fair pricing	Often overlook the value of usable internal components
 Environmental Impact	Supports circular economy	Often harm the environment by mishandling hazardous materials
 Data Security	Ensure secure data handling	Improper disposal results in data breaches & identity theft

Value proposition of buying refurbished vs new devices

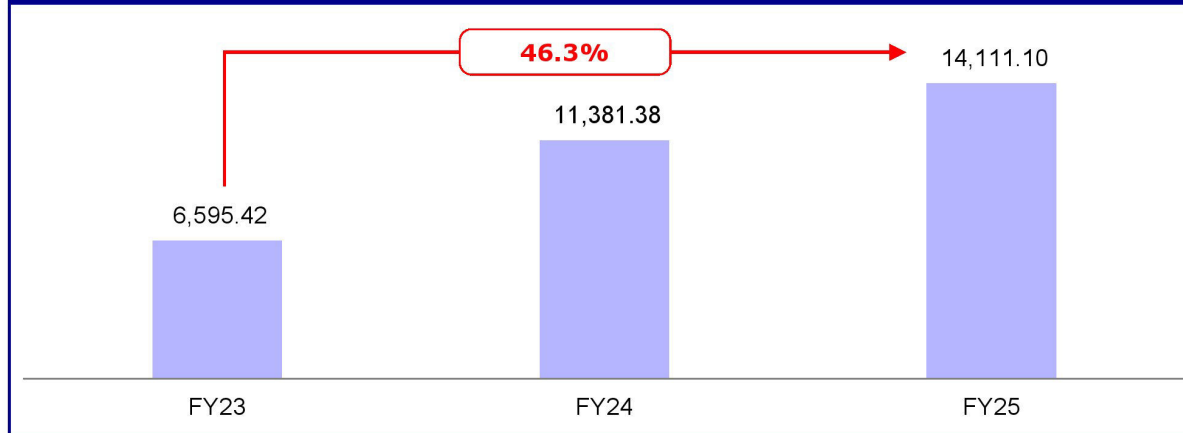
	Refurbished Devices	New Devices
 Price	40-50% cheaper	Typically offered at full retail price
 Quality & condition	Restored to like-new condition	Flawless experience
 Environmental Impact	Reduce e-waste and support a circular economy	Increases carbon emissions and depletes non-renewable resources
 Warranty & Customer Support	Up to one year warranty and support	Clear warranties, often up to one year



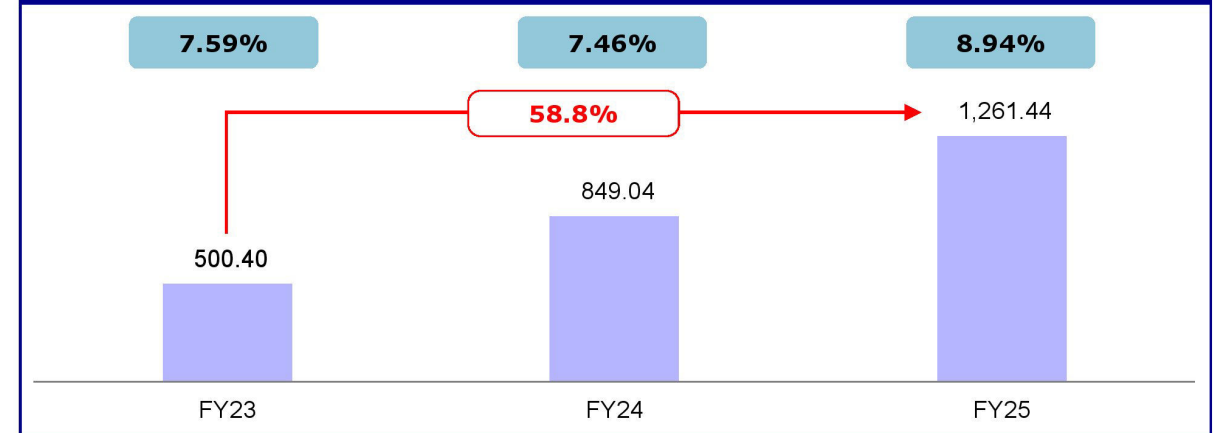
Annual Financial Highlights

Track record of profitability and consistent financial performance (1/2)

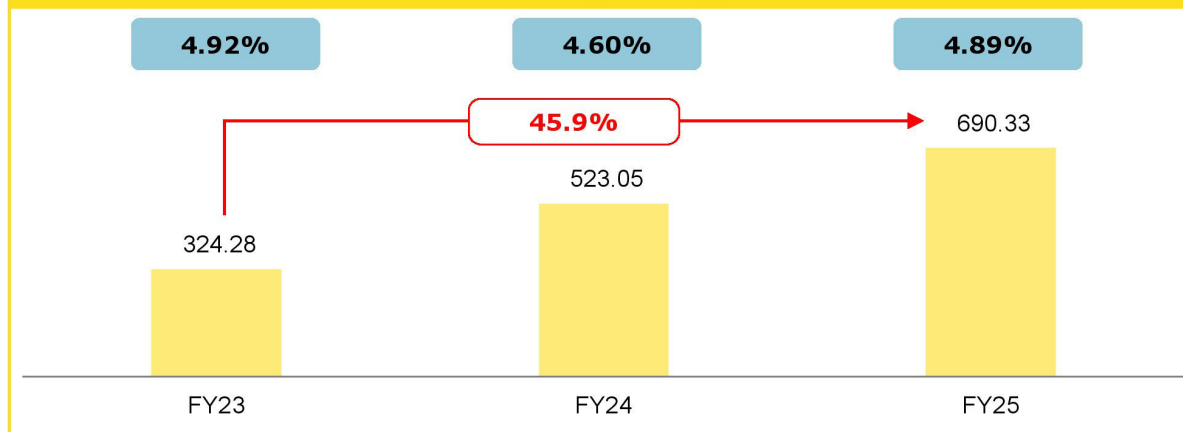
Revenue from Operations (INR Mn)



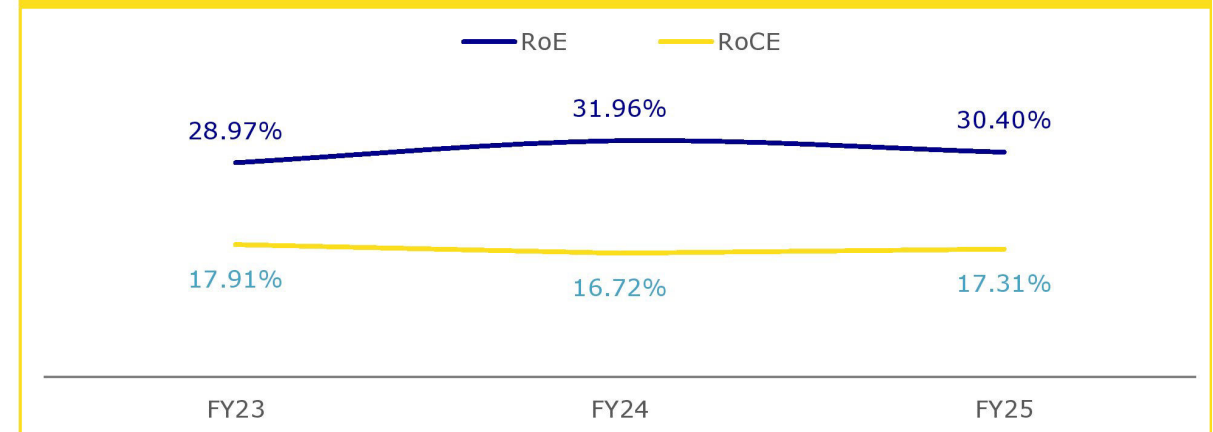
EBITDA^{1,2} (INR Mn)



PAT^{3,4} (INR Mn)



RoE⁵ and RoCE⁶ (%)



Note: 1. EBITDA is calculated as restated profit before tax (before exceptional items) plus finance costs and depreciation and amortization expenses 2. EBITDA Margin (%) is computed as EBITDA divided by revenue from operations*100. 3. Restated profit for the year (PAT) as per Restated Consolidated Financial Information. 4. PAT Margin (%) is calculated as restated profit for the year divided by Revenue from Operation. 5. Return on Equity (%) is calculated as PAT attributable to owners of the Company as a % Shareholders' equity. 6. ROCE is calculated as EBIT as a % of capital employed. EBIT is calculated as EBITDA minus depreciation and amortization and impairment of goodwill. Capital employed including non controlling interest refers to sum of total equity plus borrowings plus current maturities of long term borrowings.

Consolidated Statement of Profit and Loss



Particulars (INR Cr)	Fiscal 2023	Fiscal 2024	Fiscal 2025
Revenue			
Revenue from operations	6,59.54	11,38.14	1,411.11
Other Income	3.24	5.66	9.26
Total income	6,62.79	11,43.80	1,420.37
Expenses			
Direct Cost	5,80.65	11,77.25	1,330.95
Changes in inventories of stock-in-trade	-22.26	-179.27	-172.30
Employee benefits expenses	19.62	35.59	77.11
Finance cost	11.84	23.93	38.35
Depreciation and amortization expenses	2.78	3.65	9.45
Other expenses	34.73	25.31	58.45
Total expenses	6,27.37	10,86.47	1,342.02
Restated profit before exceptional items & taxes	35.42	57.32	78.34
Restated profit before taxes	35.42	57.32	78.34
Less: tax expenses	2.99	5.02	9.31
Restated profit for the year	32.43	52.31	69.03
Restated other comprehensive income			
Re-measurement gains/(losses) on defined benefit plans	-0.03	0.04	0.08
Foreign Exchange difference on Translation of Foreign operations	-0.07	-0.59	0.64
Total Restated comprehensive income for the year	-0.10	-0.55	0.72
Restated other comprehensive income for the year	32.33	51.75	69.75
Restated net profit attributable to:			
Owners of the company	32.33	52.14	68.83
Non-controlling interest	0.10	0.17	0.20
Restated other comprehensive income attributable to:			
Owners of the company	-0.10	-0.55	0.71
Non-controlling interest	0.00	-0.00	0.00
Restated total comprehensive income attributable to:			
Owners of the company	32.23	51.55	69.54
Non-controlling interest	0.10	0.21	0.20
Earning per equity share of face value of INR 2/- each			
Basic (in INR)	3.33	5.37	7.09
Diluted (in INR)	3.33	5.37	7.09

Consolidated Statement of Asset and Liabilities (1/2)

Particulars (INR Cr)	Fiscal 2023	Fiscal 2024	Fiscal 2025
Assets			
Non-current Assets			
Property, plant and equipment	7.89	31.29	35.01
Capital work in progress	0.70	-	-
Right of use assets	8.79	9.49	6.30
Financial assets			
-Other Financial Assets	3.06	8.19	3.09
Deferred tax assets (net)	0.21	-	-
Other non-current assets	0.20	0.15	0.13
Total non-current assets	20.84	49.11	44.53
Current Assets			
Inventories	135.00	314.26	486.56
Financial assets			
-Investments	-	7.01	-
-Trade Receivables	91.14	1,16.91	67.62
-Cash and cash equivalents	2.06	4.99	5.05
-Bank balances other than cash and cash equivalents	25.37	62.91	55.73
Current tax assets (net)	1.13	0.97	-
Other current assets	9.96	29.66	59.96
Total current assets	2,64.66	5,36.71	674.93
Total assets	2,85.50	5,85.82	719.46

Consolidated Statement of Asset and Liabilities (2/2)

Particulars (INR Cr)	Fiscal 2023	Fiscal 2024	Fiscal 2025
Equity			
Equity share capital	0.04	0.04	19.43
Other equity	111.56	163.10	207.03
Total equity attributable to owners of the Group	111.60	163.14	226.46
Non Controlling Interest	0.23	0.44	0.67
Total Equity	111.83	163.58	227.13
Liabilities			
Non-current liabilities			
Financial liabilities			
-Borrowings	13.13	8.18	72.80
-Lease liabilities	6.52	6.79	2.91
Provisions	0.16	0.41	0.87
Deferred tax liabilities	-	0.90	1.88
Total non-current liabilities	19.81	16.27	78.46
Current liabilities			
Financial Liabilities			
-Borrowings	100.62	3,09.63	361.56
-Lease liabilities	1.84	2.64	3.95
-Trade payables	10.41	84.12	26.72
-Other Financial liabilities	38.27	4.52	12.56
Provisions	2.07	4.45	5.95
Current tax liability (net)	-	-	2.34
Other current liabilities	0.66	0.61	0.79
Total current liabilities	153.86	405.97	413.87
Total equity and liabilities	285.50	585.82	719.46



Way Ahead

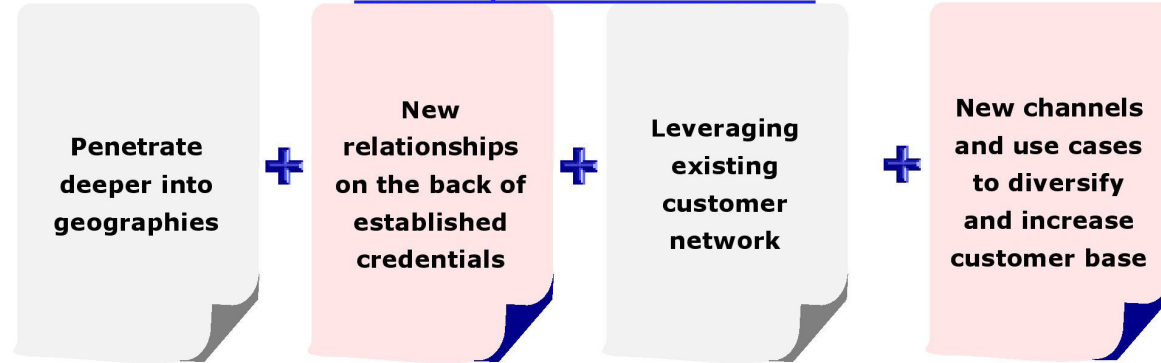


Expanding our footprint and increase our market presence in India and other countries to capitalize on the industry tailwinds



Our expansion strategy involves tapping into both emerging markets and developed markets ...

Plan to expand our customer base



Expand our presence globally by enhancing both our physical footprint and online sales channels

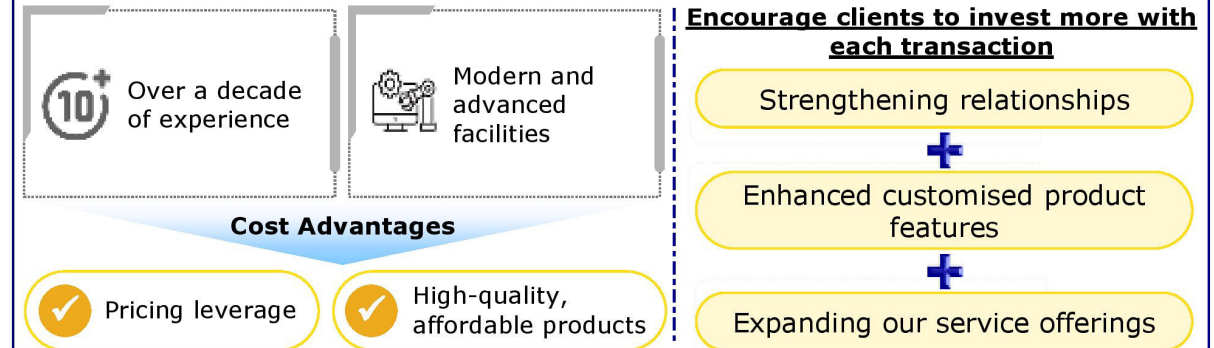


Intend to target retail consumers

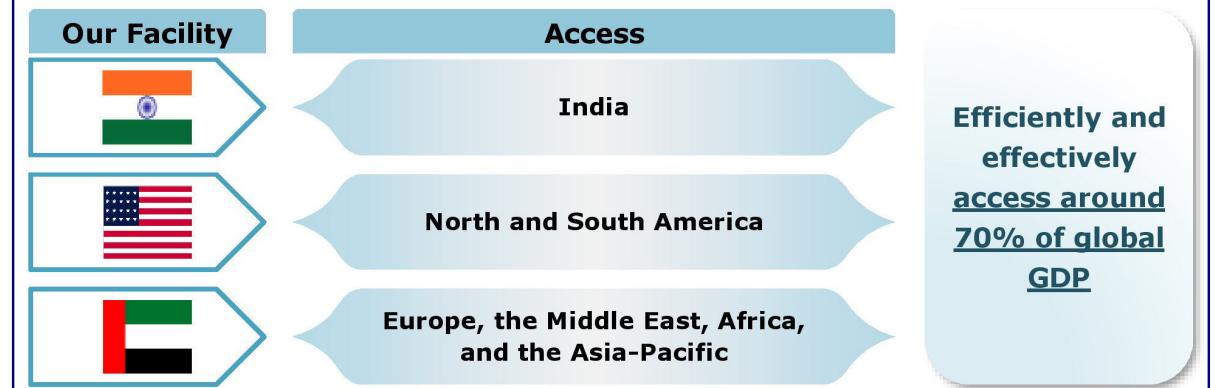


... supported by our facilities located in India, USA and UAE

Strategically positioned to offer ICT Devices at competitive prices



Brand certifications from brands such as HP and Lenovo



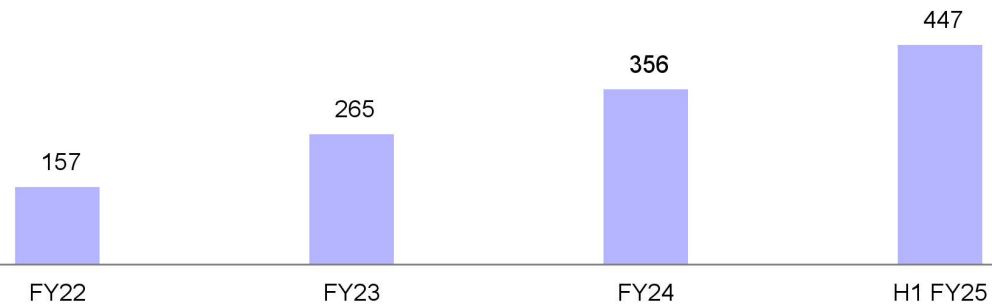
Efficiently and effectively access around 70% of global GDP

By deepening our penetration in existing markets and expanding in new markets, and expanding our customer base, we are well – positioned to drive sustained growth

Enhancing procurement in India and other countries while parallelly strengthening brand relationships

Going forward we intend to expand our procurement network

Established long term relationships with our procurement partners



Offering value proposition

- ✓ Synergetic business opportunities
- ✓ Achieve sustainability goals
- ✓ Addressing data privacy concerns

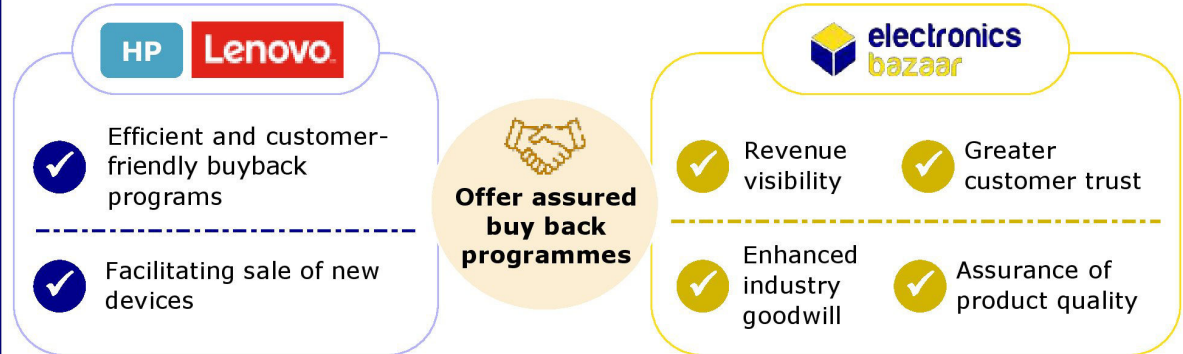
Plan to leverage the existing procurement network

Build new relationships

Communicate our value proposition to a wider audience

Expand our procurement base

Investment in sourcing and certification



Expand this programme globally including in key economies



Brand certifications from brands such as HP and Lenovo for our refurbished products

Compliance with industry standards and regulations

Trust among partners and clients

Improve market positioning

Mutual benefits and opportunities for growth

Focus on environmental, social, and governance (“ESG”) standards and expanding opportunities with OEMs

Committed to maintaining high ESG standards

Adherence to quality standards certifications

Governmental approvals for environmental compliance

Aligns with global sustainability efforts

Capitalize on evolving business opportunities

Markets such as Europe, provide incentives and benefits to companies that prioritize ESG standards



France

- Introduced legislation to reduce environmental footprint
- 20% of IT devices bought by organisations need to be refurbished - Target of 40% by 2040



Ireland

- “Buying Greener” Green Public Procurement Strategy and Action Plan, aims that by 2025, at least 80% of newly procured ICT end-user products will be either refurbished or will meet other environmental standards

We are leveraging this opportunity by establishing ourselves as a mainstream player in government initiatives

Expand our partnerships with OEM brands with a focus on sustainability



Strengthening our standing in ESG-compliant supply chains



Enhance our reputation as a trusted and capable refurbisher



Continue driving environmental impact reduction



Tapping into the increasing demand for responsible, eco-conscious business practices



OEM Brands



Participation in a sustainability driven circular economy



Reducing the lifecycle environmental impact of their products



Extending the usability of ICT Devices



Potentially lowering costs for disposal



Meeting regulatory recycling requirements



Manage their end-of-life products

We aim to unlock new growth opportunities, enter ESG-driven markets, and establish a sustainable competitive edge in the global ICT Devices refurbishment industry



Thank You