Housing and Urban Development CORPORATION LIMITED
(A Govt. of India Enterprise) An ISO 9001:2015 certified Company


# MANAGEMENT PRESENTATION PERFORMANCE HIGHLIGHTS Q 18 FY 2019-20 (STANDALONE) 



Highest Domestic Credit Rating AAA from ICRA, CARE, and India Ratings \& Research.

## FINANCIAL HIGHLIGHTS



## SANCTIONS - COMPOSITION

(Amount in Rs. Crore)

| Discipline-wise | Financial <br> Year 19-20 | Financial Year 18-19 |  |  |  | 12 Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 | FY19 | FY 18 | FY 17 |
| Housing | - | 18030 | 5055 | 38 | 4000 | 27123 | 15583 | 6839 |
|  | - | 80.72\% | 96.84\% | 1.35\% | 98.23\% | 78.73\% | 40.32\% | 21.46\% |
| Urban Infrastructure | 4206 | 4292 | 59 | 2780 | 65 | 7196 | 22879 | 24291 |
|  | 99.88\% | 19.21\% | 1.13\% | 98.48\% | 1.60\% | 20.89\% | 59.20\% | 76.24\% |
| HUDCO Niwas | 5 | 15 | 106 | 5 | 7 | 133 | 186 | 732 |
|  | 0.12\% | 0.07\% | 2.03\% | 0.17\% | 0.17\% | 0.39\% | 0.48\% | 2.30\% |
| Total | 4211 | 22337 | 5220 | 2823 | 4072 | 34452 | 38648 | 31862 |

## DISBURSEMENTS - COMPOSITION

(Amount in Rs. Crore)

| Disciplinewise | Financial <br> Year 19-20 | Financial Year 18-19 |  |  |  | 12 Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 | FY19 | FY18 | FY17 |
| Housing | 2062.15 | 17423.59 | 8568.38 | 619.13 | 776.16 | 27387.26 | 4789.39 | 2293.26 |
|  | 53.72\% | 95.95\% | 91.68\% | 28.16\% | 59.46\% | 88.32\% | 28.91\% | 25.21\% |
| Urban Infrastruct ure | 1772.22 | 729.36 | 772.69 | 1572.19 | 519.81 | 3594.05 | 11748.03 | 6385.69 |
|  | 46.17\% | 4.02\% | 8.27\% | 71.50\% | 39.83\% | 11.59\% | 70.92\% | 70.21\% |
| $\begin{aligned} & \text { HUDCO } \\ & \text { Niwas } \end{aligned}$ | 4.48 | 5.36 | 5.06 | 7.55 | 9.32 | 27.29 | 27.43 | 416.18 |
|  | 0.11\% | 0.03\% | 0.05\% | 0.34\% | 0.71\% | 0.09\% | 0.17\% | 4.58\% |
| Total | 3838.85 | 18185.3 | 9346.13 | 2198.87 | 1305.29 | 31008.6 | 16564.85 | 9095.13 |

## SECTOR-WISE DISBURSAL - COMPOSITION

(Amount in Rs. Crore)

| Discipline-wise |  | Financial <br> Year 19-20 | Financial Year 18-19 |  |  |  | 12 Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 | Q4 | Q3 | Q2 | Q1 | FY19 | FY18 | FY17 |
| Housing | Social Housing | 2051.50 | 17232.10 | 8457.83 | 582.50 | 751.16 | 27023.59 | 4484.73 | 1846.70 |
|  |  | 53.44\% | 94.90\% | 90.50\% | 26.49\% | 57.55\% | 87.15\% | 27.07\% | 20.30\% |
|  | Residential Real Estate | 10.65 | 191.49 | 110.55 | 36.63 | 25.00 | 363.67 | 304.66 | 446.56 |
|  |  | 0.28\% | 1.05\% | 1.18\% | 1.67\% | 1.92\% | 1.17\% | 1.84\% | 4.91\% |
|  | HUDCO Niwas | 4.48 | 5.36 | 5.06 | 7.55 | 9.32 | 27.29 | 27.43 | 416.18 |
|  |  | 0.11\% | 0.03\% | 0.05\% | 0.34\% | 0.71\% | 0.09\% | 0.17\% | 4.58\% |
|  | Total (A) | 2066.63 | 17428.95 | 8573.44 | 626.68 | 785.48 | 27414.55 | 4816.82 | 2709.44 |
| Urban <br> Infrastru cture | Water Supply \& sewerage drainage | 766.47 | 171.25 | 286.64 | 349.96 | 449.10 | 1256.95 | 1457.29 | 2350.40 |
|  |  | 19.97\% | 0.94\% | 3.07\% | 15.92\% | 34.41\% | 4.05\% | 8.80\% | 25.84\% |
|  | Road and Transport | 177.42 | 124.33 | 338.55 | 1190.73 | 67.82 | 1721.43 | 8462.18 | 1992.71 |
|  |  | 4.62\% | 0.68\% | 3.62\% | 54.15\% | 5.20\% | 5.55\% | 51.09\% | 21.91\% |
|  | Power | 750.00 | 250.00 | - | - | - | 250.00 | 1241.38 | 961.91 |
|  |  | 19.54\% | 1.38\% | - | - | - | 0.81\% | 7.49\% | 10.58\% |
|  | Emerging Sector \& commercia$\qquad$ | 78.33 | 38.35 | 10 | - | 2.89 | 51.24 | 246.07 | 711.14 |
|  |  | 2.04\% | 0.21\% | 0.11\% | - | 0.22\% | 0.17\% | 1.49\% | 7.82\% |
|  | Social Infra and Others | - | 145.43 | 137.50 | 31.50 | - | 314.43 | 341.11 | 369.53 |
|  |  | - | 0.80\% | 1.47\% | 1.43\% | - | 1.01\% | 2.06\% | 4.06\% |
|  | Total (B) | 1772.22 | 729.36 | 772.69 | 1572.19 | 519.81 | 3594.05 | 11748.03 | 6385.69 |
| Grand Total ( $\mathrm{A}+\mathrm{B}$ ) |  | 3838.85 | 18185.31 | 9346.13 | 2198.87 | 1305.29 | 31008.60 | 16564.85 | 9095.13 |


| Borrower-wise | Financial <br> Year 19-20 <br> (At the end of) | Financial Year 18-19 (At the end of) |  |  |  | 12 Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 | FY19 | FY18 | FY17 |
| Government Agencies | 72627.93 | 70050.31 | 53252.94 | 46151.07 | 45636.35 | 70050.31 | 45985.60 | 36053.73 |
|  | 95.70\% | 95.53\% | 94.20\% | 93.36\% | 93.28\% | 95.53\% | 92.84\% | 90.90\% |
| Private | 3263.06 | 3275.18 | 3276.55 | 3283.60 | 3288.55 | 3275.18 | 3544.67 | 3607.24 |
|  | 4.30\% | 4.47\% | 5.80\% | 6.64\% | 6.72\% | 4.47\% | 7.16\% | 9.10\% |
| Total | 75890.99 | 73325.49 | 56529.49 | 49434.67 | 48924.90 | 73325.49 | 49530.27 | 39660.97 |
|  |  |  |  |  |  |  |  |  |
| Housing | 42603.54 | 41076.5 | 24144.52 | 15995.33 | 15815.97 | 41076.50 | 15458.44 | 12135.32 |
|  | 56.14\% | 56.02\% | 42.71\% | 32.36\% | 32.33\% | 56.02\% | 31.21\% | 30.60\% |
| Urban Infrastructure | 32753.24 | 31706.29 | 31834.69 | 32881.92 | 32546.78 | 31706.29 | 33505.50 | 26931.84 |
|  | 43.16\% | 43.24\% | 56.32\% | $66.51 \%$ | 66.52\% | 43.24\% | 67.65\% | 67.90\% |
| HUDCO Niwas | 534.21 | 542.70 | 550.28 | 557.42 | 562.15 | 542.70 | 566.33 | 593.81 |
|  | 0.70\% | 0.74\% | 0.97\% | 1.13\% | 1.15\% | 0.74\% | 1.14\% | 1.50\% |
| Total | 75890.99 | 73325.49 | 56529.49 | 49434.67 | 48924.90 | 73325.49 | 49530.27 | 39660.97 |

## CLASSIFICATION OF ASSETS

| S. No. | Exposure at Default | JUNE, 2019 |  | JUNE, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Outstanding (₹ in Crore) | \% | Outstanding (₹ in Crore) | \% |
| 1. | Stage 1 | 72464.33 | 95.49\% | 45182.33 | 92.35\% |
| 2. | Stage 2 | 146.56 | 0.19\% | 380.79 | 0.78\% |
| 3. | Stage 3 | 3280.11 | 4.32\% | 3361.78 | 6.87\% |
|  | Total | 75890.99 | 100\% | 48924.90 | 100\% |
|  | Total ECL (₹ in Crore) | 2944.30 |  | 2858.01 |  |
|  | Gross NPA (\%) | 4.32\% |  | 6.87\% |  |
|  | Net NPA (\%) | 0.47\% |  | 1.09\% |  |

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:
Stage 1 : Loan overdue for a period 0-30 days
Stage 2 : Loan overdue for a period 31-90 days
Stage 3 : Loan overdue for a period more than 90 days

## DETAILS OF BORROWINGS

| Particulars | Financial Year 19-20 <br> (At the end of ) | Financial Year 18-19 (At the end of ) |  |  |  | 12 Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 | FY 19 | FY 18 | FY 17 |
| Tax Free Bonds | 17388.47 | 17388.47 | 17388.47 | 17388.47 | 17388.47 | 17388.47 | 17388.47 | 17388.47 |
|  | 28.27\% | 29.03\% | 40.76\% | 48.97\% | 48.73\% | 29.03\% | 46.35\% | 60.88\% |
| Taxable Bonds@ | 33670.39 | 32116.66 | 16166.66 | 8217.70 | 8217.70 | 32116.66 | 8828.26 | 4693.43 |
|  | 54.73\% | 53.62\% | 37.89\% | 23.14\% | 23.03\% | 53.62\% | 23.53\% | 16.43\% |
| Refinance from NHB/IIFCL | 4989.66 | 4123.92 | 4264.68 | 4408.44 | 3058.69 | 4123.92 | 3208.96 | 2997.97 |
|  | 8.11\% | 6.88\% | 10.00\% | 12.41\% | 8.57\% | 6.88\% | 8.54\% | 10.50\% |
| Public Deposits | 262.62 | 289.62 | 365.49 | 465.03 | 572.45 | 289.62 | 626.59 | 924.43 |
|  | 0.43\% | 0.48\% | 0.86\% | 1.31\% | 1.60\% | 0.48\% | 1.67\% | 3.24\% |
| Foreign Currency Borrowings | 375.87 | 398.79 | 420.06 | 456.16 | 443.88 | 398.79 | 450.91 | 508.76 |
|  | 0.61\% | 0.67\% | 0.98\% | 1.28\% | 1.24\% | 0.67\% | 1.20\% | 1.78\% |
| Banks *\# | 2854.85 | 3347.66 | 2153.88 | 564.21 | 563.50 | 3347.66 | 2415.76 | 550.80 |
|  | 4.64\% | 5.59\% | 5.05\% | 1.59\% | 1.58\% | 5.59\% | 6.44\% | 1.93\% |
| FCL/FCTL/FCNR(B) (Loan from Banks) | - | 436.30 | 706.28 | 1036.45 | 2036.45 | 436.30 | 2100.15 | - |
|  | - | 0.73\% | 1.66\% | 2.92\% | 5.70\% | 0.73\% | 5.60\% | - |
| Commercial papers\# | 1975.00 | 1800.00 | 1200.00 | 2975.00 | 3400.00 | 1800.00 | 2500.00 | 1500.00 |
|  | 3.21\% | 3.00\% | 2.80\% | 8.38\% | 9.55\% | 3.00\% | 6.67\% | 5.24\% |
| Total | 61516.86 | 59901.42 | 42665.52 | 35511.46 | 35681.14 | 59901.42 | 37519.10 | 28563.86 |
| Average annualized cost of funds | 7.99\% | 8.04\% | 7.88\% | 7.78\% | 7.57\% | 8.04\% | 7.57\% | 7.70\% |

[^0]\# Only short term Loan(s) and commercial papers outstanding at year end are considered as part of Funds raised during the year.
@ includes GOI fully serviced bonds of Rs. 20,000 crore raised at weighted average cost of $8.46 \%$ (on semi annual basis)

## FUNDS RAISED DURING THE YEAR

(Amount in Rs. Crore)

| Particulars | Financial <br> Year 19-20 | Financial Year 18-19 |  |  |  | 12 Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 | FY 19 | FY 18 | FY 17 |
| Taxable Bonds | 2485.00 | 15950.00 | 7960.00 | - | 100.00 | 24010.00 | 4655.00 | 3865.00 |
| Refinance from NHB/IIFCL | 1000.00 | - | - | 1500.00 | - | 1500.00 | 1000.00 | 1000.00 |
| Public Deposits | 2.81 | 17.08 | 24.66 | 40.78 | 12.65 | 95.17 | 63.88 | 306.49 |
| Banks * \# | 1400.27 | 2306.63 | 1612.85 | 518.00 | 517.29 | 3306.63 | 2364.54 | 490.00 |
| FCL/FCTL/FCNR (B) (Loan from Banks) | - | - | - | - | 436.30 | 436.30 | 2100.15 | - |
| Commercial papers \# | 1975.00 | 1800.00 | 1200.00 | 2975.00 | 3400.00 | 1800.00 | 2500.00 | 1500.00 |
| Total | 6863.08 | 20,073.71 | 10797.51 | 5033.78 | 4466.24 | 31148.10 | 12683.57 | 7161.49 |
| Average annualized cost of funds | 7.53\% | 8.33\% | 8.37\% | 7.88\% | 7.33\% | 8.36\% | 7.17\% | 6.85\% |

* Includes cash credit/overdraft facilities and short term working capital loans.
\# Only short term Loan(s) and commercial papers outstanding at year end are considered as part of Funds raised during the year.

| Particulars | Quarter ended |  |
| :---: | :---: | :---: |
|  | $30^{\text {th }}$ June, 2019 <br> (Unaudited) | $30^{\text {th }}$ June, 2018 <br> (Unaudited) |
| Income: |  |  |
| - Revenue from Operations | 1806.49 | 1606.86 |
| - Other Income | 9.70 | 7.23 |
| Total Income (1) | 1816.19 | 1614.09 |
| Expenses: |  |  |
| - Finance Cost | 1209.49 | 783.27 |
| - Fees and Commission expense | 1.34 | 3.58 |
| Net Loss on Fair Value changes | 15.28 | - |
| - Impairment of Financial Instrument and Written off | 5.12 | 248.02 |
| Employee Benefits | 51.62 | 67.48 |
| - Depreciation and Amortisation | 1.27 | 1.23 |
| -Other Expenses | 16.73 | 13.23 |
| Total Expenses (2) | 1300.85 | 1116.81 |
| PROFIT BEFORE TAX $\{3=(1-2)\}$ | 515.34 | 497.28 |
| Tax Expense (4) | 179.66 | 163.90 |
| Net Profit after Tax $\{5=(3-4)\}$ | 335.68 | 333.38 |
| Other Comprehensive Income Net of Tax (6) | (0.60) | 6.70 |
| TOTAL COMPREHENSIVE INCOME (5+6) | 335.08 | 340.08 |
| Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized) |  |  |
| - Basic | 1.68 | 1.70 |
| - Diluted | 1.68 | 1.70 |
| Paid Up Equity Share Capital (Face value ₹ 10/-) | 2001.90 | 2001.90 |

The previous period figures have been regrouped wherever necessary.
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| Particulars | Quarter Ended |  |
| :---: | :---: | :---: |
|  | $3^{\text {th }} \mathrm{June}, \mathbf{2 0 1 9}$ | $30^{\text {th }}$ June, 2018 @ |
| Yield on Loan (\%) (Annualised) | $9.99 \%$ | $10.43 \%$ |
| Cost of Funds (\%) (Annualised) | $8.06 \%$ | $8.60 \%$ |
| Interest Spread (\%) | $1.93 \%$ | $1.83 \%$ |
| Net Interest Margin (\%) (Annualised) | $3.25 \%$ | $3.70 \%$ |
| Interest Coverage Ratio (times) | 1.42 | 1.63 |
| Return on Average Net Worth (\%) |  |  |
| (Annualised) | $12.07 \%$ | $13.22 \%$ |
| Debt Equity Ratio (times) | 5.44 | 3.49 |
| Net Worth (INR Crore) | 11290.85 | 10233.68 |
| Average Net Worth (INR Crore) | 11123.31 | 10088.34 |
| Book Value in INR per Share of INR 10 | 56.40 | 51.12 |
| Earning per Share (EPS) in INR (Non- | 1.68 | 1.70 |
| Annualised) |  |  |

1. Previous period figures have been re-stated as per Ind AS and reclassified/ rearranged wherever necessary so as to make them comparable.
2. Yield on loan is calculated by dividing interest income on loan assets by average loan assets.
3. Cost of funds is calculated by dividing interest expenses by average total borrowings.
4. Interest spread is difference between yield on loan and cost of funds.
5. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.
6. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.
7. Return on net worth is calculated by dividing profit after tax for the period by average net worth.
8. Debt equity ratio is calculated by dividing total debt by equity.
@ During the quarter ended $30^{\text {th }}$ June, 2018 , the interest income excludes amount Rs 316.68 crore towards recovery of NPA.

## Shareholding Pattern

| Particulars | 30.06 .2019 <br> $\%$ | 19.07 .2019 <br> $\%$ |
| :---: | :---: | :---: |
| President of India | 89.81 | 89.81 |
| Foreign Institutional Investors/ Foreign Nationals/ <br> Foreign Portfolio Investors | 0.07 | 0.07 |
| Resident Individual/ Employees/ HUF | 6.12 | 6.15 |
| Mutual fund/ AIF | 0.81 | 0.81 |
| Bodies corporate | 1.00 | 0.93 |
| Insurance companies | 1.64 | 0.64 |
| Banks/ Indian FI/ NBFC | 0.20 | 0.37 |
| Non Resident Indian | 0.02 | 0.02 |
| Clearing members | 0.00 | 0.00 |
| Trust | 100.00 | 100.00 |
| Total |  |  |

## Thank You

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[^0]:    * Includes cash credit/overdraft facilities and short term working capital loans.

