Listing Department<br>BSE Limited<br>Phiroze Jeejeebhoy Towers<br>Dalal Street<br>Mumbai- 400001<br>Scrip Code- 540530

Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E)
Mumbai- 400051
NSE Symbol- HUDCO

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investor Presentation.

## Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Presentation on the financial results of the Company for the quarter ended $30^{\text {th }}$ June, 2023.

A copy of the Presentation on the financial results is being made available on website of Company i.e., www.hudco.org.in (Home>>Investors>>Financial Results>>Investors Presentation).

This is for your information and dissemination.

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धन्यवाद
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भवदीय
फॉर हाउसिंग एंड अर्बन डेवलपमेंट कॉर्पोरशन लिमिटेड


हरीश कुमार शर्मा कंपनी सेक्रेटरी एंड कंप्लायंस ऑफ़िसर

[^0]Housing \& Urban Development Corporation Ltd . (A Govt. Of India Enterprise)
Core 7A, HUDCO Bhawan, India Habitat Centre,Lodhi Road, New Delhi - 110003

दूरभाष/Tel:011 24649610-21 वेबसाइट / Website : www.hudco.org
सी आई एन / CIN : L74899DL1970GOI005276 जी एस टी / GST: 07AAACH0632A1ZF आई. एस. ओ. ISO 9001:2015 प्रमाणित कंपनी Certified Company

Housing and Urban Development Corporation Limited

## (A Govt. of India Enterprise) An ISO 9001:2015 Certified Company

INVESTORS PRESENTATION \& PERFORMANCE HIGHLIGHTS Q1 \& FY 2023-24 (STANDALONE)


Highest Domestic Credit Rating AAA from ICRA, CARE, and India Ratings \& Research.

FINANCIAL HIGHLIGHTS
(Amount in ₹ Crore)



## SANCTIONS - COMPOSITION

(Amount in ₹ Crore)

| Discipline-wise | Financial Year 23-24 | Financial Year 22-23 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 | 2023-24* | 2022-23 | 2021-22 |
| Housing | 369.96 | 29.82 | 38.60 | 3,385.00 | - | 369.96 | 3,453.42 | 1,746.79 |
|  | 5.03\% | 3.10\% | 0.63\% | 19.92\% | - | 5.03\% | 14.05\% | 8.45\% |
| Urban Infrastructure | 6,987.17 | 925.31 | 6,111.04 | 13,606.74 | 463.10 | 6,987.17 | 21,106.19 | 18,903.82 |
|  | 94.95\% | 96.11\% | 99.33\% | 80.07\% | 99.63\% | 94.95\% | 85.90\% | 91.49\% |
| HUDCO Niwas | 1.70 | 7.61 | 2.84 | 0.20 | 1.72 | 1.70 | 12.37 | 12.59 |
|  | 0.02\% | 0.79\% | 0.04\% | 0.01\% | 0.37\% | 0.02\% | 0.05\% | 0.06\% |
| Total | 7,358.83 | 962.74 | 6,152.48 | 16,991.94 | 464.82 | 7,358.83 | 24,571.98 | 20,663.20 |

*Figures for three months only

## DISBURSEMENTS - COMPOSITION

(Amount in ₹ Crore)
hudico

| Discipline-wise | Financial Year 23-24 | Financial Year 22-23 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 | 2023-24* | 2022-23 | 2021-22 |
| Housing | 250.10 | 188.50 | 1,540.95 | 100.00 | - | 250.10 | 1829.45 | 1,269.54 |
|  | 39.74\% | 5.62\% | 35.08\% | 34.93\% | - | 39.74\% | 21.61\% | 14.29\% |
| Urban <br> Infrastructure | 376.16 | 3,162.91 | 2,850.28 | 185.03 | 429.69 | 376.16 | 6,627.91 | 7,607.40 |
|  | 59.77\% | 94.29\% | 64.89\% | 64.63\% | 99.19\% | 59.77\% | 78.29\% | 85.60\% |
| HUDCO Niwas | 3.09 | 2.87 | 0.92 | 1.25 | 3.51 | 3.09 | 8.55 | 9.59 |
|  | 0.49\% | 0.09\% | 0.03\% | 0.44\% | 0.81\% | 0.49\% | 0.10\% | 0.11\% |
| Total | 629.35 | 3,354.28 | 4,392.15 | 286.28 | 433.20 | 629.35 | 8,465.91 | 8,886.53 |

*Figures for three months only
(Amount in ₹ Crore)

| Discipline-wise |  | Financial Year 23-24 | Financial Year 22-23 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 | Q4 | Q3 | Q2 | Q1 | 2023-24* | 2022-23 | 2021-22 |
| Housing | Social Housing | 248.00 | 150.00 | 1,500.00 | 100.00 | - | 248.00 | 1,750.00 | 1,153.54 |
|  |  | 39.41\% | 4.47\% | 34.15\% | 34.93\% | - | 39.41\% | 20.67\% | 12.98\% |
|  | Residential Real Estate | 2.10 | 38.50 | 40.95 | - | - | 2.10 | 79.45 | 116.00 |
|  |  | 0.33\% | 1.14\% | 0.93\% | - | - | 0.33\% | 0.94\% | 1.30\% |
|  | HUDCO Niwas | 3.09 | 2.87 | 0.92 | 1.25 | 3.51 | 3.09 | 8.55 | 9.59 |
|  |  | 0.49\% | 0.09\% | 0.03\% | 0.44\% | 0.81\% | 0.49\% | 0.10\% | 0.11\% |
|  | Total (A) | 253.19 | 191.37 | 1,541.87 | 101.25 | 3.51 | 253.19 | 1,838.00 | 1,279.13 |
| Urban Infrastructure | Water Supply \& sewerage drainage | 110.49 | 118.96 | 35.04 | 38.25 | 52.79 | 110.49 | 245.04 | 4,664.64 |
|  |  | 17.56\% | 3.55\% | 0.80\% | 13.36\% | 12.19\% | 17.56\% | 2.89\% | 52.49\% |
|  | Road and Transport | 135.97 | 2,786.66 | 249.24 | 128.28 | 356.54 | 135.97 | 3,520.72 | 2,752.44 |
|  |  | 21.60\% | 83.08\% | 5.67\% | 44.81\% | 82.30\% | 21.60\% | 41.59\% | 30.97\% |
|  | Power | - | - | - | - | - | - | - | - |
|  |  | - | - | - | - | - | - | - | - |
|  | Emerging Sector \& commercial Infra | 129.70 | 257.29 | 2,566.00 | 18.50 | 20.36 | 129.70 | 2,862.15 | 188.92 |
|  |  | 20.61\% | 7.67\% | 58.42\% | 6.46\% | 4.70\% | 20.61\% | 33.81\% | 2.13\% |
|  | Social Infra and Others | - | - | - | - | - | - | - | 1.40 |
|  |  | - | - | - | - | - | - | - | 0.02\% |
|  | Total (B) | 376.16 | 3,162.91 | 2,850.28 | 185.03 | 429.69 | 376.16 | 6,627.91 | 7,607.40 |
| Grand Total ( $\mathrm{A}+\mathrm{B}$ ) |  | 629.35 | 3,354.28 | 4,392.15 | 286.28 | 433.20 | 629.35 | 8,465.91 | 8,886.53 |

*Figures for three months only

## OUTSTANDING LOAN - COMPOSITION

(Amount in ₹ Crore)

| Borrower-wise | Financial Year 23-24 | Financial Year 22-23 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 | 2023-24* | 2022-23 | 2021-22 |
| Government Agencies | 77,383.56 | 78,266.86 | 76,738.06 | 73,643.94 | 74,703.42 | 77,383.56 | 78,266.86 | 75,934.31 |
|  | 96.88\% | 96.93\% | 96.78\% | 96.63\% | 96.67\% | 96.88\% | 96.93\% | 96.72\% |
| Private | 2491.95 | 2,476.46 | 2,551.70 | 2,569.41 | 2,572.08 | 2491.95 | 2,476.46 | 2,578.67 |
|  | 3.12\% | 3.07\% | 3.22\% | 3.37\% | 3.33\% | 3.12\% | 3.07\% | 3.28\% |
| Total | 79,875.51 | 80,743.32 | 79,289.76 | 76,213.35 | 77,275.50 | 79,875.51 | 80,743.32 | 78,512.98 |
| Housing | 43,063.32 | 43,521.60 | 44,314.77 | 43,378.01 | 43,926.95 | 43,063.32 | 43,521.60 | 44,521.12 |
|  | 53.91\% | 53.90\% | 55.89\% | 56.92\% | 56.84\% | 53.91\% | 53.90\% | 56.71\% |
| Urban Infrastructure | 36,575.32 | 36,982.00 | 34,731.71 | 32,587.01 | 33,094.83 | 36,575.32 | 36,982.00 | 33,735.21 |
|  | 45.79\% | 45.80\% | 43.80\% | 42.75\% | 42.83\% | 45.79\% | 45.80\% | 42.97\% |
| HUDCO Niwas | 236.87 | 239.72 | 243.28 | 248.33 | 253.72 | 236.87 | 239.72 | 256.65 |
|  | 0.30\% | 0.30\% | 0.31\% | 0.33\% | 0.33\% | 0.30\% | 0.30\% | 0.32\% |
| Total | 79,875.51 | 80,743.32 | 79,289.76 | 76,213.35 | 77,275.50 | 79,875.51 | 80,743.32 | 78512.98 |

*Figures for three months only/ Position as on 30.06.2023

DETAILS OF BORROWINGS
(Amount in ₹ Crore)

| Particulars | Financial Year 23-24 (At the end of) | Financial Year 22-23 (At the end of) |  |  |  | For the Financial Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 | 2023-24* | 2022-23 | 2021-22 | 2020-21 |
| Long Term Borrowing |  |  |  |  |  |  |  |  |  |
| Tax Free Bonds | 14,014.04 | 14,014.04 | 15,031.76 | 15,031.76 | 15,031.76 | 14,014.04 | 14,014.04 | 15,031.76 | 17,388.47 |
|  | 22.84\% | 22.26\% | 24.43\% | 25.74\% | 25.02\% | 22.84\% | 22.26\% | 24.42\% | 28.49\% |
| Taxable Bonds@ | 32,220.00 | 34,220.00 | 32,220.00 | 32,810.00 | 36,060.00 | 32,220.00 | 34,220.00 | 39,468.47 | 39,229.39 |
|  | 52.51\% | 54.36\% | 52.37\% | 56.17\% | 60.00\% | 52.51\% | 54.36\% | 64.11\% | 64.27\% |
| Refinance from NHB/IIFCL | 777.14 | 777.14 | 2,124.62 | 2,231.58 | 2,304.96 | 777.14 | 777.14 | 2318.92 | 2,640.00 |
|  | 1.24\% | 1.24\% | 3.45\% | 3.82\% | 3.84\% | 1.24\% | 1.24\% | 3.77\% | 4.33\% |
| Public Deposits | 1.38 | 1.71 | 2.22 | 2.92 | 3.11 | 1.38 | 1.71 | 3.90 | 22.78 |
|  | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.04\% |
| Foreign Currency <br> Borrowings | 77.23 | 77.36 | 95.68 | 94.69 | 108.88 | 77.23 | 77.36 | 140.71 | 236.90 |
|  | 0.13\% | 0.12\% | 0.16\% | 0.16\% | 0.18\% | 0.13\% | 0.12\% | 0.23\% | 0.39\% |
| Banks * | 12,233.30 | 12,088.15 | 9,341.49 | 6,839.00 | 5,500.00 | 12,233.30 | 12,088.15 | 2006.37 | 18.64 |
|  | 19.94\% | 19.20\% | 15.18\% | 11.71\% | 9.15\% | 19.94\% | 19.20\% | 3.26\% | 0.03\% |
| Sub Total ( A ) | 59,323.09 | 61,178.40 | 58,815.77 | 57,009.95 | 59,008.71 | 59,323.09 | 61,178.40 | 58,970.13 | 59,536.18 |
| Average Cost of Funds (Long Term) | 7.79\% | 7.73\% | 7.64\% | 7.55\% | 7.51\% | 7.79\% | 7.73\% | 7.58\% | 7.76\% |
| Short Term Borrowings |  |  |  |  |  |  |  |  |  |
| Commercial papers\# | - | - | - | - | - | - | - | - | 1,500.00 |
|  | - | - | - | - | - | - | - | - | 2.46\% |
| Short Term Loan from Banks\#* | 2,042.20 | 1,769.50 | 2,705.30 | 1,397.00 | 1,079.50 | 2,042.20 | 1,769.50 | 2,582.50 | - |
|  | 3.33\% | 2.81\% | 4.40\% | 2.39\% | 1.80\% | 3.33\% | 2.81\% | 4.20\% | - |
| Sub Total ( B ) | 2,042.20 | 1,769.50 | 2,705.30 | 1,397.00 | 1,079.50 | 2,042.20 | 1,769.50 | 2,582.50 | 1,500.00 |
| Average Cost of Funds (Short Term) | 6.85\% | 6.99\% | 6.50\% | 5.58\% | 4.73\% | 6.85\% | 6.99\% | 3.94\% | 4.34\% |
| Total (A+B) | 61,365.29 | 62,947.90 | 61,521.07 | 58,406.95 | 60,088.21 | 61,365.29 | 62,947.90 | 61,552.63 | 61,036.18 |
| Average Cost of Funds | 7.75\% | 7.71\% | 7.60\% | 7.51\% | 7.46\% | 7.75\% | 7.71\% | 7.43\% | 7.68\% |

Note: Figures in above table indicates borrowings outstanding at quarter/half year/nine month/year end and does not include IND-AS adjustments.
@ includes GOI fully serviced bonds of ₹ 20000 crore.
\# Only Working Capital Demand Loans/Short-term Loan(s) and Commercial Papers outstanding at Quarter/half year/nine month/Year end are considered.

* Loans raised from Banks are floating rate loans. Accordingly, average cost of funds in respect of such loans, as indicated above, is arrived at on the basis of interest applicable at the end of quarter/half year/nine month/year ended.
*Figures for three months only/ Position as on 30.06.2023


## FUNDS RAISED DURING THE YEAR

(Amount in ₹ Crore)

| Particulars | Q1 | Q4 | 12 M |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 24 | FY 23 | FY 24^ | FY 23 | FY 22 | FY 21 |
| Taxable Bonds | 1,500.00 | 2,000.00 | 1,500.00 | 3,970.00 | 2,500.00 | 6,350.00 |
| Refinance from NHB/IIFCL | - | - | - | - | - | - |
| Banks * | - | - | - |  |  |  |
| -Short-term Loans \# | 2,042.20 | 1,769.50 | 2,042.20 | 1,769.50 | 2,582.50 | - |
| -Medium Term/ Long Term Loan | 478.50 | 3,080.00 | 478.50 | 10,421.50 | 2,000.00 | - |
| Commercial papers \# | - | - | - | - | - | 1,500.00 |
| Total | 4,020.70 | 6,849.50 | 4,020.70 | 16,161.00 | 7,082.50 | 7,850.00 |
| Average Cost of Funds (at the end of) | 7.16\% | 7.42\% | 7.16\% | 7.46\% | 4.83\% | 5.63\% |

Note: Figures in above table indicates amount raised during the year and does not include IND-AS adjustments.
\# Only Working Capital Demand Loans/Short term Loan(s) and commercial papers outstanding at Quarter/Year end are considered.

* Loans raised from Banks are floating rate loans. Accordingly, average cost of funds in respect of such loans, as indicated above, is arrived at on the basis of rate of interest applicable at the end of quarter/year end.
$\wedge$ Figures for three months only/ Position as on 30.06.2023


## CLASSIFICATION OF ASSETS

| S. No. | Exposure at Default | June ,2023 |  | June, 2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Outstanding (₹ in Crore) | \% | Outstanding (₹ in Crore) | \% |
| 1. | Stage 1 | 76,370.38 | 95.61 | 73,467.32 | 95.07 |
| II. | Stage 2 | 806.69 | 1.01 | 1,002.74 | 1.30 |
| III. | Stage 3 | 2,698.44 | 3.38 | 2,805.44 | 3.63 |
|  | Total | 79,875.51 | 100.00 | 77,275.50 | 100.00 |
|  | Total ECL ( $₹$ in Crore) | 2,407.67 |  | 2,503.34 |  |
|  | Gross NPA (\%) | 3.38 |  | 3.63 |  |
|  | Net NPA (\%) | 0.46 |  | 0.51 |  |

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1 : Loan overdue for a period 0-30 days
Stage 2 : Loan overdue for a period 31-90 days
Stage 3 : Loan overdue for a period more than 90 days

## FINANCIAL STATEMENTS

(Amount in ₹ Crore)

| Particulars | Quarter Ended |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 30^{\text {th }} \text { June, } 2023 \\ \text { (Reviewed) } \end{array}$ | $\begin{array}{r} 30^{\text {th }} \text { June, } 2022 \\ \text { (Reviewed) } \end{array}$ |
| Income: |  |  |
| - Revenue from Operations | 1,842.61 | 1,749.27 |
| - Other Income | 8.66 | 8.05 |
| Total Income (1) | 1,851.27 | 1,757.32 |
| Expenses: |  |  |
| - Finance Cost | 1,191.44 | 1,118.45 |
| - Employee Benefit Expenses | 47.16 | 48.12 |
| - Other Expenses | 24.37 | 25.04 |
| - Corporate Social Responsibilities | 11.40 | 11.25 |
| - Depreciation and Amortisation | 2.48 | 2.76 |
| - Provision and loan losses | (23.39) | (1.14) |
| - Net Loss on Fair Value changes | - | 0.06 |
| Total Expenses (2) | 1,253.46 | 1,204.54 |
| PROFIT BEFORE TAX $\{3=(1-2)\}$ | 597.81 | 552.78 |
| Tax Expense (4) | 152.11 | 141.02 |
| NET PROFIT AFTER TAX $\{5=(3-4)\}$ | 445.70 | 411.76 |
| Other Comprehensive Income Net of Tax (6) | 7.01 | 11.99 |
| TOTAL COMPREHENSIVE INCOME (5+6) | 452.71 | 423.75 |
| Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized) |  |  |
| - Basic | 2.23 | 2.06 |
| - Diluted | 2.23 | 2.06 |
| Paid Up Equity Share Capital (Face value ₹ 10/-) | 2,001.90 | 2,001.90 |

## KEY INDICATORS

| Particulars | Quarter Ended |  |
| :---: | :---: | :---: |
|  | June,2023 | June, 2022 |
| Yield on Loan (\%) (Annualised) | 9.36\% | 9.16\% |
| Cost of Funds (\%) (Annualised) | 7.68\% | 7.36\% |
| Interest Spread (\%) | 1.68\% | 1.80\% |
| Net Interest Margin (\%) (Annualised) | 3.24\% | 3.28\% |
| Interest Coverage Ratio (times) | 1.50 | 1.49 |
| Debt Equity Ratio (times) | 3.73 | 3.96 |
| Net Worth (INR Crore) | 15,897.95 | 14,892.06 |
| Average Net Worth (INR Crore) | 15,671.60 | 14,680.18 |
| Book Value in INR per Share of INR 10 | 79.41 | 74.39 |
| Earning per Share (EPS) in INR (Non-Annualised) | 2.23 | 2.06 |

1. Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.
2. Cost of funds is calculated by dividing interest expenses by average total borrowings.
3. Interest spread is difference between yield on loan and cost of funds.
4. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.
5. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.
6. Debt equity ratio is calculated by dividing total debt by equity.

## SHAREHOLDING PATTERN

| Particulars | $\begin{gathered} 30^{\text {th }} \text { June, } 2023 \\ \% \end{gathered}$ | $\begin{gathered} 28^{\text {th }} \text { July, } 2023 \\ \% \end{gathered}$ |
| :---: | :---: | :---: |
| President of India | 81.81 | 81.81 |
| Foreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors | 0.32 | 0.32 |
| Resident Individual/ Employees | 9.24 | 9.23 |
| Mutual fund/ AIF | 1.14 | 1.12 |
| Nationalized Banks/ Other Banks/ Indian FI | 0.00 | 0.00 |
| Domestic Companies | 0.64 | 0.67 |
| Insurance companies | 6.03 | 6.02 |
| NRI Non REP/ NRI REP | 0.23 | 0.24 |
| Clearing members | 0.00 | 0.00 |
| Trust | 0.01 | 0.01 |
| HUF | 0.57 | 0.57 |
| NBFC Registered with RBI | 0.01 | 0.01 |
| Total | 100.00 | 100.00 |

## THANK YOU

## Disclaimer:

This presentation is made purely for information. We have aitempted to provide relevant information which we believe will help in knowing the Company. The users may use their own judgement and are advised to make their own calculations before deciding on any matter based on the information given herein.
While every care is taken to verify the accuracy of the information given in this presentation, neither the Company nor its officials would be in any way liable for any action taken or not taken by the viewers or the users of this presentation or for any cloims, losses etc.


[^0]:    Encl.: As above

