HUDCO/CS/SE/2022

27th May, 2022

Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400001 Scrip Code- 540530

Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E)
Mumbai- 400051
NSE Symbol- HUDCO

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Investor Presentation on the financial results of the Company for the quarter & year ended 31st March, 2022.

A copy of the Presentation on the financial results is being made available on HUDCO website i.e. <a href="https://www.hudco.org">www.hudco.org</a> (Home>>Investors>>Financial Results>>Investors Presentation).

This is for your information and dissemination.

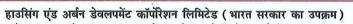
भवदीय

फॉर हाउसिंग एंड अर्बन डेवलपमेंट कॉर्पोरशन लिमिट्रेड

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हरीश कुमार शर्मा कंपनी सेक्रेटरी एंड कंप्लायंस ऑफ़िसर

Encl.: As above



कोर ७ए, हडको भवन, भारत पर्यावास केन्द्र, लोधी रोड, नई दिल्ली—110003 दूरभाष : 011—24648160 फैक्स : (011) 24625308, आई.एस.ओ. 9001:2015 प्रमाणित कम्पनी

वेबसाईट : www.hudco.org, सी आई एन : L74899DL1970GOI005276, GST : 07AAACH0632A1ZF

Housing & Urban Development Corporation Ltd., (A Govt. of India Enterprise) Core-7'A', HUDCO Bhawan, India Habitat Centre, Lodhi Road, New Delhi - 110 003

Tel: 011-24648160, Fax: 011-24625308 AN ISO 9001:2015 Certified Company website: www.hudco.org CIN: L74899DL1970GOI005276 GST: 07AAACH0632A1ZF





#### HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED



(A Govt. of India Enterprise)

An ISO 9001:2015 Certified Company





# INVESTORS PRESENTATION & PERFORMANCE HIGHLIGHTS

Q4 & FY 2021 - 22 (STANDALONE)





# FINANCIAL HIGHLIGHTS

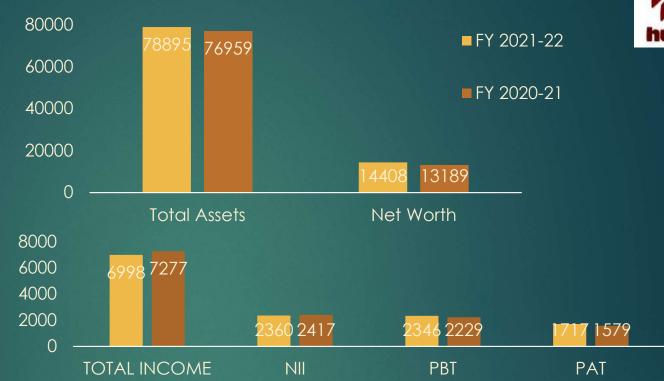
(Amount in ₹ Crore)

**Balance** Sheet

Income

Statement

**Business** 





#### SANCTIONS - COMPOSITION



Discipline- wise	Fi	nancial Ye	ar 21-22	Fi	nancial Y	ear 20-21	For the Financial Year				
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2021-22	2020-21	2019-20
Housing	1,601.49	92.30	53.00	-	540.37	359.13	16.40	-	1,746.79	915.90	3,790.26
	13.61%	1.91%	1.31%	-	10.34%	26.70%	1.13%	-	8.45%	9.95%	19.01%
Urban Infrastruct	10,162.73	4,734.98	4,004.46	1.65	4,676.05	983.29	1,434.93	1,171.00	18,903.82	8,265.27	16,123.70
ure	86.34%	98.04%	98.64%	47.41%	89.43%	73.10%	98.54%	99.91%	91.49%	89.82%	80.85%
HUDCO	5.90	2.53	2.33	1.83	12.06	2.65	4.86	1.04	12.59	20.61	27.56
Niwas	0.05%	0.05%	0.06%	52.59%	0.23%	0.20%	0.33%	0.09%	0.06%	0.22%	0.14%
Total	11,770.12	4,829.81	4,059.79	3.48	5,288.48	1,345.07	1,456.19	1,172.04	20,663.20	9,201.78	19,941.52

#### DISBURSEMENTS - COMPOSITION



Discipline- wise	F	inancial `	Year 21-2	2	F	Financial Year 20-21				For the Financial Year		
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2021-22	2020-21	2019-20	
Housing	681.24	30.00	51.30	507.00	957.71	500.00	30.38	2,200.00	1,269.54	3,687.89	4,983.56	
nousing	11.75%	5.99%	3.90%	40.05%	27.32%	35.56%	2.70%	96.29%	14.29%	44.31%	49.23%	
Urban Infrastruc	5,116.04	469.41	1,265.65	756.30	2,544.84	903.72	1,092.39	81.84	7,607.40	4,622.79	5,122.45	
ture	88.21%	93.78%	96.10%	59.74%	72.59%	64.28%	96.93%	3.58%	85.60%	55.54%	50.61%	
HUDCO	2.89	1.13	2.85	2.72	3.26	2.24	4.27	2.92	9.59	12.69	15.82	
Niwas	0.04%	0.23%	0.22%	0.21%	0.09%	0.16%	0.37%	0.13%	0.11%	0.15%	0.16%	
Total	5,800.17	500.54	1,319.80	1,266.02	3,505.81	1,405.96	1,127.04	2,284.76	8,886.53	8,323.37	10,121.83	

#### SECTOR-WISE DISBURSAL - COMPOSITION



Discipline-wise		Financial Year 21-22			Financial Year 20-21				For the Financial Year			
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2021-22	2020-21	2019-20
	Social Housing	623.54	-	30.00	500.00	900.00	500.00	-	2,200.00	1,153.54	3,600.00	4,763.09
		10.75%	-	2.27%	39.49%	25.67%	35.56%	-	96.29%	12.98%	43.25%	47.06%
		57.70	30.00	21.30	7.00	57.51	-	30.38	-	116.00	87.89	220.47
Housing	Residential Real Estate	1.00%	5.99%	1.61%	0.55%	1.64%	-	2.70%	-	1.30%	1.06%	2.18%
	HUDCO Niwas	2.89	1.13	2.85	2.72	3.26	2.24	4.27	2.92	9.59	12.69	15.82
	HUDCO Niwas	0.05%	0.23%	0.22%	0.21%	0.09%	0.16%	0.38%	0.13%	0.11%	0.15%	0.15%
	Total (A)	684.13	31.13	54.15	509.72	960.77	502.24	34.65	2,202.92	1,279.13	3,700.58	4,999.38
	Water Supply	4,555.43	25.64	80.16	3.41	298.21	346.17	521.29	4.20	4,664.64	1,169.87	1,606.29
	& sewerage drainage	78.54%	5.12%	6.09%	0.27%	8.51%	24.62%	46.25%	0.18%	52.49%	14.06%	15.87%
	Road and	463.45	429.28	1,131.82	727.89	1,102.33	527.22	559.12	47.89	2,752.44	2,236.56	2,452.55
	Transport	7.99%	85.76%	85.94%	57.49%	31.44%	37.50%	49.61%	2.10%	30.97%	26.87%	24.23%
	Power	-	-	-	-	1,000.00	-	-	-	-	1,000.00	750.00
Urban		-	-	-	-	28.53%	-	-	-	-	12.01%	7.41%
Infrastructure	Emerging	95.76	14.49	53.67	25.00	144.30	30.33	11.98	29.75	188.92	216.36	313.61
	Sector & commercial Infra	1.65%	2.89%	4.08%	1.97%	4.12%	2.16%	1.06%	1.30%	2.13%	2.60%	3.10%
	Social Infra	1.40	-	-	-	-	-	-	-	1.40	-	-
	and Others	0.02%	-	-	-	-	-	-	-	0.02%	-	-
	Total (B)	5,116.04	469.41	1,265.65	756.30	2,544.84	903.72	1,092.39	81.84	7,607.40	4,622.79	5,122.45
Grand To	tal (A+B)	5,800.17	500.54	1,319.80	1,266.02	3,505.61	1,405.96	1,127.04	2,284.76	8,886.53	8,323.37	10,121.83

### OUTSTANDING LOAN - COMPOSITION



	Į.	inancial <b>Y</b>	Vear 21 <b>-</b> 22	).	F		Year 20-	2.1	For the Financial Year			
Borrower-	•				_	manerar	Icai 20					
wise												
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2021-22	2020-21	2019-20	
Government	75,934.31	71,718.78	72,807.80	72,884.39	73,195.78	75,247.13	75,341.62	75,333.26	75,934.31	73,195.78	73,722.00	
Agencies	96.72%	96.52%	96.55%	96.55%	96.58%	96.60%	96.37%	96.36%	96.72%	96.58%	96.29%	
Private	2,578.67	2,585.48	2,601.54	2,605.96	2,590.81	2,645.94	2,840.30	2,846.26	2,578.67	2,590.81	2,843.44	
Tilvate	3.28%	3.48%	3.45%	3.45%	3.42%	3.40%	3.63%	3.64%	3.28%	3.42%	3.71%	
Total	78,512.98	74,304.26	75,409.34	75,490.35	75,786.59	77,893.07	78,181.92	78,179.52	78,512.98	75,786.59	76,565.44	
Housing	44,521.12	44,610.59	45,209.51	45,748.86	45,827.22	45,411.31	45,527.63	45,867.59	44,521.12	45,827.22	43,972.91	
waaa	56.71%	60.04%	59.95%	60.60%	60.47%	58.30%	58.23%	58.67%	56.71%	60.47%	57.43%	
Urban	33,735.21	29,432.04	29,929.09	29,465.92	29,679.06	32,192.99	32,356.33	32,009.42	33,735.21	29,679.06	32,286.42	
Infrastructure	42.97%	39.61%	39.69%	39.03%	39.16%	41.33%	41.39%	40.94%	42.97%	39.16%	42.17%	
<b>HUDCO Niwas</b>	256.65	261.63	270.74	275.57	280.31	288.77	297.96	302.51	256.65	280.31	306.11	
Hobeo Mwas	0.32%	0.35%	0.36%	0.37%	0.37%	0.37%	0.38%	0.39%	0.32%	0.37%	0.40%	
Total	78512.98	74,304.26	75,409.34	75,490.35	75,786.59	77,893.07	78,181.92	78,179.52	78512.98	75,786.59	76,565.44	

#### DETAILS OF BORROWINGS



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Dautianlana		Financial	Year 21-22			Financial '	Year 20-21		For tl	ne Financia	ıl Year
Particulars	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2021-22	2020-21	2019-20
				Lo	ong Term Borr	owing					
Tax Free Bonds	15,031.76	17,198.18	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	15,031.76	17,388.47	17,388.47
	24.42%	29.75%	29.78%	29.32%	28.49%	28.13%	28.16%	27.76%	24.42%	28.49%	28.27%
Taxable Bonds@	39,468.47	37,968.47	37,981.67	37,981.67	39,229.39	39,229.39	39,001.84	38,601.84	39,468.47	39,229.39	35,468.74
Taxable Donusus		· ·	, i	- í	,	<u> </u>	,	· ·	·	<u> </u>	í e
T. (1)	64.11%	65.68%	65.04%	64.05%	64.27%	63.45%	63.17%	61.64%	64.11%	64.27%	57.67%
Refinance from NHB/IIFCL	2,318.92	2,465.50	2,545.77	2,626.04	2,640.00	2,786.58	2,866.59	3,522.24	2318.92	2,640.00	4,082.64
NIID/III CE	3.77%	4.27%	4.36%	4.43%	4.33%	4.51%	4.65%	5.62%	3.77%	4.33%	6.64%
Darkija Damasita	3.7770										
Public Deposits		8.87	10.99	16.21	22.78	66.03	74.39	117.85	3.90	22.78	168.61
	0.01%	0.02%	0.02%	0.03%	0.04%	0.11%	0.12%	0.19%	0.01%	0.04%	0.27%
Foreign Currency Borrowings	140.71	158.07	190.00	209.51	236.90	259.38	288.68	312.51	140.71	236.90	340.03
Dorrowings	0.23%	0.27%			0.39%					0.39%	
			0.33%	0.35%		0.42%	0.47%	0.50%	0.23%	0.39%	0.55%
Banks	2,006.37	6.37	12.59	12.59	18.64	18.64	24.50	24.50	2006.37	18.64	30.17
Sub Total (A)	3.26% <b>58,970.13</b>	0.01% <b>57,805.46</b>	0.02% <b>58,129.49</b>	0.02%	0.03%	0.03%	0.04%	0.04%	3.26% <b>58,970.13</b>	0.03% <b>59,536.18</b>	0.05% <b>57,478.66</b>
Average Cost of Funds	58,970.13	57,805.40	58,129.49	58,234.49	59,536.18	59,748.49	59,644.47	59,967.41	58,970.13	59,530.18	57,478.00
(Long Term)	7.58%	7.76%	7.76%	7.76%	7.76%	7.76%	7.78%	7.82%	7.58%	7.76%	7.92%
				Sho	ort Term Borro	owing\$					
Commercial											
papers#	-	-	-	-	1,500.00	1,500.00	1,500.00	1,500.00	-	1,500.00	1,200.00
Short Term Loan from	-	-	-	-	2.46%	2.43%	2.43%	2.40%	-	2.46%	1.95%
Banks#	2,582.50	_	267.25	1,066.00	_	572.00	594.15	1,160.25	2,582.50	-	2,820.00
	4.20%	-	0.46%	1.80%	-	0.92%	0.96%	1.85%	4.20%	-	4.60%
Sub Total (B)	2,582.50	-	267.25	1,066.00	1,500.00	2,072.00	2,094.15	2,660.25	2,582.50	1,500.00	4,020.00
Average Cost of Funds (Short Term)	3.94%	-	3.80%	4.05%	4.34%	4.35%	4.42%	4.66%	3.94%	4.34%	6.07%
Total (A+B)	61,552.63	57,805.46	58,396.74	59,300.49	61,036.18	61,820.49	61,738.62	62,627.66	61,552.63	61,036.18	61,498.66
Average Cost of Funds	7.43%	7.76%	7.75%	7.68%	7.68%	7.64%	7.67%	7.69%	7.43%	7.68%	7.80%

Note: Figures in above table indicates borrowings outstanding at quarter/half year/nine month/year end and does not include IND-AS adjustments. @ includes GOI fully serviced bonds of ₹ 20000 crore.

<sup>#</sup> Only Working Capital Demand Loans/Short-term Loan(s) and Commercial Papers outstanding at Quarter/half year, Year end are considered.

#### FUNDS RAISED DURING THE YEAR



(Amount in ₹ Crore)

		Financial Year 21-22				Financial '	Year 20-21		For the Financial Year		
Particulars	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2021-22	2020-21	2019-20
Taxable Bonds	2,500.00	-	-	-	-	940.00	800.00	4,610.00	2,500	6,350.00	7,695.00
Refinance from NHB/IIFCL	-	-	-	-	-	-	-	-	-	-	2,294.00
<b>Public Deposits</b>	-	-	-	-	-	-	-	-	-	-	2.81
Banks * #	4,582.50	-	267.25	1,066.00	-	572.00	594.15	1,160.25	4,582.50	-	2,820.00
FCL/FCTL/FCNR (B) (Loan from Banks)	-	-	-	-	-	-	-	-	-	-	-
Commercial papers #	-	-	-	-	-	-	-	1,500.00	-	1,500.00	1,200.00
Total	7,082.50	-	267.25	1,066.00	-	1,512.00	1,394.15	7,270.25	7,082.50	7,850.00	14,011.81
Average Cost of Funds	4.83%	-	3.80%	4.05%	-	4.60%	4.98%	5.67%	4.83%	5.63%	6.81%

Note: Figures in above table indicates amount raised during the year and does not include IND-AS adjustments.

<sup>\*</sup> Includes Working Capital Demand Loans/Short-term Loans.

<sup>#</sup> Only Working Capital Demand Loans/Short term Loan(s) and commercial papers outstanding at Quarter/half year/Year end are considered as part of Funds raised during the Year.

# CLASSIFICATION OF ASSETS



		March, 2	2022	<b>March</b> , 2021		
S. No.	Exposure at Default	Outstanding (₹ in Crore)	%	Outstanding (₹ in Crore)	%	
l.	Stage 1	73,517.96**	93.64	65,814.87	86.84	
II.	Stage 2	2,187.60 *	2.79	6,917.71	9.13	
III.	Stage 3	2,809.20	3.58	3,054.01	4.03	
	Total	78,514.76	100.00	75,788.32	100.00	
	Total ECL (₹ in Crore)	2,504.2	23	2,753.78		
	Gross NPA (%)	3.58		4.03		
	Net NPA (%)	0.51		0.50		

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1: Loan overdue for a period 0-30 days

Stage 2: Loan overdue for a period 31-90 days

Stage 3: Loan overdue for a period more than 90 days

The actual overdue amount against the Stage 2 accounts was ₹ 16.59 crore only as on 31<sup>st</sup> March, 2022. As on date 2 agencies with loan outstanding of ₹1,143.35 crore have overdue of ₹ 2.08 crore.

\*\*Includes Rs 1.77 Crore towards Interest Accrued.

## FINANCIAL STATEMENTS



(Amount in Crore)								
	Quarter	Ended	Year E	Ended				
Particulars	31 <sup>st</sup> March, 2022 (Audited)	31 <sup>st</sup> March, 2021 (Audited)	31 <sup>st</sup> March, 2022 (Audited)	31 <sup>st</sup> March, 2021 (Audited)				
Income:								
- Revenue from Operations	1,726.93	1,759.38	6,954.08	7,234.58				
- Other Income	17.35	18.47	43.58	43.15				
Total Income (1)	1,744.28	1,777.85	6,997.66	7,277.73				
Expenses:								
- Finance Cost	1,096.77	1,158.27	4,534.77	4,766.85				
- Employee Benefit Expenses	38.03	55.03	218.09	206.25				
- Other Expenses	20.57	17.32	89.67	56.71				
- Corporate Social Responsibilities	10.49	83.33	46.95	85.93				
- Depreciation and Amortisation	3.32	1.92	7.90	6.98				
- Provision and loan losses	(468.14)	(301.90)	(245.66)	(73.63)				
- Net Loss on Fair Value changes	-	-	-	-				
Total Expenses (2)	701.04	1,013.97	4,651.72	5,049.09				
PROFIT BEFORE TAX ${3 = (1-2)}$	1,043.24	763.88	2,345.94	2,228.64				
Tax Expense (4)	296.34	237.55	629.34	650.06				
NET PROFIT AFTER TAX $\{5 = (3-4)\}$	746.90	526.33	1,716.60	1,578.58				
Other Comprehensive Income Net of Tax (6)	(18.48)	8.46	(1.92)	(19.37)				
TOTAL COMPREHENSIVE INCOME (5+6)	728.42	534.79	1,714.68	1,559.21				
Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized)								
- Basic	3.73	2.63	8.57	7.89				
- Diluted	3.73	2.63	8.57	7.89				
Paid Up Equity Share Capital (Face value ₹ 10/-)	2,001.90	2,001.90	2,001.90	2,001.90				

#### KEY INDICATORS

	Year Ended			
Particulars	March,2022	March, 2021		
Yield on Loan (%) (Annualised)	9.15%	9.70%		
Cost of Funds (%) (Annualised)	7.40%	7.79%		
Interest Spread (%)	1.75%	1.91%		
Net Interest Margin (%) (Annualised)	3.13%	3.26%		
Interest Coverage Ratio (times)	1.52	1.47		
Debt Equity Ratio (times)	4.09	4.51		
Net Worth (INR Crore)	14,468.31	13,189.05		
Average Net Worth (INR Crore)	13,828.68	12,766.27		
Book Value in INR per Share of INR 10	71.97	65.88		
Earning per Share (EPS) in INR (Non-Annualised)	8.57	7.89		

- 1. Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.
- 2. Cost of funds is calculated by dividing interest expenses by average total borrowings.
- 3. Interest spread is difference between yield on loan and cost of funds.
- 4. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.
- 5. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.
- 6. Debt equity ratio is calculated by dividing total debt by equity.



#### SHAREHOLDING PATTERN



Particulars	31 <sup>st</sup> March, 2022 %	20 <sup>th</sup> May, 2022 %		
President of India	81.81	81.81		
Foreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors	0.21	0.46		
Resident Individual/ Employees	8.75	8.88		
Mutual fund/ AIF	1.75	1.65		
Nationalized Banks/ Other Banks/ Indian FI	0.30	0.05		
Domestic Companies	0.43	0.44		
Insurance companies	5.91	5.91		
NRI Non REP/ NRI REP	0.24	0.23		
Clearing members	0.09	0.06		
Trust	0.01	0.01		
HUF	0.50	0.50		
NBFC Registered with RBI	0.01	0.00		
Total	100.00	100.00		



# Thank You

#### Disclaimer:

This presentation is made purely for information. We have attempted to provide relevant information which we believe will help in knowing the Company. The users may use their own judgement and are advised to make their own calculations before deciding on any matter based on the information given herein.

While every care is taken to verify the accuracy of the information given in this presentation, neither the Company nor its officials would be in any way liable for any action taken or not taken by the viewers or the users of this presentation or for any claims, losses etc.