Listing Department<br>BSE Limited<br>Phiroze Jeejeebhoy Towers<br>Dalal Street<br>Mumbai- 400001<br>Scrip Code- 540530

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/ Ma'am,
Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Investor Presentation on the financial results of the Company for the quarter \& half year ended $30^{\text {th }}$ September, 2020.

A copy of the Presentation on the financial results is being made available on HUDCO website i.e. www.hudco.org (Home>>Investors>>Financial Results>>Investors Presentation).

This is for your information and dissemination.

## धन्यवाद

भवदीय


हरीश कुमार शर्मा
कंपनी सेक्रेटरी एंड कंप्लायंस अफसर हाउसिंग एंड अर्बन डेवलपमेंट कॉर्पोरेशन लि.
Encl.: As above

हाउसिंग एंड अर्बन डेवलपमेंट कॉर्पोरेशन लिमिटेड (भारत सरकार का उपक्रम)
कोर 7 ए, हडको भवन, भारत पर्यावास केन्द्र, लोधी रोड, नई दिल्ली-110003 दूरभाष : 011-24648160 फैक्स : (011) 24625308, आई.एस.ओ. $9001: 2015$ प्रमाणित कम्पनी वेबसाईट : www.hudco.org, सी आई एन : L74899DL1970GO1005276, GST : 07AAACH0632A1ZF

Housing and Urban Development Corporation Limited

(A Govt. of India Enterprise)
An ISO 9001:2015 Certified Company Celebrating 50 Successful Years of Building the Nation

INVESTORS PRESENTATION \& PERFORMANCE HIGHLIGHTS

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Q2/HALF YEAR FY 2O20-21 (STANDALONE)
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Highest Domestic Credit Rating AAA from ICRA, CARE, and India Ratings $\mathcal{E}$ Research.

## FINANCIAL HIGHLIGHTS <br> (Amount in ₹ Crore)




Celebrating 50 Successful Years of Building the Nation

## SANCTIONS - COMPOSITION

(Amount in ₹ Crore)

| Discipline-wise | Financial | ear 20-21 | Financial Year 19-20 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2020-21* | 2019-20 | 2018-19 |
| Housing | 16.40 | - | 3,731.26 | 40.00 | 19.00 | - | 16.40 | 3,790.26 | 27,123.00 |
|  | 1.13\% | - | 29.97\% | 48.39\% | 0.59\% | - | 0.62\% | 19.01\% | 78.73\% |
| Urban <br> Infrastructure | 1,434.93 | 1,171.00 | 8,704.70 | 40.00 | 3,173.00 | 4,206.00 | 2,605.93 | 16,123.70 | 7,196.00 |
|  | 98.54\% | 99.91\% | 69.92\% | 48.39\% | 99.22\% | 99.88\% | 99.15\% | 80.85\% | 20.89\% |
| HUDCO Niwas | 4.86 | 1.04 | 13.90 | 2.66 | 6.00 | 5.00 | 5.90 | 27.56 | 133.00 |
|  | 0.33\% | 0.09\% | 0.11\% | 3.22\% | 0.19\% | 0.12\% | 0.23\% | 0.14\% | 0.39\% |
| Total | 1,456.19 | 1,172.04 | 12,449.86 | 82.66 | 3,198.00 | 4,211.00 | 2,628.23 | 19,941.52 | 34,452.00 |

* Figures for the half year only


## DISBURSEMENTS - COMPOSITION

(Amount in ₹ Crore)

| Discipline-wise | Financial | ear 20-21 | Financial Year 19-20 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2020-21* | 2019-20 | 2018-19 |
| Housing | 30.38 | 2,200.00 | 2,301.07 | 338.08 | 282.26 | 2,062.15 | 2,230.38 | 4,983.56 | 27,387.26 |
|  | 2.70\% | 96.29\% | 56.00\% | 48.23\% | 19.16\% | 53.12\% | 65.38\% | 49.23\% | 88.32\% |
| $\begin{gathered} \text { Urban } \\ \text { Infrastructure } \end{gathered}$ | 1,092.39 | 81.84 | 1,803.59 | 360.14 | 1,186.50 | 1,772.22 | 1,174.23 | 5,122.45 | 3,594.05 |
|  | 96.93\% | 3.58\% | 43.90\% | 51.38\% | 80.53\% | 46.17\% | 34.42\% | 50.61\% | 11.59\% |
| HUDCO Niwas | 4.27 | 2.92 | 3.97 | 2.74 | 4.63 | 4.48 | 7.19 | 15.82 | 27.29 |
|  | 0.37\% | 0.13\% | 0.10\% | 0.39\% | 0.31\% | 0.11\% | 0.20\% | 0.16\% | 0.09\% |
| Total | 1,127.04 | 2,284.76 | 4,108.63 | 700.96 | 1,473.39 | 3,838.85 | 3,411.80 | 10,121.83 | 31,008.60 |

* Figures for the half year only


## SECTOR-WISE DISBURSAL - COMPOSITION

(Amount in ₹ Crore)

| Discipline-wise |  | Financ $20-$ | al Year <br> 21 | Financial Year 19-20 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2020-21* | 2019-20 | 2018-19 |
| Housing | Social Housing | - | 2,200.00 | 2,111.25 | 318.08 | 282.26 | 2,051.50 | 2,200.00 | 4,763.09 | 27,023.59 |
|  |  | - | 96.29\% | 51.39\% | 45.38\% | 98.39\% | 53.44\% | 64.48\% | 47.06\% | 87.15\% |
|  | Residential Real Estate | 30.38 | - | 189.82 | 20.00 | - | 10.65 | 30.38 | 220.47 | 363.67 |
|  |  | 2.70\% | - | 4.62\% | 2.85\% | - | 0.28\% | 0.89\% | 2.18\% | 1.17\% |
|  | HUDCO Niwas | 4.27 | 2.92 | 3.97 | 2.74 | 4.63 | 4.48 | 7.19 | 15.82 | 27.29 |
|  |  | 0.38\% | 0.13\% | 0.10\% | 0.39\% | 1.61\% | 0.11\% | 0.21\% | 0.15\% | 0.09\% |
|  | Total (A) | 34.65 | 2,202.92 | 2,305.04 | 340.82 | 286.89 | 2,066.63 | 2,237.57 | 4,999.38 | 27,414.55 |
| Urban Infrastructure | Water Supply \& sewerage drainage | 521.29 | 4.20 | 466.08 | 20.38 | 353.36 | 766.47 | 525.49 | 1,606.29 | 1,256.95 |
|  |  | 46.25\% | 0.18\% | 11.34\% | 2.91\% | 29.78\% | 19.97\% | 15.40\% | 15.87\% | 4.05\% |
|  | Road and <br> Transport | 559.12 | 47.89 | 1,147.09 | 333.66 | 794.38 | 177.42 | 607.01 | 2,452.55 | 1,721.43 |
|  |  | 49.61\% | 2.10\% | 27.92\% | 47.60\% | 66.95\% | 4.62\% | 17.79\% | 24.23\% | 5.55\% |
|  | Power | - | - | - | - | - | 750.00 | - | 750.00 | 250.00 |
|  |  | - | - | - | - | - | 19.54\% | - | 7.41\% | 0.81\% |
|  | Emerging Sector \& commercial Infra | 11.98 | 29.75 | 190.42 | 6.10 | 38.76 | 78.33 | 41.73 | 313.61 | 51.24 |
|  |  | 1.06\% | 1.30\% | 4.63\% | 0.87\% | 3.27\% | 2.04\% | 1.22\% | 3.10\% | 0.17\% |
|  | Social Infra and Others | - | - | - | - | - | - | - | - | 314.43 |
|  |  | - | - | - | - | - | - | - | - | 1.01\% |
|  | Total (B) | 1,092.39 | 81.84 | 1,803.59 | 360.14 | 1,186.50 | 1,772.22 | 1,174.23 | 5,122.45 | 3,594.05 |
| Grand Total ( $\mathrm{A}+\mathrm{B}$ ) |  | 1,127.04 | 2,284.76 | 4,108.63 | 700.96 | 1,473.39 | 3,838.85 | 3411.80 | 10,121.83 | 31,008.60 |

[^0]
## OUTSTANDING LOAN - COMPOSITION

(Amount in ₹ Crore)

| Borrower-wise | Financial Year 20-21 |  | Financial Year 19-20 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2020-21* | 2019-20 | 2018-19 |
| Government Agencies | 75,341.62 | 75,333.26 | 73,722.00 | 71,420.98 | 72,879.27 | 72,627.93 | 75,163.97 | 73,722.00 | 70,050.31 |
|  | 96.37\% | 96.36\% | 96.29\% | 96.13\% | 95.72\% | 95.70\% | 96.14\% | 96.29\% | 95.53\% |
| Private | 2,840.30 | 2,846.26 | 2,843.44 | 2,873.34 | 3,259.38 | 3,263.06 | 3,017.95 | 2,843.44 | 3,275.18 |
|  | 3.63\% | 3.64\% | 3.71\% | 3.87\% | 4.28\% | 4.30\% | 3.86\% | 3.71\% | 4.47\% |
| Total | 78,181.92 | 78,179.52 | 76,565.44 | 74,294.32 | 76,138.65 | 75,890.99 | 78,181.92 | 76,565.44 | 73,325.49 |
| Housing | 45,527.63 | 45,867.59 | 43,972.91 | 42,287.48 | 42,464.56 | 42,603.54 | 45,527.63 | 43,972.91 | 41,076.50 |
|  | 58.23\% | 58.67\% | 57.43\% | 56.92\% | 55.77\% | 56.14\% | 58.23\% | 57.43\% | 56.02\% |
| Urban <br> Infrastructure | 32,356.33 | 32,009.42 | 32,286.42 | 31,491.50 | 33,148.83 | 32,753.24 | 32,356.33 | 32,286.42 | 31,706.29 |
|  | 41.39\% | 40.94\% | 42.17\% | 42.39\% | 43.54\% | 43.16\% | 41.39\% | 42.17\% | 43.24\% |
| HUDCO Niwas | 297.96 | 302.51 | 306.11 | 515.34 | 525.26 | 534.21 | 297.96 | 306.11 | 542.70 |
|  | 0.38\% | 0.39\% | 0.40\% | 0.69\% | 0.69\% | 0.70\% | 0.38\% | 0.40\% | 0.74\% |
| Total | 78,181.92 | 78,179.52 | 76,565.44 | 74,294.32 | 76,138.65 | 75,890.99 | 78,181.92 | 76,565.44 | 73,325.49 |

* Figures for the half year only

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## DETAILS OF BORROWINGS

(Amount in ₹ Crore)

| Particulars | Financial Year 20-21 |  | Financial Year 19-20 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2020-21^ | 2019-20 | 2018-19 |
| Tax Free Bonds | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 |
|  | 28.16\% | 27.76\% | 28.27\% | 29.43\% | 28.57\% | 28.27\% | 28.16\% | 28.27\% | 29.03\% |
| Taxable Bonds@ | 39,001.84 | 38,601.84 | 35,468.74 | 36,768.74 | 37,480.39 | 33,670.39 | 39,001.84 | 35,468.74 | 32,116.66 |
|  | 63.17\% | 61.64\% | 57.67\% | 62.22\% | 61.57\% | 54.73\% | 63.17\% | 57.67\% | 53.62\% |
| Refinance from NHB/IIFCL | 2,866.59 | 3,522.24 | 4,082.64 | 3,199.17 | 3,358.40 | 4,989.66 | 2,866.59 | 4,082.64 | 4,123.92 |
|  | 4.65\% | 5.62\% | 6.64\% | 5.41\% | 5.52\% | 8.11\% | 4.65\% | 6.64\% | 6.88\% |
| Public Deposits | 74.39 | 117.85 | 168.61 | 174.92 | 203.40 | 262.62 | 74.39 | 168.61 | 289.62 |
|  | 0.12\% | 0.19\% | 0.27\% | 0.30\% | 0.34\% | 0.43\% | 0.12\% | 0.27\% | 0.48\% |
| Foreign Currency Borrowings | 288.68 | 312.51 | 340.03 | 341.61 | 365.82 | 375.87 | 288.68 | 340.03 | 398.79 |
|  | 0.47\% | 0.50\% | 0.55\% | 0.58\% | 0.60\% | 0.61\% | 0.47\% | 0.55\% | 0.67\% |
| Banks *\# | 618.65 | 1,184.75 | 2,850.17 | 217.07 | 976.57 | 2,854.85 | 618.65 | 2,850.17 | 3,347.66 |
|  | 1.00\% | 1.89\% | 4.63\% | 0.37\% | 1.60\% | 4.64\% | 1.00\% | 4.63\% | 5.59\% |
| FCL/FCTL/FCNR(B) <br> (Loan from Banks) | - | - | - | - | - | - | - | - | 436.30 |
|  | - | - | - | - | - | - | - | - | 0.73\% |
| Commercial papers\# | 1,500.00 | 1,500.00 | 1,200.00 | 1,000.00 | 1,100.00 | 1,975.00 | 1,500.00 | 1,200.00 | 1,800.00 |
|  | 2.43\% | 2.40\% | 1.95\% | 1.69\% | 1.81\% | 3.21\% | 2.43\% | 1.95\% | 3.00\% |
| Total | 61,738.62 | 62,627.66 | 61,498.66 | 59,089.98 | 60,873.05 | 61,516.86 | 61,738.62 | 61,498.66 | 59,901.42 |
| Average Cost of Funds | 7.67\% | 7.69\% | 7.80\% | 7.90\% | 7.90\% | 7.99\% | 7.67\% | 7.80\% | 8.04\% |

Note: Represents amount outstanding at quarter/half year/year end and does not include IND-AS adjustments.

* Includes Working Capital Demand Loans and Short-term Loans.
\# Only Working Capital Demand Loans/Short-term Loan(s) and Commercial Papers outstanding at Quarter/Half Year/Year end are considered.
@ includes GOI fully serviced bonds of ₹ 20,000 crore.
$\wedge$ Figures for the half year only


## FUNDS RAISED DURING THE YEAR

(Amount in ₹ Crore)

|  | Financial Year 20-21 |  | Financial Year 19-20 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2020-21^ | 2019-20 | 2018-19 |
| Taxable Bonds | 800.00 | 4,610.00 | 1,400.00 | - | 3,810.00 | 2,485.00 | 5,410.00 | 7,695.00 | 24,010.00 |
| Refinance from NHB/IIFCL | - | - | 1,294.00 | - | - | 1,000.00 | - | 2,294.00 | 1,500.00 |
| Public Deposits | - | - | - | - | - | 2.81 | - | 2.81 | 95.17 |
| Banks * | 594.15 | 1,160.25 | 2,820.00 | 186.88 | 441.00 | 1,400.27 | 594.15 | 2,820.00 | 3,306.63 |
| FCL/FCTL/FCNR (B) <br> (Loan from Banks) | - | - | - | - | - | - | - | - | 436.30 |
| Commercial papers \# | - | 1,500.00 | 1,200.00 | 1,000.00 | 1,100.00 | 1,975.00 | 1,500.00 | 1,200.00 | 1,800.00 |
| Total | 1,394.15 | 7,270.25 | 6,714.00 | 1,186.88 | 5,351.00 | 6,863.08 | 7,504.15 | 14,011.81 | 31,148.10 |
| Average Cost of Funds | 4.98\% | 5.67\% | 6.32\% | 5.42\% | 6.81\% | 7.53\% | 5.65\% | 6.81\% | 8.36\% |

Note: Represents amount raised during the year and does not include IND-AS adjustments.

* Includes Working Capital Demand Loans/Short-term Loans only.
\# Only Working Capital Demand Loans/Short term Loan(s) and commercial papers outstanding at Qtr/Half Year/Year end are considered as part of Funds raised during the Year.
$\wedge$ Figures for the half year only


## CLASSIFICATION OF ASSETS

| S. No. | Exposure at Default | September, 2020 |  | September, 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ | Outstanding (₹ in <br> Crore) | $\%$ |  |
| I. | Stage 1 | $73,759.13$ | 94.34 | $72,794.25$ | 95.61 |
|  | Stage 2 | $1,131.19$ | 1.45 | 148.05 | 0.19 |
|  | Stage 3 | $3,291.59$ | 4.21 | $3,196.23$ | 4.20 |
|  | Total | $78,181.91$ | 100 | $76,138.53$ | 100 |
|  | Total ECL (₹ in Crore) | 3174.50 |  | $2,908.87$ |  |
|  | Gross NPA (\%) | 4.21 |  | 4.20 |  |
|  | Net NPA (\%) | 0.49 |  | 0.39 |  |

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1 : Loan overdue for a period 0-30 days
Stage 2 : Loan overdue for a period 31-90 days
Stage 3 : Loan overdue for a period more than 90 days

## FINANCIAL STATEMENTS

(Amount in Rs. Crore)

| Particulars | Quarter Ended |  | Half Year Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30th September, 2020 (Reviewed) | 30th September, 2019 (Reviewed) | 30th September, 2020 <br> (Reviewed) | 30th September, 2019 (Reviewed) |
| Income: |  |  |  |  |
| - Revenue from Operations | 1,856.78 | 2,044.73 | 3,630.69 | 3,851.22 |
| - Other Income | 8.72 | 9.06 | 16.60 | 18.76 |
| Total Income (1) | 1,865.50 | 2,053.79 | 3,647.29 | 3,869.98 |
| Expenses: |  |  |  |  |
| - Finance Cost | 1,202.39 | 1,245.17 | 2,402.97 | 2,456.00 |
| - Employee Benefit Expenses | 48.96 | 57.68 | 99.12 | 109.30 |
| - Other Expenses | 14.36 | 20.82 | 25.20 | 40.84 |
| - Corporate Social Responsibilities | 0.79 | 3.29 | 1.87 | - |
| - Depreciation and Amortisation | 2.32 | 1.47 | 3.51 | 2.74 |
| - Provision and loan losses | (12.29) | (35.41) | 234.77 | (30.29) |
| Net Loss on Fair Value changes | - | 1.03 | - | 16.31 |
| Total Expenses (2) | 1,256.53 | 1,294.05 | 2,767.44 | 2,594.90 |
| PROFIT BEFORE TAX $\{3=(1-2)\}$ | 608.97 | 759.74 | 879.85 | 1,275.08 |
| Tax Expense (4) | 151.68 | 33.90 | 219.13 | 213.56 |
| NET PROFIT AFTER TAX $\{5=(3-4)\}$ | 457.29 | 725.84 | 660.72 | 1,061.52 |
| Other Comprehensive Income Net of Tax (6) | (14.98) | (6.52) | (19.29) | (7.12) |
| TOTAL COMPREHENSIVE INCOME (5+6) | 442.31 | 719.32 | 641.43 | 1,054.40 |
| Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized) |  |  |  |  |
| - Basic | 2.28 | 3.63 | 3.30 | 5.30 |
| - Diluted | 2.28 | 3.63 | 3.30 | 5.30 |
| Paid Up Equity Share Capital (Face value ₹ 10/-) | 2,001.90 | 2,001.90 | 2,001.90 | 2,001.90 |

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KEY INDICATORS

| Particulars | Quarter Ended |  |
| :---: | :---: | :---: |
|  | September, 2020 | September,2019 |
| Yield on Loan (\%) (Annualised) | $9.67 \%$ | $10.69 \%$ |
| Cost of Funds (\%) (Annualised) | $7.80 \%$ | $8.06 \%$ |
| Interest Spread (\%) | $1.87 \%$ | $2.63 \%$ |
| Net Interest Margin (\%) (Annualised) | $3.23 \%$ | $3.85 \%$ |
| Interest Coverage Ratio (times) | 1.37 | $1.27 \%$ Without EBR) |
| Debt Equity Ratio (times) | 4.93 | 1.52 |
| Net Worth (INR Crore) | $12,514.49$ | $11,980.14$ |
| Average Net Worth (INR Crore) | $12,428.99$ | $11,468.00$ |
| Book Value in INR per Share of INR 10 | 62.51 | 59.84 |
| Earning per Share (EPS) in INR (Non-Annualised) | 3.30 | 5.30 |

1. Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.
2. Cost of funds is calculated by dividing interest expenses by average total borrowings.
3. Interest spread is difference between yield on loan and cost of funds.
4. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.
5. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.
6. Debt service coverage ratio is calculated by dividing Earnings before interest and tax by finance cost \& principal repayment.
7. Debt equity ratio is calculated by dividing total debt by equity.

## Shareholding Pattern

| Particulars | $30^{\text {th }}$ September, 2020 |  |
| :---: | :---: | :---: |
| $\%$ | $30^{\text {th }}$ October, 2020 <br> $\%$ |  |
| President of India | $89.81 \%$ | $89.81 \%$ |
| Foreign Institutional Investors/ Foreign Nationals/ Foreign <br> Portfolio Investors | $0.03 \%$ | $0.07 \%$ |
| Resident Individual/ Employees | $6.68 \%$ | $6.63 \%$ |
| Mutual fund/ AIF | $0.56 \%$ | $0.56 \%$ |
| Nationalized Banks/ Other Banks/ Indian FI | $0.12 \%$ | $0.12 \%$ |
| Domestic Companies | $0.35 \%$ | $0.36 \%$ |
| Insurance companies | $1.83 \%$ | $1.83 \%$ |
| NRI Non REP/ NRI REP | $0.21 \%$ | $0.22 \%$ |
| Clearing members | $0.03 \%$ | $0.03 \%$ |
| Trust | - | - |
| HUF | $0.38 \%$ | $0.37 \%$ |
| Total | 100.00 | 100.00 |

## Thank You

Disclaimer:
This presentation is made purely for information. We have attempted to provide relevant information which we believe will help in knowing the Company. The users may use their own judgement and are advised to make their own calculations before deciding on any matter based on the information given herein.
While every care is taken to verify the accuracy of the information given in this presentation, neither the Company nor its officials would be in any way liable for any action taken or not taken by the viewers or the users of this presentation or for any claims, losses etc.

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[^0]:    * Figures for the half year only

