HUDCO/CS/SE/2021

11th November, 2021

Listing Department BSE Limited Phiroze Jeejeebhoy Towers **Dalal Street** Mumbai- 400001 Scrip Code- 540530

Listing Department National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) Mumbai- 400051 **NSE Symbol- HUDCO**

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investor Presentation.

Dear Sir/ Ma'am.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Presentation on the financial results of the Company for the quarter & half-year ended 30th September, 2021.

A copy of the Presentation on the financial results is being made available on website of Company i.e., www.hudco.org (Home>>Investors>>Financial Results>>Investors Presentation).

This is for your information and dissemination.

Thanking you

Yours faithfully फॉर हाउसिंग एंड अर्बन डेवलपमेंट कॉर्पोरशन लिमिटेड

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हरीश क्मार शर्मा

कंपनी सेक्रेटरी एंड कंप्लायंस ऑफिसर

Encl.: As above

हाउसिंग एंड अर्बन डेवलपमेंट कॉर्पोरेशन लिमिटेड (भारत सरकार का उपक्रम)

कोर ७ए, हडको भवन, भारत पर्यावास केन्द्र, लोधी रोड, नई दिल्ली-110003 दूरभाष : 011-24648160 फैक्स : (011) 24625308, आई.एस.ओ. 9001:2015 प्रमाणित कम्पनी वेबसाईट : www.hudco.org, सी आई एन : L74899DL1970GOI005276, GST : 07AAACH0632A1ZF

Housing & Urban Development Corporation Ltd., (A Govt. of India Enterprise) Core-7'A', HUDCO Bhawan, India Habitat Centre, Lodhi Road, New Delhi - 110 003 Tel: 011-24648160, Fax: 011-24625308 AN ISO 9001:2015 Certified Company website: www.hudco.org CIN: L74899DL1970GOI005276 GST: 07AAACH0632A1ZF





HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED



(A Govt. of India Enterprise)
An ISO 9001:2015 Certified Company



INVESTORS PRESENTATION & PERFORMANCE HIGHLIGHTS

Q2/HALF YEAR FY 2021 - 22 (STANDALONE)







CSR Assistance to Hospitals - New Delhi

Bengaluru Metro Rail Project

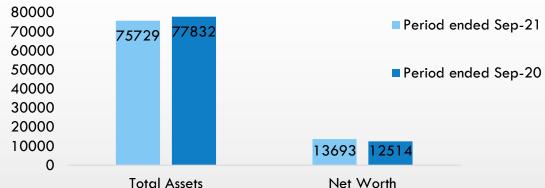
FINANCIAL HIGHLIGHTS

0

(Amount in ₹ Crore)









Business



DISBURSEMENTS

SANCTIONS

SANCTIONS - COMPOSITION



| Discipline-wise | Financial Ye | ar 21-22 | Financial Year 20-21 | | | | For the Financial Year | | |
|----------------------|--------------|----------|----------------------|----------|----------|----------|------------------------|----------|-----------|
| | Q2 | Q1# | Q4 | Q3 | Q2 | Q1 | 2021-22* | 2020-21 | 2019-20 |
| Housing | 53.00 | - | 540.37 | 359.13 | 16.40 | - | 53.00 | 915.90 | 3,790.26 |
| | 1.31 % | - | 10.34% | 26.70% | 1.13% | - | 1.30% | 9.95% | 19.01% |
| Urban Infrastructure | 4,004.46 | 1.65 | 4,676.05 | 983.29 | 1,434.93 | 1,171.00 | 4,006.11 | 8,265.27 | 16,123.70 |
| | 98.64 % | 47.41% | 89.43% | 73.10% | 98.54% | 99.91% | 98.59% | 89.82% | 80.85% |
| | 2.33 | 1.83 | 12.06 | 2.65 | 4.86 | 1.04 | 4.16 | 20.61 | 27.56 |
| HUDCO Niwas | 0.06 % | 52.59% | 0.23% | 0.20% | 0.33% | 0.09% | 0.10% | 0.22% | 0.14% |
| Total | 4,059.79 | 3.48 | 5,288.48 | 1,345.07 | 1,456.19 | 1,172.04 | 4,063.27 | 9,201.78 | 19,941.52 |

^{*} Figures for Six months only

Operations of the company were impacted by onset of second wave of Covid and resultant lockdown restrictions across the country

DISBURSEMENTS - COMPOSITION



| Discipline-wise | Financial Year 21-22 | | Financial Year 20-21 | | | | For the Financial Year | | |
|-----------------|----------------------|----------|----------------------|----------|----------|----------|------------------------|----------|-----------|
| | Q2 | Q1# | Q4 | Q3 | Q2 | Q1 | 2021-22* | 2020-21 | 2019-20 |
| Housing | 51.30 | 507.00 | 957.71 | 500.00 | 30.38 | 2,200.00 | 558.30 | 3,688.09 | 4,983.56 |
| Trousing | 3.90% | 40.05% | 27.32% | 35.56% | 2.70% | 96.29% | 21.59% | 44.31% | 49.23% |
| Urban | 1,265.65 | 756.30 | 2,544.84 | 903.72 | 1,092.39 | 81.84 | 2,021.95 | 4,622.79 | 5,122.45 |
| Infrastructure | 96.10% | 59.74% | 72.59% | 64.28% | 96.93% | 3.58% | 78.19% | 55.54% | 50.61% |
| HIDCO Nimas | 2.85 | 2.72 | 3.26 | 2.24 | 4.27 | 2.92 | 5.57 | 12.69 | 15.82 |
| HUDCO Niwas | 0.22% | 0.21% | 0.09% | 0.16% | 0.37% | 0.13% | 0.22% | 0.15% | 0.16% |
| Total | 1,319.80 | 1,266.02 | 3,505.81 | 1,405.96 | 1,127.04 | 2,284.76 | 2,585.82 | 8,323.57 | 10,121.83 |

^{*} Figures for Six months only

[#] Operations of the company were impacted by onset of second wave of Covid and resultant lockdown restrictions across the country

SECTOR-WISE DISBURSAL - COMPOSITION



| | | | | | | | | <u> </u> | | , |
|-------------------------|----------------------------|-----------|------------|----------------------|----------|----------|----------|------------------------|----------|-----------|
| Disci | pline-wise | Financial | Year 21-22 | Financial Year 20-21 | | | | For the Financial Year | | |
| | | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2021-22* | 2020-21 | 2019-20 |
| G . 117 | C | 30.00 | 500.00 | 900.00 | 500.00 | - | 2,200.00 | 530.00 | 3,600.00 | 4,763.09 |
| | Social Housing | 2.27% | 39.49% | 25.67% | 35.56% | - | 96.29% | 20.52% | 43.25% | 47.06% |
| | | 21.30 | 7.00 | 57.51 | - | 30.38 | - | 28.30 | 87.89 | 220.47 |
| Housing | Residential Real Estate | 1.62% | 0.55% | 1.64% | - | 2.70% | - | 1.10% | 1.06% | 2.18% |
| | HUDGO NI | 2.85 | 2.72 | 3.26 | 2.24 | 4.27 | 2.92 | 2.72 | 12.69 | 15.82 |
| | HUDCO Niwas | 0.21% | 0.21% | 0.09% | 0.16% | 0.38% | 0.13% | 0.11% | 0.15% | 0.15% |
| | Total (A) | 54.15 | 509.72 | 960.77 | 502.24 | 34.65 | 2,202.92 | 561.02 | 3,700.58 | 4,999.38 |
| | Water Supply & | 80.16 | 3.41 | 298.21 | 346.17 | 521.29 | 4.20 | 83.57 | 1,169.87 | 1,606.29 |
| | sewerage drainage | 6.07% | 0.27% | 8.51% | 24.62% | 46.25% | 0.18% | 3.24% | 14.06% | 15.87% |
| | Road and Transport | 1,131.82 | 727.89 | 1,102.33 | 527.22 | 559.12 | 47.89 | 1,859.71 | 2,236.56 | 2,452.55 |
| | Koau and Transport | 85.76% | 57.49% | 31.44% | 37.50% | 49.61% | 2.10% | 72.00% | 26.87% | 24.23% |
| Theb are | Power | - | - | 1,000.00 | - | - | • | - | 1,000.00 | 750.00 |
| Urban Infrastructure | 1 OWEI | - | - | 28.53% | 1 | - | 1 | - | 12.01% | 7.41% |
| imi asti ucture | Emerging Sector & | 53.67 | 25.00 | 144.30 | 30.33 | 11.98 | 29.75 | 78.67 | 216.36 | 313.61 |
| | commercial Infra | 4.07% | 1.97% | 4.12% | 2.16% | 1.06% | 1.30% | 3.05% | 2.60% | 3.10% |
| | Social Infra and | - | - | - | - | - | - | - | - | - |
| | Others | - | - | - | - | - | - | - | - | - |
| | Total (B) | 1,265.65 | 756.30 | 2,544.84 | 903.72 | 1,092.39 | 81.84 | 2,021.95 | 4,622.79 | 5,122.45 |
| Grand 7 | Total (A+B) | 1,319.80 | 1,266.02 | 3,505.61 | 1,405.96 | 1,127.04 | 2,284.76 | 2,582.97 | 8,323.37 | 10,121.83 |

^{*} Figures for six months only

OUTSTANDING LOAN - COMPOSITION



| | | | • | | | | · | | \$1900 to \$3000000000000 |
|----------------------|-----------|------------|-----------|-------------|-----------|------------------------|-----------|-----------|---------------------------|
| Borrower-wise | Financial | Year 21-22 |] | Financial Y | ear 20-21 | For the Financial Year | | | |
| | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2021-22* | 2020-21 | 2019-20 |
| Government | 72,807.80 | 72,884.39 | 73,195.78 | 75,247.13 | 75,341.62 | 75,333.26 | 72,807.80 | 73,195.78 | 73,722.00 |
| Agencies | 96.55% | 96.55% | 96.58% | 96.60% | 96.37% | 96.36% | 96.55% | 96.58% | 96.29% |
| Private | 2,601.54 | 2,605.96 | 2,590.81 | 2,645.94 | 2,840.30 | 2,846.26 | 2,601.54 | 2,590.81 | 2,843.44 |
| Private | 3.45% | 3.45% | 3.42% | 3.40% | 3.63% | 3.64% | 3.45% | 3.42% | 3.71% |
| Total | 75,409.34 | 75,490.35 | 75,786.59 | 77,893.07 | 78,181.92 | 78,179.52 | 75,409.34 | 75,786.59 | 76,565.44 |
| Housing | 45,209.51 | 45,748.86 | 45,827.22 | 45,411.31 | 45,527.63 | 45,867.59 | 45,209.51 | 45,827.22 | 43,972.91 |
| Housing | 59.95% | 60.60% | 60.47% | 58.30% | 58.23% | 58.67% | 59.95% | 60.47% | 57.43% |
| Urban Infrastructure | 29,929.09 | 29,465.92 | 29,679.06 | 32,192.99 | 32,356.33 | 32,009.42 | 29,929.09 | 29,679.06 | 32,286.42 |
| | 39.69% | 39.03% | 39.16% | 41.33% | 41.39% | 40.94% | 39.69% | 39.16% | 42.17% |
| HUDCO Niwas | 270.74 | 275.57 | 280.31 | 288.77 | 297.96 | 302.51 | 270.74 | 280.31 | 306.11 |
| Hobeo niwas | 0.36% | 0.37% | 0.37% | 0.37% | 0.38% | 0.39% | 0.36% | 0.37% | 0.40% |
| Total | 75,409.34 | 75,490.35 | 75,786.59 | 77,893.07 | 78,181.92 | 78,179.52 | 75,409.34 | 75,786.59 | 76,565.44 |

^{*} Figures for six months only

DETAILS OF BORROWINGS



| | | | | | | | | | hudco |
|--|---------------------|---------------|--------------|-------------|-----------|-----------|-----------|-------------|-----------|
| Particulars | Financia | al Year 21-22 | | Financial Y | ear 20-21 | | For t | he Financia | l Year |
| 1 at ticulars | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2021-22* | 2020-21 | 2019-20 |
| | Long Term Borrowing | | | | | | | | |
| Tax Free Bonds | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47 |
| Tax Free Bollus | 29.78% | 29.32% | 28.49% | 28.13% | 28.16% | 27.76% | 29.78% | 28.49% | 28.27% |
| Taxable Bonds@ | 37,981.67 | 37,981.67 | 39,229.39 | 39,229.39 | 39,001.84 | 38,601.84 | 37,981.67 | 39,229.39 | 35,468.74 |
| Taxable Dollus@ | 65.04% | 64.05% | 64.27% | 63.45% | 63.17% | 61.64% | 65.04% | 64.27% | 57.67% |
| Refinance from NHB/IIFCL | 2,545.77 | 2,626.04 | 2,640.00 | 2,786.58 | 2,866.59 | 3,522.24 | 2,545.77 | 2,640.00 | 4,082.64 |
| Remance from Niib/iii CL | 4.36% | 4.43% | 4.33% | 4.51% | 4.65% | 5.62% | 4.36% | 4.33% | 6.64% |
| Public Deposits | 10.99 | 16.21 | 22.78 | 66.03 | 74.39 | 117.85 | 10.99 | 22.78 | 168.61 |
| rubiic Deposits | 0.02% | 0.03% | 0.04% | 0.11% | 0.12% | 0.19% | 0.02% | 0.04% | 0.27% |
| | 190.00 | 209.51 | 236.90 | 259.38 | 288.68 | 312.51 | 190.00 | 236.90 | 340.03 |
| Foreign Currency Borrowings | 0.33% | 0.35% | 0.39% | 0.42% | 0.47% | 0.50% | 0.33% | 0.39% | 0.55% |
| Banks \$# | 12.59 | 12.59 | 18.64 | 18.64 | 24.50 | 24.50 | 12.59 | 18.64 | 30.17 |
| Danks \$# | 0.02% | 0.02% | 0.03% | 0.03% | 0.04% | 0.04% | 0.02% | 0.03% | 0.05% |
| Sub Total (A) | 58,129.49 | 58,234.49 | 59,536.18 | 59,748.49 | 59,644.47 | 59,967.41 | 58,129.49 | 59,536.18 | 57,478.66 |
| Average Cost of Funds (Long Term) | 7.76% | 7.76% | 7.76% | 7.76% | 7.78% | 7.82% | 7.76% | 7.76% | 7.92% |
| | | Shor | rt Term Bori | owing | | | | | |
| Commercial papers# | - | - | 1,500.00 | 1,500.00 | 1,500.00 | 1,500.00 | - | 1,500.00 | 1,200.00 |
| Commercial papers# | - | - | 2.46% | 2.43% | 2.43% | 2.40% | - | 2.46% | 1.95% |
| Short Term Loan from Banks | 267.25 | 1,066.00 | - | 572.00 | 594.15 | 1,160.25 | 267.25 | - | 2,820.00 |
| Short Term Loan from Banks | 0.45% | 1.80% | - | 0.92% | 0.96% | 1.85% | 0.45% | - | 4.60% |
| Sub Total (B) | 267.25 | 1,066.00 | 1,500.00 | 2,072.00 | 2,094.15 | 2,660.25 | 267.25 | 1,500.00 | 4,020.00 |
| Average Cost of Funds (Short Term) | 3.80% | 4.05% | 4.34% | 4.35% | 4.42% | 4.66% | 3.80% | 4.34% | 6.07% |
| Total (A+B) | 58,396.74 | 59,300.49 | 61,036.18 | 61,820.49 | 61,738.62 | 62,627.66 | 58,396.74 | 61,036.18 | 61,498.66 |
| Average Cost of Funds | 7.75% | 7.68% | 7.68% | 7.64% | 7.67% | 7.69% | 7.75% | 7.68% | 7.80% |
| | | | | | | | | | |

Note: Figures in above table indicate borrowing outstanding at quarter/half year/year end and does not include IND-AS adjustments

[#] Only Working Capital Demand Loans/Short-term Loan(s) and Commercial Papers outstanding at Quarter/Half Year/Year end are considered. @ includes GOI fully serviced bonds of ₹ 20,000 crore.

^{*} Figures for six months only

FUNDS RAISED DURING THE YEAR



(Amount in ₹ Crore)

| | Financial Yea | Financial Year 20-21 | | | | For the Financial Year | | | |
|--|---------------|----------------------|----|----------|----------|------------------------|----------|----------|-----------|
| Particulars | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2021-22* | 2020-21 | 2019-20 |
| Taxable Bonds | - | - | - | 940.00 | 800.00 | 4,610.00 | - | 6,350.00 | 7,695.00 |
| Refinance from NHB/IIFCL | - | - | - | - | - | - | - | - | 2,294.00 |
| Public Deposits | - | - | - | - | - | - | - | - | 2.81 |
| Banks \$ # | 267.25 | 1,066.00 | - | 572.00 | 594.15 | 1,160.25 | 267.25 | - | 2,820.00 |
| FCL/FCTL/FCN R (B) (Loan from Banks) | - | - | - | - | - | - | • | - | |
| Commercial papers # | - | - | - | - | - | 1,500.00 | - | 1,500.00 | 1,200.00 |
| Total | 267.25 | 1,066.00 | - | 1,512.00 | 1,394.15 | 7,270.25 | 267.25 | 7,850.00 | 14,011.81 |
| Average Cost of Funds | 3.80% | 4.05% | - | 4.60% | 4.98% | 5.67% | 3.80% | 5.63% | 6.81% |

Note: Represents amount raised during the year and does not include IND-AS adjustments.

- \$ Includes Working Capital Demand Loans/Short-term Loans.
- # Only Working Capital Demand Loans/Short term Loan(s) and commercial papers outstanding at Quarter/Half Year/Year end are considered as part of Funds raised during the Year.

^{*} Figures for six months only

CLASSIFICATION OF ASSETS



| | | September | ; 2021 | September, 2020 | | |
|--------|---------------------------------|--------------------------|--------|--------------------------|--------|--|
| S. No. | Exposure at Default | Outstanding (₹ in Crore) | % | Outstanding (₹ in Crore) | % | |
| I. | Stage 1 | 71,221.34 | 94.45 | 73,759.13 | 94.34 | |
| II. | Stage 2 | 1,108.08 | 1.47 | 1,131.19 | 1.45 | |
| III. | Stage 3 | 3,079.91 | 4.08 | 3,291.59 | 4.21 | |
| | Total | 75,409.33 | 100.00 | 78,181.91 | 100.00 | |
| | Total ECL (₹ in Crore) | <mark>2</mark> ,765.1 | 17 | 3,174. | 50 | |
| | Gross NPA (%) | 4.08 | | 4.21 | | |
| | Net NPA (%) | 0.52 | | 0.49 | | |
| | Provision Coverage Ratio (%) | 87.73 | | 88.78 | 3 | |

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1 : Loan overdue for a period 0- 30 days

Stage 2: Loan overdue for a period 31-90 days

Stage 3: Loan overdue for a period more than 90 days

FINANCIAL STATEMENTS

mortarium cases & 2 fresh NPA cases in HY ending September, 2020.



| Quarte | er Ended | Half Yea | ar Ended |
|--|---|--|--|
| 30 th September, 2021 (Reviewed) | 30 th September, 2020 (Reviewed) | 30 th September, 2021 (Reviewed) | 30 th September, 2020 (Reviewed) |
| | | | |
| 1,736.92 | 1,856.78 | 3,527.23 | 3,630.69 |
| 8.70 | 8.72 | 16.74 | 16.60 |
| 1,745.62 | 1,865.50 | 3,543.97 | 3,647.29 |
| | | | |
| 1,150.01 | 1,202.39 | 2,296.60 | 2,402.97 |
| 60.75 | 48.96 | 119.92 | 99.12 |
| 25.40 | 14.36 | 46.46 | 25.20 |
| 10.50 | 0.79 | 25.96 | 1.87 |
| 1.54 | 2.32 | 3.01 | 3.51 |
| 0.71 | (12.29) | 11.46 | 234.77 |
| - | - | - | - |
| 1,248.91 | 1,256.53 | 2,503.41 | 2,767.44 |
| 496.71 | 608.97 | 1,040.56 | 879.85 |
| 126.26 | 151.68 | 265.49 | 219.13 |
| 370.45 | 457.29 | 775.07 | 660.72 |
| 2.92 | (14.98) | 13.91 | (19.29) |
| 373.37 | 442.31 | 788.98 | 641.43 |
| | | | |
| 1.85 | 2.28 | 3.87 | 3.30 |
| 1.85 | 2.28 | 3.87 | 3.30 |
| 2,001.90 | 2,001.90 | 2,001.90 | 2,001.90 |
| | 30 th September, 2021 (Reviewed) 1,736.92 8.70 1,745.62 1,150.01 60.75 25.40 10.50 1.54 0.71 - 1,248.91 496.71 126.26 370.45 2.92 373.37 1.85 1.85 2,001.90 | (Reviewed) (Reviewed) 1,736.92 1,856.78 8.70 8.72 1,745.62 1,865.50 1,150.01 1,202.39 60.75 48.96 25.40 14.36 10.50 0.79 1.54 2.32 0.71 (12.29) - - 1,248.91 1,256.53 496.71 608.97 126.26 151.68 370.45 457.29 2.92 (14.98) 373.37 442.31 1.85 2.28 1.85 2.28 2,001.90 2,001.90 | 30 th September, 2021 (Reviewed) 30 th September, 2021 (Reviewed) 30 th September, 2021 (Reviewed) 1,736.92 |

KEY INDICATORS



| | Half Yea | ar Ended |
|---|----------------|-----------------|
| Particulars | September,2021 | September, 2020 |
| Yield on Loan (%) (Annualised) | 9.50% | 9.67% |
| Cost of Funds (%) (Annualised) | 7.70% | 7.80% |
| Interest Spread (%) | 1.80% | 1.87% |
| Net Interest Margin (%) (Annualised) | 3.27% | 3.23% |
| Interest Coverage Ratio (times) | 1.45 | 1.37 |
| Debt Equity Ratio (times) | 4.26 | 4.93 |
| Net Worth (₹ Crore) | 13,692.75 | 12,514.49 |
| Average Net Worth (₹ Crore) | 13,440.90 | 12,428.99 |
| Book Value in ₹ per Share of ₹ 10 | 68.40 | 62.51 |
| Earning per Share (EPS) in ₹ (Non-Annualised) | 3.87 | 3.30 |

- 1. Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.
- 2. Cost of funds is calculated by dividing interest expenses by average total borrowings.
- 3. Interest spread is difference between yield on loan and cost of funds.
- 4. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.
- 5. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.
- 6. Debt equity ratio is calculated by dividing Long term debt by equity.

SHAREHOLDING PATTERN



| Particulars | 30 th September, 2021 | 5 th November, 2021 % | | |
|--|----------------------------------|-------------------------------------|--|--|
| President of India | 81.81 | 81.81 | | |
| Foreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors | 0.87 | 0.65 | | |
| Resident Individual/ Employees | 8.24 | 8.50 | | |
| Mutual fund/AIF | 1.92 | 1.92 | | |
| Nationalized Banks/ Other Banks/ Indian FI | 0.01 | 0.01 | | |
| Domestic Companies | 0.44 | 0.45 | | |
| Insurance companies | 5.94 | 5.94 | | |
| NRI Non REP/ NRI REP | 0.20 | 0.20 | | |
| Clearing members | 0.11 | 0.04 | | |
| Trust | - | - | | |
| HUF | 0.46 | 0.48 | | |
| Total | 100.00 | 100.00 | | |



THANK YOU

Disclaimer:

This presentation is made purely for information. We have attempted to provide relevant information which we believe will help in knowing the Company. The users may use their own judgement and are advised to make their own calculations before deciding on any matter based on the information given herein.

While every care is taken to verify the accuracy of the information given in this presentation, neither the Company nor its officials would be in any way liable for any action taken or not taken by the viewers or the users of this presentation or for any claims, losses etc.