## HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED

## (A Govt. of India Enterprise) An ISO 9001:2015 Certified Company

INVESTORS PRESENTATION \& PERFORMANCE HIGHLIGHTS HALF YEAR OF FY 2022-23 (STANDALONE)


Highest Domestic Credit Rating AAA from ICRA, CARE, and India Ratings $\mathcal{E}$ Research.

## FINANCIAL HIGHLIGHTS

(Amount in ₹ Crore)


## SANCTIONS - COMPOSITION

(Amount in ₹ Crore)

| Discipline-wise | Financial | ear 22-23 | Financial Year 21-22 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2022-23* | 2021-22 | 2020-21 |
| Housing | 3,385.00 | - | 1,601.49 | 92.30 | 53.00 | - | 3,385.00 | 1,746.79 | 915.90 |
|  | 19.92\% | - | 13.61\% | 1.91\% | 1.31\% | - | 19.39\% | 8.45\% | 9.95\% |
| Urban Infrastructure | 13,606.74 | 463.10 | 10,162.73 | 4,734.98 | 4,004.46 | 1.65 | 14,069.84 | 18,903.82 | 8,265.27 |
|  | 80.07\% | 99.63\% | 86.34\% | 98.04\% | 98.64\% | 47.41\% | 80.60\% | 91.49\% | 89.82\% |
| HUDCO Niwas | 0.20 | 1.72 | 5.90 | 2.53 | 2.33 | 1.83 | 1.92 | 12.59 | 20.61 |
|  | 0.01\% | 0.37\% | 0.05\% | 0.05\% | 0.06\% | 52.59\% | 0.01\% | 0.06\% | 0.22\% |
| Total | 16,991.94 | 464.82 | 11,770.12 | 4,829.81 | 4,059.79 | 3.48 | 17,456.76 | 20,663.20 | 9,201.78 |

*Figures for Six months only

## DISBURSEMENTS - COMPOSITION

(Amount in ₹ Crore)

| Discipline-wise | Financial Year 22-23 |  | Financial Year 21-22 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2022-23* | 2021-22 | 2020-21 |
| Housing | 100.00 | - | 681.24 | 30.00 | 51.30 | 507.00 | 100.00 | 1,269.54 | 3,687.89 |
|  | 34.93\% | - | 11.75\% | 5.99\% | 3.90\% | 40.05\% | 13.90\% | 14.29\% | 44.31\% |
| UrbanInfrastructure | 185.03 | 429.69 | 5,116.04 | 469.41 | 1,265.65 | 756.30 | 614.72 | 7,607.40 | 4,622.79 |
|  | 64.63\% | 99.19\% | 88.21\% | 93.78\% | 96.10\% | 59.74\% | 85.44\% | 85.60\% | 55.54\% |
| HUDCO Niwas | 1.25 | 3.51 | 2.89 | 1.13 | 2.85 | 2.72 | 4.76 | 9.59 | 12.69 |
|  | 0.44\% | 0.81\% | 0.04\% | 0.23\% | 0.22\% | 0.21\% | 0.66\% | 0.11\% | 0.15\% |
| Total | 286.28 | 433.20 | 5,800.17 | 500.54 | 1,319.80 | 1,266.02 | 719.48 | 8,886.53 | 8,323.37 |

*Figures for Six months only

## SECTOR-WISE DISBURSAL - COMPOSITION

(Amount in ₹ Crore)

| Discipline-wise |  | Financia | ar 22-23 | Financial Year 21-22 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2022-23* | 2021-22 | 2020-21 |
| Housing | Social Housing | 100.00 | - | 623.54 | - | 30.00 | 500.00 | 100.00 | 1,153.54 | 3,600.00 |
|  |  | 34.93\% | - | 10.75\% | - | 2.27\% | 39.49\% | 13.90\% | 12.98\% | 43.25\% |
|  | Residential Real Estate | - | - | 57.70 | 30.00 | 21.30 | 7.00 | - | 116.00 | 87.89 |
|  |  | - | - | 1.00\% | 5.99\% | 1.61\% | 0.55\% | - | 1.30\% | 1.06\% |
|  | HUDCO Niwas | 1.25 | 3.51 | 2.89 | 1.13 | 2.85 | 2.72 | 4.76 | 9.59 | 12.69 |
|  |  | 0.44\% | 0.81\% | 0.05\% | 0.23\% | 0.22\% | 0.21\% | 0.66\% | 0.11\% | 0.15\% |
|  | Total (A) | 101.25 | 3.51 | 684.13 | 31.13 | 54.15 | 509.72 | 104.76 | 1,279.13 | 3,700.58 |
| Urban <br> Infrastructure | Water Supply \& sewerage drainage | 38.25 | 52.79 | 4,555.43 | 25.64 | 80.16 | 3.41 | 91.04 | 4,664.64 | 1,169.87 |
|  |  | 13.36\% | 12.19\% | $78.54 \%$ | 5.12\% | 6.09\% | 0.27\% | 12.65\% | 52.49\% | 14.06\% |
|  | Road and Transport | 128.28 | 356.54 | 463.45 | 429.28 | 1,131.82 | 727.89 | 484.82 | 2,752.44 | 2,236.56 |
|  |  | 44.81\% | 82.30\% | 7.99\% | 85.76\% | 85.94\% | 57.49\% | 67.38\% | 30.97\% | 26.87\% |
|  | Power | - | - | - | - | - | - | - | - | 1,000.00 |
|  |  | - | - | - | - | - | - | - | - | 12.01\% |
|  | Emerging Sector \& commercial Infra | 18.50 | 20.36 | 95.76 | 14.49 | 53.67 | 25.00 | 38.86 | 188.92 | 216.36 |
|  |  | 6.46\% | 4.70\% | 1.65\% | 2.89\% | 4.08\% | 1.97\% | 5.41\% | 2.13\% | 2.60\% |
|  | Social Infra and Others | - | - | 1.40 | - | - | - | - | 1.40 | - |
|  |  | - | - | 0.02\% | - | - | - | - | 0.02\% | - |
|  | Total (B) | 185.03 | 429.69 | 5,116.04 | 469.41 | 1,265.65 | 756.30 | 614.72 | 7,607.40 | 4,622.79 |
| Grand Total ( $\mathrm{A}+\mathrm{B}$ ) |  | 286.28 | 433.20 | 5,800.17 | 500.54 | 1,319.80 | 1,266.02 | 719.48 | 8,886.53 | 8,323.37 |

*Figures for Six months only

## OUtstanding Loan - Composition

| Borrower-wise | Financia | ear 22-23 | Financial Year 21-22 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2022-23* | 2021-22 | 2020-21 |
| Government Agencies | 73,643.94 | 74,703.42 | 75,934.31 | 71,718.78 | 72,807.80 | 72,884.39 | 73,643.94 | 75,934.31 | 73,195.78 |
|  | 96.63\% | 96.67\% | 96.72\% | 96.52\% | 96.55\% | 96.55\% | 96.63\% | 96.72\% | 96.58\% |
| Private | 2,569.41 | 2,572.08 | 2,578.67 | 2,585.48 | 2,601.54 | 2,605.96 | 2,569.41 | 2,578.67 | 2,590.81 |
|  | 3.37\% | 3.33\% | 3.28\% | 3.48\% | 3.45\% | 3.45\% | 3.37\% | 3.28\% | 3.42\% |
| Total | 76,213.35 | 77,275.50 | 78,512.98 | 74,304.26 | 75,409.34 | 75,490.35 | 76,213.35 | 78,512.98 | 75,786.59 |
| Housing | 43,378.01 | 43,926.95 | 44,521.12 | 44,610.59 | 45,209.51 | 45,748.86 | 43,378.01 | 44,521.12 | 45,827.22 |
|  | 56.92\% | 56.84\% | 56.71\% | 60.04\% | 59.95\% | 60.60\% | 56.92\% | 56.71\% | 60.47\% |
| Urban Infrastructure | 32,587.01 | 33,094.83 | 33,735.21 | 29,432.04 | 29,929.09 | 29,465.92 | 32,587.01 | 33,735.21 | 29,679.06 |
|  | 42.75\% | 42.83\% | 42.97\% | 39.61\% | 39.69\% | 39.03\% | 42.75\% | 42.97\% | 39.16\% |
| HUDCO Niwas | 248.33 | 253.72 | 256.65 | 261.63 | 270.74 | 275.57 | 248.33 | 256.65 | 280.31 |
|  | 0.33\% | 0.33\% | 0.32\% | 0.35\% | 0.36\% | 0.37\% | 0.33\% | 0.32\% | 0.37\% |
| Total | 76,213.35 | 77,275.50 | 78512.98 | 74,304.26 | 75,409.34 | 75,490.35 | 76,213.35 | 78512.98 | 75,786.59 |

*Figures for Six months only/ Position as on 30.09.2022

## DETAILS OF BORROWINGS

| Particulars | Financ | 22-23 | Financial Year 21-22 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2022-23^ | 2021-22 | 2020-21 |
| Long Term Borrowing |  |  |  |  |  |  |  |  |  |
| Tax Free Bonds | 15,031.76 | 15,031.76 | 15,031.76 | 17,198.18 | 17,388.47 | 17,388.47 | 15,031.76 | 15,031.76 | 17,388.47 |
|  | 25.74\% | 25.02\% | 24.42\% | 29.75\% | 29.78\% | 29.32\% | 25.74\% | 24.42\% | 28.49\% |
| Taxable Bonds@ | 32,810.00 | 36,060.00 | 39,468.47 | 37,968.47 | 37,981.67 | 37,981.67 | 32,810.00 | 39,468.47 | 39,229.39 |
|  | 56.17\% | 60.00\% | 64.11\% | 65.68\% | 65.04\% | 64.05\% | 56.17\% | 64.11\% | 64.27\% |
| Refinance from NHB/IIFCL | 2,231.58 | 2,304.96 | 2,318.92 | 2,465.50 | 2,545.77 | 2,626.04 | 2,231.58 | 2318.92 | 2,640.00 |
|  | 3.82\% | 3.84\% | 3.77\% | 4.27\% | 4.36\% | 4.43\% | 3.82\% | 3.77\% | 4.33\% |
| Public Deposits | 2.92 | 3.11 | 3.90 | 8.87 | 10.99 | 16.21 | 2.92 | 3.90 | 22.78 |
|  | 0.01\% | 0.01\% | 0.01\% | 0.02\% | 0.02\% | 0.03\% | 0.01\% | 0.01\% | 0.04\% |
| Foreign Currency Borrowings | 94.69 | 108.88 | 140.71 | 158.07 | 190.00 | 209.51 | 94.69 | 140.71 | 236.90 |
|  | 0.16\% | 0.18\% | 0.23\% | 0.27\% | 0.33\% | 0.35\% | 0.16\% | 0.23\% | 0.39\% |
| Banks * | 6,839.00 | 5,500.00 | 2,006.37 | 6.37 | 12.59 | 12.59 | 6,839.00 | 2006.37 | 18.64 |
|  | 11.71\% | 9.15\% | 3.26\% | 0.01\% | 0.02\% | 0.02\% | 11.71\% | 3.26\% | 0.03\% |
| Sub Total ( A ) | 57,009.95 | 59,008.71 | 58,970.13 | 57,805.46 | 58,129.49 | 58,234.49 | 57,009.95 | 58,970.13 | 59,536.18 |
| Average Cost of Funds (Long Term) | 7.55\% | 7.51\% | 7.58\% | 7.76\% | 7.76\% | 7.76\% | 7.55\% | 7.58\% | 7.76\% |
| Short Term Borrowing\$ |  |  |  |  |  |  |  |  |  |
| Commercial papers\# | - | - | - | - | - | - | - | - | 1,500.00 |
|  | - | - | - | - | - | - | - | - | 2.46\% |
| Short Term Loan from Banks\#* | 1,397.00 | 1,079.50 | 2,582.50 | - | 267.25 | 1,066.00 | 1,397.00 | 2,582.50 | - |
|  | 2.39\% | 1.80\% | 4.20\% | - | 0.46\% | 1.80\% | 2.39\% | 4.20\% | - |
| Sub Total ( B ) | 1,397.00 | 1,079.50 | 2,582.50 | - | 267.25 | 1,066.00 | 1,397.00 | 2,582.50 | 1,500.00 |
| Average Cost of Funds (Short Term) | 5.58\% | 4.73\% | 3.94\% | - | 3.80\% | 4.05\% | 5.58\% | 3.94\% | 4.34\% |
| Total (A+B) | 58,406.95 | 60,088.21 | 61,552.63 | 57,805.46 | 58,396.74 | 59,300.49 | 58,406.95 | 61,552.63 | 61,036.18 |
| Average Cost of Funds | 7.51\% | 7.46\% | 7.43\% | 7.76\% | 7.75\% | 7.68\% | 7.51\% | 7.43\% | 7.68\% |

Note: Figures in above table indicates borrowings outstanding at quarter/half year/nine month/year end and does not include IND-AS adjustments.
@ includes GOI fully serviced bonds of ₹ 20000 crore.
\# Only Working Capital Demand Loans/Short-term Loan(s) and Commercial Papers outstanding at Quarter/half year/Year end are considered.

* Loans raised from Banks are floating rate loans. Accordingly, average cost of funds in respect of such loans, as indicated above, is arrived at on the basis of rate of interest applicable at the end of each respective quarter/half-year/nine-month/ year end.
$\wedge$ Figures for Six months only/ Position as on 30.09.2022


## FUNDS RAISED DURING THE YEAR

(Amount in ₹ Crore)

|  | Financial Year 22-23 |  | Financial Year 21-22 |  |  |  | For the Financial Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2022-23* | 2021-22 | 2020-21 |
| Taxable Bonds | - | - | 2,500.00 | - | - | - | - | 2,500.00 | 6,350.00 |
| Refinance from NHB/IIFCL | - | - | - | - | - | - | - | - | - |
| Banks | - | - | - | - | - | - | - | - | - |
| -Short-Term Loans \#@ | 1,397.00 | 1,079.50 | 2,582.50 | - | 267.25 | 1,066.00 | 1,397.00 | 2,582.50 | - |
| -Medium Term/Long Term Loan @ | 1,339.00 | 3,500.00 | 2,000.00 | - | - | - | 4,839.00 | 2,000.00 | - |
| Commercial papers \# | - | - | - | - | - | - | - | - | 1,500.00 |
| Total | 2,736.00 | 4,579.50 | 7,082.50 | - | 267.25 | 1,066.00 | 6,236.00 | 7,082.50 | 7,850.00 |
| Average Cost of Funds | 5.98\% | 5.70\% | 4.83\% | - | 3.80\% | 4.05\% | 6.30\% | 4.83\% | 5.63\% |

Note: Figures in above table indicates amount raised during the year and does not include IND-AS adjustments
\# Only Working Capital Demand Loans/Short term Loan(s) and commercial papers outstanding at Quarter/half year/Year end are considered as part of Funds raised during the Year.
@ Loans raised from Banks are floating rate loans. Accordingly, average cost of funds in respect of such loans, as indicated above, is arrived at on the basis of rate of interest applicable at the end of each respective quarter/half-year/nine-month/year end.

* Figures for Six months only


## CLASSIFICATION OF ASSETS

| S. No. | Exposure at Default | September, 2022 |  | September, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Outstanding (₹ in Crore) | \% | Outstanding (₹ in Crore) | \% |
| I. | Stage 1 | 72,435.58 | 95.04 | 71,221.34 | 94.45 |
| II. | Stage 2 | 881.27 | 1.16 | 1,108.08 | 1.47 |
| III. | Stage 3 | 2,896.50 | 3.80 | 3,079.91 | 4.08 |
|  | Total | 76,213.35 | 100.00 | 75,409.33 | 100.00 |
|  | Total ECL ( $₹$ in Crore) | 2,529.18 |  | 2,765.17 |  |
|  | Gross NPA (\%) | 3.80 |  | 4.08 |  |
|  | Net NPA (\%) | 0.60 |  | 0.52 |  |

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1 : Loan overdue for a period 0-30 days
Stage 2 : Loan overdue for a period 31-90 days
Stage 3 : Loan overdue for a period more than 90 days

## FINANCIAL STATEMENTS

| Particulars | Quarter Ended |  | Half Year Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30^{\text {th }} \text { September, } 2022 \\ \text { (Reviewed) } \end{gathered}$ | $\begin{gathered} 30^{\text {th }} \text { September, } 2021 \\ \text { (Reviewed) } \end{gathered}$ | $\begin{aligned} & 30^{\text {th }} \text { September, } 2022 \\ & \text { (Reviewed) } \end{aligned}$ | $\begin{aligned} & 30^{\text {th }} \text { September, } 2021 \\ & \text { (Reviewed) } \end{aligned}$ |
| Income: |  |  |  |  |
| - Revenue from Operations | 1,738.61 | 1,736.92 | 3,487.88 | 3,527.23 |
| - Other Income | 8.26 | 8.70 | 16.31 | 16.74 |
| Total Income (1) | 1,746.87 | 1,745.62 | 3,504.19 | 3,543.97 |
| Expenses: |  |  |  |  |
| - Finance Cost | 1,108.64 | 1,150.01 | 2,227.09 | 2,296.60 |
| - Employee Benefit Expenses | 45.90 | 60.75 | 94.02 | 119.92 |
| - Other Expenses | 20.67 | 25.40 | 45.71 | 46.46 |
| - Corporate Social Responsibilities | 11.24 | 10.50 | 22.49 | 25.96 |
| - Depreciation and Amortisation | 2.85 | 1.54 | 5.61 | 3.01 |
| - Provision and loan losses | 25.25 | 0.71 | 24.11 | 11.46 |
| - Net Loss on Fair Value changes | 0.32 | - | 0.38 | - |
| Total Expenses (2) | 1,214.87 | 1,248.91 | 2,419.41 | 2,503.41 |
| PROFIT BEFORE TAX $\{\mathbf{3}=(\mathbf{1 - 2})\}$ | 532.00 | 496.71 | 1,084.78 | 1,040.56 |
| Tax Expense (4) | 135.65 | 126.26 | 276.67 | 265.49 |
| NET PROFIT AFTER TAX $\{5=(3-4)\}$ | 396.35 | 370.45 | 808.11 | 775.07 |
| Other Comprehensive Income Net of Tax (6) | (3.92) | 2.92 | 8.07 | 13.91 |
| TOTAL COMPREHENSIVE INCOME (5+6) | 392.43 | 373.37 | 816.18 | 788.98 |
| Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized) |  |  |  |  |
| - Basic | 1.98 | 1.85 | 4.04 | 3.87 |
| - Diluted | 1.98 | 1.85 | 4.04 | 3.87 |
| Paid Up Equity Share Capital (Face value ₹ 10/-) | 2,001.90 | 2,001.90 | 2,001.90 | 2,001.90 |

## KEY INDICATORS

| Particulars |  |  |
| :---: | :---: | :---: | :---: |

Particulars

Shareholding Pattern

| Particulars | $\begin{gathered} 30^{\text {th }} \text { September, } 2022 \\ \% \end{gathered}$ | $\begin{gathered} 4^{\text {th }} \text { November, } 2022 \\ \% \end{gathered}$ |
| :---: | :---: | :---: |
| President of India | 81.81 | 81.81 |
| Foreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors | 0.24 | 0.14 |
| Resident Individual/ Employees | 9.06 | 9.33 |
| Mutual fund/ AIF | 1.41 | 1.13 |
| Nationalized Banks/ Other Banks/ Indian FI | 0.05 | 0.05 |
| Domestic Companies | 0.49 | 0.53 |
| Insurance companies | 6.15 | 6.15 |
| NRI Non REP/ NRI REP | 0.23 | 0.24 |
| Clearing members | 0.02 | 0.07 |
| Trust | 0.01 | 0.01 |
| HUF | 0.52 | 0.53 |
| NBFC Registered with RBI | 0.01 | 0.01 |
| Total | 100.00 | 100.00 |

## THANK YOU

## Disclaimer:

This presentation is made purely for information. We have attempted to provide relevant information which we believe will help in knowing the Company. The users may use their own judgement and are advised to make their own calculations before deciding on any matter based on the information given herein.
While every care is taken to verify the accuracy of the information given in this presentation, neither the Company nor its officials would be in any way liable for any action taken or not taken by the viewers or the users of this presentation or for any claims, losses etc.

