**Ganesh Consumer Products Limited**
[Formerly Known as Ganesh Grains Limited]
Trinity Tower, 83. Topsia Road (South), 3rd Floor
Kolkata - 700 046, West Bengal, India
Phone:+91 334015 7900 / 6633 6633
Fax :+91 33 4018 7912
Email : ggl@ganeshconsumer.com
Website: ganeshconsumer.com
CIN: L15311WB2000PLC091315

**NOVEMBER 06th, 2025**

**To**
**BSE Limited**
**Phiroze Jeejeebhoy Towers**
**Dalal Street**
**Mumbai -400001**
**Maharashtra, India**
**Scrip Code – 544528**

**To**
**National Stock Exchange of India Limited**
**Exchange Plaza, Plot No. C/1, G- Block**
**Bandra Kurla Complex, Bandra (East)**
**Mumbai- 400001**
**Maharastra, India**
**NSE Symbol- GANESHCP**

**Media Release – Un-Audited Financial Results for the Quarter ended on September 30th, 2025**

Dear Sir/Madam,

Please find enclosed a copy of the media release with regard to the Un-Audited Financial Results of the Company for the Quarter ended on September 30th, 2025.

A copy of the same will also be uploaded on the Company's website www.ganeshconsumer.com

Kindly take the same on your record.

Thanking You
For Ganesh Consumer Products Limited

Narendra Mishra
Digitally signed by Narendra Mishra
Date: 2025.11.06 19:59:22 +05'30'

Narendra Mishra
Company Secretary and Compliance Officer
Membership No. A46018

Encl: As above

## Media Release

### Ganesh Consumer Products Achieves Highest-Ever Quarterly Sales

### Strengthens Balance Sheet and Margin Profile

**November 6, 2025:** Ganesh Consumer Products Limited (NSE: GANESHCP; BSE: 544528) announced its financial results for the quarter ended September 30, 2025.

**INR Millions (except EPS)**

| Particulars | Q2FY26 | Q2FY25 | YoY% | Q1 FY26 | QoQ% | H1FY26 | H1FY25 | YoY% |
|---|---|---|---|---|---|---|---|---|
| **Revenue** | 2387 | 2227 | 7.2% | 2030 | 17.6 % | 4416 | 4122 | 7.1% |
| **Gross Profit** | 621 | 500 | 24.2% | 520 | 19.4% | 1141 | 989 | 15.4% |
| **GM%** | **26%** | **22.5%** | **350 bps** | **25.6%** | **40 bps** | **25.8%** | **24%** | **180 bps** |
| **EBITDA** | 239 | 192 | 24.7 % | 213 | 12.3% | 452 | 435 | 4% |
| **EBITDA Margin %** | **10%** | **8.6%** | **140 bps** | **10.5%** | **(50) bps** | **10.2%** | **10.5%** | **(30) bps** |
| **PBT** | 149 | 128 | 16.9 % | 128 | 16.6% | 277 | 308 | (9.9) % |
| **PBT Margin %** | **6.3%** | **5.7%** | **60 bps** | **6.3%** | **(0) bps** | **6.3%** | **7.5%** | **(120) bps** |
| **PAT** | 111 | 95 | 17.3 % | 95 | 16.7% | 207 | 229 | (9.9) % |
| **PAT Margin %** | **4.7%** | **4.3%** | **40 bps** | **4.7%** | **(0) bps** | **4.7%** | **5.6%** | **(90) bps** |
| **EPS in ₹** | 3.04 | 2.61 | 16.5 % | 2.62 | 15.9% | 5.66 | 6.30 | (10.2) % |

## Business Highlights

**Revenue Growth:** Revenue from operations stood at ₹2387 millions, reflecting steady traction across packaged staples and value-added segments.

**Robust growth across core categories:** The B2C segment (excl. Sattu) registered a strong growth of 15.4% in value and 6.4% volume growth. Our key product Sattu was impacted due to a shorter summer season. The B2C segment grew 9.1% YoY (incl. Sattu).

**Strong Performance in Spices Category:** Spices segment maintained strong momentum with 23% YoY growth, driven by portfolio diversification, deeper market penetration, and enhanced brand visibility in core regions.

**Gross Margin Expansion Boosts Profitability:** Gross margins expanded 350 bps to 26% in Q2 FY26, supported by improved realizations across categories, sourcing goodness, supply chain efficiencies and pricing discipline.

**Shift in Consumer Patterns Drives Digital Growth:** E-Commerce and Quick Commerce channels surged 97.1% YoY, reflecting changing consumer preferences and the Company's robust multi-channel strategy.

**Dividend Update and Policy Revision:** The Board declared an interim dividend of ₹2.5 per share, reinforcing shareholder returns, and approved a revised dividend policy maintaining Dividend Payout Ratio between 25%-40% to align future payouts with strong cash flow and disciplined capital allocation.

**Debt Reduction Boosts Profitability:** Following the IPO, ₹970 million of debt was repaid (₹600 million via IPO proceeds, ₹370 million by Promoter Group – refund of Inter Corporate Loan given), lowering finance costs from H2 FY26 and supporting bottom line uplift.

**Sustainability Drive:** The Company signed a Solar PPA with Roofsol Renewables for five facilities, advancing its green initiatives and reducing power costs by approximately ₹0.65 million annually FY27 onwards.

## Management Commentary

**Mr. Manish Mimani, *Chairman and Managing Director*, stated:** "FY26 marks a proud milestone for Ganesh Consumer Products Limited (GCPL) as a newly listed company. In Q2 FY26, we achieved our highest-ever quarterly sales, with B2C staples (ex-Sattu) up 15.4% in value and 6.4% in volume, supported by festive demand and evolving consumer preferences. Growth in Sattu was moderated by seasonal softness, while the Spices segment soared 23% YoY on portfolio expansion and deeper market reach.

Our focus on operational discipline and pricing excellence has driven gross margins up 350 bps to 26%, supporting higher profitability. EBITDA margins expanded 140 bps to 10%, reflecting strong cost discipline and improved realizations. Rewarding our shareholders, we declared an interim dividend of ₹2.5 per share. GCPL is also advancing its sustainability agenda through a Solar PPA with Roofsol Renewables.

With capacity expansion, operational excellence, and sectoral tailwinds, GCPL is well-positioned for sustained, profitable growth, creating value for consumers, partners, and shareholders alike."

## About Ganesh Consumer Products Limited (GCPL):

GCPL **(NSE: GANESHCP | BSE: 544528),** is one of the leading manufacturers of packaged wheat and gram-based flours, including atta, maida, sooji, dalia, besan, and sattu, along with spices, instant mixes, and ethnic flour for everyday consumer needs. The Company has been recognized as a market leader in East India and leverages its brand, backed by a robust distribution network spanning over 3.5L+ retail outlets, to maintain its regional dominance. Being vertically integrated with modern manufacturing facilities, it ensures consistent quality and affordability, providing exceptional value to households across markets. It has a strong presence in West Bengal and is strengthening its distribution network in Jharkhand, Orissa, Bihar and Assam.

**For further information, please feel free to contact:**


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