



Ganesh Consumer Products Limited

[Formerly Known as Ganesh Grains Limited]
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OCTOBER 16th, 2025

To
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai -400001
Maharashtra, India
Scrip Code – 544528

To
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G- Block
Bandra Kurla Complex, Bandra (East)
Mumbai- 400001
Maharashtra, India
NSE Symbol- GANESHCP

Media Release – Un-Audited Financial Results for the Quarter ended on June 30, 2025

Dear Sir/Madam,

Please find enclosed a copy of the media release with regard to the Un-Audited Financial Results of the Company for the Quarter ended on June 30, 2025.

A copy of the same will also be uploaded on the Company's website www.ganeshconsumer.com

Kindly take the same on your record.

Thanking You
For Ganesh Consumer Products Limited

Narendra Mishra Digitally signed by
Narendra Mishra
Date: 2025.10.16
18:38:17 +05'30'

Narendra Mishra
Company Secretary and Compliance Officer
Membership No. A46018

Encl: As above

Media Release



Ganesh Consumer Products Reports 7% YoY Topline Growth in Q1 FY26; Demonstrates Margin Resilience Amid Strategic One-Offs

October 16, 2025: Ganesh Consumer Products Limited (NSE: GANESHCP; BSE: 544528) announced its financial results for the quarter ended June 30, 2025, reporting steady topline growth despite seasonal softness and input volatility.

INR Crores (except EPS)

Particulars	Q1FY26	Q1FY25	YoY%	Q4 FY25	QoQ%	FY25	FY24	YoY%
Revenue	203	189	7.1%	220	(7.8) %	850	759	12%
Gross Profit	52	49	6.3%	44	17%	189	162	16.5%
GM%	25.6%	25.8%	(20) bps	20.2%	543 bps	22.2%	21.4%	85 bps
EBITDA	21	24	(12.4) %	13	66.3%	73	63	15.6%
EBITDA %	10.5%	12.8%	(234) bps	5.8%	467 bps	8.6%	8.3%	27 bps
PBT	13	18	(28.9) %	6	106%	48	36	31.6%
PBT %	6.3%	9.5%	(319) bps	2.8%	349 bps	5.6%	4.8%	84 bps
PAT	10	13	(29.0) %	5	108.4%	35	27	31.3 %
PAT %	4.7%	7.1%	(239) bps	2.1%	262 bps	4.2%	3.6%	61 bps
EPS in ₹	2.62	3.69	(29) %	1.26	107.9%	9.74	7.42	31.3%

Business Highlights

Steady Revenue Growth: Revenue from operations stood at ₹203 crore, up 7.1% YoY reflecting sustained traction across the packaged staples.

Resilient Revenue Growth Across Core Segments: The topline performance was underpinned by healthy 8.2% YoY growth in the packaged staples segment (B2C), driven by increased brand pull and distribution expansion.

Excluding the weather-impacted Sattu category: The company achieved a robust 23.8% YoY growth in its B2C portfolio, supported by 15.0% volume growth, demonstrating sustained consumer preference for Ganesh's wide spread offerings.

Brand Strength and Pricing Power Intact: Amid a 6.6% rise in MSP for wheat, the company successfully implemented a 9.4% increase in Average Selling Prices (ASP) across wheat-based derivatives without demand disruption, underscoring its strong brand equity and pricing resilience.

Media Release



Digital and Channel Expansion: E-commerce and Q-commerce revenues surged 63.9% YoY, led by expanding platform partnerships and growing adoption among urban consumers. The company continues to strengthen its multichannel presence with increasing contribution from digital platforms.

Strong Start to FY26: GCPL delivered a robust performance in Q1 FY26, with EBITDA and PAT margins exceeding full-year FY25 levels, underscoring improved operational efficiency and disciplined cost control.

Temporary Margin Impact from Strategic Initiatives: The quarter witnessed elevated promotional activity, including category-specific offers such as the “Sugar-Free with 5kg Atta” campaign and targeted spice promotions (4+1 offer). While these activities temporarily compressed margins, they drove 35.4% YoY growth in atta and 68.5% YoY growth in spices, cementing long-term brand visibility.

Warehouse Management System: WMS incurred a one-time expense of ₹0.59 crore, aimed at enhancing supply-chain traceability and efficiency, and to maintain excess inventory stock.

Strengthened Balance Sheet Post-IPO: In line with its IPO objectives, the company repaid ₹60 crore of short-term borrowings, reinforcing liquidity and setting up for a reduction in finance costs from H2 FY26.

Management Commentary

Mr. Manish Mimani, Chairman and Managing Director, stated: “FY26 marks our first year as a listed company a pivotal milestone in Ganesh Consumer’s growth journey. Our debut performance underscores the structural strength and resilience of our core franchise, reflecting our ability to sustain growth momentum despite seasonal softness and external challenges.

We enter this new chapter with a clear strategic roadmap focused on scaling our packaged staples and value-added portfolios, expanding distribution reach, and deepening brand salience across core markets.

Looking ahead, we see FY26 as a year of consolidation and strategic expansion. With festive and snacking-led demand tailwinds, improving consumer sentiment, and ongoing cost normalization, we expect sequential improvement in margins and operating efficiency. Our focus remains on building a future-ready, consumer-centric FMCG platform that delivers consistent, profitable, and sustainable growth for all stakeholders.”

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About Ganesh Consumer Products Limited (GCPL):

GCPL (NSE: **GANESHCP** | BSE: **544528**), is one of the leading manufacturers of packaged wheat and gram-based flours, including atta, maida, sooji, dalia, besan and sattu, along with spices, instant mixes, and ethnic flour for everyday consumer needs. The Company has been recognized as a market leader in East India and leverages its brand, backed by a robust distribution network spanning over 3.5L+ retail outlets, to maintain its regional dominance. Being vertically integrated with modern manufacturing facilities, it ensures consistent quality and affordability, providing exceptional value to households across markets. It has a strong presence in West Bengal and is strengthening its distribution network Jharkhand, Orissa, Bihar and Assam.

For further information, please feel free to contact:

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