



GLEN
INDUSTRIES LTD.
(Formerly Glen Industries Pvt. Ltd.)

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CIN : U21097WB2007PLC119239

August 06, 2025

To

BSE Ltd

P J Towers, Dalal Street

Mumbai – 400001

Symbol: GLEN

Subject: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 regarding presentation for the investor meeting to be held on August 11, 2025

Dear Sir/Madam

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Schedule III and with reference to our intimation dated August 05, 2025 regarding Analyst(s)/Investor(s) meeting to be held on August 11, 2025 at 04.00 p.m., please find enclosed herewith the presentation.

Kindly acknowledge and take the same on records.

For Glen Industries Limited

Nikhil Agrawal

Managing Director

DIN: 07582883

Encl.: A/a



 **GLEN**
GLEN Industries Limited

**Investor
Presentation**

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This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating **GLEN Industries Limited** future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertakes no obligation to publicly revise any forward looking statements to reflect future likely events or circumstances.

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TOPIC	SLIDE NUMBER
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Innovating Sustainable Food Packaging Solutions

GLEN Industries Limited is a manufacturer of eco-conscious food packaging and service products, catering to the **HoReCa, QSR, food & beverage, Sweets** and **dairy** industries.

Originally founded as *Glen Stationery Private Limited*, the company pivoted in **2019** to food-grade packaging and has since evolved into a trusted supplier of:

**Thin Wall Food
Containers**

**PLA
(Polylactic Acid)
Straws**

Paper Straws

**U-Shape Straws
(for beverage &
dairy applications)**

The Company is headquartered in **West Bengal** and operate a **90,000 sq. ft. advanced facility in Dhulagarh**, with integrated manufacturing, printing, and packaging capabilities.

Their commitment to sustainability and international quality benchmarks has positioned them strongly across key global markets.



Guiding Our Purpose, Powering Our Future



Vision

Our goals are to establish Glen as a strong global brand, always prioritize customers, and maximize long-term returns for shareholders and future investors. We strive to be a responsible, efficient, and fast-moving organization, with all objectives aligned with our core values.



Mission

Our mission defines our purpose and sets the standard for our work: to deliver reliable, simple, and high-quality products, with customer satisfaction at the core of everything we do.

GLEN Industries – At a Glance



15+

Years of Business

650+

Employees

2

Business Segments

3

Product Portfolio

19

Countries Exports

25+

Recurring International
Customers

26

States Presence

80+

Cities Presence

Facility Size

90,000
sq. ft.

Manufacturing Capacities

Thin Wall Containers: 665 MT/month

PLA Straws: 160 MT/month

Paper Straws: 95 MT/month

Containers Size

25 ml to
4500 ml

Straw Size

2 mm to 12 mm – Diameter
90 mm to 300 mm- length
65ml to 250ml- aseptic
packaging

Certifications

FSSC
22000

ISO
9001:2015

ISO
14001:2015

HACCP

FSC

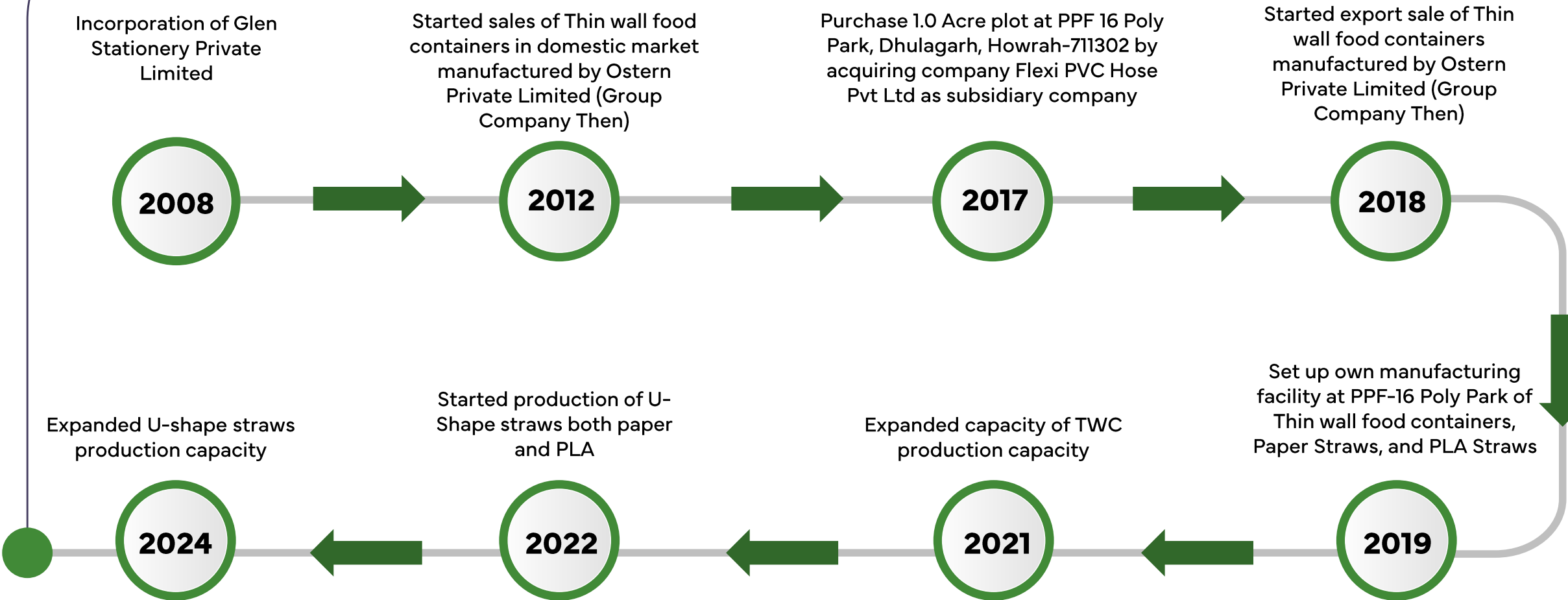
SEDEX
4-Pillar



Major Achievements & Milestones

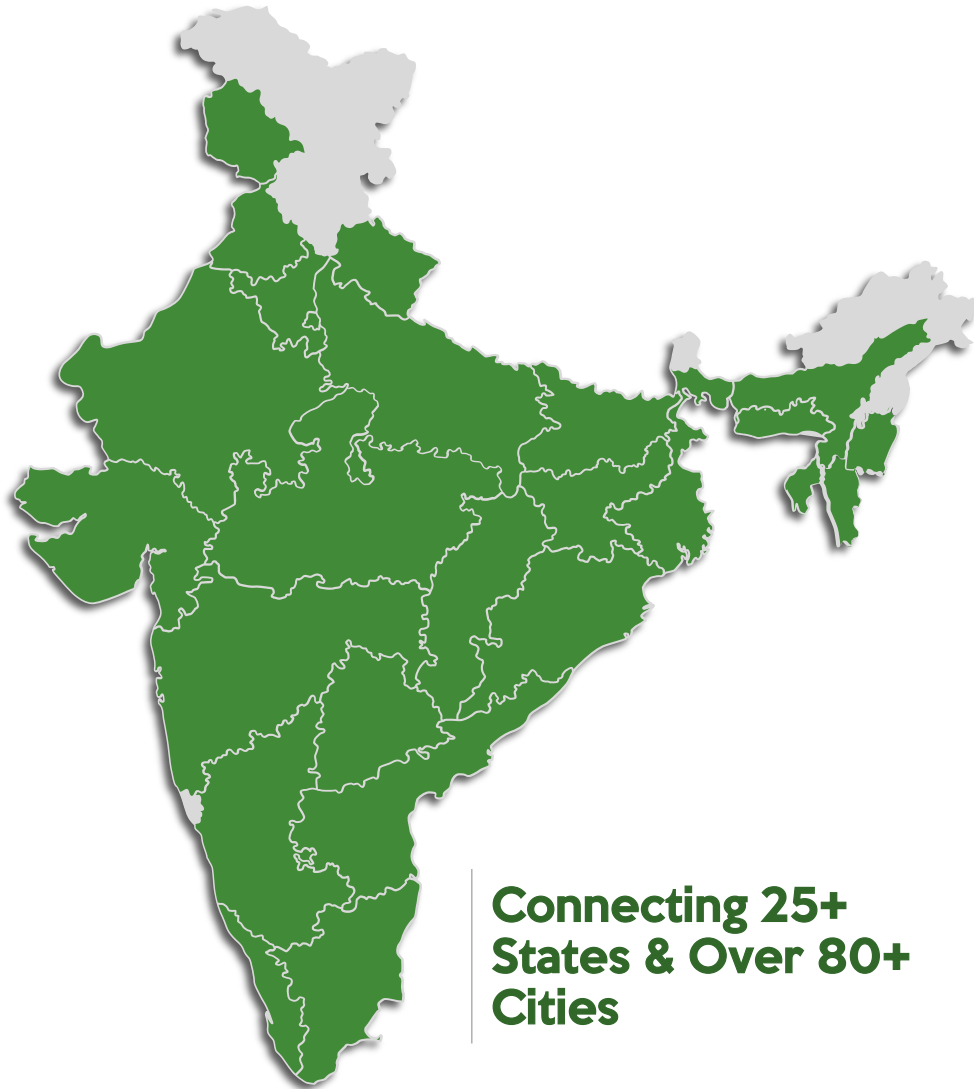


Marking key moments in our journey of growth and innovation.



Indian Distribution & Trading Footprint

Strengthening Supply Chains Across India



**Connecting 25+
States & Over 80+
Cities**

- **Andhra Pradesh:** Visakhapatnam
- **Assam:** Dibrugarh, Guwahati, Kamrup
- **Bihar:** Begusarai, Gaya, Koderma, Patna, Vaishali
- **Chandigarh:** Chandigarh
- **Chhattisgarh:** Bilaspur, Durg, Raipur
- **Delhi:** Delhi
- **Gujarat:** Ahmedabad, Mehsana, Rajkot, Surat, Vadodara, Vapi
- **Haryana:** Ambala, Faridabad, Gurugram, Panchkula
- **Jammu and Kashmir:** Srinagar
- **Jharkhand:** Jamshedpur, Ranchi
- **Karnataka:** Bengaluru, Mangaluru (Mangalore)
- **Kerala:** Calicut, Ernakulam, Kannur, Kochi, Malappuram, Palakkad
- **Madhya Pradesh:** Bhopal, Gwalior, Jabalpur
- **Maharashtra:** Chhatrapati Sambhaji Nagar, Kolhapur, Mumbai, Nagpur, Nashik, Pune, Thane
- **Manipur:** Imphal
- **Meghalaya:** Ri-Bhoi
- **Mizoram:** Aizawl
- **Odisha:** Khurda
- **Punjab:** Adampur, Amritsar, Jalandhar, Ludhiana
- **Rajasthan:** Bhilwara, Jaipur
- **Tamil Nadu:** Chennai, Coimbatore, Erode, Madurai, Salem
- **Telangana:** Hyderabad, Patancheru
- **Tripura:** Agartala
- **Uttar Pradesh:** Agra, Bareilly, Dehradun, Ghaziabad, Gorakhpur, Lucknow, Noida, Prayagraj, Varanasi
- **Uttarakhand:** Sitarganj
- **West Bengal:** Asansol, Bardhaman, Birbhum, Cooch Behar, Darjeeling, Hooghly, Howrah, Kolkata, Murshidabad, Nadia, Siliguri

Serving Clients Across Continents



Leadership Team

Empowering Growth with Expertise and Vision



Mr. Lalit Agrawal
Chairman, Promoter, and Director

- 40+ years of experience in plastic, textile, and project management industries
- Engineering degree from BITS Pilani and Master's in Industrial Management from IIT Kharagpur
- President of Indian Plastics Federation (2023-25)
- Oversees company's growth, technology, finance, and product diversification



Mr. Nikhil Agrawal
Promoter and Managing Director

- 12+ years of experience in marketing, production, planning, and exports
- Bachelors in Electronic Communication Systems from the University of Lancaster
- Executive Programme in Global Business Management from IIM Calcutta
- Drives sustainable growth and innovation



Ms. Niyati Seksaria
Promoter and Whole-Time Director

- 12+ years of experience in branding, marketing, and sales
- Bachelors in Commerce from the University of Calcutta
- Key player in enhancing brand presence and establishing growth strategies



Mr. Prashant Singhania
Independent Director

- Former Civil Servant (IRTS), Chartered Accountant
- Expertise in governance, strategic planning, and advisory services
- Experience with the Ministry of Railways
- Adds value in governance and strategic oversight



Mr. Chandan Sengupta
Independent Director

- Master's from BITS Pilani, General Management from IIM Calcutta
- 20+ years of experience in the polymer and chemical industries
- Previously associated with Haldia Petrochemicals Limited
- Expertise in marketing and commodity business



Mr. Manoj Baid
Independent Director

- Chartered Accountant and Company Secretary
- 10+ years of experience in corporate banking
- Formerly with HDFC Bank for 10 years
- Provides expertise in finance and governance

Comprehensive Food Packaging Solutions

Thin Wall Food Containers



Paper Straws



Polylactic Acid (PLA) Straws



Thin Wall Food Containers (TWC)

Lightweight, Recyclable, Microwavable for Modern Food Solutions

- Designed for durability, lightweight, and convenience.
- Manufactured using high-quality plastics and advanced injection moulding techniques.
- Optimized for strength while minimizing material usage for efficiency in storage and transportation.



Light and Medium Duty Rectangular Containers:

Sizes: Ranging from 500 ml to 1000 ml



Rectangular Containers:

Sizes: Ranging from 300 ml to 2000 ml



Sauce Cups:

Sizes: Ranging from 25 ml to 100 ml



Round Containers:

Sizes: Ranging from 150 ml to 3000 ml

Key Applications



Dairy Products



Frozen Foods



Fruits and Vegetables



Bakery and Confectionery



Juices and Soups



Hotels, Restaurants, & Takeaway



Quick Service Restaurants (QSRs)



Meat, Seafood, & Poultry



Ready-to-Eat Meals

Thin Wall Food Containers (TWC)

Lightweight, Recyclable, Microwavable for Modern Food Solutions



Dome Lid Containers:

Sizes: Ranging from 500 ml to 1500 ml in round and rectangular shapes



Meal Tray :

Sizes: Ranging from 3 CP to 8 CP in round and rectangular shapes



2/3 Compartment Containers:

Sizes: Ranging from 400 ml to 1200 ml in round and rectangular shapes



Bowls:

Sizes: 650 ml and 1050 ml



Bucket:

Sizes: 2500 ml to 4500 ml



Pilfer Evident Containers:

Sizes: Ranging from 125 ml to 1200 ml in different shapes

Diverse offering across 10 product categories, with sizes ranging from 25 ml to 4500 ml

Polylactic Acid (PLA) Straws

Sustainable Sipping for a Greener Tomorrow

- Eco-friendly alternative to traditional plastic straws.
- Made from renewable resources like corn starch and sugarcane.
- Biodegradable and compostable, breaks down faster with less environmental impact.
- Maintains functionality and appearance similar to conventional plastic straws.



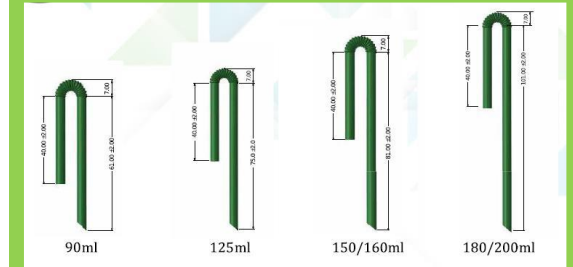
Flexible (Bent) PLA Straw



Angle Cut PLA Straw



Spoon Cut PLA Straw



U Shape Straw

Key Applications



Beverage and Dairy Industry



Food Service



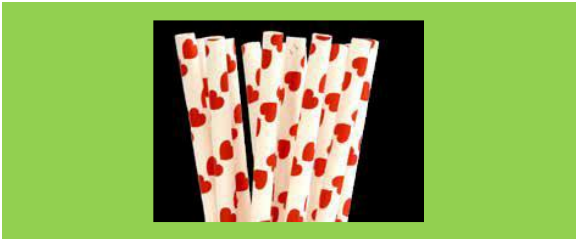
Household Use

Natural, Safe, and Sustainable Sipping

- Crafted from food-grade, FSC-certified paper, ink, and glue.
- All materials sourced from virgin raw materials to ensure top quality.
- Compliant with USFDA standards for safety and health.
- Biodegradable, an eco-friendly alternative to traditional plastic straws.
- Designed for everyday use while promoting environmental responsibility.

● **Length** – From 140mm upto 300mm

● **Width** – From 3.8mm to 12mm



Types of Paper Straws:

White	Stripe	Solid	Star	Heart	Dot	Spoon
Reverse Star	2 Colors	Kraft	Angle Cut	Flexible		

Manufacturing Facility Overview



State-of-the-Art Facilities for Excellence in Production

Location:

PPF-16, Poly Park, Dhulagarh, Howrah - 711302

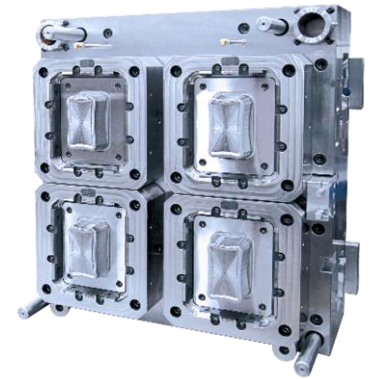
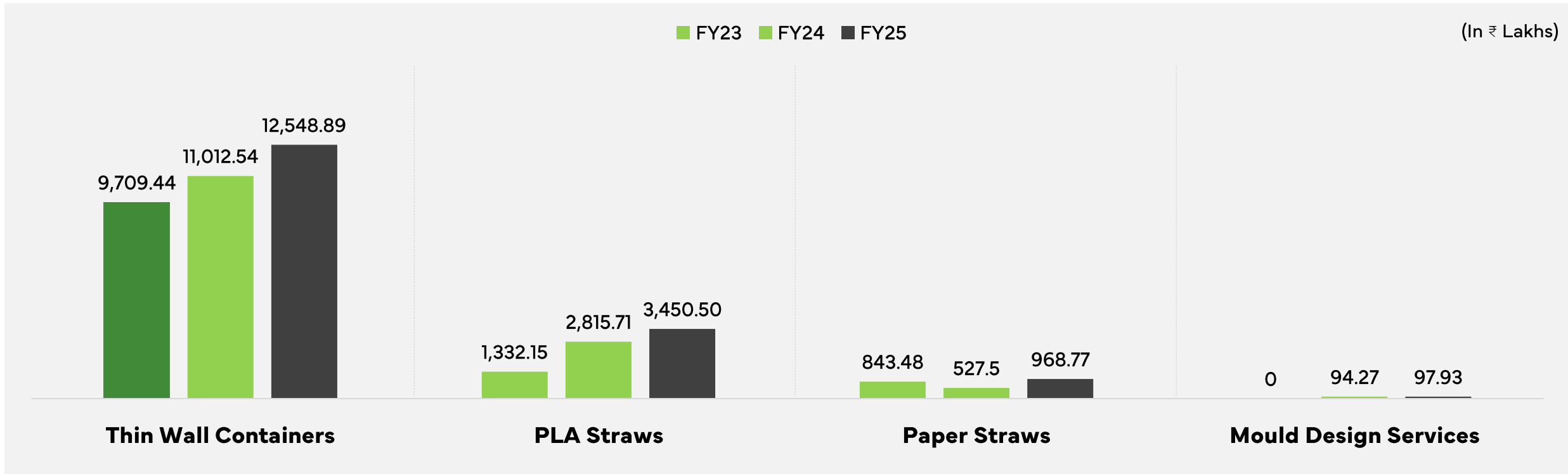
Total Land Area:

4,000 sq. m (Built-up area: 90,000 sq. feet)

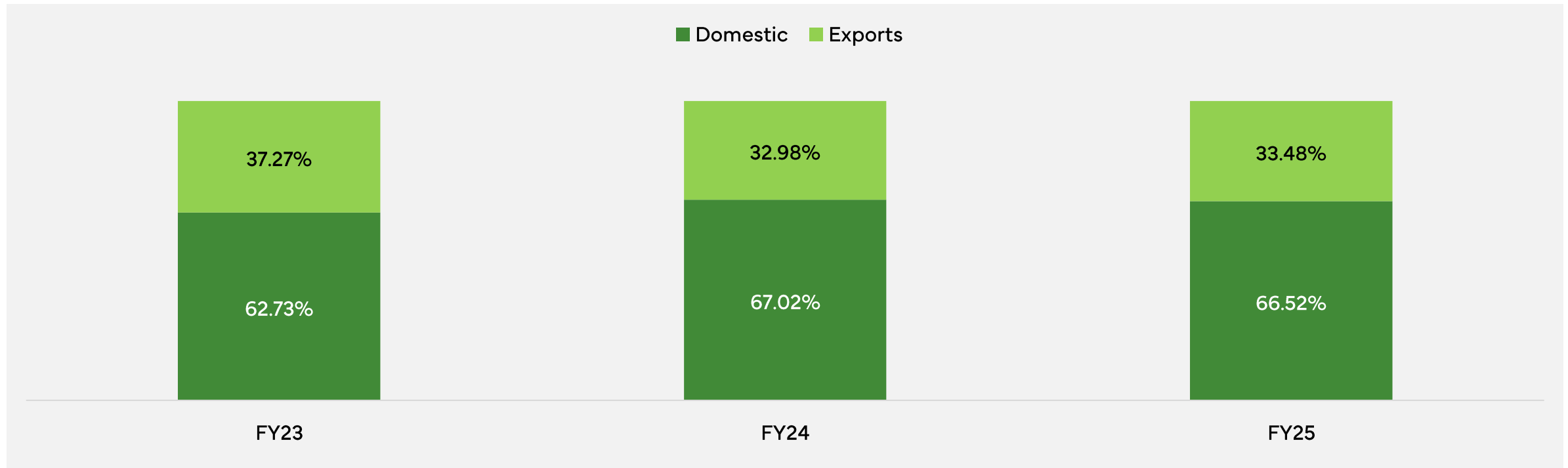


Product	FY25			FY24			FY23		
	Installed Capacity (MT)	Production (MT)	Utilization (%)	Installed Capacity (MT)	Production (MT)	Utilization (%)	Installed Capacity (MT)	Production (MT)	Utilization (%)
Thin Wall Food Containers	7,986	6,067	75.97	7,986	5,706	71.45	7,986	4,480	56.10
PLA Straws	1,928	674	34.94	1,928	530	27.49	1,928	677	35.11
Paper Straws	1,134	296	26.13	1,134	213	18.78	695	223	32.09

Category Wise Revenue Bifurcation



Geography-wise Revenue Bifurcation



(In ₹ Lakhs)

Particulars	FY23	FY24	FY25
Domestic	7,455.72	9,684.90	11,352.03
Exports	4,429.35	4,765.12	5,714.06
Total	11,885.07	14,450.02	17,066.09

SWOT Analysis

Strengths

We utilize state-of-the-art manufacturing equipment and technology, leading to high-quality products and efficient processes.

Experienced Workforce

Strong Market Position

Well-managed supply chain that ensures timely delivery of raw materials and products

Weaknesses

Operational Inefficiencies

Pricing competitiveness

Heavy reliance on a specific product line

Opportunities

Potential to enter new markets or geographic regions

Opportunity to develop new products or improve existing ones

Growing demand for eco-friendly and sustainable products

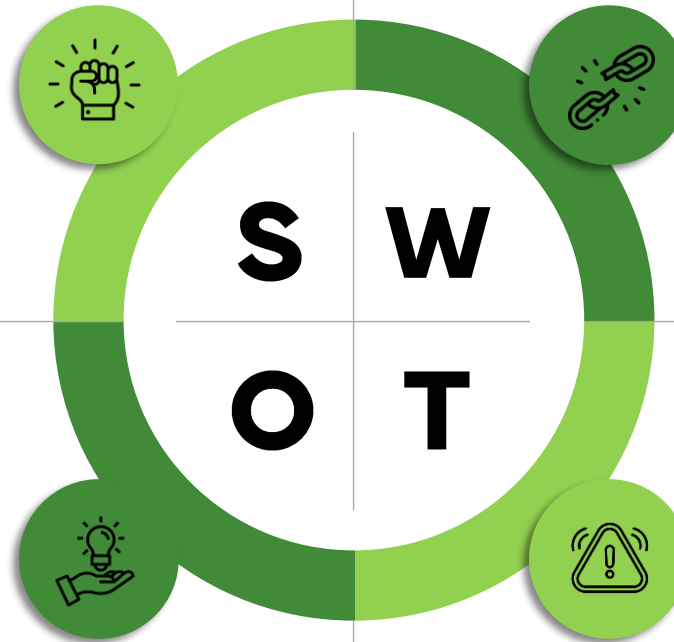
Attract environmentally conscious customers

Threats

Economic downturns or fluctuations

Intense Competition

Changes in regulations or standards, particularly related to environmental policies, that could impact operations or increase compliance costs.



Core Strengths

Leveraging Experience, Innovation, and Strategic Excellence to Drive Growth



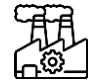
Experienced Leadership & Team

Glen Industries Limited's management team, led by industry veterans, drives strategic decisions that capitalize on market opportunities and address the dynamic needs of customers.



Strong Customer Relationships

With a focus on building long-term relationships, Glen Industries ensures reliable delivery and consistent product quality through a highly efficient supply chain.



Advanced Manufacturing Facilities

The company invests in state-of-the-art production facilities, delivering high-quality products with an emphasis on process optimization and cost-effectiveness.



Commitment to Quality

Glen Industries adheres to global standards such as ISO, HACCP, and FSSC 22000, ensuring that every product meets the highest safety, reliability, and quality benchmarks.



Tailored Solutions

The company provides customized packaging solutions, offering flexibility that helps clients differentiate their brands and align with their operational needs.



Strategic Growth Roadmap

Building a Sustainable, Diversified, and Efficient Future



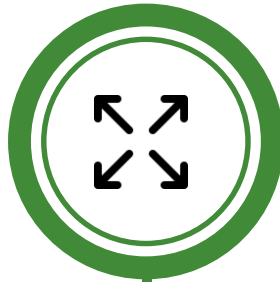
Sustainability Initiatives

- Use recyclable, biodegradable materials and eco-friendly practices.
- Deploy electric injection machines, reduce carbon emissions.
- Position Glen Industries Limited as a socially responsible brand.



Leverage Industry Knowledge

- Use industry insights to diversify customer base.
- Increase wallet share by offering broader solutions to existing clients.



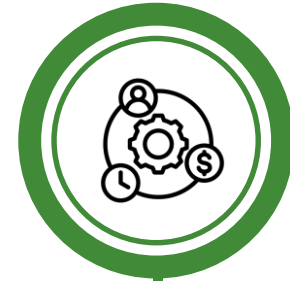
Expand Technological Capabilities

- Invest ₹10,049.00 lakhs in new manufacturing facilities and production lines.
- Enhance automation, drive operational efficiency, and cost competitiveness.



Diversification of Product Range

- Expand into new product categories across industries and markets.
- Develop innovative products based on emerging trends and customer needs.



Optimal Utilization of Resources

- Streamline manufacturing processes to improve resource efficiency.
- Build customized systems for better control and performance monitoring.
- Foster employee engagement to sustain high service quality.

Global Plastic Packaging Market

State-of-the-Art Facilities for Excellence in Production

Market Size (2025)
107.06 million tonnes

Market Size (2030)
125.99 million tonnes

CAGR (2025-2030)
3.31%

Largest & Fastest Growing Market
Asia-Pacific

Key Trends



Sustainability Focus
Major brands targeting recyclable/reusable packaging (e.g., Unilever, Coca-Cola).



E-commerce Boom
Driving demand for flexible, lightweight, and sustainable packaging.

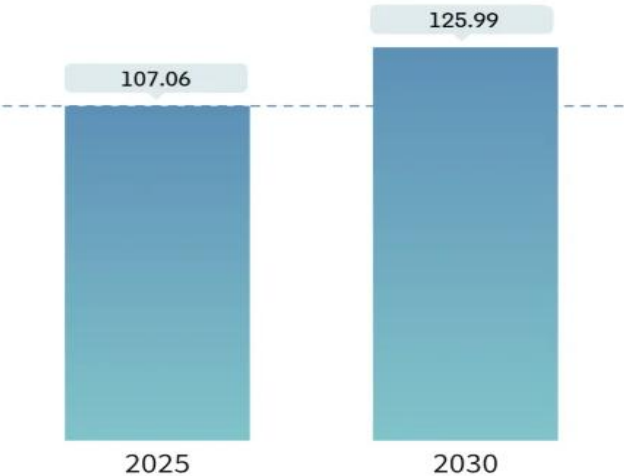


Technology Innovations
Rise of bioplastics, smart packaging, and active packaging technologies.

Industry Transformation

- Shift toward circular economy and recycling infrastructure.
- Governments enforcing stricter regulations on plastic usage.
- Growth of eco-friendly materials like rPET, bio-based polymers.

Global Plastic Packaging Market
Market Size in Million Tonnes
CAGR 3.31%



Source : Mordor Intelligence



India Plastic Packaging Market Overview

A Market Evolving Towards Sustainable Innovation

Market Size (2025)

107.06 million tonnes

Market Size (2030)

125.99 million tonnes

CAGR (2025-2030)

3.31%

Key Drivers



Sustainability Shift

- Growing focus on **eco-friendly materials**: Bio-plastics, recycled plastics gaining traction.
- Regulatory push encouraging **Extended Producer Responsibility (EPR)** and plastic waste management.
- Companies increasingly investing in **green technologies** and **lightweighting innovations**.

India Plastic Packaging Market

Market Size in USD Billion

CAGR 3.09%



Source : Mordor Intelligence



Consolidated Profit & Loss Statement

In ₹ Lakhs

Particulars	FY25	FY24	FY23
Revenues	17,066.09	14,450.02	11,885.07
Other Income	62.35	72.39	74.06
Total Income	17,128.44	14,522.41	11,959.13
Raw Materials	8,651.45	8,209.68	6,909.84
Direct Expenses	2,330.19	1,907.07	1,837.39
Employee costs	1,235.72	1,074.52	808.54
Other expenses	814.34	801.34	696.48
Other Borrowing Costs	53.69	42.92	37.16
Total Expenditure	13,085.39	12,035.53	10,289.41
Extraordinary items	0.00	0.00	280.66
EBITDA	4,043.05	2,486.88	1,389.06
Interest Costs	843.19	694.22	527.70
Depreciation	736.42	640.11	597.39
PBT	2,463.44	1,152.55	263.97
Tax	636.87	294.66	115.42
PAT	1,826.57	857.89	148.55

Consolidated Balance Sheet

In ₹ Lakhs

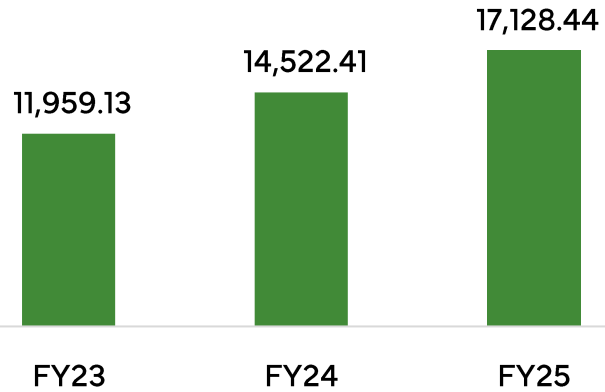
Equity & Liabilities	FY25	FY24	FY23
Equity	1,756.46	574.31	574.31
Reserves	4,079.58	3,915.67	3,067.31
Net Worth	5,836.04	4,489.98	3,641.62
Non Current Liabilities			
Long Term Borrowings	4,891.43	3,170.10	3,454.18
Deferred Tax Liabilities (Net)	403.44	318.64	238.45
Other Long term Liabilities	209.56	463.96	376.78
Long Term Provisions	48.61	40.78	24.97
Total Non Current Liabilities	5,553.04	3,993.48	4,094.38
Current Liabilities			
Short Term Borrowings	8,391.31	5,712.65	4,711.14
Trade Payables	602.68	1,142.40	799.84
Short Term Provisions	520.63	201.68	11.19
Other Current Liabilities	532.55	490.57	448.35
Total Current Liabilities	10,047.17	7,547.30	5,970.52
Total Liabilities	21,436.25	16,030.76	13,706.52

Assets	FY25	FY24	FY23
Non Current Assets			
Fixed Assets	10,816.88	8,043.95	7,315.71
Long Term Loans & Advances	0.00	11.07	0.00
Other Non Current Assets	244.14	249.34	219.02
Total Non Current Assets	11,061.02	8,304.36	7,534.73
Current Assets			
Inventories	5,959.00	4,153.88	3,626.89
Trade receivables	3,070.54	2,660.06	1,645.75
Cash & Bank Balance	206.54	82.16	396.07
Short Term Loans & Advances	732.59	622.00	445.05
Other Current Assets	406.56	208.30	58.03
Total Current Assets	10,375.23	7,726.40	6,171.79
Total Assets	21,436.25	16,030.76	13,706.52

Consolidated Key Ratios

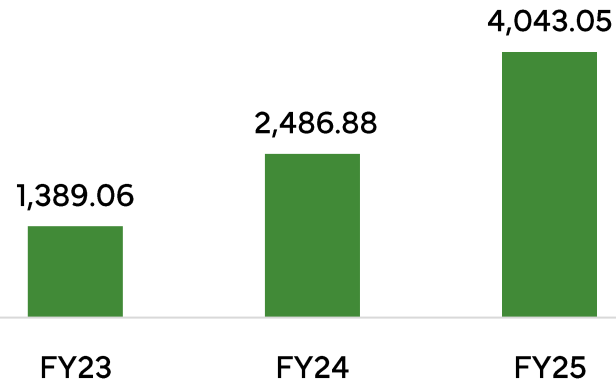
Total Income

In Lakhs



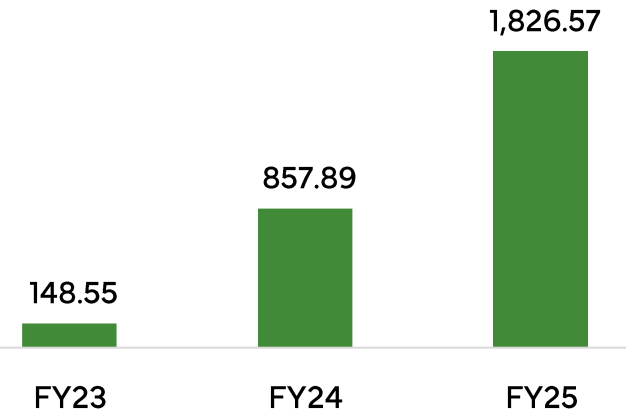
EBITDA

In Lakhs



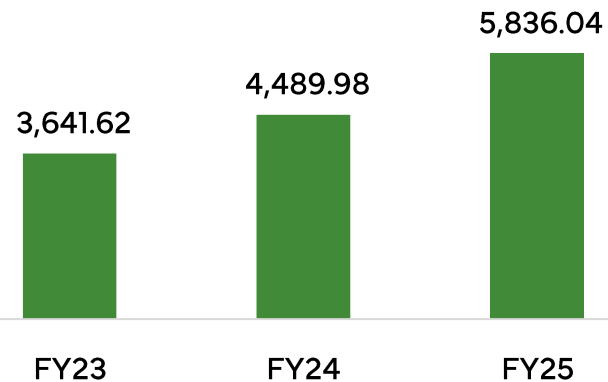
PAT

In Lakhs



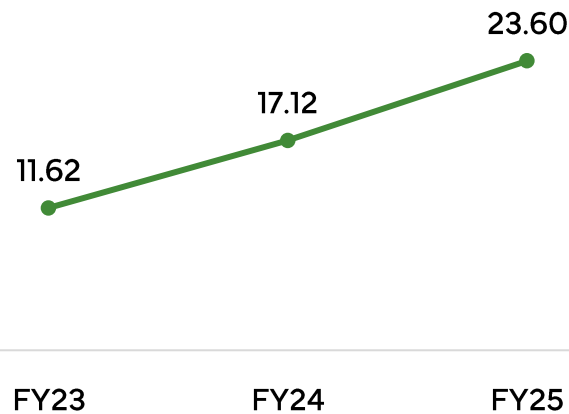
Net Worth

In Lakhs



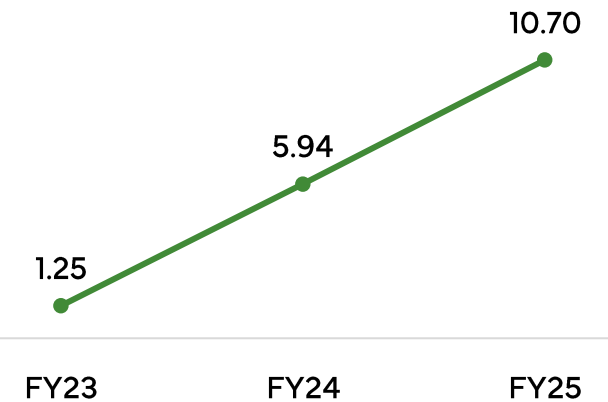
EBITDA Margin

In %



PAT Margin

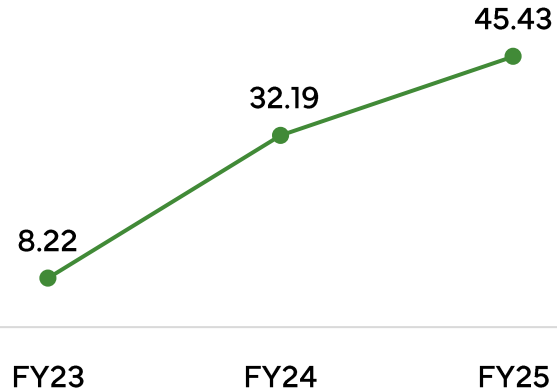
In %



Consolidated Key Ratios

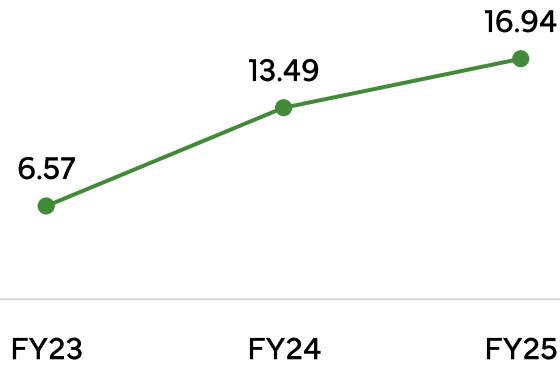
RONW

In %



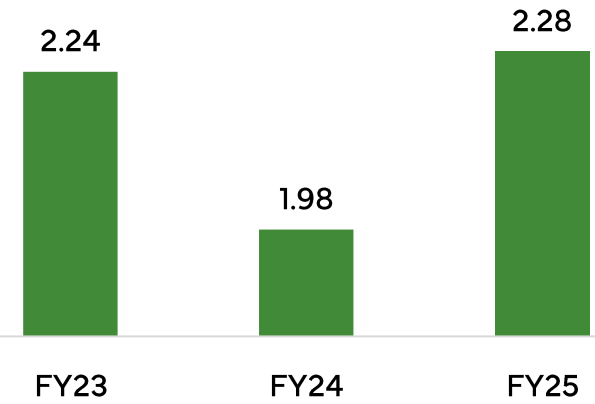
ROCE

In %



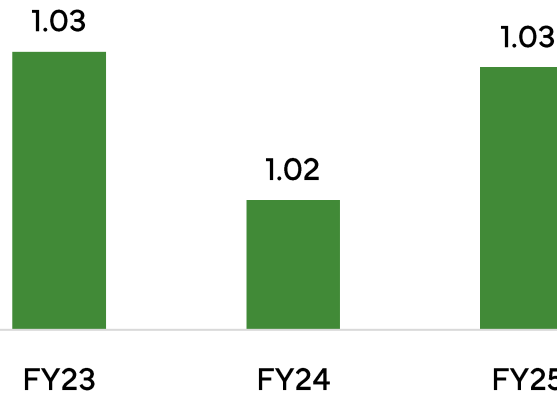
Debt to Equity

In Times



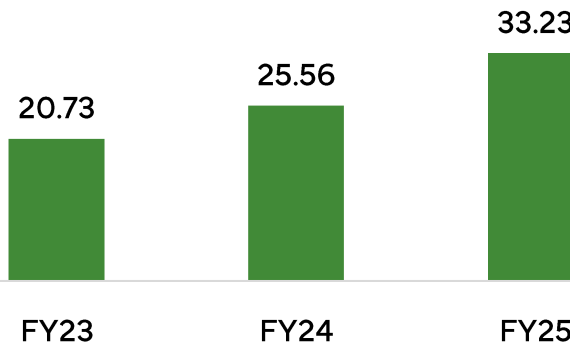
Current Ratio

In Times



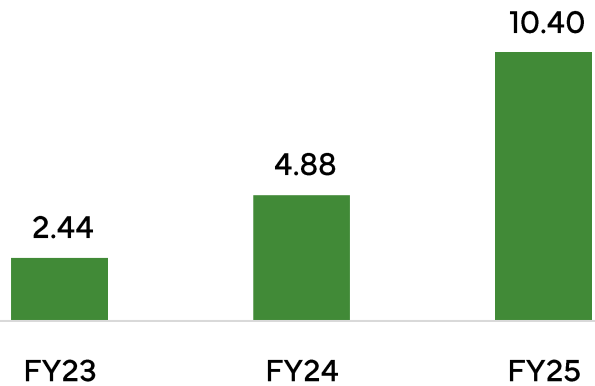
**Net Asset Value Per Share
(Post Bonus)**

In ₹



**Earnings Per Share
(Post Bonus)**

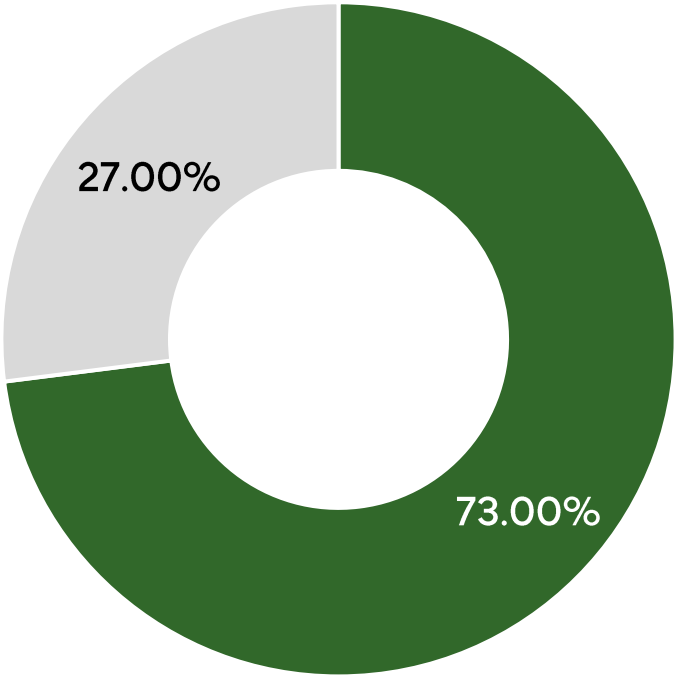
In ₹



As on 06/08/2025

BSE CODE: GLEN INE0UMC01019	
Share Price (₹)	110.00
Market Capitalization (₹ Cr)	264.68
No. of Shares	2,40,61,370
Face Value (₹)	10.00
52 week High-Low (₹)	164.85 - 110.00

SHAREHOLDING PATTERN



■ Promoter & Promoter Group ■ Public

Thank You!



GLEN Industries Limited

Raj Veena, 2nd Floor, 50A Block C New Alipore,
Kolkata, India 700053.

Email: info@glen-india.com

Website: www.glen-india.com

Investor Relations Advisor



EquibridgeX Advisors Pvt. Ltd.

Ms. Pooja Gandhi

Email: info@equibridgex.com

Website: www.equibridgex.com

