

November 04, 2025

**National Stock Exchange of India Limited** 

Exchange Plaza, 5<sup>th</sup> Floor, Bandra Kurla Complex, Bandra (E), Mumbai – 400051

Symbol: JUBLCPL

**BSE Limited** 

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001

**Scrip Code: 544355** 

Dear Sir/Madam,

Sub: Investor Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for quarter and half year ended September 30, 2025.

Please find enclosed the Investor Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for quarter and half year ended September 30, 2025.

The aforesaid presentation is also being made available on the website of the Company at <a href="www.jacpl.co.in">www.jacpl.co.in</a>

This is for your information and records.

Thanking you,
For and on behalf of
Jubilant Agri and Consumer Products Limited

Hariom Pandey Company Secretary

Encl.: a/a

#### **A Jubilant Bhartia Group Company**



Regd. Office: Bhartiagram, Gajraula Distt. Amroha-244 223 Uttar Pradesh, India

CIN: L52100UP2008PLC035862 E-mail: investorsjacpl@jubl.com



EARNINGS PRESENTATION

Q2-FY26

### **SNAPSHOT**





#### **OVERVIEW**

- Jubilant Bhartia group company
- Wide Product Range B2C & B2B
- Manufacturing Experience and capabilities built over 2 decades
- Focus to grow Consumer Products Business



### **OPERATIONS**

- 8 manufacturing facilities across India
- Pan India Distribution Network
- Marquee Client profile
- · Strong inhouse R&D with high focus on innovation



#### **FINANCIALS**

#### 5-year CAGR

- Revenues: ~23%
- EBITDA: ~24%
- ROCE 34%

FY25

• D/E: 0.15

#### **Consumer Products**

#### One of the leading

consumer brands in Adhesives market and a reputed player in the Wood Finishes market



#### **Food Polymers**

#### No.1

in India and No. 2 player globally for SPVA in solid form for chewing gum base



#### Latex

#### No. 1

in India and globally (excl. China) for Vinyl Pyridine Latex for automobile Tyres and conveyor belt



### **Agri-Products**

#### No.1

for Single Super Phosphate (SSP) in Uttar Pradesh, with presence in Agrinutrients

**Performance Polymers & Chemicals** (62%)

**Agri Products** (38%)

**Industrial Polymers Food polymers** Latex

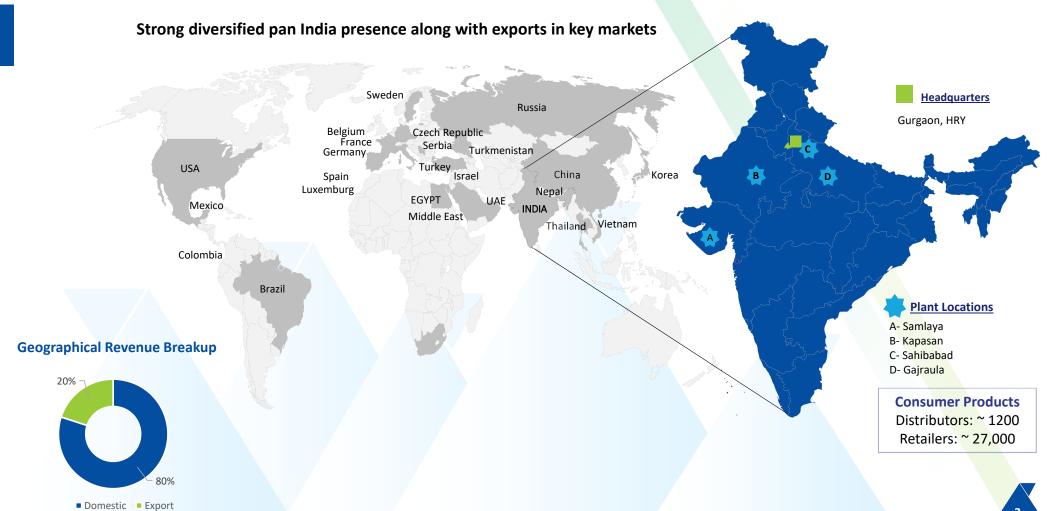
**Adhesives Consumer products** 

**P&K Fertilisers Agri Nutrients** 

ROCE: calculate excluding exception items

### **GEOGRAPHICAL PRESENCE**





### MANUFACTURING PLANTS

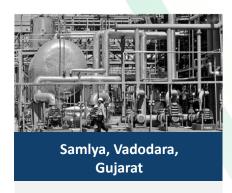




SSP, SPVA, Adhesive and Wood Finishes



Adhesives



Latex



SSP

#### **TOTAL CAPACITY**

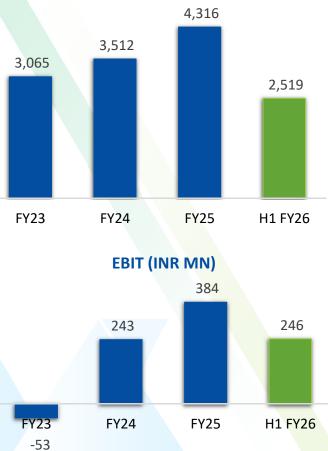
**Polymers and Chemicals:** 80,000 MTPA **Single Super Phosphate:** 400,000 MTPA

### **ADHESIVES**





### REVENUE (INR MN)



\* EBIT as per Segment



# ADHESIVES: Q2/FY26 FINANCIAL HIGHLIGHTS

ADHESIVES (INR MN)	NET SALES	EBIT *
Q2 FY26	1,279	112
Q2 FY25	1,059	97
GROWTH	21%	15%
ADHESIVES (INR MN)	NET SALES	EBIT *
H1 FY26	2,519	246
H1 FY25	2,098	211
		17%
H1 FY25	2,098	

<sup>\*</sup> EBIT as per Segment

### **ADHESIVES Q2-FY26 OPERATIONAL HIGHLIGHTS**



#### **Key Highlights**

- Despite a challenging macroeconomic environment and widespread heavy rainfall across India, the company sustained double-digit revenue growth
- Expanded reach through wider distribution network and Strengthened contractor loyalty program
- Continued investment in brand building through digital and social media platforms. Sequential increase in A&P spends enhanced brand visibility and demand
- EBITDA margins remained healthy supported by Lower input cost

#### **Outlook**

- Strong growth prospects supported by improving domestic demand in construction and allied sectors
- Rising renovation activity, increasing adoption of modular furniture driving growth in urban housing
- Favorable monsoon conditions and the supported by GST 2.0 reforms expected to boost demand
- Accelerated expansion in the construction sector driven by benign interest rates and enhanced liquidity
- Continued focus on profitable, volume-led growth through product innovation and channel expansion
- Input Cost to remain stable for Q3 FY26 and continue focus on demand generation thru strategic A&P spends

# **ADHESIVES: Product Range**





# **Adhesive: New Product Launches**





Jubi Paste Nail free Adhesive



Vamicol Super Fast Solvent Based Adhesive

# **ADHESIVES: Marketing Activities**



**Contractor Meet** 



**Dealer Meet** 



**Dealer Annual Trip** 



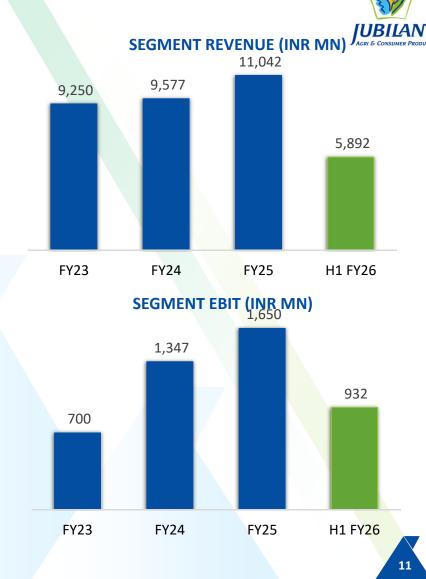
### PERFORMANCE POLYMERS & CHEMICALS

Performance polymer & chemicals business vertical product portfolio includes Consumer products, Food Polymers and Latex.

#### **Consumer Products**

Adhesives Wood Finishes









PERFROMANCE POLYMERS & CHEMICALS (INR MN)	NET SALES	EBIT *
Q2 FY26	2,898	388
Q2 FY25	2,660	411
GROWTH	9%	(6%)
H1 FY26	5,892	932
H1 FY25	5,426	841
GROWTH	9%	11%

Including Adhesives \* EBIT as per Segment



# PERFORMANCE POLYMERS & CHEMICALS Q2-FY26 OPERATIONAL HIGHLIGHTS

### **Key Highlights**

- Replacement tyres and tyre cord fabrics experienced a slowdown in both global and Indian markets
- Industrial polymer business continued to face challenges due to global slowdown. The company will continue to focus on new customer acquisition and product portfolio expansion.
- Company expanded its product offering by introduction of new range of SBR Latex, expect to gain market share due to better product offering
- Food polymer business experienced a slowdown in the USA due to tariff uncertainty however company gained market share in other regions
- Industrial polymer and Food Polymers margins impacted due to subdued demand
- Chemical business recorded high double-digit value growth in Revenue and EBITDA, due better realisations



### PERFORMANCE POLYMERS & CHEMICALS Q2-FY26

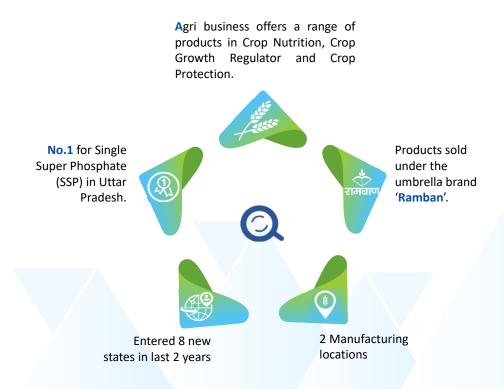
# **New range of SBR Latex**



### **AGRI PRODUCTS**

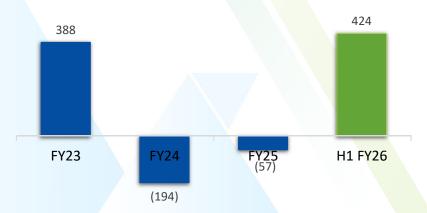
# JUBILANT JAGRI & CONSUMER PRODUCTS

### SEGMENT REVENUE (INR MN)









AGRI PRODUCTS INCLUDES AGRI NUTRIENTS



# AGRI PRODUCTS: Q2/FY26 FINANCIAL HIGHLIGHTS

AGRI PRODUCTS (INR MN)	NET SALES	EBIT *
Q2 FY26	2,232	289
Q2 FY25	1,411	42
GROWTH	58%	583%
H1 FY26	3,657	424
H1 FY25	2,226	61
GROWTH	64%	595%

<sup>\*</sup> EBIT as per Segment

### AGRI PRODUCTS Q2-FY26 OPERATIONAL HIGHLIGHTS



#### **Key Highlights**

- Favourable monsoons and strong agricultural sentiment across key markets contributed to high double-digit revenue growth in Q2-FY26.
- Continued to drive product penetration in new territories through channel expansion.
- Expanded product portfolio and entered the bulk fertilizer segment with NPK 20:20:0:13 to leverage the existing distribution network

#### Outlook

- Overall positive outlook, supported by an above-normal monsoon, improved soil moisture, and healthy reservoir levels, which are expected to strengthen sowing activity and rural sentiment in the Rabi season
- INR 37,952 crore subsidy approved under the Nutrient-Based Subsidy (NBS) scheme for Rabi 2025–26, with higher support for phosphorus and sulphur nutrients, likely to further strengthen fertilizer affordability and offtake









CONSOLIDATED (INR MN)	NET SALES	EBITDA *	PBT **	PAT***
Q2 FY26	5,130	639	584	423
Q2 FY25	4,071	420	338	250
GROWTH	26%	52%	73%	69%
H1 FY26	9,549	1,273	1,166	864
H1 FY25	7,652	842	689	509
GROWTH	25%	51%	69%	70%

<sup>\*</sup>EBITDA is before non-operating income & Exceptional items

<sup>\*\*</sup>PBT before exceptional items

<sup>\*\*\*</sup>PAT from Continuing Business

# QUARTERLY FINANCIAL PERFORMANCE



PARTICULARS (INR MN)	Q2-FY26	Q2-FY25	Y-o-Y	Q1-FY26	Q-o-Q
Revenue from Operations	5,130	4,071	26%	4,419	16.1%
Total Expenses	4,491	3,651	23%	3,785	19%
EBITDA	639	420	52%	634	1%
EBITDA Margins (%)	12.5%	10.3%	214 Bps	14.3%	(188) Bps
Depreciation and amortisation expenses	43	40	9%	40	7%
Finance costs	13	42	(69)%	18	(27)%
Other Income	1	-	NA	6	(85)%
Exceptional Item	-	-	NA	-	NA
РВТ	584	338	73%	582	NA
Tax	161	88	83%	141	15%
PAT from Continuing Business	423	250	69%	441	(4)%
PAT from Discontinued Operation	\	(3)	NA	-	NA
PAT	423	247	71%	441	(4)%
PAT Margins (%)	8.2%	6.1%	218 Bps	10.0%	(173) Bps
Other Comprehensive Income	3	-	NA	1	NA
Total Comprehensive Income	426	247	72%	442	(4)%
Diluted EPS (INR)	27.41	16.27	69%	28.74	(5)%

### **SEGMENT RESULTS**



Sr.	5 I		Q2			H1	
No.	Particulars	Sep-24	Sep-25	Growth %	Sep-24	Sep-25	Growth %
1	Segment Sales *						
	A) Performance Polymers & Chemicals	2,660	2,898	9%	5,426	5,892	9%
	B) P&K Fertilizers	1,353	2,198	62%	2,130	3,589	68%
	C) Agri Nutrients	58	34	(41)%	96	68	(29)%
	Revenue from Operations	4,071	5,129	26%	7,652	9,549	25%
2	Segment Results						
	A) Performance Polymers & Chemicals	411	388	(6)%	841	932	11%
	B) P&K Fertilizers	22	291	1,223%	31	421	1,262%
	C) Agri Nutrients	20	(2)	(110)%	30	3	(90)%
	Total Segment Results	453	677	49%	902	1,357	50%
	Less: i) Finance Costs	42	13	(69)%	83	30	(64)%
	ii) Other unallocable expenditure net of unallocable income	76	80	5%	135	160	19%
	Profit/(Loss) before exceptional items and tax	335	584	74%	684	1,167	71%
	i) Exceptional items	-	-		-	-	
	Total Profit/(Loss) before tax	335	584	74%	684	1,167	71%

<sup>\*</sup> Segment Sales: Net of Inter segment revenue





# HISTORICAL INCOME STATEMENT



PARTICULARS (INR MN)	FY22	FY23	FY24	FY25
Revenue from Operations	11,658	14,671	12,533	15,610
Total Expenses	10,661	13,659	11,461	14,153
EBITDA	997	1,012	1,072	1,457
EBITDA Margins (%)	8.55%	6.90%	8.55%	9.33%
Depreciation and amortisation expenses	(127)	(142)	(150)	(161)
Finance costs	(146)	(194)	(196)	(134)
Other Income	10	29	14	17
Exceptional Item	-	-	(335)	-
PBT	734	705	405	1,179
Tax	(188)	(221)	(98)	(296)
PAT from Continuing Business	546	484	307	883
PAT from Discontinued Operation	(10)	103	(10)	(5)
PAT	536	587	297	878
PAT Margins (%)	4.60%	4.00%	2.37%	5.62%
Other Comprehensive Income	3	(2)	(5)	(2)
Total Comprehensive Income	539	585	294	876
Diluted EPS (INR)	35.25	40.86	18.44	57.17

### **HISTORICAL BALANCE SHEET**



PARTICULARS (INR MN)	FY22	FY23	FY24	FY25
Equity				
Share Capital	150	151	151	151
Other Equity	1,247	1,877	2,202	3,104
Liabilities				
Non-current Liabilities				
Long term provision	128	127	120	130
Other Financial liabilities	55	67	79	96
Lease Liabilities	34	194	171	188
Borrowings	550	236	120	28
Deferred tax liabilities (net)			-	20
<b>Current Liabilities</b>				
Borrowings	909	1,461	1,315	528
Financial liabilities				
(i) Trade Payables	2,744	1,746	1,892	1,635
(ii) Other Financial liabilities	574	628	894	1,054
(iii) Lease Liabilities	20	27	14	27
Other Current liabilities	351	207	411	254
Provisions	71	57	74	116
Curent Tax Liabilities (net)	4	9	6	19
Total Liabilities	5,440	4,759	5,096	4,095
Equity And Liabilities	6,837	6,786	7,449	7,350

PARTICULARS (INR MN)	FY22	FY23	FY24	FY25
Non-current Assets				
Property, plant & equipment	1,516	1,685	1,707	1,799
Other Intangible Assets	14	13	8	4
Capital Work-in-progress	4	48	46	195
Intangible assets under			-	15
development				
Financial assets				
(i) Investments				
(ii) Loans & Advances	1	1	1	1
(iii) Other financial assets	10	14	14	15
Deferred Tax Asset	339	119	25	0
Other non-current assets	26	32	26	25
<b>Current Assets</b>				
Inventories	2,327	1,874	2,351	1,905
Financial assets				
(i) Investment		-	1	1
(ii) Trade Receivable	1,976	2,570	2,461	2,875
(iii) Cash and cash equivalents	64	53	152	59
(iv) Other bank balances	1	2	2	1
(v) Loans	1	1	1	1
(vi) Other financial assets	7	16	6	5
Current tax assets (net)	5	3	52	24
Other current assets	532	356	596	425
Asset Held For Sale	14		-	0
Grand Total – Assets	6,837	6,787	7,449	7,350





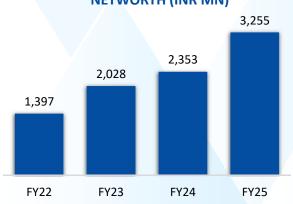
#### **OPERATIONAL REVENUE (INR MN)**



#### **EBITDA (INR MN) & EBITDA MARGINS (%)**





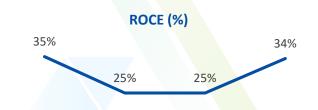


#### **NET DEBT TO EQUITY (X)**



#### PAT (INR MN) & PAT MARGINS (%)



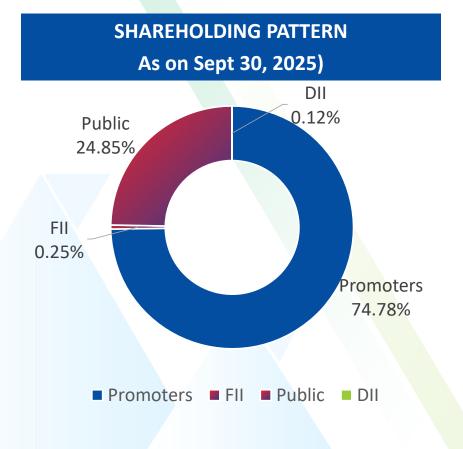




### CAPITAL MARKET INFORMATION



MARKET DATA (AS ON SEPT 30, 2025)	INR
Face Value	10.0
Market Price (NSE-closing)	2,315.6
Market Cap(Mn)	34,889
Equity Shares Outstanding	1,50,67,101
Average Volume ('000)	22.56



### UPDATE ON DEMERGER OF AGRI BUSINESS



- The Board of Directors of the Company at its meeting held on November 04, 2025, approved the Scheme of Arrangement for demerger of its Agri Division between Jubilant Agri and Consumer Products Limited (Demerged company) and Jubilant Agri Solutions Limited (Resulting Company).
- The Scheme is subject to the receipt of requisite approvals from statutory and regulatory authorities and the respective shareholders and creditors, under applicable law. The appointed date of demerger will be the effective date.
- Share Exchange Ratio will be 1:1
- Pursuant the completion of the demerger, the shares issued as consideration by Resulting Company to the shareholders of the Demerged Company shall be listed on BSE and NSE.





	JACPL	Agri	PPC
ASSETS			
Non-current assets			
Property, plant and equipment	1895.53	537.44	1358.09
Capital work-in-progress	71.12	20.77	50.35
Other Intangible assets	33.00	0.00	33.00
Intangible assets under development	0.00	0.00	0.00
Financial assets			
(i)Investments	11.75	0.00	11.75
(ii)Loans	0.68	0.31	0.37
(iii)Other financial assets	20.55	2.81	17.74
Deferred tax assets (net)	0.00	0.00	0.00
Other non-current assets	76.06	16.30	59.76
Total non-current assets	2108.69	577.63	1531.06
Current assets			
Inventories	2252.18	682.70	1569.48
Financial assets			
(i)Investments	0.86	0.00	0.86
(ii)Trade receivables	3941.24	1911.76	2029.48
(iii) Cash and cash equivalents	107.61	50.16	57.45
(iv)Other bank balances	0.55	0.00	0.55
(v)Loans	0.83	0.16	0.67
(vi)Other financial assets	10.47	0.00	10.47
Current tax assets (net)	233.14	0.00	233.14
Other current assets	533.03	252.73	280.30
Total current assets	7079.91	2897.51	4182.40
Assets classified as held for sale	0.43	0.00	0.43
Total Assets	9189.03	3475.14	5713.89

	▶ AGRI & CONSUMER PRODUC			
	JACPL	Agri	PPC	
EQUITY AND LIABILITIES				
Equity				
Equity share capital	150.67	150.67	150.67	
Other equity	3984.94	1478.56	2355.71	
Total equity	4135.61	1629.23	2506.38	
Liabilities				
Non-current liabilities				
Financial liabilities				
(i)Borrowings	0.00	0.00	0.00	
(ia)Lease liabilities	154.15	0.00	154.15	
(ii)Other financial liabilities	101.75	0.00	101.75	
Provisions	136.79	27.80	108.99	
Deferred tax liabilities (net)	26.90	11.66	15.24	
Total non-current liabilities	419.59	39.46	380.13	
Current liabilities				
Financial liabilities				
(i)Borrowings	237.85	89.95	147.90	
(ia)Lease liabilities	22.11	0.00	22.11	
(ii)Trade payables:				
Total outstanding dues of MSME	185.42	53.60	131.82	
Total outstanding dues of creditors other than				
MSME	2004.35	1000.70	1003.65	
(iii)Other financial liabilities	1523.21	474.19	1049.02	
Other current liabilities	289.75	182.87	106.88	
Provisions	64.85	5.14	59.71	
Current tax liabilities (net)	306.29	0.00	306.29	
Total current liabilities	4633.83	1806.45	2827.38	
Total Equity and Liabilities	9189.03	3475.14	5713.89	

JACPL: Jubilant Agri and Consumer Products Ltd. Agri: Agri Product Division. PPC: Performance Polymers & Chemicals

### **CAPEX**



Board of Directors of the Company, at their meeting held on Tuesday, November 04, 2025 approved CAPEX of ~ Rs. 50 Crs for expansion of its Performance Polymers and Chemical segment by setting up new manufacturing facilities at its Samlya (Savli), Vadodara Gujarat site. The capex will be funded mostly through internal accruals and will increase the manufacturing capacity of Performance Polymers business by 30,000 MT per annum.

This investment will help the company's strategic growth plans to enhance manufacturing capabilities, cater to increasing market demand, expanding product portfolio and strengthen its competitive position. This expansion will also help in leveraging existing infrastructure facilities and bring overall cost and operating efficiency for its Performance Polymers and Chemical segment.

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