



#### November 06, 2025

The Officer-In-Charge (Listing)

**Listing Department** 

National Stock Exchange of India Ltd.,

Exchange Plaza, Bandra Kurla Complex,

Bandra (East), Mumbai - 400 051

Scrip Code: MINDACORP

Head - Listing Operations,

BSE Limited,

P.J. Towers, Dalal Street, Fort,

Mumbai - 400 001

Scrip Code: 538962

## <u>Sub:</u> <u>Earnings Presentation on the Un-Audited Financial Results for Q2 and half year ended on September 30, 2025</u>

Dear Sir/Madam,

Pursuant to Regulation 30 read with Schedule-III (Part A), please find enclosed herewith the Earnings Presentation on the un-audited Financial Results for Q2 ended on September 30, 2025.

Thanking you,

For Minda Corporation Limited

Pardeep Mann Company Secretary Membership No. A13371

Enclose as above:

Minda Corporation Limited (Group Corporate Office)

CIN: L74899DL1985PLC020401

D-6-11, Sector 59, Noida — 201301, U.P., India Tel: +91-120-4787100; Fax: +91-120-4787201

Registered Office: A-15, Ashok Vihar, Phase-I, Delhi-110052

Website: www.sparkminda.com; Email: investor@mindacorporation.com



## **Minda Corporation**

# INVESTOR PRESENTATION

Q2 and H1 FY2026













#### Minda at a Glance

## A significant player in the global automotive industry for over six decades



₹ 7,472 Cr

FY25 Group Revenue\*

₹ 5,056 Cr

FY25 Consol Revenue

32

Manufacturing Plants

18,000+

Workforce

Vehicle access

**Flectrical** Distribution System

Light Weighting & **Plastics** 

Driver Information System

EV System & **Electronics** 

**Business Verticals** 



"Customer First" is unified belief at Spark Minda

Strategically Located Plants & Offices in India. ASEAN. Japan & Europe

Well Placed Marketing Professionals, Product Managers, Project Managers and Business Operations team

Customer Centric



900+

Engineering

315+

Advanced Tech Centre

Engineering Centers

Engineering **Focused** 



Headcount

**Patents** 

**R&D Spend** 

**FURUKAWA** ELECTRIC



Industry **Partnerships** 



Be a Dynamic, Innovative and Profitable global automotive organization to emerge as the preferred supplier and employer and create value for all stakeholders



Mission

Be a complete automotive system solutions provider and build a brand recognized by vehicle manufacturers all over the world



**Values** 

Commitment to Stakeholders, Passion for Excellence, Open Communication, Integrity & Fairness, Nurture Talent, Competency & Willingness, Respect & Humility























### **Indian Automotive Industry Performance**





- > 2Ws witnessed healthy growth, driven by higher economic activity, improved affordability, resilient rural mobility demand, and the positive impact of GST rate reduction implemented in late September
- **PVs** witnessed stable demand with gradual recovery towards quarter end, supported by GST rate reduction, improved consumer sentiment, and festive momentum. UVs continued to dominate segment mix despite marginal softness, while exports remained healthy
- > CVs reported healthy momentum with broad-based growth across MHCVs and LCVs, driven by strong freight demand, improved intra-city logistics, and recovery in key sectors such as steel, cement, mining, and construction. Recent GST reduction supported fleet replacement, while exports remained robust
- > Tractors sustained good traction, supported by strong rural demand, healthy Kharif output, and improved affordability post GST cuts
- Auto industry enters H2 FY26 on a positive note, supported by strong festive momentum, stable macros, and GST 2.0 reforms improving affordability and sentiment. Healthy Kharif output and resilient rural demand are expected to sustain growth, while geopolitical factors remain a watchpoint

#### **Q2 & H1 FY26 Business Performance**

## Key Strategic Developments



#### **Q2 FY2026**

H1 FY2026

Highest ever Quarterly Revenue of Rs. 1,535 crore growth of 19.0% YoY



Revenue growth of **18.0% YoY** despite challenging macro-economic scenario

**EBITDA margin stood at 11.6%** for Q2FY26, growth of 22 Bps YoY



H1 EBITDA margin of 11.4%, growth of 23 Bps YoY

Total Lifetime Order-book booked Rs. 2,000 crore with Export constituting 15%



Total Lifetime Order Book exceeded Rs. 3,600 Crore

Secured **first sunroof order** from a leading OEM for their upcoming vehicle launch



New strategic partnership with **Toyodenso** to offering advanced switches across all vehicle segments

**06 New Patents** filed during Q2FY26, taking the total Patents filed to **315**+



12 New Patents filed, taking the total patents filed to 315+

### **Business Highlights Q2FY26**





#### **EV** wiring harnesses

Won a strategic order for high-voltage EV wiring harnesses from one of the leading PV OEM



#### **TFT cluster**

Order won for TFT cluster from a leading Indian passenger vehicle OEM for their upcoming model launch



#### **Sunroof Systems**

Secured a first life time order for sunroof systems from leading OEMs, with a new plant coming up in Pune and SOP planned for Q1 FY27



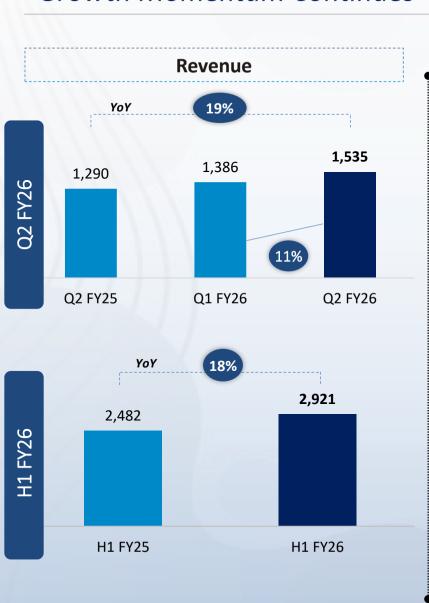
#### **Switches**

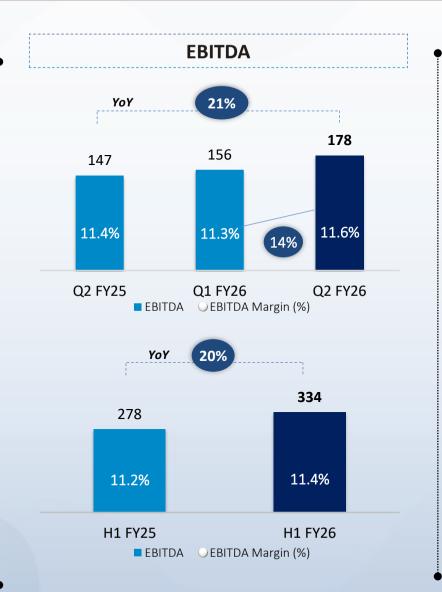
Won a significant order for switches from one of the leading OEM, with another facility scheduled to commence operations in Q4 FY27

## Q2 & H1 FY2026 Financial Highlights

#### **Growth Momentum Continues**







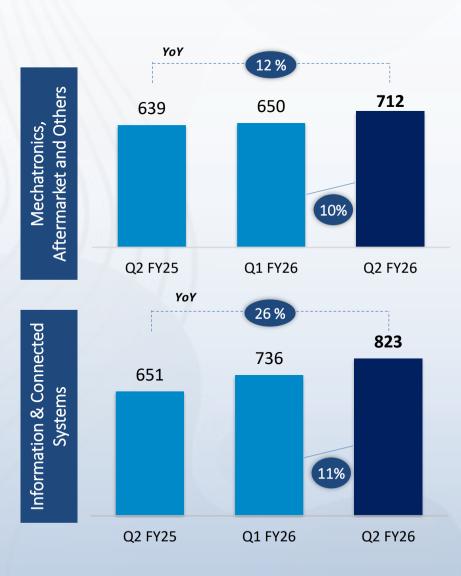


#### **Business Vertical Performance**

#### Q2 and H1 FY2026



Rs. In Crore



#### Mechatronics and Aftermarket:

- Strong demand in domestic 2W segment
- Subdued Export demanded in the European market
- Slowdown in ASEAN Market

#### Information & Connected Systems

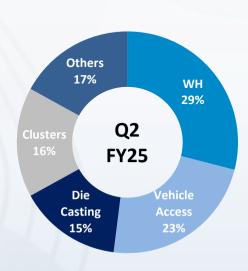
- Strong demand in domestic 2W & CV segment and premiumisation of existing products contributed to the growth
- Revenue growth was driven by strong demand in the wiring harness and instrument cluster businesses.

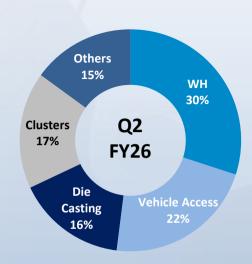


## Revenue Break-Up Q2 FY2026

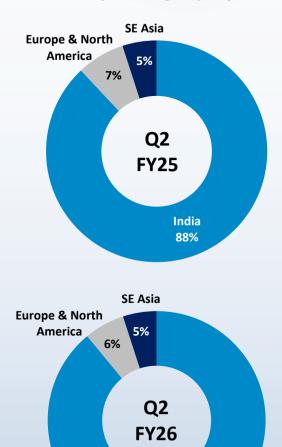


## **By Products**





## By Geography



India

89%

#### **By End Market**









## **Strategic Partnership with FLASH ELECTRONICS**



#### Financial & Other Highlight (FY25)

Revenue

Rs. 1,537 Cr

EBITDA Rs. 223 Cr EBITDA (%)

14.5%

Free Cash Flow Rs. 37 Cr **EV Revenue** 

23%

#### **Business Verticals**







150+ Engineering Headcount

2,500+
Workforce

#### **Manufacturing Facilities**

- 6 Manufacturing facilities in India
- + 2 Manufacturing facilities in Germany and Hungary

## Key Customers

Audi, Bajaj, BMW, BRP Rotax, Ducati, Harley-Davidson, Kawasaki, KTM, Mahindra, Moto-Morini, Piaggio, Porsche, Proton, Royal-Enfield, Suzuki, Tata, Triumph, Volkswagen, Webasto, Yamaha

#### **Product Portfolio**















## Flash Financial Performance (Q2 & H1 FY26)

**Q2 FY26** 

H1 FY26

#### **Revenue from Operations**

**INR 446 Crore** 

**INR 822 Crore** 

#### **EBITDA & Margin**

16.1%

INR 131 Crore 15.9%

#### PAT & Margin

INR 30 Crore 6.8%

INR 52 Crore 6.3%

## **Consolidated Leverage Position**

#### H1 FY2026



Particulars (Rs. Crore)	Mar 31 <sup>st</sup> , 2024	Mar 31 <sup>st</sup> , 2025	Sep 30 <sup>th</sup> , 2025
Net Worth	1,981	2,202	2,440
Long Term Borrowings*	203	528	581
Short Term Borrowings	145	816	702
Gross Debt	348	1,344	1,284
Less: Cash & Cash Equivalents	192	97	118
Net Debt	156	1,247	1,165
Capital Employed	1,789	1,975	2,097
ROCE#	20.0%	19.2%	21.5%
Net Debt / Net Worth	0.1x	0.6x	0.5x
Net Debt / EBITDA	0.3x	1.8x^	1.5x^

	Instrument	Rating	
India Patings 9 Passareh	Term Loan	IND AA / Stable	
India Ratings & Research	Working capital limits (Fund-based and Non-fund-based)	IND AA / Stable / IND A1+	
CRISIL	Long Term	CRISIL AA-/Positive	
CRISIL	Short Term	CRISIL A1+	



## Strategic Priorities to Deliver Strong Growth



Investment in existing Business



## We continue to focus and invest in capabilities to attain leadership position in Adjacent Businesses





Continuously expanding manufacturing capabilities with a capital expenditure of **Rs. 220 crore** in H1 FY26.



Planned capital expenditure of approximately **Rs. 2,000 crore** over the next 5 years



Setting up two new greenfield facilities in Die Casting and one greenfield facility for Instrument Clusters



Land acquired to support future expansion and strengthen regional footprint







Minda Instrument Cluster
Plant Pune





## **Establishing New facilities**

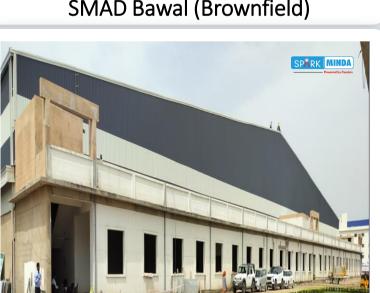




Diecasting Pune - 5<sup>th</sup> Plant



SMAD Bawal (Brownfield)



Minda Toyodenso



Diecasting Gr. Noida – 4<sup>th</sup> Plant



Wiring Harness Component Division





## Strategic Priorities to Deliver Strong Growth



Investment in existing Business



New Product Launch



New Market Export Focus



Premiumization of Existing Products



Investment in R&D

#### **New Product Launch**

## Driving Growth: Entry into New-Age Product Categories



#### Sunroof and PLG

- Secured a first order for sunroof from a leading OEM
- New manufacturing facility coming up in Pune; SOP planned in Q1 FY27



Automotive Sunroof



Power Tail Gate

#### Switches

- Secured a significant order from a leading 2-wheeler OEM
- New manufacturing facility expected to commence operations in H2 FY27



#### **EV Products**

- Technological agreement with SANCO China
- Focus on the localization
- Won multiple orders from various customers
- SOP Started for ECU Connectors



Plastic HV- Connector



Busbar



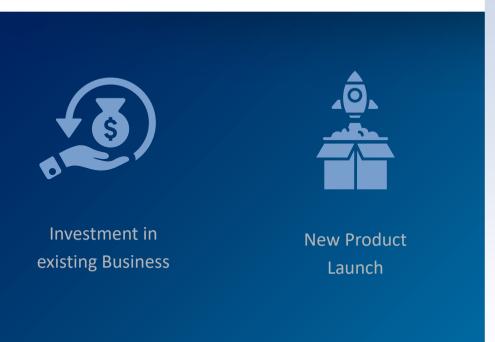
**Charging Interface** 



Battery Pack



## Strategic Priorities to Deliver Strong Growth





New Market Export Focus



Premiumization of Existing Products

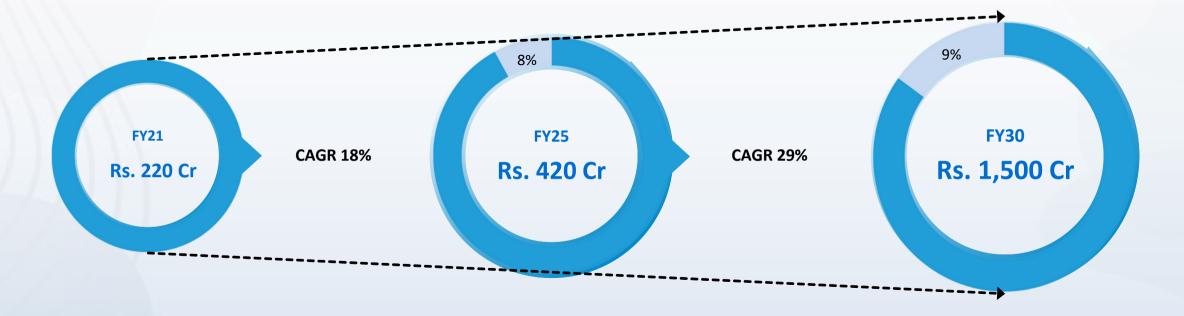


Investment in R&D

### **Accelerating Export Growth to Capture Global Markets**



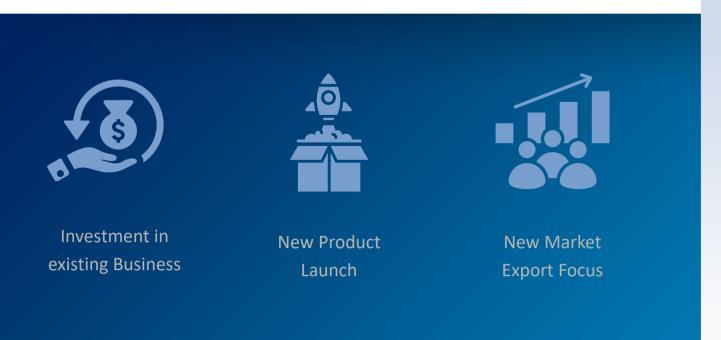
Shifting global trade and a cost advantage position India's auto component industry for healthy export growth.



- > Exports grew 16% YoY in Q2 FY26, driven by increasing traction across international markets
- Strengthening engagement with key OEMs and global partners led to multiple new export orders
- Continued focus on expanding geographic reach and deepening customer relationships to drive export growth



## Strategic Priorities to Deliver Strong Growth





Premiumization of Existing Products



Investment in R&D

#### **Business Segments**

## Transforming Current Business Lines as per Technology Trends





Vehicle Access



Wiring Harness & Connectors



Die Casting & Interior Plastic



**EV Power** Electronics







**Smart PEPS** 



Flush Door System



PLG Cyber Security & E/E **Systems** Architecture

#### **Electrical Distribution** Systems



PDU & **EV HV** BDU Wiring Harness



Smart **EV HV** Junction Connection Box System

#### Connected & Safe Mobility



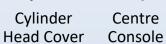
Large Size **Telematics** TFT & Conn.



Sensors for **ADAS** safety, **Systems** ADAS and EVs

#### Light Weight & Sustainable







**Battery** Engine Mounting Tray Bracket

#### **EV Drive Train** Solutions



Off Board Charger



X in 1



Onboard Chargers



EVSC/ **ICCPD** 



## Strategic Priorities to Deliver Strong Growth





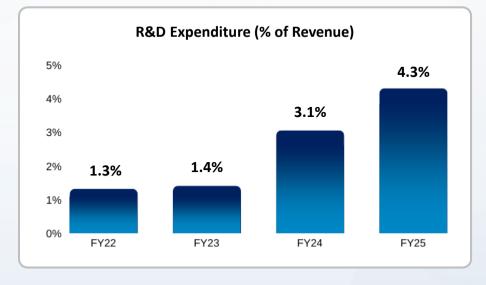
Investment in R&D

## **Innovation & Engineering for New Age Solutions**



#### **R&D Process**

- Transforming from mechatronics to advance technology provider
- Focused towards innovating new technology and developing advance automotive products
- State of art technology center in India
- Best In class testing facilities including EMC/EMC, HIL/SIL, SMT facility and unique design studio



#### **Engineering Capabilities**

**Electronics Hardware** 



**Mechatronics Engineering** 



**Embedded Software** 





Advanced **Engineering Centre** 

Engineering Centre

315+

Patents Filed

900+

**Engineer Headcount** 

Power Electronics &

Vehicle Access



WH Design, E&E Architecture & **Digital Cluster** 







## Transforming Towards Sustainable Mobility





SMGM received GOLD rating in TVSM Sustainability Index Audit (MSI)



Spark Minda (Die Casting Division) has been honoured with the "Strong Commitment Award" at the CII 9th National Energy Efficiency Circle Competition 2025!\* 

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\*\*Page 2.

This recognition celebrates our effective implementation of the ISO 50001 Energy Management System, a vital step in our journey towards decarbonization and environmental sustainability





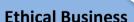
#### **Care For People**

**1,400+ learners trained** on various skill development programs in Q1

MS-CIT Certification for rural youth in computer course in Murbad, Maharashtra

Awareness and accessibility on Menstrual hygiene management to 800+ women inmates of prions in Uttar Pradesh

Through our **Prison Inmate Reform Programme** – Saath, w
e have engaged around 500
Inmates in manufacturing



Spark Minda Sustainable
Procurement Guideline shared
during Supplier's conference

Release of BRSR Report FY 2024-25

Stakeholder management Policy

Quality Management System in accordance with ISO 9001:2015

OHSAS 45001:2018

ISO 14001: 2015

ISO 50001:2011



**1000+** accessible and assistive aid to people with disabilities

**780+** persons with disabilities currently employed across the Group

FICCI Award - Inclusive Development of PwDs category

BVOKAL Award for disability programme - Saksham Parivartan Category

## Responsible Value Chain

Addressed and resolved environmental queries from TVS, HMSI, Mahindra, Tata Motors, Maruti, Hyundai, Ashok Leyland, Brembo, Japan Aviation
Electronics Industry Limited etc. to their satisfaction

Spark Minda has launched the Greenlink Initiative to create a l ow-carbon and resilient supply chain.

Total plantation in Q1 & Q2: 2000+

## **Corporate Social Responsibility**





**BVokal Award- Saksham: Parivartan Category** 



**FICCI Award - Inclusive Development of PWDs** 



Saksham Camp for PwDs- Noida



Saksham camp for PwDs- Pune



CII Award- Best Employer-Inclusive Recruitment (Large Company)



Convocation (Cycle 1): Aakarsshan Centre, Haryana

## **Awards & Achievement** Q2 & H1 FY2026

















- QCFI 20 Awards
- CII 20 Awards
- Others 5 Awards
- Customers 3 Awards



- QCFI 59 Awards
- CII 5 Awards
- Customer 1 Award



- QCFI 37 Awards
- CII 4 Awards
- Others 6 Awards
- Customer 1 Award



- QCFI 16 Awards
- Others 1 Award

#### **Total 178 External Awards received in Q2 FY26**

## Annexures



## **Consolidated Profit & Loss Statement**



Particulars (Rs. Cr)	Q2 FY26	Q2 FY25	YoY%	Q1 FY26	QoQ%	H1 FY26	H1 FY25	YoY%
Revenue from Operations	1,535	1,290	19.0%	1,386	10.8%	2,921	2,482	17.7%
Raw Material	956	812		862		1,818	1,559	
Employee Cost	235	193		227		462	380	
Other Expenses	167	138		141		307	264	
EBITDA	178	147	21.4%	156	13.8%	334	278	20.1%
EBITDA Margin	11.6%	11.4%	22 Bps	11.3%	31 Bps	11.4%	11.2%	23 Bps
Other Income	3	12		3		6	20	
Depreciation	57	51		56		113	97	
EBIT	124	107	15.7%	104	19.6%	227	201	13.0%
EBIT Margin	8.1%	8.3%	(23) Bps	7.5%	59 Bps	7.8%	8.1%	(32) Bps
Finance Cost	31	11		33		64	21	
Profit before share of Profit/(Loss) of associates/JVs and tax	93	96	(3.3) %	71	31.2%	164	180	(9.3) %
PBT Margin	6.0%	7.4%	(139) Bps	5.1%	94 Bps	5.6%	7.3%	(167) Bps
Tax	25	25		19		44	47	1
Share of profit / (loss) in associates / joint ventures (net of tax)	17	4		13		30	5	
Profit after Tax	85	74	13.9%	65	29.6%	150	139	8.2%
PAT Margin %	5.5%	5.8%	(25) Bps	4.7%	80 Bps	5.1%	5.6%	(45) Bps

## **Historical Income Statement**

## Consolidated



Particulars (Rs Cr)	FY21	FY22	FY23	FY24	FY25
Revenue from Operations	2,368	2,976	4,300	4,651	5,056
COGS	1,493	1,876	2,777	2,924	3,146
Gross Profit	875	1,100	1,523	1,727	1,910
Gross Profit Margin	36.9%	36.9%	35.4%	37.1%	37.8%
EBITDA	217	295	461	514	575
EBITDA Margin	9.2%	9.9%	10.7%	11.1%	11.4%
Other Income	33	24	16	16	32
Depreciation	94	112	138	166	204
EBIT	157	207	339	364	403
Finance Cost	36	31	41	56	67
Exceptional Item	-	33	-	-	-
Profit Before Tax	121	209	298	308	336
Tax Expense	31	24	4	83	96
PAT Before Share of Associate and JV	90	185	294	225	239
Share of Associate/JV	4	7	(10)	2	16
PAT and Share of Associate and JV	94	192	285	227	255
PAT Margin	4.0%	6.4%	6.6%	4.9%	5.1%

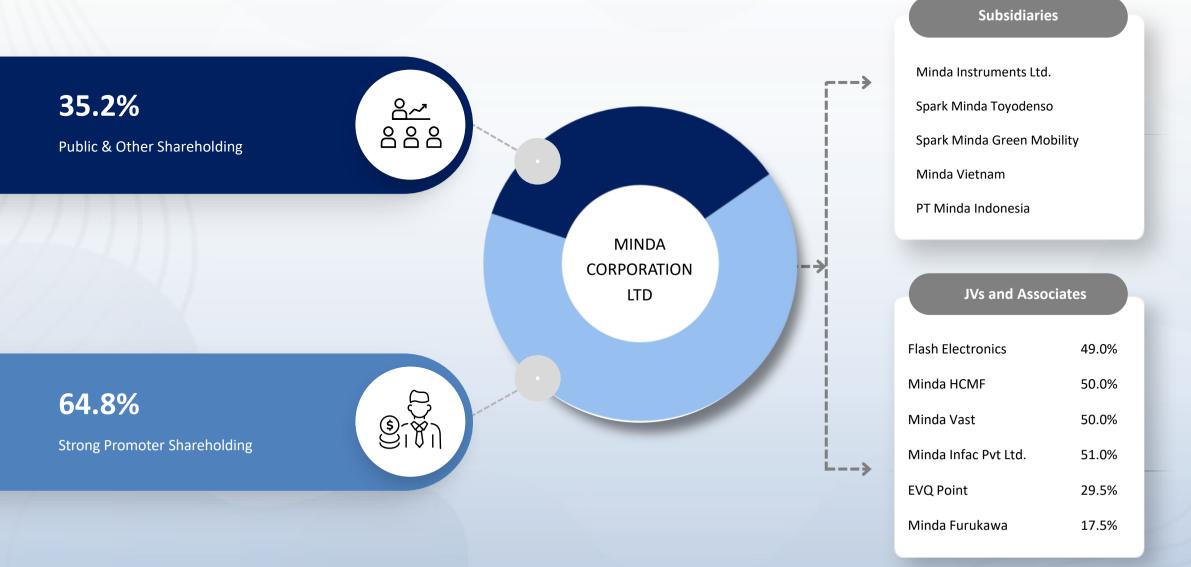
## COMPANY - OVERVIEW

## **Minda Corporation**



## **Schematic Representation of Minda Corporation**





#### **Strategic Partnerships**



#### 10 Strong Partnering with domestic and global clients to drive the automotive transition





















### **Strong Relationship With Marquee Customers Across Segments**











## **Well Diversified Product Range**

### Expanding Core Verticals to Fuel Future Growth





#### **Board of Directors**

#### Guiding The Way Forward





Mr. Ashok Minda
Chairman & GCEO

Over 38 years in the automotive component sector has forged global collaborations and spearheaded sustainable smart mobility projects across multiple countries.



Mr. Aakash Minda
Executive Director

ED of Group; an honours graduate from Cox School of Business and ISB; has over eight years of experience in the automotive sector overseeing global operations.



Mr. N.K. Modi

Executive Director

CS and CA, with over 34 years in the automotive sector, leading critical businesses at Minda Corp for 25 years.



## Ms. Pratima Ram Independent Director

Former CEO of SBI Capital Markets; currently on the board of Cadila Pharma, Manappuram Home Finance, Moneyline Credit, Avaali Solutions, and MIL.



Mr. Gajanan V. Gandhe Independent Director

MBA and MS in Engineering Mechanics; over 34 years of automotive industry experience in the U.S., India, and China.



Mr. Ravi Sud
Independent Director

MBA from IIM-A and certified FCS and AICWA; over 40yrs of experience in automotive industry strategy and financial management.



## Mr. R Laxman Independent Director

CMA and MBA from SPJIMR; 30+yrs experience in finance, strategy, and M&A; currently at More Retail Pvt. Ltd., former Group CFO at Minda Corp.

## **Leadership Team** *Driving Growth*





Ashok Minda

Chairman & GCEO

Over 38 yrs of expertise in the automotive component sector



N.K. Modi

ED & CEO BV5

35+yrs of experience in auto component sector



Sumit Doseja

CEO, SSD

Over 27yrs of experience in the automotive component sector



H.N. Mishra

CEO, Die Castina

32+yrs of experience in automotive and manufacturing sectors



Deepak Arora

CEO, Wiring Harness

26+yrs of expertise in the electronics and semi conductor industry



Sunil Goel

CEO, Aftermarket

20+yrs of experience in Automotive component sector



Aakash Minda

**Executive Director** 

Responsible for Group Marketing, Strategy, and Finance functions



D. Suresh

Group CTO

Over 27+yrs of global and dom estic experience in R&D of Auto Industry



Ajay Agarwal

President Finance &

Strategy

24+yrs of experience in Finance & Strategy



Vinod Raheja

**Group CFO** 

Over 30yrs of experience as CFO in pharma and industrial manufacturing



Joy Panda

Group CMO

20+yrs of expertise in the automotive industry



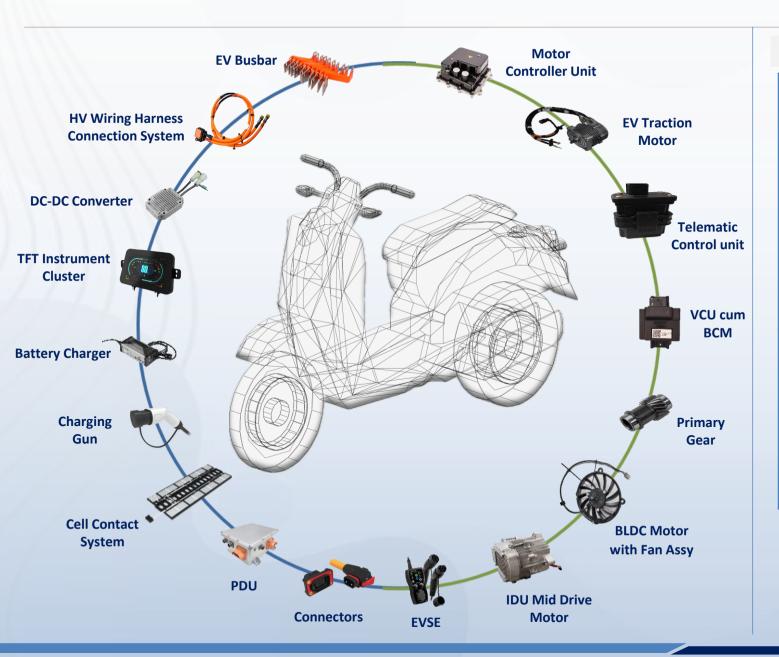
Ajay Singhroha

**Group CHRO** 

24yrs+ of industry experience

#### **Combined Solutions for EV**





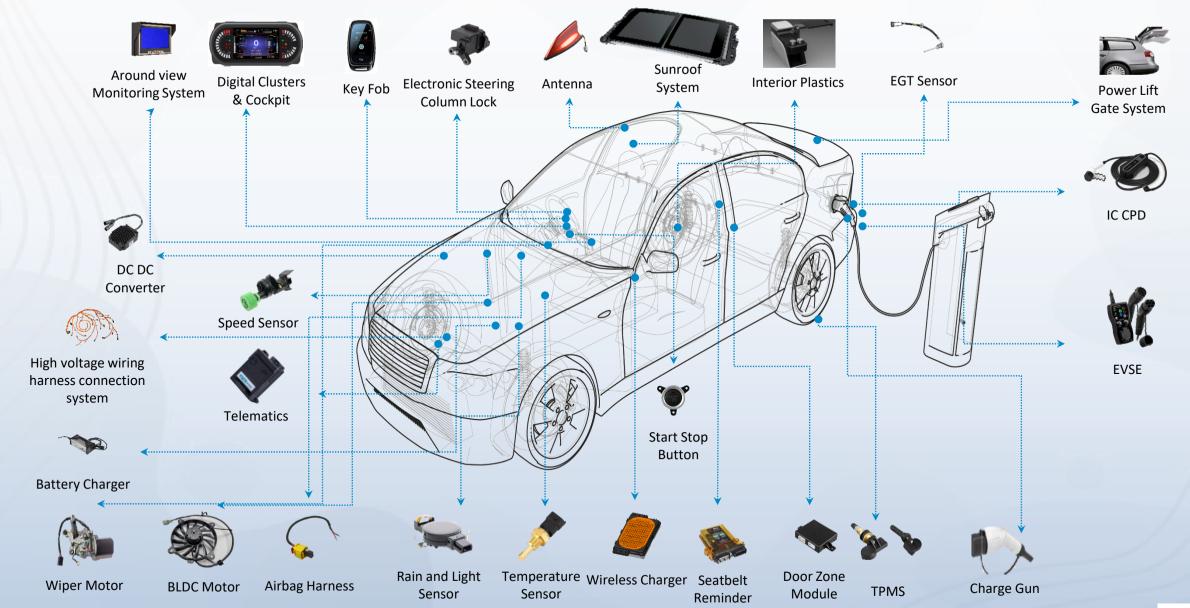
#### EV Kit Value -2W

Offered By	Products	Kit Value (in Rs.)
MCL	<ul> <li>Off Board Battery Charger</li> <li>DC-DC Converter</li> <li>Charging Gun</li> <li>High Voltage Wiring Harness</li> <li>TFT Instrument Cluster</li> <li>Cell Contact System</li> <li>Bus Bar</li> <li>EVSE</li> <li>Charging solutions</li> <li>Battery Telematics</li> </ul>	12,000-15,000
Flash	<ul> <li>EV Traction Motors</li> <li>Motor Controller Unit</li> <li>BLDC Motors with Fan Assy</li> <li>Primary Gears</li> <li>IDU Mid Drive Motors</li> <li>Telematic Control unit</li> <li>Vehicle Control Unit</li> </ul>	18,000-20,000
Kit Val	30,000-35000	

- Product Offered by Flash Electronic
- Product Offered by MCL

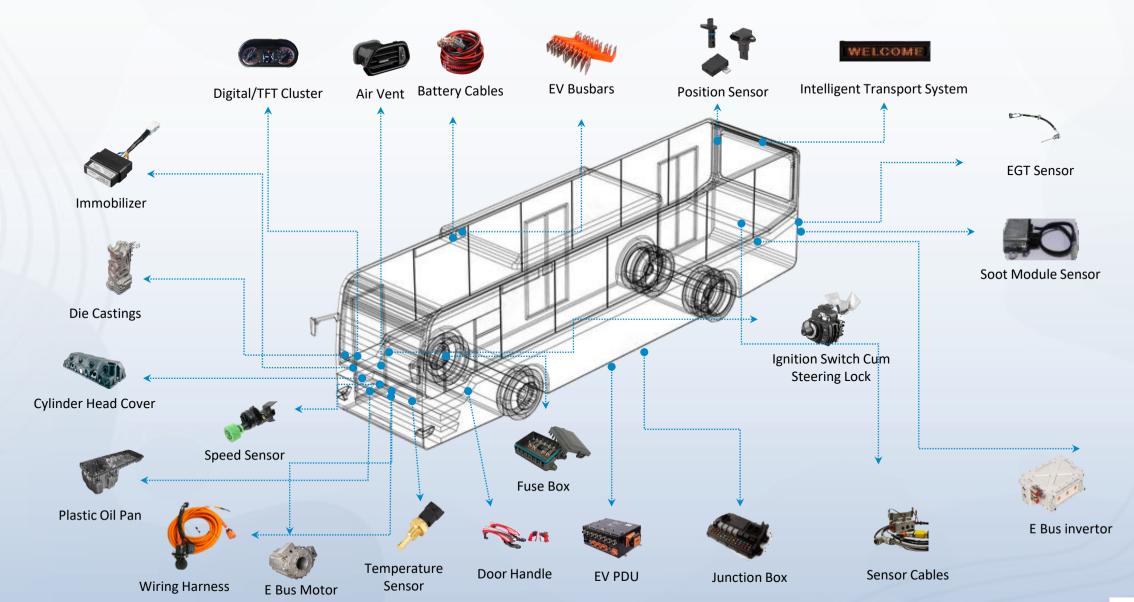
## **Comprehensive Solutions for 4W**





## **Comprehensive Solutions for Commercial Vehicle/Bus**





#### **Disclaimer**



This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Minda Corporation Limited ("Minda Corp" or the Company) future business developments and economic performance.

While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Minda Corp undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.



#### **Corporate Office:**

D-6-11, Sector – 59, Noida,

Uttar Pradesh - 201301

Tel: +91 120-4442500 • Fax: +91 120 4787201

#### **Registered Office:**

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#### INVESTOR RELATIONS CONTACT

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Simran Malhotra / Jatin Babani

**Investor Relations Advisor** 

**Churchgate Partners** 

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