

INVESTOR Presentation

-Q1 FY15-16



ABOUT **PRESTIGE**





Iconic developments like Forum Mall, Prestige Shantiniketan, UB City, Prestige Golfshire etc



Awarded with financial rating of A+ by ICRA



Only CRISIL DA1* rated Developer in India



One of South India's Leading Developers.



Diversified Cash Flows from Various Segments

187

completed projects spanning across 62.36 Mnsf of Developed Area



Excellence across all Real Estate Classes, i.e. Residential, Commercial, Retail & Hospitality

ABOUT PRESTIGE



Strong Associations with Various Banks & FIs



One of the Most Trusted Developers by Land Owners and Customers

67

Ongoing Projects spanning Over 64.86 Mnsf of Area



Stable Cash Flows by way of Annuity Income



Spearheaded by Real Estate Icon, Mr. Irfan Razack & his brothers Mr. Rezwan and Mr.Noaman Razack






Legacy Spanning over

28 YEARS



Strong Joint Venture partners like CapitalLand, RedFort , etc

Business Segments

	RESIDENTIAL	Apartments	Villas	Integrated Townships	Plotted Developments
	COMMERCIAL	Office Space	Built to suit Campuses	SEZs	IT Parks
	RETAIL	Malls			
	HOSPITALITY	Resorts	Serviced Apartments	Hotels	Food Courts
	SERVICES	Sub leasing & fit out services	Interior Design & Execution	Facilities & Property Mgmt	Project & Construction Mgmt Services

Scale of Operations

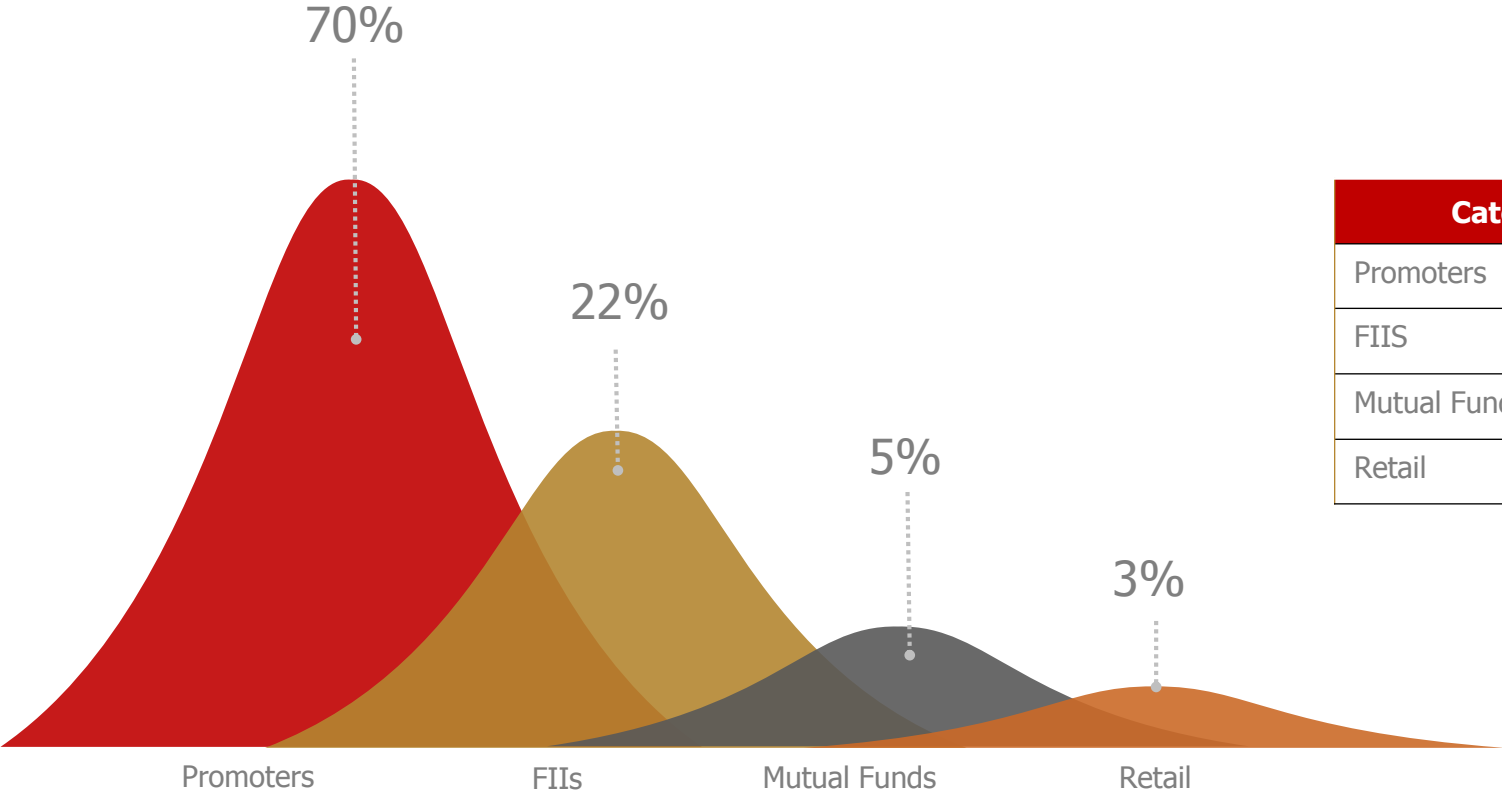


Category	Residential		Commercial		Retail		Hospitality		Plotted Development		Total	
	Number	Area (Mnsft)	Number	Area (Mnsft)	Number	Area (Mnsft)	Number	Area (Mnsft)	Number	Area (Mnsft)	Number	Area (Mnsft)
Completed Projects	68	20.08	99	28.70	6	4.81	6	1.37	8	7.42	187	62.37
Ongoing Projects	52	55.56	6	4.77	6	2.78	3	1.75	0	0	67	64.86
Upcoming Projects	23	31.64	4	6.73	2	2.10	0	0	0	0	29	40.47
Land Bank												51.05
TOTAL	143	107.28	109	40.19	14	9.69	9	3.12	8	7.42	283	218.75

SHAREHOLDING PATTERN



As on 30 June 2015



Category	% Holding
Promoters	70%
FIIS	22%
Mutual Funds	5%
Retail	3%

Board of Directors



Irfan Razack
Chairman & Managing Director



Rezwan Razack
Joint Managing Director



Noaman Razack
Wholetime Director



Uzma Irfan
Additional Director



Jagdeesh K. Reddy
Independent Director



B.G. Koshy
Independent Director



Noor Ahmed Jaffer
Independent Director



Dr. Pangal Ranganath Nayak
Independent Director

Executive Management



Faiz Rezwan
Executive Director-
Contracts & Projects



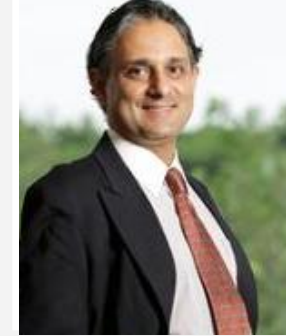
Zackria Hashim
Executive Director- Land
Acquisition



Zaid Sadiq
Executive Director-
Liasion & Hospitality



Anjum Jung
Executive Director- Interior
Design



Omer Bin Jung
Executive Director- Hospitality



Ravinda Jain
Executive Director- Contracts



Arvind Pai
Executive Director- Legal



Nayeem Noor
Executive Director- Public
Relations



V. Gopal
Executive Director-
Projects & Planning



Suresh Singaravelu
Executive Director- Retail,
Hospitality & Business Expansion



Swaroop Anish
Executive Director- Business
Development

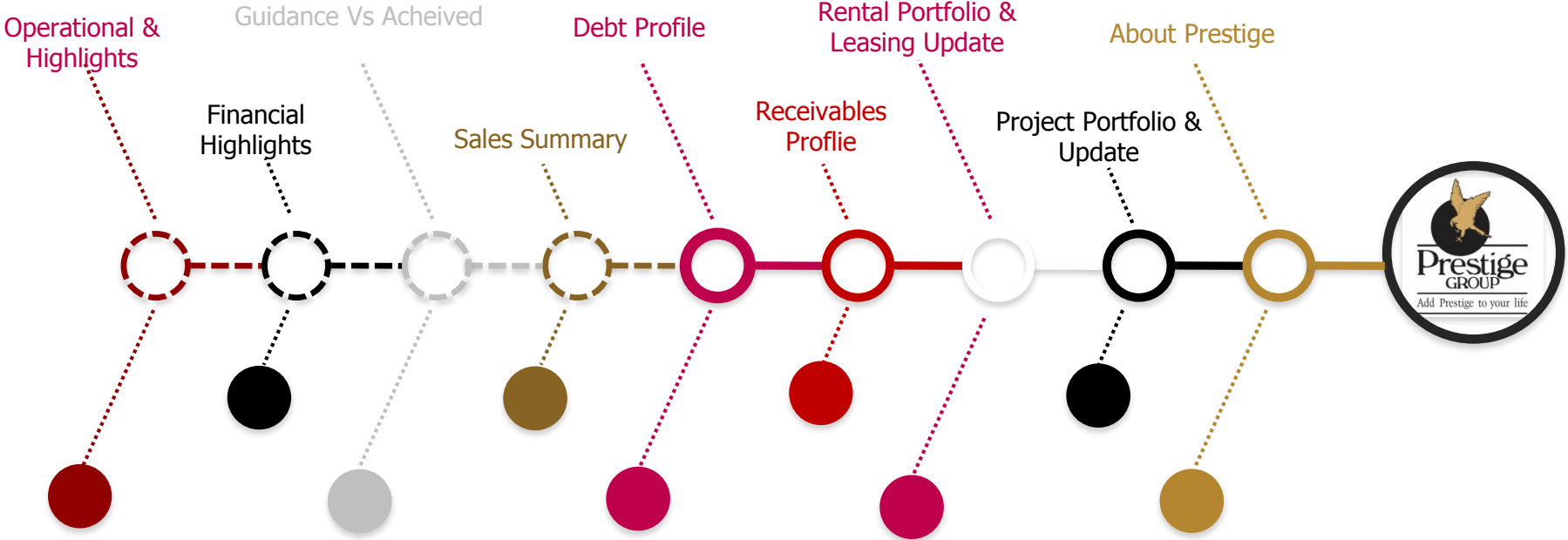


Venkat K Narayan
Executive Director-
Finance & CFO

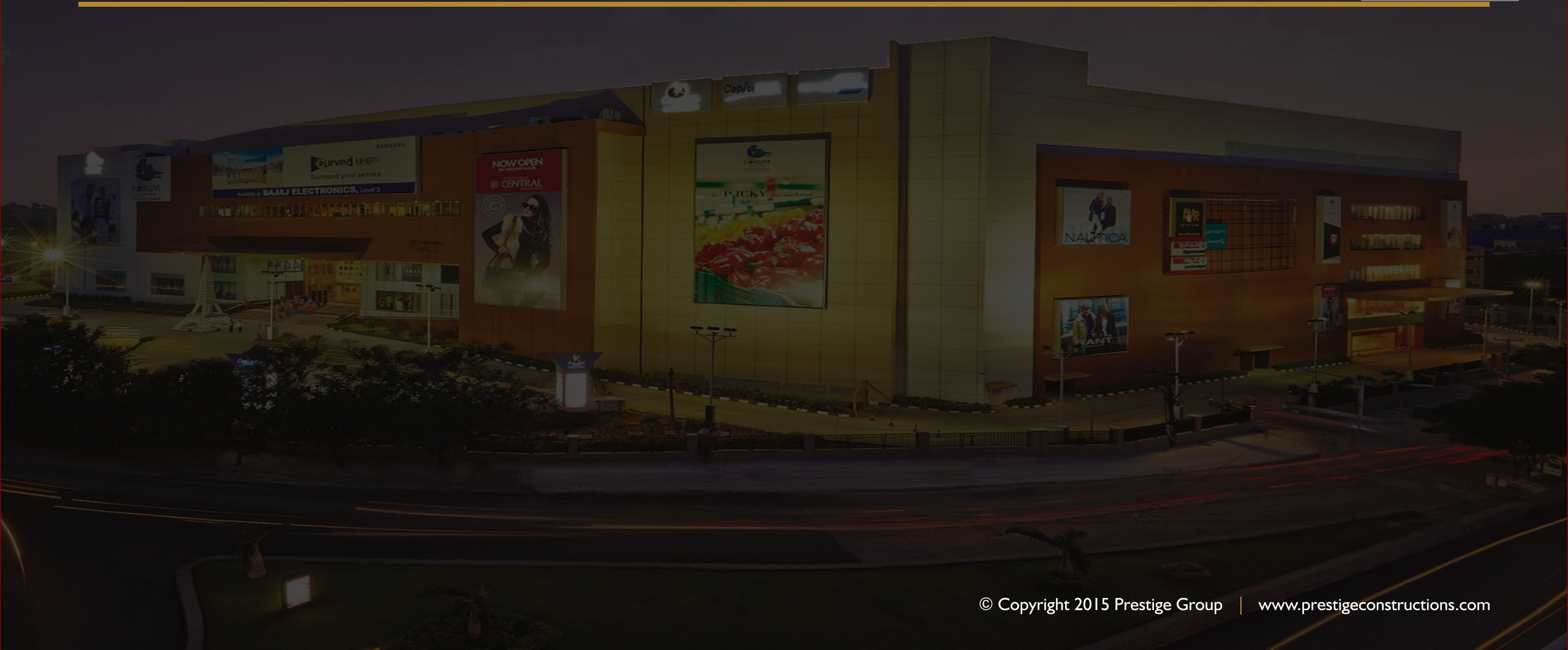
Q1 FY 2015-16



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OPERATIONAL **UPDATE**



Particulars	Quarter I FY16	Quarter I FY15	QI FY16 Vs QI FY15 (% Growth)	Quarter IV FY15	FY15
<u>New Sales - Total</u>					
Amount (Rs. Mn)	6112	14073	-57%	11109	50135
Area (Mnsf)	0.92	2.27	-59%	1.46	7.73
Avg Realization/Sft (Rs)	6643	6200		7626	6489
<u>New Sales - Prestige Share</u>					
Amount (Rs. Mn)	5266	13073	-60%	10064	43624
Area (Mnsf)	0.80	2.08	-62%	1.33	6.69
<u>Collections (Rs. Mn)</u>					
Total Collections	10373	8867	17%	11155	38843
Prestige Share	8445	7607	11%	9047	32316



Operational Highlights

₹ MILLIONS

Particulars	Quarter I FY16	Quarter I FY15	QI FY16 Vs QI FY15 (% Growth)	Quarter IV FY15	FY15
New Leasing					
Total (Mnsf)	0.26	0.69	-62%	0.58	2.73
Prestige Share (Mnsf)	0.08	0.06	35%	0.32	0.48
Rental Income - Prestige Share (Rs. Mn)	990	746	33%	906	3264
Area Delivered (Mnsf)	0.12	3.81	-97%	1.51	8.92
Launches (Mnsf)	0.00	4.60	-100%	7.25	14.63
Unrecognized Revenue (Mnsft)	78122	74908	4%	85254	85254



FINANCIAL **UPDATE**

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Prestige Philadelphia

Financial Highlights- Q1 FY16- Standalone

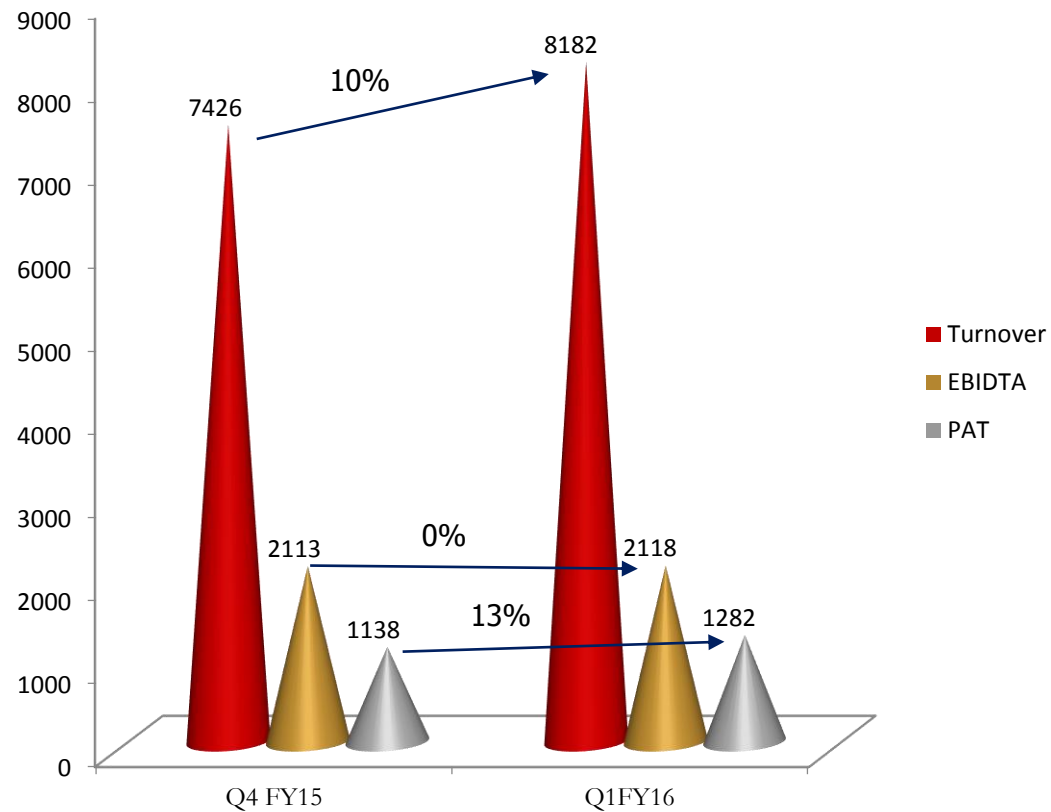
Rs. Mn

Particulars	Quarter I FY16	Quarter I FY15	QI FY16 Vs QI FY15 (% Growth)	Quarter IV FY15	FY15
Turnover (Rs. Mn)	8182	6156	33%	7426	25730
EBIDTA (Rs. Mn)	2118	1895	12%	2113	8210
EBIDTA %	26%	31%		28%	32%
PAT (Rs. Mn)	1282	1041	23%	1138	4142
PAT %	16%	17%		15%	16%
WACC	12.29%	12.84%		12.50%	12.50%
D/E Ratio (Standalone)	0.51	0.45		0.47	0.47
D/E Ratio (Consolidated)	0.79	0.76		0.76	0.76

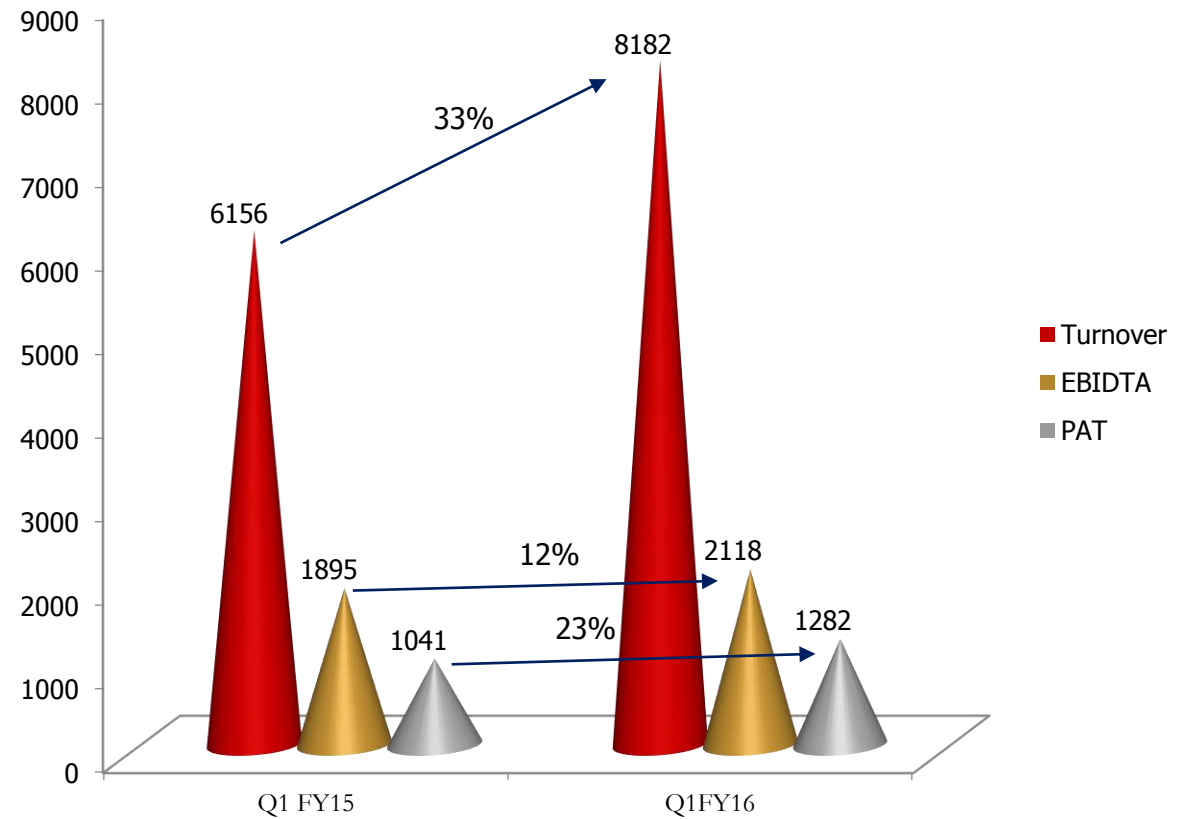
Financial Highlights- Q1 FY16- Standalone

Rs. Mn

Turnover, EBIDTA & PAT (Rs. Mn)



Turnover, EBIDTA & PAT (Rs. Mn)



FINANCIALS- Standalone

Balance Sheet as at **30 June 2015**

Rs. Mn

1

Particulars	As at 30-Jun-15	As at 31-Mar-15
I. EQUITY AND LIABILITIES		
(1) Shareholders' funds		
(a) Share capital	3,750	3,750
(b) Reserves and surplus	36,471	35,195
	40,221	38,945
(2) Non-current liabilities		
(a) Long-term borrowings	3,377	3,363
(b) Deferred tax liabilities (Net)	13	13
(c) Other Long-term liabilities	862	882
(d) Long-term provisions	64	59
	4,316	4,317
(3) Current liabilities		
(a) Short-term borrowings	21,016	19,932
(b) Trade payables	4,297	4,719
(c) Other current liabilities	14,846	16,598
(d) Short-term provisions	1,430	1,482
	41,589	42,731
Total	86,126	85,993

FINANCIALS- Standalone

Balance Sheet as at **30 June 2015**

Rs. Mn

2

Particulars	As at 30-Jun-15	As at 31-Mar-15
II. ASSETS		
(1) Non-current assets		
(a) Fixed assets		
(i) Tangible assets	5,697	5,266
(ii) Intangible assets	25	25
(iii) Capital work-in-progress	2,992	2,813
	8,714	8,104
(b) Non-current investments	10,699	10,644
(c) Deferred tax assets (Net)	-	-
(c) Long-term loans and advances	15,518	15,229
(d) Other non-current assets	808	696
	35,739	34,673
(2) Current assets		
(a) Current investments	1,700	1,700
(b) Inventories	25,003	25,608
(c) Trade receivables	8,212	7,413
(d) Cash and Bank balances	2,568	3,315
(e) Short-term loans and advances	12,509	12,933
(f) Other current assets	395	351
	50,387	51,320
Total	86,126	85,993

FINANCIALS- Standalone

Profit & Loss Account as on **30 June 2015**

Rs. Mn

Particulars	Quarter ended			Year ended
	30-Jun-15	31-Mar-15	30-Jun-14	31-Mar-15
(I) Revenue from Operations	6,959	6,762	5,631	23,743
(II) Other Income	1,223	664	525	1,987
(III) Total Revenue - (I+II)	8,182	7,426	6,156	25,730
(IV) Expenses				
Purchases of Stock of units	-	39	60	569
Cost of sales on projects	4,942	4,059	3,142	12,879
Property and Facilities operating expenses	495	526	329	1,610
Employee benefits expense	335	334	332	1,308
Finance costs	539	524	380	1,883
Depreciation and amortization expense	119	122	92	422
Other expenses	292	355	398	1,154
Total Expenses	6,722	5,959	4,733	19,825
(V) Profit before tax (III-IV)	1,460	1,467	1,423	5,905
(VI) Tax expense	178	329	382	1,763
VII. Profit (Loss) for the period	1,282	1,138	1,041	4,142

FINANCIALS - Key Ratios- Standalone

Rs. Mn

Sl. No.	Particulars	Quarter Ended						Year Ended	
		30-Jun-15	Ratio/%	31-Mar-15	Ratio/%	30-Jun-14	Ratio/%	31-Mar-15	Ratio/%
		(Unaudited)		(Unaudited)		(Unaudited)		(Audited)	
1	Sale of Projects & Property Income	6,959		6,762		5,631		23,743	
2	Other Income	1,223		664		525		1,987	
3	Total Income	8,182		7,426		6,156		25,730	
4	Cost of project sold and property expense	5,437		4,624		3,531		15,058	
5	Gross Margin	1,522	22%	2,138	32%	2,100	37%	8,685	37%
6	Admin, Employee and Selling cost	627		689		730		2,462	
7	EBIDTA	2,118	26%	2,113	28%	1,895	31%	8,210	32%
8	Financial Expenses	539		524		380		1,883	
9	Depreciation	119		122		92		422	
10	Total Expenses	6,722		5,959		4,733		19,825	

FINANCIALS - Key Ratios- Standalone

Rs. Mn

Sl. No.	Particulars	Quarter Ended						Year Ended	
		30-Jun-15	Ratio/%	31-Mar-15	Ratio/%	30-Jun-14	Ratio/%	31-Mar-15	Ratio/%
		(Unaudited)		(Unaudited)		(Unaudited)		(Audited)	
11	PBT	1,460	18%	1,467	20%	1,423	23%	5,905	23%
12	Tax	178		329		382		1,763	
13	PAT	1,282	16%	1,138	15%	1,041	17%	4,142	16%
14	Share of profit / (loss) from associates	-		-		-		-	
15	Minority	-		-		-		-	
14	Profit after tax	1,282		1,138		1,041		4,142	
14	EPS (Annualized) (In Rs)	13.67		12.44		11.90		11.32	
15	Market Price per share	247.20		268.50		250.05		268.50	
16	PE Ratio	18		22		21		24	
17	Market Cap	92,700		100,688		87,518		100,688	
18	Net Worth	40,221		38,945		30,737		38,945	
19	Book Value per share	107		104		88		104	
20	Price to Book Value	2.30		2.59		2.85		2.59	

Financial Highlights- Q1 FY16- Consolidated

Rs. Mn

Particulars	Quarter I FY16	FY15
Turnover (Rs. Mn)	13601	35184
EBIDTA (Rs. Mn)	3399	10925
EBIDTA %	25%	31%
PAT (Rs. Mn)	1404	3667
PAT %	10%	10%

FINANCIALS- Consolidated

Balance Sheet as at **30 June 2015**

Rs. Mn

1

Particulars	As at 30-Jun-15	As at 31-Mar-15
I. EQUITY AND LIABILITIES		
(1) Shareholders' funds		
(a) Share capital	3,750	3,750
(b) Reserves and surplus	35,039	33,757
(c) Capital reserve arising on consolidation	699	699
	39,488	38,206
(2) Minority interest	3,833	3,975
(3) Non-current liabilities		
(a) Long-term borrowings	17,810	17,162
(b) Deferred tax liabilities (Net)	21	21
(c) Other Long-term liabilities	1,862	1,962
(d) Long-term provisions	96	90
	19,789	19,235
(4) Current liabilities		
(a) Short-term borrowings	22,264	21,366
(b) Trade payables	6,528	7,211
(c) Other current liabilities	28,914	31,308
(d) Short-term provisions	2,525	2,257
	60,231	62,142
Total	123,341	123,558

FINANCIALS- Consolidated

Balance Sheet as at **30 June 2015**

Rs. Mn

2

Particulars	As at 30-Jun-15	As at 31-Mar-15
II. ASSETS		
(1) Non-current assets		
(a) Fixed assets		
(i) Tangible assets	25,226	25,033
(ii) Intangible assets	30	28
(iii) Capital work-in-progress	8,130	7,756
	33,386	32,817
(b) Goodwill (arising on consolidation)	5,040	5,040
(c) Non-current investments	1,156	1,087
(d) Deferred tax assets (net)	10	9
(e) Long-term loans and advances	12,207	11,924
(f) Other non-current assets	377	368
	52,176	51,245
(2) Current assets		
(a) Current investments	1,700	1,700
(b) Inventories	41,056	42,598
(c) Trade receivables	9,957	8,840
(d) Cash and Bank balances	5,105	5,368
(e) Short-term loans and advances	12,252	12,788
(f) Other current assets	1,095	1,019
	71,165	72,313
Total	123,341	123,558

FINANCIALS- Consolidated

Profit & Loss Account as on **30 June 2015**

Rs. Mn

Particulars	Qtr ended	Year ended
	30-Jun-15	31-Mar-15
(I) Revenue from Operations	13,425	34,198
(II) Other Income	176	986
(III) Total Revenue - (I+II)	13,601	35,184
(IV) Expenses		
Cost of sales on projects	7,953	15,862
Cost of contractual projects	86	489
Property and Facilities operating expenses	1,142	3,914
Employee benefits expense	597	2,290
Finance costs	872	3,214
Depreciation and amortization expense	367	1,397
Other expenses	424	1,704
Total Expenses	11,441	28,870
(V) Profit before tax (III-IV)	2,160	6,314
(VI) Tax expense	756	2,647
VII. Profit (Loss) for the year	1,404	3,667
Share of profit / (loss) from associates (Net) (VIII)	(25)	7
Profit after tax (before adjustment for Minority interest) (IX = VII - VIII)	1,379	3,674
Share in (profit) / loss to Minority interest (X)	(91)	(351)
Profit after tax and Minority interest (VIII - X)	1,288	3,323

FINANCIALS - Key Ratios- Consolidated

Rs. Mn

Sl. No.	Particulars	Quarter Ended		Year Ended	
		30-Jun-15	Ratio/%	31-Mar-15	Ratio/%
		(Unaudited)		(Audited)	
1	Sale of Projects & Property Income	13,425		34,198	
2	Other Income	176		986	
3	Total Income	13,601		35,184	
4	Cost of project sold and property expense	9,181		20,265	
5	Gross Margin	4,244	32%	13,933	41%
6	Admin, Employee and Selling cost	1,021		3,994	
7	EBIDTA	3,399	25%	10,925	31%
8	Financial Expenses	872		3,214	
9	Depreciation	367		1,397	
10	Total Expenses	11,441		28,870	

FINANCIALS - Key Ratios- Consolidated

Rs. Mn



Sl. No.	Particulars	Quarter Ended		Year Ended	
		30-Jun-15	Ratio/%	31-Mar-15	Ratio/%
		(Unaudited)		(Audited)	
11	PBT	2,160	16%	6,314	18%
12	Tax	756		2,647	
13	PAT	1,404	10%	3,667	10%
14	Share of profit / (loss) from associates	-25		7	
15	Minority	-91		-351	
14	Profit after tax	1,288		3,323	
14	EPS (Annualized) (In Rs)	13.72		9.09	
15	Market Price per share	247.20		268.50	
16	PE Ratio	18		30	
17	Market Cap	92,700		100,688	
18	Net Worth	39,488		38,206	
19	Book Value per share	105		102	
20	Price to Book Value	2.35		2.64	

Business Performance

Completions during **FY16**

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
Quarter I FY16						
1	Prestige Tech Vista	Bengaluru	Residential	0.12	60.00%	0.07
Total- Quarter I				0.12		0.07
Total FY16				0.12		0.07

SALES Summary - Prestige Estates Share

Rs. Mn



Particulars	Q1 FY16			Q1 FY 15			Q4 FY 15			TOTAL FY 2015		
	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value
<u>Residential</u>												
Mid Income Segment	0.64	372	4,320	1.92	1156	11,819	0.94	569	5,828	5.42	3,419	32,236
Premium Segment	0.06	17	701	0.12	38	1,061	0.39	162	4,218	0.81	297	8,436
TOTAL	0.70	389	5,021	2.04	1194	12,880	1.33	731	10,047	6.22	3,716	40,673
<u>Commercial</u>	0.10	0	245	0.04	0	193	0.004	0	17	0.47	0	2,952
GRANDTOTAL	0.80	389	5,266	2.08	1194	13,073	1.33	731	10,064	6.69	3,716	43,625
Realisation per sft (Sale Value/Area)			6,582			6,285			7573			6521

NOTE

- Substantial portion of above sales are yet to come for revenue recognition in the books of accounts since the projects have not reached the threshold limits of 25% completion (excluding land)
- Overall unrecognized revenue in the books of accounts from all the projects as on 30/06/2015 (Sales made and yet to come for recognition) based on POC is approximately Rs. 78,122 million.
- The above sales value and realization are excluding Stamp duty, Registration fee and Taxes. (These exclusions approximately aggregate to around 15% of the sales value).

Unrecognized Revenue From Projects Under Construction

Rs. Mn

1

As on 30 June 2015- Rs 78,122 Mn

Sl.No	Projects	Total sales value of unit sold as at 30-June-2015	Cumulative turnover declared upto 30-June-2015	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
1	Prestige Bellavista	10,107	9,333	774	
2	Prestige Tranquility	9,624	7,313	2,312	
3	Prestige White Meadows-1&2	7,165	5,881	1,284	
4	Prestige Kingfisher Towers	5,841	3,326	2,515	
5	Prestige Golf Shire	5,275	3,865	1,410	
6	Prestige Sunny Side	3,222	2,750	473	
7	Prestige Parkview	1,817	1,615	202	
8	Prestige Royal wood	1,270	949	322	
9	Prestige Garden Bay	1,346	818	528	
10	Prestige Casabella	754	385	369	
11	Prestige Edwardian	400	257	143	
12	Prestige Westholme	119	88	31	

Unrecognized Revenue From Projects Under Construction

Rs. Mn

2

Sl.No	Projects	Total sales value of unit sold as at 30-June-2015	Cumulative turnover declared upto 30-June-2015	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
13	Prestige Ferns Residency	5,312	2,713	2,598	
14	Prestige Mayberry	2,276	1,556	721	
15	Prestige Glen Wood	944	707	237	
16	Prestige West Woods	3,371	1,033	2,338	
17	Prestige Ivy Terraces	1,427	511	916	
18	Prestige Down Town	913	577	336	
19	Prestige Augusta Golf Village	5,749	1,645	4,104	
20	Prestige Misty Waters	3,737	2,280	1,457	
21	Prestige Silver Spring	1,717	318	1,399	
22	Prestige Silver Crest	796	786	10	
23	Prestige Summer Fields	1,090	770	320	
24	Prestige Jade Pavilion	1,943	887	1,056	

Unrecognized Revenue From Projects Under Construction

Rs. Mn

3

Sl.No	Projects	Total sales value of unit sold as at 30-June-2015	Cumulative turnover declared upto 30-June-2015	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
25	Prestige Silver Sun	327	279	48	
26	Prestige Sunrise Park - Phase I & Phase II	9,588	3,916	5,673	
27	Prestige Royale Garden-Phase I & Phase II	2,595	-	2,595	FY 16
28	Prestige Brooklyn Heights	770	-	770	FY 16
29	Prestige Tech Vista	185	-	185	FY 16
30	Prestige Spencer Heights	686	-	686	FY 16
31	Prestige Lakeside Habitat Phase I & II	12,737	-	12,737	FY 16
32	Prestige Falcon City- Phase I & II	15,742	-	15,742	FY 16
33	Prestige Bagmane Temple Bells	3,316	-	3,316	FY 16
34	Prestige Hermitage	60		60	FY 16
35	Prestige Gulmohar	2,071	-	2,071	FY 17
36	Prestige Leela Residences	1,689	-	1,689	FY 17

Unrecognized Revenue From Projects Under Construction

Rs. Mn

4

Sl.No	Projects	Total sales value of unit sold as at 30-June-2015	Cumulative turnover declared upto 30-June-2015	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
37	Prestige déjà vu	491	-	491	FY 17
38	Prestige Kenilworth	682	-	682	FY 17
39	Presige Woodside	41	-	41	FY 17
40	Prestige Pine Wood	672	-	672	FY 17
41	Prestige Woodland Park	1,183	-	1,183	FY 17
42	Prestige High Fields_Phase I	419	-	419	FY 17
43	Prestige Ivy League	398	-	398	FY 17
44	Prestige MSR	231	-	231	FY 17
45	Prestige Northpoint	1,519	-	1,519	FY 17
	Sub Total - A	131,621	54,558	77,063	
B	Commercial Projects				
1	Prestige Platina	4,015	3,156	859	
2	Prestige Trinity Centre	451	251	200	
	Sub Total - B	4,466	3,407	1,059	
	GRAND TOTAL - A+B	136,086	57,964	78,122	

Name of the Project	Opening Balance as at 01-April-2015	New Sales / Adjustment	Amount Realised	Closing Balance as at 30-June-2015
<u>Completed Projects</u>				
Prestige Oasis	375	25	139	261
Prestige Shantiniketan	195	20	63	152
Prestige Neptunes Court Yard	32	19	32	19
Prestige Tech Park Phase - III	168	(1)	58	109
Prestige Technopolis	65	(9)	6	50
Prestige Khoday Tower	280	-	-	280
Prestige Silver Oak	300	23	93	230
Prestige Philadelphia	37	-	-	37
Prestige Plaza	152	-	12	140
Prestige Star	81	-	-	81
Others	20	-	3	17
Sub Total - A	1705	77	406	1376

Note: In addition to the above, there are Land Owner dues to the extent of Rs. 893 mn.

Name of the Project	Opening Balance as at 01-April-2015	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 30-June-2015
Ongoing Projects					
Prestige Edwardian	69	16	3	2	79
Prestige Golfshire	710	120	(4)	188	646
Prestige White Meadows	936	415	246	39	1,066
Prestige Kingfisher Towers	653	192	77	21	747
Prestige Parkview	0	161	129	23	9
Prestige Sunny Side	15	186	113	16	72
Prestige Tranquility	67	433	364	35	101
PrestigeBellavista	643	(236)	(438)	592	253
Prestige Westholme	0	7	4	3	1
Prestige Royal Woods	84	89	18	48	108
Prestige Casabella	2	37	(7)	43	2
Prestige Garden Bay	19	105	23	87	14
Prestige Glenwood	5	73	59	10	8
Prestige Mayberry	19	175	27	135	33

Project Debtors Summary

Rs. Mn

3



Name of the Project	Opening Balance as at 01-April-2015	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 30-June-2015
Ongoing Projects					
Prestige Ferns Residency	50	390	(47)	406	81
Prestige Tech Platina	279	1,640	67	529	1,323
Prestige Ivy Terraces	6	83	(8)	89	7
Prestige West Woods	24	206	32	152	45
Prestige Down Town	219	259	(2)	140	340
Prestige Augusta Golf Village	-	1,645	1,275	361	9
Prestige SilverCrest	29	6	(4)	5	34
Prestige Misty Waters	40	225	(54)	275	44
Prestige Silversprings	19	76	(38)	95	38
Prestige Sunrise Park	-	391	(489)	805	75
Prestige Silver Sun	36	38	1	29	44
Prestige Summerfields	90	104	(11)	160	45
Prestige Jade Pavilion	52	252	(55)	285	74
Prestige Trinity Centre	12	67	52	6	20
Sub Total - B	4,077	7,155	1,336	4,579	5,317

Project Debtors Summary

Rs. Mn

4



Name of the Project	Opening Balance as at 01-April-2015	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 30-June-2015
Other Ongoing Projects					
Prestige Techvista	-	-	-	9	-
Prestige Brooklyn Heights	-	-	-	71	-
Prestige Spencer Heights	-	-	-	3	-
Prestige Lakeside Habitat	-	-	-	987	-
Prestige Royale Gardens	-	-	-	214	-
Prestige Falcon City	-	-	-	1,094	-
Prestige Kenilworth	-	-	-	22	-
Prestige High Fields	-	-	-	47	-
Prestige Ivy League	-	-	-	42	-
Prestige Leela Residences	-	-	-	265	-

Project Debtors Summary

Rs. Mn

5



Name of the Project	Opening Balance as at 01-April-2015	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 30-June-2015
Other Ongoing Projects					
Prestige déjà vu	-	-	-	15	-
Prestige Woodland Park				142	
Prestige Pinewood	-	-	-	133	-
Prestige MSR	-	-	-	28	-
Prestige North Point	-	-	-	76	-
Prestige Trade Towers	-	-	-	19	-
Prestige Wood Side	-	-	-	9	-
Prestige Bagmane Temple Bells	-	-	-	235	-
Prestige Gulmohar	-	-	-	49	-
Sub Total - C	-	-	-	3,460	-
Total (A+B+C)	5,782	7,232	1,336	8,445.00	6,693

Debt Profile

Rs. Mn

Particulars	Standalone	%	Consolidated Loan *	%
Debt as on 30.06.2015				
Secured Loan	24,188	100%	39,846	100%
a. Project Debt - Resi & Comm	11,566	48%	14,639	37%
b. Capex Loans	-		-	
- Office Space	1,905	8%	1,905	5%
- Retail	-	-	457	1%
- Hospitality	2,396	10%	4,304	11%
c. Rental Securitisation Loans	1,808	7%	12,028	30%
d. Receivables discounting loans	6,513	27%	6,513	16%
Unsecured Loan	-	0%	-	0%
Gross Debt	24,188	100%	39,846	100%
Less: Cash & Bank Balances	3,818		5,592	
Net Debt	20,370		34,254	
Networth	40,221		43,321	
Debt Equity Ratio	0.51		0.79	

Note: There is an increase of Rs 15.658 Mn in the secured loan amount due to consolidation of the subsidiary companies. However, we should note that since consolidation is done based on line by line basis as per Accounting Standard 21, 100% of the loan amounts in subsidiaries are added up to standalone loan outstanding. If we consider only proportionate PEPL holding in the subsidiaries the net loan balance will amount to Rs 12,481 Mn as against Rs. 15,658 Mn, resulting in the overall net debt of Rs 31,077 mn (Rs 24,188 + Rs 12,481 – Rs. 5,592) on a consolidated basis resulting in an effective D/E Ratio of 0.72 (Rs. 31,077 / Rs.43,321).

Annualized Projected Exit Rentals for Area Leased

Rs. Mn

Sl. No	Project Name	Segment	Total Leasable Area	PEPL Share of Leasable Area	Area Leased - Prestige Share	Rent Per Sft	Rent P.A (Annualised)
Existing Rental Income as on 30 June, 2015							
1	Prestige Estates Projects Limited	Commercial	1.90	1.90	1.90	38	866
2	West Palm Developers Pvt Ltd	Commercial	0.32	0.19	0.19	35	80
3	Prestige Valley View Estates Pvt Ltd	Commercial	0.01	0.01	0.01	235	23
4	Exora Business Park - Phase I-III	Commercial	2.16	0.70	0.70	50	420
5	ICBI India Pvt Ltd	Commercial	0.05	0.04	0.04	89	40
6	Cessna (B1 to B8)	Commercial	2.77	2.35	2.35	43	1,224
7	Prestige Polygon	Commercial	0.21	0.21	0.21	65	167
8	Forum Vijaya- Commercial	Commercial	0.17	0.08	0.08	40	40
9	Forum Mall	Retail	0.35	0.24	0.24	106	299
10	UB City Retail	Retail	0.13	0.06	0.06	250	169
11	Forum Value Mall	Retail	0.29	0.15	0.15	45	79
12	Forum Vijaya- Retail	Retail	0.66	0.33	0.33	75	298
13	Forum Mall Sujana Hyderabad	Retail	0.85	0.21	0.20	75	177
14	Forum Mall Mangalore	Retail	0.69	0.24	0.24	50	143
Total annualised rentals as on 30 June, 2015			10.54	6.70	6.69		4,027

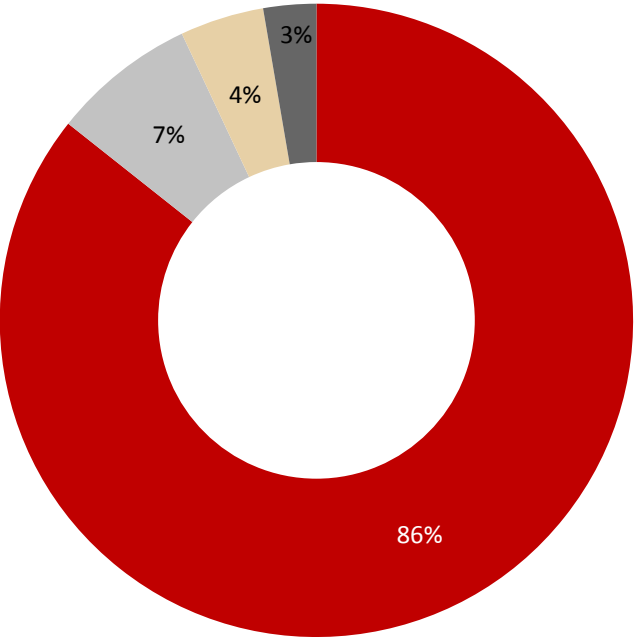
Annualized Projected Exit Rentals for Area Leased

Rs. Mn

Sl. No	Project Name	Segment	Total Leasable Area	PEPL Share of Leasable Area	Area Leased - Prestige Share	Rent Per Sft	Rent P.A (Annualised)
Rental Income by March 2016							
1	SKN Commercial	Commercial	0.44	0.44	0.00	32	169
2	Prestige Polygon	Commercial	0.12	0.12	0.00	65	93
3	Forum Vijaya- Commercial	Commercial	0.02	0.01	0.00	40	5
4	Mysore Central	Retail	0.06	0.04	0.04	60	29
5	Trade Towers	Commercial	0.45	0.20	0.00	85	207
6	Prestige Falcon Towers	Commercial	0.39	0.18	0.00	85	179
Incremental rentals in FY 15-16			1.49	0.99	0.04		683
Total annualised rentals by March 2016			12.03	7.69	6.73		4,709

PROJECT PORTFOLIO & UPDATE

PRODUCT MIX – Segment Wise

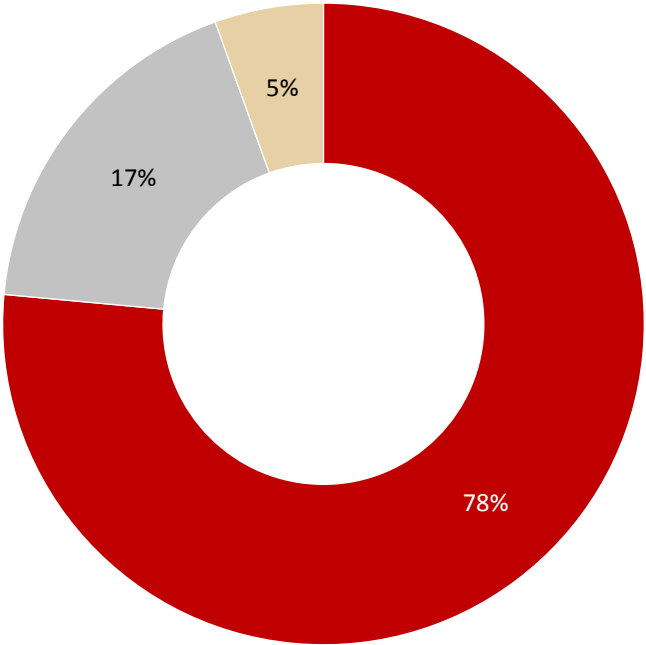


■ Residential ■ Commercial ■ Retail ■ Hospitality

ONGOING PROJECTS

TOTAL AREA – 64.86 MNSF

Segment	No. of Projects	Developable Area (Mnsf)
Residential	52	55.56
Commercial	6	4.77
Retail	6	2.78
Hospitality	3	1.75
Total	67	64.86



■ Residential ■ Commercial ■ Retail

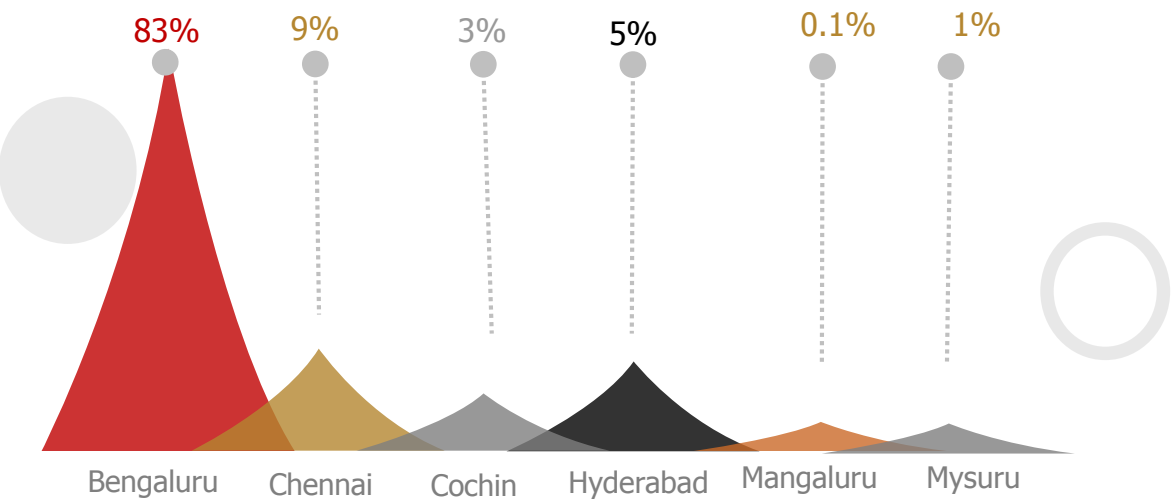
UPCOMING PROJECTS

TOTAL AREA – 40.46 MNSF

Segment	No. of Projects	Developable Area (Mnsf)
Residential	23	31.64
Commercial	4	6.73
Retail	2	2.10
Total	29	40.46

Product Mix – Geography Wise

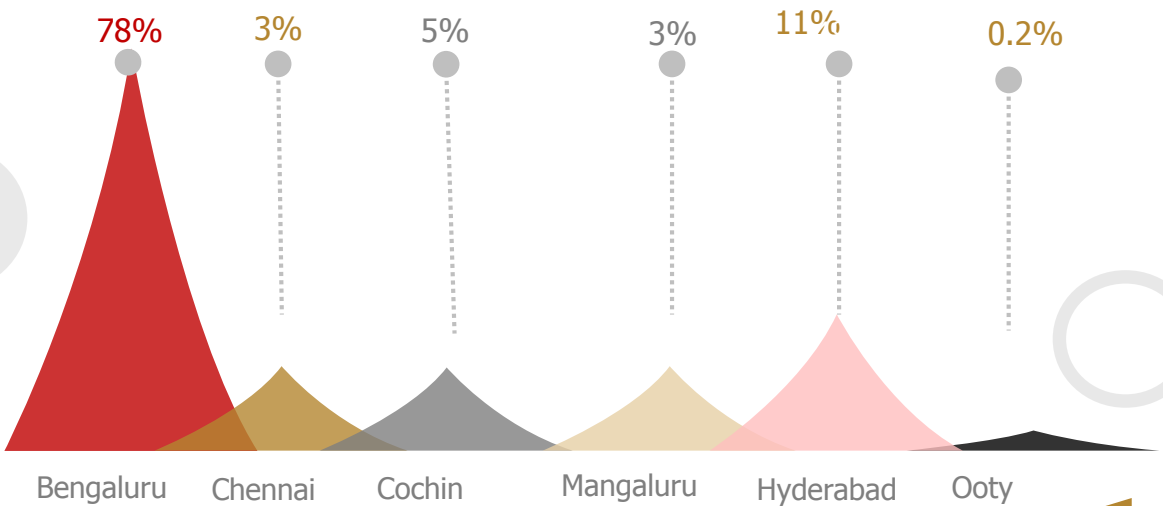
Ongoing Projects **Total Area – 64.86 Mnsf**



City	No. of Projects	Developable Area (Mnsf)
Bengaluru	54	53.61
Chennai	3	5.74
Cochin	4	1.75
Hyderabad	3	3.04
Mangaluru	1	0.06
Mysuru	2	0.66
Total	67	64.86

Upcoming Projects **Total Area – 40.46 Mnsf**

City	No. of Projects	Developable Area (Mnsf)
Bengaluru	20	31.55
Chennai	2	1.02
Cochin	2	1.95
Mangaluru	3	1.23
Hyderabad	1	4.65
Ooty	1	0.07
Total	29	40.46



Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
1	Prestige Golfshire- Villas	Bengaluru	1.75	100.00%	1.75	228	228
2	Prestige White Meadows -1	Bengaluru	1.07	100.00%	1.07	163	163
3	Prestige White Meadows -2	Bengaluru	1.16	62.50%	0.73	191	119
4	Kingfisher Towers	Bengaluru	1.09	45.51%	0.50	82	42
5	Prestige Royal Woods	Hyderabad	0.63	50.00%	0.32	152	76
6	Prestige Edwardian	Bengaluru	0.07	100.00%	0.07	12	12
7	Prestige Hermitage	Bengaluru	0.23	50.00%	0.12	26	13
8	Prestige Tranquility	Bengaluru	4.57	100.00%	4.57	2,368	2,368
9	Prestige Park View	Bengaluru	0.93	71.00%	0.66	376	269
10	Prestige Bella Vista	Chennai	5.04	60.00%	3.02	2,613	1,567
11	Prestige Sunny Side	Bengaluru	0.98	100.00%	0.98	395	395
12	Prestige Garden Bay	Bengaluru	0.64	72.00%	0.46	184	133
13	Prestige Glen Wood	Bengaluru	0.37	65.00%	0.24	116	75
14	Prestige Mayberry-1	Bengaluru	0.12	75.00%	0.09	40	30

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
15	Prestige Mayberry-2	Bengaluru	0.39	60.39%	0.24	126	76
16	Prestige Silver Crest	Bengaluru	0.25	92.35%	0.23	122	113
17	Prestige Summer Fields	Bengaluru	0.31	50.85%	0.16	83	42
18	Prestige Silver Sun	Bengaluru	0.21	33.60%	0.07	102	34
19	Prestige Hillside Retreat	Bengaluru	0.11	75.00%	0.08	58	44
20	Prestige Ferns Residency	Bengaluru	3.29	62.00%	2.04	1,483	920
21	Prestige Misty Waters	Bengaluru	1.02	51.00%	0.52	558	285
22	Prestige West Holmes	Mangaluru	0.06	65.00%	0.04	20	13
23	Prestige Brooklyn Heights	Bengaluru	0.27	62.00%	0.16	94	59
24	Prestige Spencer Heights	Bengaluru	0.11	100.00%	0.11	34	34
25	Prestige Royale Garden - Phase I	Bengaluru	0.43	68.50%	0.29	384	263
26	Prestige Sunrise Park - Phase I	Bengaluru	1.69	99.00%	1.67	1,046	1,036
27	Prestige West Woods	Bengaluru	1.02	60.00%	0.61	574	341

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
28	Prestige Augusta Golf Village	Bengaluru	1.38	67.00%	0.92	460	308
29	Prestige Casabella	Bengaluru	0.48	75.00%	0.36	210	158
30	Prestige Jade Pavilion	Bengaluru	0.68	46.91%	0.32	266	125
31	Prestige Royale Gardens - Phase II	Bengaluru	2.46	68.50%	1.69	1312	905
32	Prestige Sunrise Park - Phase II	Bengaluru	1.58	99.00%	1.56	864	864
33	Prestige Silver Spring	Chennai	0.49	27.54%	0.14	125	34
34	Prestige Down Town	Chennai	0.21	100.00%	0.21	84	84
35	Prestige Thomson	Cochin	0.55	25.00%	0.14	238	59.5
36	Prestige Ivy Terraces	Bengaluru	0.57	62.00%	0.35	315	195
37	Prestige Lakeside Habitat- Phase I & II	Bengaluru	5.60	69.30%	3.88	2488	1742
38	Prestige Falcon City Phase I	Bengaluru	4.57	51.00%	2.33	1890	964
39	Prestige Bagmane Temple Bells	Bengaluru	1.55	70.00%	1.09	968	678
40	Prestige Gulmohar	Bengaluru	0.87	51.00%	0.44	404	206
41	Prestige Leela Residences	Bengaluru	0.36	60.00%	0.22	88	54

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
42	Prestige Ivy League	Hyderabad	0.86	60.00%	0.52	349	209
43	Prestige High Fields_Phase I	Hyderabad	1.55	68.34%	1.06	665	454
44	Prestige North Point	Bengaluru	0.40	51.00%	0.21	184	94
45	Prestige Pine Wood	Bengaluru	0.62	44.00%	0.27	256	113
46	Prestige Woodland Park	Bengaluru	0.38	50.00%	0.19	166	83
47	Prestige Woodside	Bengaluru	0.42	60.00%	0.25	138	83
48	Prestige MSR	Bengaluru	0.19	65.00%	0.12	100	65
49	Prestige Bougainvillea Platinum	Bengaluru	0.13	60.00%	0.08	22	13
50	Prestige Falcon City Phase II	Bengaluru	1.52	35.70%	0.54	630	225
51	Prestige Déjà vu	Bengaluru	0.15	48.00%	0.07	40	23
52	Prestige Kenilworth	Bengaluru	0.19	40.00%	0.08	42	18
Total - A			55.56		37.84	23,934	16,506

Ongoing Projects

Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Cessna Business Park B9-B11	Bengaluru	2.94	85.00%	2.50
2	Prestige Trade Towers	Bengaluru	0.61	45.00%	0.27
3	Prestige TMS Square	Cochin	0.17	58.00%	0.10
4	Prestige Trinity Centre	Bengaluru	0.45	26.84%	0.12
5	Prestige Falcon Towers	Bengaluru	0.49	45.00%	0.22
6	Prestige Saleh Ahmed	Bengaluru	0.11	50.00%	0.06
	Total - B		4.77		3.27

Ongoing Projects

Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Forum Shantiniketan	Bengaluru	1.06	65.00%	0.69
2	Forum Mysore	Mysure	0.55	50.99%	0.28
3	Prestige TMS Square	Cochin	0.12	58.00%	0.07
4	Forum Thomsun	Cochin	0.91	25.00%	0.23
5	Prestige Mysore Central	Mysure	0.11	65.00%	0.07
6	Prestige Cube	Bengaluru	0.03	100.00%	0.03
	Total - C		2.78		1.37

Ongoing Projects

Hospitality

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No. of Keys
1	Conrad (Hilton)	Bengaluru	0.45	100.00%	0.45	285
2	Marriott Hotel + Convention Centre	Bengaluru	0.58	100.00%	0.58	307
3	Sheraton Hotel & Convention Center	Bengaluru	0.72	100.00%	0.72	365
	Total - D		1.75		1.75	957
	GRAND TOTAL - A+B+C+D		64.86		44.23	

Upcoming Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Hillside Gateway (Kakanad)	Cochin	1.55	70.00%	1.09
2	Prestige Greenmoor	Bengaluru	0.39	25.00%	0.10
3	Prestige Hillcrest	Ooty	0.07	50.00%	0.04
4	Prestige Lakeside Habitat Phase III	Bengaluru	2.80	69.30%	1.94
5	Prestige Primerose Hills	Bengaluru	2.04	62.00%	1.26
6	Prestige Park Square	Bengaluru	0.65	35.70%	0.23
7	Roshanara Property	Bengaluru	0.22	100.00%	0.22
8	Mangaluru Villas	Mangaluru	0.14	68.00%	0.09
9	Prestige Kew Gardens	Bengaluru	2.00	60.00%	1.20
10	Prestige Avalon	Bengaluru	0.08	40.00%	0.03
11	Prestige Fountain Blue	Bengaluru	0.20	60.00%	0.12
12	Prestige Dolce Vita	Bengaluru	0.22	60.00%	0.13
13	Prestige Sycamore	Bengaluru	2.30	51.00%	1.17

Upcoming Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
14	Prestige Courtyards	Chennai	0.90	70.00%	0.63
15	Prestige South Woods (Lake Ridge)	Bengaluru	1.99	66.70%	1.33
16	Prestige Cosmopoliton	Chennai	0.12	100.00%	0.12
17	Prestige Bejai Property	Mangaluru	0.89	70.00%	0.62
18	Prestige Jindal Property	Bengaluru	4.65	73.00%	3.40
19	Kadri Mangalore Property	Mangaluru	0.20	60.00%	0.12
20	Prestige High Fields Phase II	Hyderabad	4.65	68.34%	3.18
21	Bannerghatta Property	Bengaluru	0.58	51.00%	0.30
22	Dollars Colony Property	Bengaluru	0.44	60.00%	0.26
23	Prestige Song of South	Bengaluru	4.56	69.04%	3.15
	Total - A		31.64		20.7

Upcoming Projects

Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Technostar	Bengaluru	1.65	51.00%	0.84
2	Prestige Tech Cloud	Bengaluru	2.81	73.93%	2.08
3	Prestige Tech Park IV	Bengaluru	1.25	90.00%	1.13
4	Prestige Tech Pacifica Park (ORR)	Bengaluru	1.02	62.95%	0.64
	Total - B		6.73		4.69

Upcoming Projects

Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Hillside Gateway (Kakanad)	Cochin	0.40	76.50%	0.31
2	Falcon City Forum Mall	Bengaluru	1.70	51.00%	0.87
	Total - C		2.10		1.18
	GRAND TOTAL - A+B+C		40.46		26.60

Land Bank & Projects Under Planning

Sl. No	Entity Name	Location	Land Area (Acres)	Economic Interest	PEPL Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi	142.74	100.00%	142.74
2	Prestige Projects Pvt Ltd	Bengaluru	168.00	32.68%	54.90
3	Prestige Garden Resorts Pvt Ltd	Bengaluru	7.00	100.00%	7.00
4	Prestige Estates Projects Ltd	Bengaluru/Chennai	87.34	60.46%%	52.80
5	Village D Nandi Pvt Ltd	Bengaluru	22.95	100.00%	22.95
6	Prestige Nottinghill Investments	Bengaluru	18.66	51.00%	9.52
7	Eden Investments	Goa	74.13	77.50%	57.45
Total			520.82		347.36

*Potential developable area- 51.05 Mnsft (Prestige Share- 34.05 Mnsft)

AWARDS & RECOGNITION- Received during the quarter

Images Shopping Center Awards



**Forum Koramangala
Most Admired Shopping
Centre of the Year:
Best ROI Real Estate**



**Forum Sujana Mall
Most Admired Shopping
Centre Launch of the year**



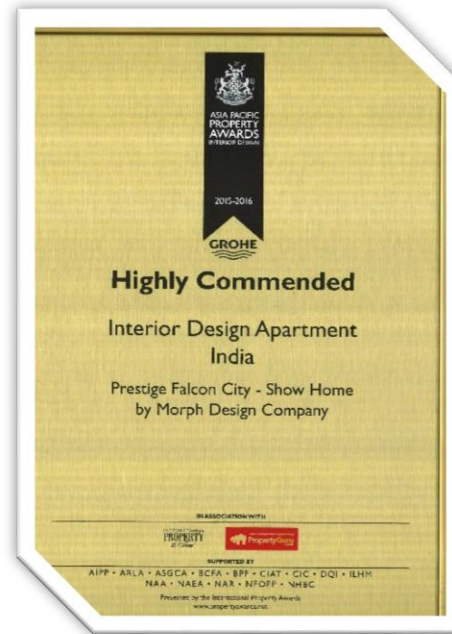
**Forum Vijaya Mall
Most Admired Socially
responsible shopping center
of The Year**

AWARDS & RECOGNITION- Received during the quarter

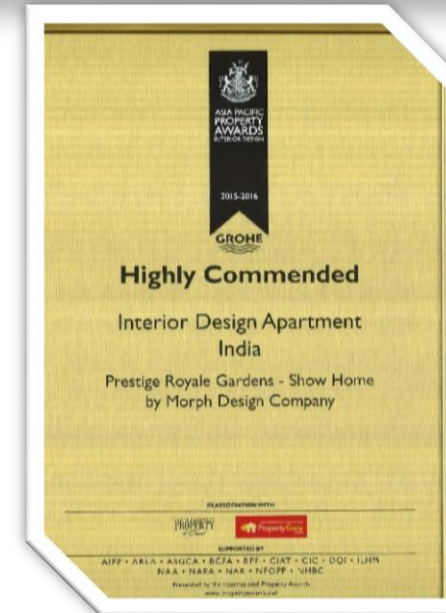
Asia Pacific International Property Awards



**Prestige Lakeside Habitat
Show Home category-
Morph Design Co
(five star rating)**



**Prestige Falcon City
Show Home category
Morph Design co**



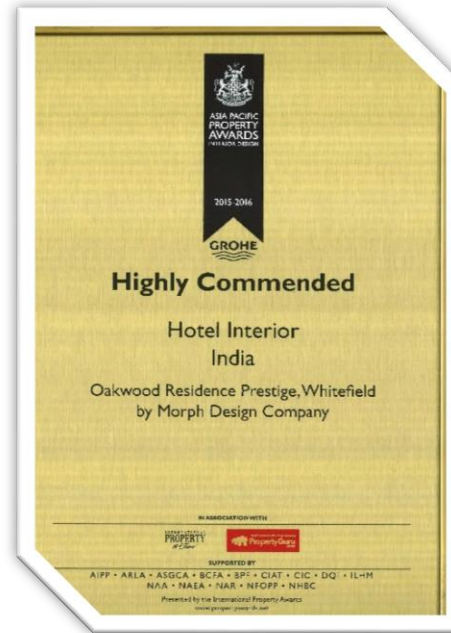
**Prestige Royale Gardens
Show Home Category
Morph Design Co**

AWARDS & RECOGNITION- Received during the quarter

Asia Pacific International Property Awards



**Sublime gallery
Retail category
Morph Design Co**



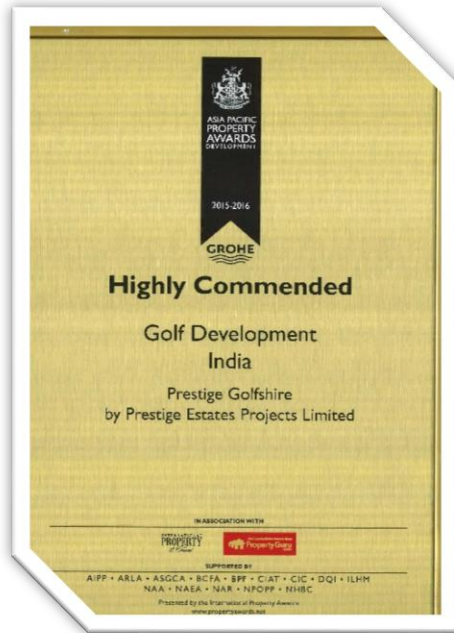
**Oakwood Residence Prestige
Hotel Interior Category
Morph Design co**



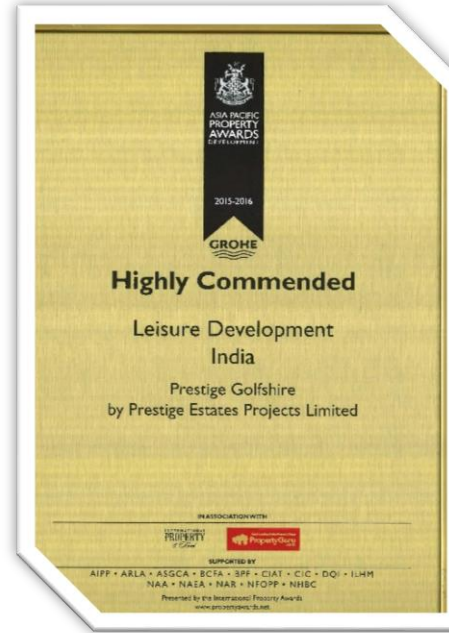
**www.prestigeconstructions.com
Prestige Group website
website category**

AWARDS & RECOGNITION- Received during the quarter

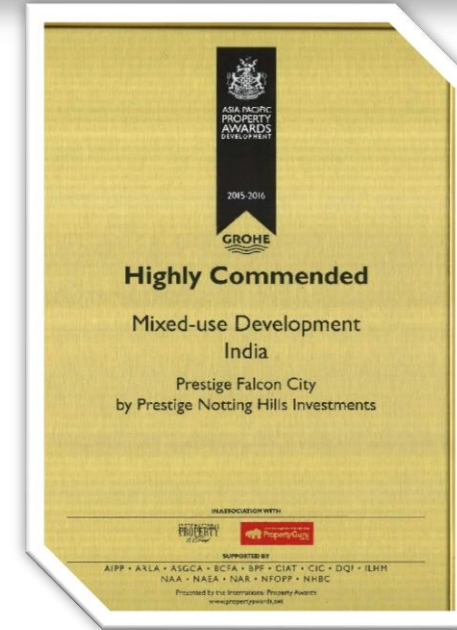
Asia Pacific International Property Awards



**Prestige Golfshire
Golf Development Category
Prestige Group**



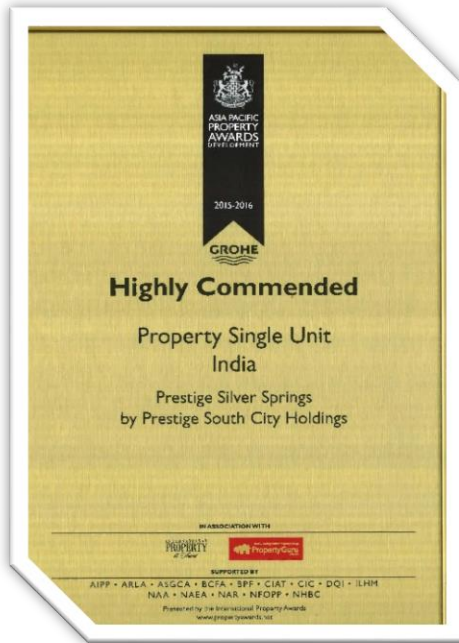
**Prestige Golfshire
Leisure Development Category
Prestige Group**



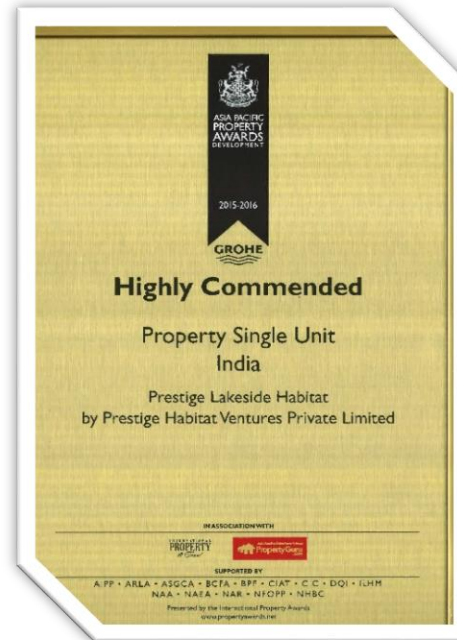
**Prestige Falcon City
Mixed Use development category
Prestige Group**

AWARDS & RECOGNITION- Received during the quarter

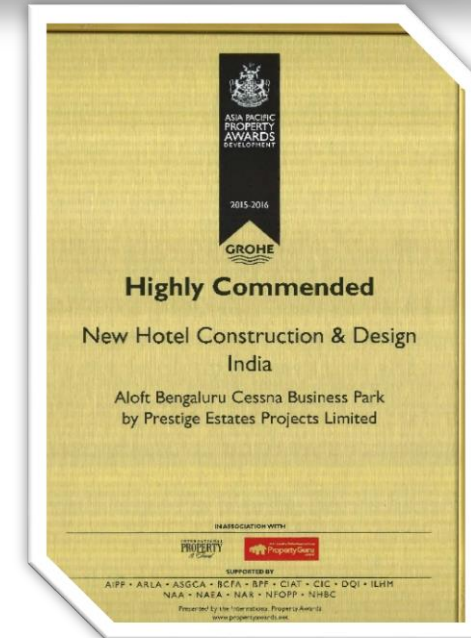
Asia Pacific International Property Awards



**Prestige Silver Springs
Property Single Unit category
Prestige Group**



**Prestige Lakeside Habitat
Property Single unit category
Prestige Group**



**Aloft Bengaluru Cessna Business Park
New Hotel construction & Design
Prestige Group**

AWARDS & RECOGNITION- Received during the quarter



**D&B Awards
Top Indian Company
Under Real Estate
Category**



**Bangalore Hot 50 Brands 2015
Prestige Group
Large Organization Category**

PROJECT SNAPSHOT

A Virtual Tour

PROJECT SNAPSHOTS – Residential Projects



Prestige Ferns Residency



Prestige Park View

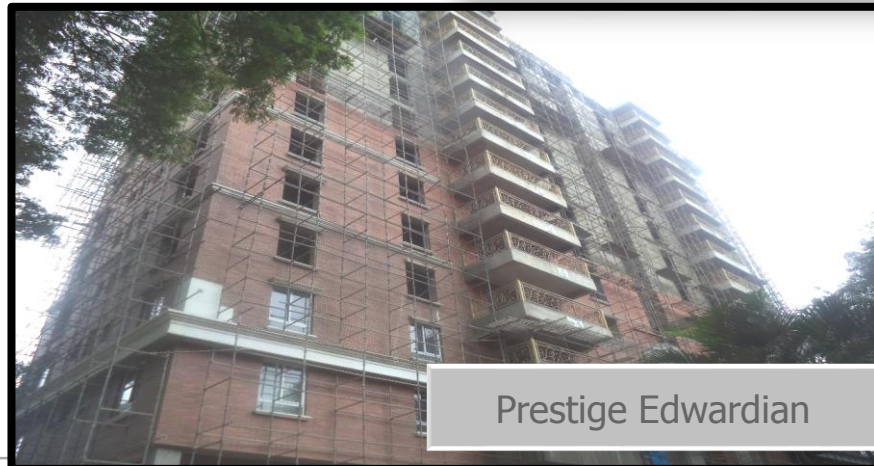


Prestige Bella Vista



Prestige Casabella

PROJECT SNAPSHOTS – Residential Projects



PROJECT SNAPSHOTS – Residential Projects



Prestige Glenwood



Prestige Downtown



Prestige Mayberry



Prestige Sunny Side

PROJECT SNAPSHOTS – Residential Projects



Prestige Hermitage



Kingfisher Towers

PROJECT SNAPSHOTS - Commercial Projects



Prestige Trinity Centre



Prestige Falcon Tower



Prestige Trade Towers

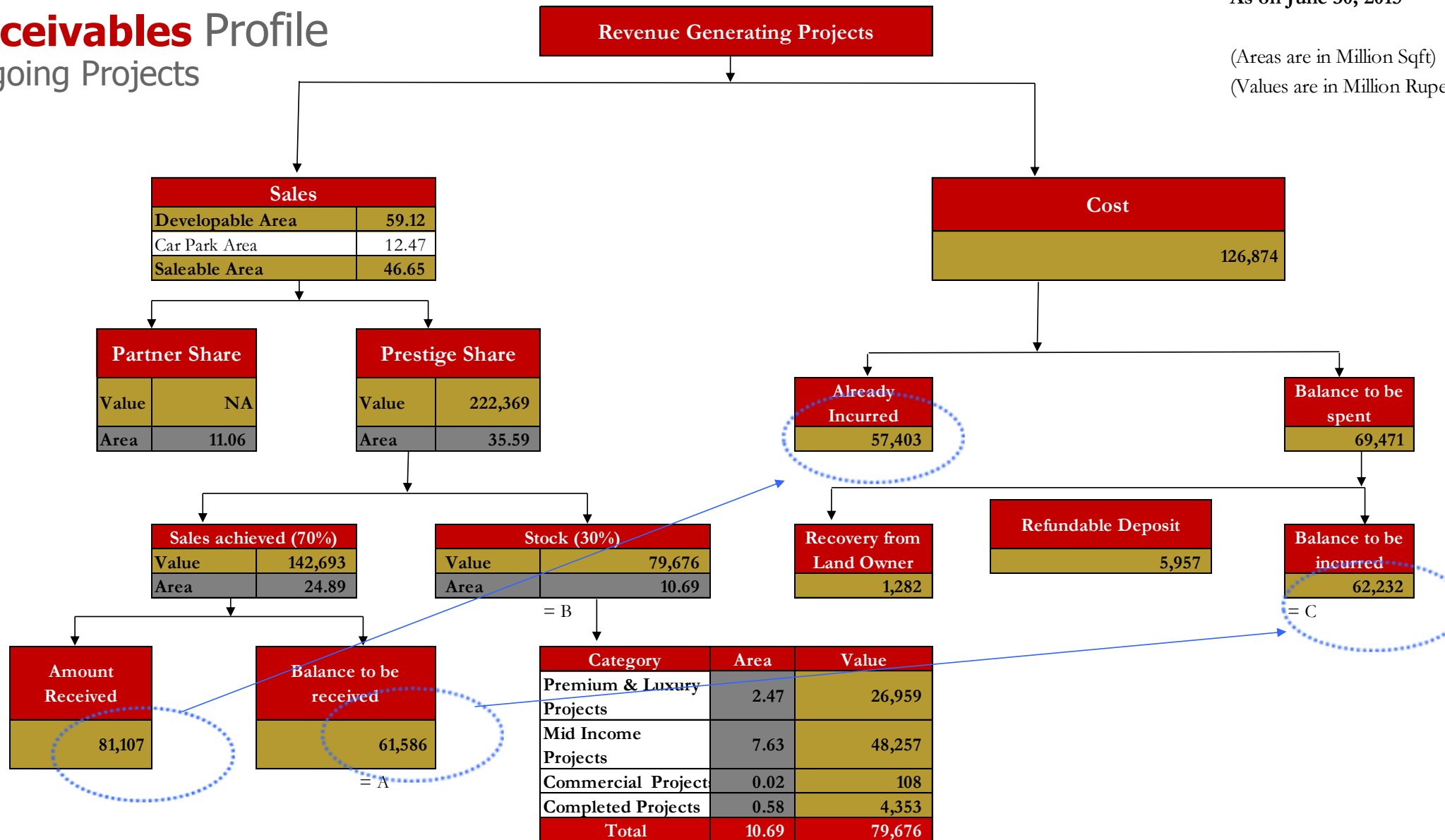
Receivables Profile

Ongoing Projects

As on June 30, 2015

(Areas are in Million Sqft)

(Values are in Million Rupees)



Net Cash Flows of Ongoing Projects:

79,030 = (A+B-C)

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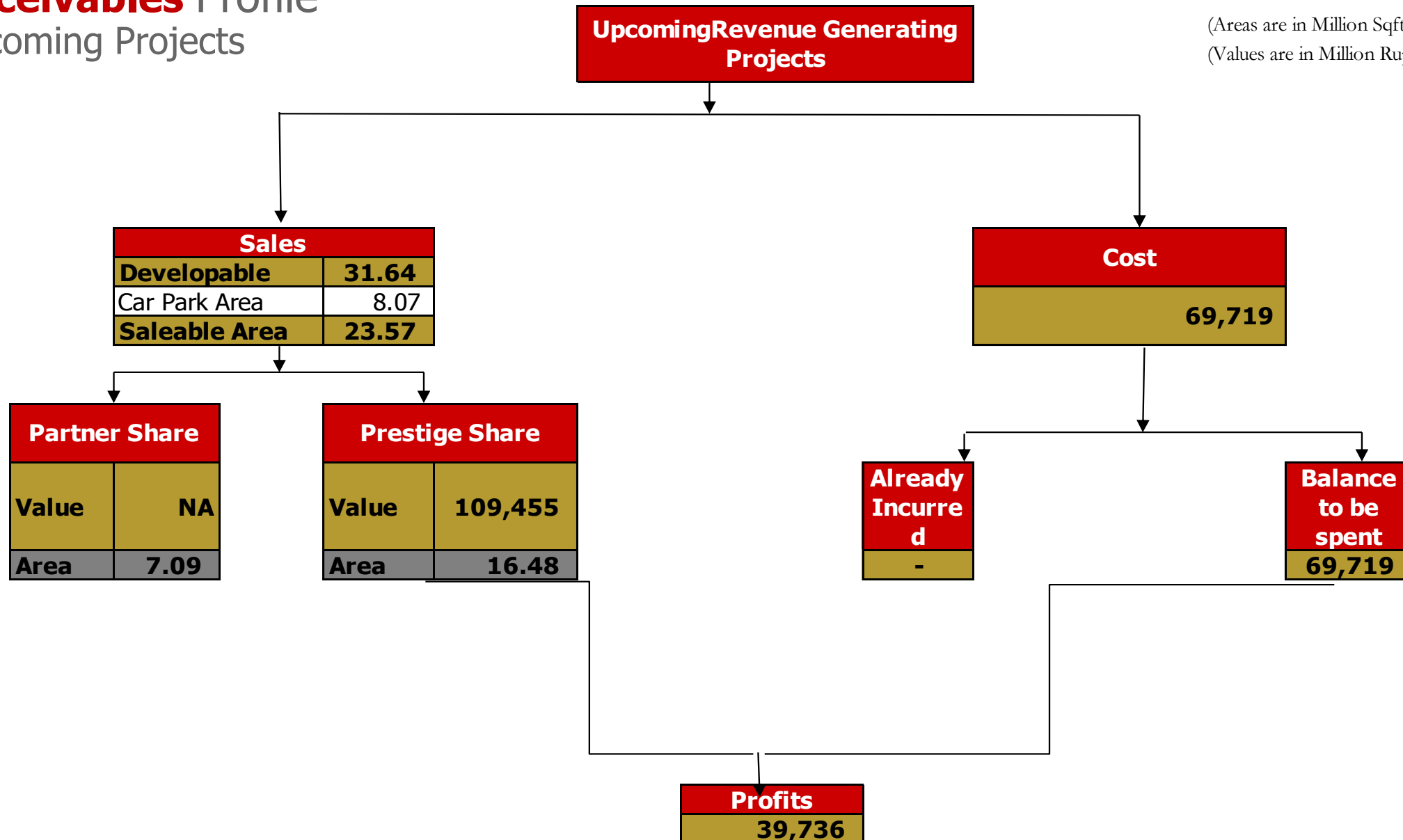
Receivables Profile

Upcoming Projects

As on June 30, 2015

(Areas are in Million Sqft)

(Values are in Million Rupees)

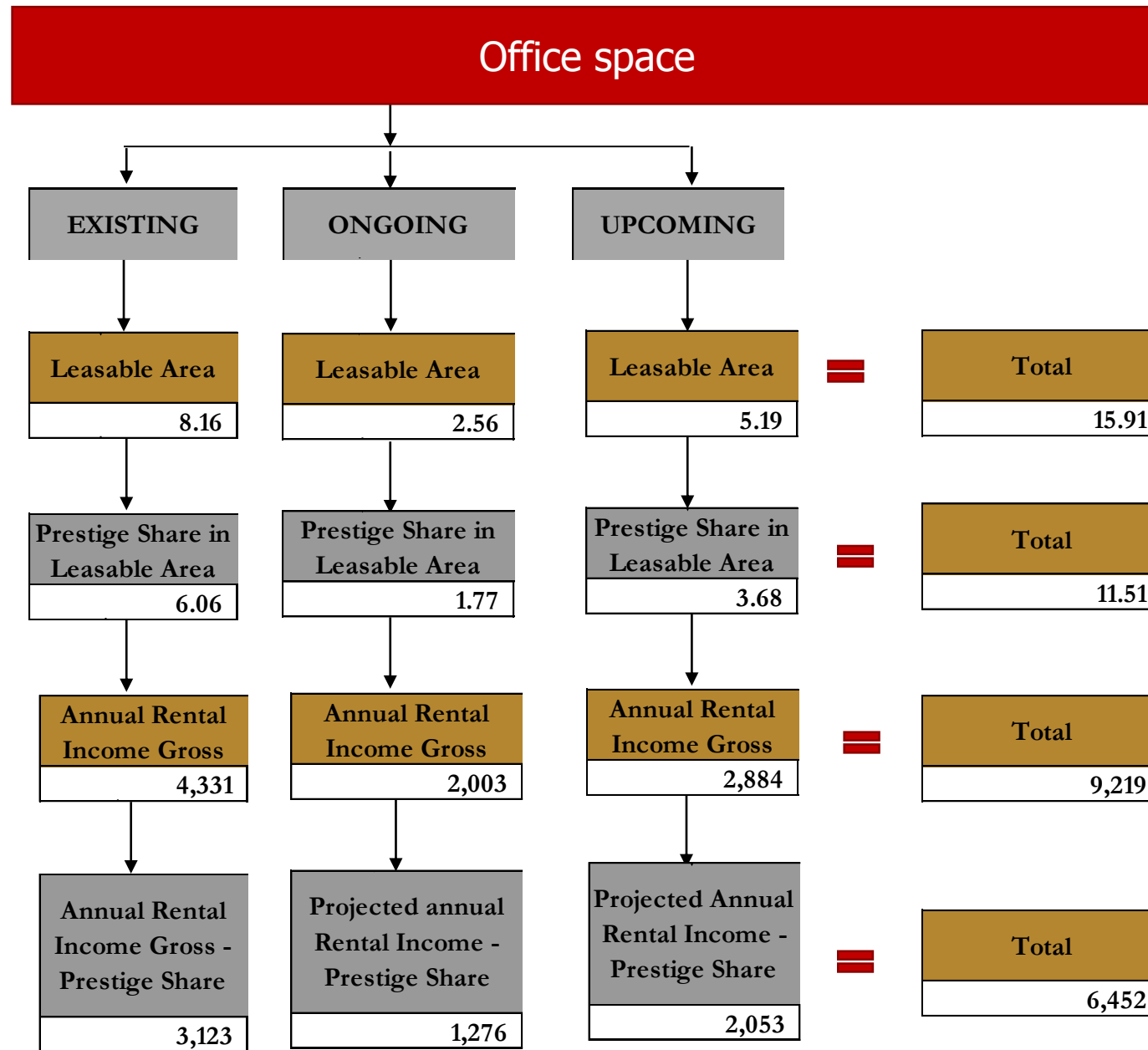


Rental Income

As on June 30, 2015

(Areas are in Million Sqft)

(Values are in Million Rupees)

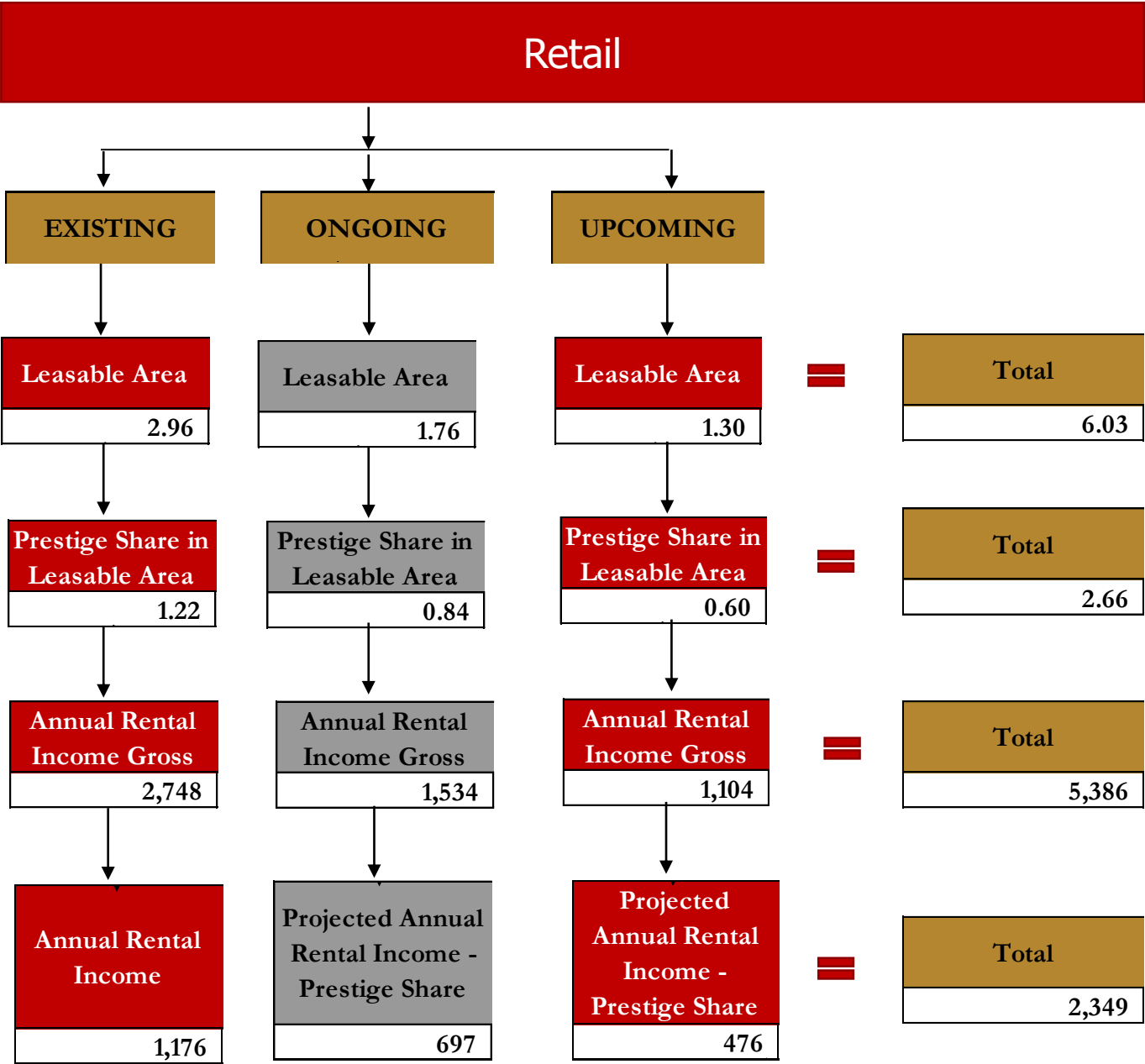


Rental Income



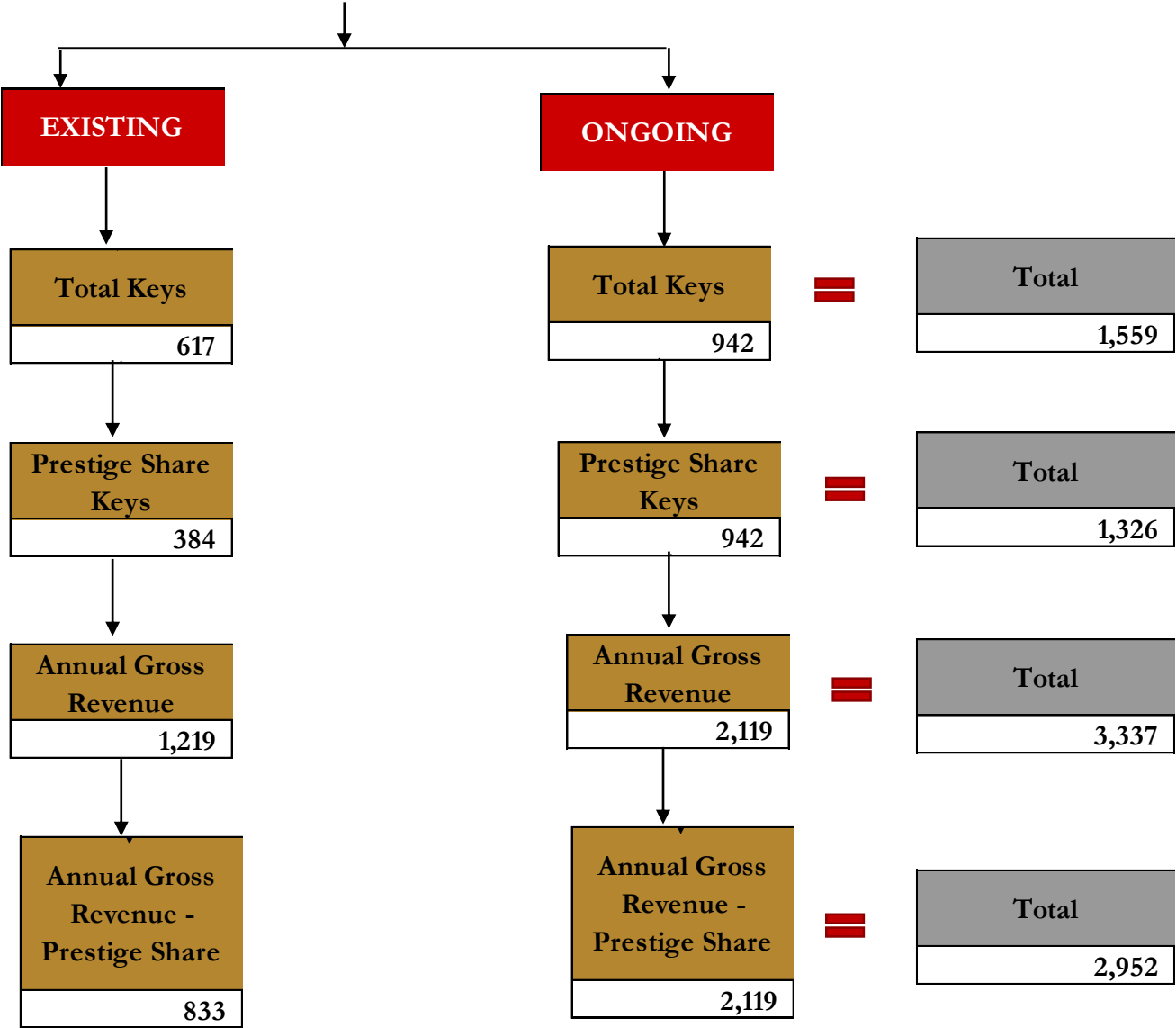
As on June 30, 2015

(Areas are in Million Sqft)
(Values are in Million Rupees)



As on June 30, 2015

(Areas are in Million Sqft)
(Values are in Million Rupees)



GUIDANCE VS ACHEIVED

Particulars	Target for Full Year (FY 15-16)	Achieved FY15-16	% Achieved
Sales (Rs. Mn)	57500 - 60000	6,112	11%
Turnover (Rs Mn)	40000 - 42000	13,601	34%
Collections (Rs. Mn)	37500 - 40000	8,445	23%
Launches (Mnsf)	12.00	-	0%
Completions (Mnsft)	15.00	0.12	1%
Leasing (Mnsf)	1.50 - 2.00	0.26	18%
Exit Rental Income (Rs. Mn)	4500 - 5000	4,027	89%
<u>Debt Equity Ratio</u>			
Consolidated	0.75 - 0.85	0.79	
Standalone	0.50 - 0.60	0.51	

DISCLAIMER

This presentation has been prepared by Prestige Estates Projects Limited ("Company") solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.

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THANK YOU



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