



INVESTOR PRESENTATION

Q1FY19

INDEX



WHITEFIELD - BANGALORE



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SHOT AT LOCATION

KEY HIGHLIGHTS

Q1FY19
OPERATIONAL
PERFORMANCE

1. **Sales up by 65%** yoy at Rs 9,811 Mn
2. **Steady collections** at Rs 9,665 Mn
3. **Rental income up by 24%** yoy, grew to Rs 1,838 Mn
4. **5.03 Mn delivered** in Q1FY19
5. **1mn sft launched.** Two projects launched across Bengaluru and Kochi
6. **Leasing at 0.6 Mn sft**
7. **Exit rental income at Rs 8,607 Mn** in FY19

KEY HIGHLIGHTS

Q1FY19
CONSOLIDATED
FINANCIALS

1. Q1FY19 total revenue **at Rs 8927 Mn**
2. Q1FY19 EBITDA **at Rs 2,876 Mn, Margin of 32.2%**
3. Q1FY19 PAT **at Rs 1,304 Mn, Margin of 14.6%**

OTHER HIGHLIGHTS

IND AS 115

- During the quarter IND AS 115 has become applicable for the group, this has resulted in recognition of revenues from real estate activities on completion basis
- The Group has applied the modified retrospective approach to contracts that were not completed as of April 1, 2018 and has reversed revenue to the extent of Rs 74,656 Mn with consequential reduction in retained earnings as at the said date by Rs.10,119 million (net of tax).
- In addition the company has completed acquisition of CapitalLand's stake in various SPVs for the consideration of Rs 3420 Mn. This stake acquisition has further resulted in increase in the overall debt by Rs 2844 Mn due to consolidation of the SPVs.

OPERATIONAL UPDATE

Q1F19 HIGHLIGHTS

Value in ₹ Million
Volume in Mnsqft

	Particulars	Q1FY19	Q1FY18	Q4FY18	FY18
Total	New Sales Value	9,811	5,952	12,433	33,137
	New Sales Volume	1.43	0.92	1.79	4.84
	Avg Realization/Sft	6,854	6,505	6,956	6,848
	Collections	9,665	12,260	10,516	42,684
	Leasing Volume	0.60	0.11	0.46	1.38
	Area Delivered	5.03	6.24	0.65	7.96
	Area Launched	1.00	-	7.07	7.07
Prestige Share	New Sales Value	7,638	4,510	10,482	25,502
	New Sales Volume	1.11	0.69	1.55	3.82
	Collections	7,546	10,050	8,363	34,469
	Leasing Volume	0.33	0.10	0.18	0.91
	Rental Income	1,838	1,480	1,570	6,194

FY19 GUIDANCE

Particulars	Target for Full Year	Value in ₹ Million Volume in Mnsqft	
		Q1F19	%
New Sales Value	35,000-40,000	9,811	28%
Turnover	35,000-40,000	8,927	26%
Collections	37,500-40,000	9,665	26%
Launch Volume	10	1.00	10%
Completions	10 to 12	5.03	50%
Leasing Volume	2	0.60	30%
Exit Rental Income	8,000-8,250	8,607	
Debt Equity Ratio			
Consolidated	1.30	1.77	
Standalone	0.64	0.90	

COMPLETED FOUR PROJECTS

Q1FY19
With BUA 5 MN SFT

PRESTIGE SUNRISE PARK

Exclusivity Begins at Home

ELECTRONIC CITY

PRESTIGE IVY TERRACES

EXQUISITE HOMES FOR ELEGANT PEOPLE

OFF MARATHAHALLI OUTER RING ROAD

CESSNA BUSINESS PARK B9 BLOCK

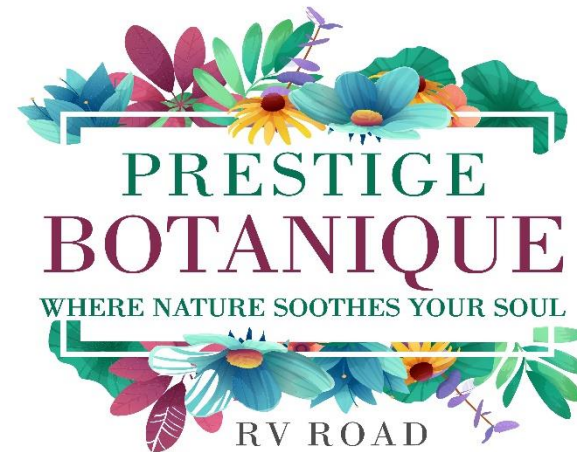
MARATHAHALLI OUTER RING ROAD

PRESTIGE LOGISTIC CENTRE

MALUR

LAUNCHED TWO PROJECTS

Q1FY19
With BUA 1 MN SFT



PRESTIGE CYBER GREEN

SMART CITY, KOCHI

FINANCIAL UPDATE

Q1FY19
CONSOLIDATED

Values are in Million ₹

Particulars	Q1FY19	Q1FY18	Q4FY18	FY18
Turnover	8,927	13,018	18,616	55,665
EBIDTA	2,876	2,911	3,859	11,619
PAT	1304	1191	1156	4246
PAT %	14.61%	9.15%	6.21%	7.63%

NOTES

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- In addition the company has completed acquisition of CapitaLand's stake in various SPVs for the consideration of Rs 3420 Mn. This stake acquisition has further resulted in increase in the overall debt by Rs 2844 Mn due to consolidation of the SPVs.

DEBT PROFILE

Q1FY19
CONSOLIDATED

Particulars	Standalone	%	Consolidated Loan	%
Secured Loan	39,271	100%	79,364	100%
a. Project Debt - Resi & Comm	23,505	60%	29,846	38%
b. Capex Loans	-		-	
- Office Space	941	2%	3,278	4%
- Retail	-	0%	1,300	2%
- Hospitality	-	0%	8,036	10%
c. Rental Securitisation Loans	2,349	6%	24,427	31%
d. Receivables discounting loans	12,476	32%	12,476	16%
Gross Debt	39,271	100%	79,364	100%
Less: Cash & Bank Balances	3,005		6,578	
Net Debt	36,266		72,786	
Networth	40,519		41,100	
Debt Equity Ratio	0.90		1.77	

VALUE IN ₹ Mn

NOTES

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₹ 8,607 Mn
EXIT RENTALS
PROJECTION

Sl. No	Project Name	Segment	Total Leasable Area (Mnsqft)	Economic Interest (%)	Economic Interest	Area Leased Prestige Share (Mnsqft)	Rent P.A (Annualised) (Rs Mn)
1	Prestige Estates Projects Limited	Commercial	1.90	100.00	1.90	1.90	866
2	West Palm Developers Pvt Ltd	Commercial	0.32	61.00	0.20	0.20	84
3	Prestige Valley View Estates LLP	Commercial	0.03	51.05	0.02	0.02	17
4	Exora Business Park -Phase I-III	Commercial	2.18	100.00	2.18	2.18	1,645
5	ICBI India Pvt Ltd	Commercial	0.06	82.57	0.05	0.05	59
6	Cessna (B1 to B8)	Commercial	2.77	85.00	2.35	2.35	1,326
7	Prestige Polygon	Commercial	0.33	100.00	0.33	0.33	312
8	Forum Vijaya-Commercial	Commercial	0.19	50.00	0.10	0.10	54
9	SKN Commercial	Commercial	0.28	100.00	0.28	0.28	189
10	Prestige Trade Tower	Commercial	0.50	45.00	0.17	0.17	286
11	Celebration Mall	Retail	0.40	100.00	0.40	0.40	202
12	Forum Mall	Retail	0.35	79.90	0.28	0.28	459
13	UB City Retail	Retail	0.10	45.00	0.04	0.04	173
14	The Forum Neighbourhood Mall	Retail	0.29	100.00	0.29	0.29	256
15	Forum Vijaya-Retail	Retail	0.64	50.00	0.32	0.32	461
16	Forum Mall Sujana Hyderabad	Retail	0.81	49.00	0.40	0.40	439
17	Forum Mall Mangalore	Retail	0.66	68.00	0.45	0.45	169
18	Forum Mall Mysore	Retail	0.34	100.00	0.34	0.34	150
TOTAL			12.14		10.08	10.08	7,145

Area In Mn sft
Value in Rs Mn

₹ 1,462 Mn

INCREMENTAL
RENTALS IN FY19

S.No.	Project Name	Segment	TLA	PG %	PG SHARE	Rent P.A.
1	Cessna Business Park B09	Commercial	0.50	85	0.42	382
2	Cessna Business Park B10	Commercial	0.49	85	0.42	377
3	Prestige Saleh Ahmed	Commercial	0.08	50	0.04	54
4	TMS Square -Cochin	Commercial	0.13	58	0.07	49
5	Prestige Central Street	Commercial	0.13	46	0.06	79
6	Prestige Logistic Centre, Malur	Commercial	0.38	100	0.38	73
7	Forum Mall Shantiniketan	Retail	0.64	64	0.41	344
8	Prestige Cube	Retail	0.03	100	0.03	28
9	TMS Square	Retail	0.09	58	0.05	37
10	Prestige Mysore Central	Retail	0.08	65	0.05	38
Incremental rentals in FY19			2.55		1.94	1,462

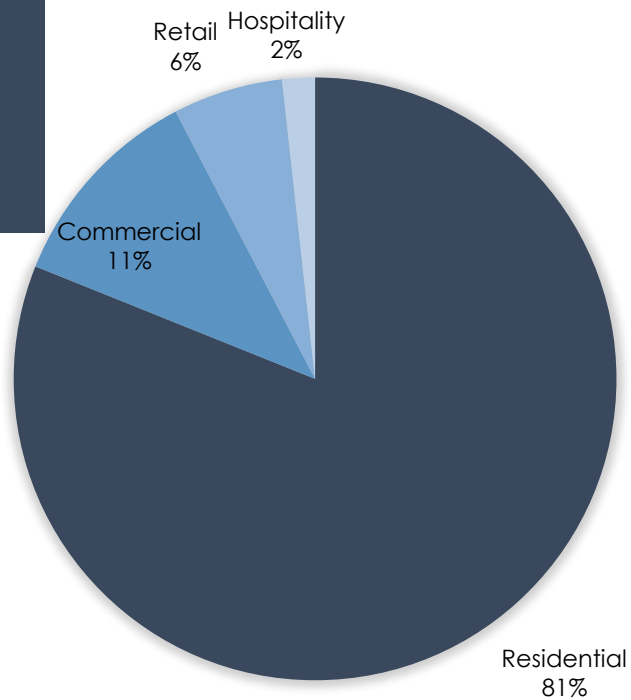
Total annualised rentals by FY19

8,607

Area In Mn sft
Value in Rs Mn

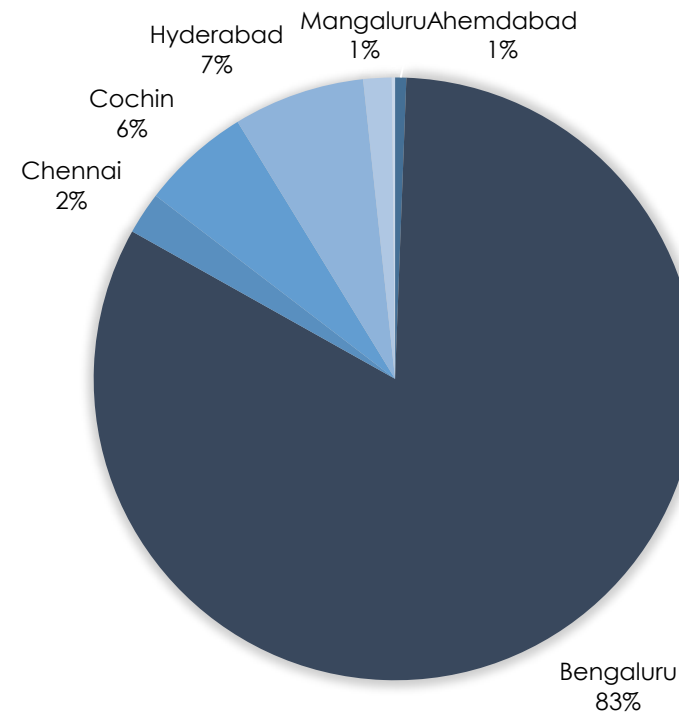
PRODUCT MIX

ONGOING
PROJECTS
(Detail annexed)



Segment	No. of Projects	Developable Area (Mnsf)
Residential	40	51.22
Commercial	10	7.11
Retail	6	3.73
Hospitality	1	1.11
Total	57	63.17

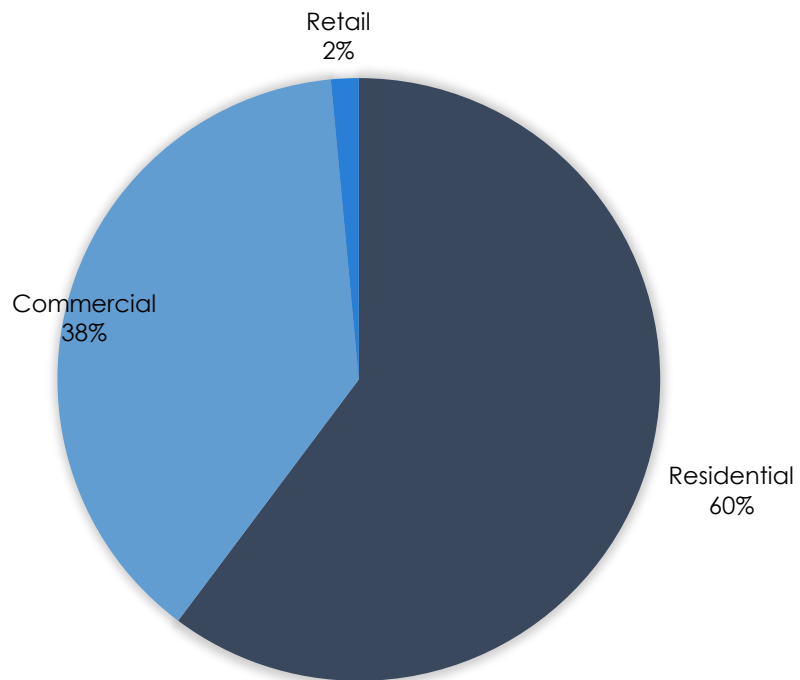
GEOGRAPHY



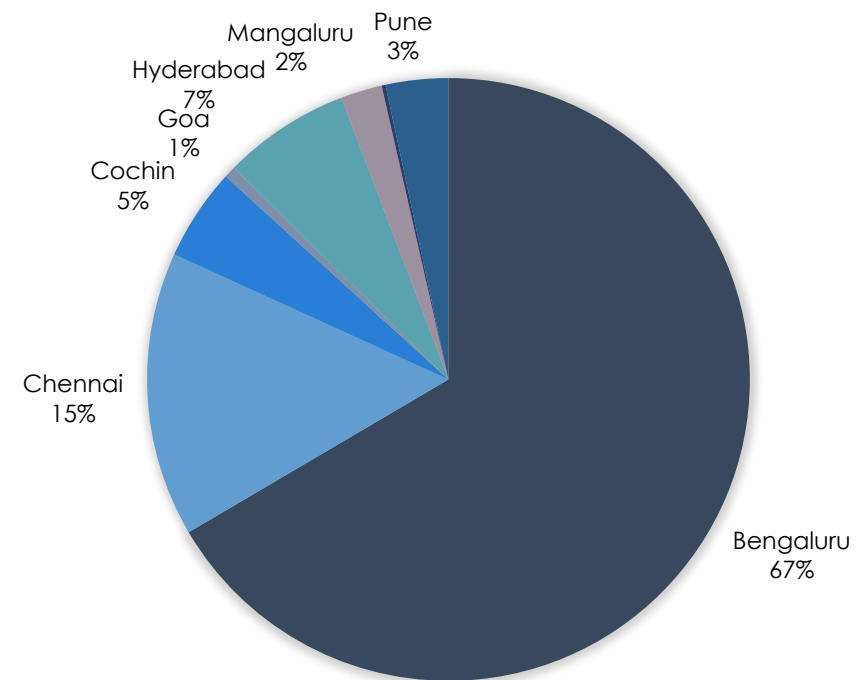
City	No. of Projects	Developable Area (Mnsf)
Bengaluru	45	52.14
Hyderabad	2	4.46
Cochin	5	3.70
Chennai	2	1.43
Mangaluru	1	0.96
Ahemdabad	1	0.38
Mysore	1	0.11
Total	57	63.17

PRODUCT MIX

UPCOMING
PROJECTS
(Detail annexed)



GEOGRAPHY



Segment	No. of Projects	Developable Area (Mnsf)
Residential	19	21.10
Commercial	14	13.41
Retail	1	0.52
Total	34	35.03

State/City	No. of Projects	Developable Area (Mnsf)
Bengaluru	18	23.31
Chennai	4	5.35
Cochin	4	1.74
Goa	1	0.22
Hyderabad	2	2.39
Mangaluru	3	0.78
Ooty	1	0.07
Pune	1	1.17
Total	34	35.03

LAND BANK DETAILS

S.No.	Entity Name	Location	Land Area (Acres)	Economic Interest	PG Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi	143	100%	143
2	Prestige Projects Pvt Ltd	Sarjapur/Bengaluru	182	100%	182
3	Prestige Estates Projects Ltd	Bengaluru	2	100%	2
4	Village De Nandi Pvt Ltd	Bengaluru	25	100%	25
5	Eden Investments	Goa	74	78%	58
6	Prestige Finsbury Park	Bengaluru	25	60%	15
7	Prestige Beta	Bengaluru	58	80%	46
8	Prestige Budvel	Hyderabad	41	100%	41
Total			550		512

Potential Developable area of 56 mn sft (PG share 52 Mn Sft)

₹67,632 Mn

Cash flow
Projections
From
Ongoing
Residential Projects

Particulars	Area In Mn Sft	Value in ₹ Mn	%
Total Developable Area	75.18		
Car Park Area	19.53		
Total Saleable Area	55.65		
PG area share	41.98		
Estimated Value		2,70,156	
Sold	31.07	1,91,403	74
Collections		1,57,292	
Balance to collect		34,111	
Stock	10.91	78,753	26
Recovery from Land Owner		554	
Refundable Deposit		4,704	
Free Cash flow to spend-A		1,18,122	
Cost of Development		1,80,610	
Incurred as of Q1F19		1,30,120	
Balance to incur –B		50,490	
Net Cash flow (A-B)		67,632	

Areas in Million Sqft
Values in Million ₹

STOCK BREAKUP

Category	Area	Value
Premium & Luxury Projects	1.25	14,411
Mid Income Projects	7.23	44,221
Commercial Projects	0.32	2,086
Completed Projects	2.10	18,035
TOTAL	10.91	78,753

₹20,249 Mn

Cash flow
Projections
From
Upcoming
Residential Projects

Particulars	Area In Mn Sft	Value in Mn
Total Developable Area	21.10	
Car Park Area	5.71	
Total Saleable Area	15.39	
PG area share	10.28	
Estimated Value		65,043
Cost of Development		47,043
Incurred		3,720
RD Paid		2,249
Net Cash flow (A-B)		20,249

OFFICE PORTFOLIO

23 Mn Sft GLA,
Annuity income
portfolio in the near
term

Area in Mn sft Values in Rs Mn	OPERATING	ONGOING	UPCOMING	TOTAL
GLA	9.43	3.87	9.45	23
Economic Interest	8.37	2.75	7.40	19
Rentals p.a. ₹	6,282	3,611	7,250	17,142
Economic Interest ₹	5,291	2,425	5,397	13,113

RETAIL PORTFOLIO

6 Mn Sft
GLA, Annuity income
portfolio in the near
term

Area in Mn sft Values in Rs Mn	OPERATING	ONGOING	UPCOMING	TOTAL
GLA	3.19	2.50	0.39	6.08
Economic Interest	2.12	1.54	0.27	3.94
Rentals p.a. ₹	3,394	3,063	351	6,808
Economic Interest ₹	2,110	1,402	246	3,758

HOSPITALITY PORTFOLIO

POTENTIAL

1559 Keys
in the near term

Area in Mn sft Values in Rs Mn	OPERATING	UNDER CONSTRUCTION	TOTAL
KEYS	1262	297	1,559
Economic Interest	1123	297	1420
Revenue p.a. ₹	3165	455	3,621
Economic Interest ₹	2570	455	3025

DIVERSIFIED BUSINESS MODEL

Across Geographies And
Price Points



RESIDENTIAL

Apartments

Villas

Integrated
Townships

Plotted
Developments

COMMERCIAL

Office Space

Built To Suit
Campuses

SEZs

IT Parks

RETAIL

Malls

Logistics

Food Courts

HOSPITALITY

Resorts

Serviced Apartments

Hotels

Convention center

SERVICES

Sub Leasing
& Fit Out Services

Interior Design
& Execution

Facilities
& Property Mgmt

Project &
Construction Mgmt Services

DELIVERED 218 PROJECTS SINCE INCEPTION

Across Geographies,
Segments and Price
Points

PARTICULARS	Residential		Commercial		Retail		Hospitality		Plotted Development		Total	
	Nos.	Area	Nos.	Area	Nos.	Area	Nos.	Area	Nos.	Area	Nos.	Area
Completed Projects	92	47.18	102	30.20	7	5.39	9	2.57	8	7.42	218	92.75
Ongoing Projects	40	51.22	10	7.11	6	3.73	1	1.11			57	63.17
Upcoming Projects	19	21.10	14	13.41	1	0.52					34	35.03
Land Bank											-	56.38
TOTAL	151	119	126	51	14	10	10	4	8	7	309	247

CRISIL DA1
DEVELOPER
RATING

HIGHEST ON
SCALE

**Prestige is the only developer in the Country with the
highest rating of CRISIL DA1 Rating, from CRISIL**

*“Developer's ability to execute real estate projects as per
the specified quality level and within the stipulated time
schedule, and ability to transfer clean title is **excellent**.”*

AWARDS & RECOGNITIONS



**200+
AWARDS**



**TOP INDIAN
REAL ESTATE
COMPANY**



**CERTIFICATE
OF
EXCELLENCE**



**MOST
ADMIRE
SHOPPING
CENTER**



**BUILDER OF
THE YEAR**



**DEVELOPER
OF THE YEAR**



**ADMIRE
BRAND OF
ASIA**



**MOST
PROMISING
BRAND**

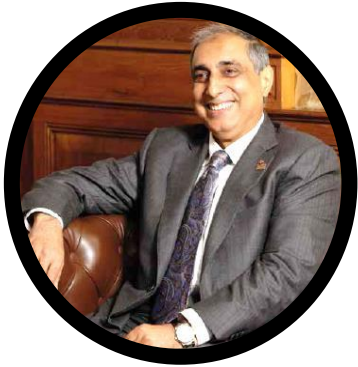


SHAREHOLDING PATTERN

As of 30th June,
2018

Promoters	70%
FII's	27%
DII's	2%
Retail	1%

BOARD OF DIRECTORS



Irfan Razack
Chairman & Managing Director



Rezwan Razack
Joint Managing Director



Noaman Razack
Wholtime Director



Uzma Irfan
Director



Jagdeesh K. Reddy
Independent
Director



B.G. Koshy
Independent
Director



Noor Ahmed Jaffer
Independent
Director

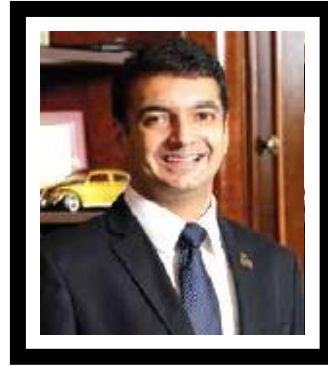


Dr. Pangal Ranganath Nayak
Independent
Director

EXECUTIVE MANAGEMENT



Faiz Rezwan
Executive Director-
Contracts & Projects



Zaid Sadiq
Executive Director-
Liasion & Hospitality



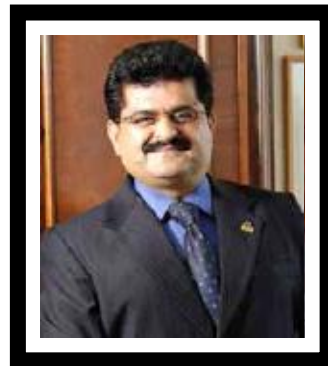
Anjum Jung
Executive Director- Interior
Design



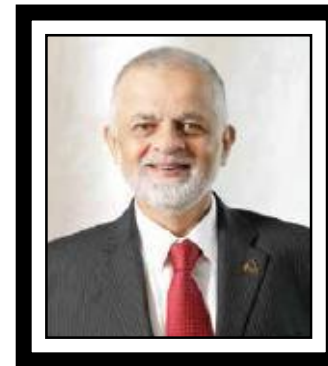
Zayd Noaman
Executive Director- CMD's
Office



Omer Bin Jung
Executive Director-
Hospitality



Nayeem Noor
Executive Director-
Government Relations



Zackria Hashim
Executive Director- Land
Acquisition



Venkat K Narayan
Chief Executive Officer

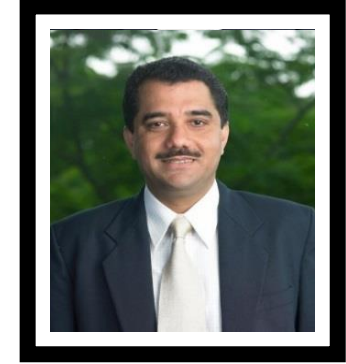
EXECUTIVE MANAGEMENT



Arvind Pai
Executive Director- Legal



Suresh Singaravelu
Executive Director- Retail,
Hospitality



Swaroop Anish
Executive Director- Business
Development



V. Gopal
Executive Director-
Projects & Planning



V.V.B.S. Sarma
Chief Financial Officer



Lt. Col. Milan Khurana (Retd.)
Executive Director – HR, IT & Admin

ONGOING PROJECTS RESIDENTIAL

S.No.	Project	City/State	Developable Area (Mnsft)	Economic Interest	Prestige Share (Mnsft)
1	Prestige Augusta Golf Village	Bengaluru	1.36	67	0.91
2	Prestige Bagmane Temple Bells	Bengaluru	1.73	70	1.21
3	Prestige Botanique (RV road)	Bengaluru	0.10	55	0.06
4	Prestige Boulevard	Bengaluru	0.24	100	0.24
5	Prestige Bougainvillea - II	Bengaluru	0.13	60	0.08
6	Prestige Deja Vu	Bengaluru	0.16	48	0.08
7	Prestige Dolce Vita	Bengaluru	0.16	60	0.10
8	Prestige Fairfield (Dollars Colony)	Bengaluru	0.54	27	0.15
9	Prestige Falcon City- Phase I & II	Bengaluru	5.44	42	2.29
10	Prestige Falcon City Buy Back AV	Bengaluru	0.52	60	0.31
11	Prestige Falcon City Buy Back	Bengaluru	0.12	100	0.12
12	Prestige Fontaine Bleau	Bengaluru	0.12	60	0.07
13	Prestige Golf Shire	Bengaluru	1.82	100	1.82
14	Prestige Gulmohar	Bengaluru	0.84	51	0.43
15	Prestige Hillside Retreat	Bengaluru	0.12	100	0.12
16	Prestige Jindal Property-I	Bengaluru	3.43	37	1.28
17	Prestige Kenilworth	Bengaluru	0.20	40	0.08
18	Prestige Kew Gardens	Bengaluru	1.71	60	1.03
19	Kingfisher Towers	Bengaluru	1.15	46	0.52

ONGOING PROJECTS RESIDENTIAL

S.No.	Project	City/State	Developable Area (Mnsft)	Economic Interest	Prestige Share (Mnsft)
20	Prestige Lake Ridge	Bengaluru	1.05	67	0.50
21	Prestige Lakeside Habitat Phase I & II	Bengaluru	8.90	69	6.16
22	Prestige Leela Residences	Bengaluru	0.53	60	0.32
23	Prestige Misty Waters (Phase 2)	Bengaluru	0.26	51	0.13
24	Prestige MSR	Bengaluru	0.09	45	0.04
25	Prestige Northpoint	Bengaluru	0.41	51	0.21
26	Prestige Park Square	Bengaluru	1.19	42	0.50
27	Prestige Pine Wood	Bengaluru	0.62	44	0.27
28	Prestige Royale Garden-Phase I & Phase II	Bengaluru	3.15	69	2.16
29	Prestige Song of South P1	Bengaluru	3.43	69	2.37
30	Prestige Spencer Heights	Bengaluru	0.11	100	0.11
31	Prestige West Woods	Bengaluru	1.34	60	0.80
32	Prestige White Meadows (T3 & T4)	Bengaluru	1.16	100	1.16
33	Prestige Woodland Park	Bengaluru	0.38	50	0.19
34	Presige Woodside	Bengaluru	0.41	31	0.13
35	Prestige Courtyards	Chennai	0.90	70	0.63
36	Prestige High Fields_Phase I	Hyderabad	3.48	68	2.38
37	Prestige Hillside Gateway Itoop, Cochin	Cochin	1.45	72	1.04
38	Prestige Ivy League	Hyderabad	0.97	60	0.58
39	Prestige Silver Spring	Chennai	0.53	28	0.15
40	Prestige Valley Crest (Bejai Property)	Mangaluru	0.96	70	0.67
Total - A			51.22		31.40

ONGOING PROJECTS

Office

S.No	Project	State/City	TDA	Economic Interest	PG TDA
1	Prestige Technostar	Bengaluru	1.68	80	1.34
2	Cessna B10	Bengaluru	0.70	85	0.60
3	Cessna B11	Bengaluru	0.70	85	0.59
4	Prestige Central Street	Bengaluru	0.19	46	0.09
5	Prestige Cyber Green-1 (Kochi Smart City)	Cochin	0.90	100	0.90
6	Prestige Falcon Towers	Bengaluru	0.51	57	0.29
7	Prestige Fin-Tech	Ahemdabad	0.38	100	0.38
8	Prestige Saleh Ahmed	Bengaluru	0.10	50	0.05
9	Prestige Star Tech	Bengaluru	1.79	51	0.91
10	TMS Square - Cochin	Cochin	0.17	58	0.10
Total - B			7.11		5.25

Retail

S.No.	Project	State/City	TDA	Economic Interest	PG TDA
1	Forum Mall Shantiniketan	Bengaluru	1.08	64	0.69
2	Prestige Cube	Bengaluru	0.09	100	0.09
3	TMS Square	Cochin	0.12	58	0.07
4	Forum Thomsun- Retail	Cochin	1.06	50	0.53
5	Falcon City Forum Mall	Bengaluru	1.27	36	0.45
6	Prestige Mysore Central	Mysore	0.11	65	0.07
Total - C			3.73		1.91

HOSPITALITY

S.No.	Project	State/City	TDA	Economic Interest	PG TDA
1	JW Marriott Hotel	Bengaluru	1.11	100	1.11
Total - D			1.11		1.11

Grand Total

63.17

39.66

UPCOMING PROJECTS RESIDENTIAL

S.No.	Project	State/City	Developable Area (Mnsft)	Economic Interest	Prestige Share (Mnsft)
1	Prestige Elysian, Bannerghatta Road	Bengaluru	1.13	31	0.35
2	Prestige Falcon City- Phase2	Bengaluru	1.55	36	0.55
3	Prestige Greenmoor	Bengaluru	0.63	26	0.16
4	Prestige Green Gables	Bengaluru	2.01	60	1.21
5	Prestige Jindal Property-II	Bengaluru	2.69	37	1.00
6	Prestige Lake Ridge P2	Bengaluru	1.05	67	0.50
7	Prestige Primrose Hills	Bengaluru	1.91	62	1.18
8	Prestige Roshanara	Bengaluru	0.23	100	0.23
9	Song of South II	Bengaluru	1.14	69	0.79
10	Prestige Willow Tree	Bengaluru	0.97	62	0.60
11	Prestige Donopaulo	Goa	0.22	50	0.11
12	Prestige High Fields_Phase II	Hyderabad	2.32	68	1.59
13	Prestige Highline, Chennai (Pallavaram)	Chennai	3.79	78	2.96
14	Prestige Hillcrest	Ooty	0.07	50	0.04
15	Mangalore Villas (padil)	Mangaluru	0.14	68	0.10
16	Prestige Palm Residences	Mangaluru	0.35	75	0.26
17	Prestige Forum- Cityscape	Cochin	0.30	50	0.15
18	Prestige Forum- Panorama	Cochin	0.29	50	0.15
19	Prestige Verdant Vistas	Mangaluru	0.29	70	0.20
Total - A			21.10		12.12

UPCOMING PROJECTS

Office

S.No.	Project	State/City	Developable Area (Mnsft)	Economic Interest	Prestige Share (Mnsft)
1	Prestige Alpha Tech	Pune	1.17	67	0.78
2	Prestige Brooklyn Heights	Bengaluru	0.01	62	0.01
3	Prestige Cosmopolitan	Chennai	0.12	100	0.12
4	Prestige Cyber Green-2 (Kochi Smart City)	Cochin	0.62	100	0.62
5	PRESTIGE FIRST WORLD, OMR, CHENNAI	Chennai	1.06	48	0.51
6	Prestige Leeela (Annexe)	Bengaluru	0.01	100	0.01
7	Prestige Metropolitan	Chennai	0.38	45	0.17
8	Prestige Minsk Square	Bengaluru	0.58	55	0.32
9	Prestige Retreat	Bengaluru	1.48	100	1.48
10	Prestige Summit (St. John's Road)	Bengaluru	0.19	50	0.10
11	Prestige Tech Cloud	Bengaluru	4.48	86	3.86
12	Prestige Tech Pacific Park (Dollars Construction, ORR)	Bengaluru	1.65	63	1.04
13	Prestige Tech Park IV	Bengaluru	1.58	90	1.42
14	Prestige Vilayat Manzil	Hyderabad	0.07	50	0.03
Total - B			13.41		10.46

Retail

S.No.	Project	State/City	Developable Area (Mnsft)	Economic Interest	Prestige Share (Mnsft)
1	Prestige Forum Neighbourhood Mall, Kochi	Cochin	0.52	70	0.36
Total - C			0.52		0.36
			-		-

Grand Total

35.03

22.94

35

FINANCIAL UPDATE

Q1FY19 CONSOLIDATED

Particulars	Quarter ended		Year ended	
	30-Jun-18	31-Mar-18	30-Jun-17	31-Mar-18
(I) Revenue				
Revenue from Operations	8,613	18,486	12,796	54,986
Other Income	314	130	222	679
Total Revenue	8,927	18,616	13,018	55,665
(II) Expenses				
(Increase)/ decrease in inventory	(6,484)	1,314	(1,687)	2,753
Contractor cost	3,417	5,719	5,882	16,689
Purchase of materials	1,094	2,074	2,198	6,686
Land cost	4,679	1,631	73	2,876
Rental expenses	690	745	617	2,745
Rates and taxes	230	603	455	1,704
Facility management expense	534	732	530	2,298
Employee benefits expense	846	774	753	2,958
Finance costs	1,583	1,653	1,310	5,657
Depreciation and amortization expense	582	387	376	1,547
Other expenses	1,045	1,165	843	3,507
Total Expenses	8,216	16,797	11,350	49,420

NOTES

- The application of Ind AS 115 has impacted the Group's accounting for recognition of revenue from real estate projects.
- The Group has applied the modified retrospective approach to contracts that were not completed as of April 1, 2018 and has given impact of Ind AS 115 application by debit to retained earnings as at the said date by Rs.10,119 million (net of tax).
- Accordingly the comparatives has not been restated and hence not comparable with previous period figures.

FINANCIAL UPDATE

Q1FY19 CONSOLIDATED

Particulars	Quarter ended		Year ended	
	30-Jun-18	31-Mar-18	30-Jun-17	31-Mar-18
(III) Profit before tax and exceptional items (I-II)	711	1,819	1,668	6,245
(IV) Exceptional items	894	-	-	-
(V) Profit before tax and after exceptional items (III-IV)	1,605	1,819	1,668	6,245
(VI) Tax expense	376	687	533	2,135
VII. Profit (Loss) for the year	1,229	1,132	1,135	4,110
VIII. Share of profit / (loss) from associates (Net)	75	24	56	136
IX. Profit after tax (before adjustment for Minority interest) (VII - VIII)	1,304	1,156	1,191	4,246
Share in profit / (loss) to Minority interest (X)	88	85	252	533
Profit after tax and Minority interest (VIII - X)	1,216	1,071	939	3,713
Other Comprehensive Income	(2)	2	(2)	6
Profit after Other Comprehensive Income	1,214	1,073	937	3,719

NOTES

- During the quarter IND AS 115 has become applicable for the group, this has resulted in recognition of revenues from real estate activities on completion basis
- The Group has applied the modified retrospective approach to contracts that were not completed as of April 1, 2018 and has reversed revenue to the extent of Rs 74,656 Mn with consequential reduction in retained earnings as at the said date by Rs.10,119 million (net of tax).
- In addition the company has completed acquisition of CapitalLand's stake in various SPVs for the consideration of Rs 3420 Mn. This stake acquisition has further resulted in increase in the overall debt by Rs 2844 Mn due to consolidation of the SPVs.

DISCLAIMER

This presentation has been prepared by Prestige Estates Projects Limited ("Company") solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.



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