



# INVESTOR PRESENTATION

## QIV FY 2013 -14

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**HIGHLIGHTS OF QIV & FY 13-14**

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# HIGHLIGHTS OF QIV & FY 2013-14

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# Highlights of QIV & FY 2013-14

## Operational Highlights

*In Rs.Mn*

Particulars	Quarter IV FY 13-14	Quarter III FY 13-14	Quarter IV FY 12-13	FY 13 -14	FY 12-13
<u>New Sales - Total</u>					
Amount (Rs. Mn)	8788	12620	6507	44348	37274
Area (Mnsf)	1.40	2.08	1.08	7.41	7.14
Avg Realization/Sft (Rs)	6277	6080	6025	5985	5220
<u>New Sales - Prestige Share</u>					
Amount (Rs. Mn)	6007	9402	5416	36323	31221
Area (Mnsf)	0.99	1.55	0.89	6.14	5.99
<u>Collections (Rs. Mn)</u>					
Total Collections	7791	7133		29408	
Prestige Share	6557	5923	5328	24753	19695
<u>New Leasing</u>					
Total (Mnsf)	0.57	0.86	0.25	2.66	2.10
Prestige Share (Mnsf)	0.17	0.30	0.08	1.11	0.45
<u>Rental Income -</u>					
Prestige Share (Rs. Mn)	716	615	563	2495	2229
Area Delivered (Mnsf)	0.33	0.37	0.53	3.18	2.31
Launches (Mnsf)	2.80	2.79	0.30	15.67	10.39

# Highlights of QIV & FY 2013-14

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## Operational Highlights

### For the Quarter ended 31st March 2014 (Q4):

#### New Sales:

- The Company has sold 827 residential units and 0.07 Mnsft of commercial space, aggregating to 1.4 Mnsft amounting to Rs. 8,788 million of sales.
- Of the above, Prestige share is: 558 residential units aggregating to 0.99 Mnsft of residential and commercial space, amounting to Rs. 6,007 Million of sales, up by 11% from that of Q4 FY 12-13.
- During the corresponding Q4 of previous FY 12-13, the company had sold 505 residential units aggregating to 1.08 Mnsft of Residential and Commercial space amounting to Rs.6,507 Million of overall sales (Prestige share of Sales- 0.89 Mnsft of area amounting to Rs.5,416 Million)

#### Collections:

- Prestige share of collections for the quarter aggregated to Rs.6,557 million, up by 23% as compared to the corresponding Q4 FY 12-13 (Overall Collections for the Q4 FY14- Rs.7,791 Million)
- Prestige share of collections for Q4 FY 12-13 were Rs. 5,328 million.

# Highlights of QIV & FY 2013-14

## Operational Highlights

### For the year ended 31st March 2014

#### New Sales:

- The Company has sold, for the year ended 31st March 2014, 4486 residential units and 0.22 Mnsft of commercial space, totaling to 7.5 Mnsft, amounting to Rs. 44,348 million.
- The comparative sales for the year ended FY13 and FY14 is as under:

Particulars	Year ended FY 13	Year ended FY 14	Percentage
Sales (Rs. Mn)	37,274	44,348	Up by 19%
Units	3,566	4,486	Up by 26%

- Of the above, for the year ended 31st March 2014, the company's share of sales is 3,699 residential units and 0.22 Mnsft of commercial space, totaling to 6.14 Mnsft amounting to Rs. 36,323 million.

# Highlights of QIV & FY 2013-14

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## Operational Highlights

For the year ended 31st March 2014

### Collections:

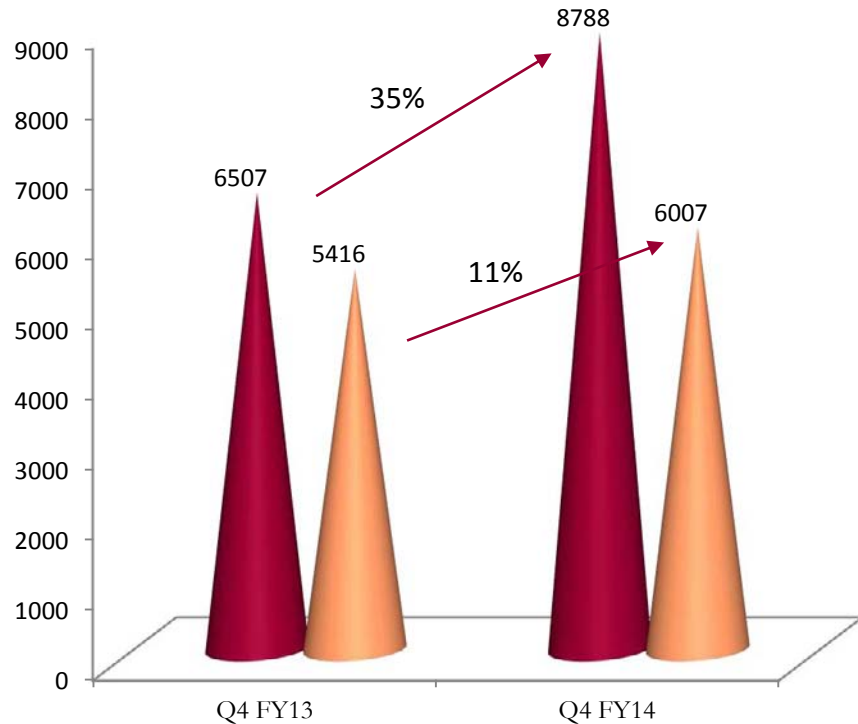
- Total collections for the year ended 31st March 2014 are Rs. 29,408 million.
- Prestige share of collections for the year ended 31st March 2014 are Rs.24,753 million, up by 26% from that of corresponding previous year.
- Prestige share of collections for the previous year ended 31st March 2013 stood at Rs.19,695 million.

### Launches:

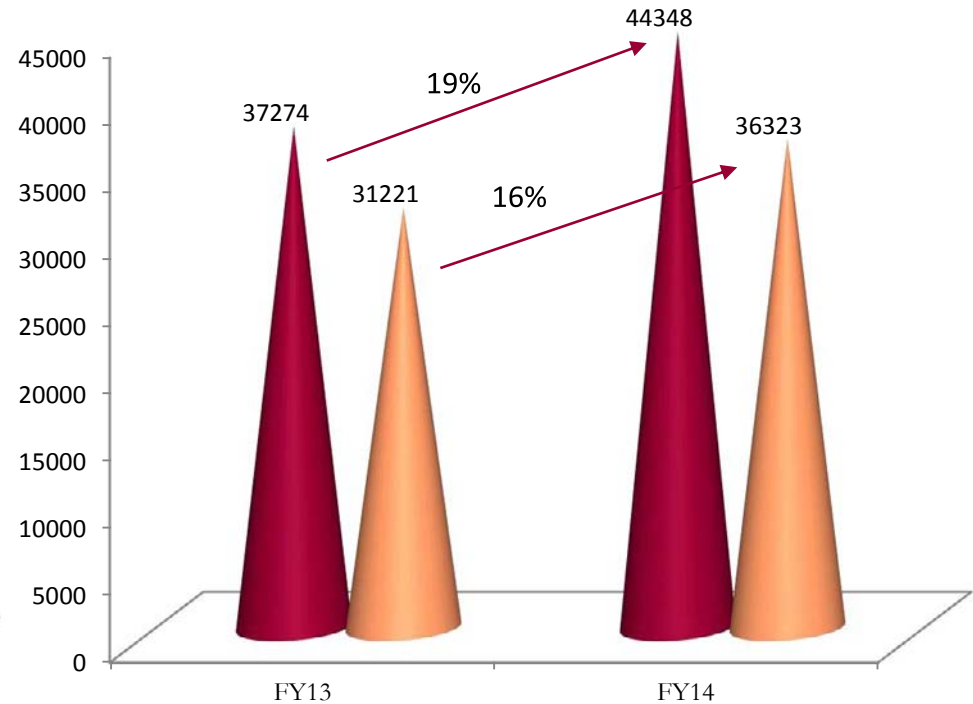
- The Company has launched total 15.67 Mnsft of developable area during the year ended 31st March 2014, up by 51% from that of corresponding previous year.
- The launches for the previous year ended 31st March 2013 aggregated to 10.39 Mnsft.

# Highlights of QIV FY 13-14

## Sales Q4 FY13 & Q4 FY14 (Rs.Mn)



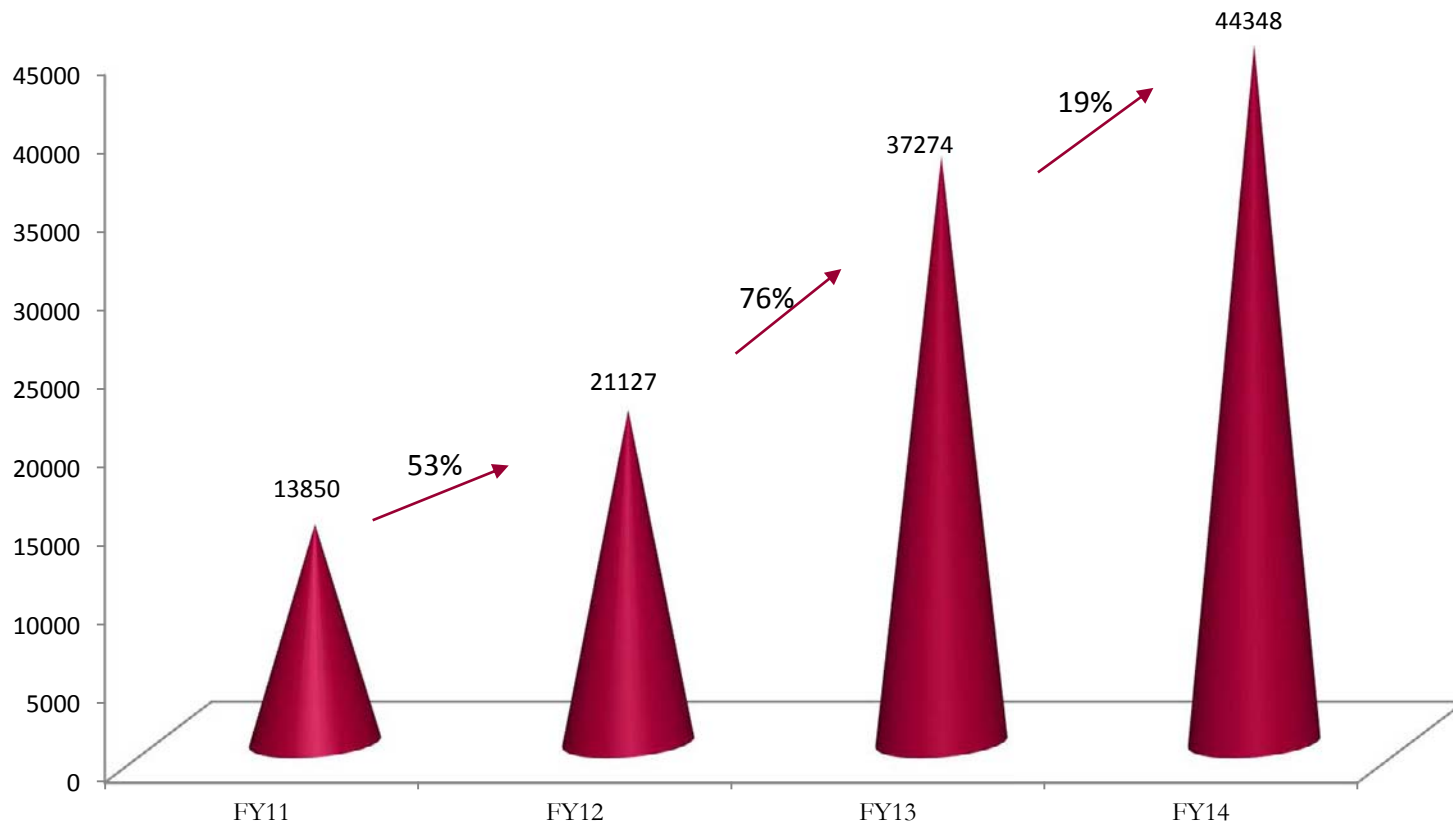
## Sales Y-O-Y (Rs.Mn)





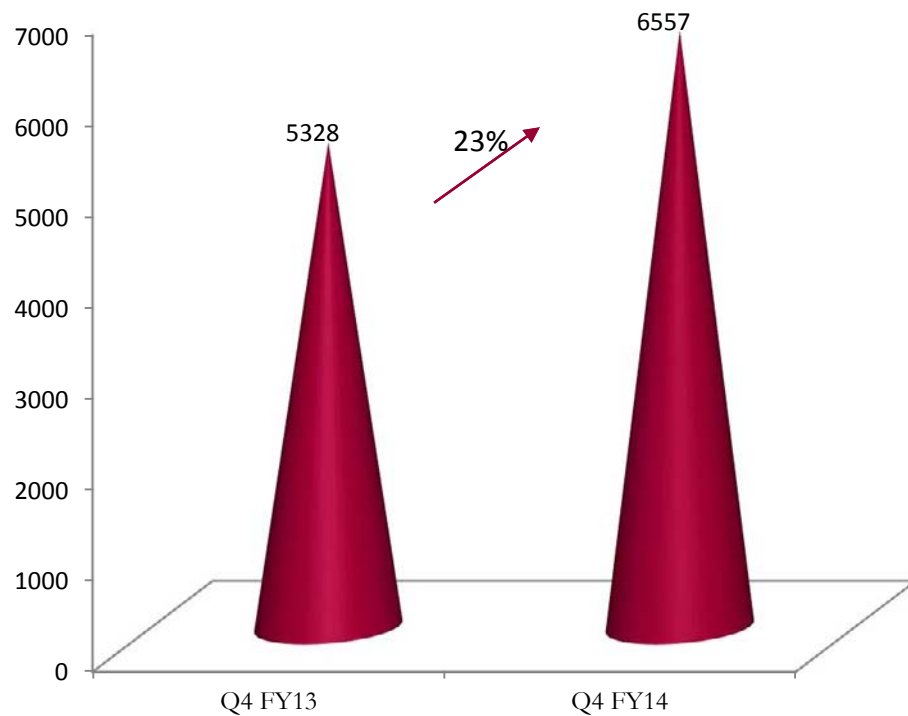
# Comparative Sales

## Sales Y-O-Y (Rs.Mn)

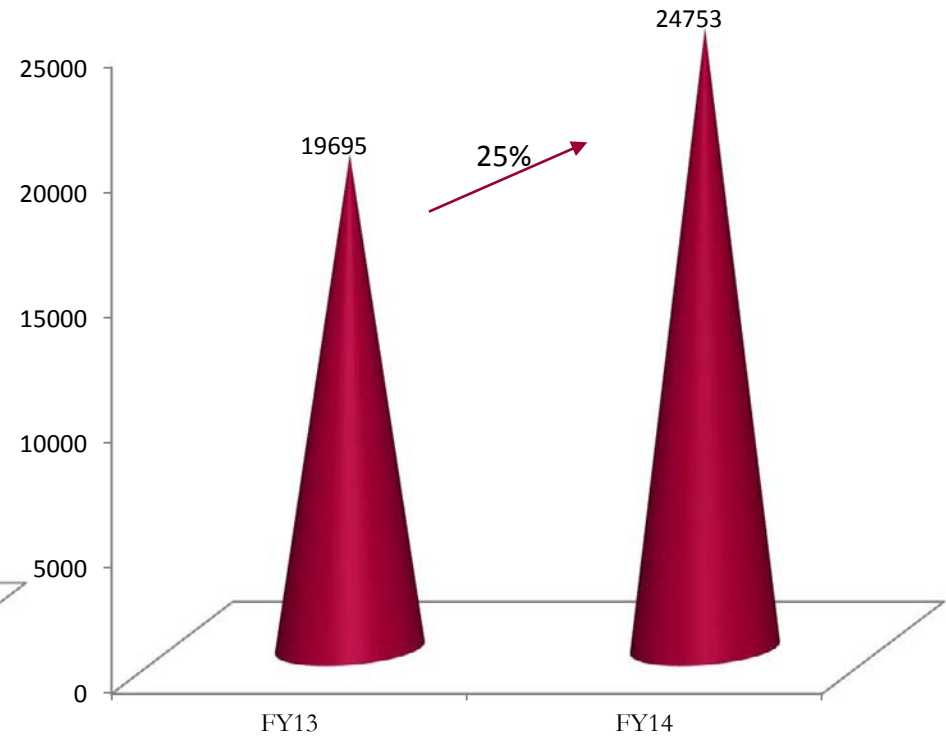


# Highlights of QIV & FY 13-14

**Collections Q4 FY13 & Q4 FY14 (Rs.Mn)**

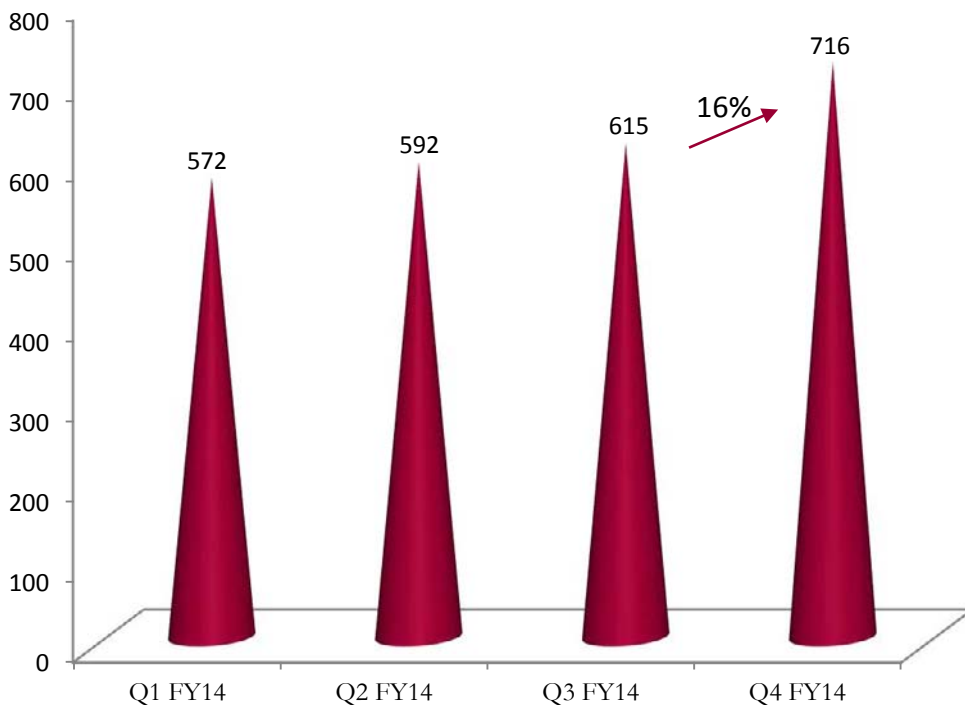


**Collections Y-O-Y (Rs. Mn)**

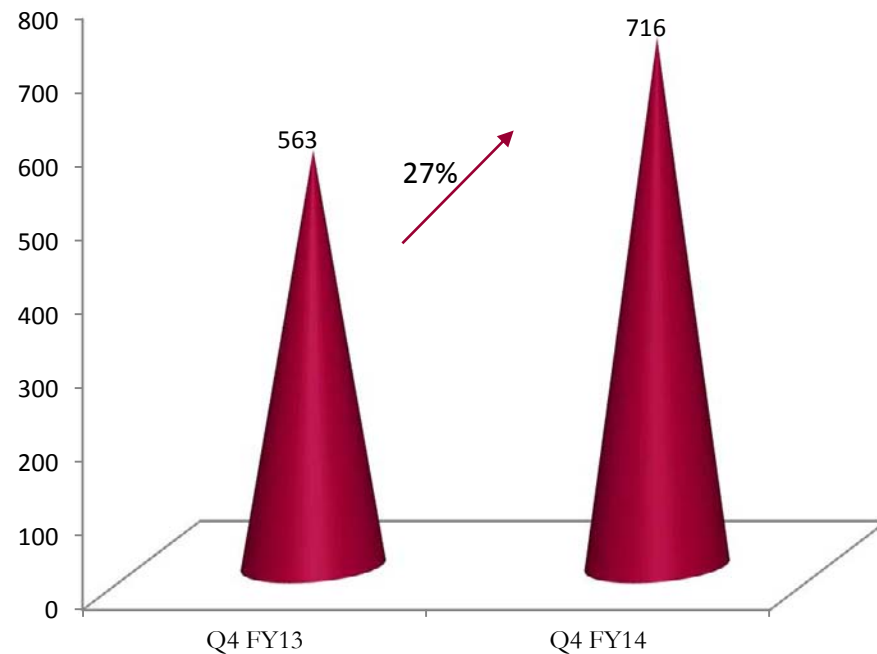


# Highlights of QIV FY 13-14

## Rental Income (QOQ) (Rs. Mn)



## Rental Income-Q4 FY13 & Q4 FY14 (Rs. Mn)



# Highlights of QIV & FY 2013-14

## Financial Highlights- Standalone

*In Rs.Mn*

Particulars	Quarter IV FY 13-14	Quarter III FY 13-14	Quarter IV FY 12-13	FY 13 -14	FY 12-13
Turnover (Rs. Mn)	6591	4600	5875	21525	16064
EBIDTA (Rs. Mn)	1810	1614	1599	6498	5113
EBIDTA %	27%	35%	27%	30%	32%
PAT (Rs. Mn)	951	807	890	3400	2760
PAT %	14.42%	18%	15%	16%	17%
WACC	12.75%	12.86%	13.01%	12.75%	13.01%

# Highlights of QIV & FY 2013-14

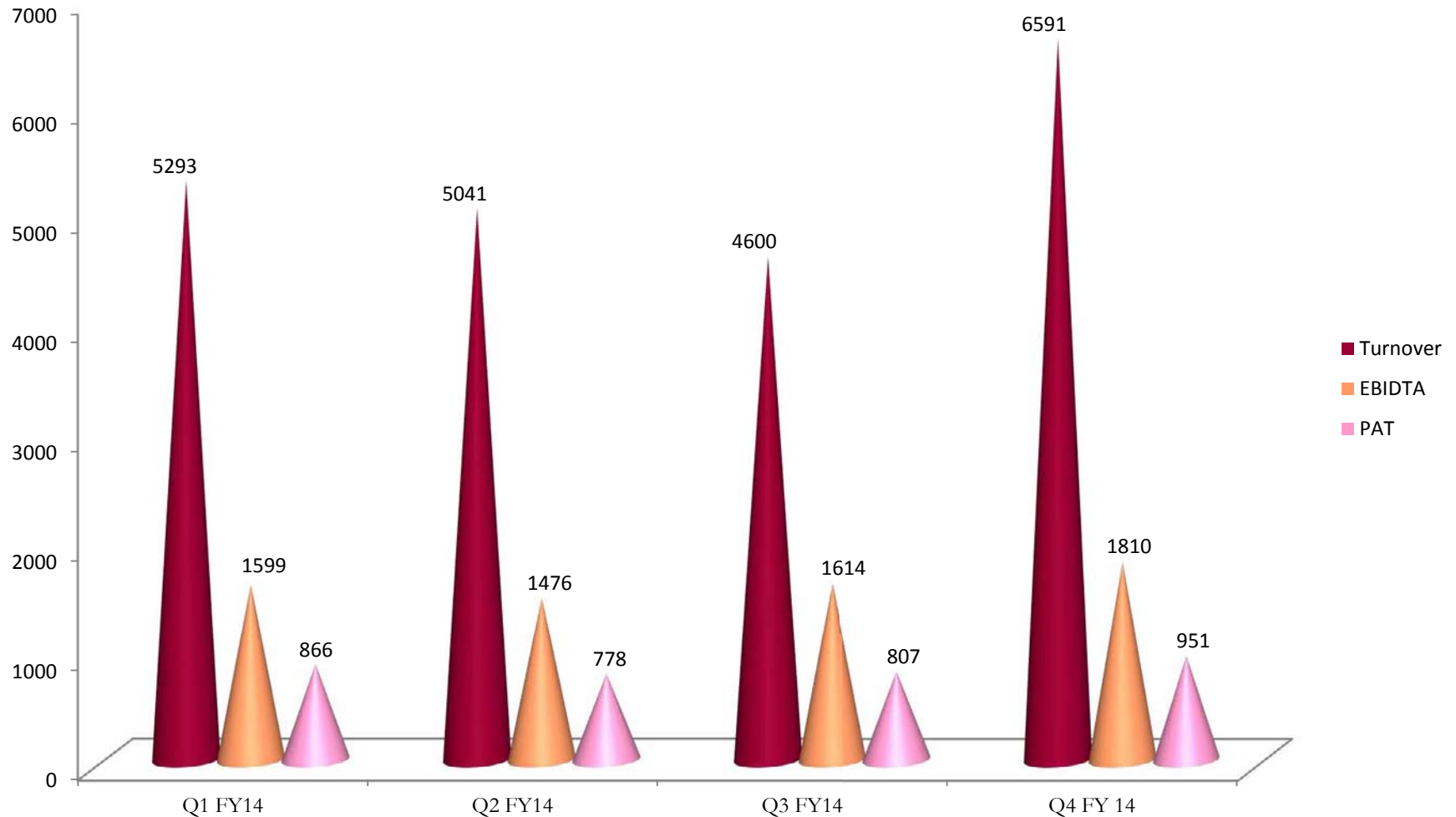
## Financial Highlights- Consolidated

*In Rs.Mn*

Particulars	FY 13-14	FY 12-13
Consolidated Turnover (Rs.Mn)	26467	20112
Consolidated EBIDTA (Rs.Mn)	8076	6345
Consolidated EBIDTA %	31%	32%
Consolidated PAT before MI (Rs.Mn)	3215	2908
Consolidated PAT %	12%	14%

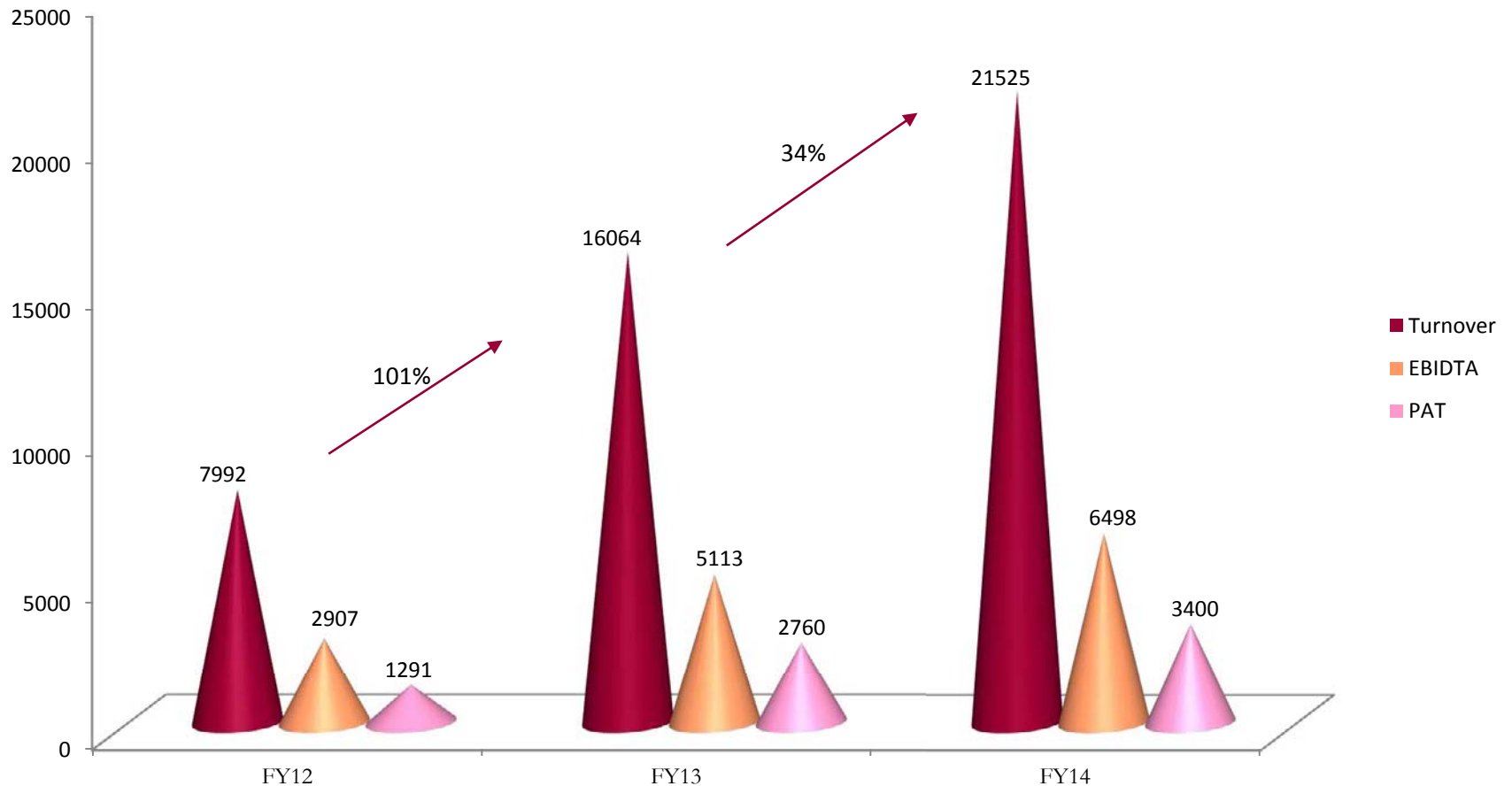
# Highlights of QIV & FY 2013-14

## Turnover, EBIDTA & PAT (Rs. Mn) Q-O-Q



# Highlights of QIV & FY 2013-14

## Turnover, EBIDTA & PAT (Rs. Mn) Y-O-Y



# Highlights of QIV & FY 2013-14

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## Financial Highlights

### For the Quarter ended 31st March 2014 (Q4):

- Revenue at Rs. 6,591 million considering revenue from operations and from other income, up by 12% in comparison with the revenue for the corresponding quarter of previous year which stood at 5,875 Mn.
- EBIDTA at Rs.1,810 million, up by 13% in comparison with EBIDTA for the corresponding quarter of previous year which stood at 1,599 Mn.
- PAT at Rs.951 million up by 7% in comparison with PAT for the corresponding quarter of previous year which stood at 890 Mn.



# Highlights of QIV & FY 2013-14

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## Financial Highlights

### Standalone

### For the year ended March 31, 2014 (FY14):

- Revenue at Rs. 21,525 million, up by 34% as compared to the corresponding previous year (FY13) revenue of Rs. 16,064 million.
- EBIDTA at Rs.6,498 million, up by 27% as compared to the corresponding previous year (FY13) EBIDTA of Rs. 5,113 million.
- PAT at Rs.3,400 million, up by 23% as compared to the corresponding previous year (FY13) PAT of Rs. 2,760 million.

# Highlights of QIV & FY 2013-14

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## Financial Highlights

### Consolidated For the year ended March 31, 2014 (FY14)

- Consolidated Revenue at Rs. 26,467 million, up by 32% as compared to the corresponding previous year (FY13) consolidated revenue of Rs. 20,112 million.
- EBIDTA at Rs.8,076 million, up by 27% as compared to the corresponding previous year (FY13) consolidated EBIDTA of Rs. 6,345 million.
- PAT at Rs.3,215 million, up by 11% as compared to the corresponding previous year (FY13) consolidated PAT of Rs. 2,908 million.

# Highlights of QIV & FY 2013 - 14

## Business Performance

### Launches/Pre Launches during FY 13-14

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	No. of Units (Total)	No. of Units (PEPL Share)
<b>Quarter I</b>							
1	Prestige West Woods	Bangalore	Residential	1.02	60.00%	567	341
2	Prestige Augusta Golf Village	Bangalore	Residential	1.38	67.00%	460	308
3	Prestige Sunrise Park - Phase I	Bangalore	Residential	1.69	100.00%	1,046	1,046
	<b>Sub-Total - Quarter I</b>			<b>4.09</b>		<b>2,073</b>	<b>1,695</b>
<b>Quarter II</b>							
4	Prestige Royale Gardens - Phase II	Bangalore	Residential	2.46	68.50%	1,312	905
5	Prestige Sunrise Park - Phase II	Bangalore	Residential	1.58	100.00%	864	864
6	Prestige Silver Spring	Chennai	Residential	0.49	27.54%	125	34
7	Prestige Down Town	Chennai	Residential	0.21	100.00%	84	84
8	Prestige Ivy Terraces	Bangalore	Residential	0.57	62.00%	315	195
9	Prestige Jade Pavilion	Bangalore	Residential	0.675	46.91%	266	125
	<b>Sub-Total - Quarter II</b>			<b>5.98</b>		<b>2,966</b>	<b>2,207</b>
<b>Quarter III</b>							
10	Prestige Lakeside Habitat- Phase I	Bangalore	Residential	2.79	70.00%	1,277	894
	<b>Sub-Total- Quarter III</b>			<b>2.79</b>		<b>1,277</b>	<b>894</b>
<b>Quarter IV</b>							
11	Prestige Lakeside Habitat- Phase II	Bangalore	Residential	2.81	70.00%	1,211	848
	<b>Sub-Total- Quarter IV</b>			<b>2.81</b>		<b>1,211</b>	<b>848</b>
	<b>Grand Total</b>			<b>15.67</b>		<b>7527</b>	<b>5644</b>

# Highlights of QIV & FY 2013 - 14

## Business Performance

### Completions during FY 13-14

Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
<b>Quarter I</b>					
Forum Vijaya Mall	Chennai	Retail	1.16	50.00%	0.58
Forum Vijaya - Commercial	Chennai	Commercial	0.55	50.00%	0.28
Cessna Business Park - B7	Bangalore	Commercial	0.77	85.00%	0.65
<b>Sub Total QI</b>			<b>2.48</b>		<b>1.51</b>
<b>Quarter II</b>					
<b>Quarter QIII</b>					
Forum Value Mall - Service Apts	Bangalore	Hospitality	0.37	35.00%	0.13
<b>Sub Total QIII</b>			<b>0.37</b>		<b>0.13</b>
<b>Quarter IV</b>					
Aloft	Bangalore	Hospitality	0.29	85.00%	0.25
Prestige Star I	Bangalore	Commercial	0.04	64.00%	0.03
<b>Sub Total QIV</b>			<b>0.33</b>		<b>0.28</b>
<b>Grand Total</b>			<b>3.18</b>		<b>1.92</b>

# Highlights of QIV FY 2013 - 14

## Business Performance

### Area Leased during QIV FY 13-14

Segment	Quarter IV FY 13-14		As on 31 March, 2014		Current Rental Yielding	Area Yet to Yield
	Total	Prestige Share	Total	Prestige Share		
Office	0.48	0.14	9.39	5.16	4.59	0.57
Retail	0.09	0.03	3.33	1.43	0.70	0.73
<b>Total</b>	<b>0.57</b>	<b>0.17</b>	<b>12.72</b>	<b>6.59</b>	<b>5.29</b>	<b>1.30</b>



# FINANCIALS UPDATE

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# Financials

## Balance Sheet as at 31<sup>st</sup> March, 2014

*Rs. Mn*

Particulars	As at 31-Mar-14	As at 31-Dec-13	As at 31-Mar-13
<b>I. EQUITY AND LIABILITIES</b>			
<b>(1) Shareholders' funds</b>			
(a) Share capital	3,500	3,500	3,500
(b) Reserves and surplus	26,211	26,033	23,584
	<b>29,711</b>	<b>29,533</b>	<b>27,084</b>
<b>(2) Non-current liabilities</b>			
(a) Long-term borrowings	2,360	2,133	1,694
(b) Deferred tax liabilities (Net)	62	138	119
(c) Other Long-term liabilities	349	452	308
(d) Long-term provisions	44	40	41
	<b>2,815</b>	<b>2,763</b>	<b>2,162</b>
<b>(3) Current liabilities</b>			
(a) Short-term borrowings	15,475	14,021	13,559
(b) Trade payables	3,981	3,655	3,319
(c) Other current liabilities	14,390	16,831	12,650
(d) Short-term provisions	1,523	560	1,098
	<b>35,369</b>	<b>35,067</b>	<b>30,626</b>
<b>Total</b>	<b>67,895</b>	<b>67,363</b>	<b>59,872</b>
<b>II. ASSETS</b>			
<b>(1) Non-current assets</b>			
(a) Fixed assets			
(i) Tangible assets	4,293	4,208	4,231
(ii) Intangible assets	19	8	4
(iii) Capital work-in-progress	2,241	2,098	1,601
	<b>6,553</b>	<b>6,314</b>	<b>5,836</b>
(b) Non-current investments	10,143	9,950	9,891
(c) Deferred tax assets (Net)	-	-	-
(c) Long-term loans and advances	12,386	12,667	8,704
(d) Other non-current assets	386	407	261
	<b>29,468</b>	<b>29,338</b>	<b>24,692</b>
<b>(2) Current assets</b>			
(a) Current investments	1,880	1,966	854
(b) Inventories	18,294	17,038	14,905
(c) Trade receivables	6,528	7,024	7,653
(d) Cash and Bank balances	2,206	1,563	3,783
(e) Short-term loans and advances	9,226	10,158	7,528
(f) Other current assets	293	276	457
	<b>38,427</b>	<b>38,025</b>	<b>35,180</b>
<b>Total</b>	<b>67,895</b>	<b>67,363</b>	<b>59,872</b>

# Financials

## Profit & Loss Account for the period ended 31<sup>st</sup> March, 2014

*Rs. Mn*

Particulars	Quarter ended			Year ended	
	31-Mar-14	31-Dec-13	31-Mar-13	31-Mar-14	31-Mar-13
(I) Revenue from Operations	6,012	4,305	5,597	20,052	15,124
(II) Other Income	579	295	278	1,473	939
<b>(III) Total Revenue - (I+II)</b>	<b>6,591</b>	<b>4,600</b>	<b>5,875</b>	<b>21,525</b>	<b>16,063</b>
<b>(IV) Expenses</b>					
Purchases of Stock of units	500	-	-	514	57
Cost of sales on projects	3,371	2,191	3,532	11,344	8,657
Property and Facilities operating expenses	325	305	266	1,204	914
Employee benefits expense	129	258	337	878	836
Finance costs	390	348	258	1,261	897
Depreciation and amortization expense	108	85	87	355	330
Other expenses	456	232	141	1,087	486
<b>Total Expenses</b>	<b>5,279</b>	<b>3,419</b>	<b>4,621</b>	<b>16,643</b>	<b>12,177</b>
<b>(V) Profit before tax (III-IV)</b>	<b>1,312</b>	<b>1,181</b>	<b>1,254</b>	<b>4,882</b>	<b>3,886</b>
<b>(VI) Tax expense :</b>	<b>361</b>	<b>375</b>	<b>363</b>	<b>1,482</b>	<b>1,125</b>
<b>VII. Profit (Loss) for the period</b>	<b>951</b>	<b>806</b>	<b>891</b>	<b>3,400</b>	<b>2,761</b>



# Financials

*Rs. Mn*

## Key Ratios

Sl. No.	Particulars	31-Mar-14	Ratio/%	Quarter Ended				Year Ended		Year Ended	
		(Audited)		31-Dec-13 (Unaudited)	Ratio/%	31-Mar-13 (Unaudited)	Ratio/%	31-Mar-14 (Audited)	Ratio/%	31-Mar-13 (Audited)	Ratio/%
1	Sale of Projects & Property Income	6,012		4,305		5,597		20,052		15,124	
2	Other Income	579		295		278		1,473		939	
3	<b>Total Income</b>	<b>6,591</b>		<b>4,600</b>		<b>5,875</b>		<b>21,525</b>		<b>16,063</b>	
4	Cost of project sold and property expenses	4,196		2,496		3,798		13,062		9,628	
5	<b>Gross Margin</b>	<b>1,816</b>	<b>30%</b>	<b>1,809</b>	<b>42%</b>	<b>1,799</b>	<b>32%</b>	<b>6,990</b>	<b>35%</b>	<b>5,496</b>	<b>36%</b>
6	Admin, Employee and Selling cost	585		490		478		1,964		1,322	
7	<b>EBIDTA</b>	<b>1,810</b>	<b>27%</b>	<b>1,614</b>	<b>35%</b>	<b>1,599</b>	<b>27%</b>	<b>6,498</b>	<b>30%</b>	<b>5,113</b>	<b>32%</b>
8	Financial Expenses	390		348		258		1,261		897	
9	Depreciation	108		85		87		355		330	
10	<b>Total Expenses</b>	<b>5,279</b>		<b>3,419</b>		<b>4,621</b>		<b>16,642</b>		<b>12,177</b>	

# Financials

## Key Ratios

Sl. No.	Particulars	R.s. Mn									
		Quarter Ended		Year Ended		Year Ended		Year Ended		Year Ended	
		31-Mar-14 (Audited)	Ratio/%	31-Dec-13 (Unaudited)	Ratio/%	31-Mar-13 (Unaudited)	Ratio/%	31-Mar-14 (Audited)	Ratio/%	31-Mar-13 (Audited)	Ratio/%
11	PBT	1,312	19.91%	1,181	26%	1,254	21%	4,882	22.68%	3,886	24%
12	Tax	361		375		363		1,482	30.355%	1,125	29%
13	PAT	951	14.43%	806	17.5%	891	15%	3,400	15.80%	2,761	17%
14	Share of profit / (loss) from associates	-		-		-		-		-	
15	Minority	-		-		-		-		-	
16	Profit after tax and Minority interest	951		806		891		3,400		2,761	
17	EPS (Annualized) (In Rs)	10.87		9.33		10.37		9.71		8.32	
18	Market Price per share	212.90		162.45		163.55		212.90		163.55	
19	PE Ratio	20		17		16		22		20	
20	Market Cap	74,515		56,858		57,243		74,515		57,243	
21	Net Worth	29,711		29,533		27,084		29,711		27,084	
22	Book Value per share	85		84		77		85		77	
23	Price to Book Value	2.51		1.93		2.11		2.51		2.11	



# SALES SUMMARY

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# Sales Summary

Area in Mnsf  
Rs. Mn

Prestige Share

	Q1 FY 2014			Q2 FY 2014			Q3 FY 2014			Q4 FY 2014			TOTAL FY 2014		
	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value
<b>Residential</b>															
Mid Income Segment	1.33	994	7,297	1.35	986	7,723	1.19	807	6,543	0.79	516	4,505	4.65	3,303	26,068
Premium Segment	0.43	138	2,809	0.36	119	2,546	0.34	97	2,714	0.13	43	1,096	1.27	397	9,166
<b>TOTAL</b>	<b>1.76</b>	<b>1,132</b>	<b>10,106</b>	<b>1.72</b>	<b>1,105</b>	<b>10,269</b>	<b>1.53</b>	<b>904</b>	<b>9,258</b>	<b>0.92</b>	<b>558</b>	<b>5,601</b>	<b>5.92</b>	<b>3,699</b>	<b>35,234</b>
<b>Commercial</b>	0.02	0	122	0.11	0	416	0.03	0	145	0.07	0	406	0.22	0	1,089
<b>GRANDTOTAL</b>	<b>1.77</b>	<b>1,132</b>	<b>10,229</b>	<b>1.83</b>	<b>1,105</b>	<b>10,685</b>	<b>1.55</b>	<b>904</b>	<b>9,402</b>	<b>0.99</b>	<b>558</b>	<b>6,007</b>	<b>6.14</b>	<b>3,699</b>	<b>36,323</b>
Realisation per sft (Sale Value/ Area)			5773			5845			6056			6057			5912

## Note:

- 1) Substantial portion of above sales are yet to come for revenue recognition in the books of accounts since the projects have not reached the threshold limits of 25% completion (excluding land)
- 2) Overall unrecognized revenue in the books of accounts from all the projects as on 31/03/2014 (Sales made and yet to come for recognition) based on POC is approximately Rs. 68,040 million.
- 3) The above sales value and realization are excluding Stamp duty, Registration fee and Taxes. (These exclusions approximately aggregate to around 15% of the sales value).

# Unrecognized Revenue From Projects Under Construction

*Rs. Mn*

Sl.No	Projects	Total sales value of unit sold as at 31.03.2014	Cumulative turnover declared upto 31.03.2014	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
<b>A</b>	<b>Residential Projects</b>				
1	Prestige Bella Vista	10,097	5,348	4,749	
2	Prestige Tranquility	9,504	4,922	4,582	
3	Prestige White Meadows-1&2	7,796	3,523	4,273	
4	Kingfisher Towers	5,841	1,959	3,882	
5	Prestige Golfshire	5,180	3,111	2,069	
6	Prestige Sunny Side	3,205	2,155	1,050	
7	Prestige Park View	1,798	1,046	752	
8	Prestige Royal Woods	1,189	420	769	
9	Prestige Garden Bay	1,137	329	808	
10	Prestige Casabella	758	223	535	
11	Prestige Edwardian	400	217	183	
12	Prestige Westholme	119	48	71	
13	Prestige Silver Oak	1,695	1,396	299	
14	Prestige Silver Crest	785	533	252	
15	Prestige Ferns Residency	4,622	1,205	3,417	
16	Prestige Mayberry	2,116	830	1,286	
17	Prestige Glen Wood	958	261	697	
18	Prestige Royale Garden-Phase I & Phase II	1,908		1,908	FY 15
19	Prestige Brooklyn Heights	751		751	FY 15
20	Prestige Jade Pavilion	877		877	FY 15

# Unrecognized Revenue From Projects Under Construction

*Rs. Mn*

Sl.No	Projects	Total sales value of unit sold as at 31.03.2014	Cumulative turnover declared upto 31.03.2014	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
<b>A</b>	<b>Residential Projects</b>				
21	Prestige Summer Fields	541		541	FY 15
22	Prestige Silver Sun	316		316	FY 15
23	Prestige Tech Vista	179		179	FY 15
24	Prestige Augusta Golf Village	5,006		5,006	FY 15
25	Prestige West Woods	3,151		3,151	FY 15
26	Prestige Misty Waters	3,023		3,023	FY 15
27	Ivy Terraces	1,340		1,340	FY 15
28	Prestige Silver Spring	643		643	FY 15
29	Prestige Spencer Heights	586		586	FY 15
30	Prestige Down Town	536		536	FY 15
31	Prestige Lakeside Habitat	8,670		8,670	FY 16
32	Prestige Sunrise Park - Phase I & Phase II	7,154		7,154	FY 16
	<b>Sub Total - A</b>	<b>91,879</b>	<b>27,526</b>	<b>64,353</b>	
<b>B</b>	<b>Commercial Projects</b>				
1	Prestige Khoday Tower	421	371	50	
2	Prestige Technology Park Phase 3	3,621	2,661	960	
3	Prestige Technopolis	568	390	178	FY 14
4	Prestige Platina	2,262		2,262	FY 15
5	Prestige Trinity Centre	238		238	FY 15
	<b>Sub Total - B</b>	<b>7,110</b>	<b>3,422</b>	<b>3,688</b>	
	<b>GRAND TOTAL - A+B</b>	<b>98,989</b>	<b>30,948</b>	<b>68,040</b>	

# Project Debtors Summary

*Rs. Mn*

Name of the Project	Opening Balance as at 01.01.2014	New Sales / Adjustment	Amount Realised	Closing Balance as at 31.03.2014
<b>Completed Projects</b>				
Prestige Cyber Towers	202	(7)	19	176
Prestige Oasis	593	(145)	111	336
Prestige Shantiniketan	1,228	73	237	1,064
Prestige Southridge	20	15	20	15
Prestige Neptune Courtyard	94	83	68	109
Prestige Atrium	34	-	-	34
Others	5	-	0	5
<b>Sub Total - A</b>	<b>2176</b>	<b>19</b>	<b>454</b>	<b>1740</b>

Note: In addition to the above, there are Land Owner dues to the extent of Rs. 920 mn.

Name of the Project	Opening Balance as at 01.01.2014	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31.03.2014
<b>Ongoing Projects</b>					
Prestige Edwardian	96	(4)	(0)	40	52
Prestige Golfshire	1,783	(542)	(588)	224	1,605
Prestige Khoday Towers	207	16	1	12	210
Prestige Tech Park III	403	-	(46)	131	318
Prestige White Meadows	511	322	97	186	550
Prestige Kingfisher Towers	283	123	(76)	169	313
Prestige Parkview	1	127	37	91	-
Prestige Sunnyside	27	192	31	163	24
Prestige Tranquility	23	544	(301)	843	24
Prestige Bellavista	104	1,005	163	842	104
Prestige Westholme	-	10	(2)	12	-
Prestige Royalwoods	21	76	(25)	103	19
Prestige Casabella	1	17	(59)	77	-
Prestige Garden Bay	12	52	(71)	123	12
Prestige Technopolis	-	390	213	115	62
Prestige Glenwood	-	261	147	114	0
Prestige Mayberry	-	831	639	174	18
Prestige Ferns Residency	-	1,205	900	305	-
Prestige Silver Oak	-	1,396	1,141	97	158
Prestige Silver Crest	-	533	463	69	2
<b>Sub Total - B</b>	<b>3,472</b>	<b>6,552</b>	<b>2,663</b>	<b>3,890</b>	<b>3,472</b>

# Project Debtors Summary

*Rs. Mn*

Name of the Project	Opening Balance as at 01.01.2014	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31.03.2014
<b>Other Ongoing Projects</b>					
Prestige Polygon	-	-	-	31	-
Prestige Silver Sun	-	-	-	38	-
Prestige Summer Fields	-	-	-	21	-
Prestige Jade Pavilion	-	-	-	66	-
Prestige Misty Water	-	-	-	351	-
Prestige Techvista	-	-	-	12	-
Prestige Platina	-	-	-	162	-
Prestige Trinity Centre	-	-	-	47	-
Prestige Augusta Golf Village	-	-	-	380	-
Prestige Brooklyn Heights	-	-	-	32	-
Prestige Ivy Terraces	-	-	-	34	-
Prestige Spencer Heights	-	-	-	29	-
Prestige Sunrise Park	-	-	-	218	-
Prestige Westwoods	-	-	-	101	-
Prestige Silversprings	-	-	-	57	-
Prestige Downtown	-	-	-	7	-
Prestige Lakeside Habitat	-	-	-	522	-
Prestige Royale Garden	-	-	-	104	-
<b>Sub Total - C</b>	-	-	-	2,213	-
<b>Total (A+B+C)</b>	<b>5,648</b>	<b>6,572</b>	<b>2,663</b>	<b>6,557</b>	<b>5,212</b>



# Debt Profile

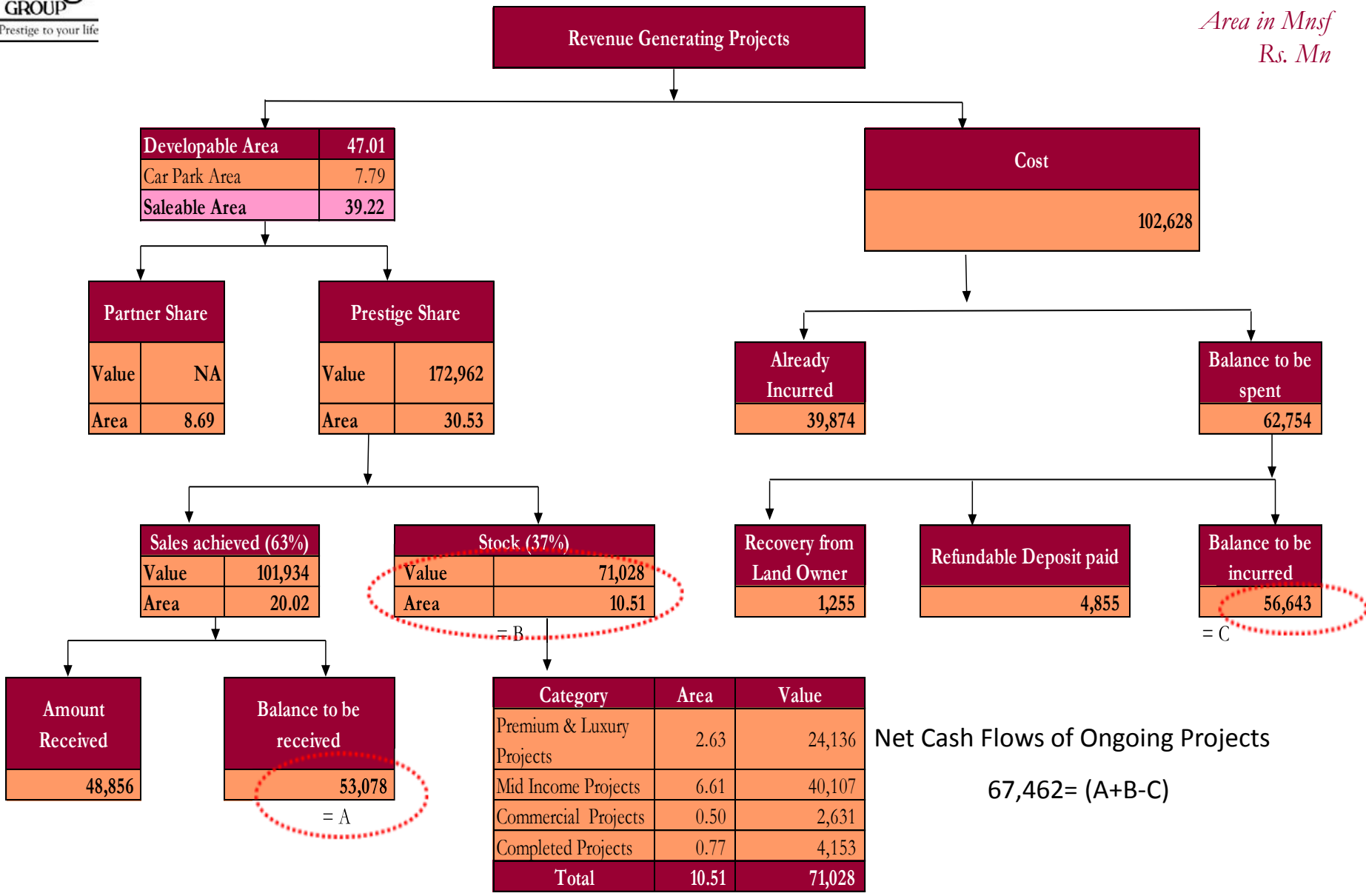
Rs. Mn

Particulars	Standalone	%	Consolidated Loan *	%
Debt as on 31.03.2014				
Secured Loan	17,872	100%	30,684	100%
a. Project Debt - Resi & Comm	13,762	77%	15,938	52%
b. Capex Loans	-		-	
- Office Space	763	4%	2,954	10%
- Retail	-	-	950	3%
- Hospitality	1,897	11%	2,678	9%
c. Rental Securitisation Loans	1,200	7%	7,914	26%
d. Receivables discounting loans	250	1%	250	1%
Unsecured Loan	-	0%	-	0%
<b>Gross Debt</b>	17,872	100%	30,684	100%
Less: Cash & Bank Balances	4,150		5,448	
<b>Net Debt</b>	<b>13,722</b>		<b>25,236</b>	
<b>Networth</b>	<b>29,833</b>		<b>32,901</b>	
Debt Equity Ratio	0.46		0.77	

*Note: There is an increase of Rs 12,812 Mn in the secured loan amount due to consolidation of the subsidiary companies. However, we should note that since consolidation is done based on line by line basis as per Accounting Standard 21, 100% of the loan amounts in subsidiaries are added up to standalone loan outstanding. If we consider only proportionate PEPL holding in the subsidiaries the net loan balance will amount to Rs 10,917 Mn as against Rs. 12,812 Mn, resulting in the overall net debt of Rs 23,341 mn (Rs 17,872 + Rs 10,917 – Rs. 5,448) on a consolidated basis resulting in an effective D/E Ratio of 0.71 (Rs. 23,341/ Rs.32,782).*

# Receivables Profile

*Area in Mnsf  
Rs. Mn*

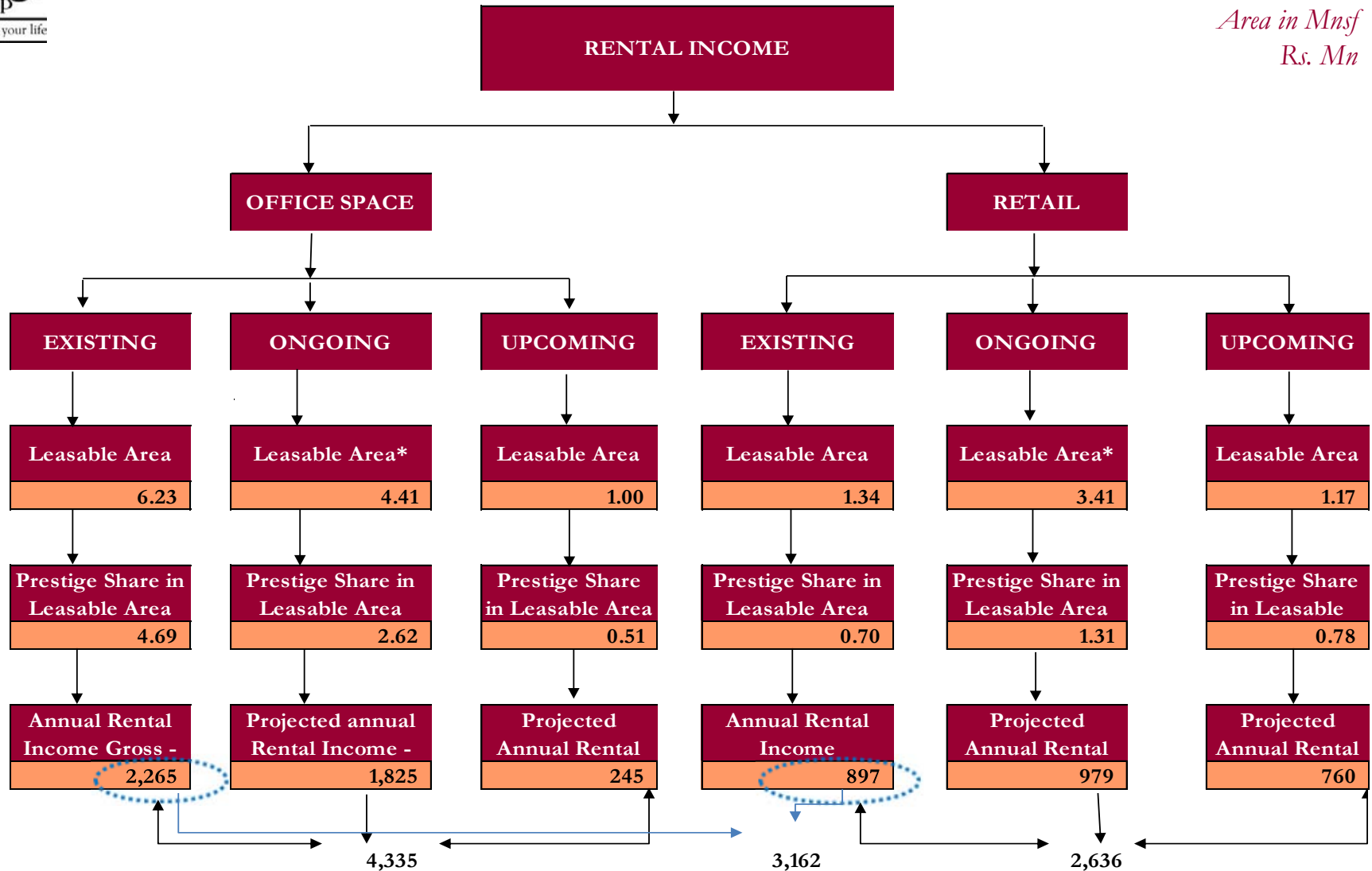


Net Cash Flows of Ongoing Projects

$$67,462 = (A+B-C)$$

# Rental Income

*Area in Mnsf  
Rs. Mn*



\* Of the above mentioned 4.41 mn sft of leasable area in office space of ongoing projects & 3.41 mn sft of Retail space, we have already leased/ tied up with various tenants for an area of 3.10 mn sft in office space & 1.84 mn in retail space as on 31.03.2014

# Annualised Projected Exit Rentals for Area Leased

*Area in Mnsf*  
*R.s. Mn*

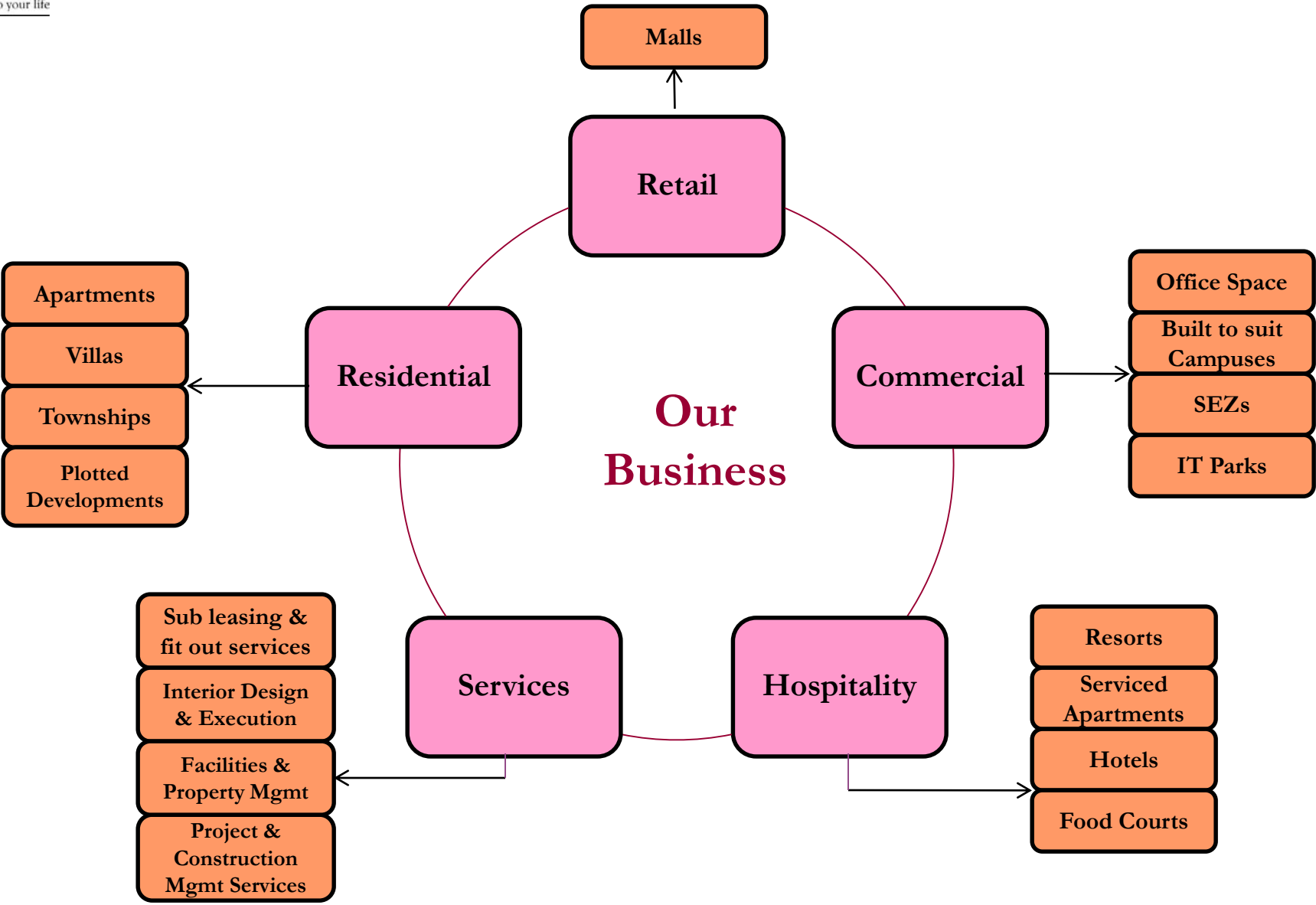
Sl. No	Project Name	Segment	Total Leasable Area	PEPL Share of Leasable Area	Area Leased - Prestige Share	Rent P.a (Annualised)
<b>Existing Rental Income as on 31 March, 2014</b>						
1	Prestige Estates Projects Ltd	Commercial	1.62	1.62	1.62	720
2	Cessna Business Park - B1 to B7	Commercial	2.31	1.96	1.96	953
3	West Palm Developers	Commercial	0.32	0.20	0.20	68
4	Prestige Valley View	Commercial	0.01	0.01	0.01	10
5	ICBI India	Commercial	0.05	0.04	0.04	34
6	Forum Mall	Retail	0.35	0.24	0.24	300
7	Forum Value Mall	Retail	0.29	0.10	0.10	55
8	UB City Mall	Retail	0.04	0.04	0.04	108
9	Exora Business Park - B1	Commercial	0.71	0.23	0.23	134
10	Exora Business Park - B3	Commercial	0.70	0.23	0.23	129
11	Prestige Shantiniketan	Commercial	0.34	0.18	0.05	15
12	Prestige Polygon	Commercial	0.14	0.14	0.14	102
14	Forum Vijaya (Retail)	Retail	0.64	0.32	0.31	286
15	Forum Vijaya (Commercial)	Commercial	0.05	0.03	0.03	12
16	Cyber Towers	Commercial	0.30	0.09	0.09	24
<b>Total annualised rentals as on 31 March, 2014</b>			<b>7.87</b>	<b>5.42</b>	<b>5.29</b>	<b>2,950</b>
<b>Rental Income by March 2015</b>						
1	Prestige Polygon	Commercial	0.19	0.19	-	137
2	Forum Vijaya (Commercial)	Commercial	0.14	0.07	0.03	33
3	Forum Mangalore	Retail	0.67	0.23	0.19	151
4	Forum Sujana	Retail	0.85	0.21	0.15	188
5	Exora Business Park- Block II	Commercial	0.72	0.23	0.23	131
6	Cessna Business Park B8	Commercial	0.46	0.39	0.40	211
7	Prestige Star I & Star II	Commercial	0.12	0.08		33
8	Prestige Technopolis	Commercial	0.33	0.09		59
9	Prestige Mysore Central	Retail	0.11	0.07		38
<b>Incremental rentals in FY 14-15</b>			<b>3.58</b>	<b>1.56</b>	<b>1.00</b>	<b>981</b>
<b>Total annualised rentals by March 2015</b>			<b>11.45</b>	<b>6.98</b>	<b>6.29</b>	<b>3,931</b>



# PROJECT PORTFOLIO & UPDATE

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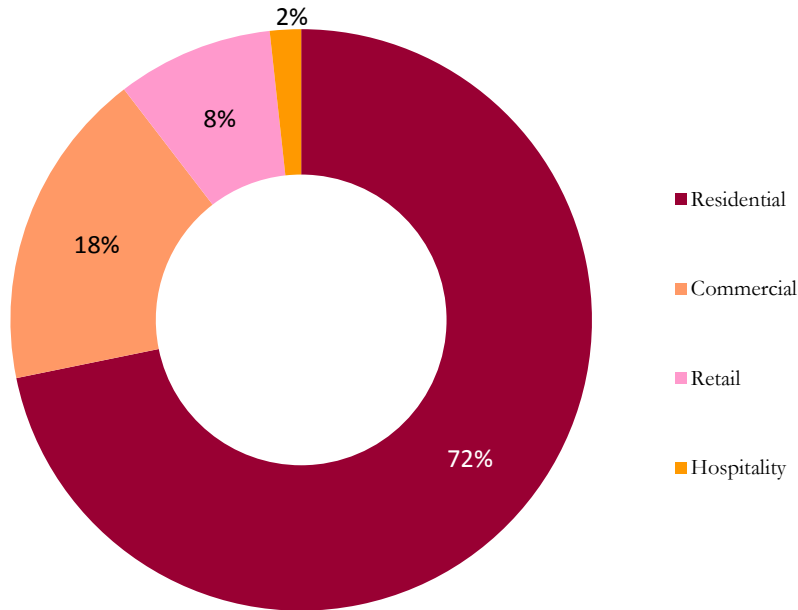
# Business Segments



# Product Mix – Segment Wise

## Ongoing Projects

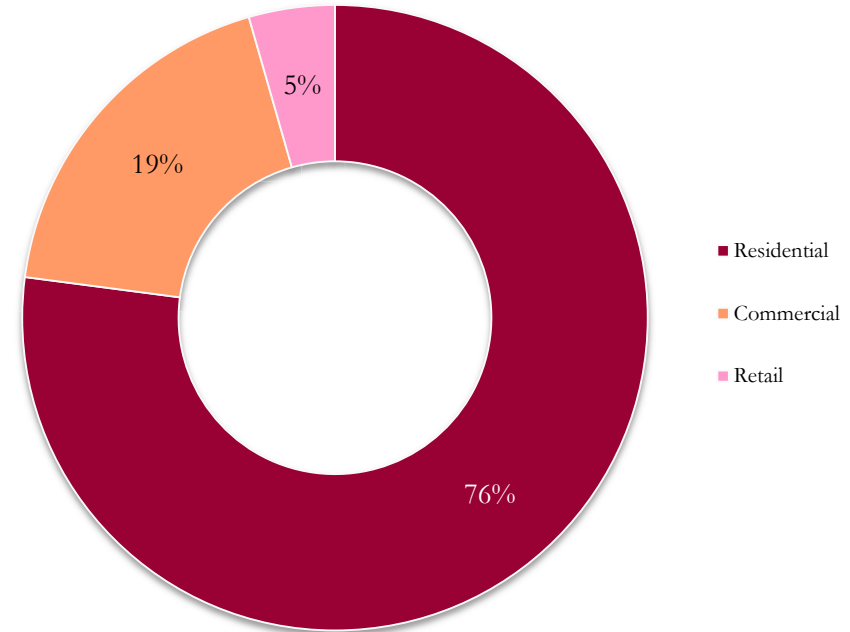
Total Area – 59.47 Mnsf



Segment	No. of Projects	Developable Area (Mnsf)
Residential	41	42.70
Commercial	13	10.58
Retail	7	5.17
Hospitality	2	1.03
<b>Total</b>	<b>63</b>	<b>59.47</b>

## Upcoming Projects

Total Area – 31.96 Mnsf

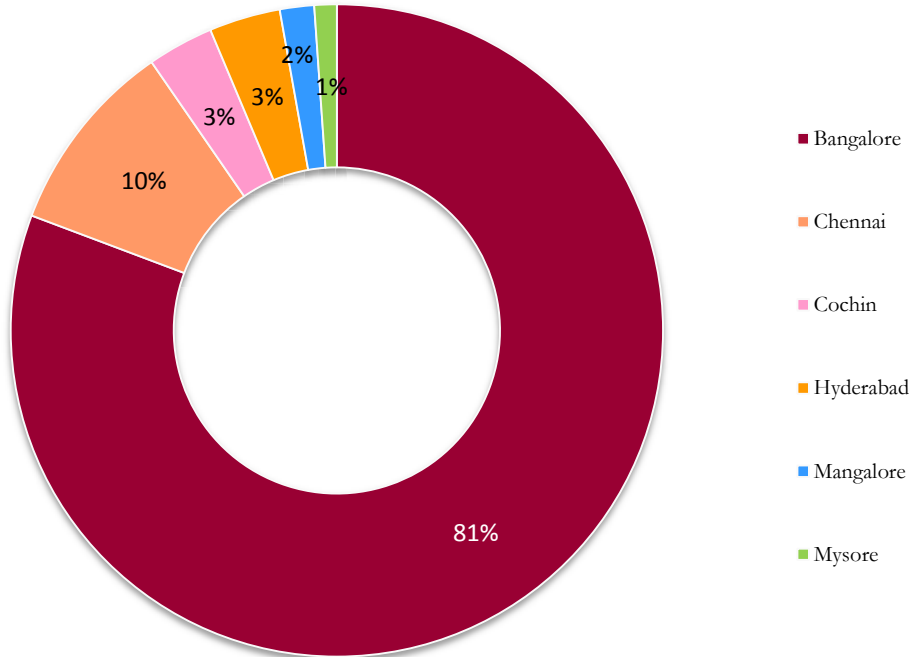


Segment	No. of Projects	Developable Area (Mnsf)
Residential	23	24.63
Commercial	4	5.91
Retail	2	1.42
<b>Total</b>	<b>28</b>	<b>31.96</b>

# Product Mix – Geography Wise

## Ongoing Projects

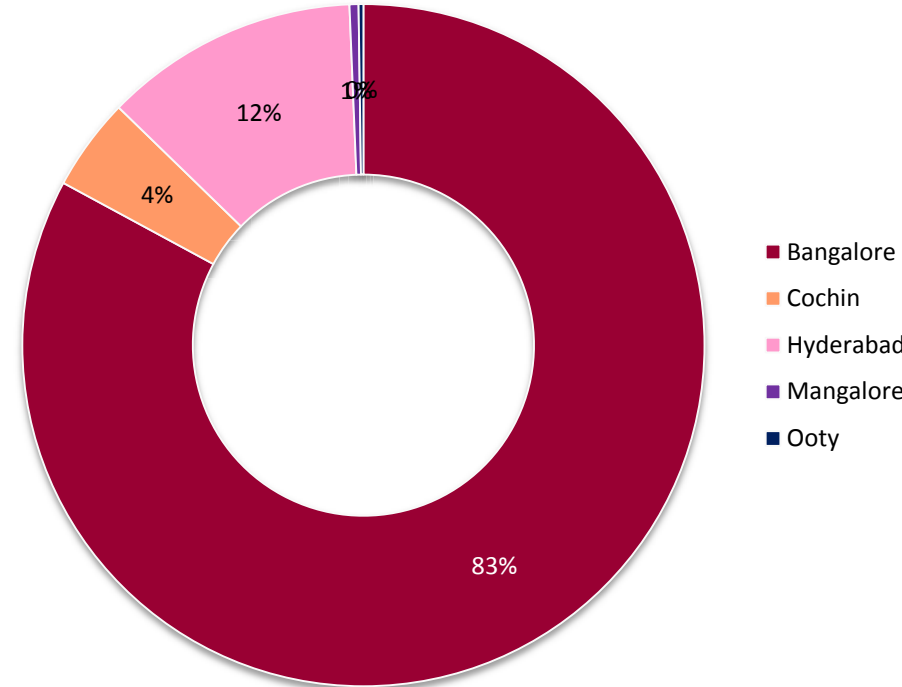
Total Area – 59.47 Mnsf



City	No. of Projects	Developable Area (Mnsf)
Bangalore	49	48.01
Chennai	3	5.74
Cochin	5	1.95
Hyderabad	2	2.10
Mangalore	2	1.01
Mysore	2	0.66
<b>Total</b>	<b>63</b>	<b>59.47</b>

## Upcoming Projects

Total Area – 31.96 Mnsf



City	No. of Projects	Developable Area (Mnsf)
Bangalore	21	26.49
Cochin	3	1.40
Hyderabad	2	3.86
Mangalore	1	0.14
Ooty	1	0.07
<b>Total</b>	<b>28</b>	<b>31.96</b>



# Ongoing Projects

## Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
1	Prestige Golfshire- Villas	Bangalore	1.75	100.00%	1.75	228	228
2	Prestige White Meadows -1	Bangalore	1.07	100.00%	1.07	163	163
3	Prestige White Meadows -2	Bangalore	1.16	62.50%	0.73	191	119
4	Kingfisher Towers	Bangalore	1.09	45.51%	0.50	82	42
5	Prestige Royal Woods	Hyderabad	0.63	50.00%	0.32	152	76
6	Prestige Oasis - Phase 2	Bangalore	0.09	100.00%	0.09	16	16
7	Prestige Edwardian	Bangalore	0.07	100.00%	0.07	12	12
8	Prestige Hermitage	Bangalore	0.23	50.00%	0.12	26	13
9	Prestige Tranquility	Bangalore	4.57	100.00%	4.57	2,368	2,368
10	Prestige Park View	Bangalore	0.93	71.00%	0.66	376	269
11	Prestige Silver Oak	Bangalore	0.66	33.46%	0.22	178	60
12	Prestige Bella Vista	Chennai	5.04	60.00%	3.02	2,613	1,567
13	Prestige Sunny Side	Bangalore	0.98	100.00%	0.98	395	395
14	Prestige Garden Bay	Bangalore	0.64	72.00%	0.46	184	133
15	Prestige Glen Wood	Bangalore	0.37	65.00%	0.24	116	75
16	Prestige Mayberry-1	Bangalore	0.12	75.00%	0.09	40	30
17	Prestige Mayberry-2	Bangalore	0.39	60.39%	0.24	126	76
18	Prestige Silver Crest	Bangalore	0.25	100.00%	0.25	122	122
19	Prestige Summer Fields	Bangalore	0.31	50.85%	0.16	83	42
20	Prestige Silver Sun	Bangalore	0.21	33.60%	0.07	102	34
21	Prestige Hillside Retreat	Bangalore	0.11	75.00%	0.08	58	44
22	Prestige Philadelphia	Bangalore	0.03	45.00%	0.01	8	4

# Ongoing Projects

## Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
23	Prestige Ferns Residency	Bangalore	3.29	62.00%	2.04	1,483	920
24	Prestige Misty Waters	Bangalore	1.02	51.00%	0.52	558	285
25	Prestige West Holmes	Mangalore	0.06	65.00%	0.04	20	13
26	Prestige Tech Vista	Bangalore	0.12	60.00%	0.07	30	18
27	Prestige Brooklyn Heights	Bangalore	0.27	62.00%	0.16	94	59
28	Prestige Spencer Heights	Bangalore	0.11	100.00%	0.11	34	34
29	Prestige Royale Garden - Phase I	Bangalore	0.43	68.50%	0.29	384	263
30	Prestige Sunrise Park - Phase I	Bangalore	1.69	100.00%	1.69	1,046	1,046
31	Prestige West Woods	Bangalore	1.02	60.00%	0.61	574	341
32	Prestige Augusta Golf Village	Bangalore	1.38	67.00%	0.92	460	308
33	Prestige Casabella	Bangalore	0.48	75.00%	0.36	210	158
34	Prestige Jade Pavilion	Bangalore	0.68	46.91%	0.32	266	125
35	Prestige Royale Gardens - Phase II	Bangalore	2.46	68.50%	1.69	1312	905
36	Prestige Sunrise Park - Phase II	Bangalore	1.58	100.00%	1.58	864	864
37	Prestige Silver Spring	Chennai	0.49	27.54%	0.14	125	34
38	Prestige Down Town	Chennai	0.21	100.00%	0.21	84	84
39	Prestige Thomson	Cochin	0.55	25.00%	0.14	-	-
40	Prestige Ivy Terraces	Bangalore	0.57	62.00%	0.35	315	195
41	Prestige Lakeside Habitat- Phase I & II	Bangalore	5.60	70.00%	3.92	2488	1742
<b>Total - A</b>			<b>42.70</b>		<b>30.86</b>	<b>17,986</b>	<b>13,281</b>

# Ongoing Projects

## Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Cessna Business Park B8 - B11	Bangalore	3.56	85.00%	3.03
2	Prestige Khoday Towers	Bangalore	0.26	48.53%	0.13
3	Exora Business Park - Block 2	Bangalore	1.02	32.46%	0.33
4	Prestige Technopolis	Bangalore	0.47	56.80%	0.27
5	Prestige TechPark III	Bangalore	1.55	100.00%	1.55
6	Excelsior	Bangalore	0.29	21.75%	0.06
7	Prestige Trade Towers	Bangalore	0.61	45.00%	0.27
8	Prestige Tech Platina	Bangalore	1.43	66.66%	0.95
9	Prestige TMS Square	Cochin	0.17	58.00%	0.10
10	Forum Thomsun	Cochin	0.20	25.00%	0.05
11	Prestige Trinity Centre	Bangalore	0.45	26.84%	0.12
12	Prestige Falcon Towers	Bangalore	0.49	45.00%	0.22
13	Prestige Star II	Bangalore	0.08	64.00%	0.05
	<b>Total - B</b>		<b>10.58</b>		<b>7.13</b>

# Ongoing Projects

## Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Forum Sujana	Hyderabad	1.47	24.50%	0.36
2	Forum Shantiniketan	Bangalore	1.06	65.00%	0.69
3	Forum Mysore	Mysore	0.55	50.99%	0.28
4	Forum Mangalore	Mangalore	0.95	34.00%	0.32
5	Prestige TMS Square	Cochin	0.12	58.00%	0.07
6	Forum Thomsun	Cochin	0.91	25.00%	0.23
7	Prestige Mysore Central	Mysore	0.11	65.00%	0.07
	<b>Total - C</b>		<b>5.17</b>		<b>2.02</b>

## Hospitality

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No. of Keys
1	CONRAD (Hilton)	Bangalore	0.45	100.00%	0.45	285
2	Marriott Hotel + Convention Centre	Bangalore	0.58	100.00%	0.58	307
	<b>Total - D</b>		<b>1.03</b>		<b>1.03</b>	<b>592</b>
	<b>GRAND TOTAL - A+B+C+D</b>		<b>59.47</b>		<b>41.04</b>	

# Upcoming Projects

## Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Leela Residences	Bangalore	0.36	60.00%	0.22
2	Kakanad Property	Cochin	0.80	70.00%	0.56
3	Prestige Greenmoor	Bangalore	0.39	25.00%	0.10
4	Prestige South Woods	Bangalore	1.28	67.00%	0.86
5	Prestige Hillcrest	Ooty	0.07	50.00%	0.04
6	Prestige Lakeside Habitat	Bangalore	2.80	70.00%	1.96
7	Prestige Primerose Hills	Bangalore	2.04	62.00%	1.26
8	Prestige Falcon City	Bangalore	6.09	32.90%	2.00
9	Prestige Park Square	Bangalore	0.65	35.70%	0.23
10	Prestige Bougainvillea - II	Bangalore	0.12	60.00%	0.07
11	Prestige Ivy League	Hyderabad	0.86	60.00%	0.52
12	Roshanara Property	Bangalore	0.22	100.00%	0.22
13	Temple Bell - Bangalore South Property	Bangalore	1.55	70.00%	1.09
14	Mangalore Villas	Mangalore	0.14	68.00%	0.09
15	Prestige Gulmohar	Bangalore	0.87	51.00%	0.44
16	Prestige Northpoint, Kammanahalli	Bangalore	0.40	51.00%	0.20
17	Prestige Kew Gardens	Bangalore	2.00	60.00%	1.20
18	Prestige High Fields	Hyderabad	3.00	68.34%	2.05
19	déjà vu, Promnade Road	Bangalore	0.15	48.00%	0.07
20	Kenilworth, Cunningham Road	Bangalore	0.25	40.00%	0.10
21	Fountain Blue	Bangalore	0.20	60.00%	0.12
22	Dolce Vita	Bangalore	0.22	60.00%	0.13
23	Matthikere Property	Bangalore	0.17	65.00%	0.11
<b>Total - A</b>			<b>24.63</b>		<b>13.65</b>

# Upcoming Projects

## Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Kakanad Property	Cochin	0.20	70.00%	0.14
2	Prestige Technostar	Bangalore	1.65	51.00%	0.84
3	Jacobs Land - IT Park	Bangalore	2.81	73.93%	2.08
4	Prestige Tech Park IV	Bangalore	1.25	90.00%	1.13
	<b>Total - B</b>		<b>5.91</b>		<b>4.19</b>

## Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Kakanad Property	Cochin	0.40	76.50%	0.31
2	Forum Mall - ORR	Bangalore	1.02	62.95%	0.64
	<b>Total - C</b>		<b>1.42</b>		<b>0.95</b>
	<b>GRAND TOTAL - A+B+C</b>		<b>31.96</b>		<b>18.79</b>

# Land Bank & Projects Under Planning

Sl. No	Entity Name	Location	Land Area (Acres)	Economic Interest	PEPL Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi	142.74	100.00%	142.74
2	Prestige Projects Pvt Ltd	Bangalore	168.00	32.68%	54.90
3	Prestige Garden Resorts Pvt Ltd	Bangalore	7.00	100.00%	7.00
4	Eden Investments	Goa	74.13	77.50%	57.45
5	Prestige Estates Projects Ltd	Bangalore/ Chennai	112.91	69.41%	78.37
6	KRPL Techpark	Mysore	15.61	31.00%	4.84
7	Village D Nandi Pvt Ltd	Bangalore	22.95	100.00%	22.95
8	Prestige Nottingham Investments	Bangalore	26.66	31.79%	8.47
	<b>Total</b>		<b>570.00</b>		<b>376.73</b>



# ABOUT PRESTIGE

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# ADVANTAGE PRESTIGE

Iconic developments like  
Forum Mall, Prestige  
Shantiniketan, UB City,  
Prestige Golfshire etc

Awarded with financial  
rating of A- by ICRA

Only  
CRISIL DA1\* rated  
Developer  
in India

Stable Cash Flows by way of  
Annuity Income &  
Diversified Cash Flows from  
Various Segments



Spearheaded by Real Estate  
Icon, Mr. Irfan Razack & his  
brothers  
Mr. Rezwan and  
Mr.Noaman Razack

Excellence  
across all Real  
Estate Classes,  
i.e. Residential,  
Commercial,  
Retail &  
Hospitality

Strong Joint Venture partners  
like CapitaLand, RedFort , etc  
& Strong Associations with  
Various Banks & FIs

One of the Most Trusted Developers by Land Owners and

Customers

## Strong Presence Across All South Indian States



### Karnataka

- Bangalore
- Mysore
- Mangalore

### Tamil Nadu

- Chennai
- Ooty

### Kerala

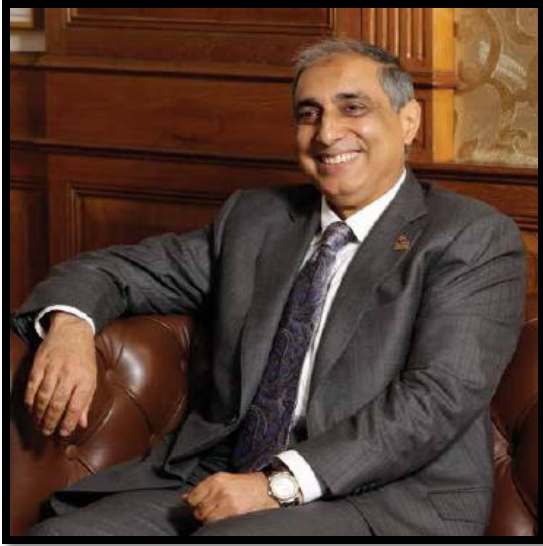
- Kochi

### Andhra Pradesh

- Hyderabad

### Goa

# Board of Directors



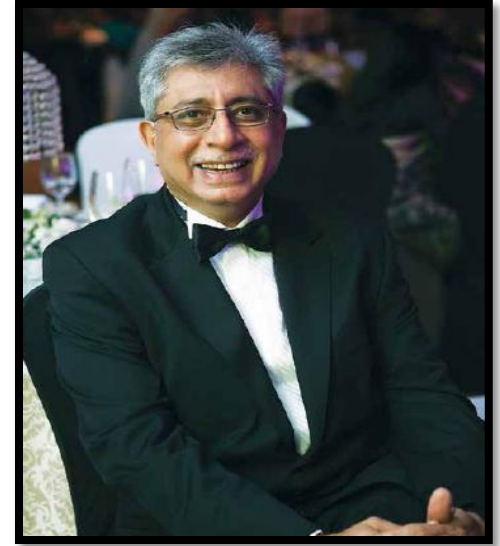
**Irfan Razack**

*Chairman & Managing Director*



**Rezwan Razack**

*Joint Managing Director*



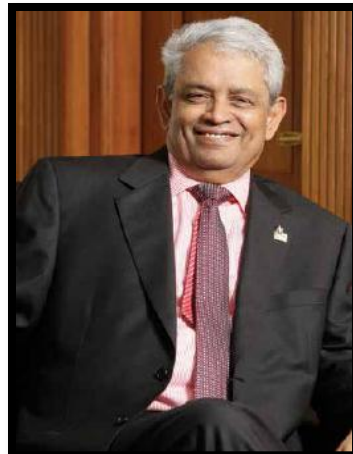
**Noaman Razack**

*Wholtime Director*



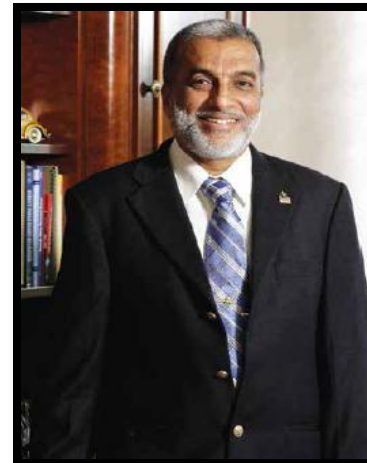
**Jagdeesh K. Reddy**

*Independent Director*



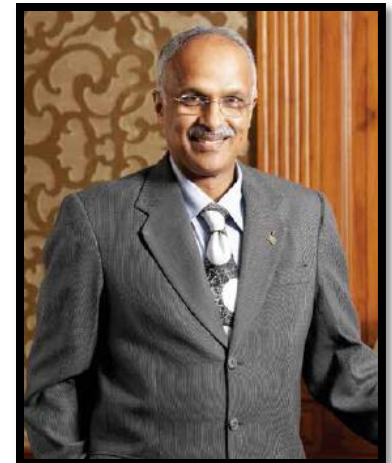
**B.G. Koshy**

*Independent Director*



**Noor Ahmed Jaffer**

*Independent Director*



**Dr. Pangal Ranganath Nayak**

*Independent Director*

# Executive Management



**Faiz Rezwan**  
Executive Director  
*Contracts & Projects*



**Uzma Irfan**  
Executive Director  
*Corporate Comm.*



**Sana Rezwan**  
Executive Director  
*Retail*



**Zackria Hashim**  
Executive Director  
*Land Acquisition*



**Zaid Sadiq**  
Executive Director  
*Liaisoning & Hospitality*



**Venkat K Narayan**  
Executive Director  
*Finance & CFO*



**V. Gopal**  
Executive Director  
*Projects & Planning*



**Arvind Pai**  
Executive Director  
*Legal*



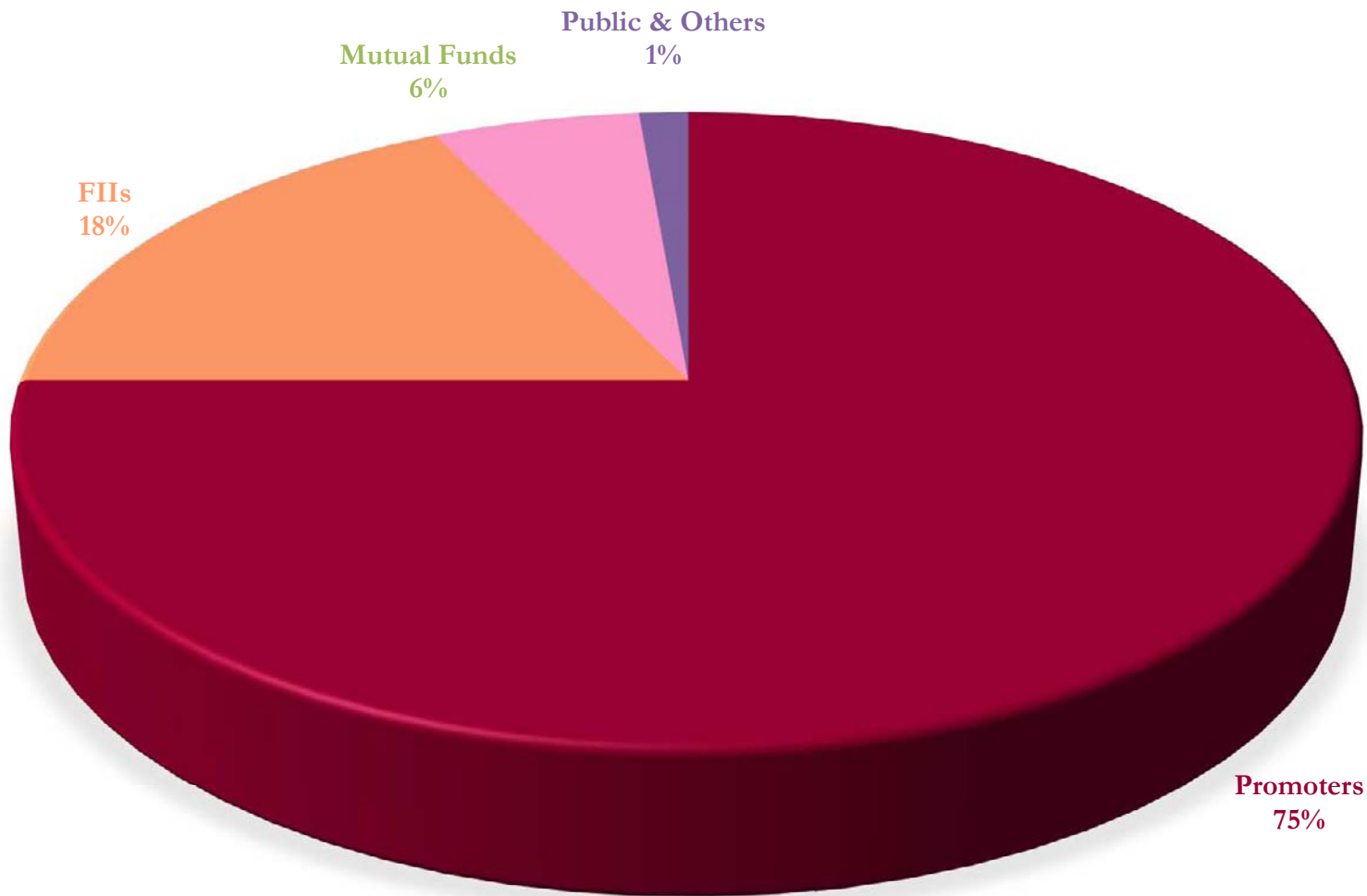
**Nayeem Noor**  
Executive Director  
*Public Relations*



**Asha Vasan**  
Executive Director  
*Business Development*



# Shareholding Pattern



*As on 31 March, 2014*



# AWARDS & RECOGNITION

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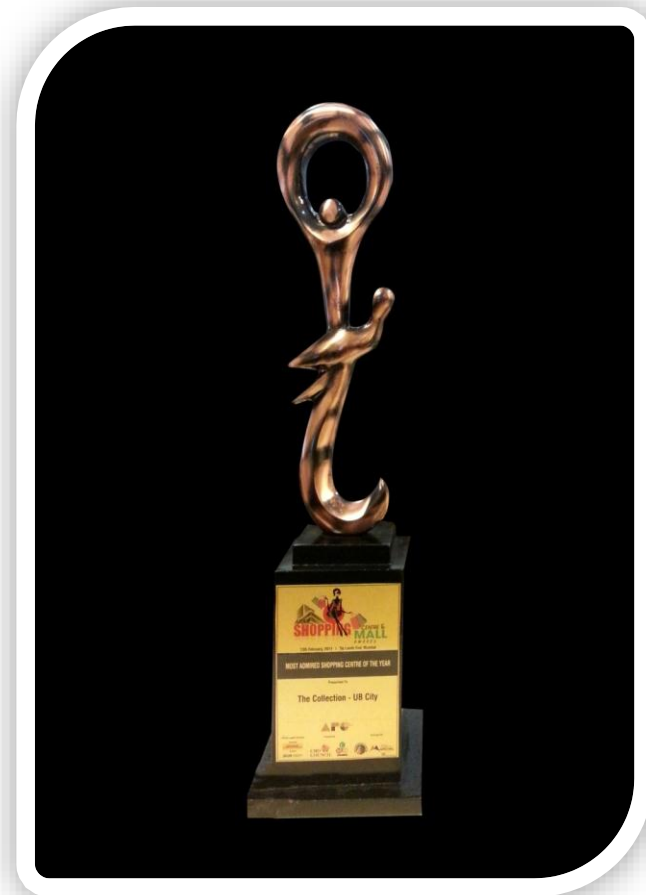
# Awards & Recognition

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Prestige Group has been nominated as India's most promising brand for the year 2013-14

# Awards & Recognition



Asia's Shopping centre & Mall Awards- Most admired shopping centre of the year- UB City



# Awards & Recognition



Asia's Shopping centre & Mall Awards- Shopping Centre of the year (South)- Forum Mall



# PROJECT SNAPSHOT

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## *A Virtual Tour*

# Project Snapshots - New Launches during the quarter

## Prestige Lakeside Habitat- Phase II





# Project Snapshots – Residential Projects

## Current Construction Progress

Prestige Ferns Residency



Prestige Park View



Prestige Bella Vista



Prestige Casabella



# Project Snapshots – Residential Projects

## Current Construction Progress

Prestige White Meadows



Prestige Royal Woods



Prestige Edwardian



Prestige Garden Bay





# Project Snapshots – Residential Projects

## Current Construction Progress

Prestige Glenwood



Prestige Hermitage



Prestige Mayberry



Kingfisher Towers



# Project Snapshots – Commercial Projects

## Current Construction Progress

Prestige Tech Park III



Exora Business Park – B2



Prestige Tech Platina



Prestige Trade Towers





# Project Snapshots – Retail Projects

## Current Construction Progress

Forum Sujana Mall



Forum Mangalore Mall



Mysore Central Mall



Forum Mysore Mall





# Project Snapshots – Hospitality Projects

## Current Construction Progress

Marriot



CONRAD (Hilton)





# GUIDANCE VS ACHIEVED

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# Guidance Vs Achieved

Particulars	Target for Full Year ( FY 13-14)	Achieved FY13-14	% Achieved
Sales (Rs. Mn)	43,000	44,348	103%
Turnover (Rs Mn)	20,000	21,525	108%
Collections (Rs. Mn)	23,000	24,753	108%
Launches (Mnsf)	14.00	15.67	112%
Leasing (Mnsf)	2.00	2.66	133%
Exit Rental Income (Rs. Mn)	3,200	2,950	92%
<u>Debt Equity Ratio</u>			
Consolidated	0.70	0.77	
Standalone	0.45	0.46	

# Guidance FY 14-15

Particulars	Target for Full Year ( FY 14-15)
Sales (Rs. Mn)	50,000
Turnover (Rs Mn)	27,000
Collections (Rs. Mn)	28,500-30,000
Launches (Mnsf)	14-16
Completions (Mnsft)	10-12
Leasing (Mnsf)	2.00
Exit Rental Income (Rs. Mn)	3700-3900
<u>Debt Equity Ratio</u>	
Consolidated	0.75
Standalone	0.50

# Disclaimer

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*This presentation has been prepared by Prestige Estates Projects Limited (“Company”) solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.*



# Thank You

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Executive Director & CFO  
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