



# **INVESTOR PRESENTATION**

**Q2 FY 2011 -12**

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# HIGHLIGHTS OF Q2 FY 2011-12

## Highlights of Q2 FY 2011 - 12

- ❑ For the Quarter ended September 30, 2011, the turnover of the company is Rs.1,408 million. (Q1 FY 2011-12 - Rs 2,610 Million)
- ❑ EBIDTA is 44% amounting to Rs. 620 million.  
(Q1 FY 2011-12 - Rs 815 Million – 31%)
- ❑ Profit after tax is 19% amounting to Rs. 263 million.  
(Q1 FY 2011-12 - Rs 364 Million – 14%)
- ❑ Total Debt raised during the quarter is Rs. 2,105 million and repaid during the quarter is Rs. 1,920 million
- ❑ Weighted average cost of debt is 13.61% as on September 30, 2011. Debt Equity ratio is 0.38 (Standalone).
- ❑ Total value of sales achieved during the quarter is Rs. 7,798 million
  - Residential – Rs. 7,104 million
  - Commercial – Rs. 694 million

## Highlights of Q2 FY 2011 - 12

- ❑ Rental Income for the quarter - Prestige Share is Rs. 385 million.
- ❑ Total Unrecognised Revenue as on September 30, 2011 is Rs. 24,455 million.
- ❑ Area leased during the quarter is 0.78 msf (Prestige Share – 0.61 msf) and total area under lease as on date – Cumulative is 7.63 msf (Prestige Share – 4.96 msf).  
(Area Leased during Q1 2011-12 is 1 msf (Prestige Share – 0.48 msf))
- ❑ The company has delivered 0.48 msf of developable area of commercial projects in Q2 FY12.
- ❑ During the Quarter, the company had a pre-launch of “**Prestige Sunnyside**” – a residential development comprising of 395 units (developable area of 0.98 msf). The projects will be officially launched in this Quarter.
- ❑ During the Quarter, the Company formally launched “**Prestige Tranquility**” – a large residential development comprising of 2,383 units (developable area of 4.56 msf) and sold 1,281 Units – sale value of Rs 5,233 million.
- ❑ During the Quarter, the Company also formally launched “**Prestige Park View**” – a residential development comprising of 376 units (developable area of 0.93 msf), Prestige share is 247 Units and sold 207 units – sale value of Rs 1,419 million

## Highlights for the Half Year ended 30th September, 2011

- ☐ For the Half Year ended September 30, 2011, the turnover of the company is Rs. 4,018 million.
- ☐ EBIDTA is 36% amounting to Rs. 1,435 million.
- ☐ Profit after tax is 16% amounting to Rs. 627 million.

# FINANCIALS UPDATE

# Financials

<b>BALANCE SHEET AS AT 30TH SEPTEMBER 2011</b>			
	<b>(Rs In Mn)</b>		
	<b>(Unaudited) As at 30-Sep-11</b>	<b>(Unaudited) As at 30-Jun-11</b>	<b>(Audited) As at 31-Mar-11</b>
<b>SOURCES OF FUNDS</b>			
<b>1. Shareholders' funds</b>			
(a) Capital	3,281	3,281	3,281
(b) Reserves and surplus	17,783	17,521	17,156
<b>2. Loan funds</b>			
(a) Secured loans	9,519	9,329	9,892
(b) Unsecured loans	254	192	227
<b>3. Deferred tax liability</b>	89	84	81
<b>TOTAL</b>	<b>30,925</b>	<b>30,406</b>	<b>30,638</b>
<b>APPLICATION OF FUNDS</b>			
<b>1. Fixed assets (Including CWIP)</b>	5,302	5,320.88	5,278
<b>2. Investments</b>	7,386	7,084	7,103
<b>3. Current Assets, Loans and Advances</b>			
(a) Inventories	10,073	8,650	8,644
(b) Sundry debtors	9,473	10,337	10,113
(c) Cash and bank balances	1,740	2,551	3,112
(d) Interest accrued	33	25	52
(e) Loans and advances	7,703	7,389	7,168
<b>Sub Total</b>	<b>29,022</b>	<b>28,952</b>	<b>29,089</b>
<b>Less: Current Liabilities and Provisions</b>			
(a) Liabilities	8,631	7,544	7,264
(b) Provisions	2,154	3,407	3,568
<b>Sub Total</b>	<b>10,785</b>	<b>10,951</b>	<b>10,832</b>
<b>Net current assets</b>	<b>18,237</b>	<b>18,001</b>	<b>18,257</b>
<b>TOTAL</b>	<b>30,925</b>	<b>30,406</b>	<b>30,638</b>



# Financials Contd..

<b>PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 30TH SEPTEMBER 2011</b>				
	<b>Rs in Mn</b>			
	<b>(Unaudited) Quarter Ended 30-Sep-11</b>	<b>(Unaudited) Half year Ended 30-Sep-11</b>	<b>(Unaudited) Quarter Ended 30-Jun-11</b>	<b>(Audited) Year Ended 31-Mar-11</b>
<b><u>INCOME</u></b>				
<b>Income from operations</b>				
Residential and commercial projects	867	2,938	2,072	12,319
Facilities, rental and maintenance income	138	282	143	534
Property income	276	545	269	997
Other income	127	253	126	765
	<b>1,408</b>	<b>4,018</b>	<b>2,610</b>	<b>14,615</b>
<b><u>EXPENDITURE</u></b>				
Cost of residential and commercial projects	402	1,825	1,423	9,216
Facilities operating expenses	15	32	17	80
Property Expenses	143	262	119	468
Employee cost	121	224	103	391
General and administrative expenses	44	83	39	157
Selling expenses	64	157	94	301
Financial expenses	193	426	232	787
Depreciation	80	159	80	332
	<b>1,061</b>	<b>3,169</b>	<b>2,107</b>	<b>11,732</b>
<b>Profit Before Tax</b>	<b>347</b>	<b>849</b>	<b>503</b>	<b>2,883</b>
<b>Less: Provision for taxes</b>				
Current tax	79	215	136	758
Income tax pertaining to earlier years	-	-	-	13
Deferred tax	5	7	2	77
<b>Profit After Tax</b>	<b>263</b>	<b>627</b>	<b>364</b>	<b>2,035</b>
Add : Opening Balance brought forward	3,370	3,005	3,005	1,477
<b>Profit available for distribution</b>	<b>3,632</b>	<b>3,632</b>	<b>3,370</b>	<b>3,512</b>
Transfer to General reserve	-	-	-	51
Proposed dividend	-	-	-	394
Additional tax on dividend	-	-	-	62
<b>Balance carried to Balance Sheet</b>	<b>3,632</b>	<b>3,632</b>	<b>3,370</b>	<b>3,005</b>
<b>Earning per share (EPS) :</b>				
Weighted average number of equity shares	328	328	328	292
(Face value of Rs. 10/- each)				
Basic and diluted EPS	0.80	1.91	1.11	6.98

# Financials Contd..

*Rs in Mn*

Sl. No.	Particulars	Three months period ended 30-Sep-11 Rs. (Unaudited)	Ratio /%	Half Year Ended 30-Sep-10 Rs. (Unaudited)	Ratio/ %	Three months period ended 30-Jun-11 Rs. (Unaudited)	Ratio/ %	Year ended 31-Mar-11 Rs. (Audited)	Ratio /%
1	Sale of Projects & Property Income	1,281		3,765		2,484		13,850	
2	Other Income	127		253		126		765	
3	<b>Total Income</b>	<b>1,408</b>		<b>4,018</b>		<b>2,610</b>		<b>14,615</b>	
4	Cost of project sold and property expenses	560		2,119		1,559		9,763	
5	<b>Gross Margin</b>	<b>721</b>	<b>56%</b>	<b>1,646</b>	<b>44%</b>	<b>925</b>	<b>37%</b>	<b>4,087</b>	<b>30%</b>
6	Admin, Employee and Selling cost	228		465		236		849	
7	<b>EBIDTA</b>	<b>620</b>	<b>44%</b>	<b>1,435</b>	<b>36%</b>	<b>815</b>	<b>31%</b>	<b>4,003</b>	<b>27%</b>
8	Financial Expenses	193		426		232		787	
9	Depreciation	80		159		80		332	
10	<b>Total Expenses</b>	<b>1,061</b>		<b>3,169</b>		<b>2,107</b>		<b>11,732</b>	

# Financials Contd..

*Rs in Mn*

Sl. No.	Particulars	Three months 30-Sep-11 Rs. (Unaudited)	Ratio/ %	Half Year Ended 30-Sep-10 Rs. (Unaudited)	Ratio /%	Three months period ended 30-Jun-11 Rs. (Unaudited)	Ratio/ %	Year ended 31-Mar-11 Rs. (Audited)	Ratio /%
11	<b>PBT</b>	347	25%	849	21%	503	19%	2,883	20%
12	Tax	84		222		138		848	
13	<b>PAT</b>	263	19%	627	16%	364	14%	2,035	14%
14	EPS (Annualized)	3.20		3.82		4.44		6.98	
15	Market Price per share	92.05		92.05		120.25		125.50	
16	PE Ratio	29		24		27		18	
17	Market Cap	30,199				39,451		41,173	
18	Net Worth	21,064				20,801		20,437	
19	Book Value per share	64				63		62	
20	Price to Book Value	1.43				1.90		2.01	
21	Net Debt	8,032				6,970		7,008	
22	Net Debt Equity Ratio	0.38				0.34		0.34	

# Sales Summary

*Area in sft*  
*Value in Rs Mn*

Particulars	FY 2011-12									FY 2010- 11		
	QUARTER 1			QUARTER 2			April to Sep 11					
	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value
<u>Residential</u>												
Mid Income Segment	293,718	197	1,125	1,925,849	1,429	6,686	2,219,567	1,626	7,811	515,720	271	2,323
Premium Segment	101,830	19	763	56,349	10	418	158,179	29	1,181	688,880	125	8,521
TOTAL	395,548	216	1,888	1,982,198	1,439	7,104	2,377,746	1,655	8,992	1,204,600	396	10,844
<u>Commercial</u>	60,704	-	211	135,660	-	694	196,364	-	905	650,819		3,006
GRAND TOTAL	456,252	216	2,099	2,117,858	1,439	7,798	2,574,110	1,655	9,897	1,855,419	396	13,850

## **Note:**

- 1) Substantial portion of above sales are yet to come for revenue recognition in the books of accounts since the projects have not reached the threshold limits of 30% completion (excluding land).
- 2) Overall unrecognized revenue in the books of accounts from all the projects as on 30/09/2011 (Sales made and yet to come for recognition) based on POC is Rs. 24,455 million

## Unrecognized Revenue of Projects under Execution

*Rs in Mn*

Sl.No	Name of the Project	Total Revenue for Recognition (Sales made)	Revenue Recognised Upto 30.09.2011	Balance Revenue to be Recognised
		<b>A</b>	<b>B</b>	<b>C=A-B</b>
<b>A</b>	<b>Residential Projects</b>			
1	Prestige Neptune Courtyard	2,801	2,101	700
2	Golfshire Phase -1	3,865	1,778	2,087
3	Prestige White Meadows	4,945	-	4,945
4	Prestige Silver Oak	1,084	-	1,084
5	Prestige Royal Woods	233	-	233
6	Kingfisher Towers	5,740	-	5,740
7	Prestige Edwardian	97	-	97
8	Prestige Tranquility	5,233	-	5,233
9	Prestige Parkview	1,381	-	1,381
10	Prestige Sunny Side	374	-	374
	<b>Sub Total</b>	<b>25,753</b>	<b>3,879</b>	<b>21,874</b>
<b>B</b>	<b>Commercial</b>			
1	Prestige Khoday Towers	371	148	223
2	Prestige Polygon	1,107	-	1,107
3	Prestige Techpark III	1,099	-	1,099
4	Prestige Technopolis	152	-	152
	<b>Sub Total</b>	<b>2,729</b>	<b>148</b>	<b>2,581</b>
	<b>GRAND TOTAL - A+B</b>	<b>28,482</b>	<b>4,027</b>	<b>24,455</b>

# Project Debtors & Collections Summary

Rs in Mn



Name of the project	Opening Balance as at 01.07.2011	Debtors due to New Sales and Incremental POC Turnover	Amount Realised	Closing Balance as at 30.09.2011
<b><u>Completed Projects</u></b>				
Prestige Alecto	74	-	-	74
Prestige Andree Residences	3	7	7	3
Prestige Ashcroft	86	-	60	26
Prestige Atrium	232	-	102	130
Prestige Cyber Towers	457	(12)	-	445
Prestige Dynasty 2	-	242	223	20
Prestige Melbrooke	43	-	1	42
Prestige Nebula	82	-	69	12
Prestige Oasis	1,377	(53)	85	1,239
Prestige Palladium	70	(53)	2	15
Prestige Shantiniketan	4,783	173	666	4,290
Prestige SILVERDALE	49	1	29	21
Prestige Southridge	640	34	203	471
Prestige Wellington Park	182	67	71	178
Land Owners Dues	939	-	-	939
Others	11	29	4	36
<b>Sub Total - A</b>	<b>9,029</b>	<b>435</b>	<b>1,522</b>	<b>7,943</b>
<b><u>On Going Projects</u></b>				
Prestige Khoday Towers	62	26	8	80
Prestige Neptune Courtyard	54	104	112	46
Prestige Golfshire	635	302	114	823
<b>Sub Total - B</b>	<b>750</b>	<b>432</b>	<b>234</b>	<b>949</b>
<b><u>Other Ongoing Projects</u></b>				
Tranquility			608	
White Meadows			199	
Kingfisher Towers			280	
Park View			135	
Technopolise			12	
PTP 3			92	
Sunny Side			74	
<b>Sub Total - C</b>	<b>-</b>	<b>-</b>	<b>1,400</b>	<b>-</b>
<b>Total (A+B+C)</b>	<b>9,780</b>	<b>867</b>	<b>3,156</b>	<b>8,891</b>

# Debt Profile

*As on September 30, 2011*

**Rs in Mn**

Particulars	Standalone	%	Consolidated Loan *	%
<b>Debt as on 30.09.2011</b>				
Secured Loan	9,519	97%	14,775	98%
a. Project Debt - Resi & Comm	4,321	45%	4,971	34%
a. Capex Loans	462	5%	1,046	7%
b. Rental Securitisation Loans	2,390	25%	6,413	43%
c. Receivables discounting loans	2,346	25%	2,346	16%
Unsecured Loan	254	3%	254	2%
<b>Gross Debt</b>	<b>9,772</b>		<b>15,029</b>	
Less: Cash & Bank Balances	1,740		2,038	
<b>Net Debt</b>	<b>8,032</b>		<b>12,992</b>	
Debt Equity Ratio	0.38			

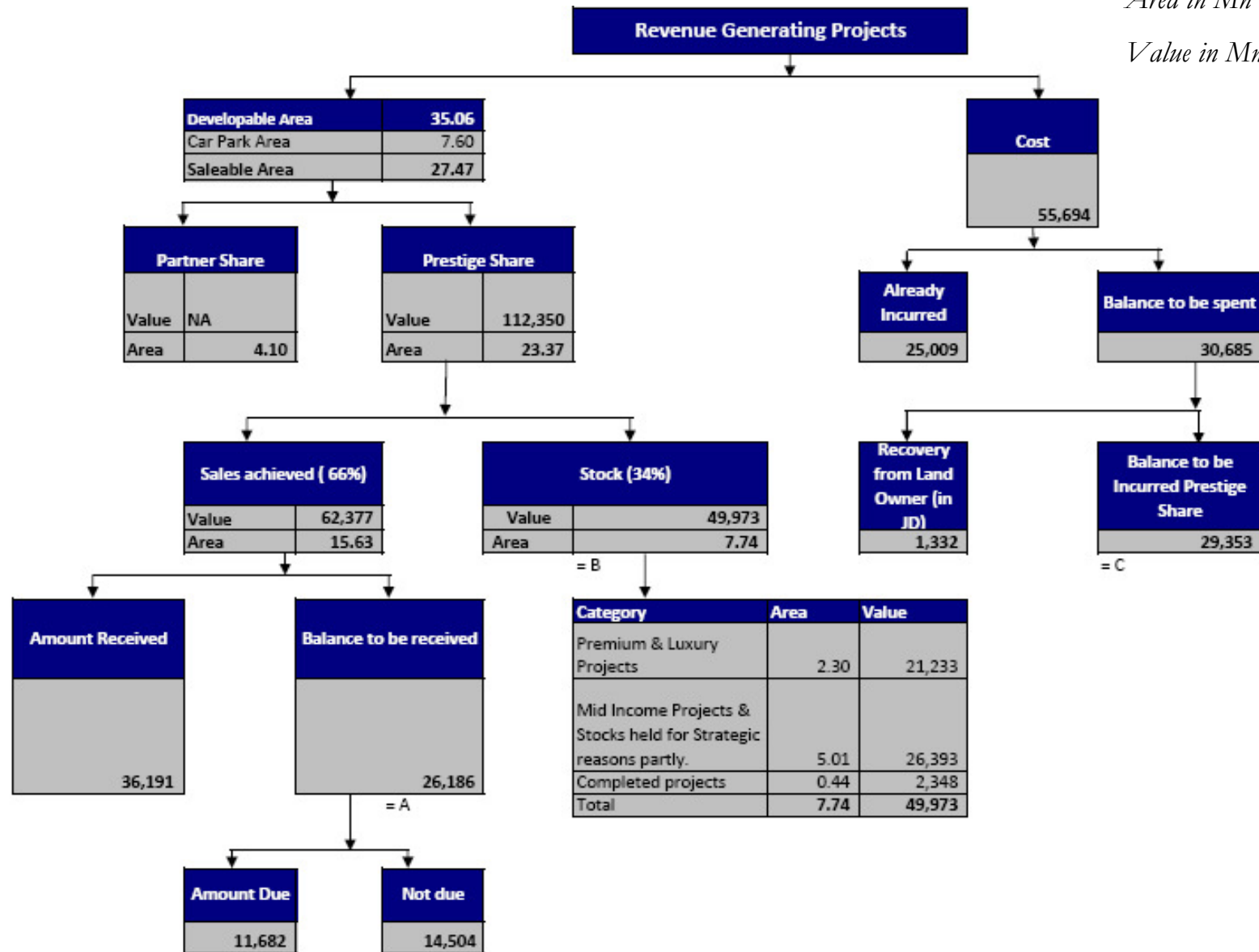
*\* Of the above, Rs 5,256 Mn of secured loan amount is of subsidiary companies. However, we should note that since consolidation is done based on line by line basis as per Accounting Standard 21, 100% of the loan amounts in subsidiaries are added up to standalone loan outstanding. If we consider only proportionate PEPL holding in the subsidiaries the net addition of loan to the standalone will amount to Rs 2,372 Mn as against Rs. 5,256 Mn, resulting in the overall net debt of Rs 10,404 Mn (Rs 8,032 + Rs 2,372).*

# Receivables Profile

\* As on Sep 30, 2011

Area in Mn SFt

Value in Mn Rs



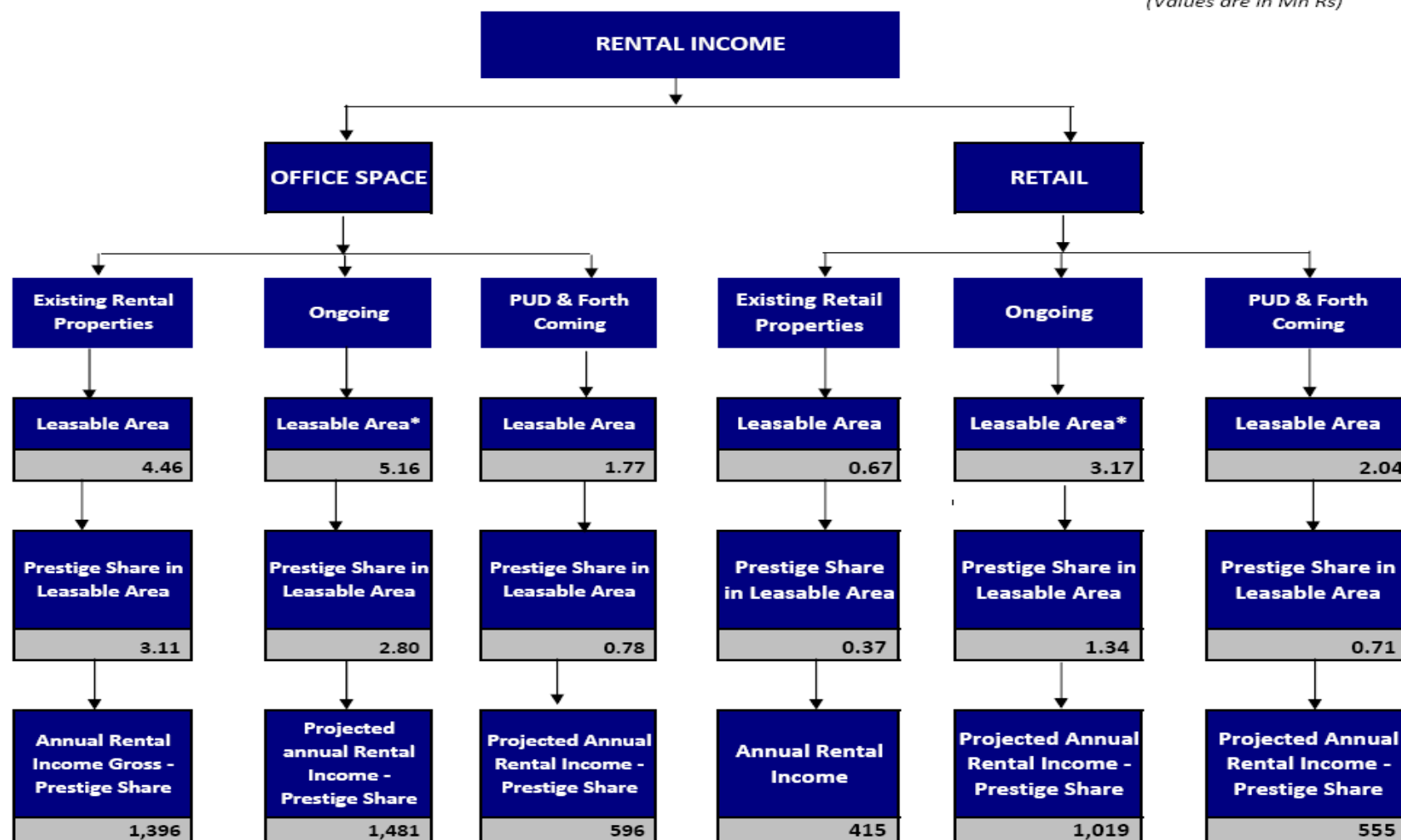


# Rental Income

As on September 30, 2011

(Areas are in Mn Sft)

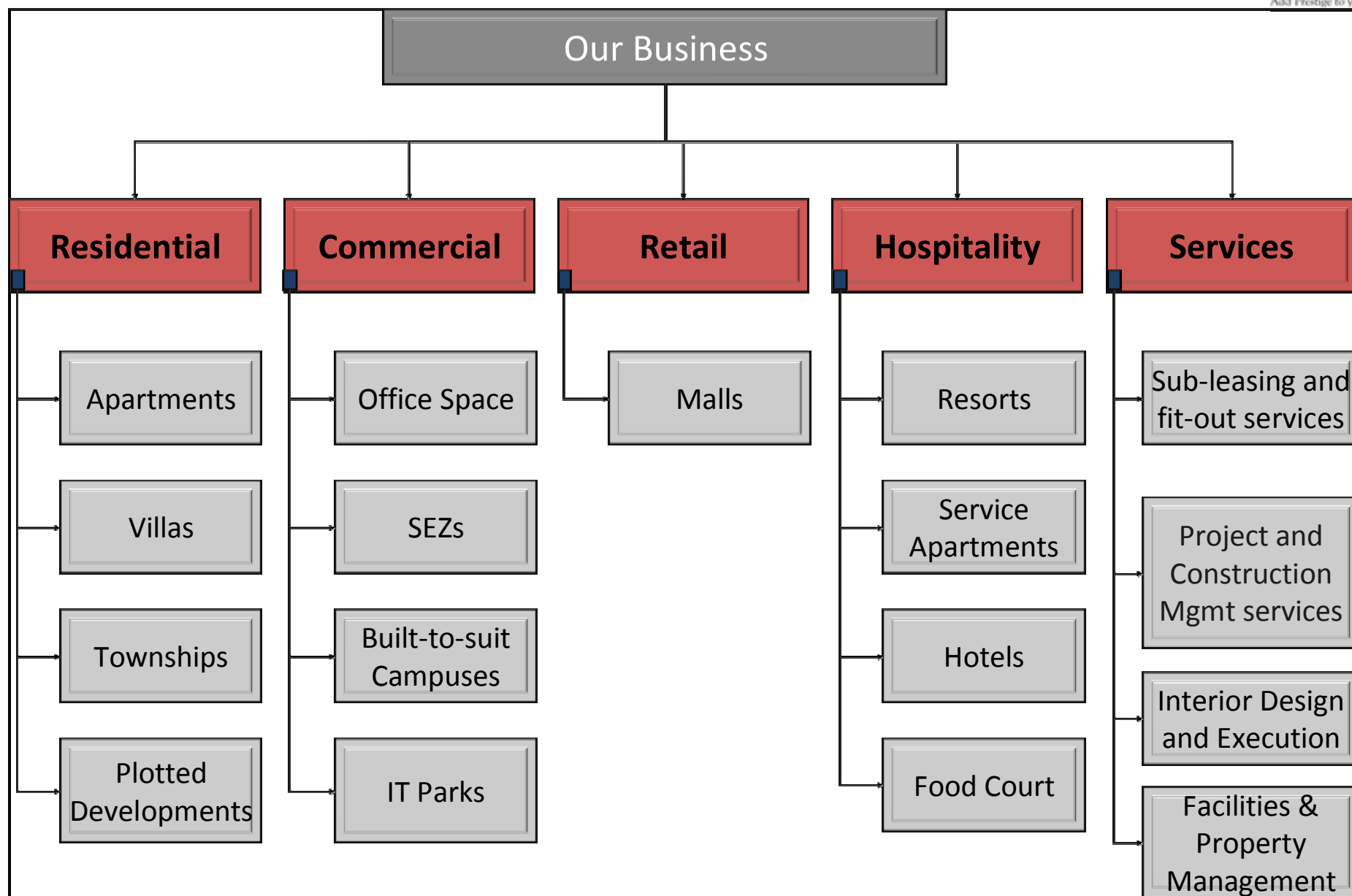
(Values are in Mn Rs)



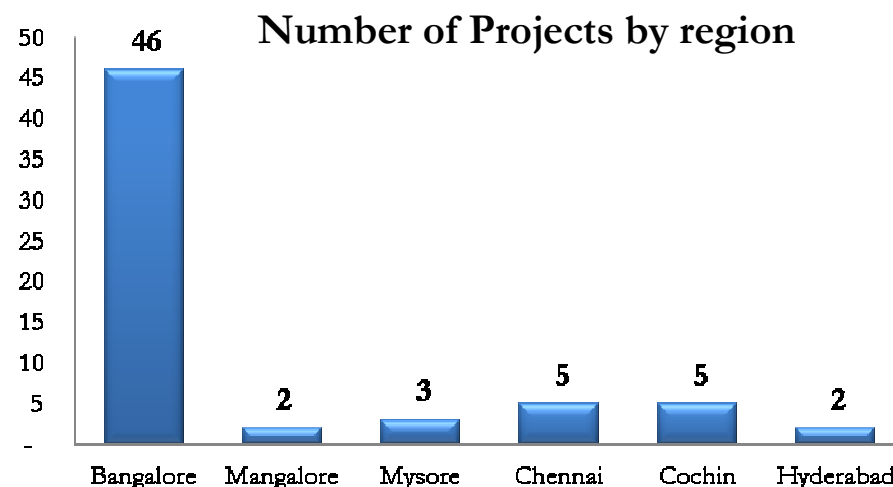
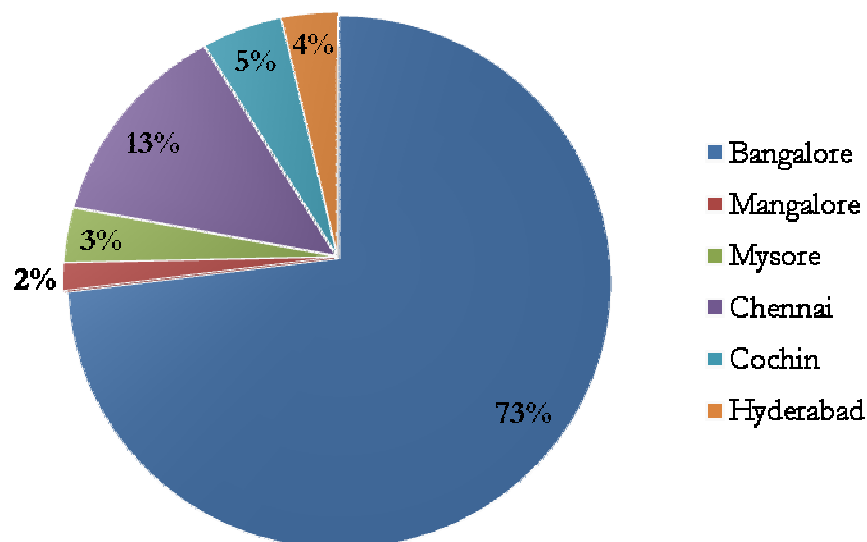
\* Of the above mentioned 5.16 mn sft of leasable area in office space of ongoing projects & 3.17 mn sft of Retail space, we have already leased/ tied up with various tenants for an area of 3.31 Mn sft in office space & 0.87 mn in retail space as on 30.09.2011

# PROJECT PORTFOLIO & UPDATE

# Business Segments



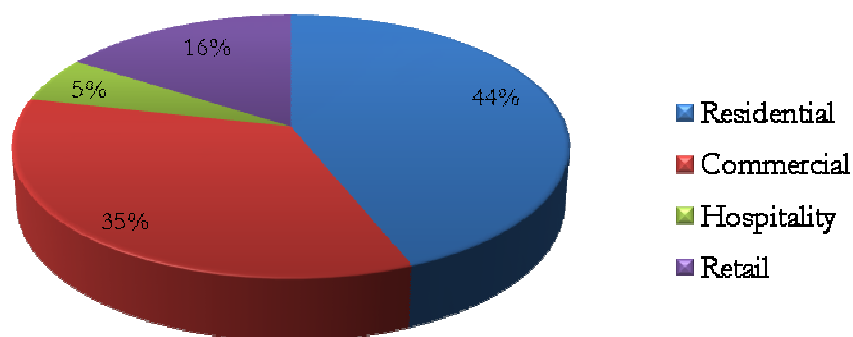
## Product Mix – By Geography



*Area – 59.13 msf*

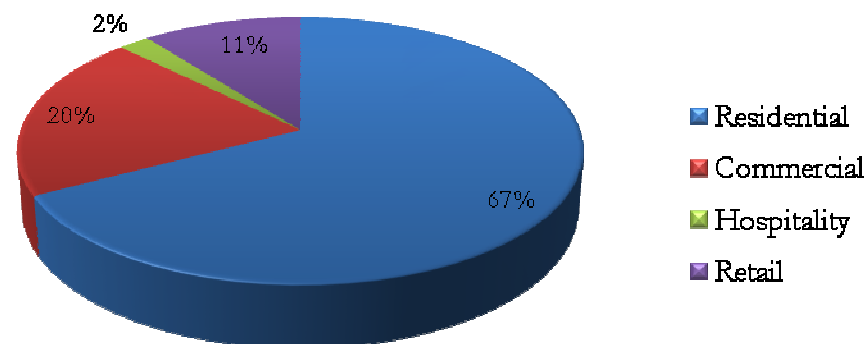
## Product Mix – By Segment

### Ongoing Projects



*Area – 32.69 msf*

### Upcoming Projects



*Area – 26.44 msf*

## Projects completed in Q2 FY 2011 - 12

Project name	Location	Developable area in Sft	JD ratio/ Economic interest
<b><u>COMMERCIAL PROJECTS</u></b>			
Prestige Palladium	Chennai	299,545	45%
Prestige Dynasty II	Bangalore	143,540	100%
Rubin House	Bangalore	38,171	NA
<b>TOTAL</b>		<b>481,256</b>	

# Other Projects expected to be completed in FY 12

Sl No	Project Name	Location	Developable Area (Sft)	PEPL Stake	Total No of Units
<b><u>A</u></b>	<b><u>RESIDENTIAL</u></b>				
1	Prestige Neptune Courtyard	Cochin	1,080,156	100.00%	374
	<b>TOTAL - A</b>		<b>1,080,156</b>		<b>374</b>
<b><u>B</u></b>	<b><u>COMMERCIAL</u></b>				
1	Prestige Shantiniketan ( C Block)	Bengaluru	758,000	83.20%	
2	Forum Vijaya	Chennai	547,523	50.00%	
	<b>TOTAL - B</b>		<b>1,305,523</b>		
<b><u>C</u></b>	<b><u>HOSPITALITY</u></b>				<b><u>No of Keys</u></b>
1	Forum Value Mall- Ser Apt	Bengaluru	369,146	35.00%	142
	<b>TOTAL - C</b>		<b>369,146</b>		
<b><u>D</u></b>	<b><u>RETAIL</u></b>				
1	Forum Vijaya Mall	Chennai	1,161,411	50.00%	
	<b>TOTAL - D</b>		<b>1,161,411</b>		
	<b>GRAND TOTAL</b>		<b>3,916,236</b>		

## Ongoing Projects – Segment wise

Sl No	Project Name	Location	Developable Area (Sft)	PEPL Stake	Total No of Units	PEPL Share
<b><u>A</u></b>	<b><u>RESIDENTIAL</u></b>					
1	Neptunes Courtyard	Cochin	1,080,156	100.00%	374	374
2	Golfshire- Villas	Bangalore	1,753,255	100.00%	228	228
3	White Meadows -1	Bangalore	1,067,956	100.00%	163	163
4	White Meadows -2	Bangalore	1,163,411	62.50%	191	119
5	Kingfisher Towers	Bangalore	1,094,957	45.00%	83	42
6	Royal Woods	Hyderabad	649,999	50.00%	152	76
7	Oasis	Bangalore	88,279	100.00%	16	16
8	Prestige Edwardian	Bangalore	72,000	100.00%	12	12
9	Harmitage	Bangalore	230,464	50.00%	26	13
10	Tranquility	Bangalore	4,565,914	100.00%	2,383	2,383
11	Park View	Bangalore	926,525	65.00%	376	244
12	Silver Oak	Bangalore	657,384	33.46%	178	60
13	Sunny Side	Bangalore	975,818	100.00%	395	395
	<b>TOTAL - A</b>		<b>14,326,118</b>		<b>4,577</b>	<b>4,125</b>

## Ongoing Projects – Segment wise

Sl No	Project Name	Location	Developable Area (Sft)	PEPL Stake	PEPL Share
<b><u>B</u></b>	<b><u>COMMERCIAL</u></b>				
1	Shantiniketan ( C Block)	Bangalore	758,000	83.20%	630,656
2	Cessna Business Park B7 to B11	Bangalore	4,330,323	60.00%	2,598,194
3	Polygon	Chennai	659,499	60.00%	395,699
4	Khoday Towers	Bangalore	259,417	48.53%	125,895
5	Exora Business Park- Phase -2	Bangalore	2,040,751	32.46%	662,428
6	Spectra	Bangalore	117,157	72.00%	84,353
7	Vijaya Mall	Chennai	547,523	50.00%	273,762
8	Technopolis	Bangalore	465,684	56.80%	264,509
9	PTP-3	Bangalore	1,553,959	100.00%	1,553,959
10	Trade Towers	Bangalore	612,743	45.00%	275,734
	<b>TOTAL - B</b>		<b>11,345,056</b>		<b>6,865,188</b>



## Ongoing Projects – Segment wise contd..

Sl No	Project Name	Location	Developable Area (Sft)	PEPL Stake	PEPL Share	No. of Keys
<b><u>C</u></b>	<b><u>HOSPITALITY</u></b>					
1	Aloft	Bangalore	286,188	60%	171,713	202
2	Hilton	Bangalore	450,000	100%	450,000	285
3	Forum Value Mall- Ser Apt	Bangalore	369,146	35%	129,201	142
4	Golfshire - Clubhouse+Spa	Bangalore	156,648	100%	156,648	-
5	Marriot Hotel+ Convention Centre + Hotel Villas	Bangalore	579,212	100%	579,212	307
	<b>TOTAL - C</b>		<b>1,841,194</b>		<b>1,486,774</b>	
<b><u>D</u></b>	<b><u>RETAIL</u></b>					
1	Forum Sujana	Hyderabad	1,467,940	25%	359,645	
2	Forum Shanthiniketan	Bangalore	1,055,360	64%	674,058	
3	Vijaya Mall	Chennai	1,161,411	50%	580,706	
4	Forum Mysore	Mysore	545,497	51%	278,149	
5	Forum Mangalore	Mangalore	948,291	34%	324,869	
	<b>TOTAL - D</b>		<b>5,178,499</b>		<b>2,217,427</b>	
	<b>GRAND TOTAL</b>		<b>32,934,757</b>			

# Upcoming Projects – Segment wise

Sl No	Project Name	Launch Date	Location	Developable Area (Sft)	PEPL Stake	PEPL Share
<b>A</b>	<b><u>RESIDENTIAL</u></b>					
1	Bella Vista	FY-12	Chennai	5,047,364	60.00%	3,028,418
2	Maybery-1	FY-12	Bangalore	121,475	45.00%	54,664
3	Maybery-2	FY-12	Bangalore	387,195	62.00%	240,061
4	Hillside Retreat	FY-12	Bangalore	95,290	75.00%	71,468
5	Summer Field	FY-12	Bangalore	1,032,122	43.00%	443,812
6	Westholme	FY-12	Mangalore	40,000	65.00%	26,000
7	Casabella	FY-12	Bangalore	30,000	50.00%	15,000
8	Sea Shore Villas	FY-12	Chennai	415,000	27.54%	114,291
9	Prestige Hillcrest	FY-12	Ooty	72,344	50.00%	36,172
	<b>Sub Total</b>			<b>7,240,790</b>		<b>4,029,886</b>
1	Bougainvillea - II		Bangalore	193,358	100.00%	193,358
2	Jacobs Land		Bangalore	1,100,000	73.93%	813,230
3	Village D Nandi		Bangalore	1,999,404	100.00%	1,999,404
4	Roshanara		Bangalore	77,796	100.00%	77,796
5	Falcon City		Bangalore	6,555,670	32.90%	2,156,815
6	Hitech		Bangalore	251,655	100.00%	251,655
7	Next to Leela Hotel		Bangalore	360,000	60.00%	216,000
	<b>Sub Total</b>			<b>10,537,883</b>		<b>5,708,258</b>
	<b>TOTAL - A</b>			<b>17,778,673</b>		<b>9,738,144</b>

# Upcoming Projects – Segment wise

Sl No	Project Name	Launch Date	Location	Developable Area (Sft)	PEPL Stake	PEPL Share
<b><u>B</u></b>	<b><u>COMMERCIAL</u></b>					
1	Forum Thomsun	FY-12	Cochin	200,000	25.00%	50,000
2	TMS Square	FY-12	Cochin	322,131	50.00%	161,066
3	Summer Field	FY-12	Bangalore	158,400	43.00%	68,112
4	Excelsior	FY-12	Bangalore	220,000	32.46%	71,412
5	Khoday Platinum	FY-12	Bangalore	486,102	45.00%	218,746
	<b>Sub Total</b>			<b>1,386,633</b>		<b>569,335</b>
1	KRPL Tech Park		Mysore	1,358,847	31.00%	421,243
2	Platina - ORR		Bangalore	1,025,000	65.00%	666,250
3	Falcon City		Bangalore	567,852	32.00%	181,713
4	Technostar - Graphite		Bangalore	992,000	50.99%	505,821
	<b>Sub Total</b>			<b>3,943,699</b>		<b>1,775,026</b>
	<b>TOTAL - B</b>			<b>5,330,332</b>		<b>2,344,361</b>

## Upcoming Projects – Segment wise contd..

Sl No	Project Name	Launch Date	Location	Developable Area (Sft)	PEPL Stake	PEPL Share
<b><u>C</u></b>	<b><u>RETAIL</u></b>					
1	Forum Thomsun	FY 12	Cochin	910,000	25%	227,500
	<b>Sub Total</b>			<b>910,000</b>		<b>227,500</b>
1	Technostar - Graphite		Bangalore	661,000	51%	337,044
2	Ritz - Mysore		Mysore	72,000	50%	36,000
3	Falcon City		Bangalore	1,135,705	32%	363,426
	<b>Sub Total</b>			<b>1,868,705</b>		<b>736,470</b>
	<b>TOTAL - C</b>			<b>2,778,705</b>		<b>963,970</b>
<b><u>D</u></b>	<b><u>HOSPITALITY</u></b>					
1	Forum Thomsun	FY 12	Cochin	550,000	25%	137,500
	<b>TOTAL - D</b>			<b>550,000</b>		<b>137,500</b>
	<b>GRAND TOTAL</b>			<b>26,437,710</b>		<b>13,183,975</b>

# Projects Launched in Q2 FY 2011 - 12

## PRESTIGE *Sunnyside*

**THE BRIGHTER SIDE OF LUXURY**

Sarjapur Marthahalli Ring Road - Bangalore

Project	Prestige Sunny Side
Location	ORR, Bangalore
Expected Completion Date	Q2, FY14
Developable Area(sft)	975,818
Saleable (sft)	714,286
Total No of Units	395
Prestige Share	100%
Units Sold	43
Sold Area (sft)	77,782
Sold Area (%)	11%
Stock of Units	352
Stock Area (sft)	636,504
Stock Area (%)	89%





# Projects Launched in Q2 FY 2011 – 12 contd..



## **PRESTIGE** **TRANQUILITY** Welcome To A New Universe

Project	Prestige Tranquility
Location	Budigere, Bangalore
Expected Completion Date	Q4, FY15
Developable Area(sft)	4,565,914
Saleable (sft)	3,294,161
Total No of Units	2383
Prestige Share	100%
Units Sold	1281
Sold Area (sft)	1,623,096
Sold Area (%)	54%
Stock of Units	1102
Stock Area (sft)	1,671,065
Stock Area (%)	46%

# Projects Launched in Q2 FY 2011 –12 contd..



## PRESTIGE PARK VIEW A TOUCH OF CLASS

Location	Whitefield, Bangalore
Expected Completion Date	Q3, FY15
Developable Area(sft)	926,525
Saleable Area (sft)	629,730
Total No of Units	376
Prestige Share:	65%
Saleable Area (sft)	409,213
No of Units	247
Units Sold	207
Sold Area (sft)	334,810
Sold Area (%)	82%
Stock of Units	40
Stock Area (sft)	74,403
Stock Area (%)	18%

# Land Bank Details

SL No	Co Name	Location	Area in Acres	Economic interest	PEPL share
1	Prestige Estates Projects Ltd	Bangalore	231.73	69%	159.57
2	Prestige Bidadi Holds Pvt Ltd	Bidadi	142.74	100%	142.74
3	Prestige Projects Pvt Ltd	Sarjapur Road	168.00	33%	54.90
4	Prestige Garden Resorts Pvt Ltd	Bellary Road	9.00	50%	4.50
5	Eden Investments	Goa	74.13	40%	29.65
	<b>Sub Total</b>		<b>625.60</b>		<b>391.37</b>

Note:

- The Above land bank is in addition to the upcoming projects.
- Approximate developable area - PEPL Share is 39 Msf.



# ABOUT THE COMPANY

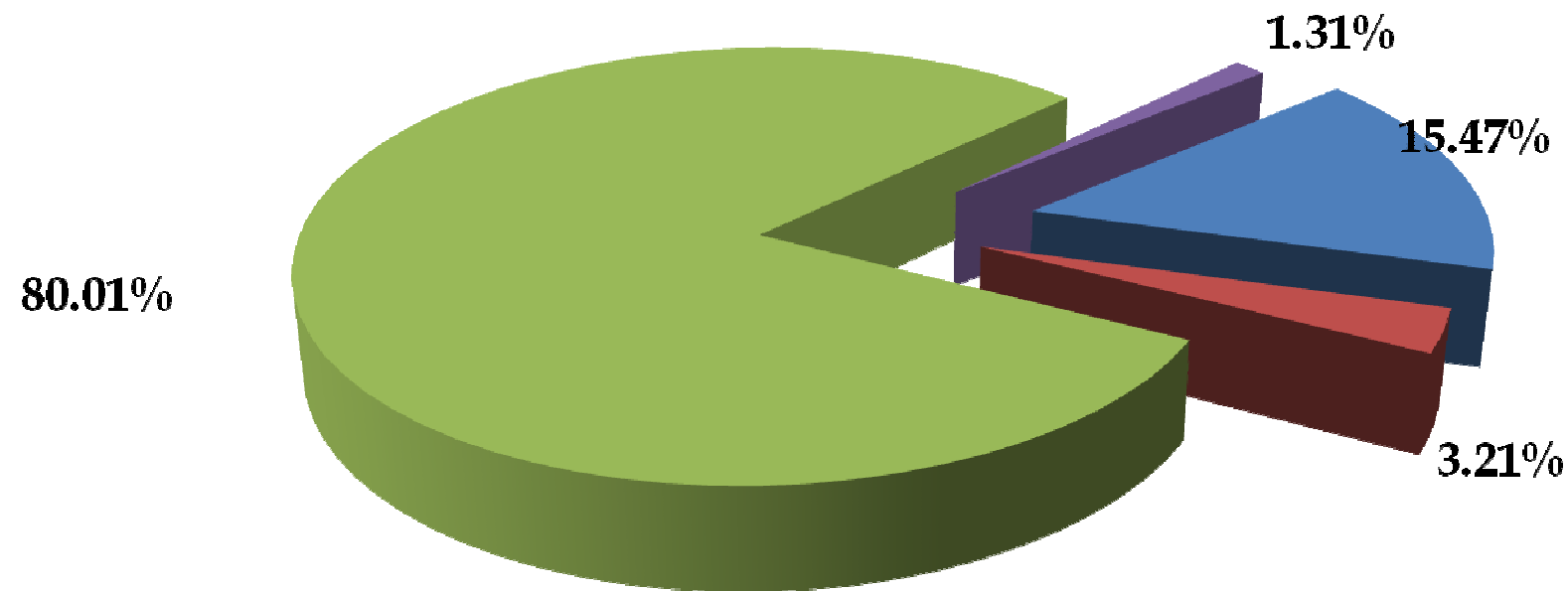
## Brand - Prestige

- ❑ Brand created over 25 years and over 161 projects.
- ❑ Area executed so far : 45.82 msf across all segments.
- ❑ Headed by Mr. Irfan Razack who is recognized as a visionary and a real estate icon who is ably supported by his brothers Mr. Rezwan Razack and Mr. Noaman Razack - with experience over 30 years.
- ❑ A name firmly etched across asset classes in Residential, Commercial, Retail and Hospitality sectors.
- ❑ Well experienced and dedicated senior management team (been with the Company for over a decade).
- ❑ Pioneered iconic developments such as Forum Mall, UB City and Shantiniketan - thereby transforming locations into landmarks.

## Brand - Prestige

- ❑ Strong Joint Venture Partners such as CapitaLand, RedFort and Urban Infrastructure Opportunities Fund.
- ❑ Awarded Crisil DA1 rating (Highest Developer rating in the category) in recognition of the quality and delivery of projects. The current rating is DA2+.
- ❑ Competitive Advantage:
  - Access to Premier Land Bank and ability to get land on JD basis
  - Presence across all verticals of Real Estate
  - Execution strength as evidenced by our large scale developments
  - Strong tenant relationships and network
- ❑ CSR – At Prestige Group there is a strong belief of giving back to Society. Some of the initiatives taken are Citizen Extraordinaire Award, association with Akshaya Patra, Vision 20:20, etc.,.

## Shareholding Pattern



*\*As on 30 September 2011*

- |                                   |                   |
|-----------------------------------|-------------------|
| ■ Foreign Institutional Investors | ■ Mutual fund     |
| ■ Promoters                       | ■ Public & Others |

# Awards & Recognition



## A. Construction World Architect & Builder

### Awards 2011, Mumbai

- One Among India's Top 10 Builders

## B. Construction Week – Developer of the year - 2011



## Disclaimer

*This presentation has been prepared by Prestige Estates Projects Limited (“Company”) solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.*

Thank  
You

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