

The Department of Corporate Services

BSE Limited,

Mumbai 400001

P.J. Towers, Dalal Street

August 11, 2025

The National Stock Exchange of India Ltd Exchange Plaza, C-1, Block G Bandra – Kurla Complex Mumbai 400051

Scrip Symbol: SANSERA Scrip Code: 543358

Dear Sir/ Madam

Subject: Investors Presentation

Please find attached a copy of Investors presentation that would be used in the earnings call on August 12, 2025 at 10.00 am (IST) on the Unaudited financial results of the Company for the quarter ended June 30, 2025.

The above presentation will also be made available on the website of our Company at www.sansera.in.

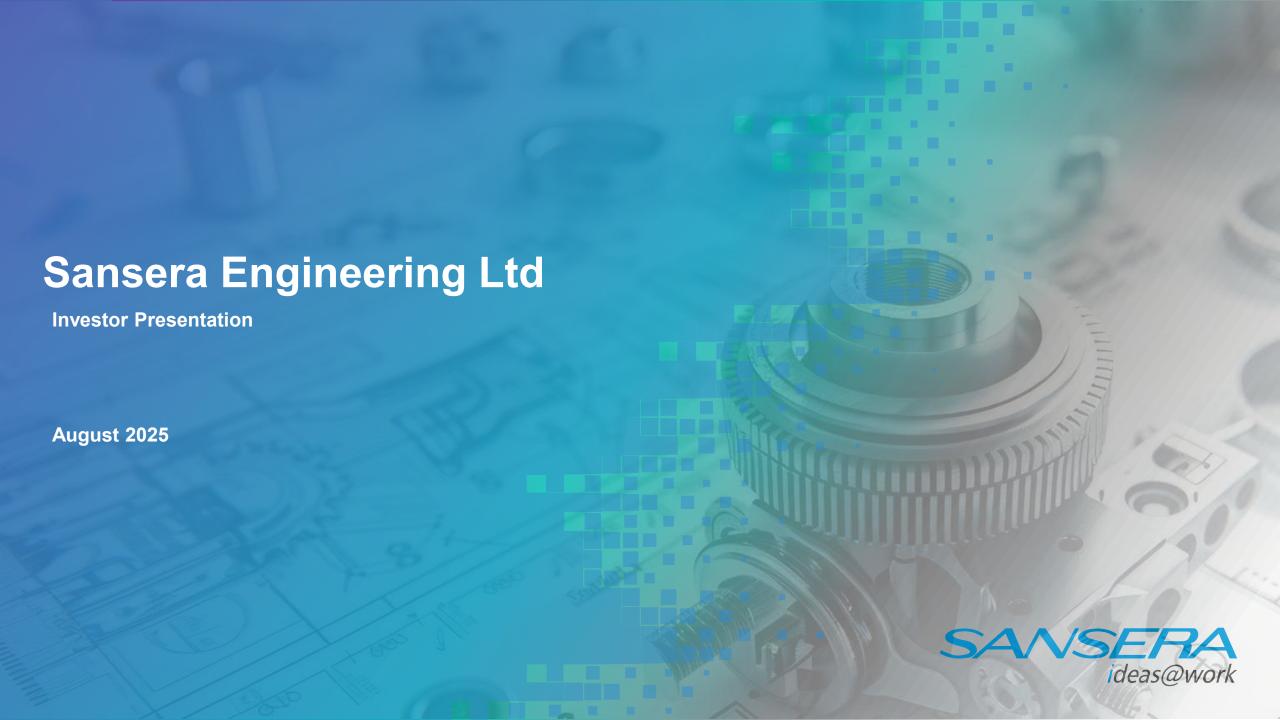
Kindly take the same on your record.

Thanking you,

for Sansera Engineering Limited

Rajesh Kumar Modi Company Secretary and Compliance Officer M.No. F5176

Encls: a/a



Disclaimer



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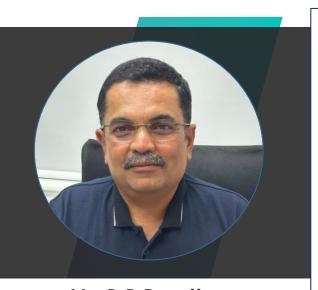






Management Commentary





Mr. B R Preetham Executive Director & CEO

Commenting on the performance Mr. B R Preetham Executive Director & CEO, Sansera Engineering Limited said,

"The quarter reported a topline of INR 7,663 Mn with a YoY growth of 3%. EBITDA Margins stood at 17.2% and PAT at 8.2%. The performance was impacted due to multiple headwinds impacting the overall auto industry growth, both in domestic as well as global markets.

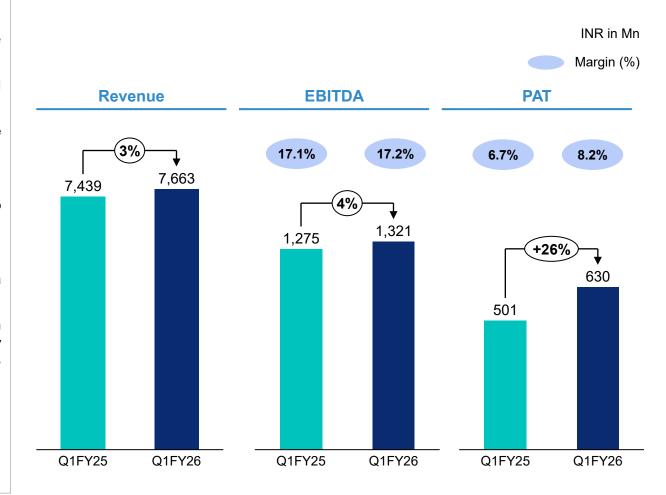
Despite facing multiple challenges, we fared reasonably well due to our well diversified business profile in terms of products, segments as well as geographies. In this uncertain environment, we successfully maintained our profitability levels at 17.2% EBITDA. This reflects our continuous efforts towards enhancing our manufacturing capabilities, strengthening engineering excellence, and driving overall operational efficiencies.

Sansera is an integral part of supply chain for its customers across domestic and global markets and remains focused on consistent performance in both traditional as well as new age components. ADS, which has emerged as an important business segment continues to remain a priority."

Performance Highlights



- > During the quarter, the company witnessed mixed performance across regions, leading to variations in the segmental performance
- > India Business delivered a growth of 3.7% on a YoY basis, which is broadly in line with the overall industry
 - On a YoY basis, relatively faster growth was witnessed in PV, CV, Agriculture, ADS, and other sectors compared to 2W and 3W
 - Within two-wheelers, the motorcycle segment continued to perform well, whereas the scooter segment had a softer start for the year
 - > xEV and tech agnostic remained resilient for domestic markets
- > International business saw a muted performance on a YoY basis, primarily impacted due to slower USA focused business
 - > Exports from India (excluding ADS) declined by 20.6% due to global uncertainties
 - The xEV segment saw some slowness primarily due to a drop in sales with respect to a leading North American customer
 - Swedish subsidiary continued to deliver accelerated growth with an 80% YoY increase in revenues on a low base. This is due to pricing and volume improvement with a key customer. It is expected to stabilize from Q3FY26 and remain at the similar levels thereafter
- New order wins during the quarter stood at INR 1,732 Mn.

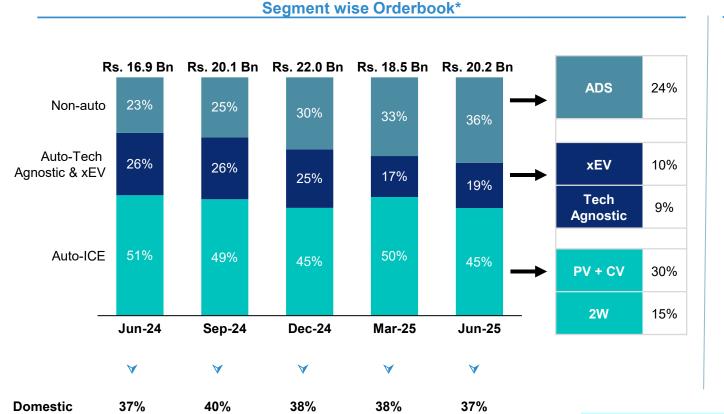


Strong and Diverse Business Pipeline for Future Growth





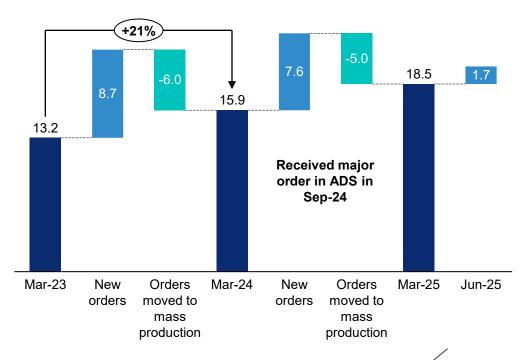
Expanding product portfolio and customer base with a focus on capitalizing on the high-growth emerging segments



62%

63%

Orderbook Build-up*



Healthy orderbook of

Rs. 20,243 Mn

Represent orders which moved to mass production as on 1-Apr-25, peak value of these orders shall reflect in the topline once they reach maturity

60%

62%

63%

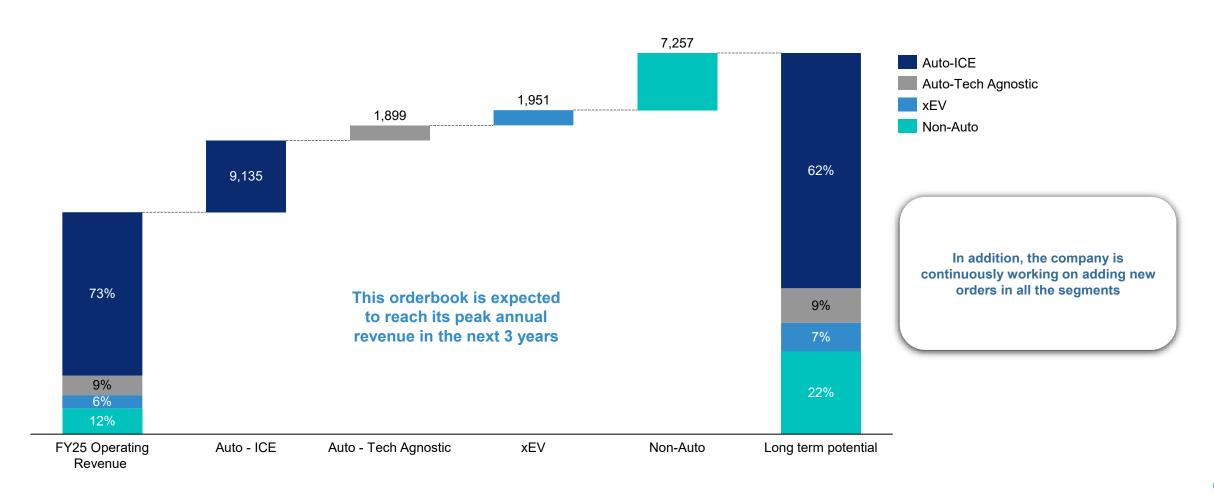
Global

Growth Path



291 LOIs/Purchase Orders from 70 customers in the auto and 36 customers in the non-auto sector (Post Annual Reset)

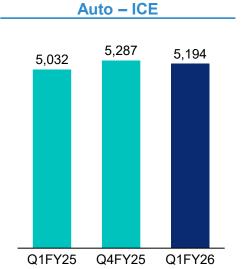
INR in Mn



Sales Mix Trends

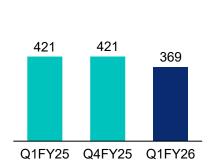


INR in Mn

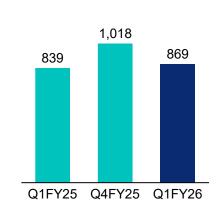




Auto-Tech Agnostic



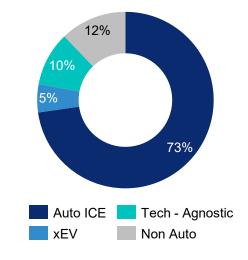
xEV



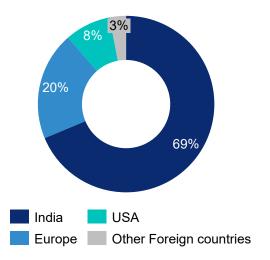
Non-Auto

Sales mix (%)	Q1FY26	Q1FY25	Q4FY25	FY25
India	68.7%	67.6%	66.6%	68.4%
Europe	19.9%	19.6%	18.0%	18.3%
USA	8.4%	10.1%	10.6%	9.2%
Other Foreign Countries	3.0%	2.7%	4.8%	4.1%
International	31.3%	32.4%	33.4%	31.6%
Exports from India	22.4%	27.4%	26.8%	26.0%
Sweden Sales	8.9%	5.0%	6.6%	5.6%
TOTAL	100%	100%	100%	100%

Q1FY26 Sales Contribution



Q1FY26 Geographical Mix



Consolidated Profit & Loss



Particulars (INR in Mn)	Q1FY26	Q1FY25	YoY	FY25
Revenue From Operation	7,663	7,439	3%	30,168
Cost of goods sold (incl power & fuel cost)	4,434	4,330		17,682
Gross Profit	3,229	3,109	4%	12,485
Gross Profit Margin	42.1%	41.8%		41.4%
Employee benefit expenses	1,196	1,068		4,427
Other Expenses	712	766		2,911
EBITDA	1,321	1,275	4%	5,148
EBITDA Margin	17.2%	17.1%		17.06%
Other Income	117	4		203
Depreciation and amortisation expense	476	400		1,738
EBIT	962	880	9%	3,612
EBIT Margin	12.5%	11.8%		12.0%
Finance Cost	104	193		700
Profit before Tax	857	687	25%	2,912
Share of net profit of associates accounted for using the equity method, net of tax	-11	-1		8
Tax	217	185		751
Profit After Tax	630	501	26%	2,169
Profit After Tax Margin	8.2%	6.7%		7.2%
EPS – Basic (Rs.)	10.05	9.24		37.41
EPS – Diluted (Rs.)	10.01	9.16		37.18

Recent Award Wins During The Quarter















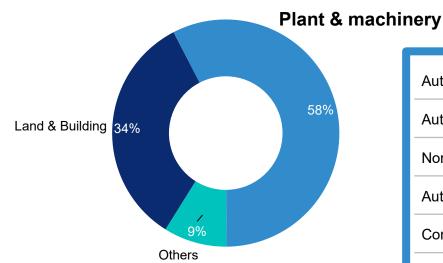


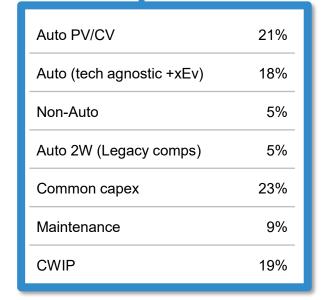
By investing in innovation, expanding footprint and increasing automation, Sansera intends to capitalize on opportunities across diverse sectors in the engineering landscape

Capex Breakdown (FY25)

Total capex of

INR 5,911 Mn





Greenfield expansions to support growing production needs

MoU with the Govt. of Karnataka

- Invested ~Rs. 1,000 Mn towards this land in FY25
- Invested in a very large piece of land **55 acres** in Karnataka.
- Plan to start construction in FY27

Pantnagar Investment

- Invested ~Rs. 350 Mn towards acquiring a land and building in Pantnagar
- Bought a built-up facility spread on 6+ acres land
- Domestic 2W Component
- Commencement from Q2FY26

Invested in strengthening core manufacturing capabilities

Invested in capacity expansion at various plants including Sweden ADS facility, amongst others



Company Overview



Company Overview



Engineering-led integrated manufacturer of complex and critical precision forged and machined components catering to OEMs globally



More than 40 years of expertise through its diversified business model, engineering capabilities & long-standing customer relationships



Strong execution capabilities with 17 integrated manufacturing units and 575 dedicated engineering team¹



Caters to multiple industry verticals across Auto and Non-Auto segments



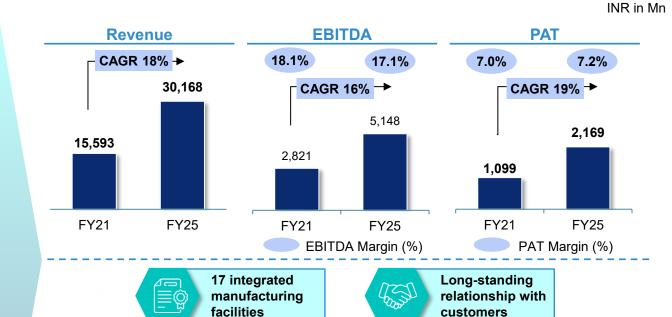
In-house machine building & automation capabilities, leading to increased operating efficiency and cost control



Company has visible growth in xEV, Tech Agnostic & Non-Auto products, encompassing strong order book alongside increasing contribution to sales

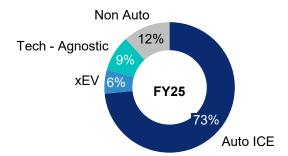


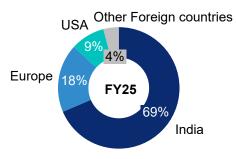
Sound Performance– 18% CAGR in revenue & 16% CAGR in EBITDA (FY21-25)





Revenue Across Geographies

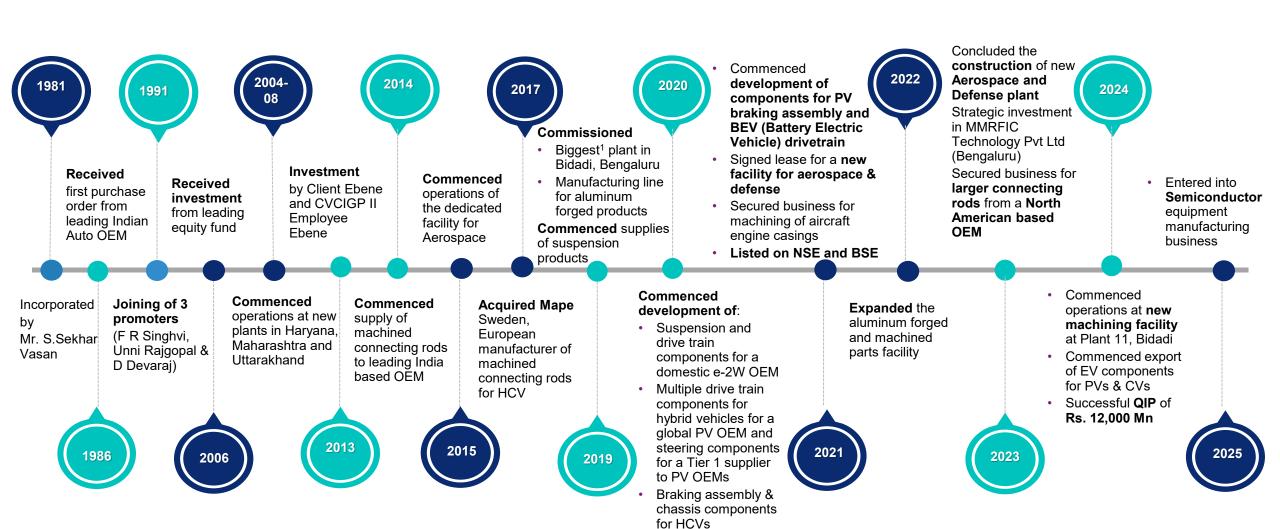




Track Record of Growth & Diversification



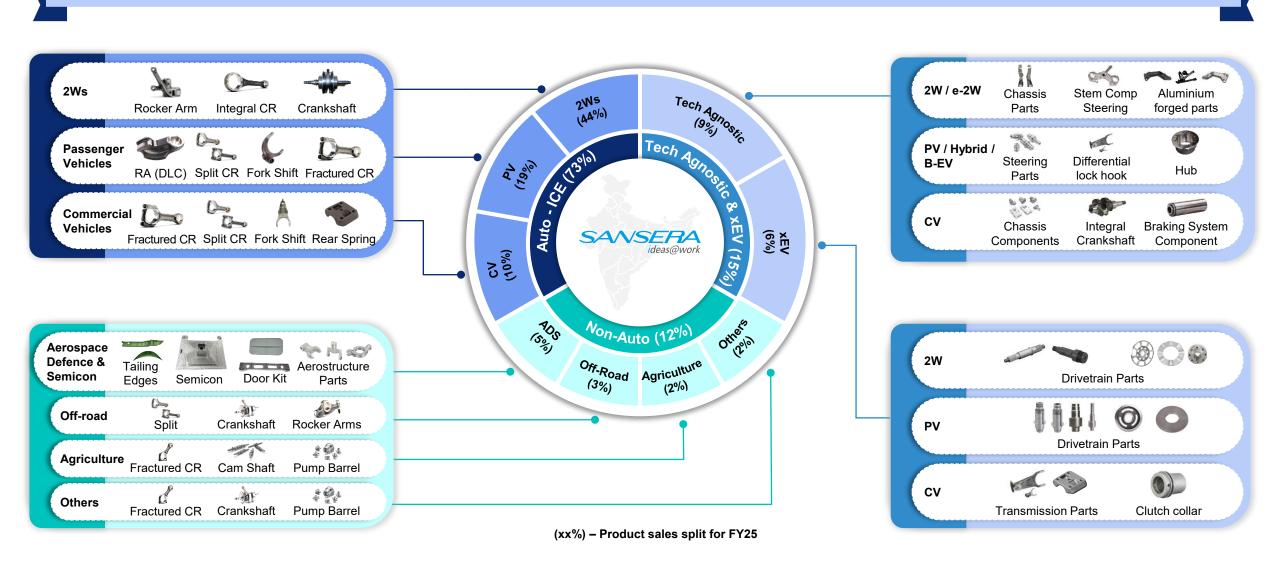
Over the 40 years, Sansera has created differentiated products and has diversified across product categories and geographies



Extensive Product Portfolio



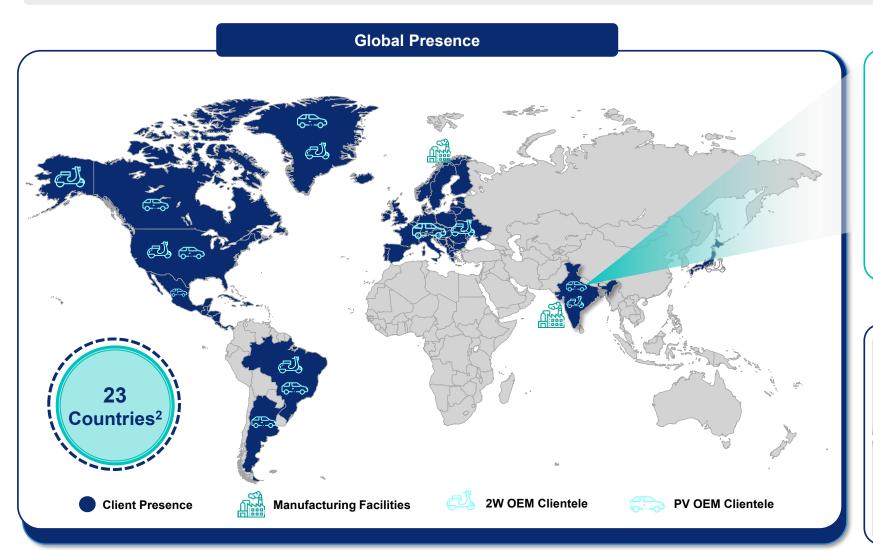
"80+ product families" and an expanding product portfolio with a wide range of engineering solutions tailored to meet the needs of various industries



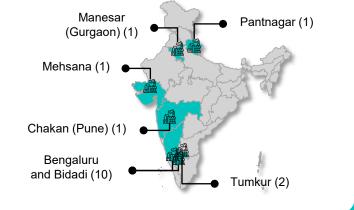
Robust Infrastructure Catering to Clientele across Continents



Robust infrastructure & fungible manufacturing capabilities catering to 92¹ auto and non-auto customers across 23 countries²



Integrated Manufacturing Manesar



Key Highlights



17

Integrated Manufacturing Facilities



575+

Dedicated Engineering Team (FY25)



Fungible Production Lines

Interchangeable capacity across auto and non-auto



32%

Total Product Sales from Exports (FY25)

Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Core Strengths



Versatile Manufacturing Processes





Specialization in steel and aluminum forgings



Production of high-end precision engineering components

Proficiency in Machine Building & Automation





Advanced automation, machine design & building capabilities to improve precision, efficiency and quality



Reduce costs, lead times and strengthen competitive edge



Adaptability and Optimisation





Continuous optimisation of processes and materials through in house simulation & testing



Adaptability to trends like aluminium forging components for lightweighting in xEVs

Diversified & Expanding Product Portfolio





Strong presence in precision hot forging, a growing segment

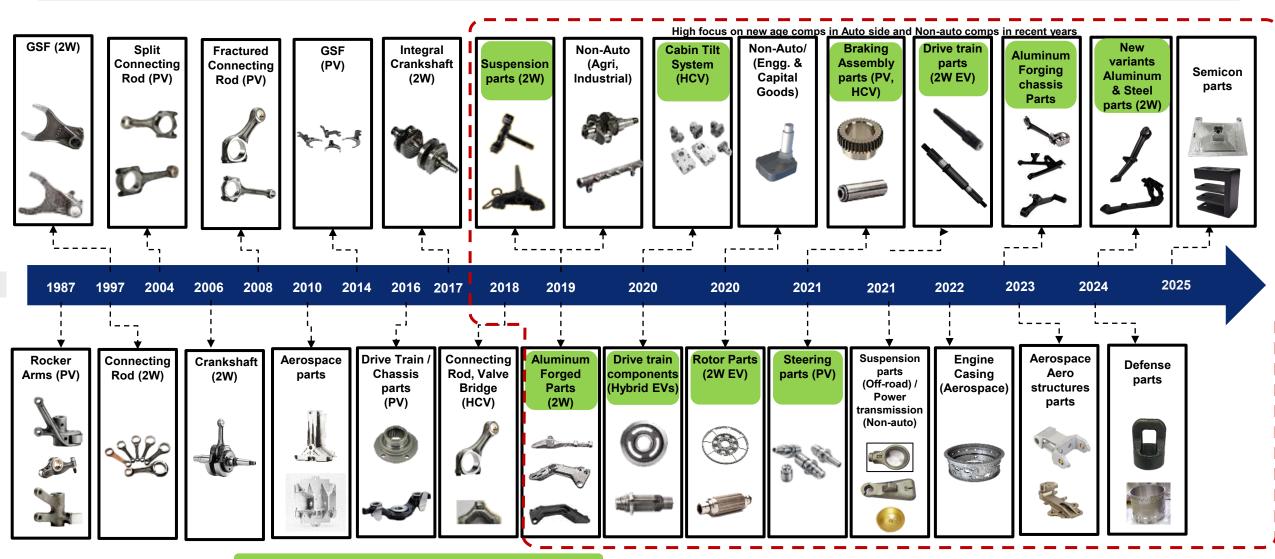


Steady expansion marked by strategic entry into new markets and product categories

Strategic entry into new markets and product categories



Aggressively expanding the product range into fast growing and trending space EV & Tech-Agnostic and Defense & Aerospace

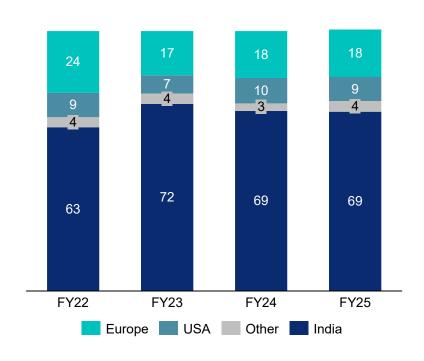


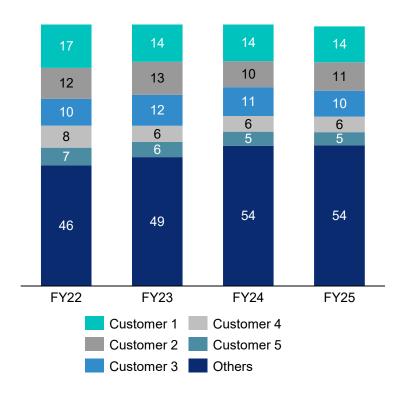
Diverse revenue profile



A wide portfolio of products across 80+ product families catering to 97* auto and non-auto customers across 27 countries

By Geography By Customer By Product





Products	FY23	FY24	FY25
Auto ICE	78%	75%	73%
Connecting rods - ICE	34%	34%	32%
Rocker arms	16%	15%	16%
Crank shaft assembly	18%	16%	14%
Gear shifter forks	5%	5%	5%
Others	5%	5%	6%
Non Auto & Tech Agnostic	18%	20%	22%
Connecting rods - Non-Auto	4%	5%	4%
Crank shaft	2%	1%	1%
Stem comp	4%	3%	4%
Others	8%	10%	13%
ADS	4%	5%	5%
Total	100%	100%	100%

18

Based on sale of products

*Some customers may appear in more than one category

*Some customers may appear in more than one category

Added multiple customers resulting in diversified customer base, hence lowering the contribution from top customers







Sansera has a track record of developing complex and critical precision engineered components for the automotive sector over multiple decades. Majority of the products are sold directly to OEMs in finished (forged and machined) condition, resulting in significant value addition by us

Sales MIX	Q1FY26	Q1FY25	FY25	FY24
Auto-ICE	72.7%	71.8%	73.6%	75.4%
2W-Motorcycles	36.1%	35.5%	37.1%	36.1%
2W-Scooters	5.3%	6.2%	6.7%	5.8%
3W	0.6%	0.6%	0.7%	0.8%
PV	17.0%	19.4%	18.6%	22.8%
HCV	13.7%	10.1%	10.5%	9.9%
Auto-Tech Agnostic & xEV	15.1%	16.2%	14.8%	12.3%
Auto-Tech Agnostic	9.9%	10.2%	8.8%	7.6%
xEV	5.2%	6.0%	6.0%	4.7%
Non-Auto	12.2%	12.0%	11.6%	12.3%
ADS	5.2%	3.7%	4.4%	4.2%
Off-road	3.0%	4.3%	3.4%	4.3%
Agriculture	1.9%	2.3%	2.0%	2.1%
Others	2.1%	1.7%	1.8%	1.7%
Total	100.0%	100.0%	100.0%	100.0%

Solid growth across end-markets

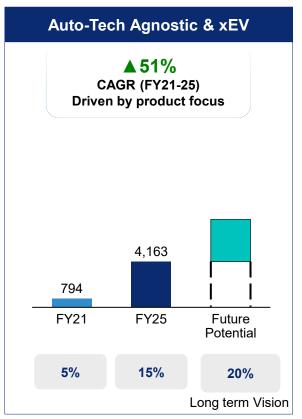


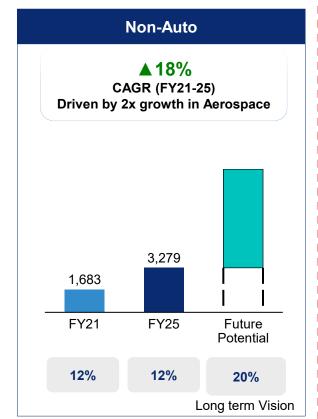
Order Book

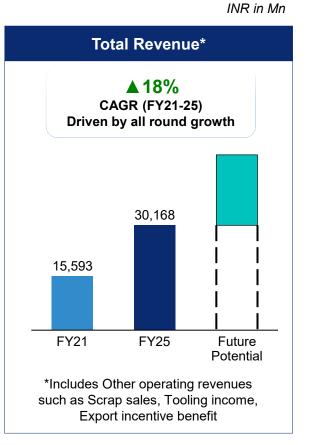
Contribution to

sales

Auto-ICE ▲14% CAGR (FY21-25) Surpassing Auto Industry growth 20,775 12,092 FY21 FY25 Future Potential 83% 73% 60% Long term Vision







Robust Growth Witnessed in the Emerging Business Segments



Dedicated facility for hybrid and electric components for mass production



Winning multiple orders for Aluminum forged and machined components



Global player serving aerospace, defense & semiconductor (ADS) sectors



Strategy towards increasing the contribution of overall revenue

Current Status on MMRFIC (1/2)



Strategic investment in MMRFIC for optimizing on advancing radar technology





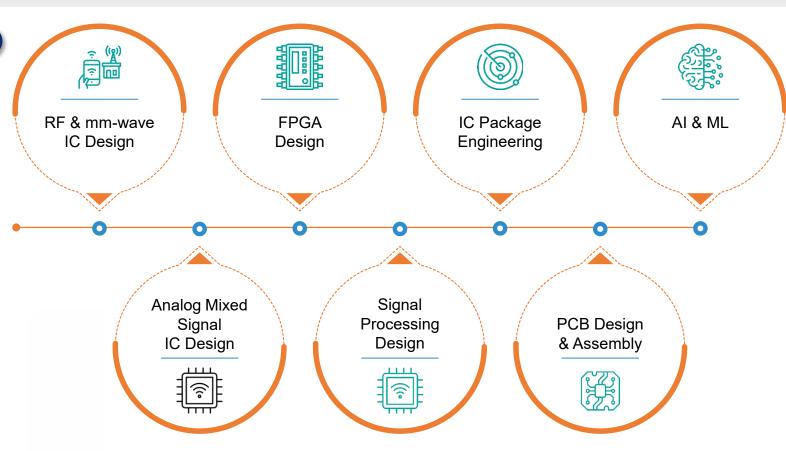




The partnership presents a significant opportunity in advanced radar technologies

Create powerful synergies

Create and unlock new opportunities



Complete Silicon-to-Systems expertise to accelerate Product Time To Market!

Current Status on MMRFIC (2/2)



Qualified technologies for Aerospace & Defense

- > mmW Radar
 - Smallest RF payload with Integrated RF gating switch
- FMCW Based RF Radar
 - DBF(Digital Beam Former) Based Radar
 - PoE (Power over Ethernet) enabled Sensor
- Wide Band AESA Radar
 - 192 Elements
 - One of the Thinnest TRM plank

- Radio Proximity Sensor
 - Smallest form factor
- Direct Digital Sampling Radar Processor Card
 - Upto C-Band Enabled Direct Digital Sampling Card
 - One of the Lowest Form factor (3U-VPX or smaller)

Govt Orders & Grants Under Development

ISRO

Order Driven Development of RF Solutions for ISTRAC

DRDO

Order Driven Development for DRDO

Labs for mmWave RF

Radar Solution & Systems

IDEX-DIO

Funds worth 20Cr for Development of next Gen system for Defence and Space Comm.

DRDO-TDF

Technology Fund worth 10Cr for SOC Development of Secure solutions

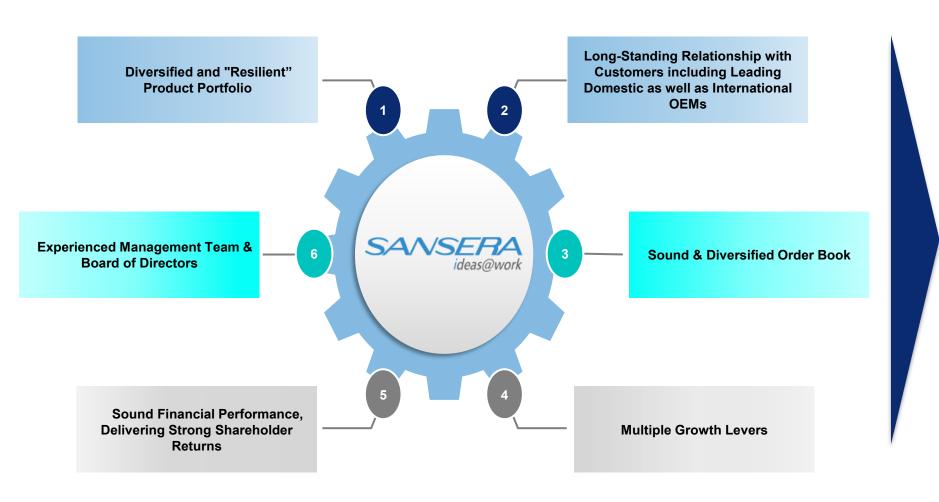


Key Highlights



Building blocks in place for accelerated growth





Fuelling Growth through Capacity Building

Leveraging Opportunity in the Emerging Auto Technologies

Amplifying Efficiency through Digitisation and Innovation

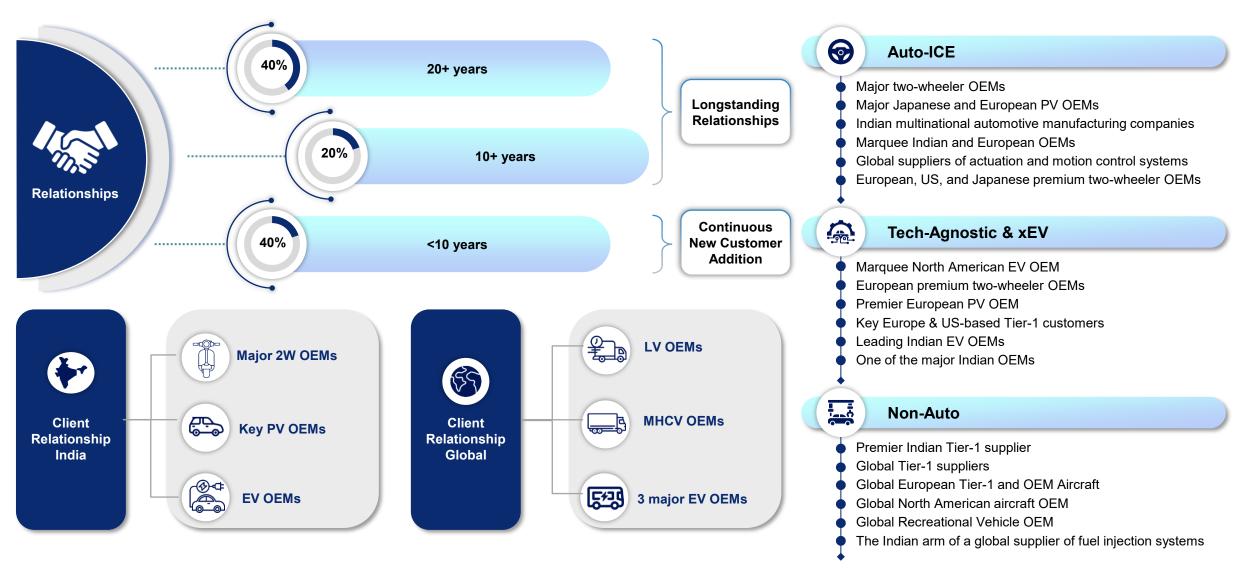
Bolstering Prospect with Strategic Investment

Future-proofing Business with Strategic Diversification

Long-Standing Relationship with Customers including Leading Domestic as well as International OEMs







Multiple Growth Levers

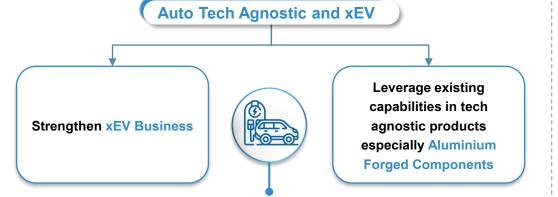


Leverage existing capabilities coupled with a strategic reach to ensure robust growth and resilience in multiple categories

Auto ICE

Consolidate and strengthen global market share in existing portfolio





Non-Auto

Diversify further into non-automotive businesses and expand addressable market



Indian Market¹

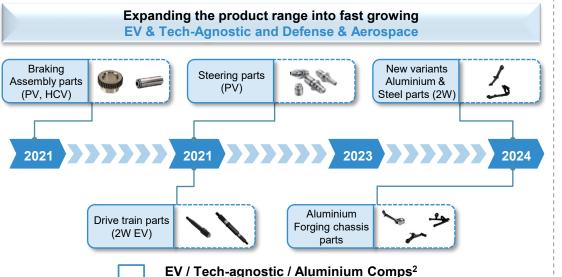
2Ws

>

Light Vehicles

One of the Leading suppliers of connecting rods, rocker arms and gear shifter forks

One of the Leading suppliers of connecting rods and rocker arms





Maintain momentum to grow non-auto business



Enhance **exports** in non-auto space

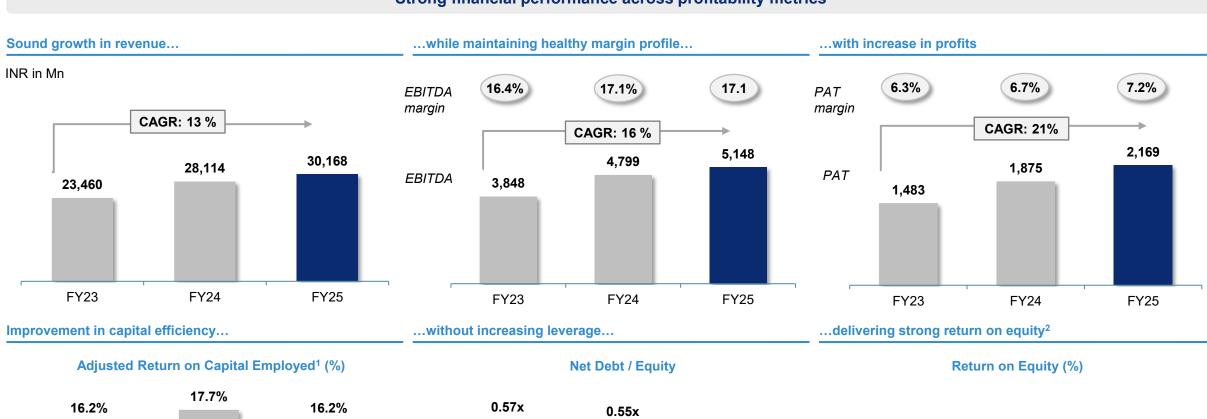


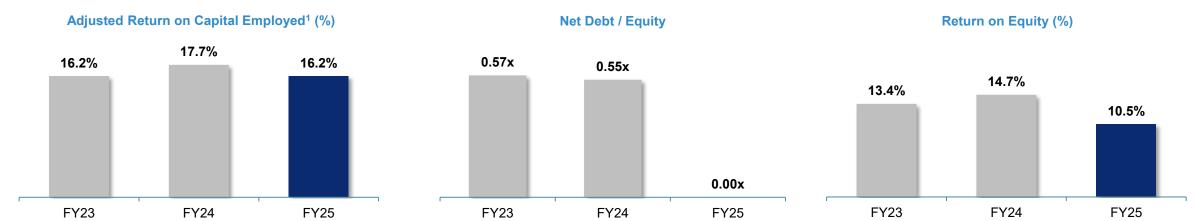
Secured business for larger connecting rods from a North America based OEM

Sound Financial Performance



Strong financial performance across profitability metrics





Experienced Management Team & Board of Directors...





Experienced Professional Management Team



Praveen ChauhanHead of Corporate Strategy



Vikas Goel Chief Financial Officer



Rahul Kale Chief Operating Officer



Hari Krishnan
CEO – Aerospace, Defence &
Semiconductor (ADS) division.



Satish Kumar
Chief Engineering & Technical
Services Officer



P R Suresh
Chief Risk officer & Head Corp
Training & Quality Systems



Rakesh S B Head Aerospace Division



Rajesh Kumar Modi
Chief Legal Officer, Company Secretary
& Compliance Officer



Pattabhiraman Raghuraman Chief - Strategic Sourcing and Supply Chain Management Officer



Madhukar Bhat Chief Human Resources Officer



Anil Patil
Chief Quality Officer

Distinguished Board of Directors



S Sekhar Vasan Chairman and Managing Director



F R Singhvi

Joint Managing Director



B R Preetham

Executive Director & Group CEO



Muthuswami Lakshminarayan Non-Executive, Independent Director



Revathy Ashok
Non-Executive,
Independent Director



Samir Purushottam Inamdar
Non-Executive,
Independent Director



Proficient Strategic Thinking, Planning and Management



Global Exposure



Long-Standing Entrepreneurial and Leadership Skills



Deep Automobile Company Expertise

...Well Recognized for Achievements in the Sector





Numerous awards over years bear testimony for the quality of products

Select Customer Awards for Quality and Customer Satisfaction



"AIRBUS" #NewSteps2023



Zero Defect Supplies Zero PPM Award 2023



General Motors For Outstanding Performance



Premier Award by RTX

Excellence in manufacturing

Maruti Suzuki Superior
performance in
part development

Platinum Award for Green Factory Building – Plant 11

Gold Award for
Sustainability Business
& Safety 2024

Yamaha Q Supplier Conference 2024

ACMA (A)
Best sustainable concept award

India
Delivery & Quality
of Spare Parts
during 2023-2024

ACMA Zero quality cluster program – PLANT 2

Consistent Quality
Performance Year
2022-23

Yamaha Appreciation award for delivery (2023)

Royal Enfield Reliable partner in Quality & Delivery

2023

Quality
Platinum
award from Bajaj
Auto (2023)

Excellent Supplier
Performance
(2022)

Bajaj Quality Award BAL Q "Platinum" Award (2022)

Hero Rest Performance EARN Program (2022)

Bosch India Regional Supplier Awards (2022)

2022

2023

2024 - 25

Note: Above mentioned is not an exhaustive awards & accolades list.



Annexures







Particulars (INR in Mn)	FY25	FY24	FY23	FY22	FY21
Revenue From Operation	30,168	28,114	23,460	19,975	15,593
Cost of goods sold (incl power & fuel cost)	17,682	16,877	14,162	11,896	9,167
Gross Profit	12,485	11,237	9,299	8,079	6,425
Gross Profit Margin	41.4%	40.0%	39.6%	40.4%	41.2%
Employee benefit expenses	4,427	3,798	3,180	2,774	2,138
Other Expenses	2,911	2,641	2,272	1,885	1,467
EBITDA	5,148	4,799	3,848	3,421	2,821
EBITDA Margin	17.1%	17.1%	16.4%	17.1%	18.1%
Other Income	203	24	101	70	131
Depreciation and amortisation expense	1,738	1,495	1,301	1,197	1,017
EBIT	3,612	3,328	2,647	2,294	1,935
EBIT Margin	12.0%	11.8%	11.3%	11.5%	12.4%
Finance Cost	700	770	615	510	474
Profit before Tax	2,912	2,558	2,032	1,784	1,461
Share of net profit of associates accounted for using the equity method, net of tax	8	5	-	-	-
Tax	751	687	549	465	363
Profit After Tax	2,169	1,875	1,483	1,319	1,099
Profit After Tax Margin	7.2%	6.7%	6.3%	6.6%	7.0%
EPS – Basic (Rs.)	37.41	34.83	27.74	25.27	21.02
EPS – Diluted (Rs.)	37.18	34.40	27.17	24.36	20.55

Note: Restated financial statements for FY21 and FY22

Recent CSR Activities Conducted

Vidya Pragathi Program

- Sansera Foundation, along with the financial support from JSS Foundation, CIE Foundation and management support of OBLF provided subject teachers in Mathematics, Science, Social Science, English, Hindi and Kannada across 21 Government schools comprising of 4104 students
- As a result, Anekal Taluk achieved first place our second mission students of 100% college / vocational training in the Class 10th examination for the academic year 2024-25, in the Bangalore Urban District with a passing percentage of 77.32%.



Residential Summer Camp at Sri Ramakrishna Mission Shivanahalli













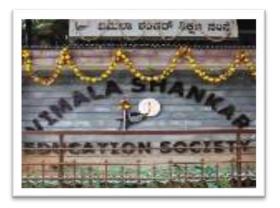
Recent CSR Activities Conducted In School: Other Activities











Health Camp





Civil Work & installation of the Drinking Water facility at Rotary
Saheli Centre –Rudrapur



Sansera's Support to Other Organisation

Recent CSR Activities Conducted In School





Industry Visit









- Engineering college professors visited Plant-7 through IIMB as part of an industry visit
- 28 Students from MV Shetty College, Mangalore, visited Plant-9
- 30 Students from Roshni Nilaya, Mangalore, visited Plant-9
- 50 students from SVVN College, Neraluru, Bangalore, visited Plant-7

Career Counselling





Covered 2 schools and 548 students were benefited

National Automobile Olympiad 2024









Recent CSR Activities Conducted In School: Co-curricular Activities









Music

Yoga

Computer







Subject Allocation

Computer Training Center at Sansera Gurubhavan Provides Training for Students

Recent CSR Activities Conducted In School: Other Activities







After Plumbing Work

5S Awareness Training Conducted by Sansera





5S Plumbing Renovation Work At Ghps Hennagara







5S Training Conducted To Govt. School Teachers

5S Plumbing Renovation Work At Ghps Hennagara

Recent CSR Activities Conducted In School: Other Activities











Sponsoring For Slum Children Education





Sponsoring For Slum Children Education



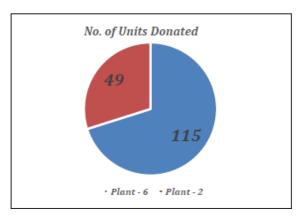
Sankalp Science Flash Book Distribution

Recent CSR Activities Conducted: Blood Donation





Sl. No.	Date	Plant	No. of Units donated	Event Partner
1	17-04-2024	Plant – 6	115	MAA Bhuvneshwari C S
2	19-04-2024	Plant – 2	49	Sankalpa Foundation
Grand Total		164	-	











Highly involved in ESG Practices (1/3)









Support To Rotary Club - Bangalore Midtown Charitable Trust





Support To Sports Rotary Club Of Bangalore And The Indian Golf Union



Scientific initiatives as part of commitment to the Agumbe rainforest and king Cobra surveillance vision.







Supporting to Sports player

Highly involved in ESG Practices (2/3)













Initiatives taken in **Health** Sector

International Yoga day Celebration









BP Awareness Program in Bengur School





ADOPTION OF TB PATIENTS OF ANEKAL TALUK - TB **Elimination program**

Health care program at Sansera supported schools & event partners - Narayana Netralaya & KMYF

Highly involved in ESG Practices (3/3)



Initiatives taken for Environment

KYALASANAHALLI LAKE







Present

January 2017

TRASHBOT

A de-centralised automated mixed waste segregator at

BOMMASANDRA LAKE

- Hands-free Waste Processing
- Segregates into bio and Non-bio Components
- Handles all kinds of Mixed Waste
- Output Efficiency of up to 99.7%
- Highly Scalable
- Huge Capacities Handles 100s of Tons
- Very Low Power Consumption





Present

Other ESG Activities









Sansera Sustainable programs shared at a State level meeting by Sansera's JMD









For more information please contact:

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