

RRL/SE/25-26/24
October 28, 2025

To,
The Department of Corporate Services – CRD, National Stock Exchange of India Limited,
BSE Limited, Exchange Plaza, 5th Floor,
P.J. Towers, Dalal Street, Bandra-Kurla Complex,
Mumbai - 400 001. Bandra (East), Mumbai - 400 051.
Scrip Code: 544420 **Symbol: RAYMONDREL**

Dear Sir/Madam,

Sub: Raymond Realty Limited: Investor Presentation on the Unaudited Financial Results (Standalone and Consolidated) for the Second Quarter and Half Year ended September 30, 2025.

Ref: Raymond Realty Limited (ISIN: INE1SY401010).

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations'), we enclose herewith the Investor Presentation on the Unaudited Financial Results (Standalone and Consolidated) for the Second Quarter and Half Year ended September 30, 2025.

The Meeting of the Board of Directors commenced at 11:52 A.M. and concluded at 01:20 P.M.

This intimation shall also be made available on the website of the Company i.e. www.raymondrealty.in in terms of Regulation 30 and 46 of the SEBI Listing Regulations.

Kindly take the same on record and acknowledge.

Thanking You,

Yours faithfully,
For Raymond Realty Limited
(formerly known as Raymond Lifestyle Limited)

Hiren Sonawala
Company Secretary



RESULTS PRESENTATION
Q2FY26 & H1FY26 | October 28, 2025

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Highlights

Q2FY26 & H1FY26 Highlights

Pre-Sales

Recorded a pre-sales of ₹ **455 Cr. in Q2FY26** and ₹ **760 Cr. in H1FY26** - driven by robust demand across ongoing projects

Collections

Maintained strong financial discipline with collections of ₹ **409 Cr. in Q2FY26** and ₹ **783 Cr. in H1FY26**

Total Income

Total Income of ₹ **706 Cr. in Q2FY26** a **20% y-o-y growth**, and ₹ **1098 Cr. in H1FY26** aligned with our expectations

EBITDA

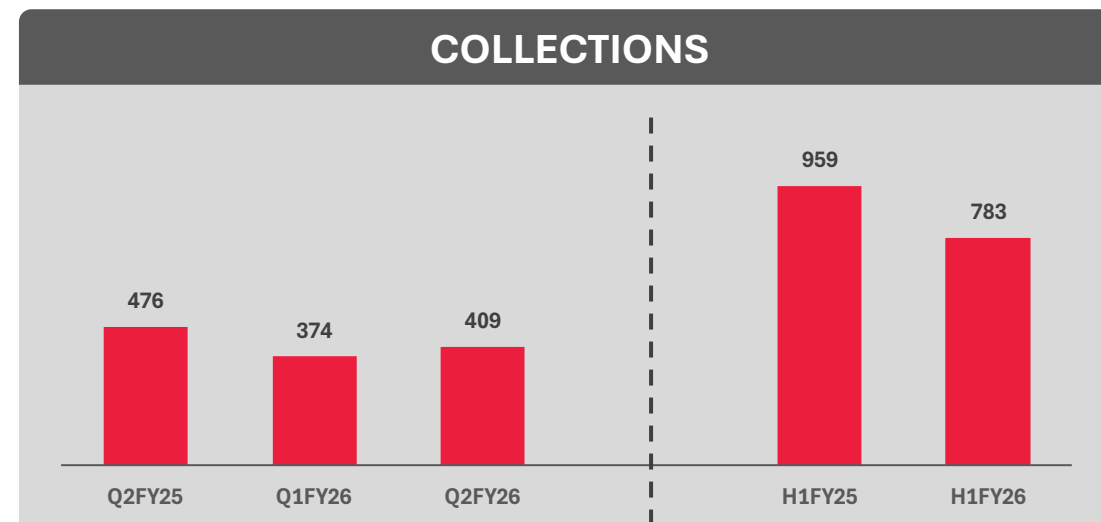
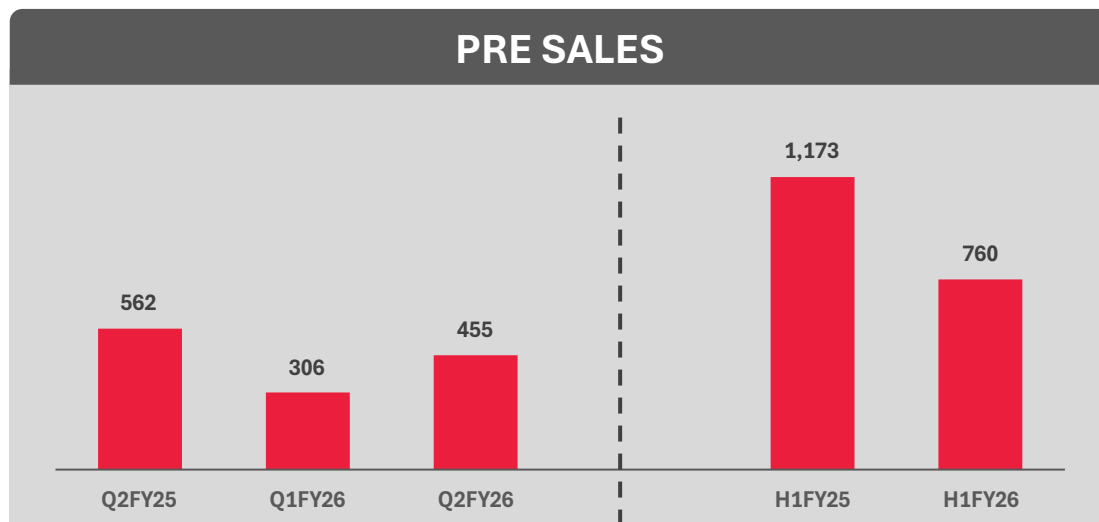
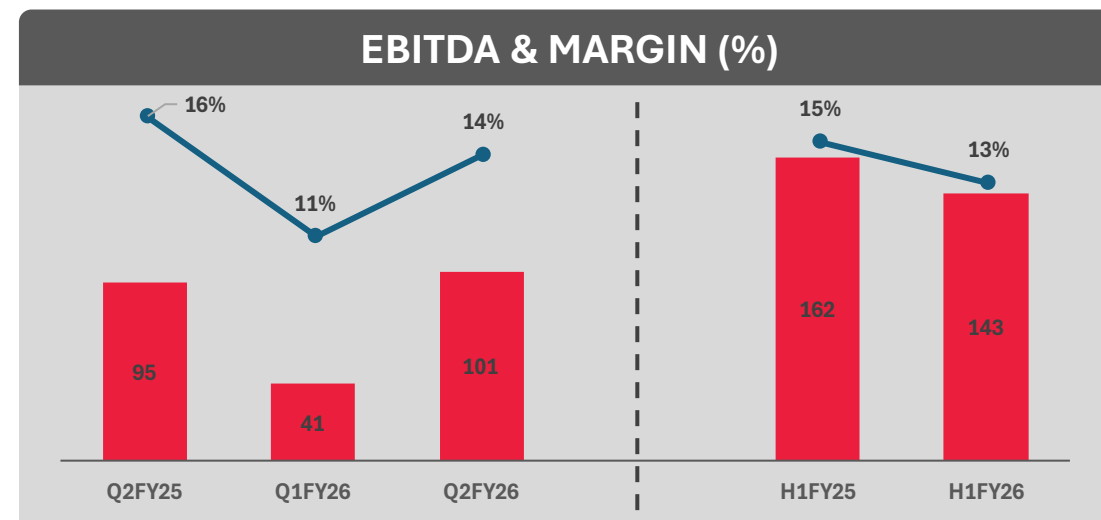
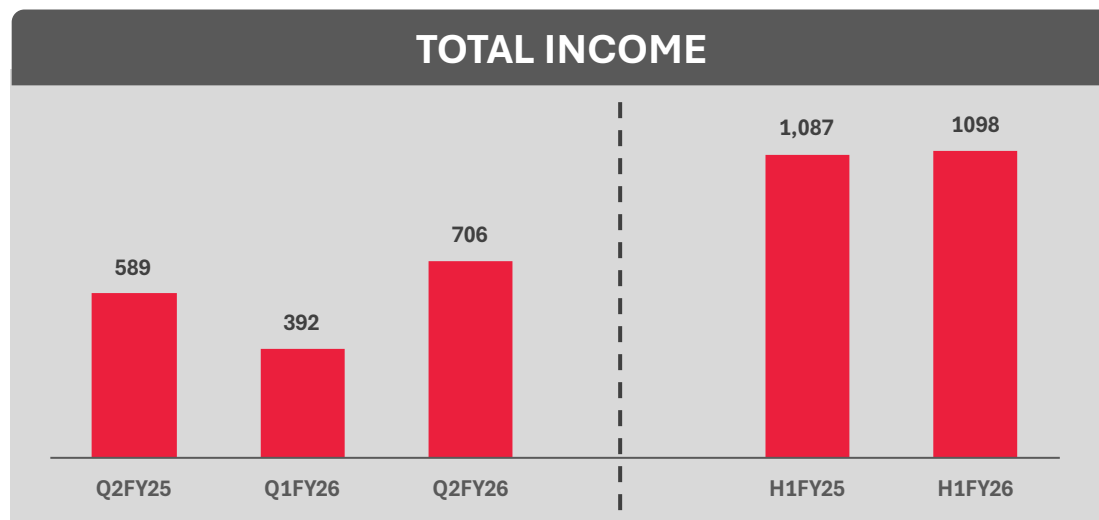
Reported an EBITDA of ₹ **101 Cr.** & EBITDA margin of **14.3%** in **Q2FY26** and EBITDA of ₹ **143 Cr.** & EBITDA margin of **13.0%** in **H1FY26**

New Launches

Launched **two new towers** in our Thane Projects and received an overwhelming response :

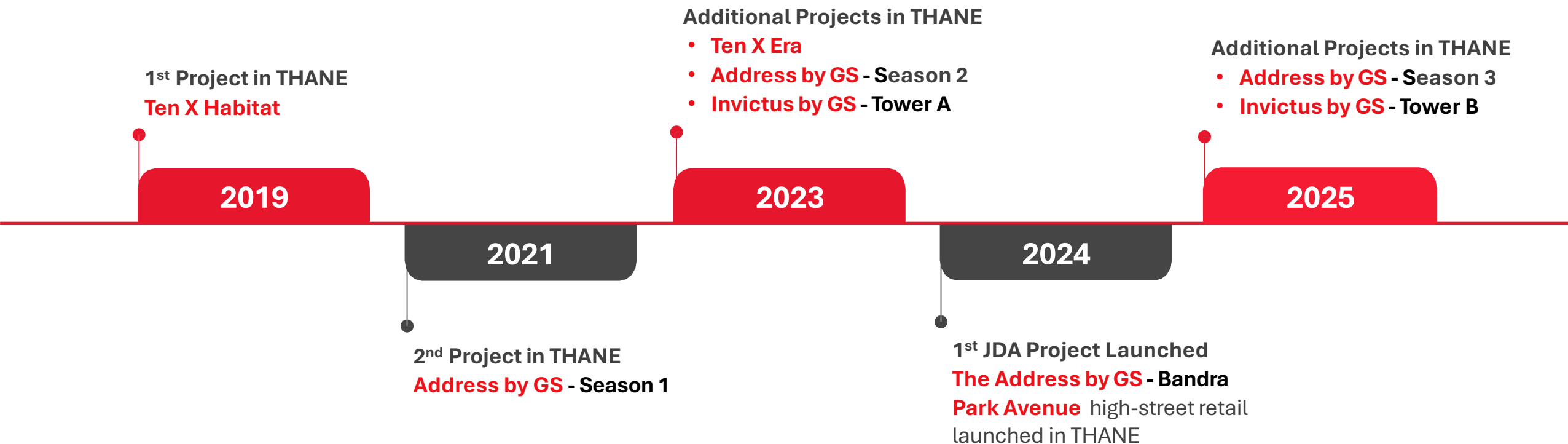
- **The Address by GS – Season 3 (Tower F)**
- **Invictus – Tower B**

Q2FY26 & H1FY26 Performance Snapshot



Business Overview

Raymond Realty: Journey and Launches



*Delivered 8 towers in our maiden project
Ten X Habitat ahead of RERA Timeline*

Leading the Market: Key Achievements & Enablers



Amongst **Top 10**
Listed Developers in Country



Portfolio in **Aspirational to**
Premium Segment



Amongst **Top 5**
Listed Developers in MMR*



Delivered 8 Towers **years**
Ahead of RERA Timeline



Strong Promoter
Commitment



Every 3rd House Sold in
Thane is by Raymond Realty



Net Debt free



Strong
Execution Team

Portfolio Overview

Brand Portfolio: Creating Product Brands in a Commoditized Industry



Aspirational

TENX



Premium

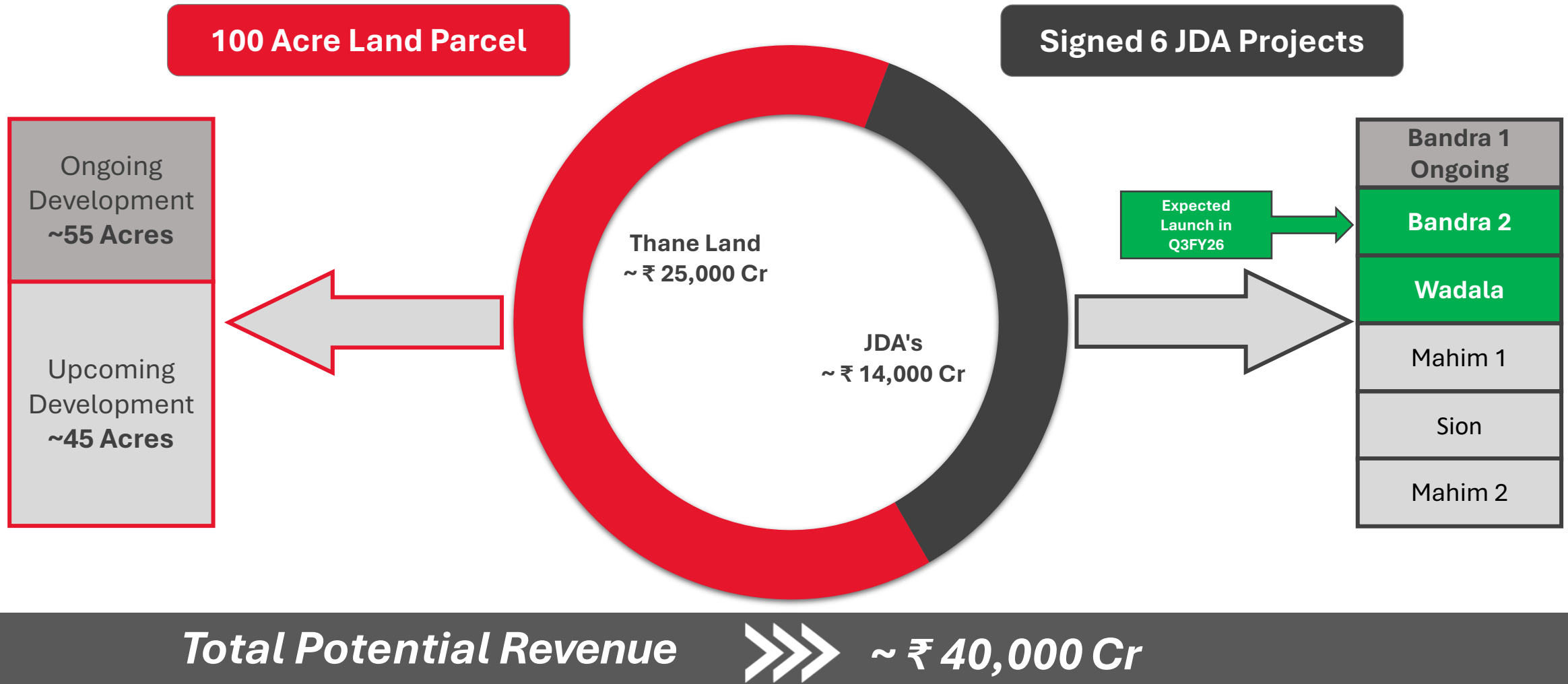
THE ADDRESS
BY
GS



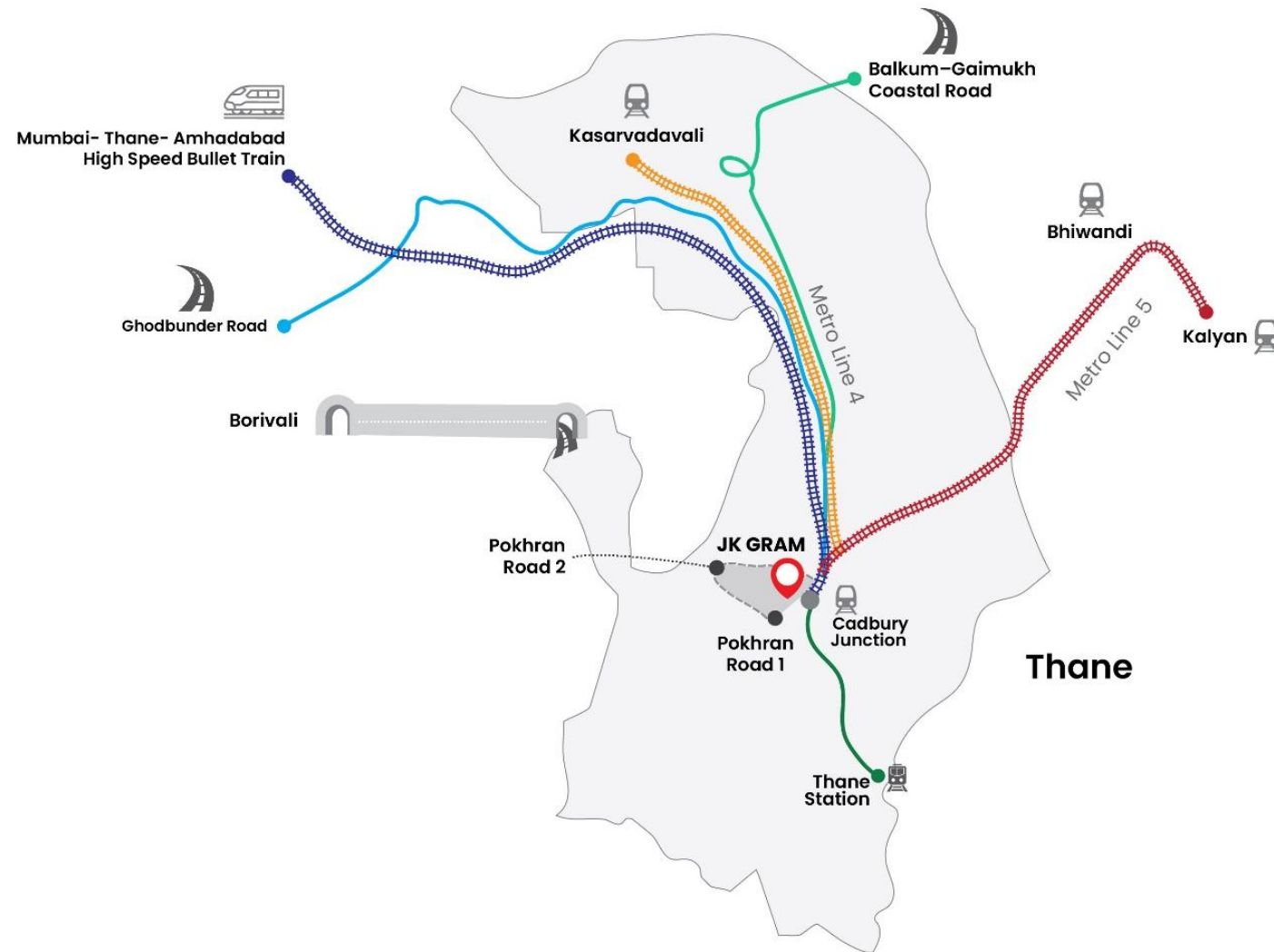
Luxury

INVICTUS
MONOGRAM RESIDENCES
— BY —
GS

Shape & Size of the Current Portfolio



Upcoming Infrastructure in THANE



ONGOING DEVELOPMENTS:

■ Mumbai Metro Line 5*
(Thane-Bhiwandi-Kalyan)

■ Mumbai Metro Line 4*
(Wadala-Kasarvadavali)

■ Thane High-Speed
Bullet Train Route\$

■ Balkum-Gaimukh Coastal Road

■ Thane-Borivali Twin Tunnel

*Expected Completion: Dec 2025

#Expected Completion: 2027

\$Expected Completion: 2028

Disclaimer: All project timelines are subject to State Government and other mentioned source predictions.

Sources: Times Property, MMRDA Updates, Indiaspend, Business Standard, Indian Express, The Times of India, Indextap, ANAROCK, Wikipedia

Map not to Scale

Shape & Size of the Current Portfolio: THANE LAND

OWN LAND in THANE (~100 Acre) with a Potential Revenue of ~ ₹25,000 Cr

CURRENT DEVELOPMENT
RERA CARPET AREA
~5.8 MN SQ.FT .

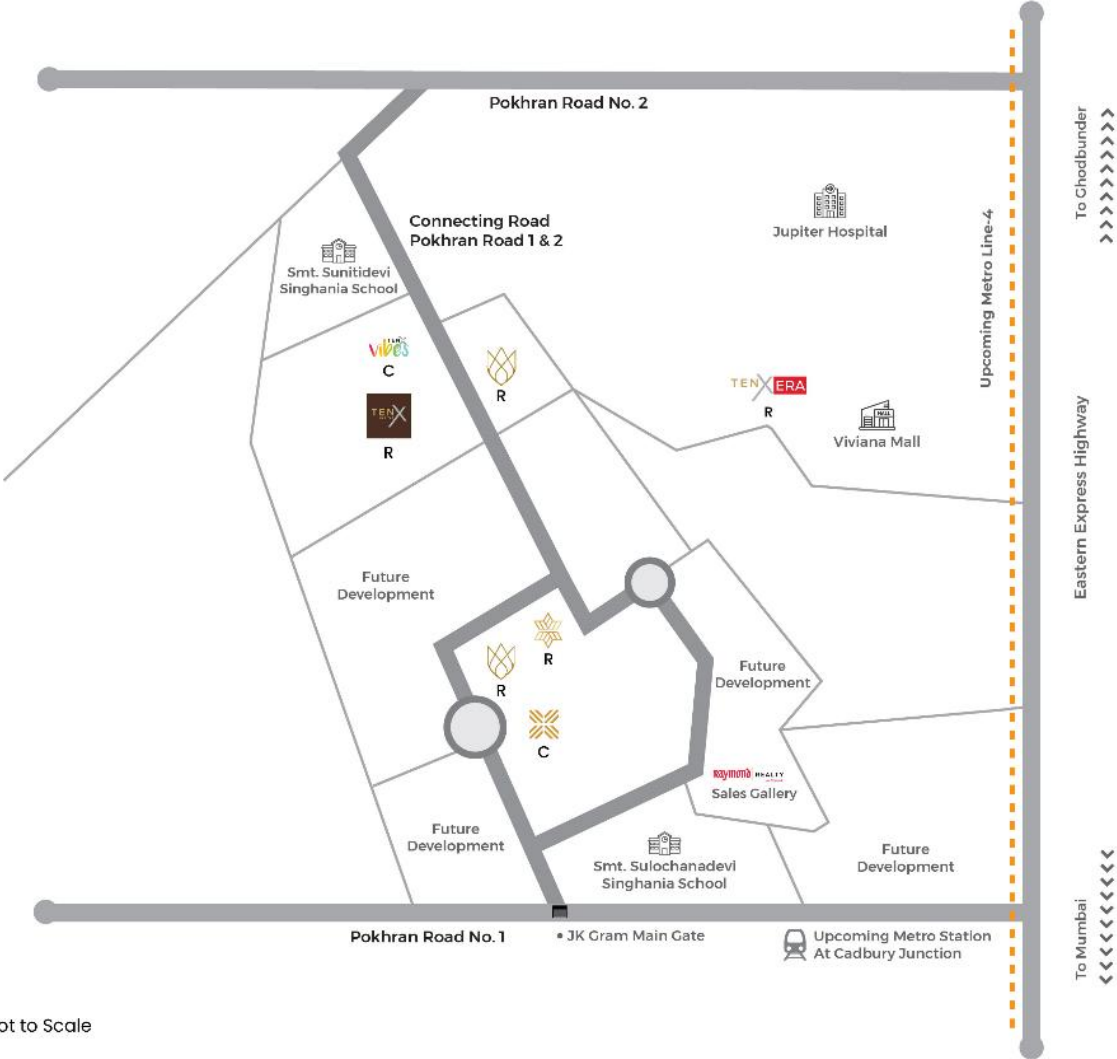
Potential Revenue
~ ₹ 13,200 Cr

DELIVERED -
~1.3 MN SQ.FT .

ONGOING
~4.5 MN SQ.FT .

POTENTIAL DEVELOPMENT
RERA CARPET AREA
~5.6 MN SQ.FT .

Potential Revenue
~ ₹ 11,800 Cr



New Launches in THANE: Address by GS (S3)

KEY HIGHLIGHTS:

- 4 towers offering premium 3, 4, 5 & 6 BHK apartments – one tower recently unveiled
- Podium top landscape amenities
- ~14,500 sq.ft. of High Street Retail

PROJECT STATUS:

- Tower (F) – Launched

Total Rera Carpet Area: **~1.5** msf



New Launches in THANE: Invictus by GS (Tower B)



KEY HIGHLIGHTS:

- 4.5 - Bed home spaces
- Exclusive Tower Amenities

PROJECT STATUS:

- Tower (B) – Launched

Total Rera Carpet Area: **~0.3** msf

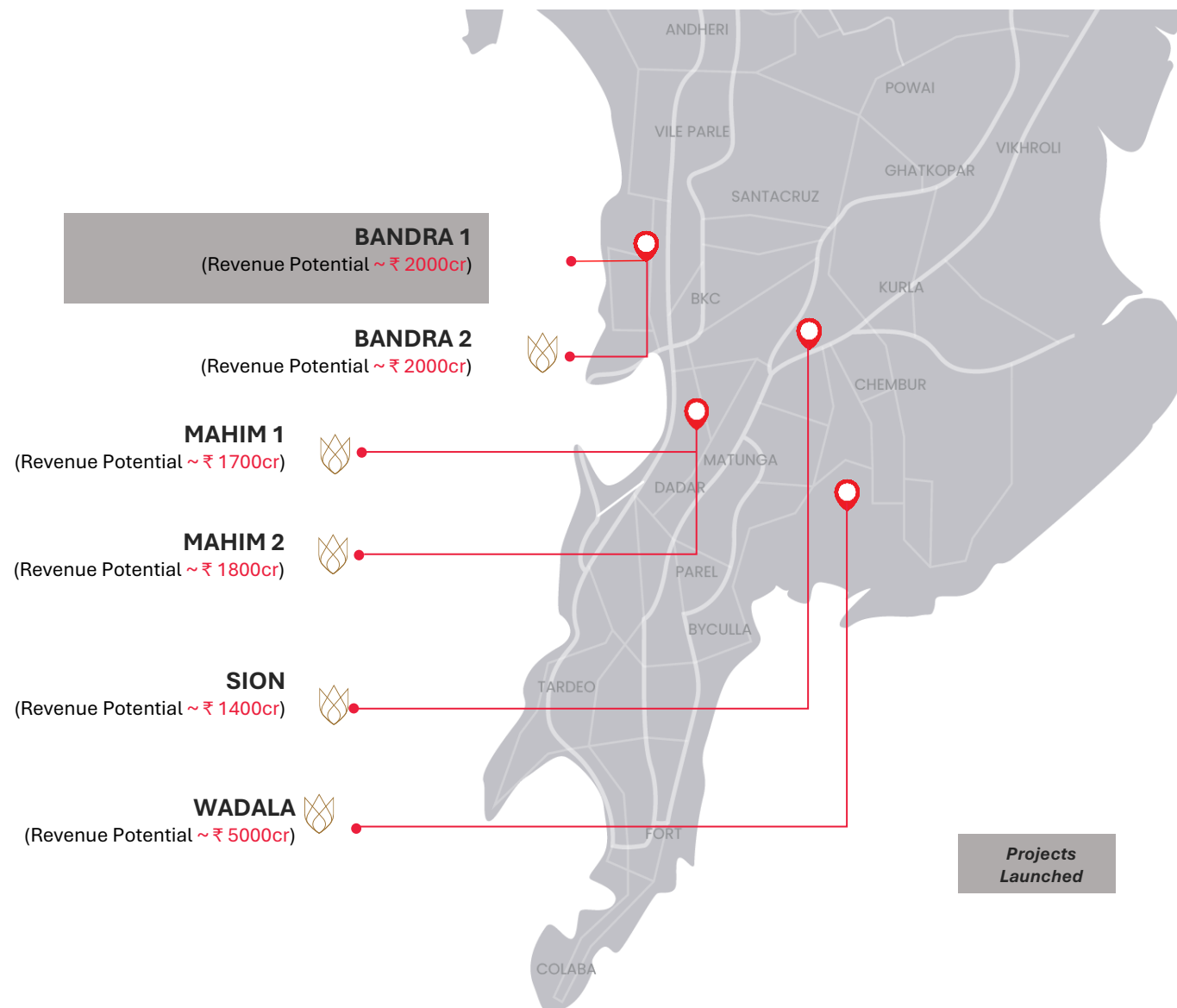
Shape & Size of the Current Portfolio: JDA's

JDA LED BUSINESS MODEL

Asset Light Expansion with a Gross Development Value (GDV) of ~ ₹14,000 Cr.

APPOINTED Developer for **6 projects** across Mumbai

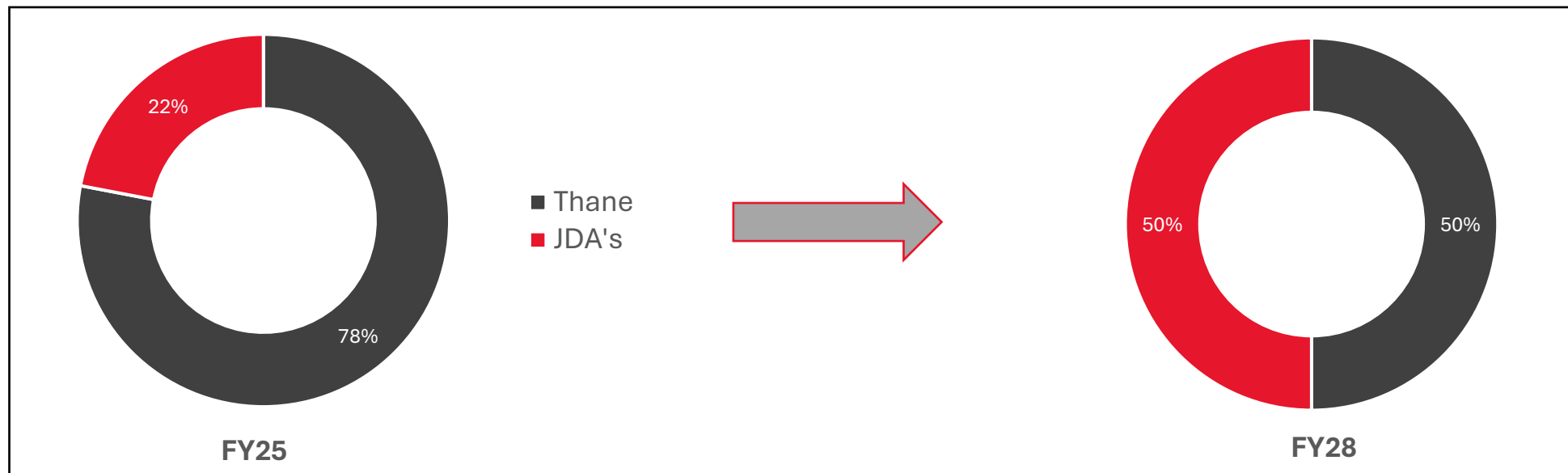
Additional JDA Project's are Under Evaluation



Future Project Trajectory

Launches planned for the year 2025-26

- 2 New Projects on own land - Thane
- 3 to 4 New JDA Projects - Mumbai

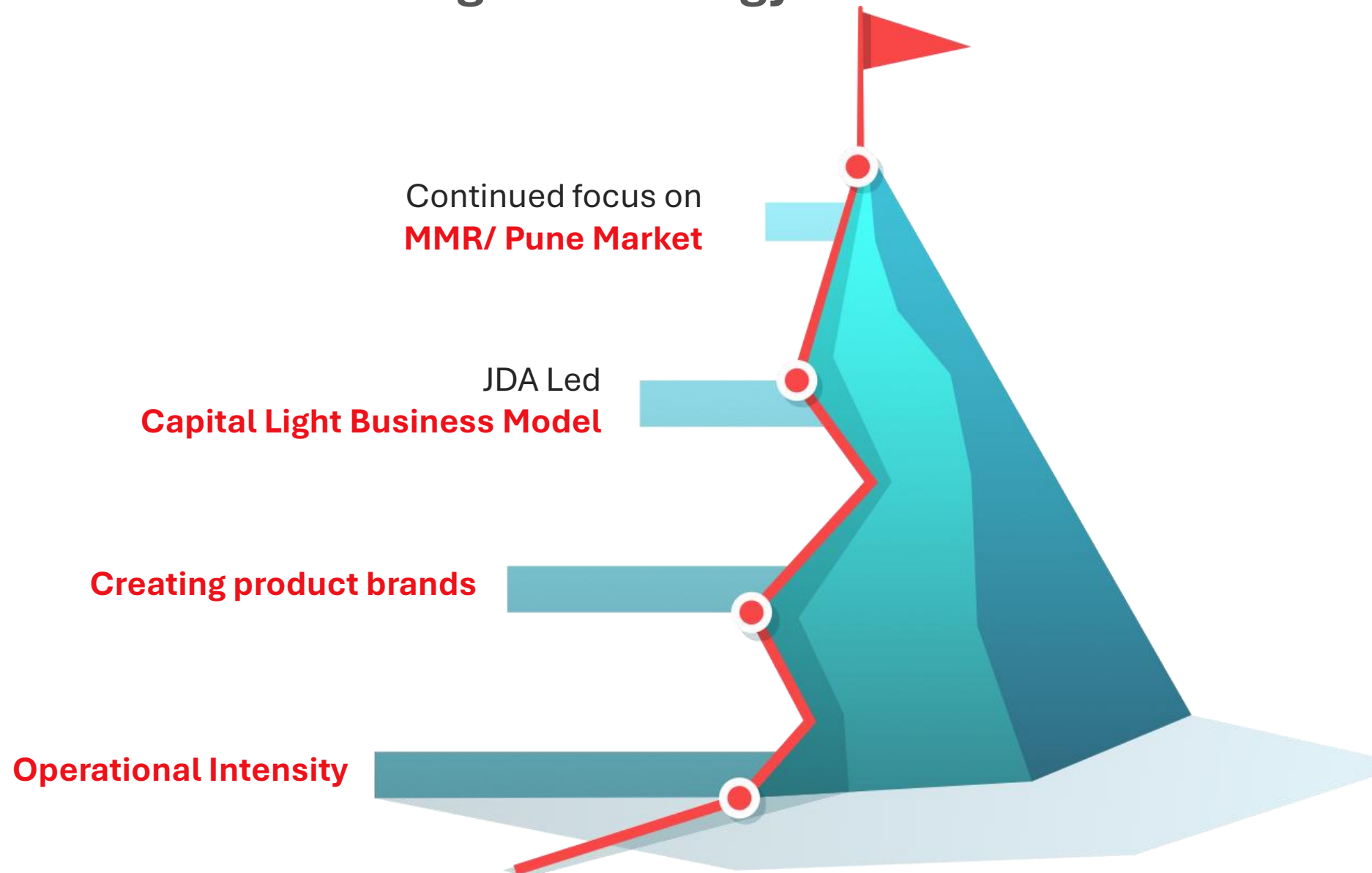


JDA projects expected to be 50% of annual pre-sales within 2 to 3 years

Constructing Success: Summarising the Strategy

Annual Growth
~20%

ROCE
~20%



ESG (Environment, Social, and Governance)



ENVIRONMENT (E)

- ✓ Ensured that no operations or construction occur in ecologically sensitive areas.
- ✓ Zero Water Withdrawal from Water-Stressed Regions.
- ✓ Achieved zero fuel consumption by fully transitioning to electric vehicles.
- ✓ Mapping Scope 1, 2, and 3 emissions to meet BRSR requirements.
- ✓ E-waste and Hazardous waste management have been complied with at all project sites.
- ✓ **Became an IGBC member. All construction aligned with IGBC standards.**



SOCIAL (S)

- ✓ Zero Fatalities reported for 5 years
- ✓ Women-Brigade Initiative to empower women to take on leadership roles and drive key projects.
- ✓ 30% female workforce representation.
- ✓ 100% Return-to-work rate for maternity leave employees.
- ✓ Awareness and trainings on Health and Safety at sites for employees and workers.
- ✓ Training on use of software to make the BRSR reporting process effective and seamless.



GOVERNANCE (G)

- ✓ Board members with rich and diverse experience, safeguarding & ensuring interest of stakeholders.
- ✓ 100% Independent directors in Risk Management, Audit & ESG committee
- ✓ Celebrated Quality & Safety weeks across all sites.
- ✓ Implemented policies:
 - Anti-corruption and anti-bribery policy
 - Biodiversity policy
 - CSR policy
 - Integrated Management Systems policy
 - Sustainable sourcing policy
 - IT policy

Financials

Like-to-Like comparison: Post Demerger

Q2FY26 & H1FY26

In ₹ Crores

Profit & Loss Statement	Q2FY26	Q1FY26	Q2FY25 *	YoY Change		H1FY26	H1FY25 *	YoY Change
Revenue from operations	697	374	573	22%		1,071	1,060	1%
Other income	9	18	16			27	27	
Total Income	706	392	589	20%		1,098	1,087	1%
Expenses	605	351	494			955	925	
EBITDA	101	41	95	7%		143	162	(12%)
EBITDA Margin %	14.3%	10.5%	16.1%			13.0%	14.9%	
Depreciation	5	5	3			11	7	
Interest Expense	26	15	13			40	28	
PBT before exceptions	70	21	79	(11%)		92	127	(28%)
<i>PBT margin %</i>	9.9%	5.5%	13.4%			8.3%	11.7%	
Taxes	10	5	21			15	35	
Net Profit	60	16	58	4%		77	92	(17%)

* These figures represent historical financial performance including the Raymond Realty Division of Raymond Limited before its demerger on April 01, 2025 (appointment date). Figures are provided solely for ease of comparison and do not form part of the published financial results in SEBI format.

Like-to-Like comparison: Post Demerger

H1FY26

In ₹ Crores

Balance Sheet (Abridged)	H1FY26	H1FY25 *
Non-Current Assets	430	289
Current Assets	4,155	2,285
Total Assets	4,585	2,574
Equity	1,342	607
Non-Current Liabilities	1,762	792
Current Liabilities	1,481	1,175
Total Liabilities	4,585	2,574

* These figures represent historical financial performance including the Raymond Realty Division of Raymond Limited before its demerger on April 01, 2025 (appointment date). Figures are provided solely for ease of comparison and does not form part of the published financial results in SEBI format.

Like-to-Like comparison: Post Demerger

H1FY26

In ₹ Crores

Cash Flows	H1FY26	H1FY25
Opening Balance	600	579
Total Inflow	792	961
<i>Approval Costs</i>	(408)	(171)
<i>Construction Costs</i>	(464)	(362)
<i>Sales, Marketing, Admin, Employee & Other Costs</i>	(279)	(221)
Total Outflow	(1151)	(754)
Net Operating Cash Flow	(359)	207
Bank Loan	373	(8)
Closing Balance	614	778

* These figures represent historical financial performance including the Raymond Realty Division of Raymond Limited before its demerger on April 01, 2025(appointment date). Figures are provided solely for ease of comparison and does not form part of the published financial results in SEBI format.

Operational Cashflow for Growth

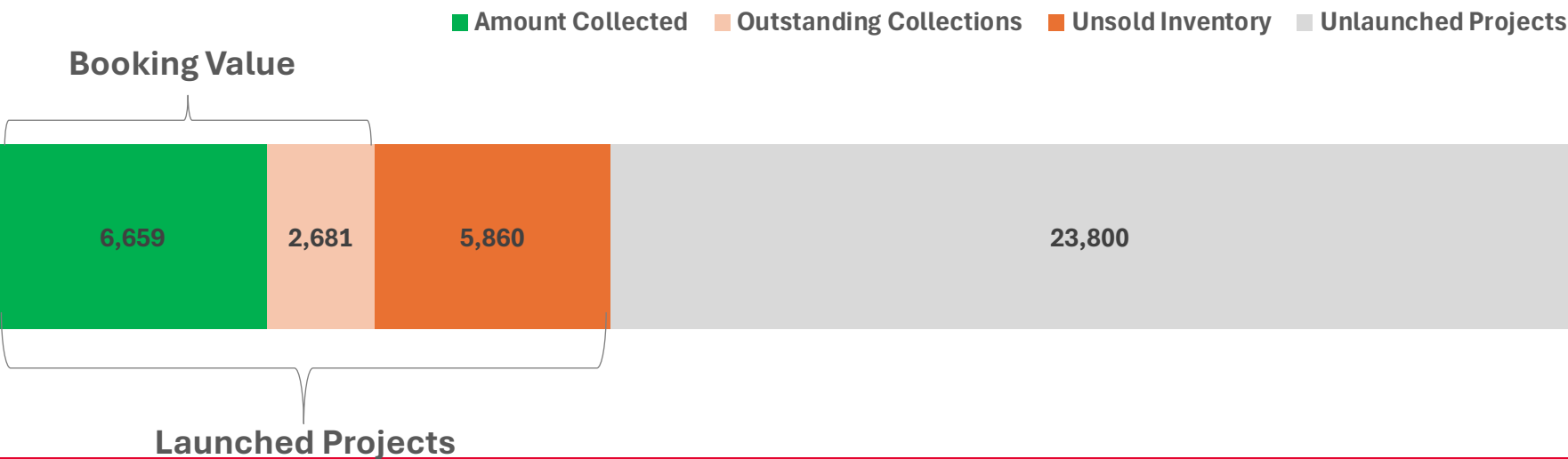
In ₹ Crores

Monetisation Progress of Launched Projects	Q2FY26
Pending Collection from Sold Inventories	2,681
Estimated Value of Unsold Inventory	5,860
Total Estimated Collection	8,541
Remaining Estimated Project Cost	5,491
Est. Surplus from Project Cashflow	3,050

Gross Debt - ₹ 564

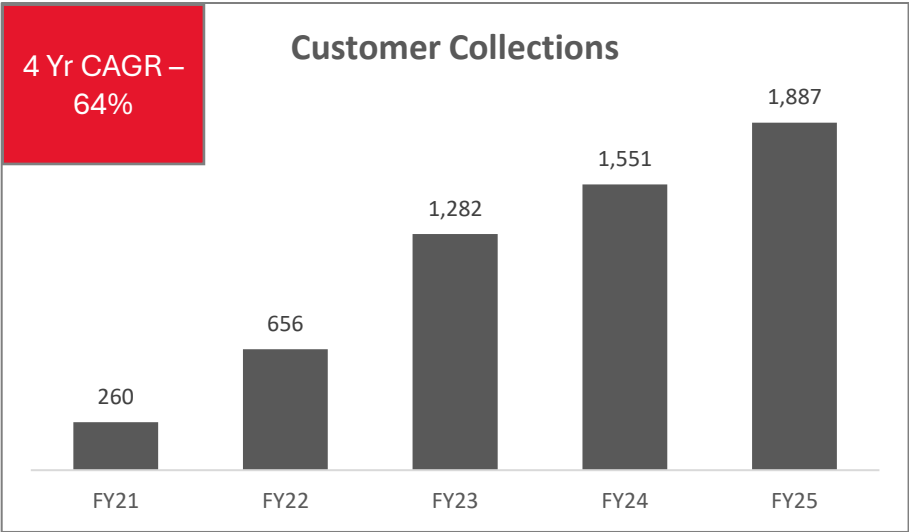
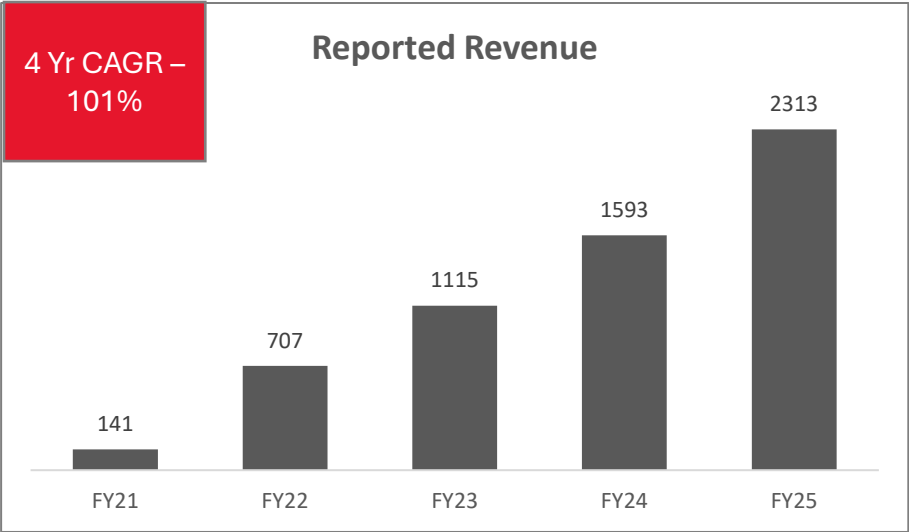
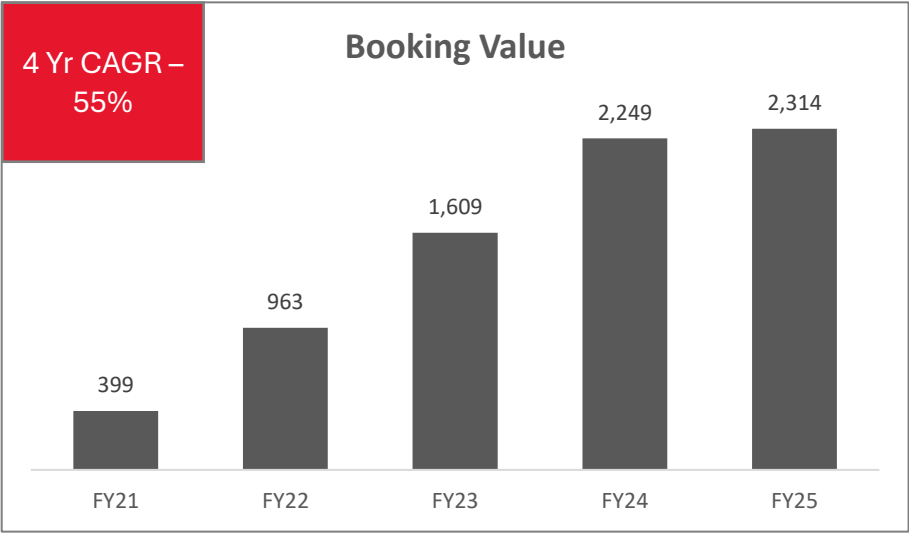
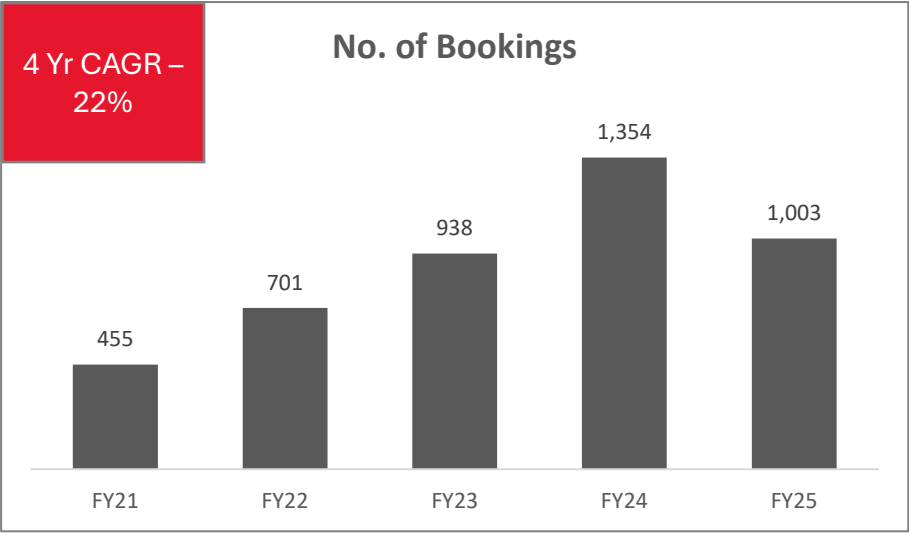
Gross Cash - ₹ 612

Net Cash - ₹ 48



Strong Execution Track Record

In ₹ Crores



Management Team

Raymond Group Led by



GAUTAM HARI SINGHANIA
Chairman

“The future lies in imagining the
unimaginable!!!

At Reimagined Raymond,
We aspire to achieve just the same.
We aim to create not just offerings but
an organization
built for the future.”

Board Members



GAUTAM HARI SINGHANIA
Chairman

He has led Raymond for over 35 years, transforming it from a textile-centric company into a global fashion and lifestyle powerhouse. Under his leadership, the Group strategically diversified into real estate and continues to scale new growth avenues. He was honoured with the Maha Udyog Shri award for his contribution to Indian industry.



HARMOHAN SAHNI
Managing Director

30+ years of experience in the Real Estate & Core Sectors.
Ex- ECL Finance Limited (Edelweiss Group) & G Corp Developers Pvt. Ltd.



KUMMAMURI NARASIMHA MURTHY
Independent Director

40+ years of Finance & Governance experience across public & private sectors.
Ex- Axis Bank, IDBI Bank, Max Healthcare, LIC Housing Finance & the National Stock Exchange (NSE)



GAUTAM TRIVEDI
Non - Executive Director

30+ years of experience in Investment Banking and Capital Markets.
Ex- Religare Capital & Goldman Sachs



ASHISH KAPADIA
Non - Executive Independent Director

~20 years of experience across diverse business sectors, currently serving as the Managing Director of Delta Corp Limited.



DIPALI SHETH
Independent Director

25+ years of leadership experience across HR, Strategy, and Transformation in Global Organizations.
Ex- Standard Chartered, RBS, Protean eGov Technologies Ltd., and Procter & Gamble



BHARAT KHANNA
Independent Director

~25 years of real estate experience, currently serving as the Managing Director of Greenoak India Investment Advisors.
Ex- Morgan Stanley & Och-Ziff Asia Real Estate



VIRENDRA SINGH
Independent Director

40+ years of experience on Civil & Criminal side in the District and Sessions Court.
Ex- Judge, Bombay High Court and Judicial Member & HOD of National Company Law Tribunal (NCLT)

Our Leadership Team



HARMOHAN SAHNI

Managing Director

A qualified Chartered Accountant with over 30 years of formidable experience in Real Estate and Core Sectors.



SANDEEP MAHESHWARI

Chief Operating Officer

A qualified Civil Engineer & MBA with over 35 years experience in Real Estate. He brings deep expertise in Contracts, Procurement, Design, liaising and execution



ANKUR JINDAL

Chief Financial Officer

A qualified Chartered Accountant with over 24 years of experience across Real Estate, Automotive, and IT.



VISHAL SHARMA

Chief Sales & Marketing Officer

A qualified MBA in Marketing with over 21 years of cross-industry experience across Real Estate, Aviation, and Media; overseeing multiple geographies across South Asia.



VIRAL MEHTA

Head - Business Development

A qualified MBA in Finance with over 20 years of experience in Business Development and Strategy Formulation.



PRASHANT RATHOD

Head - Liaisoning

A qualified Civil Engineer with over 25 years of experience in liaisoning, approvals and dealing with Government Agencies.

Our Leadership Team



SHILPA SHINDE
Head - Design Development

A qualified Architect with over 20 years of experience across Residential, Retail, IT, and Commercial design.



KHOJESHWAR KAUSHIK
Head - Contracts & Procurement

A qualified Civil Engineer & MBA in Finance, with over 30 years of experience in Operations, Contracts, and Procurement.



ULHAS BHOSALE
Head - Legal

A qualified lawyer with over 25 years of experience in Real Estate Litigation, Non-litigation, and Arbitration.



SAMEER KHANNA
Head - IT

A qualified postgraduate in IT with over 27 years of experience across IT Services, Product Development, Real Estate & Pharmaceuticals.



DAVIS JOHN
Head - Human Resources

A qualified MBA with over 22 years of experience across Real Estate, Retail, Media & HR consulting.



ULLAS VERMA
Head - Strategy

A qualified MBA in Sales & Marketing with 25 years of experience across Real Estate & Banking.

Annexures

1. Booking Update of Ongoing Projects - (Page 32-36)
2. Project Status - (Page 37-44)

Booking Update of Ongoing Projects

Existing Projects Booking Update: THANE



10 Towers with RERA Carpet Area ~1.7 Mn sq.ft.	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date	% UNITS SOLD ~99%
Total Units Planned: 3,103 (2BHK: 2,463, 1BHK: 640)	No of Bookings	56	23	8	3,068	
	RERA Carpet Area*	0.03	0.01	0.00	1.68	
	Value of Bookings (Cr.)	66	29	8	3,342 &	
	Customer Collections (Cr.)	145	108	106	3,347	
	Revenue Recognised (Cr.)	97	36	50	3,207	



3 towers with RERA Carpet Area ~0.6 Mn sq.ft.	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date	% UNITS SOLD ~80%
Total Units Planned: 905 (3BHK: 301 2BHK: 604)	No of Bookings	71	39	51	725	
	RERA Carpet Area*	0.05	0.03	0.03	0.51	
	Value of Bookings (Cr.)	101	58	72	1,095 #	
	Customer Collections (Cr.)	76	78	75	624	
	Revenue Recognised (Cr.)	62	68	89	570	



RERA Carpet Area ~0.025 Mn sq.ft.	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date	% UNITS SOLD ~99%
Total Units Planned: 104	No of Bookings	4	0	0	103	
	RERA Carpet Area*	0.00	0.00	0.00	0.02	
	Value of Bookings (Cr.)	4	0	0	137	
	Customer Collections (Cr.)	19	0	1	134	
	Revenue Recognised (Cr.)	5	0	0	137	

Existing Projects Booking Update: THANE



02 towers with RERA Carpet Area ~0.7 Mn sq.ft.	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date	% UNITS SOLD ~98%
Total Units Planned: 552 (5BHK & above: 42, 4BHK: 188, 3BHK: 322)	No of Bookings	6	6	0	541	
	RERA Carpet Area*	0.01	0.01	0.00	0.67	
	Value of Bookings (Cr.)	15	28	0	1,450 ^{&}	
	Customer Collections (Cr.)	91	32	50	1,361	
	Revenue Recognised (Cr.)	61	95	105	1,303	



3 towers with RERA Carpet Area ~0.7 Mn sq.ft.	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date	% LAUNCHED UNITS SOLD ¹ ~80%
Total Units Planned: 597 (5BHK & above: 28, 4BHK: 249; 3BHK: 320)	No of Bookings	39	13	12	463	
	RERA Carpet Area*	0.04	0.02	0.02	0.56	
	Value of Bookings (Cr.)	99	53	53	1,273 [#]	
	Customer Collections (Cr.)	87	59	72	597	
	Revenue Recognised (Cr.)	49	68	67	479	



4 towers with RERA Carpet Area ~1.5 Mn sq.ft.	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date	% LAUNCHED UNITS SOLD ² ~12%
Total Units Planned: 1,100 (5BHK & above: 36, 4BHK: 408, 3BHK: 656)	No of Bookings	0	0	27	27	
	RERA Carpet Area*	0.00	0.00	0.03	0.03	
	Value of Bookings (Cr.)	0	0	67	67	
	Customer Collections (Cr.)	0	0	4	4	
	Revenue Recognised (Cr.)	0	0	3	3	

Existing Projects Booking Update: THANE

INVICTUS
MONOGRAM RESIDENCES

— BY —



1 towers with RERA Carpet Area ~0.2 Mn sq.ft.	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date	% UNITS SOLD ~78%
Total Units Planned: 102 (4.5BHK: 102)	No of Bookings	8	4	3	80	
	RERA Carpet Area*	0.02	0.01	0.01	0.18	
	Value of Bookings (Cr.)	44	23	16	433 ^{&}	
	Customer Collections (Cr.)	14	19	29	182	
	Revenue Recognised (Cr.)	22	21	24	186	

INVICTUS
MONOGRAM RESIDENCES

— BY —



— TOWER B —

1 towers with RERA Carpet Area ~0.3 Mn sq.ft.	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date	% LAUNCHED UNITS SOLD¹ ~5%
Total Units Planned: 130 (4.5BHK: 130)	No of Bookings	0	0	5	5	
	RERA Carpet Area*	0.00	0.00	0.01	0.01	
	Value of Bookings (Cr.)	0	0	29	29	
	Customer Collections (Cr.)	0	0	2	2	
	Revenue Recognised (Cr.)	0	0	0	0	


PARK AVENUE
HIGH STREET REIMAGINED
Retail Shops

RERA Carpet Area ~0.08 Mn sq.ft.	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date	% UNITS SOLD ~65%
Total Units Planned: 65	No of Bookings	17	0	4	42	
	RERA Carpet Area*	0.02	0.00	0.01	0.05	
	Value of Bookings (Cr.)	138	0	19	303	
	Customer Collections (Cr.)	6	2	2	29	
	Revenue Recognised (Cr.)	55	15	30	230	

Existing Projects Booking Update: JDA's



8 towers with RERA Carpet Area ~0.7 Mn sq.ft.	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date	% LAUNCHED UNITS SOLD¹ ~59%
	No of Bookings	30	31	59	348	
Total Units Planned: 805 <i>(4BHK & above: 69, 3BHK: 195, 2BHK: 527, Retail Shops: 14)</i>	RERA Carpet Area*	0.03	0.03	0.05	0.03	
	Value of Bookings (Cr.)	94	105	194	1,125 ^{&}	
	Customer Collections (Cr.)	32	70	65	295	
	Revenue Recognised (Cr.)	225	67	130	756	

BANDRA - 2 [#]	Particulars	Q2FY25	Q1FY26	Q2FY26	Project Till Date
	Revenue Recognised (Cr.)	-	-	175	175

Project Status

Aspirational: Ten X Habitat (Thane)



KEY HIGHLIGHTS:

- 5-acre landscape
- 10 towers offering 1 & 2 BHK apartments with cross-ventilation
- 50,000+ sq.ft. clubhouse
- 50+ amenities

PROJECT STATUS:

- Tower 1st to 8th OC received, possession in progress
- Tower 9th & 10th Internal finishing & Lift installation in progress

Total Rera Carpet Area: **~1.7 msf**

% Sold: **~99%**

Aspirational: Ten X Era (Thane)



KEY HIGHLIGHTS:

- 3 towers, centrally located next to Lakeshore Mall (Viviana)
- Efficiently planned 2 and 3 BHK Vaastu compliant homes
- 26,500 sq.ft. clubhouse
- 40+ indoor and outdoor amenities

PROJECT STATUS:

- Tower (A) - 17th floor slab WIP
- Tower (B) - 28th floor slab WIP
- Tower (C) - Above Terrace WIP

Total Rera Carpet Area: **~0.6 msf**

% Sold: **~80%**

Premium: The Address by GS-S1 (Thane)



KEY HIGHLIGHTS:

- 1.4 acres of landscape
- 2 towers offering premium 3, 4, 5 & 6 BHK apartments
- 45,000 sq.ft. clubhouse
- Host of amenities

PROJECT STATUS:

- Tower (A) - External & internal finishing & MEP WIP
- Tower (B) - External & internal finishing & MEP WIP

Total Rera Carpet Area: **~0.7** msf

% Sold: **~98%**

Premium: The Address by GS-S2 (Thane)



KEY HIGHLIGHTS:

- 3 towers offering premium 3, 4, 5 & 6 BHK apartments with expansive decks
- Podium top landscape amenities

PROJECT STATUS:

- Tower (C) - 19th floor slab WIP
- Tower (D) - 12th floor slab WIP
- Tower (E) - Podium & 1st floor slab WIP

Total Rera Carpet Area: **~0.7** msf

% Sold: **~80%**

Premium, JDA Project: The Address by GS (Bandra)



KEY HIGHLIGHTS:

- 8 towers offering opulent 2, 3 & 4 BHK apartments with Private Sundeck
- Portuguese-inspired architecture design features
- 30+ landscape & clubhouse amenities

PROJECT STATUS:

- Tower (A) – B3 slab WIP
- Tower (B) & (C) - B3 foundation WIP
- Tower (D) - Excavation WIP

Total Rera Carper Area: **~0.7** msf

% Sold: **~59%**

Luxury: Invictus by GS – Tower A (Thane)



KEY HIGHLIGHTS:

- 4.5 - BHK home spaces
- Exclusive Tower Amenities
- 25,000 sq.ft. clubhouse

PROJECT STATUS:

- 11th floor slab WIP

Total Rera Carpet Area: **~0.2** msf

% Sold: **~78%**

Commercial Retail: Park Avenue (Thane)

Total Rera Carpet Area: ~0.08 msf

% Sold: ~65%



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