

Press Release

8th February, 2022, Aurangabad, India

Endurance Technologies Ltd results for quarter ended 31st December, 2021

The Board of Directors of Endurance Technologies Limited today approved the unaudited financial results for the quarter and nine months ended 31st December, 2021. The financial highlights are as follows:

Consolidated Financial Highlights

Particulars	(INR Million)		
	Q3 FY 21-22	Q3 FY 20-21	% Change
Consolidated Total Income Incl Other Income	18,966	20,467	-7.3%
EBITDA	2,107	3,580	-41.1%
EBITDA %	11.1%	17.5%	
PBT (before exceptional items)	1,179	2,493	-52.7%
Exceptional Items	-	112	
PBT (after exceptional items)	1,179	2,380	-50.5%
PAT (before Minority Interest)	946	1,900	-50.2%
PAT %	5.0%	9.3%	

Particulars	(INR Million)		
	9M FY 21-22	9M FY 20-21	% Change
Consolidated Total Income Incl Other Income	54,987	44,380	23.9%
EBITDA	7,359	7,319	0.5%
EBITDA %	13.4%	16.5%	
PBT (before exceptional items)	4,476	4,327	3.5%
Exceptional Items	315	112	
PBT (after exceptional items)	4,161	4,214	-1.3%
PAT (before Minority Interest)	3,245	3,323	-2.3%
PAT %	5.9%	7.5%	

Standalone Financial Highlights

Particulars	(INR Million)		
	Q3 FY 21-22	Q3 FY 20-21	% Change
Standalone Total Income Incl Other Income	14,939	15,320	-2.5%
EBITDA	1,699	2,633	-35.5%
EBITDA %	11.4%	17.2%	
PBT (before exceptional items)	1,190	2,097	-43.2%
Exceptional Items	-	112	
PBT (after exceptional items)	1,190	1,985	-40.0%
PAT	878	1,505	-41.6%
PAT %	5.9%	9.8%	

Particulars	(INR Million)		
	9M FY 21-22	9M FY 20-21	% Change
Standalone Total Income Incl Other Income	41,574	31,851	30.5%
EBITDA	5,466	5,057	8.1%
EBITDA %	13.1%	15.9%	
PBT (before exceptional items)	3,933	3,482	12.9%
Exceptional Items	315	112	
PBT (after exceptional items)	3,619	3,370	7.4%
PAT	2,670	2,531	5.5%
PAT %	6.4%	7.9%	

Performance Highlights:

Q1 of the last year was impacted by the prolonged suspension of operations due to the Covid-19 pandemic. This had an adverse impact on the YTD December numbers of last year, despite very strong two-wheeler demand in Q3. This year also, Q1 saw low offtake by OEMs as distribution networks were impacted due to the second wave of infections.

- Consolidated Total Income including Other Income for the first nine months of this year rose by 23.9% YOY, to INR 54,987 million vs. INR 44,380 million. Q3 registered a de-growth of 7.3%.
- In these nine months, 76% of Consolidated Total Income including Other Income came from Indian operations and the balance came from European operations.
- Standalone Total Income including Other Income for the nine months grew by 30.5% YOY, to INR 41,574 million vs. INR 31,851 million, while Q3 saw a small degrowth.
- Consolidated EBITDA Margin for YTD December this year was 13.4% vs. 16.5% last year.
- Consolidated PAT at INR 3,245 million for YTD December 2021 was 2.3% lower than last year level of INR 3,323 million. In Q3, standalone PAT fell by 41.6% YOY and consolidated PAT by 50.2%.



- Aftermarket sales from Indian operations rose 49.9% to INR 2,874 million in YTD December of this year vs. INR 1,917 million in the corresponding period of last year.
- Consolidated Basic and Diluted EPS for these nine months stood at INR 23.07 per share (not annualised) compared to INR 23.62 per share (not annualised) in the corresponding period of the previous financial year.

Commenting on the Company's performance, Mr. Anurag Jain, Managing Director of the Company said:

"In terms of YOY change in the number of two-wheelers sold by Indian OEMs, Q3 saw a drop of 19.7%. In FY21, post the lockdowns, the two-wheeler market saw excellent demand in Q3, which resulted from pent-up demand and a strong preference for personal mobility. On the other hand, the market this year is subdued with headwinds in the form of weak rural demand and higher cost of ownership. Endurance standalone revenues in Q3 this year declined 2.5% compared to the same quarter last year.

In the EU (including UK), the number of new car registrations was down by 23.4% YOY in Q3. The European automotive market has been deeply impacted by semi-conductor shortages and soaring energy prices. In Euro terms, our Q3 revenues this year were lower than last year by 19.4%.

All the large 2W OEMs in the country have placed their confidence in our ability to deliver solutions for safety-critical braking components. During 2021, we have added multiple facilities to augment our manufacturing capabilities in brakes. In December 2021, we commenced operations at our second brakes plant in Aurangabad. We also introduced Grimeca brakes in the Indian market. In September, we had commenced production of ABS modulators. Earlier in the year, we had implemented a backward integration project to manufacture wire braided hoses for brake assemblies. Apart from such infrastructure creation in Aurangabad, we had also added manufacturing / integration facilities in Pantnagar and Chennai.

During the quarter, we acquired 100% stake in Veicoli Srl, Italy. Veicoli enables fleet operators to increase route efficiency, enhance safety, optimise maintenance activity and reduce fuel costs. These benefits are derived by monitoring vehicle movement, engine parameters and driving habits on Veicoli's software platform. Through this acquisition, we seek to expand our innovative solutions offerings in the mobility sector in Europe.

During Q3, our factories in India and Europe did not face any government mandated lockdowns. We continue to take measures to ensure a safe workplace for our people."

About Endurance Technologies Limited:

Endurance is one of the leading automotive component manufacturers, having a diverse range of technology intensified products with operations in India and Europe (Italy and Germany). In India, we predominantly cater to two and three wheeler OEMs and our products include aluminium castings, suspensions, transmission and braking systems. In Europe, we predominantly cater to four wheeler OEMs and mainly supply aluminium casting products.

Endurance is a complete solutions provider, providing end to end services by engaging its customers from conception to end user delivery and also catering to the replacement market. Out of our 28 plants, 19 are in India, 3 are in Germany and 6 plants are in Italy. We also have an in-house tool room, a 29 acre proving ground, 4 DSIR approved R&D facilities in India, and 2 technical centres in Italy.

Endurance (CIN: L34102MH1999PLC123296) is listed on the NSE (ENDURANCE) and the BSE (540153). For more details and information, please refer to company's website www.endurancegroup.com.



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