LTI
Let's Solve

Powering The Breakaway Enterprise

A Larsen & Toubro Group Company

Safe Harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements. LTI does not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

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Meet LTI

30,000+
Headcount

$1.4Bn+
LTM revenue

66
Fortune 500 clients

366
Active clients

6th
Largest Indian IT services company

31
Delivery centres globally, with 59 sales offices

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Enviable Client Profile

$100 Million +	1	US based global bank
$50 Million +	6	Large P&C insurer | Professional Services Giant | Global O&G major
$20 Million +	18	EU based reinsurer | Global tech giant | Big M&E company | Nordic bank
$10 Million +	27	French utility | US pharma major | CPG giant | Diversified energy player
$5 Million +	48	Large manufacturer | US based M&E company | European bank

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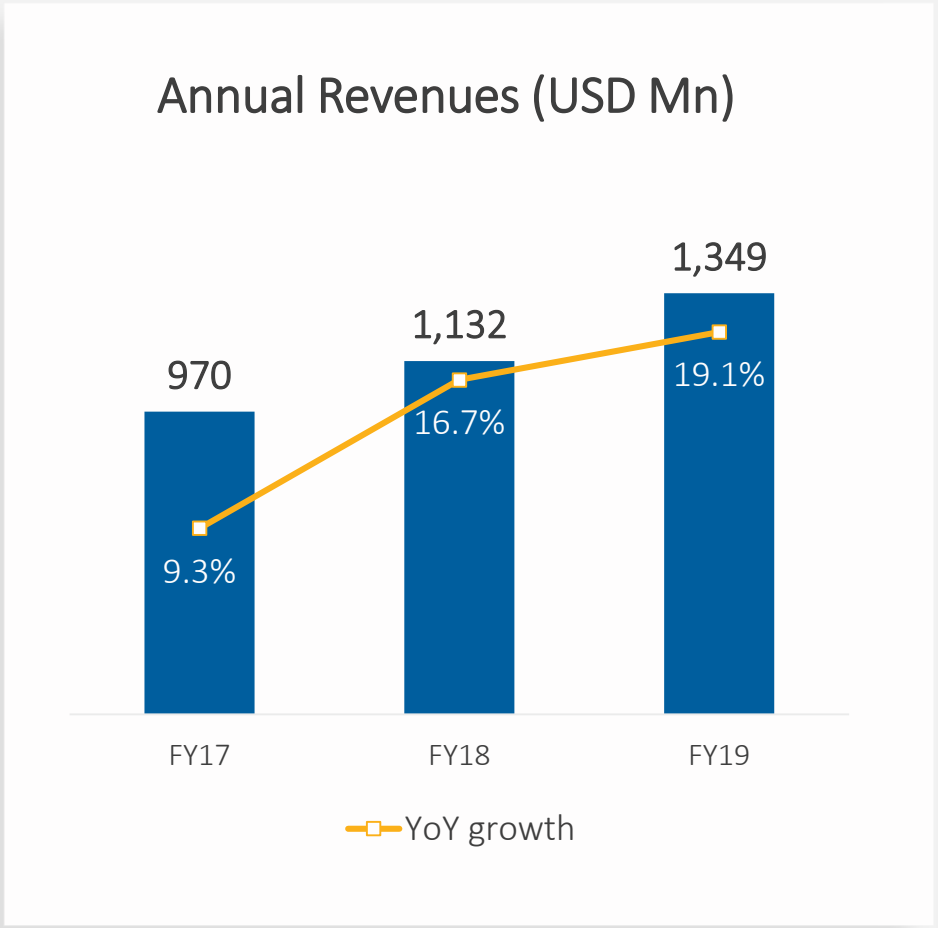
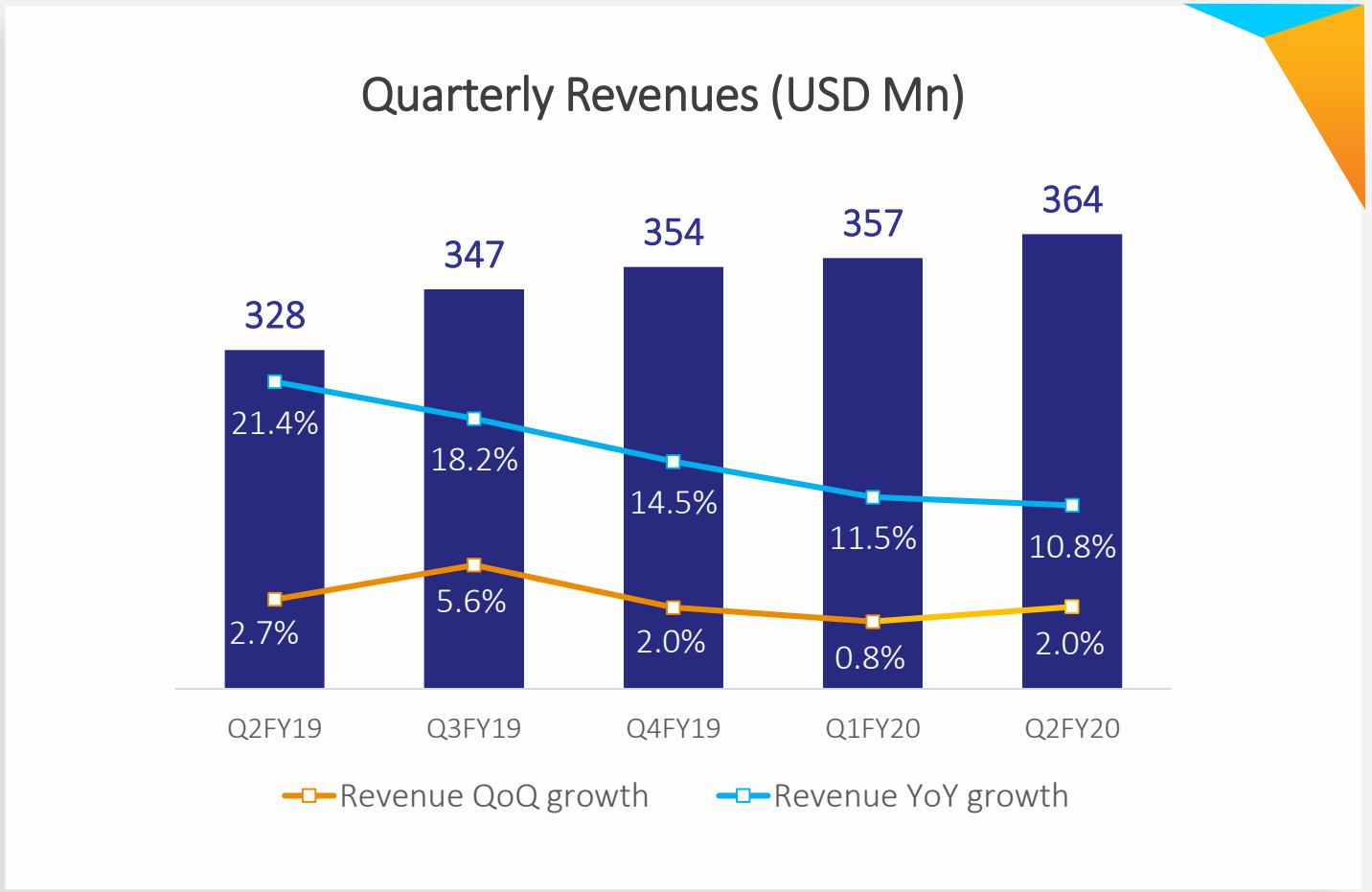
Consistently Delivering Industry Leading Revenue Growth





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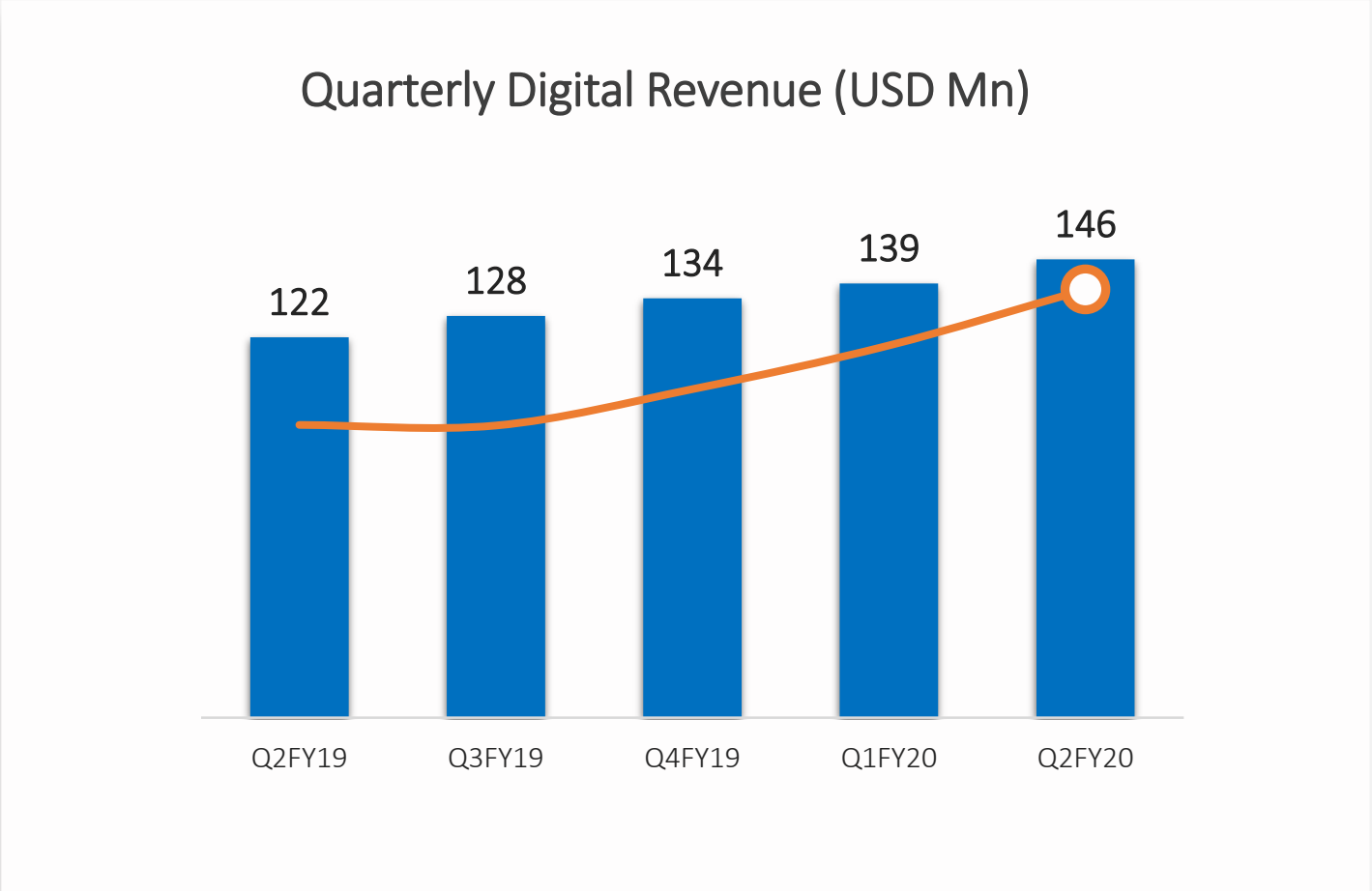
Amplifying Outcomes With Digital | Analytics | IoT | Automation | Cloud



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Some enterprises in mature industries don't just survive disruptive times. They…

BREAKAWAY

Enabling new business models

Enabling revenue growth

Transforming customer and employee experiences

Mastering next gen efficient operations

Solving sticky and persistent problems	Making the middleman redundant	Tech for the bottom billion	Service orientation of subscription economy	Faster time -to-market

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The New Tech Function…

- Extreme simplification
- Consumer grade software
- Cloud only, mobile only
- Coming of age for open source

…Moore’s Law of IT Cost Reduction

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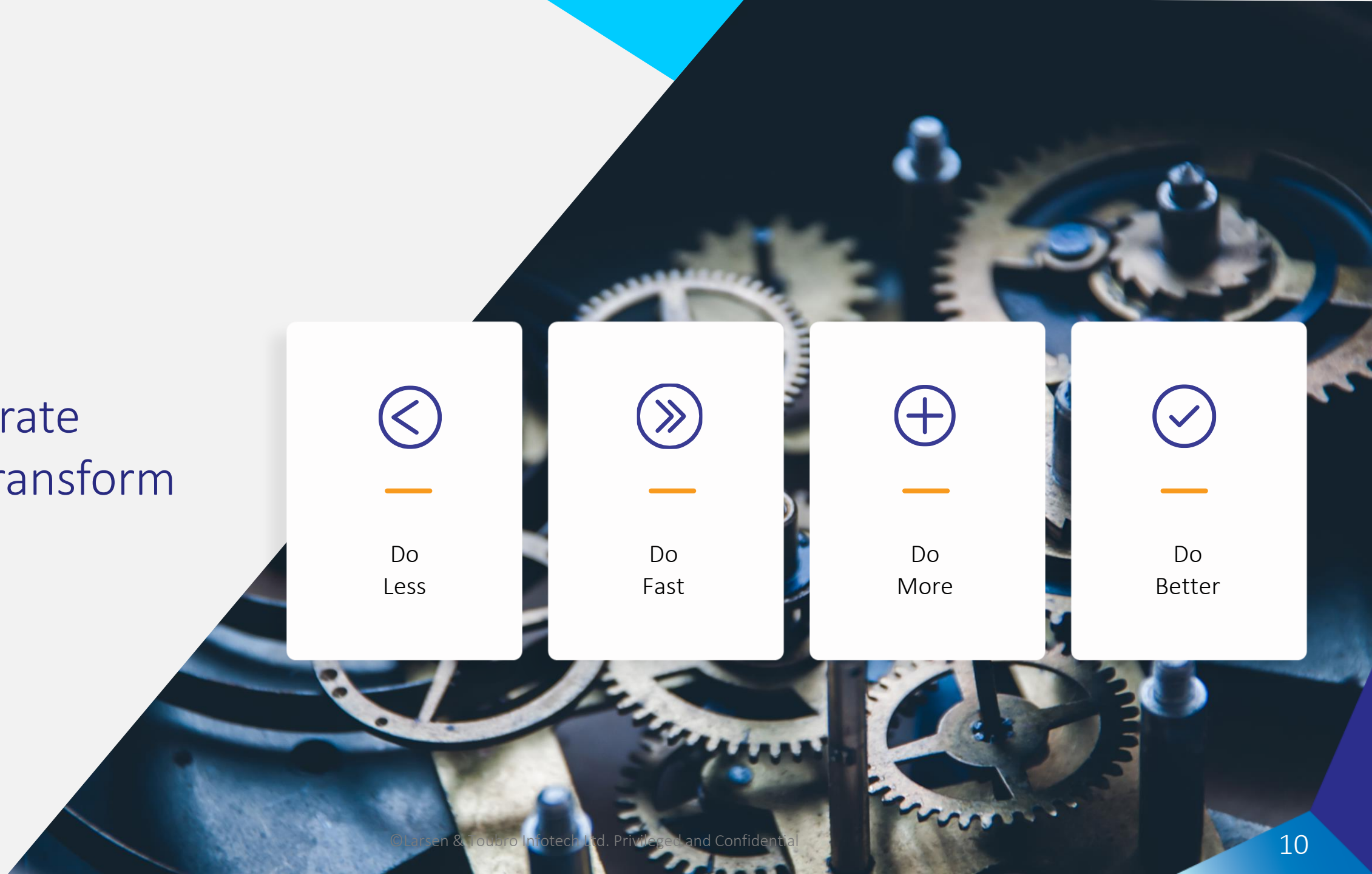
LTI’s strategy for helping Breakaway Enterprises

Operate to Transform



Do Less

Do Fast

Do More

Do Better

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Data-Driven Organizations

Data as an enterprise asset

AI led automation

Monetization of data

Right data, right time, right people

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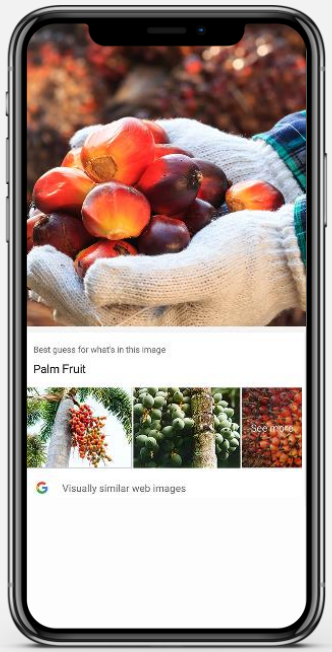
Experience Transformation…



- Empathy led
- Persona and journey driven
- Immersive to the core
- Human centric

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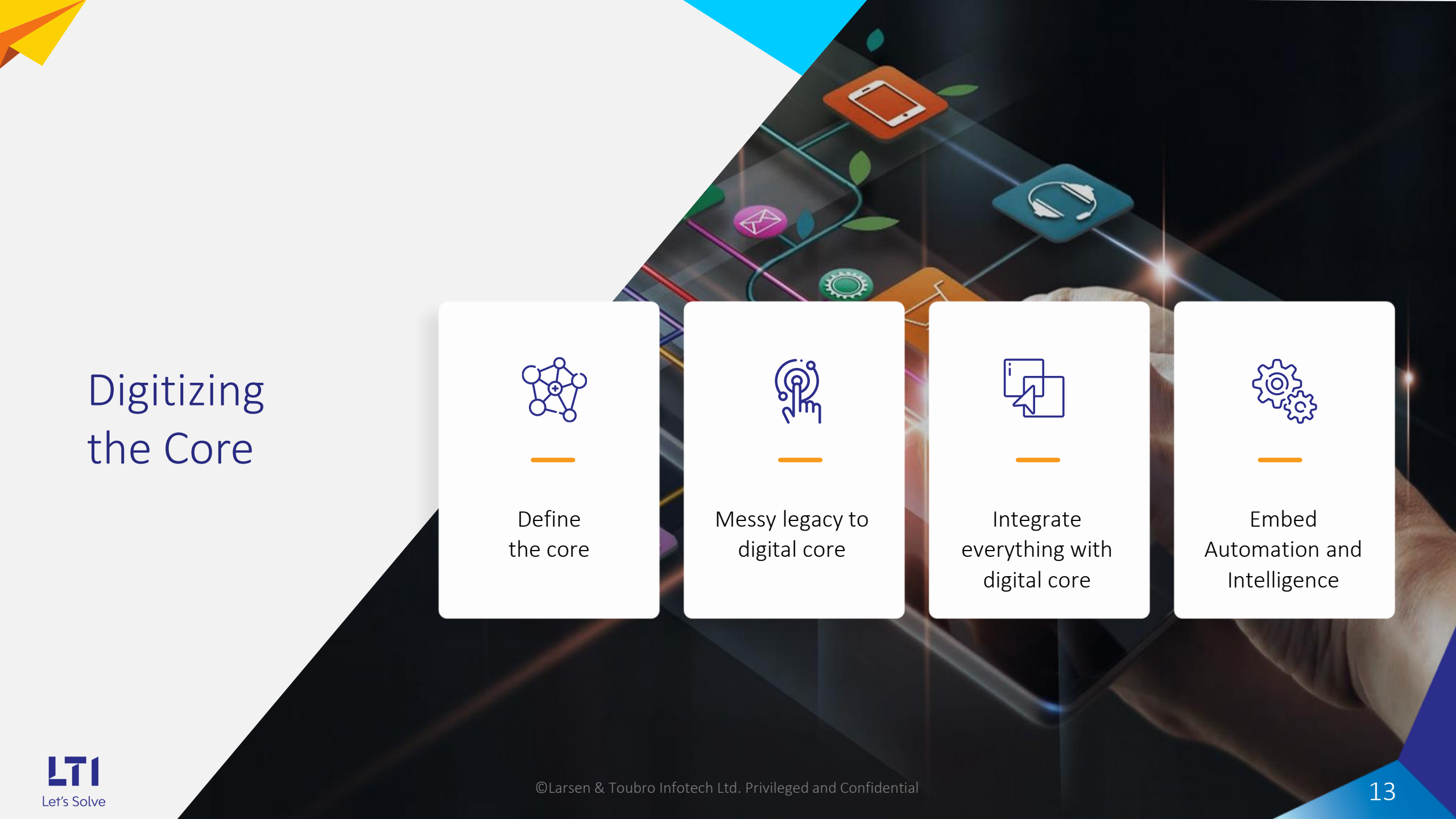
Digitizing the Core



Define the core

Messy legacy to digital core

Integrate everything with digital core

Embed Automation and Intelligence

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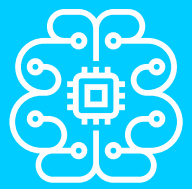
We’re Investing in our clients’ Breakaway Success…



- Platforms
- Partnership
- Acquisitions
- People

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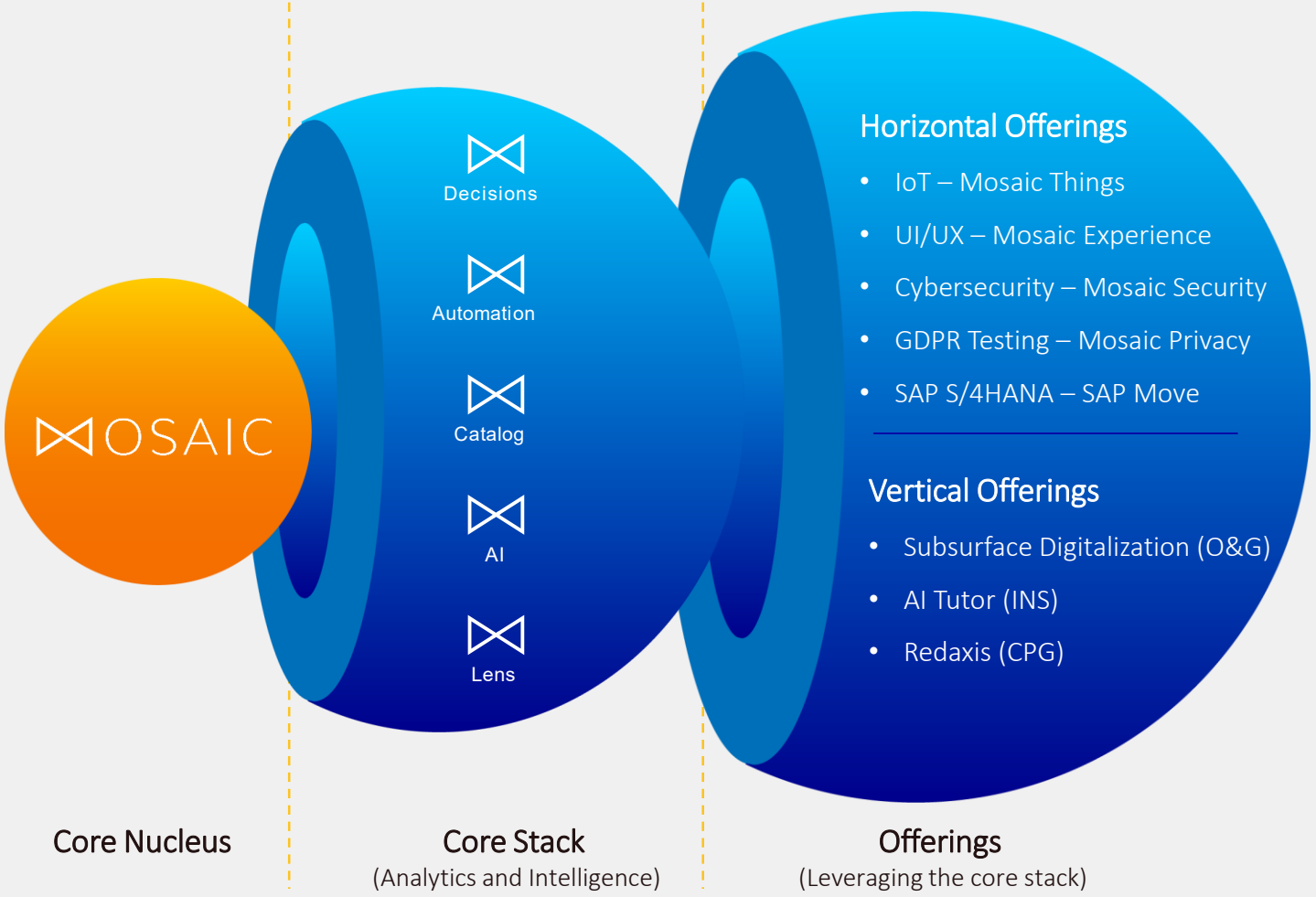
MOSIAC

Powering Enterprise
Decisions & Actions



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Acquisitions

augment IQ Data Sciences

syncordis

RULETRONICS An LTI Company

N + P An LTI Company

lymbyc

Powerup An LTI Company

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Strategy-on-a-Page

Untapped Opportunity

Enterprises Trying to

- Enable new business models
- Enable revenue growth
- Transform experiences
- Build next gen operations

Focus on Outcomes

- Operate to Transform
- Data driven organizations
- Experience Transformation
- Digitizing the core

LTI Platforms Focus

- Industry specific
- Functional
- IaaS and PaaS
- Capability based

AI | ML | Data | Automation | Cloud | IoT

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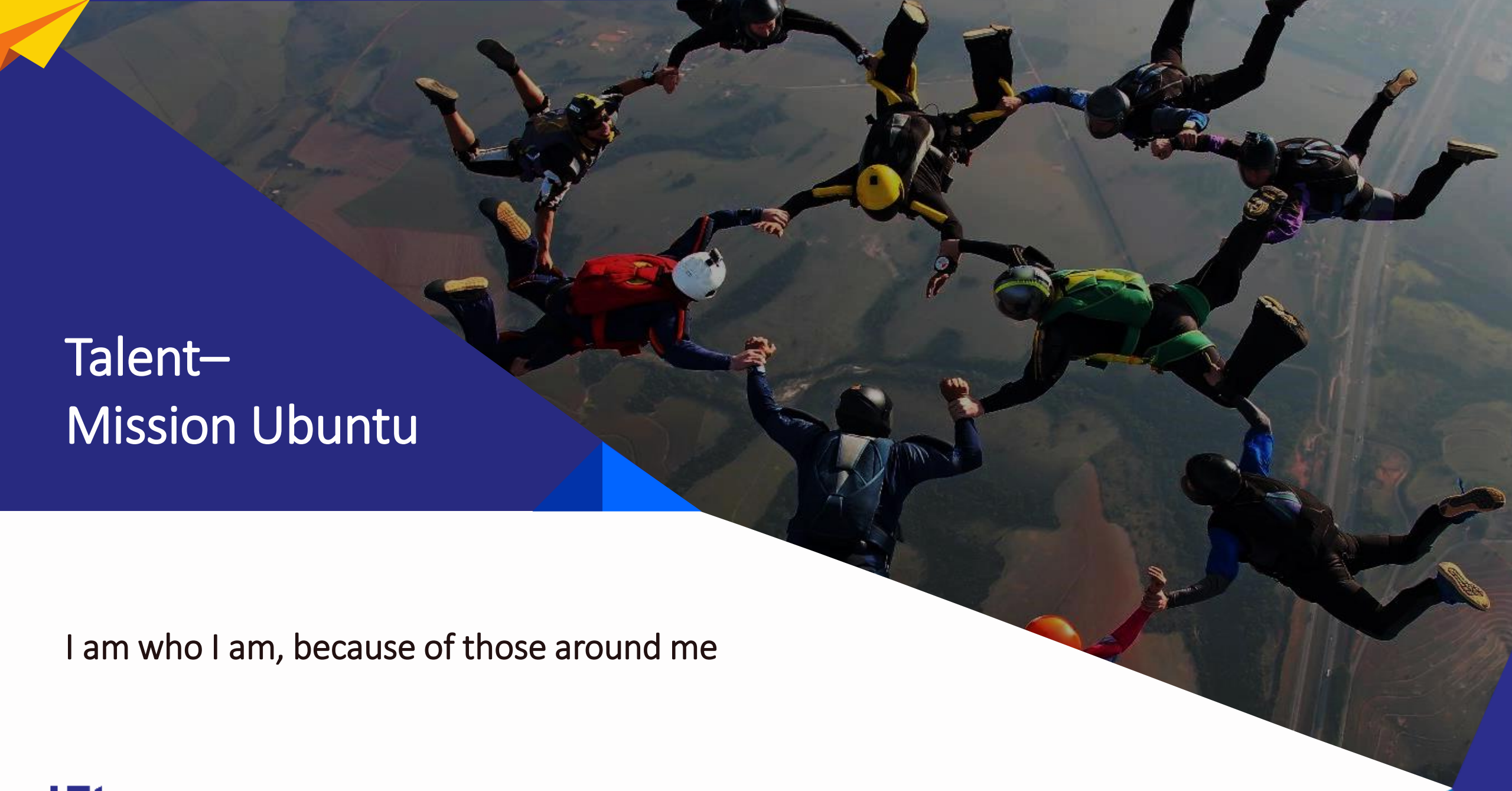
Talent–
Mission Ubuntu



I am who I am, because of those around me

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Shoshin

A learning company

> In the beginner’s mind there are many possibilities, in the expert’s mind there are few.
>
> Shunryu Suzuki

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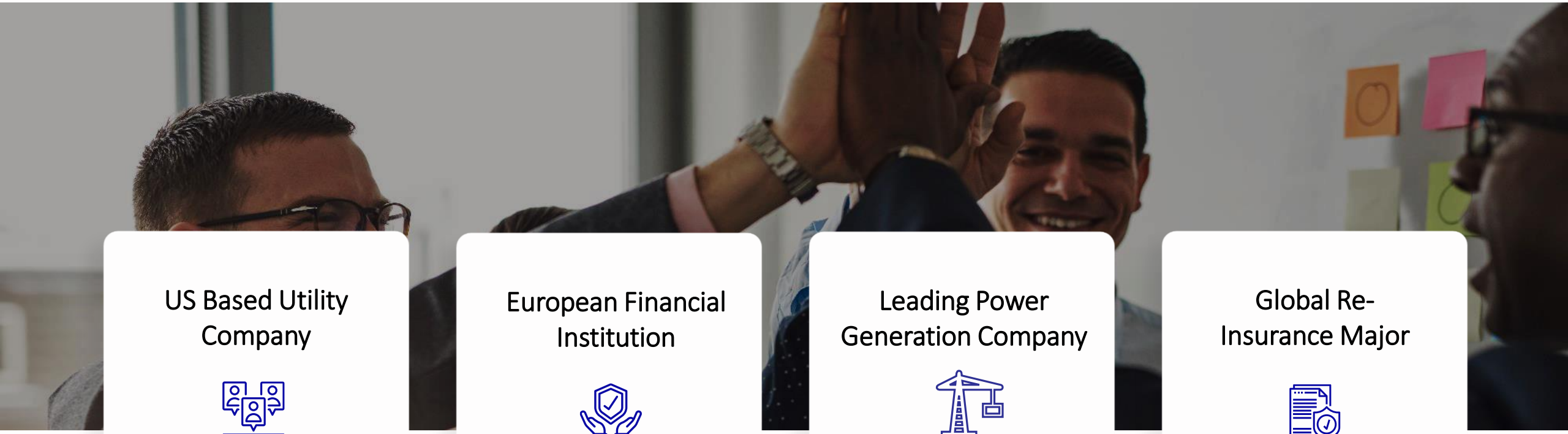
We’re Winning



US Based Utility Company

Multi-year, multi-million dollar deal to provide Cloud and Infrastructure Managed services

European Financial Institution

Multi-year, multi-million dollar managed services engagement to manage entire IT

Leading Power Generation Company

Partner for organization wide implementation of SAP S/4 HANA

Global Re-Insurance Major

As a transformation partner, LTI to assist in modernizing the IT landscape

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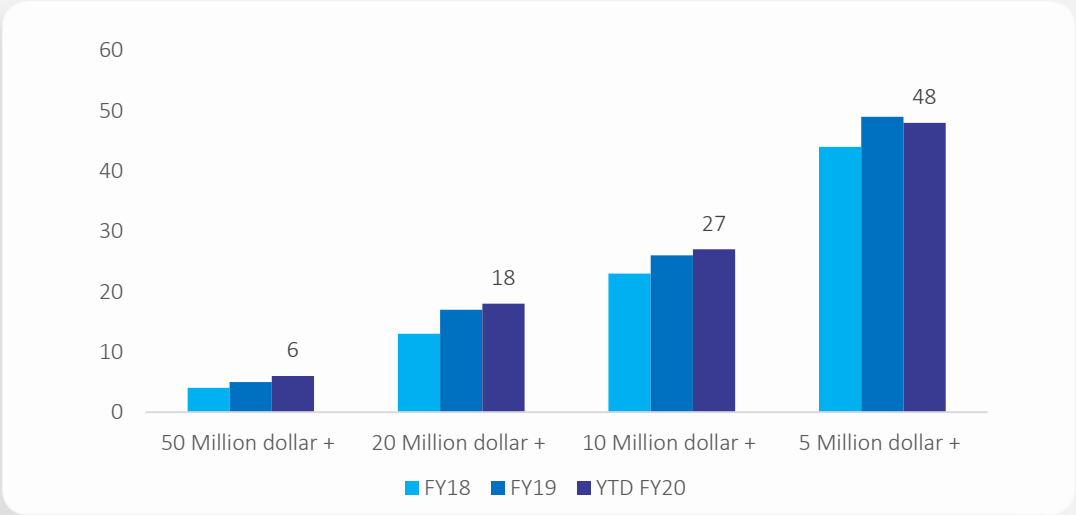
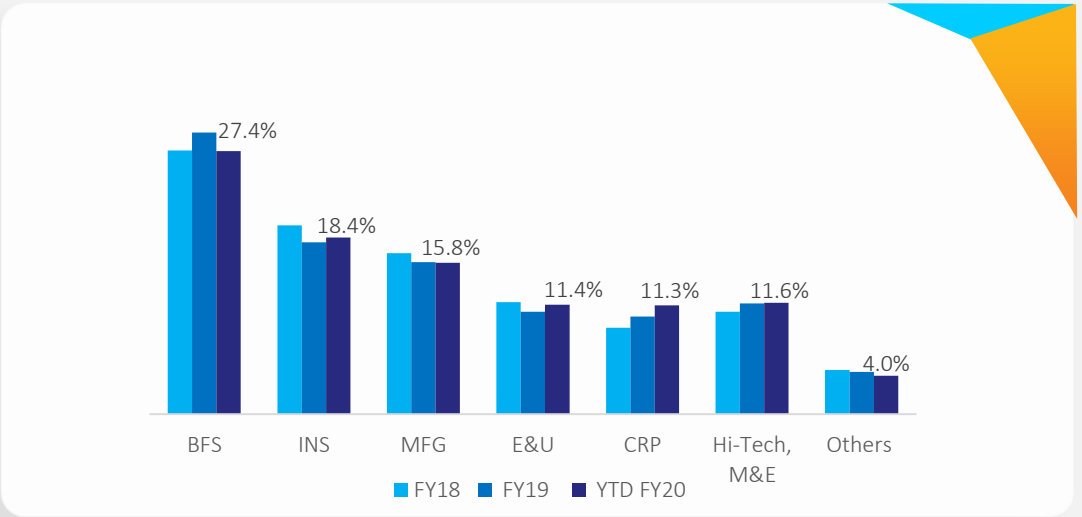
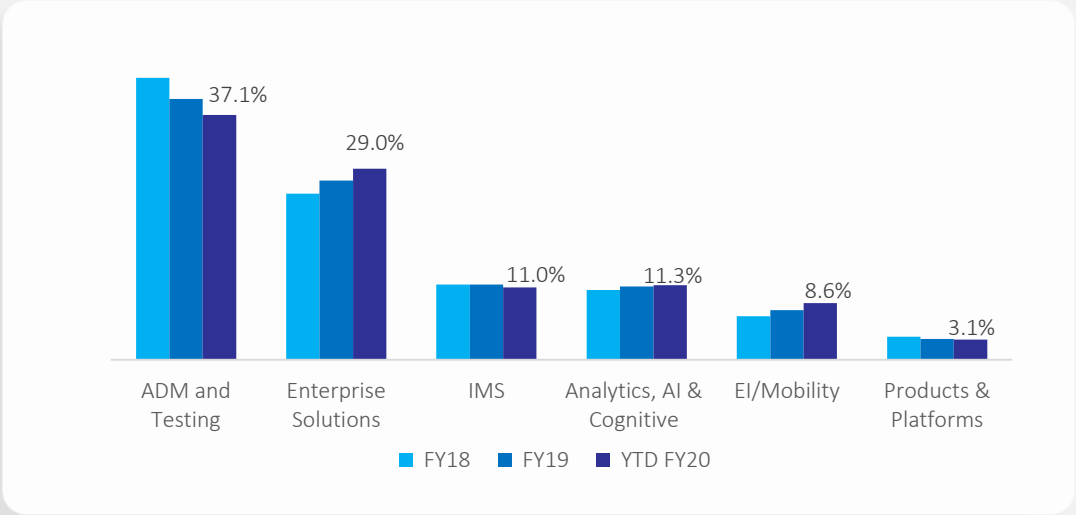
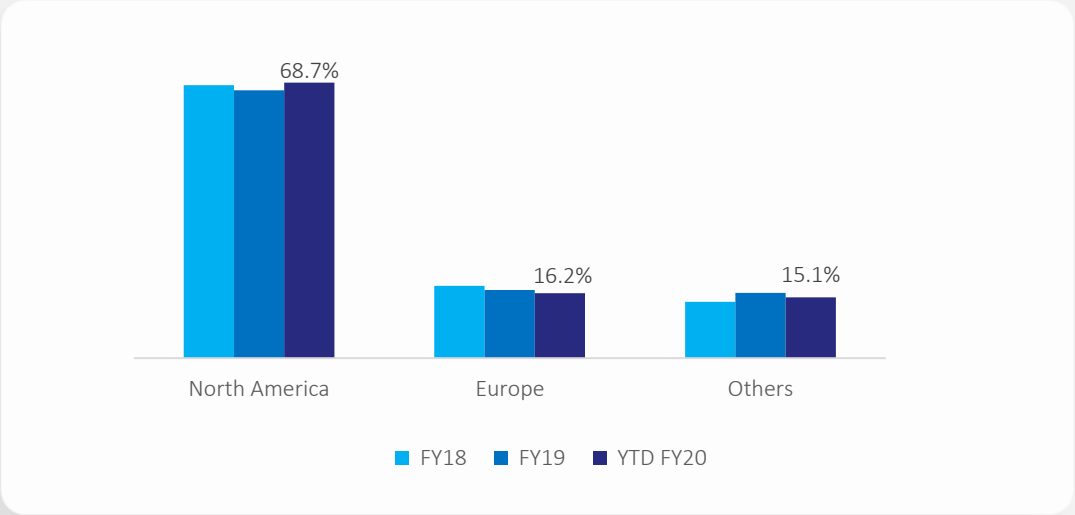
Well Diversified Portfolio









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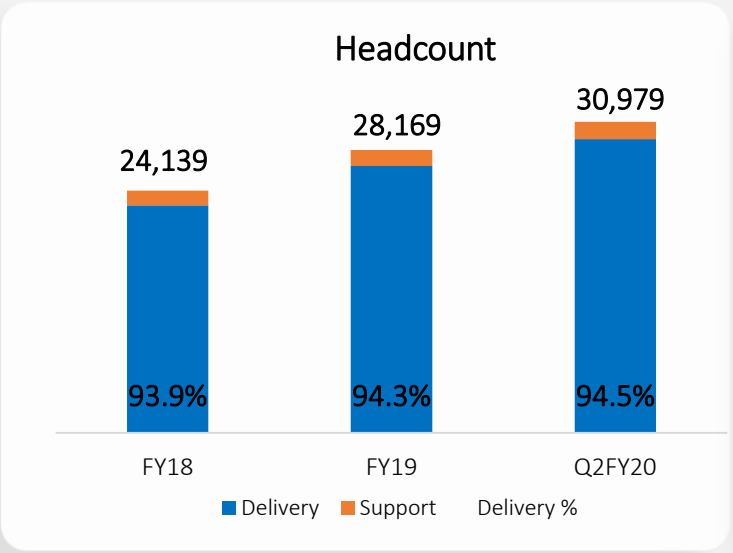
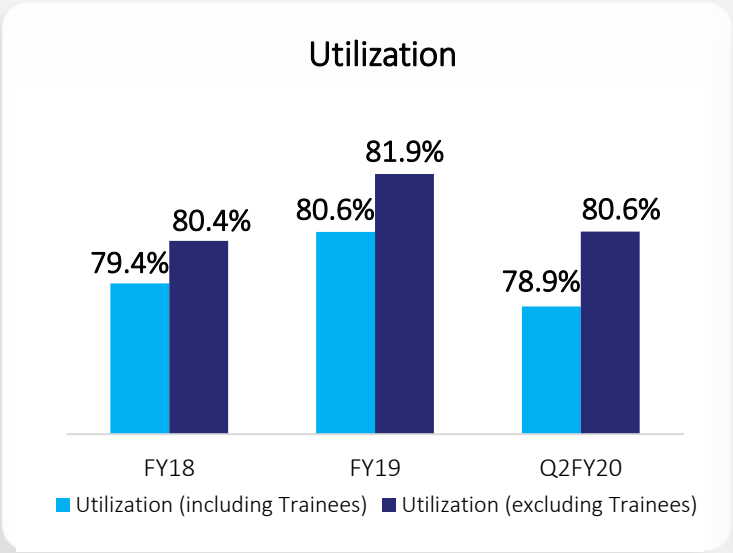
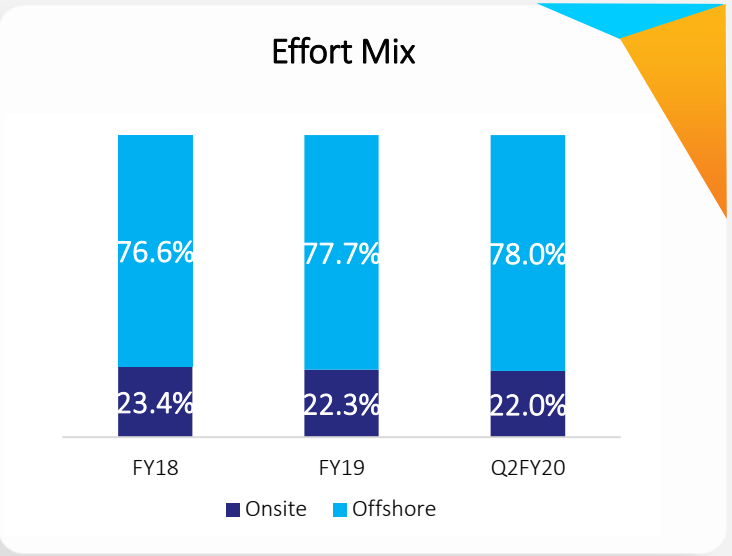
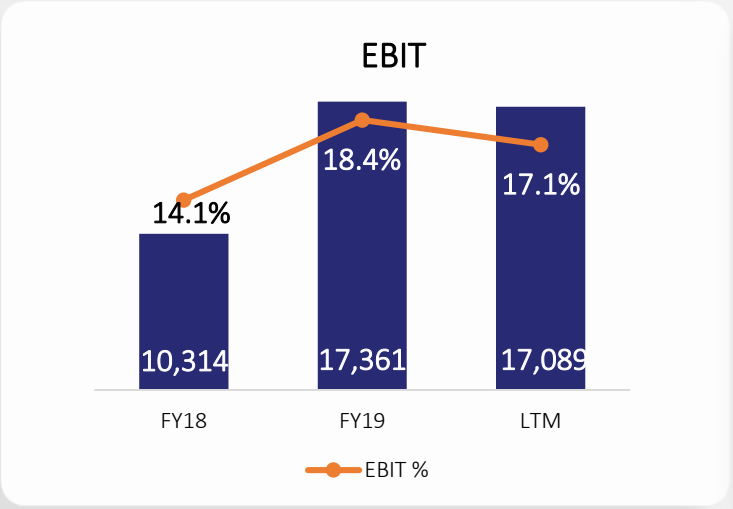
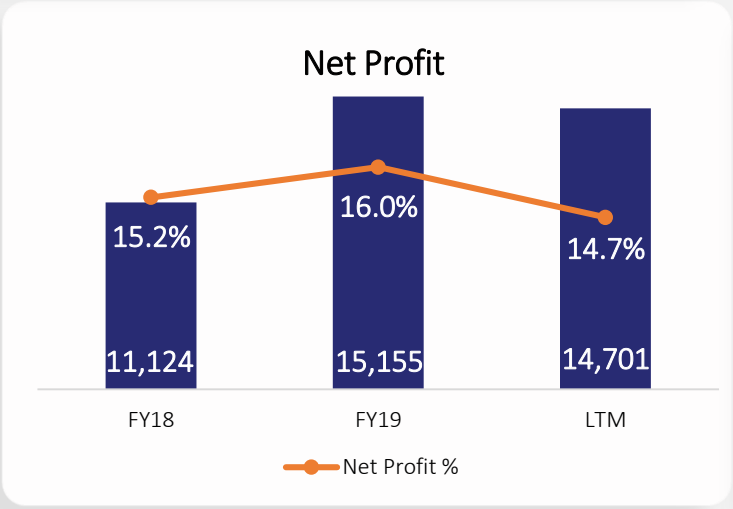
Operational Excellence Leading To Healthy Financial Performance

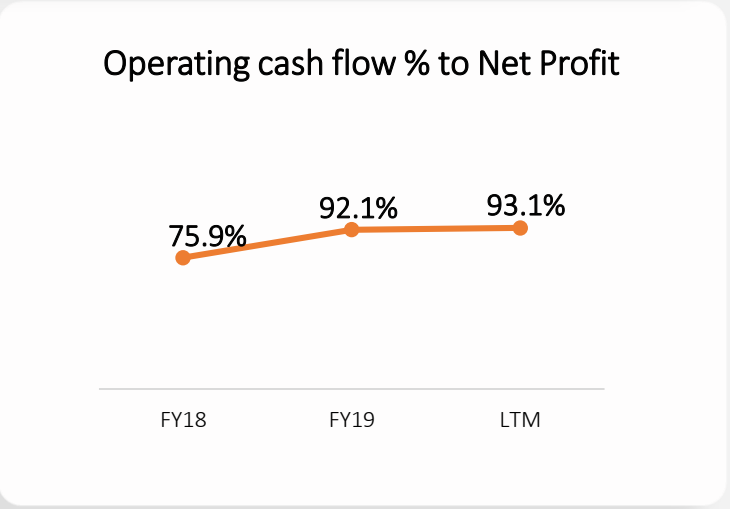












Note: Latest operational metrics for Q2FY20 and financial metrics for LTM

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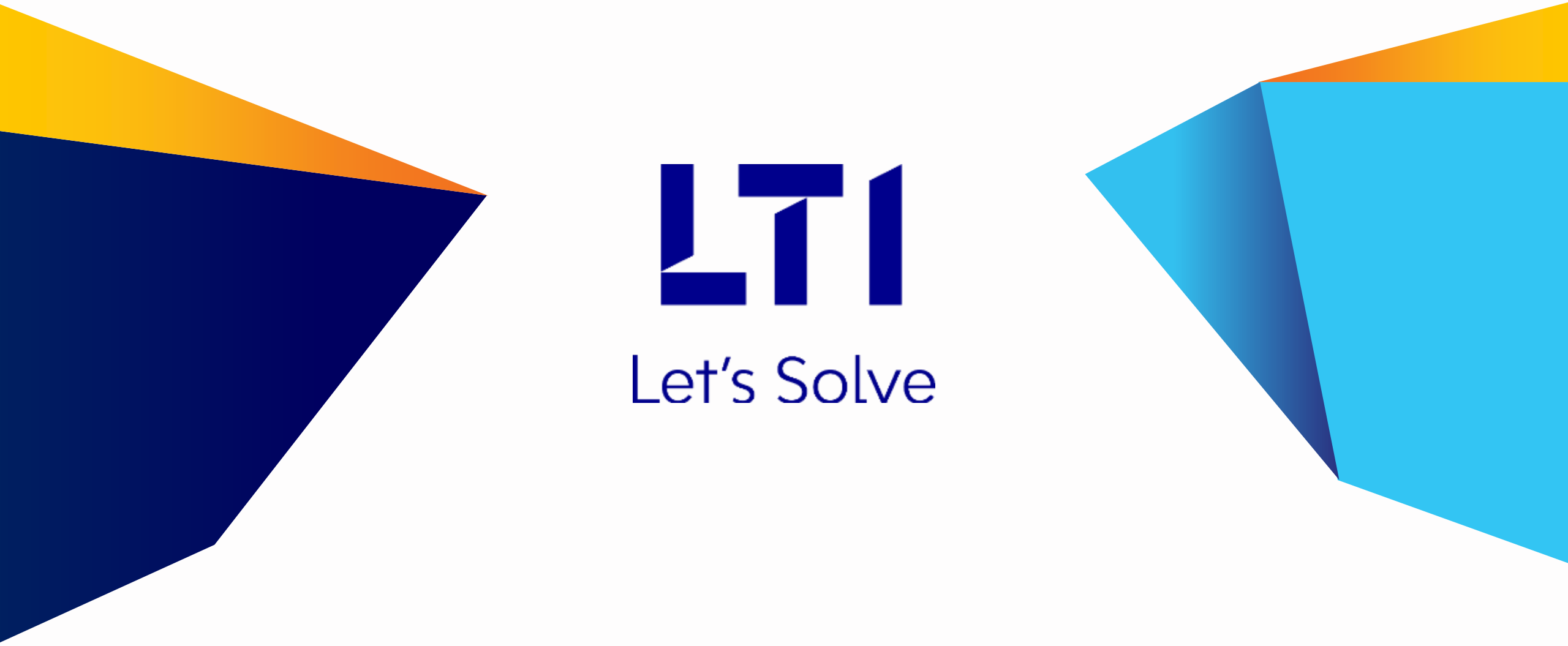
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