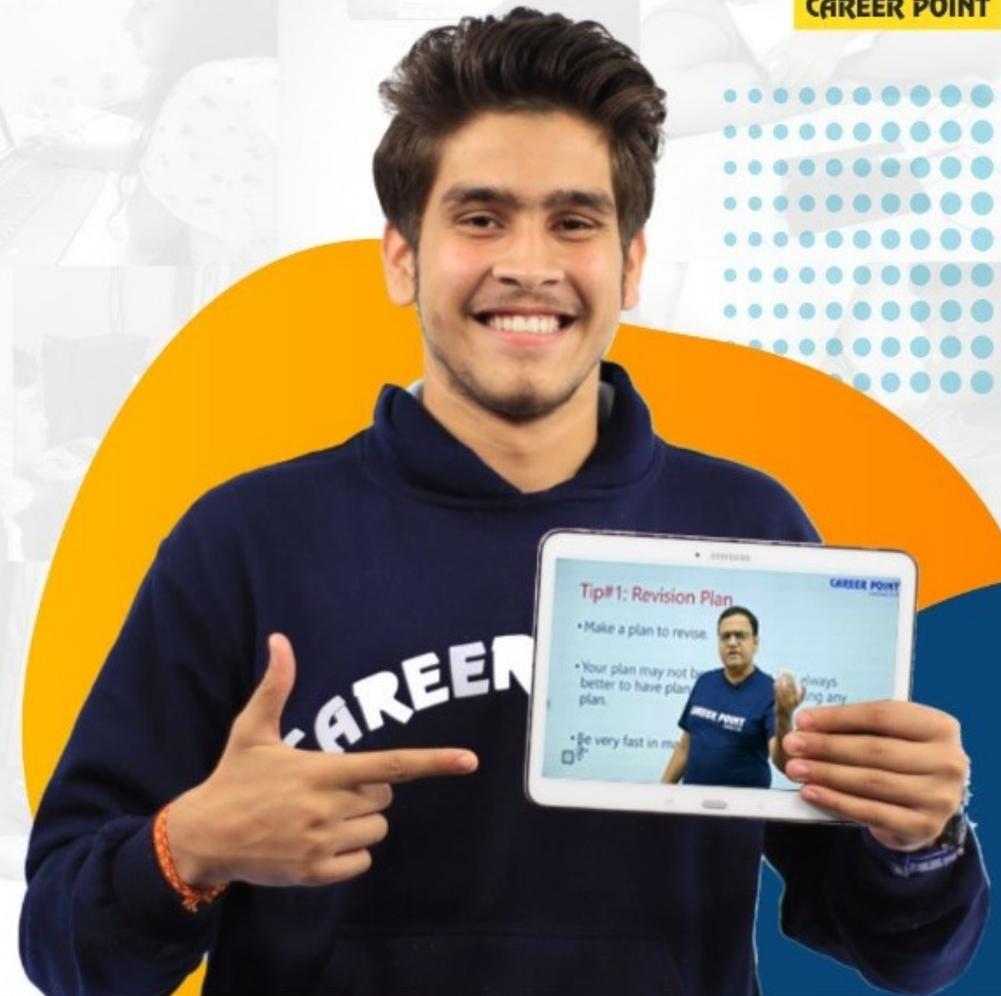




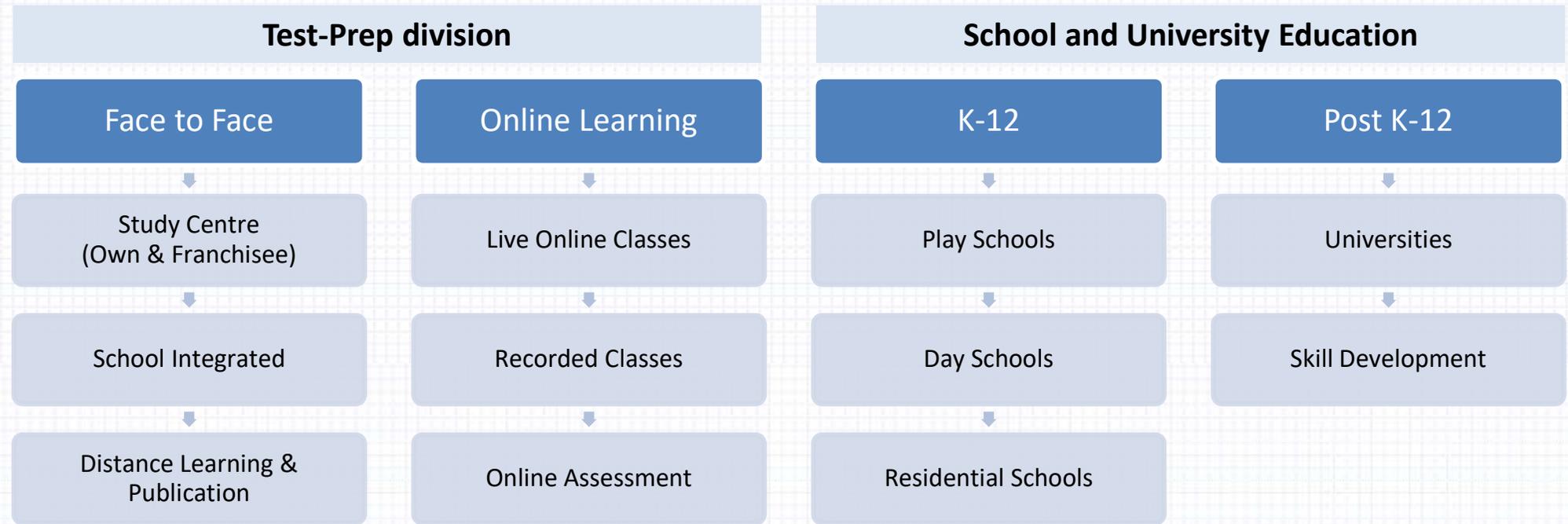
CAREER POINT

version 2.0

Investor Update : Q1 FY2021-22

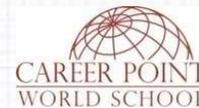


Our Businesses



Integrated Solution Provider across Education value chain throughout the Life Cycle of a Student.

Our Brands



Business Updates – Q1 FY2021-21

- eCareerPoint – Career Point’s e-learning division is delivering the results and contributed in profitability when offline centers are not allowed to open yet.
- The higher education businesses have been immune to Covid impacts and taking advantages of the opportunities to strengthen capabilities .
- Career Point is now well prepared with the hybrid model of education delivery while leveraging technology platforms to network of different centers / institutions.
- Overall the education businesses across different verticals have gained momentum while witnessing a y-o-y growth of 21% in the first quarter of FY 2021-22.
- A decline in financing income is in-line with lowered assets in previous year. A provision on substandard assets have already been accounted in Q4 of FY2020-21.
- The company management is advancing with the restructuring of the company businesses which are being aligned as per changed market dynamics while improving efficiency in operations.

Financial Updates – Q1 FY2021-22

- Income from operations for the period (Q1 FY2021-22) is rupees 13.6 crores on consol basis and rupees 5.9 crores at standalone level.
- Total revenue, including other income, is reported of rupees 14.4 crores on consol basis and rupees 10.3 crores at standalone level.
- Reported EBITDA (including other income) of rupees 10.4 crores on consolidate numbers and rupees 6.6 crores on standalone resulted EBITDA Margin of 72.3% and 63.9%, respectively.
- A y-o-y growth of 21% in income from operations at standalone level was a results of improved revenue from educational income across different verticals. A decline in financing income at consol level resulted lower revenue at consolidate level.
- Net income was reported with a double digit growth at rupees 3.7 crores and EPS (Earning per share) of rupees 2.03 on standalone basis. At consol level, the company reported net income of rupees 6.5 crores and EPS of rupees 3.59 despite a lower financing income.
- As on 30 June 2021, Net worth of the company was reported of rupees 454 crores and Book value per share of rupees 250.

Income Statement: Standalone

Income Statement	<-----Standalone ----->			<----- Consolidated ----->		
	1QFY21	4QFY21	1QFY22	1QFY21	4QFY21	1QFY22
Rs Lacs	Ind AS	Ind AS	Ind AS	Ind AS	Ind AS	Ind AS
Income						
Income from Operation	484.5	143.0	588.4	1,381.3	429.6	1,360.0
Other Income	398.9	551.8	442.3	130.7	92.5	83.5
Total Income	883.4	694.8	1,030.7	1,511.9	522.1	1,443.4
Expenditure						
Cost of Study Material	21.3	54.2	24.9	24.4	61.5	23.2
Employees Cost	148.6	206.0	202.6	160.3	222.3	218.3
G&A and other expenses	91.3	277.3	144.6	104.1	316.2	158.0
Dep. & Amort.	95.0	90.1	91.3	105.8	102.0	104.3
Finance Charges	112.7	93.3	80.9	136.8	130.5	106.2
Total Expenditure	468.9	720.8	544.3	531.5	832.5	610.0
EBITDA	622.2	157.4	658.6	1,223.1	(78.0)	1,043.9
EBITDA Margin	70.4%	22.7%	63.9%	80.9%	-14.9%	72.3%
Operating EBITDA	223.3	(394.4)	216.3	1,092.4	(170.5)	960.5
Op. EBITDA margin	46.1%	-275.9%	36.8%	79.1%	-39.7%	70.6%
Extraordinary items					2,336.8	
Profit Before Tax	414.5	(26.0)	486.4	980.4	(2,647.3)	833.5
PBT Margin	46.9%	-3.7%	47.2%	64.8%	-507.1%	57.7%
Profit After Tax	333.5	(16.6)	369.3	751.7	(2,467.1)	652.3
PAT Margin	37.8%	-2.4%	35.8%	49.7%	-472.6%	45.2%
EPS (Rs)	1.84	(0.09)	2.03	4.14	(13.56)	3.59

Balance Sheet: Q1 FY2021-22

Balance Sheet Rs Lacs	<-----Standalone ----->		<-----Consolidated----->	
	31-Mar-2021	30-Jun-2021	31-Mar-2021	30-Jun-2021
Liabilities				
Total Shareholders' fund	41,786	42,155	44,797	45,438
(a) Share Capital	1,819	1,819	1,819	1,819
(b) Reserve and Surplus	39,967	40,336	42,977	43,618
Non-current Liabilities	826	819	1,241	1,237
(a) Deferred Tax Liabilities (Net)	789	783	699	701
(b) Long Term Provisions & Others	37	36	542	536
Current Liabilities & Provisions	950	939	1,117	1,141
(a) Current Liabilities	947	912	1,009	992
(b) Provisions	3	28	109	150
Borrowings	5,678	3,835	7,178	5,429
Total Liabilities	49,240	47,750	54,333	53,245
Assets				
Fixed Assets (Including CWIP)	13,191	13,092	19,111	18,986
Non-current Assets	18,002	17,941	9,915	10,973
(a) Loans and Advances	1,144	1,078	9,546	10,593
(b) Non-current Investments	16,858	16,863	369	380
(c) Other Non-current Assets	-	-	-	-
Current Assets	18,047	16,717	25,307	23,286
(a) Inventories	86	70	354	317
(b) Sundry Debtors	560	651	4,216	4,310
(c) Cash & Bank Balances	184	286	1,192	963
(d) Current Investments	2,519	1,705	2,519	1,705
(e) Loans and Advances	14,699	14,005	17,026	15,991
Total Assets	49,240	47,750	54,333	53,245

Thank You



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