## DIC Corporation

Consolidated Financial Results
FY2022: Three Months Ended March 31
May 2022

## Highlights

FY2022 three months results

Net sales

## ¥251.Obillion

YoY + 31.9\%

Operating income
$¥ 11.7$ billion
Yoy -16.1\%

- Consolidated net sales increased sharply, reflecting efforts to maintain firm shipments overall, as well as to adjust sales prices across all segments. In the Color \& Display segment, the margin of improvement was boosted by the addition of sales from the C\&E pigments business (formerly BASF SE's Colors \& Effects business), which was not included in the scope of consolidation in the first quarter of fiscal year 2021. Shipments of high-value-added products, including materials for electrical and electronics equipment and automobiles, and most pigments, were firm, while shipments of materials for food packaging stagnated temporarily in the People's Republic of China (PRC), owing to the imposition of pandemic lockdowns.
- Operating income declined, as efforts to adjust sales prices for certain products in the Packaging \& Graphic and Functional Products segments fell short. The C\&E pigments business moved into the black, as the situation surrounding shipment delays-caused by the fact that it took some time to build a logistics configuration following the business' integration-rallied.


## FY2022 forecasts

## Forecast for net sales

 has been revised upward- Owing to the progress of efforts to adjust sales prices to counter elevated costs for raw materials, DIC has revised its forecast for full-term consolidated net sales upward, to $¥ 1,040.0$ billion.
- The Company’s forecast for full-term operating income remains unchanged at $¥ 54.0$ billion.


## Quarterly trends in segment results



Operating income
(Billion yen)Packaging \& GraphicColor \& DisplayFunctional ProductsOthers, Corporate and eliminations

Progress rate
as per the full-year operating income forecast ( 54.0 billion yen)

|  | $3 M$ | $6 M$ | $9 M$ | FY |
| :--- | ---: | ---: | ---: | ---: |
| $2022(\%)$ | 21.7 |  |  |  |
| $2021(\%)$ | 29.1 | 56.9 | 69.3 | 89.4 |



## Consolidated statement of income

| (Billion yen) | 2021 <br> 3 Months | $\begin{array}{r} 2022 \\ 3 \text { Months } \end{array}$ | Change | \% Change | $\begin{array}{r} \text { \% Change on } \\ \text { a local currency } \\ \text { baisis } \end{array}$ | Extraordinary income and loss |  |  | 2021 <br> 3 Months | $\begin{array}{r} 2022 \\ 3 \text { Months } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 190.3 | 251.0 | 60.7 | +31.9\% | +27.7\% | Extraordinary income |  |  |  |  |
| Cost of sales | (145.0) | (200.0) | -55.0 |  |  | Gain on sales of subsidiaries' and affiliates' securities |  |  | 0.8 |  |
| Selling, general and administrative expenses | (31.3) | (39.3) | -8.0 |  |  | Extraordinary losses |  |  |  |  |
| Operating income | 14.0 | 11.7 | -2.2 | -16.1\% | -13.3\% | Loss on disposal of non-current assets |  |  |  | 3) |
| Operating margin | 7.3\% | 4.7\% | - |  |  |  |  |  | .0) | (0.1) |
| Interest expenses | (0.2) | (0.4) | -0.2 |  |  | Severance costs |  |  | (0) | (0.1) |
| Equity in earnings (losses) of affiliates | 0.2 | 0.2 | -0.1 |  |  | Acquisition-related expenses ${ }^{* 2}$ |  |  | (1.2) |  |
| Foreign exchange gains (losses) | 0.4 | 0.8 | 0.4 |  |  | ${ }^{*}$ 2Acquisition of the C\&E pigments business |  |  |  |  |
| Other, net | 0.4 | 0.1 | -0.3 |  |  |  |  |  |  |  |
| Ordinary income | 14.8 | 12.4 | -2.4 | -16.2\% | - |  |  |  |  |  |
| Extraordinary income | 0.8 | - | -0.8 |  |  |  |  |  |  |  |
| Extraordinary losses | (1.7) | (0.4) | 1.3 |  |  |  |  |  |  |  |
| Income before income taxes | 13.9 | 12.0 | -1.9 |  |  | ■Average rate |  |  |  |  |
| Income taxes | (2.9) | (4.2) | -1.3 |  |  |  |  |  |  |  |
| Net income | 11.0 | 7.8 | -3.2 |  |  | $2021 \quad 2022$ |  |  |  |  |
| Net income attributable to non-controlling interests | (0.8) | (0.4) | 0.4 |  |  | YEN/US\$ | 106.17 |  |  |  |
| Net income attributable to owners of the parent | 10.2 | 7.4 | -2.8 | -27.4\% | - |  | 106.17 | 117.03 |  |  |
| EBITDA*1 | 21.4 | 23.3 | 1.9 | +8.8\% | - | YEN/EUR | 127.88 | 131.32 |  |  |

[^0]
## Operating income variance

- The C\&E pigments business moved into the black, as the situation surrounding shipment delays rallied.
- Overall shipments were down from the first quarter of fiscal year 2021, which saw a sharp year-on-year rebound as the impact of COVID-19 waned. However, the influence of this factor on the decline in operating income was minimal, thanks to firm shipments of high-value-added products.
- Despite ongoing efforts to adjust sales prices with the aim of passing on raw materials, logistics and energy costs, such attempts struggled to keep pace.

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 14.0 |  |  |  |  |  |

## Financial health

| (Billion yen) | $\begin{array}{r} \text { Dec } 31 \\ 2021 \end{array}$ | $\begin{array}{r} \text { Mar } 31 \\ 2022 \\ \hline \end{array}$ | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest-bearing debt | 346.0 | 397.0 | 51.1 (1) | Increase attributable to a change in accounting standards requiring lease obligations to be included on the balance sheet: $¥ 11.1$ billion |  |  |
| Sheareholder's equity | 345.9 | 366.8 | 20.9 |  |  |  |
| Net D/E ratio *1 (times) | 1.0 | 1.1 |  |  |  |  |
| [Net D/C ratio *2] | [47.6\%] | [49.8\%] |  |  |  |  |
| Equity ratio | 32.3\% | 29.5\% |  | -Closing rate |  |  |
| BPS (Yen) | 3,654.61 | 3,875.55 |  |  |  |  |
|  |  |  |  |  | $\begin{array}{r} \text { Dec } 31 \\ 2021 \end{array}$ | $2022$ |
| *1 Net D/E ratio: Net Interest-bearing debt / Shareholder's equity <br> ${ }^{* 2}$ Net D/C ratio: Net Interest-bearing debt / (Net Interest-bearing debt + Net assets) |  |  |  | YEN/US\$ | 115.10 | 122.06 |
|  |  |  |  |  |  |  |

## Segment results

| (Billion yen) | Net sales |  |  |  |  | Operating income |  |  |  |  | Operating margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2021$ <br> 3 Months | $2022$ <br> 3 Months | Change | \% Change | \% Change on a local currency basis | $2021$ <br> 3 Months | $2022$ <br> 3 Months | Change | \% Change | \% Change on a local currency basis | $2021$ <br> 3 Months | $\begin{array}{r} 2022 \\ 3 \text { Months } \end{array}$ |
| Packaging \& Graphic | 102.4 | 120.9 | 18.5 | + 18.0\% | + 15.7\% | 5.4 | 3.4 | -2.0 | -36.2\% | -25.0\% | 5.3\% | 2.9\% |
| Japan | 26.4 | 29.8 | 3.4 | + 12.9\% | + 12.9\% | 1.4 | 0.8 | -0.6 | -44.0\% | -44.0\% | 5.1\% | 2.5\% |
| The Americas and Europe | 62.5 | 75.3 | 12.8 | + 20.5\% | + 18.7\% | 3.2 | 2.1 | -1.1 | -35.0\% | -15.7\% | 5.2\% | 2.8\% |
| Asia and Oceania | 16.9 | 19.5 | 2.5 | + 15.0\% | +6.1\% | 0.9 | 0.6 | -0.4 | -40.1\% | -44.8\% | 5.6\% | 2.9\% |
| Eliminations | (3.4) | (3.7) | -0.3 | - | - | (0.1) | 0.0 | 0.1 | - | - | - | - |
| Color \& Display | 28.8 | 66.2 | 37.5 | + 130.2\% | + $115.8 \%$ | 3.0 | 3.8 | 0.9 | + $28.7 \%$ | + 28.0\% | 10.4\% | 5.8\% |
| Japan | 6.4 | 9.1 | 2.7 | + 42.3\% | + 42.3\% | 1.5 | 1.5 | 0.0 | + 0.1\% | + 0.1\% | 23.4\% | 16.4\% |
| Overseas | 24.1 | 61.0 | 36.9 | + 153.3\% | + $135.0 \%$ | 1.5 | 2.4 | 0.9 | +62.0\% | + 59.5\% | 6.1\% | 3.9\% |
| Eliminations | (1.7) | (3.8) | -2.1 | - | - | 0.0 | (0.1) | -0.1 | - | - | - | - |
| Functional Products | 66.6 | 74.2 | 7.5 | + 11.3\% | +8.0\% | 7.6 | 6.6 | -1.0 | -12.9\% | -15.2\% | 11.4\% | 8.9\% |
| Japan | 47.9 | 52.0 | 4.1 | + 8.5\% | + 8.5\% | 4.7 | 4.3 | -0.4 | -8.6\% | -8.6\% | 9.9\% | 8.3\% |
| Overseas | 25.5 | 29.5 | 3.9 | + 15.5\% | +6.6\% | 3.0 | 2.3 | -0.7 | -23.6\% | -29.2\% | 11.6\% | 7.7\% |
| Eliminations | (6.8) | (7.3) | -0.5 | - | - | (0.1) | 0.0 | 0.1 | - | - | - | - |
| Others, Corporate and eliminations | (7.6) | (10.3) | -2.8 | - | - | (2.0) | (2.1) | -0.2 | - | - | - | - |
| Total | 190.3 | 251.0 | 60.7 | + 31.9\% | + 27.7\% | 14.0 | 11.7 | -2.2 | -16.1\% | -13.3\% | 7.3\% | 4.7\% |
| YENUS\$ | 106.17 | 117.03 |  | + 10.2\% |  | 106.17 | 117.03 |  | + 10.2\% |  |  |  |
| YENEUR | 127.88 | 131.32 |  | +2.7\% |  | 127.88 | 131.32 |  | + $2.7 \%$ |  |  |  |

Note: The C\&E pigments business is incorporated into results for the Color \& Display segment.

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C!c}\mathrm{ Color & Comfort
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## | Packaging \& Graphic

Net sales

- Segment sales rose, bolstered by sales price adjustments implemented to counter elevated raw materials costs. Sales of packaging inks, which account for approximately $70 \%$ of DIC's printing inks portfolio, were up in volume terms.

Operating income

- Segment operating income declined, as efforts to adjust sales prices to pass on elevated raw materials costs struggled to keep pace.

| (Billion yen) | Net sales |  |  |  |  | Operating income |  |  |  |  | Operating margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 <br> 3 Months | $\begin{array}{r} 2022 \\ 3 \text { Months } \end{array}$ | Change | \% Change | \% Change on a local currency basis | 2021 <br> 3 Months | 2022 <br> 3 Months | Change | \% Change | \% Change on a local currency basis | 2021 <br> 3 Months | 2022 <br> 3 Months |
| Packaging \& Graphic | 102.4 | 120.9 | 18.5 | + 18.0\% | + 15.7\% | 5.4 | 3.4 | -2.0 | -36.2\% | -25.0\% | 5.3\% | 2.9\% |
| Japan | 26.4 | 29.8 | 3.4 | + 12.9\% | + 12.9\% | 1.4 | 0.8 | -0.6 | -44.0\% | -44.0\% | 5.1\% | 2.5\% |
| The Americas and Europe | 62.5 | 75.3 | 12.8 | + 20.5\% | + 18.7\% | 3.2 | 2.1 | -1.1 | -35.0\% | -15.7\% | 5.2\% | 2.8\% |
| Asia and Oceania | 16.9 | 19.5 | 2.5 | + 15.0\% | +6.1\% | 0.9 | 0.6 | -0.4 | -40.1\% | -44.8\% | 5.6\% | 2.9\% |
| Eliminations | (3.4) | (3.7) | -0.3 | - | - | (0.1) | 0.0 | 0.1 | - | - | - | - |



Sales of principal products

|  | $\%$ <br> Change |  |
| :--- | :--- | :--- |
| Packaging inks* | $+18 \%$ | Sales increased, bolstered by sales price adjustments on a global scale, although sales in the PRC decreased in volume terms <br> as pandemic lockdowns caused shipments to stagnate. |
| Publication inks* | $+10 \%$ | Sales in Japan declined as a sixth wave of COVID-19 infections caused domestic demand to languish. Nonetheless, efforts to <br> adjust sales prices lifted global sales. |
| Jet inks | $+11 \%$ | Shipments were brisk for industrial applications, including outdoor signage (billboards and posters) and banners, as well as for <br> commercial printing applications such as direct mail. |
| Polystyrene | $+38 \%$ | Sales rose sharply, despite dwindling demand from supermarkets for use in food packaging, as efforts to adjust sales prices <br> boosted unit prices. |
| Multilayer films | $+14 \%$ | Sales volume was level, but sales rose, underpinned by efforts to adjust sales prices. |

## 톧 Color \& Comfort

## IColor \& Display

Net sales

Operating income

- Segment sales soared, owing to the addition of sales from the C\&E pigments business, which resulted in a sharp increase in sales of pigments for coatings, plastics and cosmetics.
- Segment operating income rose steeply. In addition to the fact that the C\&E pigments business reported a profit, owing to an improvement in the situation surrounding shipment delays arising from the protracted process of building a logistics configuration following the business' integration, this reflected efforts to adjust sales prices on a global scale.

| (Billion yen) | Net sales |  |  |  |  | Operating income |  |  |  |  | Operating margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2021$ <br> 3 Months | $2022$ <br> 3 Months | Change | \% Change | \% Change on a local currency basis | $\begin{array}{r} 2021 \\ 3 \text { Months } \end{array}$ | $\begin{array}{r} 2022 \\ 3 \text { Months } \end{array}$ | Change | \% Change | \% Change on a local currency basis | $\begin{array}{r} 2021 \\ 3 \text { Months } \end{array}$ | $\begin{array}{r} 2022 \\ 3 \text { Months } \end{array}$ |
| Color \& Display | 28.8 | 66.2 | 37.5 | + 130.2\% | + $115.8 \%$ | 3.0 | 3.8 | 0.9 | + $28.7 \%$ | + 28.0\% | 10.4\% | 5.8\% |
| Japan | 6.4 | 9.1 | 2.7 | + 42.3\% | + 42.3\% | 1.5 | 1.5 | 0.0 | + 0.1\% | + 0.1\% | 23.4\% | 16.4\% |
| Overseas | 24.1 | 61.0 | 36.9 | + 153.3\% | + 135.0\% | 1.5 | 2.4 | 0.9 | + $62.0 \%$ | + 59.5\% | 6.1\% | 3.9\% |
| Eliminations | (1.7) | (3.8) | -2.1 | - | - | 0.0 | (0.1) | -0.1 | - | - | - | - |



Sales of principal products

|  | $\%$ <br> Change |  |
| :--- | :--- | :--- |
| plastics | $+270 \%$ | Sales increased, owing to the addition of sales from the C\&E pigments business. Shipments were firm, led by <br> pigments for automotive coatings. |
| printing inks | $+360 \%$ | The addition of sales from the C\&E pigments business boosted sales. |
| cosmetics | $+49 \%$ | Sales rose, reflecting the addition of sales from the C\&E pigments business. Pigments for packaging inks <br> were steady. |
| displays | $+246 \%$ | Sales increased, owing to the addition of sales from the C\&E pigments business. A recovery in demand was <br> seen in the Americas and Europe, as well as in Asia. |
| specialty appications | $-1 \%$ | Customer inventory adjustments prompted a temporary lull in shipments. |
| Health food | $-59 \%$ | The addition of sales from the C\&E pigments business boosted sales. |

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|!드 Color & Comfort
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## Color \& Display (supplementary information)

Break down of 2022 three months results for the Color \& Display segment (Billion yen)

|  | Net sales |  |  |  | Operating income |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2021 \\ 3 \mathrm{M} \end{array}$ | $\begin{array}{r} 2022 \\ 3 M \end{array}$ | Change | \% Change | $\begin{array}{r} 2021 \\ 3 \mathrm{M} \end{array}$ | $\begin{array}{r} 2022 \\ 3 M \end{array}$ | Change | \% Change |
| Color \& Display | 28.8 | 66.2 | 37.5 | +130.2\% | 3.0 | 3.8 | 0.9 | +28.7\% |
| Existing Businesses | 28.8 | 30.5 | 1.7 | - | 3.0 | 2.4 | -0.6 | - |
| C\&E | - | 35.8 | 35.8 | - | - | 1.4 | 1.4 | - |

- Sales in the C\&E pigments business exceeded predictions, thanks to an improvement in the situation surrounding shipment delays arising from the protracted process of building a logistics configuration and the elimination of the business' order backlog.
- Efforts in the Color \& Display segment to adjust sales prices to pass on elevated raw materials cost are proceeding apace.
- The assessment of surcharges to reflect increases in energy and logistics costs in sales prices was adopted. The system came into effect worldwide on April 1, 2022.

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## | Functional Products

Net sales

Operating income

- A resurgence of COVID-19 in the PRC impacted shipments of certain items, but those of products for automotive and digital applications remained firm.
- Segment operating income decreased, as ongoing efforts to adjust sales prices to pass on energy, logistics and raw materials cost increases fell short.

| (Billion yen) | Net sales |  |  |  |  | Operating income |  |  |  |  | Operating margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2021$ <br> 3 Months | $2022$ <br> 3 Months | Change | \% Change | \% Change on a local currency basis | $2021$ <br> 3 Months | $2022$ <br> 3 Months | Change | \% Change | \% Change on a local currency basis | $2021$ <br> 3 Months | $2022$ <br> 3 Months |
| Functional Products | 66.6 | 74.2 | 7.5 | + 11.3\% | + 8.0\% | 7.6 | 6.6 | -1.0 | -12.9\% | -15.2\% | 11.4\% | 8.9\% |
| Japan | 47.9 | 52.0 | 4.1 | + 8.5\% | + 8.5\% | 4.7 | 4.3 | -0.4 | -8.6\% | -8.6\% | 9.9\% | 8.3\% |
| Overseas | 25.5 | 29.5 | 3.9 | + 15.5\% | +6.6\% | 3.0 | 2.3 | -0.7 | -23.6\% | -29.2\% | 11.6\% | 7.7\% |
| Eliminations | (6.8) | (7.3) | -0.5 | - | - | (0.1) | 0.0 | 0.1 | - | - | - | - |



Sales of principal products

|  | $\%$ <br> Change |
| :--- | ---: |
| Epoxy resins | $+9 \%$ |
| Urethane resins | $+7 \%$ |
| Acrylic resins | $+15 \%$ |
| Waterborne resins | $+17 \%$ |
| Polyester resins | $+19 \%$ |
| UV-curable resins | $+14 \%$ |


|  | Change | In digital materials, sales of ultraviolet (UV)-curable resins, industrial-use tapes and hollow-fiber membrane modules were |
| :---: | :---: | :---: |
| Polyphenylene sulfide | + $1 \%$ | robust. <br> Sales of products for automotive applications were impacted by |
| Industrial tapes | + 2\% | a slowdown in automobile production, but sales overall were firm. |
| Hollow-fiber membrane | +23\% |  |

## FY2022 forecasts: Full-term operating results

- Owing to the progress of efforts to adjust sales prices to counter elevated costs for raw materials, DIC has revised its forecast for full-term consolidated net sales upward. The Company's forecast for full-term operating income remains unchanged.

| (Billion yen) | 2021 | 2022 Forecasts | \% Change | \% Change on a local currency basis | Old forecasts |  | 2021 | 2022 Forecasts |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 855.4 | 1,040.0 | +21.6\% | +16.4\% | 950.0 | $\mathrm{ROIC}^{* 2}$ | 4.8\% | 5.1\% |
| Operating income | 42.9 | 54.0 | +25.9\% | +23.0\% | 54.0 | Net D/E ratio ${ }^{*}$ (times) | 1.0 | 1.0 |
|  |  |  |  |  |  | [Net D/C ratio *4] | [47.6\%] | [48.7\%] |
| Operating margin | 5.0\% | 5.2\% | - | - | 5.7\% |  |  |  |
| Ordinary income | 43.8 | 53.5 | +22.3\% |  | 53.5 | Annual dividends per share (Yen) | 100.0 | 100.0 |
| Net income attributable to owners of the parent | 4.4 | 28.0 | +541.4\% |  | 28.0 | Payout ratio | 216.8\% | 33.8\% |
| EPS (Yen) | 46.12 | 295.81 | - |  | 295.81 | ${ }^{* 2}$ Operating income $\times(1-$ tax rate $28 \%$ ) / (Net interest-bearing debt + Net assets) <br> ${ }^{*} 3$ Net D/E ratio: Interest-bearing debt / Shareholder's equity <br> ${ }^{* 4}$ Net D/C ratio: Interest-bearing debt / (Interest-bearing debt + Net assets) |  |  |
| EBITDA ${ }^{* 1}$ | 69.0 | 88.0 | +27.5\% |  | 88.0 |  |  |  |
| Capital expenditure and investment | 168.2 | 83.0 | -50.6\% |  | 83.0 |  |  |  |
| Depreciation and amortization | 38.1 | 44.0 | +15.6\% |  | 44.0 |  |  |  |
| Average rate YEN/US\$ | 109.75 | 121.00 | +10.3\% |  | 110.00 |  |  |  |
| YEN/EUR | 129.73 | 137.00 | +5.6\% |  | 130.00 |  |  |  |

[^1]
## FY2022 forecasts: First half operating results

- Owing to the progress of efforts to adjust sales prices to counter elevated costs for raw materials, DIC has revised its forecast for first half consolidated net sales upward. The Company's forecast for first half operating income remains unchanged.

| (Billion yen) | $\begin{array}{r} 2021 \\ \text { 1st Half } \end{array}$ | $\begin{array}{r} 2022 \\ \text { 1st Half } \\ \text { Forecasts } \end{array}$ | \% Change | Old forecasts |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 391.8 | 510.0 | +30.2\% | 465.0 |
| Operating income | 27.3 | 26.0 | -4.8\% | 26.0 |
| Operating margin | 7.0\% | 5.1\% | - | 5.6\% |
| Ordinary income | 28.2 | 25.5 | -9.7\% | 25.5 |
| Net income attributable to owners of the parent | 16.0 | 14.0 | -12.7\% | 14.0 |
| EPS (Yen) | 169.33 | 147.91 | - | 147.91 |
| Average rate YEN/US\$ | 107.68 | 119.00 | +10.5\% | 110.00 |
| YEN/EUR | 129.63 | 135.00 | +4.1\% | 130.00 |

## FY2022 forecasts : Operating income variance

- Forecasts for the C\&E pigments business are net sales of $¥ 132.0$ billion and operating income of $¥ 3.2$ billion, with contributing factors including the realization of new synergies.
- Forecasts published on May 16, 2022, assume a West Texas Intermediate (WTI) price for crude oil of US\$100.00-plus/barrel. Although further increases in raw materials costs are expected, efforts to respond by adjusting sales prices will continue. Accordingly, the forecast for operating income remains unchanged.



## FY2022 forecasts: Full-term segment results

- Owing to the progress of efforts to adjust sales prices to counter elevated costs for raw materials, DIC has revised its forecast for full-term consolidated net sales upward. The Company's forecast for full-term operating income remains unchanged.

| (Billion yen) | Net sales |  |  |  |  | Operating income |  |  |  |  | Operating margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 | $2022$ <br> Forecast | Change | \% Change | \% Change on a local currency basis | 2021 | $2022$ <br> Forecast | Change | \% Change | \% Change on a local currency basis | 2021 | $2022$ <br> Forecast |
| Packaging \& Graphic | 439.8 | 505.4 | 65.6 | + 14.9\% | + 11.9\% | 21.6 | 24.0 | 2.4 | + 11.0\% | + 14.1\% | 4.9\% | 4.7\% |
| Japan | 114.7 | 128.0 | 13.4 | + 11.7\% | + 11.7\% | 4.8 | 5.7 | 0.9 | + 17.6\% | + 17.6\% | 4.2\% | 4.5\% |
| The Americas and Europe | 265.1 | 305.2 | 40.2 | + 15.1\% | + 12.4\% | 13.2 | 13.8 | 0.6 | + 4.6\% | + 12.0\% | 5.0\% | 4.5\% |
| Asia and Oceania | 73.1 | 86.5 | 13.4 | + 18.3\% | + 9.1\% | 3.8 | 4.5 | 0.7 | + 19.2\% | + 10.9\% | 5.2\% | 5.2\% |
| Eliminations | (13.0) | (14.4) | -1.3 | - | - | (0.2) | (0.1) | 0.2 | - | - | - | - |
| Color \& Display | 167.2 | 258.4 | 91.2 | + 54.6\% | + 41.9\% | 4.0 | 16.0 | 12.1 | + 305.1\% | + $283.2 \%$ | 2.4\% | 6.2\% |
| Japan | 32.6 | 36.5 | 3.8 | + 11.7\% | + 11.7\% | 6.9 | 7.2 | 0.3 | + 4.4\% | + 4.4\% | 21.1\% | 19.7\% |
| Overseas | 145.7 | 238.2 | 92.4 | + 63.4\% | + 48.3\% | (2.8) | 8.8 | 11.6 | Into the black | Into the black | - | 3.7\% |
| Eliminations | (11.2) | (16.2) | -5.0 | - | - | (0.2) | 0.0 | 0.2 | - | - | - | - |
| Functional Products | 283.3 | 320.2 | 36.9 | + 13.0\% | + 8.7\% | 26.2 | 25.0 | -1.2 | -4.6\% | -8.5\% | 9.2\% | 7.8\% |
| Japan | 201.3 | 213.3 | 12.0 | +6.0\% | + $6.0 \%$ | 16.1 | 14.4 | -1.7 | -10.7\% | -10.7\% | 8.0\% | 6.8\% |
| Overseas | 108.3 | 133.6 | 25.2 | + $23.3 \%$ | + 11.8\% | 10.1 | 10.6 | 0.6 | + 5.5\% | -4.8\% | 9.3\% | 7.9\% |
| Eliminations | (26.3) | (26.7) | -0.4 | - | - | 0.0 | (0.0) | -0.0 | - | - | - | - |
| Others, Corporate and eliminations | (34.9) | (44.1) | -9.1 | - |  | (8.9) | (11.0) | -2.1 | - | - | - | - |
| Total | 855.4 | 1,040.0 | 184.6 | + 21.6\% | + 16.4\% | 42.9 | 54.0 | 11.1 | + $25.9 \%$ | + $23.0 \%$ | 5.0\% | 5.2\% |
| YENUS\$ | 109.75 | 121.00 |  | + 10.3\% |  | 109.75 | 121.00 |  | + 10.3\% |  |  |  |
| YENEUR | 129.73 | 137.00 |  | + $5.6 \%$ |  | 129.73 | 137.00 |  | +5.6\% |  |  |  |

## Major topics (January to March 2022)

News Releases https://www.dic-global.com/en/news/2022

DIC group acquires Italian adhesives and polymers manufacturer SAPICI S.p.A. and its holding company

Feb DIC Kyushu Polymer Co., Ltd., completes new solar-powered zero energy building (ZEB) to house its offices

Feb DIC announces new vision statement and DIC Vision 2030 long-term management plan

DIC adopts system for levying surcharges on pigment products; the system is scheduled to come into effect worldwide on April 1, 2022

- System reflects the fact that transport and energy costs have increased beyond the point where independent efforts alone are sufficient
- Shipping surcharges (levied in response to haulage cost increases) and energy surcharges (levied in response to energy price increases) will be reviewed quarterly

Mar DIC earns White 500 certification for the fifth consecutive year

Mar DIC declares support for the Ministry of Economy, Trade and Industry's GX League Basic Concept

DIC is recognized as a Nadeshiko Brand for the fourth consecutive year

DIC concludes positive impact finance agreement

DIC expands lineup of mono-material products for use in recyclable packaging materials

## Business segments and principal products

Note: Fiscal year 2021 actual


## Integrate Colors \& Effects Business (Reference)

## - Expedite Value Transformation by realizing synergies

- Capitalize on unparalleled development capabilities arising from the fusion of the two companies' technology and intellectual property
- Improve operating efficiency through the expansion of operating scale


## Business Scale and Profitability by Application



## Consolidated balance sheet (Reference)

| (Billion yen) | Dec 31 |  |  |
| :--- | ---: | ---: | ---: |
| 2021 | Mar 31 |  |  |
| 2022 | Change |  |  |
|  |  |  |  |
| Current assets | 542.1 | 676.5 | 134.4 |
| Property, plant and equipment | 307.7 | 335.4 | 27.7 |
| Intangible assets | 52.3 | 60.7 | 8.4 |
| Investments and other assets | 169.4 | 171.8 | 2.4 |
| Total assets | $\mathbf{1 , 0 7 1 . 5}$ | $\mathbf{1 , 2 4 4 . 4}$ | $\mathbf{1 7 3 . 0}$ |
|  |  |  |  |
| Current liabilities | 305.6 | 405.6 | 100.0 |
| Non-current liabilities | 384.9 | 438.3 | 53.4 |
| Total liabilities | $\mathbf{6 9 0 . 5}$ | 843.9 | $\mathbf{1 5 3 . 4}$ |
| Shareholders' equity | 403.9 | 406.3 | 2.4 |
| Accumulated other comprehensive income | $\mathbf{5 8 . 0}$ | $(39.5)$ | 18.5 |
| $\quad$ [Foreign currency translation adjustment] | $[(55.5)]$ | $[(34.6)]$ | $[20.9]$ |
| Non-controlling interests | 35.1 | 33.7 | $\mathbf{- 1 . 4}$ |
| Total net assets | $\mathbf{3 8 1 . 0}$ | 400.5 | $\mathbf{1 9 . 5}$ |
| Total liabilities and net assets | $\mathbf{1 , 0 7 1 . 5}$ | $\mathbf{1 , 2 4 4 . 4}$ | $\mathbf{1 7 3 . 0}$ |
|  |  |  |  |
| Interest-bearing debt | 384.2 | 520.5 | 136.3 |
| Cash and deposits | 38.3 | 123.4 | 85.2 |
| Net interest-bearing debt | 346.0 | 397.0 | 51.1 |

Consolidated statement of cash flows (Reference)

| (Billion yen) | $\begin{array}{r} 2021 \\ 3 \text { Months } \end{array}$ | $\begin{array}{r} 2022 \\ 3 \text { Months } \end{array}$ | Change |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities | 19.8 | (8.0) | -27.8 |
| Cash flows from investing activities | 3.5 | (20.5) | -24.0 |
| Cash flows from financing activities | 99.5 | 109.8 | 10.2 |
| Cash and cash equivalents at end of the period | 167.1 | 122.6 | -44.5 |
| Free cash flow | 23.3 | (28.5) | -51.8 |
| Increase (decrease) in working capital | 6.8 | (23.1) | -29.9 |
| Capital expenditure and investment | 8.6 | 24.7 | 16.2 |
| Depreciation and amortization | 8.1 | 11.3 | 3.2 |

Note: Consolidated statement of cash flows fall outside the scope of required disclosure. Accordingly, these figures are provided for reference only.

Historical performance data (Reference)

## Operating results



* Adjusted to reflect the impact of the changes in the fiscal year-end

Financial health


* Net D/E ratio: Interest-bearing debt / Shareholder's equity

Historical performance data (Reference)

ROIC*

* Operating income $\times$ (1-tax rate 28\%) / (Net interest-bearing debt + Net assets)

```
EBITDA
```

*EBITDA: Net income attributable to owners of the parent+ Total income taxes + (Interest expenses - Interest income) + Depreciation and amortization

$\simeq$ Operating income after tax(Billion yen) $\quad \sim$ ROIC(\%)


Shareholder returns*


Capital expenditure and investment, operating cash flows


## Disclaimer Regarding Forward-Looking Statements

Statements herein, other than those of historical fact, are forward-looking statements that reflect management's projections based on information available as of the publication date. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from such statements. These risks and uncertainties include, but are not limited to, economic conditions in Japan and overseas, market trends, raw materials prices, interest rate trends, currency exchange rates, conflicts, litigations, disasters and accidents, as well as the possibility the Company will incur special losses related to the restructuring of its operations.

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Color \& Comfort


## DIC Corporation


[^0]:    ${ }^{*}$ EBITDA: Net income attributable to owners of the parent + Total income taxes + (Interest expenses - Interest income) + Depreciation and amortization

[^1]:    ${ }^{* 1}$ EBITDA: Net income attributable to owners of the parent + Total income taxes + (Interest expenses - Interest income) + Depreciation and amortization

