Delton Cables Limited
Regd office : 'Delton House, 4801, Bharat Ram Road 24, Darya Ganj, New Delhi - 110002 (INDIA)
Phone : 91-11-23273907
E-mail : dcl@deltoncables.com, Website : www.deltoncables.com
CIN : L31300DL 1964PL C004255
AN ISO 9001-2008 COMPANY

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001

November 13, 2025

BSE Scrip Code: 504240

Sub: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulations 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we hereby enclosed presentation for investors in connection with the Un-audited Financial Results of the Company for the quarter and half-year ended on September 30, 2025. The above information is also being made available on the Company's website at www.deltoncables.com.

Kindly take the same on your record pursuant to SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015.

Thanking you,

Yours faithfully

For Delton Cables Limited

JITENDER KUMAR
Digitally signed by JITENDER KUMAR
Date: 2025.11.13 21:28:26 +05'30'

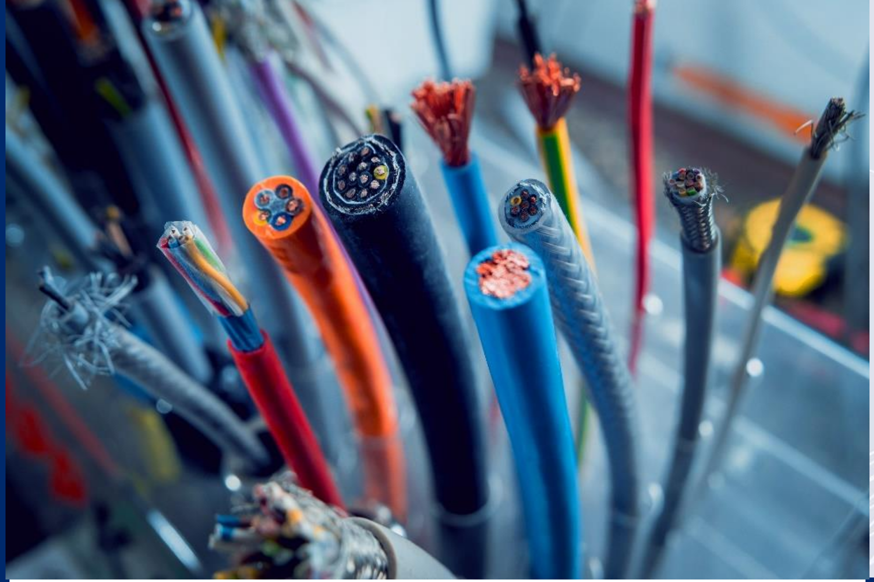
Jitender Kumar
Company Secretary & Compliance Officer

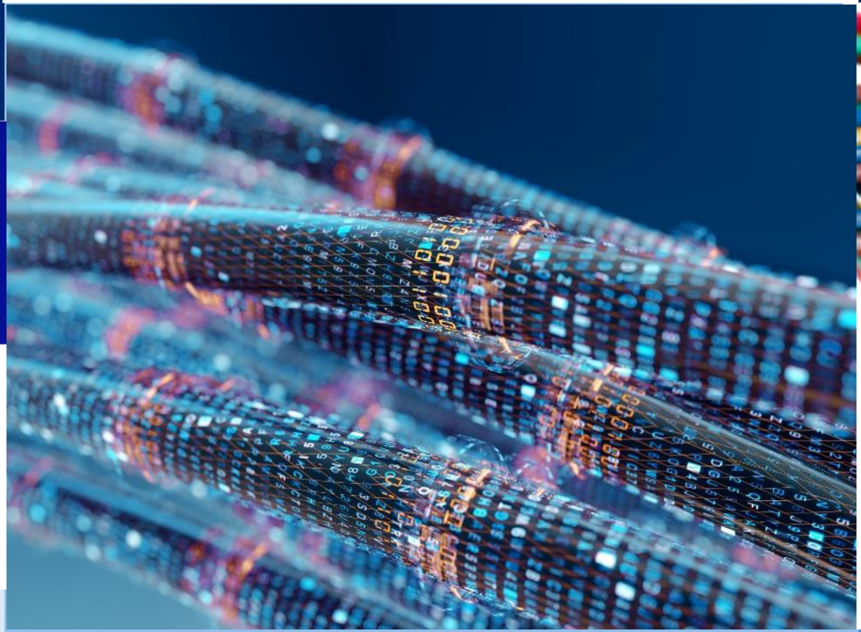
Encl : as above

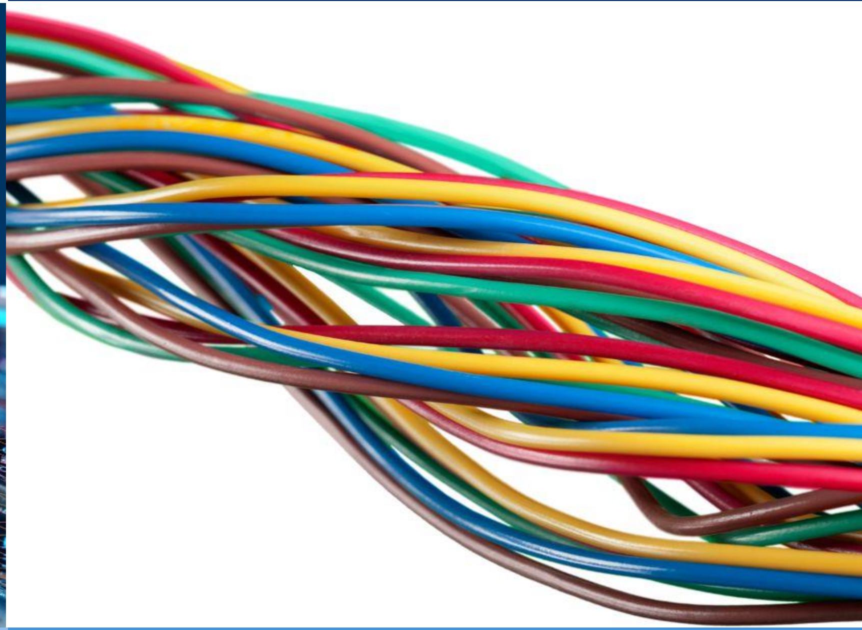
Delton
We Connect We Protect

Delton Cables Ltd
Investor Presentation
November 2025

TABLE OF CONTENTS







About Us

Delton

We Connect We Protect

Delton Cables is a pioneering cables & wires company specialising in low-voltage cables. For over 75 years, Delton has enjoyed powerful brand recall for its telecom cables.

Delton has now transformed itself into a customised branded supplier for high-growth sectors such as railways, EPC, telecom, and smart metering.

With its robust approval base, vast yet niche product offerings, and position as a supplier of choice to marquee global customers, Delton is set to become a formidable low-voltage cable company.

Company Overview: Enduring Legacy over 75 years

Delton

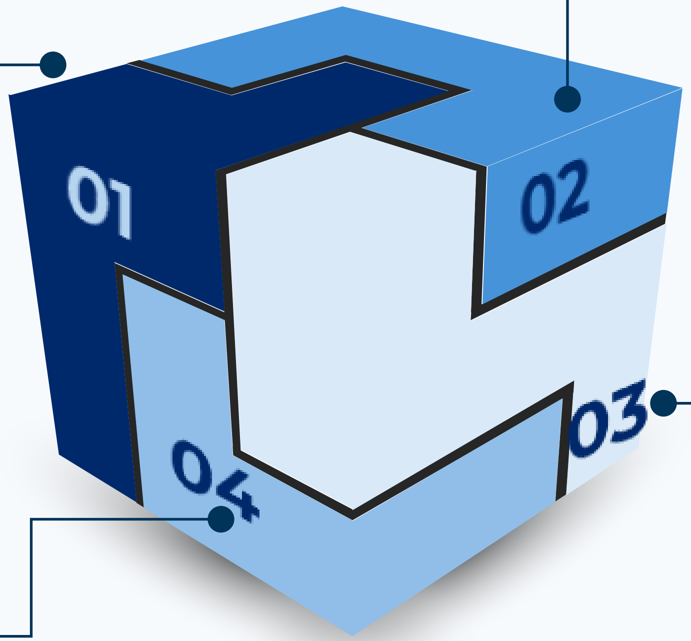
We Connect We Protect

Focused, growth-oriented, niche market

- EPC, Railway, and Telecom sectors offer substantial potential

One-stop shop’ offering a wide array of **low-voltage electric products**

- Wire & Cables
- Structured Cabling Solutions
- Metering Solutions (Smart Meters)



Long-standing Customer Relationships

- Over 75 years Established Brand with strong recall across various customer segments

Established **Pan-India Presence** and Sales Network

Versatile Product Range

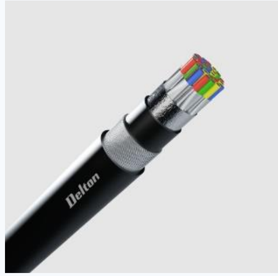
Delton

We Connect We Protect

A Leading Low Voltage player

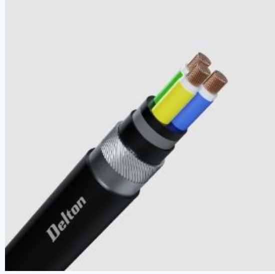
EPC CABLES :
Catering to the top EPC contractors in India.

Industrial Braided Instrumentation Cables



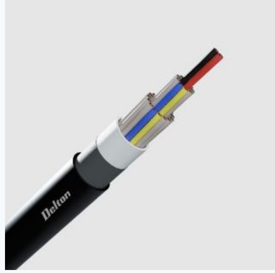
Individual Shielded Instrumentation Cables

Overall Shielded Cables



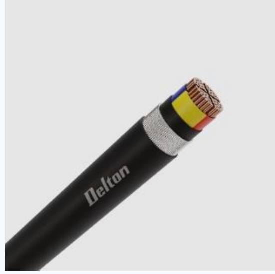
Control Cables

RAILWAY CABLES :
Catering to the rapidly growing Railway & Metro network of India



Underground Signaling Cables

Railway Quad Cables



Power Cables

Underground PIJF Telephone Cables

TELECOM CABLES :
Further strengthening our foothold in the modernization of India's Telecom Sector

Telephone Cables

Optic Fiber Cables

Jelly Filled Cables

Railway Telephone Cables

For more products

Diverse Segments: Quality Products For A Variety Of Sectors

Delton

We Connect We Protect

Diverse Domain, Diverse Demands & Diverse Deliveries.

Pioneering Premium Products, Prime Performance.

Our Customers: Proven Partnerships backed by Unwavering Confidence

Delton

We Connect We Protect

Trusted by Diverse Clients

SIEMENS
adani
TATA PROJECTS
BHEL
GE
DVC
POWERGRID
KALPA-TARU
Honeywell
NTPC
SAIL
ABB
GMR
YOKOGAWA Co-innovating tomorrow
isro
thyssenkrupp
ADVANCED SYSTEK
Indian Railways
Shapoorji Pallonji
WABAG sustainable solutions. for a better life.
KEC INTERNATIONAL LIMITED
NPCIL
L&T
THERMAX

Connected Network, Limitless Customers

Delton
We Connect We Protect

Delton is a preferred cable and cabling solutions partner for many marquee EPC, Railways and Telecom customers across India.

Manufacturing Base: Innovation at the Forefront

Delton
We Connect We Protect

The Powerhouse of Product Categories

Pioneering Innovation, Efficiency, and Versatility

Where Technology Meets Manufacturing Brilliance

State-of-the-art Manufacturing facilities with a Capacity of 1500 CR under various segments

Key Strengths

Segment Strengths: Tailored Solutions for Every Segment's Needs

Delton

We Connect We Protect

Unconventional Approach for Conventional Sectors

	EPC Project Cables	Railway Cables	Telecom Cables
01	Focused on PAN India presence, and accordingly expanding to untapped areas	Encashing Massive Push on Railways Spend	Building on our Brand recall to foray into related segments using Delton's Structured Cabling Solutions
02	Entering New Sectors like Nuclear, Defense , Water & Smart Metering	Building on market leadership of Quad Cables	Govt Telecom push, further roll out of 5G and beyond
03	Increasing Approvals especially in Power Cables segment	Consolidated Market Share of Railway segment cables under one brand	Expanding Approval base to cater to more players

Aligned Dynamics: Fusing Internal and External Factors

Delton

We Connect We Protect

Clarity

- Focussed on High growth , large Private EPC players
- Strategic focus on Telecom and Railway sectors

Efficiency

- Aligned with India's infrastructure spend
- Focus on Demand–Pull rather than Product Push

Endurance

- Emphasizing sustainable revenue and growth strategy
- Optimizing profit margins

Vision

Operation

Sustainable

Internal Factors

Delton's Efforts

Bringing Equilibrium

Resulting into

- Revenue Growth
- Margins Expansion
- Efficient Capital Allocation

External Factors

Policy

Cycle

Market

Enabling

- Central Govt policies enabling Infrastructure spend, which positively affects our business

Private Sector Capex

- Higher GDP growth bolstering Private Sector Capex spends

Dynamic Trends

- Evolving market dynamics in the Cable industry

Strategic Transformation: Unlocking Potential

Delton

We Connect We Protect

Transformation Process

Now focussed on Large Private EPC players

Building a niche product portfolio focusing on high growth segments

Effective management of working capital. Asset Light model for capacity Addition

New Generational shift in Management and Building a robust team for sales and execution

Past Hurdles

- ❑ Concentrated Product Portfolio
- ❑ Non-Diversified Segment
- ❑ Concentrated Clientele

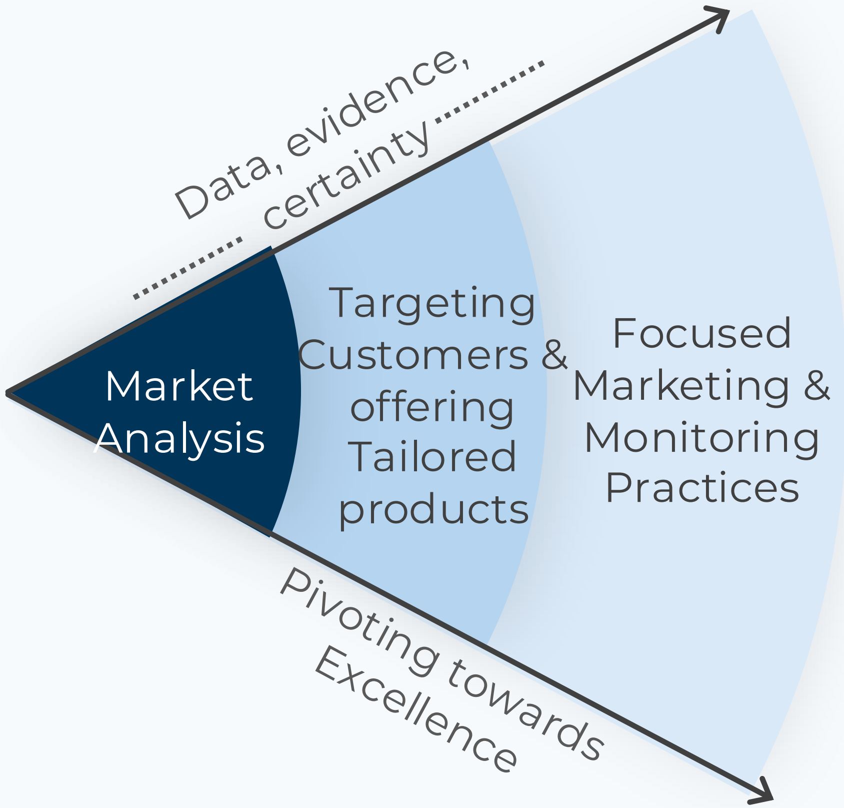
Output

- ❑ Revenue Growth
- ❑ Improved Profitability
- ❑ Improved Working Capital Cycle

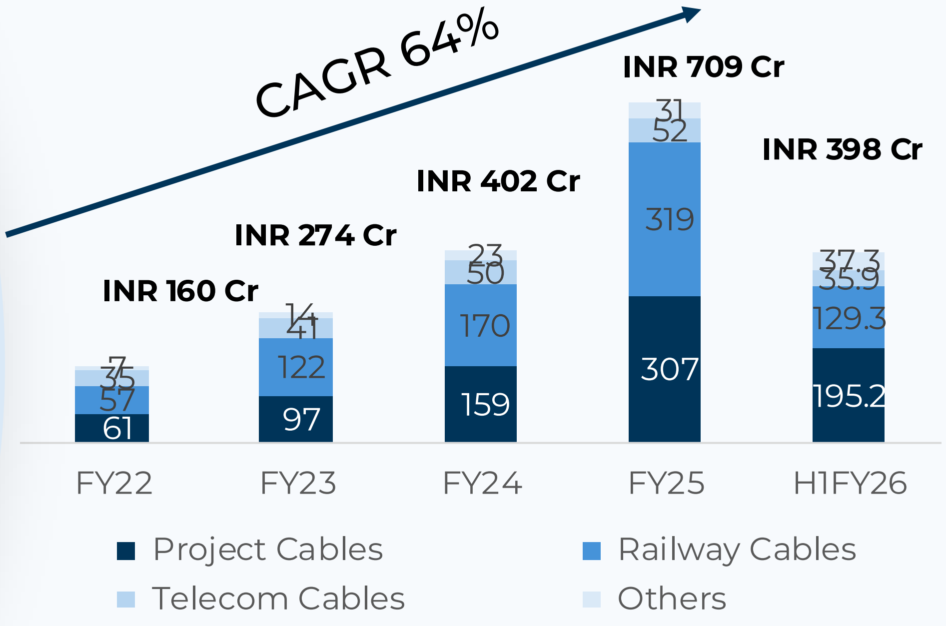
Key Growth Metrics : Revenue & Profitability

We Connect We Protect

Revitalised Sales Strategy



Tangible Outcomes



Revenue

Elevated Attainment

Capacity utilisation improved to 81% in FY25 from 44% in FY22

Revenue increased by 4.4x in FY25 from FY22

Adding New Segments to propel growth momentum

Key Growth Metrics : Working Capital Efficiency

Delton
We Connect We Protect

Working Capital Days improved to 109 in FY25 from 218 in FY22, and 138 days in Fy24

Cash Conversion cycle improved to 87 days in FY25 from 214 days in FY22; 112 days in FY24

01
Inventory

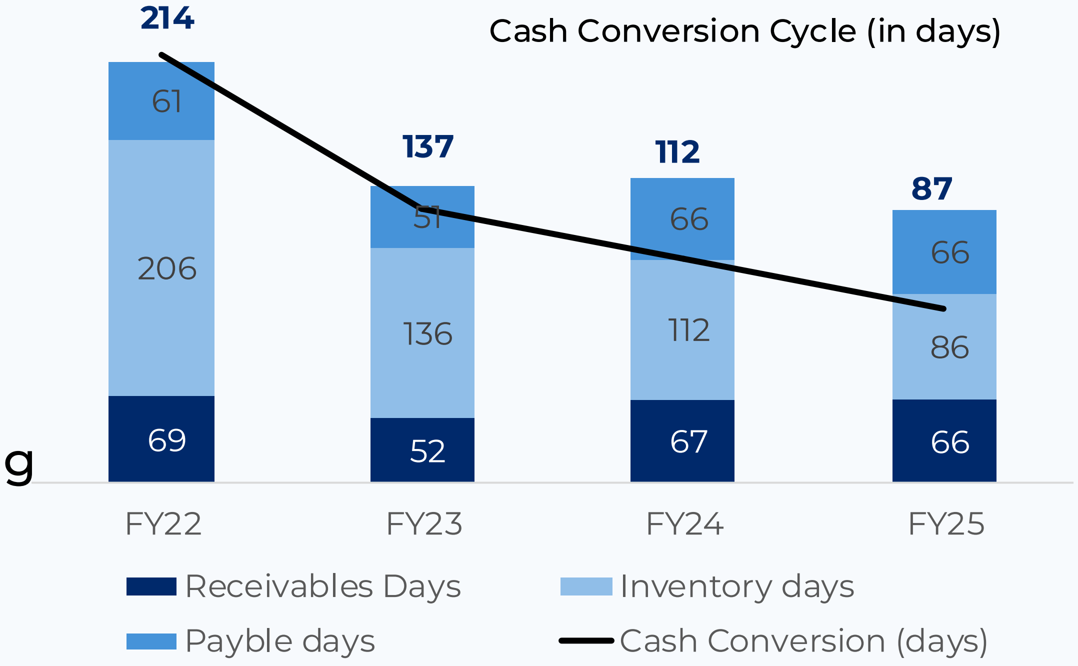
Rationalising Inventories by reducing SKUs and following a focussed product range which maximises value.

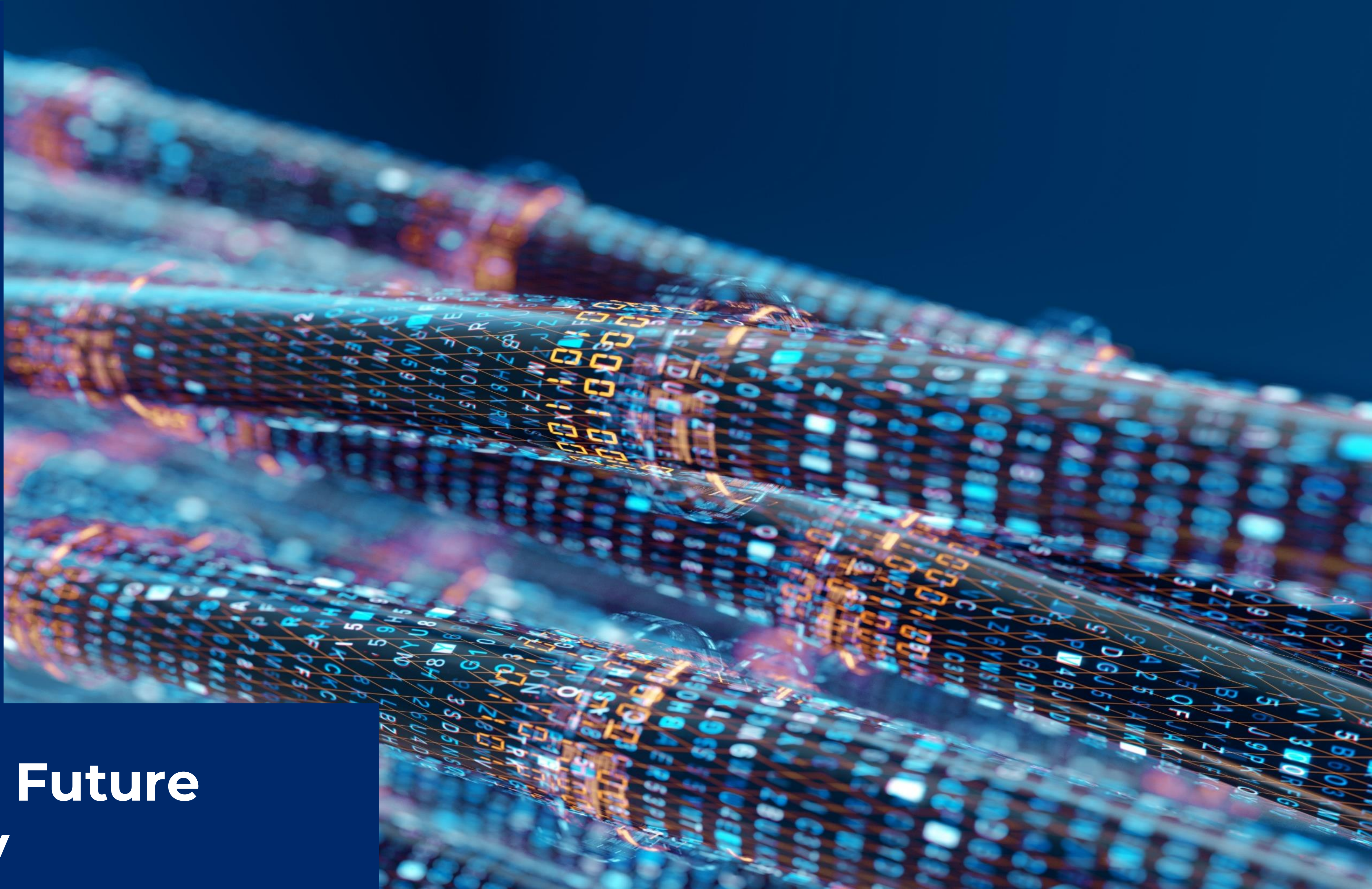
02
Debtors

Reducing Focus on public sector clients and focus on High rated EPC players. Direct Sales to customers.

03
Working capital

The company aims to maintain its working capital cycle of 100-110 days.





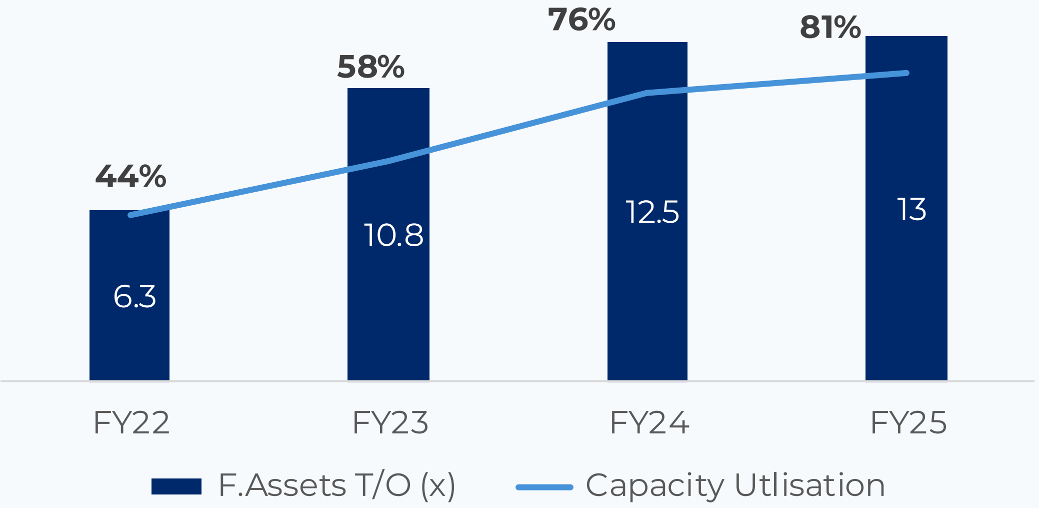
Being Future Ready

Future Growth: Employing an Asset Light Approach

Delton
We Connect We Protect

- Maximize asset utilization through sweating assets.
- Install top-tier machinery in leased facilities for enhanced productivity, focusing on a OPEX model instead of a CAPEX heavy one

.

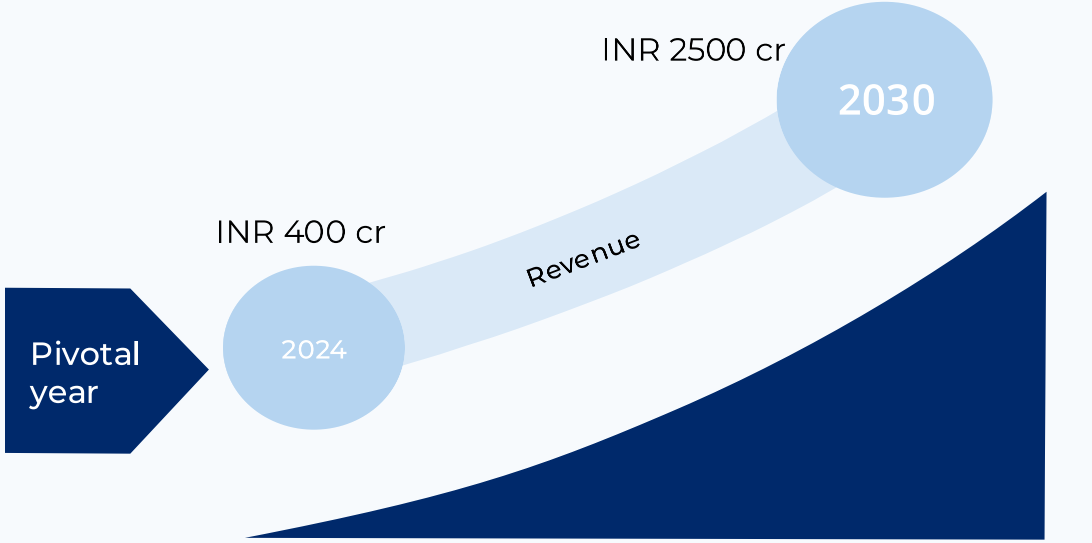


Capitalizing Higher Asset T/O

Capital Allocation

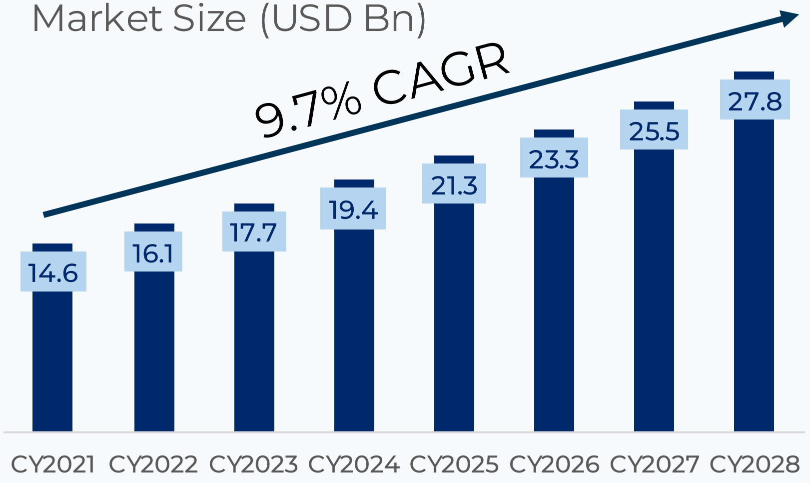
Phased Capex Plan

Allocate resources gradually and systematically employing a " An Asset Light Approach"

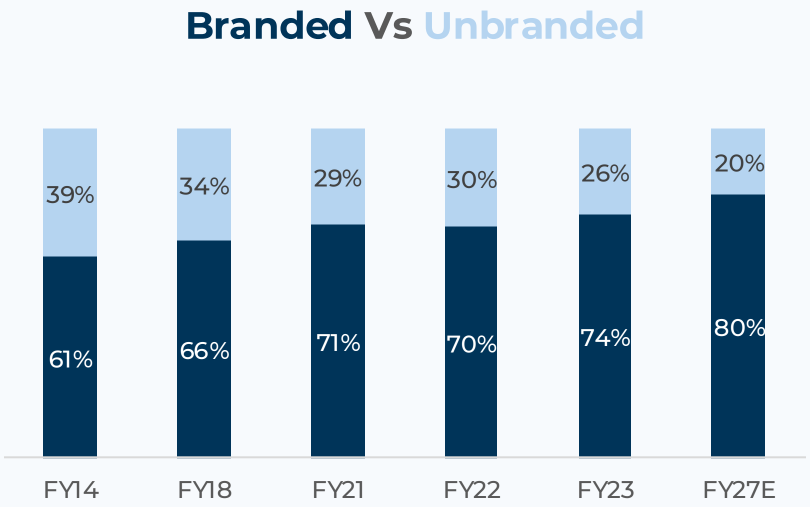


Future Growth : Unlocking Potential

Delton
We Connect We Protect

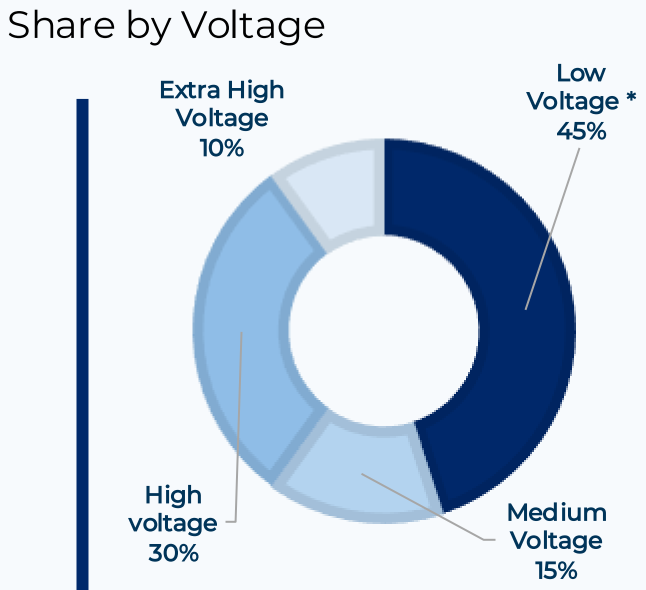


Company presence in Cables makes it propelling and conducive to long-term growth.



The company's presence in B2B , B2B2C approach augurs well

Being a well-known brand over more than 75 years helps to capture unbranded players market share



The Company is focused predominantly on low-voltage segment which is aligning with Industry dynamics

Our company benefits from strong tailwinds, propelling us toward long-term growth for our investors.

Corporate Information

Traversing the Rich Tapestry of Delton's History

Delton

We Connect We Protect

1955
first of-its-kind manufacturer of plastic cables in India

1957
inaugurates manufacturing textile braided cordage for the first time in India

1980
receives its first license to make Jelly Filled cables in the Indian Private Sector

1982
getting listed on the BSE

1985
supplies cables & wires in ITI LTD's prestigious project Electronic switching System.

1991
Supplied cables for the ISRO satellite space station

1995
Supplied to the Rawatbhata atomic power station.

2002
supplies Cables for the Maiden Metro Line of DMRC

2020
Expands its product basket with structured cabling solutions.

2023
Transformation Underway

Board Members

Delton

We Connect We Protect

Name	Designation	Description
Vijender Kumar Gupta	Chairman & Wholetime Director	Mr. Gupta is the second generation leader of Delton, holding the mantle Chairman for 17 years. He has 60 plus years of experience in the cables industry. He provides guidance to the board, ensures effective governance practices and provides macro industry insights.
Vivek Gupta	Managing Director	Mr. Vivek Gupta, is the third generation leader of Delton, with over 30 years of experience in the cables industry. Mr. Gupta leads Delton's transformation by setting strategic direction and driving key growth initiatives.
Shalini Gupta	Non-executive director	Mrs. Shalini Gupta has been a part of the Delton board for 10 years. She has been and continues to be actively involved in CSR and ESG activities at Delton.
Mr Ankit Arora	Whole time Director	Mr. Ankit Arora has completed his BBA from JIMS, Delhi. He has a rich experience in Marketing & Operations and associated with the Company for more than 15 years. He brings his experience and problem-solving skills to the forefront during customers' discussions.

Board Members

Delton

We Connect We Protect

Name	Designation	Description
Amit Ramani	Non-Executive Independent Director	Amit Ramani is the **Founder & CEO** of Awfis Space Solutions which is India's largest shared workspace company with 40,000 seats across 75 centres in 11 cities in India. He holds a Bachelor's degree in architecture from School of Planning and Architecture, New Delhi, a master's degree in architecture from Kansas State University, USA and a master's degree in science from Cornell University, USA. He has about 20 years of experience in the field of real estate and workplace solutions.
Atul Aggarwal	Non-Executive Independent Director	Mr. Aggrawal is promoter director of Sterling Tools Limited. He brings more than three decades of experience in Business Strategy, Marketing & Sales, Finance, IT & Human Resource and Strategic Sourcing to the company. He provides expert advise in the fields of Finance & Compliances.
Abhishek Poddar	Non-Executive Independent Director	Mr. Poddar is an industrialist, philanthropist, and art collector. He is the director of SUA Explosive & Accessories, and the Managing Director of Matheson Bosanquet. He has varied experiences in the spheres of finance, administration, human resources, and general management.
Gagan Sinha	Non-Executive Independent Director	He is a co-founder of VIGA Trade Solutions Pvt. Ltd. He is also a secretary General of Foundation EMDA South Asia. He has over 30 years of experience in international trade and business developments, supply chain management and liaisoning with governmental & nongovernmental authorities in the Energy Sector.

Quarterly & Financials

Key Highlights- Q2 & H1 FY26

Delton

We Connect We Protect

- Q2 FY26 revenue at ₹ 2413 million grew by 38% over Q2 FY25 revenue. H1 revenue at ₹ 3976.7 million grew by 24.9%.
- Revenue from EPC segment, railways, and telecom / other segments contributed 49%, 33% and 18%, respectively during H1 FY 2026. EPC and Telecom segments grew by 51% and 86% respectively during H1, whereas Railways segment de-grew by 11% - a conscious decision by the management to reduce contribution from the railway segment due to its lower margin profile.
- EBIDTA for the quarter at ₹ 187 million grew sharply by 79.5% Y-o-Y whereas EBITDA for H1 at ₹ 324.3 million grew by 59.3%. Delton reported 176 bps improvement in EBITDA margin for H1 FY26 at 8.15%.
- Delton's Profit before tax and Exceptional Income of ₹ 79.2 million for Q2; was up by 156.65% over the PBT before exceptional item in the corresponding quarter of the previous year (where the company had reported an exceptional income of ₹ 100 million). PBT before exception income for H1 FY26 ₹ 124 million grew by 71.4%.
- The total order book as on September 30, 2025 stands at ₹ 4250 million; almost 91% of which comprise orders from the EPC and the telecom segments, relatively better margin segments.

Result Analysis- Q2FY26 & H1FY26

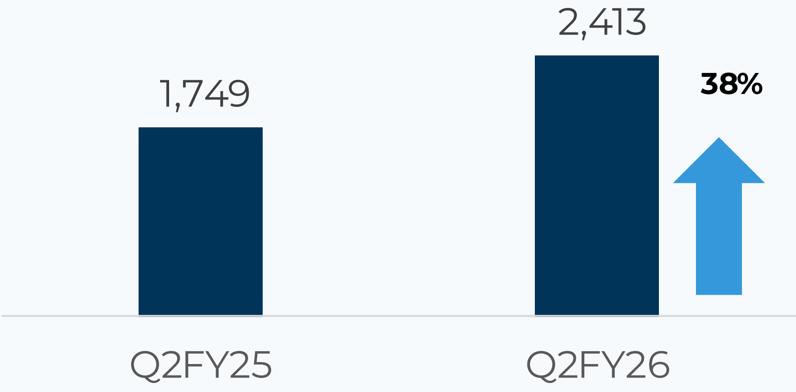
Delton

We Connect We Protect

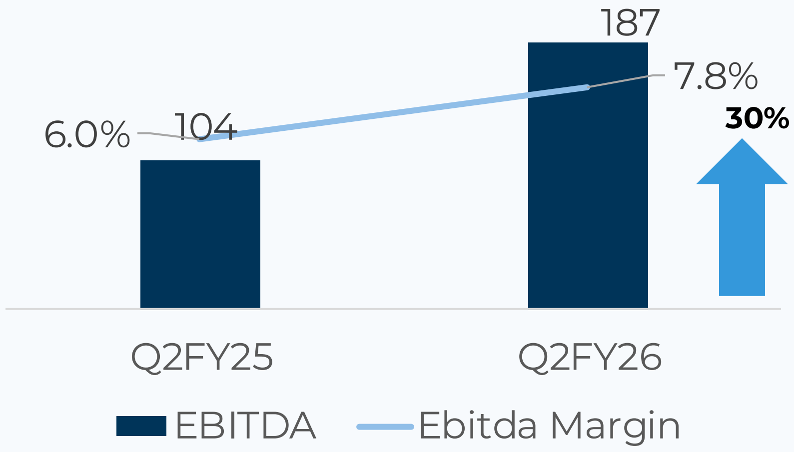
INR Million

Q2FY26

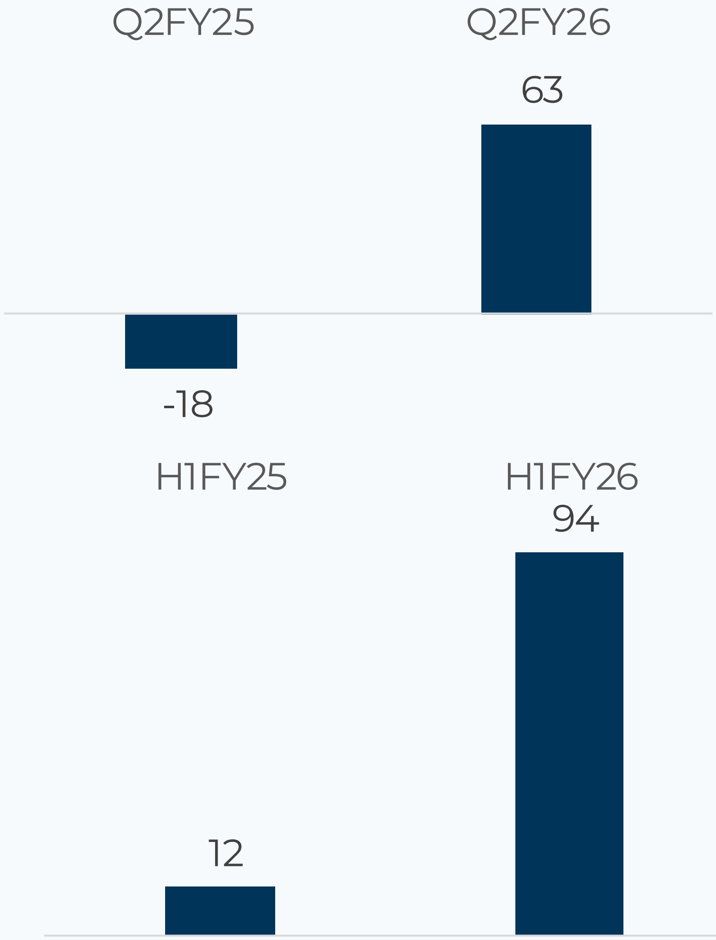
Revenue



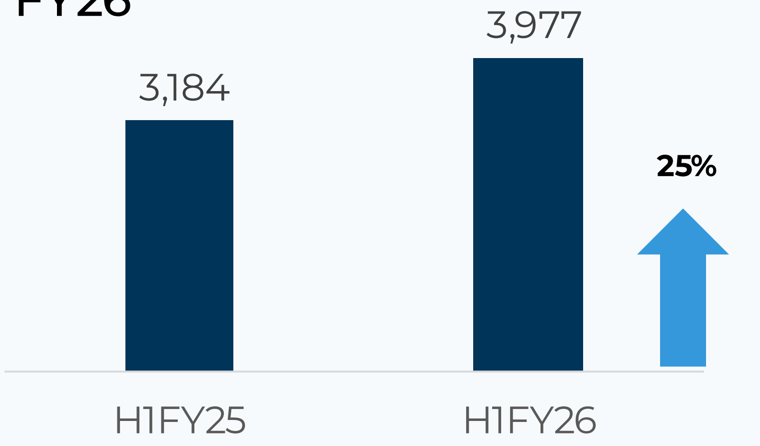
EBITDA & EBITDA Margin (%)

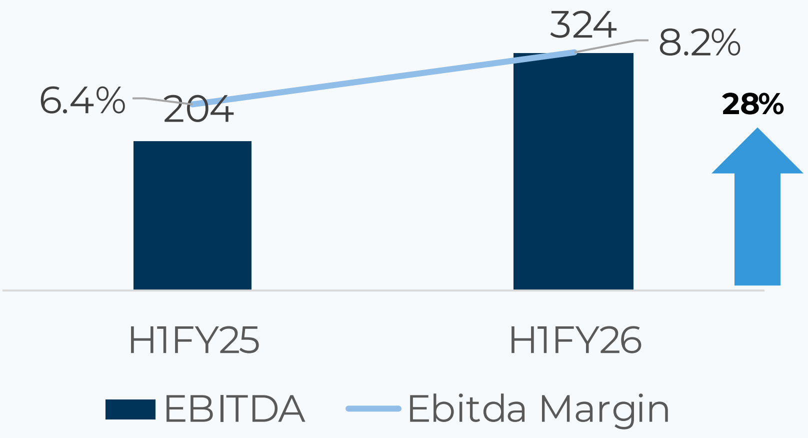


Adj. PAT



H1 FY26





Note: Adj PAT is after adjusting exceptional Income

Profit & Loss Statement- Q2 & H1 FY26

Delton

We Connect We Protect

INR Million

Particulars	Q2FY26	Q2FY25	YoY	H1FY26	H1FY25	YoY
Total income from Operations	**2419**	**1753**	**38%**	**3986**	**3191**	**25%**
Cost of Materials Consumed	1901	1437	32%	3078	2610	18%
Manufacturing Expenses	122	83	47%	226	144	56%
Employee Benefits Expense	149	97	55%	264	169	56%
Other Expenses	59	32	83%	94	64	47%
Total Operative expense	2231	1649	35%	3662	2988	23%
EBITDA	**187**	**104**	**80%**	**324**	**204**	**59%**
Finance Costs	91	64	41%	168	116	44%
Depreciation & Amortisation	17	9	90%	32	15	118%
PBT	**79**	**31**	**157%**	**124**	**72**	**71%**
Exceptional	0	103	**N.A**	**0**	**103**	**N.A**
Tax	16	49	-67%	30	60	-50%
PAT	**63**	**85**	**-26%**	**94**	**115**	**-19%**
Adj PAT	**63**	**-18**	**N.A**	**94**	**12**	**672%**

Balance Sheet

Delton

We Connect We Protect

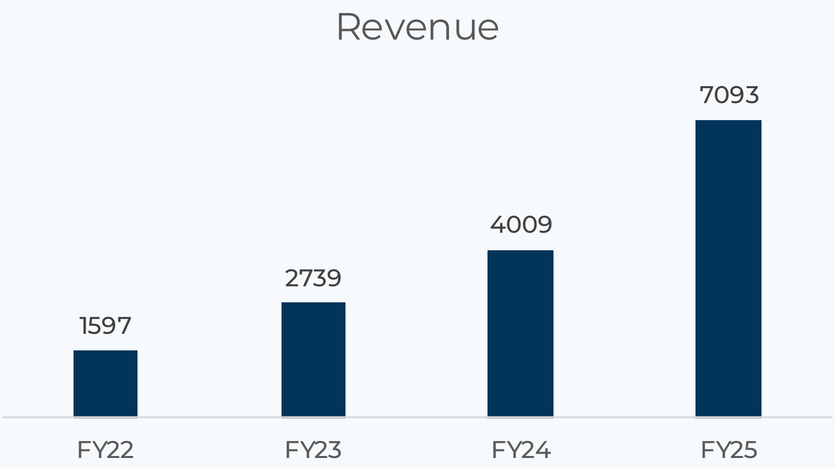
Particulars (INR million)	FY24	FY25	H1FY26
Fixed Assets	176.3	377.0	465.7
Other Assets	169.9	257.5	344.6
Sub-Total Non Current Assets	**346.2**	**634.5**	**810.3**
Inventories	1157.0	1703.4	2108.1
Trade Receivables	957.6	1606.8	1804.9
Cash & Cash Equivalents	84.8	124.9	148.0
Other current Assets *	126.8	210.8	175.8
Sub- Total Current Assets	**2326.2**	**3646.6**	**4236.8**
Total Assets	**2672.4**	**4281.1**	**5047.2**
Share Capital	86.4	86.4	86.4
Other Equity	627.0	818.1	894.5
Total Equity	**713.4**	**904.5**	**980.9**
Borrowings	1131.4	1713.9	2310.7
Other Liabilities	13.2	134.4	248.7
Current Liabilities *	814.4	1528.2	1506.9
Total Liabilities	**2672.4**	**4281.1**	**5047.2**

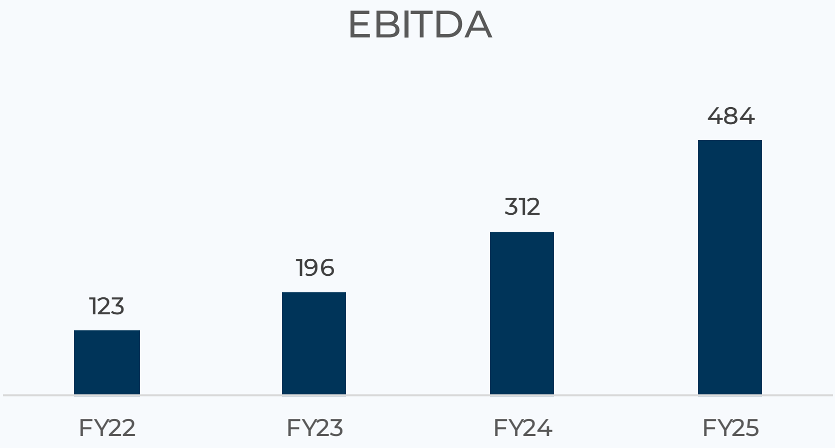
Financials At A glance

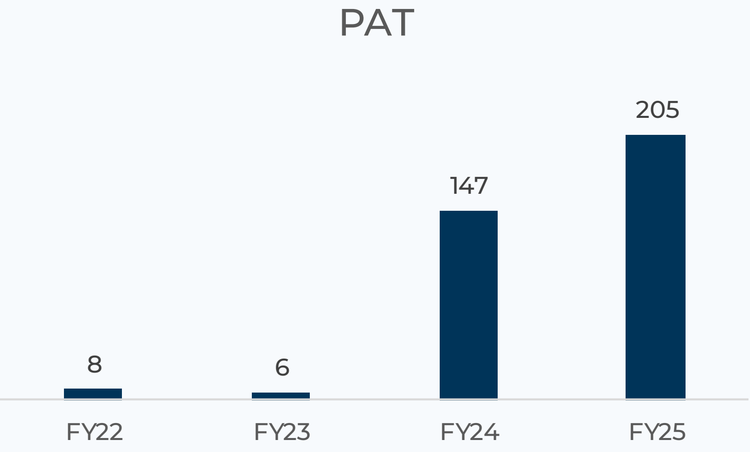
Delton

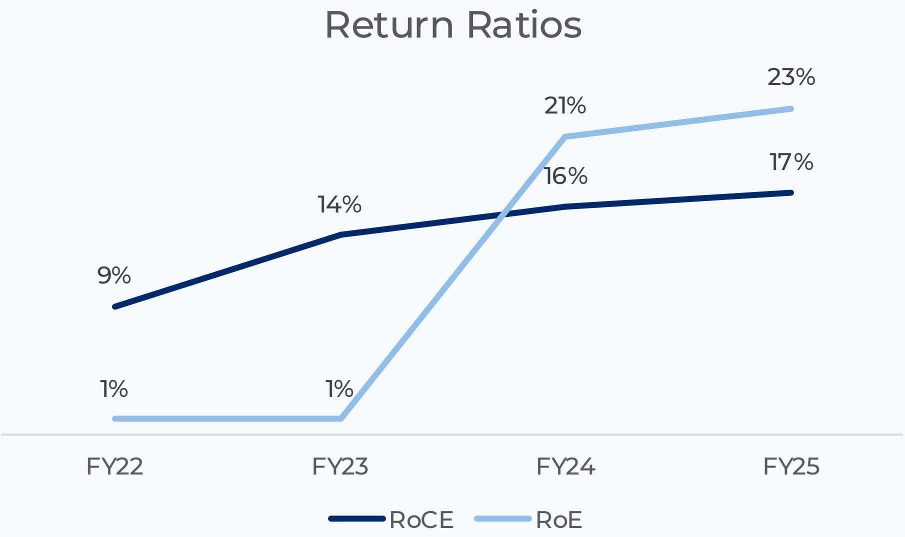
We Connect We Protect

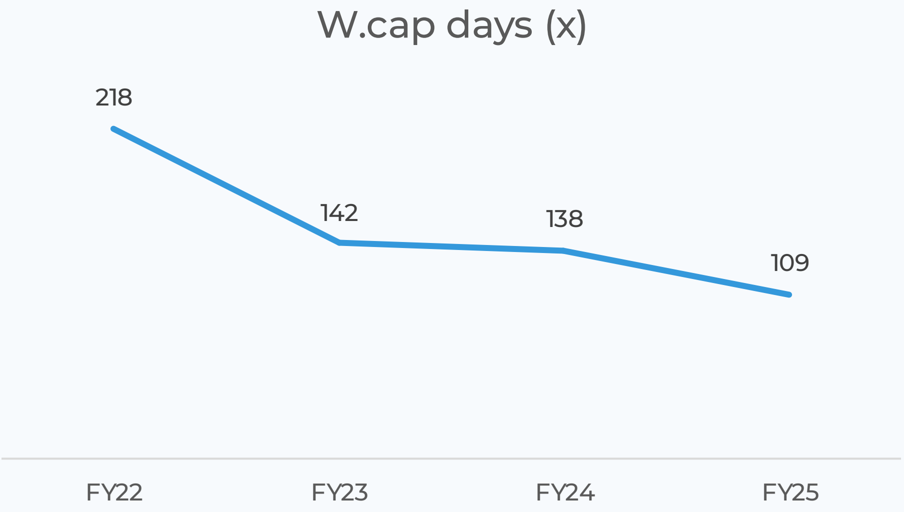
INR Million











Mehul Mehta
Director

Email: Dissero_Clients@dissero.co.in
Contact Details: +91 98202 80325