



Date: July 28, 2025

MTPL/SECT/31/2025-26

То

The Secretary,
Listing Department,
The Manager,
Listing Department,

BSE Limited, National Stock Exchange of India Limited,

Phiroze Jeejeebhoy Towers, Exchange Plaza, 5th Floor, Plot No. C/1,

Dalal Street, G Block, Bandra Kurla Complex, Fort, Mumbai-40001. Bandra (E), Mumbai-400051.

Scrip Code: 533080 Symbol: MOLDTKPAC

Dear Sir/Madam,

Sub: Investor Presentation for the quarter ended on June 30, 2025.

Pursuant to the Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements Regulations, 2015, we enclose herewith Investors Presentation for the quarter ended on June 30, 2025

The same is also being uploaded on the website of the Company.

This is for your kind information and records.

Thanking you,

Yours faithfully, For Mold-Tek Packaging Limited

Harshita Suresh Chandnani Company Secretary and Compliance Officer

Encl: as above





Q1 FY 25-26

Presentation

(BSE: 533080; NSE:MOLDTKPAC)

July 28, 2025

Moldtek Snapshot





39 YEARS OF EXPERIENCE



10 ISO CERTIFIED UNITS



PUBLICLY LISTED WITH INR ~ 2460 Cr Market cap



Established in 1986, one of the leading players in rigid plastic packaging in India. Publicly listed in 1993



10 Manufacturing Units, 2 stock points PAN India. Current installed Injection molding capacity of over 63,000 TPA



Pioneers in the field of In-Mold labelling (IML) in India. HD photographic labels, produced by 100% hands-free operation & are 100% recyclable.



MTPL commands strong presence across all major customers like Asian Paints, Castrol, Shell, Mondelez, Hindustan Unilever, etc.



Superior margins in the packaging industry due to the cost advantage emanating from backward integration



Asia's Top 30 under a Billion 2023 dun & bradstreet

Best Packaging Company Award Thrice in a Row



3 INDIA STAR Awards



Best SME and Tech Savvy Award



Pharma – Exceptional growth crossing break-even

By end of 1st year itself, company achieved over 50% capacity utilization to reach Breakeven level. Further capacity expansion across product mix planned by Q1/Q2.



Aditya Birla steady growth & APIL IML adoption

As capacity utilization increases in the new plants, we foresee better margins and cost recovery. APIL and ABG also focusing on increased RCPP usage, for better sustainability

Optimizing Printing Capabilities

Leveraging new additions to printing capacity. Further establishing a new technology in IML label printing which will enable lower MOQ

Food & FMCG - Growth

Despite shortened season & continuous rains the company is able to post considerable growth in this segment. Diversification into newer non-seasonal industries.

Outlook even better as new location (Panipat) will add from Q3 onwards

Custom Packs





Beverage bottle 200 ml







Sipper with ribs for grip 350 ml













Sipper Cups 250 and 350 ml

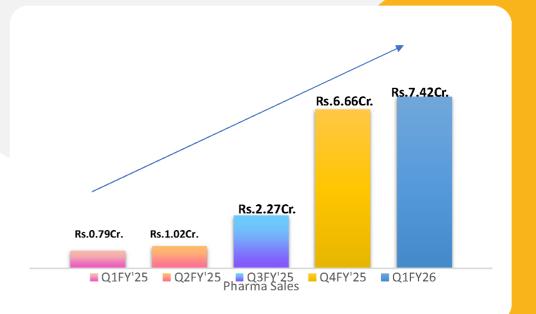
Pharma adds to company's profits by end of 1st year Continues to Improve in Q1

FY 25 pharma vertical grew every quarter ending up at 6.66 Cr. In Q4 of FY25

Q1 Update

- Moldtek's reputation in IML, combined with DMF facility with greatest hygiene standards has helped us to dominate the EV tubes and stoppers market for Nutraceuticals
- The demand is continually growing and new addition are encouraging

Q1 vs Q4 pharma growth is 11.37% reflecting annualized rate at 45%





Key Financial Highlights – Quarter 1 2025

Snapshot

Financial Performance & Highlights

Sales Volume

The Sales Volume recorded 11,378MT in Q1FY26 against 9,894MT in Q1FY25 - a growth of 15%.

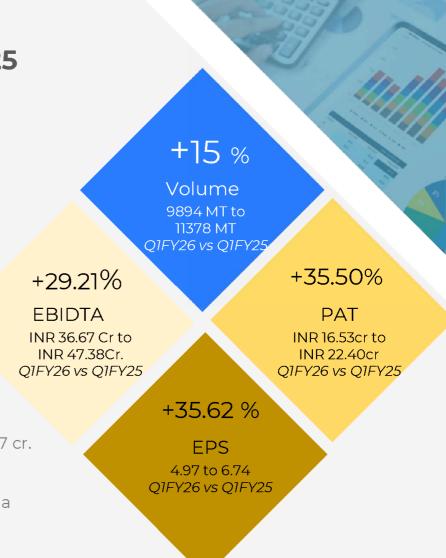
Revenue

The Company recorded a total revenue of INR 240.55 cr. in Q1FY26, compared to INR 196.72 cr. in last year – a growth of 22%

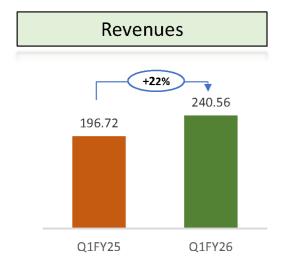
Margins

The EBIDTA for the Q1FY26 is INR 47.38cr. against Q1FY25 is INR 36.67 cr. a growth of 29.21%.

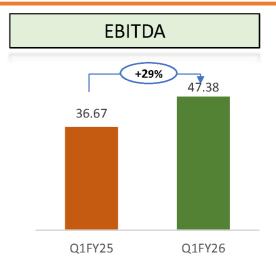
The PAT for the Q1FY26 is INR 22.40cr. against Q1FY25 is INR 16.53 cr. a growth of 35.50%.



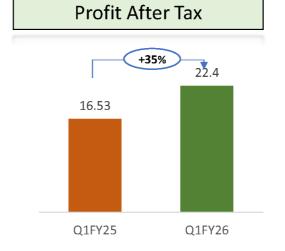
Key Financial Highlights – Q1FY26













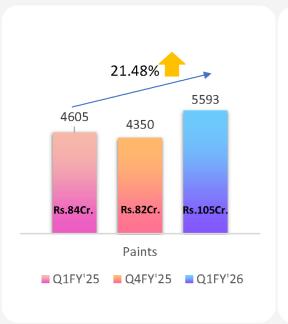
Profit & Loss Statement

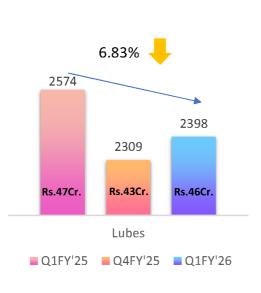
| Particulars (Rs. Cr.) | Q1 FY26 | Q1 FY25 | Q1oQ1 % |
|-----------------------|---------|---------|---------|
| Revenue + | 240.56 | 196.72 | 22% |
| Material Cost - | 134.06 | 113.18 | 18% |
| Employee Expense - | 17.98 | 14.22 | 26% |
| Other Expense - | 41.73 | 33.60 | 24% |
| Other Income + | 0.59 | 0.95 | -38% |
| EBITDA | 47.38 | 36.67 | 29% |
| EBITDA Margin | 19.70% | 18.64% | 106 bps |
| EBITDA per KG | 41.64 | 37.06 | 12% |
| Exceptional Item + | 0.82 | 0.00 | |
| Finance Costs - | 4.15 | 2.93 | 42% |
| Depreciation - | 14.04 | 11.56 | 21% |
| PBT | 30.01 | 22.19 | 35% |
| PBT Margin | 12.48% | 11.28% | 120 bps |
| Tax Expense | 7.61 | 5.66 | 35% |
| PAT | 22.40 | 16.53 | 35% |
| PAT Margin | 9.31% | 8.40% | 91 bps |
| Cash PAT | 36.43 | 28.09 | 30% |
| Cash Margin | 15.15% | 14.28% | 87 bps |
| EPS Basic (Rs.) | 6.74 | 4.97 | 36% |

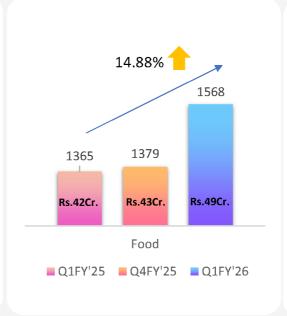
| Q4 FY25 | Q1oQ4 % |
|---------|---------|
| 202.61 | 19% |
| 114.36 | 17% |
| 15.48 | 16% |
| 34.48 | 21% |
| 0.79 | -25% |
| 39.08 | 21% |
| 19.29% | 41 bps |
| 40.15 | 4% |
| 0.00 | |
| 4.04 | 3% |
| 12.81 | 10% |
| 22.23 | 35% |
| 10.97% | 151 bps |
| 5.96 | 28% |
| 16.27 | 38% |
| 8.03% | 128 bps |
| 29.08 | 25% |
| 14.35% | 80 bps |
| 4.90 | 38% |

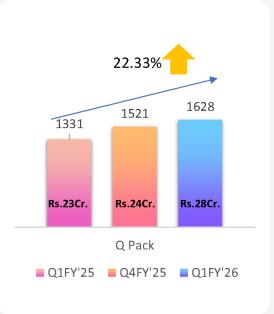
| FY25 | FY24 | YoY % | |
|--------|--------|----------|--|
| 781.32 | 698.65 | 12% | |
| 440.26 | 396.69 | 11% | |
| 60.91 | 50.28 | 21% | |
| 138.54 | 118.50 | 17% | |
| 2.25 | 1.30 | 73% | |
| 143.86 | 134.47 | 7% | |
| 18.41% | 19.25% | -4% | |
| 37.60 | 37.71 | -11 bps | |
| 0.00 | 0.00 | | |
| 13.90 | 7.35 | 89% | |
| 48.69 | 38.50 | 26% | |
| 81.27 | 88.63 | -8% | |
| 10.40% | 12.69% | -229 bps | |
| 20.72 | 22.04 | -6% | |
| 60.55 | 66.59 | -9% | |
| 7.75% | 9.53% | -149 bps | |
| 109.24 | 105.08 | 4% | |
| 13.98% | 15.04% | -106 bps | |
| 18.22 | 20.07 | -9.22% | |

Segment Wise Analysis









THANK YOU