

Think Thyroid. Think Thyrocare.

April 30, 2018

The National Stock Exchange of India Limited

Exchange Plaza

Bandra Kurla Complex,

Bandra (E), Mumbai - 400 051

The Bombay Stock Exchange Ltd

Phiroze Jeejeeboy Towers

Mumbai- 400 001

Dalal Street,

Dear Sirs,

Sub: Media Release on Annual Results for the year ended 31-03-2018.

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We are forwarding copy of Media Release on Annual Results of our company for the year ended 31-03-2018.

Please note that this is only uploaded in our website, and has not been distributed or advertised in newspapers or otherwise publicised.

Yours Faithfully,

For Thyrocare Technologies Limited,

Fresh

Ramjee Dorai

**Company Secretary and Compliance Officer** 





Mumbai, 28th April 2018

YEARLY CONSOLIDATED NET PROFIT OF `934.42 MILLION, UP 25% \*

YEARLY CONSOLIDATED EBIDTA OF 1442.91 MILLION, UP 26%

YEARLY CONSOLIDATED Revenue of 3563.15 MILLION, UP 17%

YEARLY STANDALONE NET PROFIT OF '962.07 MILLION, UP 24% \*

YEARLY STANDALONE EBIDTA OF 1386.05 MILLION, UP 22% \*

YEARLY STANDALONE Revenue of 3317.94 MILLION, UP 16% \*

\* The consolidated and standalone financial numbers for the current year adjusted for profit on disposal of water testing division.

The standalone financial results for the previous year adjusted for revenue/ expenses from imaging services.

Thyrocare Technologies Limited (the "company") today reported its standalone and quarterly financial performance for the quarter and financial year ended 31 March 2018. The pathology business has grown at 27% over the same period previous year.

Beginning 1 April 2017, the Company has for the first time adopted Indian Accounting Standards (IndAS) with a transition date of 1 April 2016. Accordingly these audited standalone/ consolidated financial results have been prepared in compliance with IndAS as notified by the Ministry of Corporate Affairs and prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other accounting pronouncement generally accepted in India. The reconciliation between standalone/ consolidated financial results under previous Indian GAAP and



IndAS for the quarter and financial year ended 31 March 2018 is reported in the notes to the quarterly financial statement.

While in the pathology segment, the Company continues to maintain its growth, the fluctuations in the growth evidenced in the diagnostic industry are quite common. Historically, the growth of the Company has ranged from as low as 11% to as high as 28%. The fluctuations as are evidenced in short periods are difficult to justify apart from due to the base year impact or some very short term disruptions in the industry. However the Company has maintained over the years a CAGR of 20 to 25% and that is considered as healthy when compared to overall industry growth.

In the pathology segment, generally the % Growth and % Profits observed to be moved always in opposite directions. With 80% dominance by unorganized players, the cumulative unorganized player disruptions in pricing in short run, impacts the performance of the organized players. But for the organized players increasing volumes year over years continues to help the improvement in profitability. The Company has evidenced increase in profitability in the current year despite of low growth in the topline. The Company intends to work on pricing to maintain and improve the CAGR in pathology segment. A 5 to 10% sacrifice in EBDITA could result in 10 to 15% growth for a couple of years till other catch up with our pricing. This cycles have been experimented and it works.

In the Imaging segment, the Group has advanced further with 3 additional PETCT centres at Aurangabad, Jaipur and Prabhadevi commencing operations in 4QFY18. While the Imaging business has a long gestation period and high capital intensity, the scale up will serve to recoup losses from previous years at a rapid clip with every additional PETCT centre coming online. The Group further intends to explore inorganic acquisitions of undervalued and underutilized radiology assets; strictly after examining the potential in the respective regions. The board has approved the investments in radiology segment over the period of next 4-5 years.



The management of Thyrocare Technologies Limited would be conducting a conference call to discuss on the financial results of the quarter and year ended 31 March 2018. The details whereof will be shortly circulated through stock exchange filings.

The highlights of the audited quarterly and yearly financial results as compared to the previous quarter and year are :

## CONSOLIDATED FINANCIAL PERFORMANCE

Particulars	3 months	3 months	Year ended	Year ended	3 months	3 months	Year ended	Year ended	
(Rs. in millions)	ended	e nde d	31 March	31 March	ended	ende d	31 March	31 March	
	31 March	31 March	2018	2017	31 March	31 March	2018	2017	
	2018	2017	(Audited)	(Audited)	2018	2017			
	(Audited)	(Audited)							
	Reported				Adjusted *				
Revenue from operations	966.55	871.16	3,563.15	3,043.87	966.55	871.16	3,563.15	3,043.87	
					11%		17%		
Earning Before Interest, Tax and Depreciation	370.63	315.11	1,442.92	1,149.16	390.34	331.31	1,462.97	1,178.81	
					18%		24%		
EBITDA Margin					40%	38%	41%	39%	
Profit before exceptional items and tax	423.43	287.43	1,471.88	1,091.08	364.29	303.62	1,413.08	1,120.73	
					20%		26%		
* Adjusted for exceptional, non-recuring and one-off it	ems during the	reporting period	1						

# STANDALONE FINANCIAL PERFORMANCE

Particulars (Rs. in millions)	3 months ended 31 March 2018 (Audited)	3 months ended 31 March 2017 (Audited)	2018 (Audited)	Year ended 31 March 2017 (Audited)	3 months ended 31 March 2018	3 months ended 31 March 2017	Year ended 31 March 2018	Year ended 31 March 2017		
	Reported				Adjusted *					
Revenue from operations	900.32	823.62	3,317.94	2,975.27	900.32 9%	823.62	3,317.94 <b>16%</b>	2,870.77		
Earning Before Interest, Tax and Depreciation	352.94	311.51	1,386.06	1,144.61	372.65 14%	327.70	1,406.11 <b>20</b> %	1,174.26		
EBITDA Margin					41%	40%	42%	41%		
Profit before exceptional items and tax  * Adjusted for exceptional, non-recurring and one-off it	435.27	302.12	1,501.57	1,141.78	376.13 18%	318.31	1,442.77 <b>23%</b>	1,171.43		



## DISCLAIMER

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