

October 17, 2014  
Mumbai

## CRISIL Limited: Unaudited Financial Results for the quarter ended September 30, 2014

The Board of Directors of CRISIL Limited, at its meeting today, approved the unaudited financial results for the quarter ended September 30, 2014.

Consolidated income from operations increased 9.5 per cent to Rs. 313.52 crore compared with Rs. 286.40 crore in the corresponding quarter of the previous year. Profit from operations before other income was Rs. 83.49 crore as against Rs. 84.41 crore in the corresponding quarter of the previous year. Consolidated net profit after tax was Rs. 71.11 crore as against Rs. 73.26 crore (excluding exceptional items) for the previous corresponding quarter. Net profit after tax for the quarter ended September 30, 2014 was marginally lower compared to corresponding quarter of the previous year mainly on account of adverse foreign exchange impact.

For the nine months ended September 30, 2014, consolidated income from operations increased 14.9 per cent to Rs. 927.88 crore from Rs. 807.24 crore for the corresponding period of the previous year. Profit from operations before other income was Rs. 257.27 crore as against Rs. 221.77 crore in the corresponding period of the previous year. Consolidated profit after tax for the nine months ended September 30, 2014, increased 7.8 percent to Rs. 197.65 crore, from Rs. 183.35 crore (excluding exceptional items) for the corresponding previous period. During the nine months ended September 30, 2014 the company witnessed strong growth in Financial Research (GR&A), Risk and Analytics (GR&A), Coalition and Bank Loan Ratings.

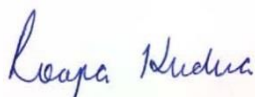
The Board of Directors has declared payment of a third interim dividend of Rs. 4 per share of Re. 1 face value for the financial year ending December 31, 2014.

During the quarter, within Ratings, Bank Loan Ratings witnessed good growth. Capital market activity was muted. The overall business environment, however, is improving with initial signs of an uptick in investment demand. The measures announced by the government to boost infrastructure investments and innovative funding structures are likely to provide renewed impetus for growth in the coming quarters.

The Global Research and Analytics (GR&A) business grew strongly during the quarter with new client additions in the areas of model validation, stress testing and financial research.

The investment slowdown and volatile capital markets have impacted the India research business. We continue to closely engage with our customers to provide added value to them.

CRISIL Risk and Infrastructure Solutions Limited (CRIS), a wholly owned subsidiary of CRISIL Limited, maintained growth momentum. For Infrastructure Advisory, business growth has come from geographical diversification through increased focus on the Middle East and Africa. The order book for the new products of CRISIL Risk Solutions – Early Warning System (EWS) and Credit Processing System (CPS) is building up strongly.



**Roopa Kudva**  
Managing Director and Chief Executive Officer

Note : The Consolidated accounts include accounts of CRISIL Limited and its wholly owned subsidiaries - CRISIL Risk and Infrastructure Solutions Limited, Pipal Research Analytics and Information Services India Private Limited, Coalition Development Systems (India) Private Limited, Mercator Info-Services India Private Limited, CRISIL Irevna Information & Technology (Hangzhou) Co. Limited, CRISIL Irevna Argentina S.A., CRISIL Irevna UK Limited, CRISIL Irevna US LLC, CRISIL Irevna Poland Sp. Zo.o., Coalition Development Limited, UK and Coalition Development Singapore Pte Limited and proportionate share in income and expenses of joint venture - \*India Index Services & Products Limited.

\* up to August 27, 2013.

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#### **About CRISIL Limited**

CRISIL is a global analytical company providing ratings, research, and risk and policy advisory services.

We are India's leading ratings agency. We are also the foremost provider of high-end research to the world's largest banks and leading corporations. With sustainable competitive advantage arising from our strong brand, unmatched credibility, market leadership across businesses, and large customer base, we deliver analysis, opinions, and solutions that make markets function better.

Our defining trait is our ability to convert data and information into expert judgements and forecasts across a wide range of domains, with deep expertise and complete objectivity.

At the core of our credibility, built up assiduously over the years, are our values: Integrity, Independence, Analytical Rigour, Commitment and Innovation.

CRISIL's majority shareholder is Standard and Poor's(S&P). Standard & Poor's, a part of McGraw Hill Financial, is the world's foremost provider of credit ratings.

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CRISIL Limited

Statement of Financial Results for the quarter ended September 30, 2014

(Rs. In Crore)

PART I Particulars	Consolidated						Standalone					
	3 Months ended	3 Months ended	Corresponding 3 Months ended	9 Months ended	9 Months ended	Year ended	3 Months ended	3 Months ended	Corresponding 3 Months ended	9 Months ended	9 Months ended	Year ended
	30-Sep-14	30-Jun-14	30-Sep-13	30-Sep-14	30-Sep-13	31-Dec-13	30-Sep-14	30-Jun-14	30-Sep-13	30-Sep-14	30-Sep-13	31-Dec-13
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1. Income from operations</b>												
A. Net sales / income from operations	313.28	304.79	286.16	927.05	806.31	1,110.64	227.53	219.83	189.78	667.20	573.13	789.28
B. Other operating income	0.24	0.34	0.24	0.83	0.93	1.70	0.51	0.61	0.49	1.61	1.72	2.66
<b>1. Total income from operations</b>	<b>313.52</b>	<b>305.13</b>	<b>286.40</b>	<b>927.88</b>	<b>807.24</b>	<b>1,112.34</b>	<b>228.04</b>	<b>220.44</b>	<b>190.27</b>	<b>668.81</b>	<b>574.85</b>	<b>791.94</b>
<b>2. Expenditure</b>												
A. Staff expenses	150.28	150.57	127.93	440.73	380.73	515.48	82.19	85.90	71.16	245.65	222.46	294.04
B. Rent expenses	11.70	12.02	11.66	35.82	34.73	46.42	8.93	8.83	8.84	26.63	26.79	35.18
C. Establishment expenses	10.37	10.37	10.86	30.92	29.65	39.72	7.79	7.19	8.13	22.23	22.40	29.07
D. Professional fees	15.62	12.29	12.61	39.23	31.76	44.24	30.59	30.37	26.31	89.16	60.84	90.56
E. Travel expenses	10.28	10.42	8.53	29.78	21.81	32.35	6.15	6.41	5.26	17.88	13.38	19.16
F. Associate service fees	9.59	9.09	7.56	27.48	20.84	29.54	9.42	8.95	7.28	26.98	20.05	28.55
G. Other expenses (Refer note 5)	13.10	11.54	11.41	39.71	37.11	46.72	7.02	5.83	4.65	23.01	22.28	28.47
H. Depreciation / Amortization	9.09	9.14	11.43	26.94	28.84	37.92	6.04	6.14	5.94	18.02	17.36	23.22
<b>2. Total expenditure</b>	<b>230.03</b>	<b>225.44</b>	<b>201.99</b>	<b>670.61</b>	<b>585.47</b>	<b>792.39</b>	<b>158.13</b>	<b>159.62</b>	<b>137.57</b>	<b>469.56</b>	<b>405.56</b>	<b>548.25</b>
<b>3. Profit from operations before other income, interest and exceptional items (1 - 2)</b>	<b>83.49</b>	<b>79.69</b>	<b>84.41</b>	<b>257.27</b>	<b>221.77</b>	<b>319.95</b>	<b>69.91</b>	<b>60.82</b>	<b>52.70</b>	<b>199.25</b>	<b>169.29</b>	<b>243.69</b>
4. Other income (Refer note 5)	14.27	3.06	15.56	20.22	35.93	39.32	15.59	6.23	17.79	26.11	39.89	45.66
<b>5. Profit before interest and exceptional items (3 + 4)</b>	<b>97.76</b>	<b>82.75</b>	<b>99.97</b>	<b>277.49</b>	<b>257.70</b>	<b>359.27</b>	<b>85.50</b>	<b>67.05</b>	<b>70.49</b>	<b>225.36</b>	<b>209.18</b>	<b>289.35</b>
6. Interest expense	-	-	-	-	-	-	-	-	-	-	-	-
<b>7. Profit after interest but before exceptional items (5 - 6)</b>	<b>97.76</b>	<b>82.75</b>	<b>99.97</b>	<b>277.49</b>	<b>257.70</b>	<b>359.27</b>	<b>85.50</b>	<b>67.05</b>	<b>70.49</b>	<b>225.36</b>	<b>209.18</b>	<b>289.35</b>
8. Exceptional item (Refer note 8)	-	-	65.88	-	65.88	65.88	-	-	99.36	-	99.36	99.36
<b>9. Profit from ordinary activities before tax (7 + 8)</b>	<b>97.76</b>	<b>82.75</b>	<b>165.85</b>	<b>277.49</b>	<b>323.58</b>	<b>425.15</b>	<b>85.50</b>	<b>67.05</b>	<b>169.85</b>	<b>225.36</b>	<b>308.54</b>	<b>388.71</b>
10. Tax expense	26.65	24.92	49.04	79.84	96.68	127.33	25.04	20.12	43.42	67.01	83.68	107.52
<b>11. Net profit for the period (9 - 10)</b>	<b>71.11</b>	<b>57.83</b>	<b>116.81</b>	<b>197.65</b>	<b>226.90</b>	<b>297.82</b>	<b>60.46</b>	<b>46.93</b>	<b>126.43</b>	<b>158.35</b>	<b>224.86</b>	<b>281.19</b>
12. Paid up Equity Share Capital ( Face value of Re.1 each )	7.10	7.10	7.05	7.10	7.05	7.07	7.10	7.10	7.05	7.10	7.05	7.07
13. Reserves (excluding revaluation reserves)	-	-	-	-	-	667.43	-	-	-	-	-	601.77
14. Earnings Per Share ( EPS ) : Basic (Not annualised)	10.02	8.16	16.57	27.90	32.23	42.27	8.52	6.62	17.93	22.35	31.94	39.91
15. Earnings Per Share ( EPS ) : Diluted (Not annualised)	9.82	8.04	16.48	27.56	32.11	42.15	8.35	6.52	17.84	22.08	31.82	39.79

CRISIL Limited

Details of Shareholding during the quarter ended September 30, 2014

PART II Particulars	Consolidated						Standalone					
	3 Months ended	3 Months ended	Corresponding 3 Months ended	9 Months ended	9 Months ended	Year Ended	3 Months ended	3 Months ended	Corresponding 3 Months ended	9 Months ended	9 Months ended	Year ended
	30-Sep-14	30-Jun-14	30-Sep-13	30-Sep-14	30-Sep-13	31-Dec-13	30-Sep-14	30-Jun-14	30-Sep-13	30-Sep-14	30-Sep-13	31-Dec-13
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>A. PARTICULARS OF SHAREHOLDING</b>												
1. Public shareholding												
(A) Number of shares	23,129,491	23,129,491	22,689,281	23,129,491	22,689,281	22,830,701	23,129,491	23,129,491	22,689,281	23,129,491	22,689,281	22,830,701
(B) Percentage of shareholding	32.59%	32.59%	32.18%	32.59%	32.18%	32.31%	32.59%	32.59%	32.18%	32.59%	32.18%	32.31%
<b>Promoters and promoters group</b>												
a) Pledged/Encumbered												
- Number of Shares	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total share capital of the company)	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
b) Non-encumbered												
- Number of Shares	47,832,539	47,832,539	47,817,189	47,832,539	47,817,189	47,822,189	47,832,539	47,832,539	47,817,189	47,832,539	47,817,189	47,822,189
-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the company)	67.41%	67.41%	67.82%	67.41%	67.82%	67.69%	67.41%	67.41%	67.82%	67.41%	67.82%	67.69%

Particulars	3 months ended (30-September-14)
<b>B. INVESTORS COMPLAINTS</b>	
Pending at the beginning of the quarter	Nil
Received during the quarter	14
Disposed of during the quarter	14
Remaining unresolved at the end of the quarter	Nil

Particulars	Consolidated						Standalone					
	3 Months ended	3 Months ended	Corresponding 3 Months ended	9 Months ended	9 Months ended	Year ended	3 Months ended	3 Months ended	Corresponding 3 Months ended	9 Months ended	9 Months ended	Year ended
	30-Sep-14	30-Jun-14	30-Sep-13	30-Sep-14	30-Sep-13	31-Dec-13	30-Sep-14	30-Jun-14	30-Sep-13	30-Sep-14	30-Sep-13	31-Dec-13
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1. Operating revenue</b>												
A. Rating services	108.89	111.85	104.09	336.07	304.44	413.89	108.89	111.85	104.09	336.07	304.44	413.89
B. Research services	189.33	178.80	168.36	547.83	463.26	641.10	118.64	107.98	85.69	331.13	268.69	375.39
C. Advisory services	15.06	14.14	13.71	43.15	38.61	55.65	-	-	-	-	-	-
<b>1 D. Total operating revenue from operations</b>	<b>313.28</b>	<b>304.79</b>	<b>286.16</b>	<b>927.05</b>	<b>806.31</b>	<b>1,110.64</b>	<b>227.53</b>	<b>219.83</b>	<b>189.78</b>	<b>667.20</b>	<b>573.13</b>	<b>789.28</b>
2. Less: Inter segment revenue	-	-	-	-	-	-	-	-	-	-	-	-
<b>3. Net income from operations (1D - 2)</b>	<b>313.28</b>	<b>304.79</b>	<b>286.16</b>	<b>927.05</b>	<b>806.31</b>	<b>1,110.64</b>	<b>227.53</b>	<b>219.83</b>	<b>189.78</b>	<b>667.20</b>	<b>573.13</b>	<b>789.28</b>
<b>4. Segment profits</b>												
A. Rating services	39.55	39.49	42.81	125.83	120.17	163.94	39.55	39.49	42.81	125.83	120.17	163.94
B. Research services	53.75	46.85	59.25	154.51	146.98	205.36	35.80	26.71	22.27	88.24	84.40	120.21
C. Advisory services	(0.57)	0.76	2.41	1.70	4.84	7.55	-	-	-	-	-	-
<b>4 D. Total operating profit</b>	<b>92.73</b>	<b>87.10</b>	<b>104.47</b>	<b>282.04</b>	<b>271.99</b>	<b>376.85</b>	<b>75.35</b>	<b>66.20</b>	<b>65.08</b>	<b>214.07</b>	<b>204.57</b>	<b>284.15</b>
<b>5. Add / ( Less )</b>												
i. Interest	-	-	-	-	-	-	-	-	-	-	-	-
ii. Other unallocable income net of unallocable expenditure	14.12	4.79	6.93	22.39	14.55	20.34	16.19	6.99	11.35	29.31	21.97	28.42
iii. Depreciation / Amortisation	(9.09)	(9.14)	(11.43)	(26.94)	(28.84)	(37.92)	(6.04)	(6.14)	(5.94)	(18.02)	(17.36)	(23.22)
<b>6. Profit from ordinary activities before exceptional items and tax (4 D + 5)</b>	<b>97.76</b>	<b>82.75</b>	<b>99.97</b>	<b>277.49</b>	<b>257.70</b>	<b>359.27</b>	<b>85.50</b>	<b>67.05</b>	<b>70.49</b>	<b>225.36</b>	<b>209.18</b>	<b>289.35</b>
7. Exceptional items (Refer note 8)	-	-	65.88	-	65.88	65.88	-	-	99.36	-	99.36	99.36
8. Prior period items	-	-	-	-	-	-	-	-	-	-	-	-
<b>9. Net profit from ordinary activities before tax ( 6 + 7 + 8 )</b>	<b>97.76</b>	<b>82.75</b>	<b>165.85</b>	<b>277.49</b>	<b>323.58</b>	<b>425.15</b>	<b>85.50</b>	<b>67.05</b>	<b>169.85</b>	<b>225.36</b>	<b>308.54</b>	<b>388.71</b>
<b>Capital employed (Refer note 4)</b>												
A. Rating services	(24.00)	(24.36)	(27.76)	(24.00)	(27.76)	(4.86)	(24.00)	(24.36)	(27.76)	(24.00)	(27.76)	(4.86)
B. Research services	40.54	51.65	59.85	40.54	59.85	40.24	215.74	251.56	220.90	215.74	220.90	237.80
C. Advisory services	18.89	20.57	14.71	18.89	14.71	17.47	-	-	-	-	-	-
D. Unallocable (Net)	828.59	770.02	646.88	828.59	646.88	621.65	566.37	499.77	445.12	566.37	445.12	375.90

**Notes:**

- 1 The above results were reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on October 17, 2014.
- 2 The Board has declared Interim dividend of Rs. 4 per share having nominal value of Re. 1 each.
- 3 The Company's operations predominantly relate to providing rating, research and advisory services. Accordingly, revenues earned through rendering of these services represent the primary basis of segment information set out above.
- 4 Assets and liabilities used interchangeably between segments has been classified as unallocable. The Company believes that it is currently not practicable to allocate all assets and liabilities since a meaningful segregation of the available data is not feasible.
- 5 Details of foreign exchange gain or loss in consolidated financial results are as under :

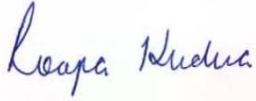
Details	Forex Gain Included under other income ( Rs. Crore)	Forex loss Included under other expense ( Rs. Crore)
Quarter ended September 30, 2014	0.19	Nil
Quarter ended June 30, 2014	1.29	Nil
Quarter ended September 30, 2013	12.34	Nil
Nine months ended September 30, 2014	1.48	3.00
Nine months ended September 30, 2013	27.00	4.38
Year ended December 31, 2013	27.47	4.38

- 6 The promoters have not pledged any shares owned by them.
- 7 The standalone unaudited financial results of the Company for the quarter ended September 30, 2014 has only been subjected to limited review by the auditors.
- 8 Exceptional item for the previous year represents profit of Rs. 99.36 crore on a standalone basis (Rs.65.88 crore on a consolidated basis net of accumulated reserves) on sale of 637,000 equity shares of India Index Services & Products Limited (IISL) representing 49% of holding in IISL. The Company had fully divested its stake in IISL for Rs.100 crore.
- 9 The Consolidated accounts include accounts of CRISIL Limited and its wholly owned subsidiaries - CRISIL Risk and Infrastructure Solutions Limited, Pipal Research Analytics and Information Services India Private Limited, Coalition Development Systems (India) Private Limited, Mercator Info-Services India Private Limited, CRISIL Irevna Information & Technology (Hangzhou) Co. Limited, CRISIL Irevna UK Limited, CRISIL Irevna US LLC, CRISIL Irevna Argentina S.A., CRISIL Irevna Poland Sp.Zo.o., Coalition Development Limited, UK and Coalition Development Singapore Pte Limited and proportionate share in income and expenses of joint venture - \*India Index Services & Products Limited

\* Upto August 27, 2013

10 Previous year / quarter figures have been regrouped where necessary to conform to current period.

**For and on behalf of the Board of Directors of CRISIL Limited**

A handwritten signature in blue ink that reads "Roopa Kudva". The signature is written in a cursive style and is positioned above the printed name and title.

Roopa Kudva  
Managing Director and Chief Executive Officer

Mumbai, October 17, 2014