PERFORMANCE HIGHLIGHTS FOR THE QUARTER& SIX MONTH ENDED 30th SEPTEMBER 2020

ACHIEVED (YOY)(3 Months)

- The sale for the quarter was Rs. 341.66 Crs as against Rs.401.66 Crs for the quarter ended September 2019 registering andecrease by 15%
- ➤ Gross profit was at Rs.91.37Crs as against Rs.54.64 Crs in September 2019 registering an increase by 67%.
- ➤ EBITDA profit was at Rs.77.84Crs as against profit of Rs.27.28 Crs in September 2019, registering an increase by 185%
- ➤ Volume in Gold Ornaments products for the quarter was at 591 Kgs as against 897 Kgs for the quarter ended September 2019a decrease by 34%.
- ➤ Volume in Silver Products for the quarter was at 2,708 Kgsas against 4,530 Kgs for the quarter ended September 2019 a decrease by 40%
- ➤ Other expenses include a sum of Rs. 1.10 Crs (previous year Rs.8.15 Crs) accounted as MTM difference for gold price hedging mechanism outstanding as on September 30,2020 as losses in accordance with generally applied treatment for Hedge.

ACHIEVED (Half Yearly - YOY) (6 Months)

- The sale for the half year was Rs. 467.55Crs as against Rs.892.84Crs. The half year performance not strictly comparable because number of days operations lesser compared to previous half year due to Covid 19 pandemic.
- ➤ Gross profit was at Rs.112.25Crs as against Rs.99.90 Crs in September 2019, registering an increase by12%
- ➤ EBITDA profit was at Rs.76.50Crs as against profit of Rs.53.63Crs in September 2019, registering an increase by 43%
- The net profit after taxes (Including comprehensive income) was at Rs.45.69 Crs as against profit Rs.24.62 Crs registering an increase by 86%
- ➤ Volume in Gold Ornaments products for the half year was at 844Kgs as against 2,206 Kgs for the half year ended September 2019
- ➤ Volume in Silver Products for the half year was at 3,989Kgs as against 10,525Kgs for the half year ended September 2019.

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ACHIEVED (QoQ)

- The sale for the quarter was Rs. 341.66Crs as against Rs.125.89 Crs.
- The Gross profit was at Rs.91.37 Crs as against Rs.20.89 Crs in June 2020 quarterregistering an increase by 337% due to better realisation and inventory profit.
- The EBITDA profit for the quarter was at Rs.77.84Crs as against loss of Rs.1.34 Crs of the previous quarter ended 30th June 2020.
- The net profit before taxes was at Rs.70.10Crs as against lossof Rs.8.56Crs in June 2020 quarter.
- Volume in gold ornaments for the quarter ended 30thSeptember 2020, was at 591 Kgs as against 253 Kgs in June 2020.
- ➤ Volume in Silver products for the quarter was at 2,708Kgs as against 1,353Kgs for quarter ended June 2020.

Others (half Yearly Results)

S.No	Particulars	30/09/2020	30/09/2019	% Increase/Decrease
1	Cash profit (in Crs)	66.15	42.97	54%
2	Earning Per Shares (Face value of Rs. 10)	33.30	17.95	86%
3	EBIDTA Profit in %	16.36%	6.01%	172%
4	Interest Cover (in times)	7.39	5.05	47%
5	Return on Equity (Annualised) %	34.38%	23.64%	46%
6	Total Outside Liabilities (TOL) in Crs	429.29	517.01	-18%
7	TOL/ TNW (Tangible Networth)	1.61 times	2.48 times	35%
8	Current Ratio	1.69:1	1.37:1	24%
9	Book Value per Share (Face value Rs. 10 each) in Rs	194.00	152.00	28%

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About the company

Thangamayil Jewellery Limited (TMJL) a 1800 Crores turnover company is in the business of manufacturing and retailing Gold Ornaments, Silver Articles and diamond products and mainly operating out of 47 retail outlet (including TMJL Plus) spread across southern and western districts of Tamil Nadu. A powerful brand in the areas of operation having large customer base of well over 15 lakhs customers and the brand is a household name in the southern and western Districts of Tamil Nadu.

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