

July 14, 2020

Department of Corporate Services BSE Limited, Mumbai 400001 The Listing Department
National Stock Exchange of India Limited,
Mumbai 400051

Through: BSE Listing Centre

Through: NEAPS

Scrip code: 533273

Scrip Symbol: OBEROIRLTY

Sub: Press release on financial results for Q4FY20 and Q1FY21

Dear Sirs,

Please find attached herewith the Press Release on financial results for Q4FY20 and Q1FY21.

Request you to kindly take note of the above and oblige.

Thanking you.

For Oberoi Realty Limited

Bhaskar Kshirsagar Company Secretary

Encl: As above.



OBEROI REALTY LIMITED ANNOUNCES Q4FY20 and Q1FY21 RESULTS

HIGHLIGHTS of Consolidated Financials for Q4FY20

- Revenue for Q4FY20 at Rs. 625.73 crore as against Rs. 597.34 crore for Q4FY19
- Profit Before Tax (PBT) for Q4FY20 at Rs. 350.80 crore as against Rs. 220.12 crore for Q4FY19 and Profit After Tax (PAT) for Q4FY20 at Rs. 250.96 crore as against Rs. 155.76 crore for Q4FY19
- Total area booked for Q4FY20 is 1.27 lakh sq. ft. as against 1.45 lakh sq. ft. booked in Q4FY19 and the total value is Rs. 230.28 crore for Q4FY20 as against Rs. 319.14 crore for Q4FY19

HIGHLIGHTS of Consolidated Financials for FY20

- Revenue for FY20 at Rs. 2,285.98 crore as against Rs. 2,661.35 crore for FY19
- Profit Before Tax (PBT) for FY20 at Rs. 968.89 crore as against Rs. 1,177.62 crore for FY19 and Profit After Tax (PAT) at Rs. 689.33 crore as against Rs. 816.93 crore for FY19

HIGHLIGHTS of Consolidated Financial results for Q1FY21

- Revenue for Q1FY21 at Rs. 126.86 crore
- Profit Before Tax (PBT) for Q1FY21 at Rs. 39.78 crore and Profit After Tax (PAT) for Q1FY21 at Rs. 28.07 crore

Mumbai, **July 14th**, **2020**: Oberoi Realty Limited, headquartered in Mumbai, today announced its results for the first quarter of FY21 and for the fourth quarter FY20 & full year FY20.

The Company has recorded Consolidated Revenue of Rs. **625.73** crore for Q4FY20 as against Rs. **597.34** crore for Q4FY19. The Company also reported Consolidated Revenue of Rs. **2,285.98** crore for FY20 as against Rs. **2,661.35** crore for FY19. Further the Company also recorded Consolidated Revenue of Rs. **126.86** crore for Q1FY21.

The Consolidated Profit Before Tax for Q4FY20 is Rs. **350.80** crore as against Rs. **220.12** crore for Q4FY19. The Consolidated Profit Before Tax for FY20 is Rs. **968.89** crore as against Rs. **1,177.62** crore for FY19. Further the Consolidated Profit Before Tax for Q1FY 21 is Rs. **28.07** crore.

The Consolidated Profit After Tax for Q4FY20 is Rs. **250.96** crore as against Rs. **155.76** crore for Q4FY19. The Consolidated Profit After Tax for FY20 is Rs. **689.33** crore as against Rs. **816.93** crore for FY19. Further the Consolidated Profit After Tax for Q1FY 21 is Rs. **39.78** crore.

Commenting on the performance of the quarters, **Mr. Vikas Oberoi, Chairman & Managing Director, Oberoi Realty Limited** said, "The impact of Covid-19 has been unprecedented across the globe, however, the relaxations offered by RBI and the regulatory authorities have been valuable to both developers and homebuyers. We are also humbled to be a part of the on-ground effort to manage this crisis with the local bodies and doing our bit to contribute to the society.

On our annuity portfolio we are delighted to announce that Oberoi Realty and Morgan Stanley have concluded the deal of leasing 1.1 mn sq. ft. at our Commerz-III building, making it one of the largest office space transactions. All our residential projects continue to receive enquiries from across the globe, highlighting the faith of our customers. Our offices and sites are open with necessary safety measures and we have also seen an increase in customer visits post relaxations in lockdown. Our focus is to continue to progress forward to achieve construction milestones and honour our committed timelines. We believe that the real estate sector will continue to undergo consolidation across all segments, hence only strong and reputed brands like us with a strong track record will be able to outperform".

Press Release: For immediate issue



Awards & Recognition:

- Commerz II has won the award for Excellence in Innovation and Technology by iNFHRA Workplace
 Excellence Award
- Commerz has won the award for Excellence in Safety and Security by iNFHRA Workplace Excellence Award

About Oberoi Realty Limited

Oberoi Realty Ltd. is India's leading real estate development company, headquartered in Mumbai. It is focused on premium developments in the residential, office space, retail, hospitality, and social infrastructure verticals. In the real estate space, Oberoi Realty is an established brand with an impeccable track record. Its primary aim is to build aspirational developments for its customers with distinctive designs, functional aesthetics and quality finishes that translate into landmark projects through its mixed-use and single-segment developments. This mix of innovative design, planning initiatives and use of cutting-edge technologies has enabled the company to successfully deliver 42 completed projects across Mumbai, the financial capital of India. More information about the company is available on https://www.oberoirealty.com.

Forward Looking Statement

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Oberoi Realty Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For further details, please contact:

Ms. Vidya Morajkar

Manager, Corporate Communications, Oberoi Realty Ltd. vidya.morajkar@oberoirealty.com